

Computer Sciences Corporation

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27 October 2008

State of North Carolina
Department of Health and Human Services
Office of Procurement and Contracting Services
Hoey Building
801 Ruggles Drive
Raleigh, NC 27603
Attention: Ms. Susan W. Lewis



Subject: RFP No. 30-DHHS-1228-08-R, North Carolina Replacement Medicaid Management Information System (MMIS) Transmittal – Best and Final Offer

Dear Ms. Lewis:

We are pleased to submit our Best and Final Offer (BAFO) for the North Carolina Replacement Medicaid Management Information System RFP. As with our previous Cost Proposal Volume submissions, we have worked to revise our submission to continue delivering transparency and traceability, as started with our first submission last December. We appreciate the approach you have taken in this procurement and the open discussions recently held.

This BAFO submission continues our goal to meet your Financial Objectives stated in Section 10 of the RFP. Our new Best and Final Offer submission reflects our continued efforts to provide the State with its Best Value offer, by meeting the full intent of recent State comments in the modifications developed in our responses to those comments while continuing to reduce the risks and cost for delivering the Replacement MMIS and the fiscal agent operations phase activities.

We at Team CSC remain very committed to your success in this project and wish you success as you bring a new MMIS to all North Carolina DHHS programs.

Please contact Mark E. Anderson or Dianne R. Sagner, our contract managers, or myself or John Singleton, our proposed Executive Account Director, at any time should you need more information. Thank you again for your interest and the opportunity to submit our Best and Final Offer.

Sincerely,

A handwritten signature in cursive script that reads "Raymond E. Henry".

Raymond E. Henry
President
Government Health Services Division
CSC

North American Public Sector (NPS)
Government Health Services Division
3170 Fairview Park Drive
Fall Church, VA 22042
703.876.1000 Fax 703.560.9709



North Carolina Replacement Medicaid Management Information System (MMIS)

PROPOSAL TITLE:
North Carolina Replacement
Medicaid Management Information
System (MMIS)

PREPARED FOR:
North Carolina Department of Health and
Human Services
Office of Medicaid Management
Information System Services
RFP Number: 30-DHHS-1228-08-R

SUBMITTED BY:
CSC

Volume II — Best and Final
Offer Cost Proposal



27 October 2008

Redacted Version
With Confidential Pages Removed

STATE OF NORTH CAROLINA Department of Health and Human Services Office of Procurement and Contract Services	REQUEST FOR BEST AND FINAL OFFER (BAFO) RFP 30-DHHS-1228-08-R	
	Offers will be received until: October 27, 2008	
	Contract Type: Agency Specific	
Refer <u>ALL</u> Inquiries to Susan W. Lewis Telephone No. (919) 855-4086	Issue Date: October 13, 2008 Commodity: 920-Data Processing Services and Software	
E-Mail: Susan.Lewis@ncmail.net	Using Agency Name: NC DHHS	
(See page 2 for mailing instructions.)	Agency Requisition No. N/A	

NOTICE TO VENDOR Offers, subject to the conditions made a part hereof, will be received at this office, located at 801 Ruggles Drive, Raleigh, NC, until 2:00 p.m. Eastern Time on the day of opening and then opened, for furnishing and delivering the goods and services as described herein. Refer to page 2 for proper mailing instructions. Proposal Submission will not be accepted by electronic means.

EXECUTION

In compliance with this Request for Best and Final Offers (BAFO), and subject to all the conditions herein, the undersigned offers and agrees to furnish and deliver any or all goods and services which are offered, at the prices agreed upon and within the time specified herein. Pursuant to GS § 147-33.100 and under penalty of perjury, the undersigned Vendor certifies that this offer has not been arrived at collusively or otherwise in violation of Federal or North Carolina law and this offer is made without prior understanding, agreement, or connection with any firm, corporation, or person submitting an offer for the same commodity, and is in all respects fair and without collusion or fraud.

Failure to execute/sign offer prior to submittal shall render proposal invalid. Late offers are not acceptable.

VENDOR: Computer Sciences Corporation		FEDERAL ID OR SOCIAL SECURITY NO. 95-2043126	
STREET ADDRESS: 15245 Shady Grove Road		P.O. BOX:	ZIP: 20850
CITY & STATE & ZIP: Rockville, MD 20850		TELEPHONE NUMBER: (703) 876-1154	TOLL FREE TEL. NO:
TYPE OR PRINT NAME & TITLE OF PERSON SIGNING: Mark E. Anderson		FAX NUMBER: (703) 876-1251	
AUTHORIZED SIGNATURE: 	DATE: 10/27/08	E-MAIL: manderson2@csc.com	

The offer shall remain valid for so long as the Technical Proposal, as amended, remains valid.

ACCEPTANCE OF BEST AND FINAL OFFER

If the State accepts any or all parts of this offer, an authorized representative of NC DHHS shall affix her/his signature to the Vendor's response to this Request for BAFO. The acceptance shall include the response to this BAFO, and any provisions and requirements of the RFP which have not been superseded by this BAFO. These documents shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful Vendor(s).

<u>FOR DHHS USE ONLY</u> Offer accepted and contract awarded this ____ day of _____, 200_, as indicated on attached certification, by _____ (Authorized representative of NC DHHS).
--

MAILING INSTRUCTIONS: Please respond with two certified signed originals; eight copies of the same, each with a signature facsimile; and ten electronic copies, each on a separate CD, each containing the Complete BAFO no later than **2:00 p.m. on October 27, 2008**, delivered in a sealed package with Company Name, **RFP 30-DHHS-1228-08-R BAFO** clearly marked on the front to the address below.

DELIVERED BY US POSTAL SERVICE	DELIVERED BY ANY OTHER MEANS
NC Department of Health and Human Services Office of Procurement & Contract Services Attn: Susan Lewis, Assistant Director 2008 Mail Service Center Raleigh, NC 27699-2008	NC Department of Health and Human Services Office of Procurement & Contract Services Attn: Susan Lewis, Assistant Director 801 Ruggles Drive, Hoey Building Raleigh, NC 27603-2001

SOLICITATION REQUEST FOR BEST AND FINAL OFFER (BAFO):

This request is to acquire a best and final offer from the Offeror which submitted Proposals for RFP 30-DHHS-1228-08-R. Your offer should integrate the previous response to the RFP.

The State encourages the vendor to supply more competitive prices.

Note: This offer is still in the evaluation period. During this period and prior to award, possession of the BAFO, Cost Proposal response, Technical Proposal response, Updated Technical Proposal response, Technical Proposal Supplements, and accompanying information is limited to personnel of the NC Department of Health and Human Services, Office of Procurement and Contract Services, and to Divisions and Agencies responsible for participating in the evaluation. Offerors who attempt to gain this privileged information, or to influence the evaluation process (i.e. assist in evaluation) will be in violation of purchasing rules and their offer will not be further evaluated or considered.

Computer Sciences Corporation
www.csc.com

October 27, 2008
Letter No. DRS-08-0222

Department of Health and Human Services
DHHS Procurement and Contracting
801 Ruggles Drive, Hoey Building
Raleigh, NC 27603-2001



Attention: Ms. Susan W. Lewis
Subject: North Carolina Replacement MMIS, RFP 30-DHHS-1228-08-R,
Best and Final Offer ("BAFO").

Dear Ms. Lewis:

In accordance with the instructions in your letters of October 13, 15 and 22, 2008, CSC is forwarding its Best and Final Offer ("BAFO") for RFP 30-DHHS-1228-08-R. The BAFO response and offer are valid for as long as our Technical Proposal, as amended, remains valid.

CSC acknowledges receipt of the following Addenda to the RFP: #8 (dated August 19, 2008), #9 (dated September 2, 2008), #10 (dated September 2, 2008), #11 (dated October 8, 2008), #12 (dated October 13, 2008), #13 (dated October 15, 2008) and #14 (dated October 22, 2008). CSC confirms that it has read, understands, and agrees to all the provisions of the RFP and Addenda 8, 9, 10, 11, 12, 13 and 14, without qualification.

If you have any questions please contact me at dsagner@csc.com or (301) 921-3256. Thank you for your continued cooperation.

Sincerely,

A handwritten signature in blue ink that reads "Dianne R. Sagner".

Dianne R. Sagner
Senior Contracts Manager

Attachments:

1. CSC Best and Final Offer
2. Revised State Pricing Tables
3. Revised IMS (electronic file only)

North American Public Sector (NPS)
Government Health Services Division
15245 Shady Grove Road
Rockville, MD 20850
301• 921•3000 Fax 301•921•9870



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Attachment

Attachment 1 — BOE Team CSC Program Office IT Services
Environment Non Labor Cost..... Attachment 1-1





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Pages Introduction-1 through Introduction-2 contain confidential information



BAFO Response CSC97

Description of Changes to Our Proposal

CSC Response:

Team CSC commits to validating a provider's National Provider Identifier (NPI) at all points of entry into the Replacement MMIS.

In future revisions to the Technical Proposal, our existing text at D.1.4.5-17 will be changed.

Change From:

"...The submitted NPI will then be validated using a check-digit algorithm as part of the credentialing process."

Change To:

"...The submitted NPI will then be validated using a check-digit algorithm as part of the credentialing process. The Baseline System currently edits all transactions with a provider submitted NPI anytime it enters the system. This validation includes verifying the NPI check digit is correct as well as ensuring that the provider's NPI exists on file in the Baseline System. There exists in the Baseline System a provider NPI validation module which takes in an NPI, performs all validation edits and either returns a valid NPI status or an error code(s) to the calling process. This single module is called from all NPI validation processes and is used throughout the Baseline System for NPI validation. For example, the Baseline System's eCommerce functional area calls the Provider NPI validation module for each transaction received as input from a provider. The eCommerce functional area validates all incoming transactions including those for the Automated Voice Response System (AVRS), Point of Service (POS), CPU to CPU, PC, Batch, etc. The proposed Baseline System also uses the NPI for call center scripting and entry into the Customer Relationship Management (CRM) system to utilize the "screen pop" technology. Claims processing edits the validity of a provider submitted NPI number during the claims adjudication process. The Replacement MMIS will contain all of the Baseline System's functionality relating to validation of provider NPIs and Team CSC commits to validating a provider's National Provider Identifier (NPI) at all points of entry into the Replacement MMIS. (Comment CSC97)

Attachments: None





Pages Response-2 through Response-15 contain confidential information.

BAFO Response CSC294

Description of Changes to Our Proposal

CSC Response:

1. CSC understands that there are other parties involved in legacy operations and we acknowledge that we will interact with all appropriate parties. We will add a statement to the introduction to Section E.3.4, Integrated Master Schedule, to reflect the broader approach.
2. CSC commits to leading the data analysis effort. We will add a statement to E.3.4 to document this commitment.
3. Reference the “Any other data files not indicated above,” we will delete this item from the table and replace it with the statement show in the revised table below, in the Data Files section.
4. CSC commits to developing the Knowledge Transfer Plan, with appropriate assistance from the incumbent and the State.

Revise Section E.3.4 of the Updated Technical Proposal, Integrated Master Schedule. Format marks appear in our proposal changes because they were present in our last submission of this material.

Change From:

E.3.4 DELIVERABLES REQUIRED FROM INCUMBENT

One of the many important outcomes of our formalized Team CSC Sure*Start process focuses on reaching mutual agreement with the State on the content, format types, schedule, acceptance criteria, and continual updating of all deliverables we need the State to provide to us from the incumbent and/or other State sources (i.e., future procurement library releases).

The following table describes the initial list of deliverables from the incumbent that we expect to request from the State. The final list will be developed cooperatively with the State in our contract kick-off meetings, based on the structure of the final contract.

Deliverable	Activity / Description
Transition / Turnover checklist	Prepare and submit transition/turnover checklist matrix/work plan; obtain State approval and provide finalized copies, and subsequent updates, to successor FA.
Transition Manager and SME List	Identify and provide transition manager and subject matter experts to interface with the State and the successor FA.
Transition Meetings	Attend all transition related meetings (bi-weekly or weekly) as determined by the agreed upon schedule. Meetings are to include the incumbent key personnel and subject matter experts. The last 60 days of each transitional phase to include weekly status meetings.
Knowledge Transfer Plan	Within 30 days of contract award, develop, obtain State approval, and execute a knowledge transfer plan to include a walkthrough of all incumbent NC supporting sites focusing on incumbent FA operations and a schedule for shadowing each department within the incumbent's NC FA operations.
Sign on and Access	Within 30 days of contract award, obtain State approval and furnish the successor FA with sign on and access to Report 2 Web and the current NCMMS+.
Access to CATTs and N'ABLE	Within 30 days of contract, provide the successor FA with access to CATTs and N'ABLE
Incumbent Transition Incident	Create an incumbent transition incident report and update the incumbent transition incident report on a timely basis throughout the life cycle of the transition phases (DDI, early implementation and operations).
Communications Plan	Execute a communication plan as prescribed by the State. Upon State approval, provide the successor FA with a copy of the finalized communication plan and any subsequent updates.
Labeling Approach	Propose a common labeling approach for all deliverables to be agreed upon by the State, the incumbent FA and the successor FA.
Outstanding CSRs, RFRs, APDs, Production Problem List	Provide the successor FA a list, with supporting documentation, of outstanding CSRs, RFRs, available APDs and outstanding NCMMS+ production problems with a weekly status for each item.
Transition Status Report	Provide transition status report to the State and the incumbent FA identifying what was accomplished in the prior week; what is to be accomplished in the upcoming week; any issues that require escalation and overall status against plan and any remedies to be done if tasks are off schedule.
Data Files	Provide to the successor FA all data files as required for a complete data transition at whatever frequency they are produced (daily, weekly, monthly, quarterly, annually) with the corresponding control totals. The files are listed as follows: <ul style="list-style-type: none"> • Claims (WIP and history, once in a lifetime file, encounters, images and indices) • Hardcopy claims or electronic claim files that are being held by the incumbent due to system or other issues. Documentation re: claim hold to be provided to the successor FA • Reference files • Prior Authorization files • Recipient files • Provider files • TPL files • Pharmacy reporting and rebate data • Federal reporting files (number of versions to be specified by the state) (MARS, MSIS, PERM) • Financial reporting (including 1099 files). 1099 errors and penalties prior to successor FA's operational go live date are to be resolved by the incumbent FA; check voids against the incumbent FA's bank account are to be resolved by the incumbent FA. • LME budgets • Other financial reporting which includes account receivable files, EFT files, RAs and HIPAA compliant RAs (835s) • Test files for all NCMMS+ interfaces where data files are being produced by or exchanged with the current MMIS. Include the DSDs for these interface files. • Any other data files not indicated above
Other files for complete	Provide to the successor FA all other files as required for a complete transition at whatever

Deliverable	Activity / Description
transition	frequency they are produced and their subsequent updates: <ul style="list-style-type: none"> • Hard copy files (including correspondence and desktop procedures) • Offsite storage and DR files • Call center scripts and stats, including call tracking reports, electronic file is preferred for integration in the Team CSC CRM • Provider workshops schedule and corresponding updates • Copies of baseline provider billing manuals, mailers, etc.; add successor FA to mailing list for the updates to the provider manuals and communiqués. • Minutes from any association or state meetings (i.e., MTAG)
Test Data for Verification of daily, weekly, quarterly, and annual production cycles.	Produce data necessary for testing and verification against existing daily, weekly, quarterly, and annual production cycle types as needed for parallel testing, user acceptance testing, or operational readiness testing
Assignment of PO boxes and Customer Services Telephone lines	Complete steps for assignment of NCMMS + related PO boxes (for claims, correspondence and any other postal items not named) and for the customer services telephone lines.
Staff Transition to New FA	Work with successor FA to determine the rules and processes for staff transition to new FA (based on State approval contractual needs and the staff's desire to be interviewed by new FA). Provide the successor FA with the most current incumbent's FA's organizational chart denoting the name and position of the employee.
Site Meeting	Schedule site meeting and, with the successor FA, relay to staff the plans for hiring
Employee Start Work Date	Negotiate with successor FA for employee start work date under new contractor; secure State approval for the movement of staff
Relevant Documentation	Provide all relevant documentation, including but not limited to, system documentation, procedures, provider, medical policy, edit and audit manuals, tables manual, financials, TPAs, and other pertinent NCMMS+ documentation, job descriptions, desk procedures, all state memos including historical memos and updated incumbent FA organizational charts and monthly updates as changes occur

Change To:

E.3.4 DELIVERABLES REQUIRED FROM INCUMBENT

One of the many important outcomes of our formalized Team CSC Sure*Start process focuses on reaching mutual agreement with the State on the content, format types, schedule, acceptance criteria, and continual updating of all deliverables we need the State to provide to us from the incumbent and/or other State sources (i.e., future procurement library releases).

The following table describes the initial list of deliverables from the incumbent that we expect to request from the State. The final list will be developed cooperatively with the State in our contract kick-off meetings, based on the structure of the final contract.

CSC understands that there are parties other than the incumbent FA involved in legacy operations and we acknowledge that we will interact with all appropriate parties. **(Comment CSC294)**



CSC commits to leading the data analysis effort; we understand this task is driven by the Replacement MMIS vendor, not the incumbent FA. **(Comment CSC294)**

CSC acknowledges that we will develop the Knowledge Transfer Plan, with assistance from the incumbent and the State. **(Comment CSC294)**





Deliverable	Activity / Description
Transition / Turnover checklist	Prepare and submit transition/turnover checklist matrix/work plan; obtain State approval and provide finalized copies, and subsequent updates, to successor FA.
Transition Manager and SME List	Identify and provide transition manager and subject matter experts to interface with the State and the successor FA.
Transition Meetings	Attend all transition related meetings (bi-weekly or weekly) as determined by the agreed upon schedule. Meetings are to include the incumbent key personnel and subject matter experts. The last 60 days of each transitional phase to include weekly status meetings.
Knowledge Transfer Plan	Work with the successor FA contractor to develop and obtain State approval of a Knowledge Transfer Plan. Conduct a walkthrough of all incumbent NC supporting sites focusing on incumbent FA operations and agree upon a schedule for the successor vendor to shadow each department within the incumbent's NC FA operations. (Comment CSC294)
Sign on and Access	Within 30 days of contract award, obtain State approval and furnish the successor FA with sign on and access to Report 2 Web and the current NCMMS+.
Access to CATTs and N'ABLE	Within 30 days of contract, provide the successor FA with access to CATTs and N'ABLE
Incumbent Transition Incident	Create an incumbent transition incident report and update the incumbent transition incident report on a timely basis throughout the life cycle of the transition phases (DDI, early implementation and operations).
Communications Plan	Execute a communication plan as prescribed by the State. Upon State approval, provide the successor FA with a copy of the finalized communication plan and any subsequent updates.
Labeling Approach	Propose a common labeling approach for all deliverables to be agreed upon by the State, the incumbent FA and the successor FA.
Outstanding CSRs, RFRs, APDs, Production Problem List	Provide the successor FA a list, with supporting documentation, of outstanding CSRs, RFRs, available APDs and outstanding NCMMS+ production problems with a weekly status for each item.
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Data Files	Provide to the successor FA all data files as required for a complete data transition at whatever frequency they are produced (daily, weekly, monthly, quarterly, annually) with the corresponding control totals. The files are listed as follows: <ul style="list-style-type: none"> • Claims (WIP and history, once in a lifetime file, encounters, images and indices) • Hardcopy claims or electronic claim files that are being held by the incumbent due to system or other issues. Documentation re: claim hold to be provided to the successor FA • Reference files • All Prior Authorization files • Recipient files • Provider files • TPL files • Pharmacy reporting and rebate data • Federal reporting files (number of versions to be specified by the state) (MARS, MSIS, PERM) • Financial reporting (including 1099 files). 1099 errors and penalties prior to successor FA's operational go live date are to be resolved by the incumbent FA; check voids against the incumbent FA's bank account are to be resolved by the incumbent FA. • LME budgets • Other financial reporting which includes account receivable files, EFT files, RAs and HIPAA compliant RAs (835s) • Test files for all NCMMS+ interfaces where data files are being produced by or exchanged with the current MMIS. Include the DSDs for these interface files. • In respect to other file needs which may be identified in the future, CSC appreciates the State's commitment to make reasonable efforts to provide those files and acknowledges that the State cannot bear responsibility for unidentified data





Deliverable	Activity / Description
	requirements to a greater extent than already expressed in the RFP. (Comment CSC294)
Other files for complete transition	Provide to the successor FA all other files as required for a complete transition at whatever frequency they are produced and their subsequent updates: <ul style="list-style-type: none"> • Hard copy files (including correspondence and desktop procedures) • Offsite storage and DR files • Call center scripts and stats, including call tracking reports, electronic file is preferred for integration in the Team CSC CRM • Provider workshops schedule and corresponding updates • Copies of baseline provider billing manuals, mailers, etc.; add successor FA to mailing list for the updates to the provider manuals and communiqués. • Minutes from any association or state meetings (i.e., MTAG)
Test Data for Verification of daily, weekly, quarterly, and annual production cycles.	Produce data necessary for testing and verification against existing daily, weekly, quarterly, and annual production cycle types as needed for parallel testing, user acceptance testing, or operational readiness testing
Assignment of PO boxes and Customer Services Telephone lines	Complete steps for assignment of NCMMS + related PO boxes (for claims, correspondence and any other postal items not named) and for the customer services telephone lines.
Staff Transition to New FA	Work with successor FA to determine the rules and processes for staff transition to new FA (based on State approval contractual needs and the staff's desire to be interviewed by new FA). Provide the successor FA with the most current incumbent's FA's organizational chart denoting the name and position of the employee.
Site Meeting	Schedule site meeting and, with the successor FA, relay to staff the plans for hiring
Employee Start Work Date	Negotiate with successor FA for employee start work date under new contractor; secure State approval for the movement of staff
Relevant Documentation	Provide all relevant documentation, including but not limited to, system documentation, procedures, provider, medical policy, edit and audit manuals, tables manual, financials, TPAs, and other pertinent NCMMS+ documentation, job descriptions, desk procedures, all state memos including historical memos and updated incumbent FA organizational charts and monthly updates as changes occur

Attachments: None





Pages Response-22 through Response-26 contain confidential information.



BAFO Response CSC755

Description of Changes to Our Proposal

CSC Response:

CSC withdraws our offer of early implementation for the Health Check Application. Delete section D.1.8.2 from our Technical Proposal.

Attachments: None





Page Response-28 contains confidential information.

BAFO Response CSC772

Description of Changes to Our Proposal

CSC Response:

CSC revised the Integrated Master Schedule (IMS) included with this BAFO submission to not schedule activities with State participation during the State holiday periods occurring during the DDI Phase.

Attachments: See Integrated Master Schedule

BAFO Response CSC777

Description of Changes to Our Proposal

CSC Response:

Team CSC understands that our claims adjudication process will check for the existence of PA records for each claims detail line, and if found, use the PA records for claims processing.

In future revisions to the Technical Proposal, Team CSC will revise the Technical Proposal text at D.1.4.8.5.4.4.

Change From:

“...The claims adjudication process examines the prior approval required code on the reference tables and, when prior approval is required, determines if an active prior approval record is on file, and performs prior approval processing during the final adjudication process.”

Change To:

“...For each detail line of a claim record our claims processing checks for the existence of any PA records, and if found, uses the PA record(s) to perform processing during the claims adjudication process.” (Comment CSC777)

Attachments: None



Page Response-31 contains confidential information.



BAFO Response CSC779

Description of Changes to Our Proposal

CSC Response:

Team CSC understands that the State will not agree to separately reimburse Team CSC for training (not related to a State mandated change) and education costs during the Contract Term. At the State's direction, Team CSC will leave these costs in its pricing tables and BOEs, and we affirm that we do not expect additional compensation or reimbursement for the above mentioned items after Contract award.

Attachments: None





BAFO Response CSC780

Description of Changes to Our Proposal

CSC Response:

CSC commits to bear responsibility to initiate and coordinate all workflow processes, including those having responsibilities assigned to the State and external organizations.

In future revisions to the Technical Proposal, our existing text at D.1.4.1.13 will be changed.

Change From:

(40.1.1.106) “Some workflows include both Fiscal Agent and State participation. Based on an SOA architecture and Web access, State staff will be fully integrated into those workflows. These workflows may include, but are not limited to Provider and Recipient enrollment (DPH programs), Prior Approvals, Override Requests, Pend Resolution, etc. Where State staffs have similar requirements such as correspondence tracking, the BPM will be available for State use. **(40.1.1.106)**”

Change To:

(40.1.1.106) “Some workflows include both Fiscal Agent and State participation. Based on an SOA architecture and Web access, State staff will be fully integrated into those workflows. These workflows may include, but are not limited to Provider and Recipient enrollment (DPH programs), Prior Approvals, Override Requests, Pend Resolution, etc. Where State staffs have similar requirements such as correspondence tracking, the BPM will be available for State use. **(40.1.1.106)** CSC commits to bear the responsibility to initiate and coordinate all workflow processes, including those having responsibilities assigned to the State and external organizations.” **(Comment CSC780)**

Attachments: None



BAFO Response CSC781

Description of Changes to Our Proposal

CSC Response:

Team CSC will clarify the warranty required by RFP Section 10.12.2. Team CSC has responded in Section I.2.2, page I-12, that we will provide knowledgeable Systems and Fiscal Agent Operations staff for a period of 120 days after the end of the official Turnover Phase. Our intent is to provide this expert support through the end of the first quarter's processing by the new Fiscal Agent.

Pricing Table R/BOE reflects the Turnover Account Manager; the Systems Manager; some PMO Management; and technical and operational support. The form is entitled "The SOW/CWBS 4.0 Turnover Phase...." The page number is Table R/BOE-3. An updated Pricing Table R and related BOE will be included with this BAFO submission to specify our proposed 120 day warranty period.

In future revisions to the Technical Proposal, existing text at D.1.13, Warranty after Delivery of Final System, and Section I.2.1, Scope and Duration of Warranty, and I.2.2, Team CSC Commitment, will be revised to provide the specific information required by Section 10.12.2 of the RFP.

Change From:

"D.1.13.2 Team CSC Commitment

Team CSC will provide continuing system operational support to the incoming entity after expiration or termination of the Contract. (SOO 10.12.2-8)"

Change To:

"D.1.13.2 Team CSC Commitment

Team CSC will provide continuing system and operational support to the incoming entity after expiration or termination of the Contract for a period of 120 calendar days. Team CSC will provide management and project management staff, fiscal agent operations staff including claims, provider relations, MMIS financial, business analyst and operations subject matter experts. Additionally, technical staff expert in the Replacement MMIS architecture, software and operations will be available as required by the RFP Section 10.12.2. Team CSC will be committed to providing this support for 120 calendar days after the end of CSC's contract Turnover Period. (SOO 10.12.2-8)"

Change From:**“I.2.1 Scope and Duration of Warranty**

... that Team CSC will address during the remaining contract period. (SOO 10.12.2-8)”

Change To:**“I.2.1 Scope and Duration of Warranty**

...that Team CSC will address during the remaining contract period. (~~SOO 10.12.2-8~~) (SOO 10.10)

Change From:**“I.2.2 Team CSC Commitment**

...we will continue to make available knowledgeable systems and operations staff experienced in the Replacement MMIS and Medicaid functions for a full 120 days after the end of the official Turnover Phase. It is our intent to provide this support until the end of the first quarter of processing by the new Fiscal Agent.”

Change To:**“I.2.2 Team CSC Commitment**

...we will continue to make available knowledgeable systems and operations staff experienced in the Replacement MMIS and Medicaid functions for a full 120 calendar days after the end of the CSC contract Turnover Phase. Team commits to provide this support until the end of the first quarter of MMIS processing by the new Fiscal Agent. (SOO 10.12.2-8)

Change From:

Delete Cost proposal page Table R/Labor Price Details – 1 as submitted on September 23, 2008
Delete Cost Proposal pages Table R/BOE-1 and Table R/BOE-2 as submitted on September 23, 2008

Attachments: See State Pricing Table R and the corresponding BOEs and Pricing Worksheet

BAFO Response CSC791

Description of Changes to Our Proposal

CSC Response:

CSC understands:

1. The State has a requirement for both a Medicaid and a non-Medicaid drug rebate programs.
2. The State has no current requirement for a Supplemental Medicaid Drug Rebate Program.
3. The quarterly file from CMS (containing per-unit drug rebate amounts) will not be used for the non-Medicaid drug rebate program.

Text previously revised in CSC's Proposal Supplement dated August 5, 2008, is changed as follows:

Change From:

- At page D.1-16:

“Automated information may also be received from the State. Team CSC will work with DHHS to determine the format of these updates and develop a conversion process to accommodate this information. Team CSC will support an additional interfaces(s) of manufacturer data for the State's Supplemental Drug Rebate program. The format of frequency of these interfaces will be finalized during the DDI phase. (40.12.1.34, 40.12.1.72)”

Change To:

“Automated information may also be received from the State. Team CSC will work with DHHS to determine the format of these updates and develop a conversion process to accommodate this information. Team CSC will support an additional interface of labeler data, per-unit rebate amounts and units of measure for the State's non-Medicaid Drug Rebate program. The source, format and media of these updates will be finalized during the DDI phase, with the frequency similar to the CMS National Drug Rebate Program. (40.12.1.34, 40.12.1.72)” **(Comment CSC791)**

Change From:

- At page D.1-16:

“CMS supplies a quarterly file to the State containing Drug Rebate per-unit rebate amounts. The Reference Subsystem processes this file and updates the Reference drug file with the new Unit Rebate Amount (URA) data. The CMS file contains rebate per-unit data for the quarter being processed and also prior period adjustments (updated rebate per-unit data items for a previously-processed quarter). The NC MMIS Drug Rebate system will also support an interface for per unit rebate amounts from DHHS for the State Supplemental Program. The format and frequency of this interface will be defined during the DDI phase.

The Drug Rebate component reads the file to find the changes made to previous quarter per-unit rebate data and makes adjustments to the appropriate program’s accounts receivable database, based upon those changed per-unit rebate amounts. **The Reference Subsystem maintains a historical record of each drug unit rebate entry. Current and historical URA information is available through online pages in the Reference Subsystem** (refer to Proposal Section D.1.4.6). (40.12.1.70, 40.12.1.71)”

Change To:

“CMS supplies a quarterly file to the State containing Drug Rebate per-unit rebate amounts. The Reference Subsystem processes this file and updates the Reference drug file with the new Unit Rebate Amount (URA) data. The CMS file contains rebate per-unit data for the quarter being processed and also prior period adjustments (updated rebate per-unit data items for a previously-processed quarter). The NC MMIS Drug Rebate system will also support an interface for per unit rebate amounts from DHHS for the State’s non-Medicaid drug rebate program. The source, format and media of this interface will be defined during the DDI phase. (Comment CSC791)

The Drug Rebate component reads the file to find the changes made to previous quarter per-unit rebate data and makes adjustments to the appropriate program’s accounts receivable database, based upon those changed per-unit rebate amounts. **The Reference Subsystem maintains a historical record of each drug unit rebate entry. Current and historical URA information is available through online pages in the Reference Subsystem** (refer to Proposal Section D.1.4.6). (40.12.1.70, 40.12.1.71)”

Change From:

- At page D.2-30:

40.12.3.14	Fiscal Agent shall create and forward quarterly invoices for each labeler that has a rebate agreement signed with CMS or the State, as division appropriate, and for Medicaid within five (5) State business days from receipt of the CMS tape.	Including target dates for generation and distribution of labeler invoices in Team CSC’s Drug Rebate calendar. In order to meet the required schedule, Team CSC will review all required file upload procedures from CMS and the Replacement MMIS Claims Processing system, to be certain that the Drug Rebate application has all required inputs to be able to generate invoices as soon as possible following receipt of the CMS tape. Manual procedures will be followed to be certain that the mailing of invoices happens after system generation of the invoices always within five State business days from receipt of the CMS tape. (Comment CSC60)
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Change To:

<p>40.12.3.14</p>	<p>Fiscal Agent shall create and forward quarterly invoices for each labeler that has a rebate agreement signed with CMS or the State, as division appropriate, and for Medicaid within five (5) State business days from receipt of the CMS tape.</p>	<p>Including target dates for generation and distribution of labeler invoices in Team CSC's Drug Rebate calendar. In order to meet the required schedule, Team CSC will review all required file upload procedures from CMS and the Replacement MMIS Claims Processing system, to be certain that the Drug Rebate application has all required inputs to be able to generate invoices as soon as possible following receipt of the CMS tape and NC DHHS labeler and rebate information. Manual procedures will be followed to be certain that the mailing of invoices happens after system generation of the invoices always within five State business days from receipt of the CMS tape. (Comment CSC60) (Comment CSC791)</p>
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Change From:

- At page D.2-28:

“Another example of automated controls is the use of master files which accurately record standing data for all labelers who provide pharmaceuticals to the North Carolina DHHS programs. One important master file used is the file of labelers authorized to participate in the Drug Rebate program, supplied each quarter by CMS. **Use of these master files helps promote accuracy, and ensures that disbursement of rebate refunds, though rare, is made only on the basis of an authorized entry in the master file. (SOO S.2-1)”**

Change To:

“Another example of automated controls is the use of master files which accurately record standing data for all labelers who provide pharmaceuticals to the North Carolina DHHS programs. One important master file used is the file of labelers authorized to participate in the Medicaid Drug Rebate program, supplied each quarter by CMS. A second important file is the NC DHHS supplied file containing per-unit rebate amounts, units of measure and labeler information supporting the non-Medicaid drug rebate program. **Use of these master files helps promote accuracy, and ensures that disbursement of rebate refunds, though rare, is made only on the basis of an authorized entry in the master file.**

(SOO S.2-1)(Comment CSC791)

Attachments: None



BAFO Response CSC801

Description of Changes to Our Proposal

CSC Response:

CSC revised the Integrated Master Schedule (IMS) included with this BAFO submission to clearly reflect the required User Acceptance Test (UAT) duration of 90 business days.

Attachments: See Integrated Master Schedule





Pages Response-40 through Response-42 contain confidential information.

BAFO Response CSC808

Description of Changes to Our Proposal

CSC added the following five leadership positions to the Pricing Tables G and O included in this BAFO submission. These labor categories are already included in Section E.5 of the Technical Proposal.

1. Applications Support IT Services – Project Management Leader
2. Applications Support IT Services – Project Management Professional
3. Applications Support IT Services – System Architect Leader
4. Configuration Manager
5. IT Security – Information Security Senior Manager

In addition, CSC provided updated Pricing Tables G and O to reflect this change.

Attachments: See Pricing Tables G and O



BAFO Response CSC809

Description of Changes to Our Proposal

CSC Response:

CSC understands that Pricing Table G was to include only labor during the Replacement Phase for out-of-scope activities. Team CSC removed the text that refers to “post-delivery labor” included in this BAFO submission. In addition, CSC has provided the State with a Pricing Table G BOE worksheet with the BOE rationale for the estimated dollar value included on Pricing Table G as well as the detailed computation for the estimated labor hours.

Attachments: See Pricing Table G and corresponding BOE worksheet





BAFO Response CSC810

Description of Changes to Our Proposal

CSC Response:

A State Pricing Table P BOE worksheet with the computation for the estimated labor hours included on Pricing Table P is included with this BAFO submission,.

Attachments: See State Pricing Table P BOE worksheet



BAFO Response CSC811

Description of Changes to Our Proposal

CSC Response:

Team CSC has removed extensive class preparation time from the Pricing Table Q BOE and has updated the corresponding prices listed on Pricing Table Q with this BAFO submission.

Attachments: See State Pricing Table Q and the corresponding BOE worksheet



BAFO Response CSC812

Description of Changes to Our Proposal

CSC Response:

A revised Pricing Table T worksheet is included in this BAFO submission. The revised worksheet provides the audit trail and computations for converting Pricing Table S SFY volumes and price rates to contract period information inserted into Pricing Table T.

Attachments: See State Pricing Table T worksheet





BAFO Response CSC813

Description of Changes to Our Proposal

CSC Response:

For Team CSC's proposed option on Pricing Table W included in this BAFO submission, we provided an option title, a basis of estimate (BOE), a milestone payment chart and a cost by State Fiscal Year (SFY) and Contract Year table.

Attachments: See Pricing Table W, BOE worksheet, and milestone payment chart





BAFO Response CSC816

Description of Changes to Our Proposal

CSC Response:

CSC has read, understands and acknowledges receipt of the Addenda and agrees to all the provisions of the following Addenda to RFP 30-DHHS-1228-08R: 8 (dated August 19, 2008), 9 (dated September 2, 2008), 10 (dated September 2, 2008), 11 (dated October 8, 2008), 12 (dated October 13, 2008), 13 (dated October 15, 2008) and 14 (dated October 22, 2008).

In addition, CSC as the Offeror confirms that it has read, understands, and agrees to all the provisions of the RFP without qualification, including Addenda 8, 9, 10, 11, 12, 13 and 14.

Our BAFO Transmittal Letter will include acknowledgement and understanding of all Addenda.

Attachments: None



BAFO Response CSC821

Description of Changes to Our Proposal

CSC Response:

Fifty percent was a typographical error. Team CSC's intention was to have 175% in all cases. An updated Pricing Table M2 with a 175% value for the non-paying recipient threshold, which was intended to match the previously submitted 175% value for the premium paying recipient threshold, is included with this BAFO submission.

Attachments: See State Pricing Table M2



BAFO Response CSC822

Description of Changes to Our Proposal

CSC Response:

A revised Pricing Table E that eliminates the N/A for “General” requirements is included with this BAFO submission. Team CSC understands that there are some costs associated with the “General” line.

Attachments: See State Pricing Table E and associated BOE





Page Response-52 contains confidential information.



Enterprise Architecture by producing a more easily reviewed deliverables that purposefully fit in a well specified CDRL framework.

Attachments: See BAFO Integrated Master Schedule (IMS) version and Revised BAFO State Pricing Table A



BAFO Response CSC828

Description of Changes to Our Proposal

CSC Response:

Since the State has no requirement for scanning the 84 file cabinets of existing provider enrollment documents, Team CSC revised the Integrated Master Schedule (IMS) included with this BAFO submission to eliminate the work effort for the group of tasks called “Recredential Current Enrollment” for WBS 1.3.3.4.1.4. Team CSC also revised the Basis of Estimate (BOE) for WBS 1.3.3.4.1.4 to eliminate the work effort and resubmitted a revised State Pricing Table A.

In future revisions to the Technical Proposal, our existing text at D.1.8.1.3 will be changed.

Change From:

D.1.8.1.3 Task 3 — Imaging of Stored Physical Documentation

The third and final task will entail physically scanning, indexing, and subsequently maintaining the images from the paper-based provider documentation physically contained in the 84 file cabinets currently being maintained by the DMA Provider Enrollment Unit. Team CSC’s FileNet-based image repository provides an electronic format capable of being searched, viewed and downloaded. This task also involves multiple steps to ensure success in transferring records of the more than 62,000 enrolled providers (~54,000 active) to electronic format. To start, Team CSC will require the transfer of all archived material to our physical control. We will devise an indexing schema to associate these paper files with the electronic provider files, coordinate that schema with DHHS for approval, and then physically scan and index all documents in our possession in accordance with the approved schema. As requested, Team CSC will consult with DMA to determine the hierarchy of the verification schedule by provider type. After the documents are scanned and indexed, they will be re-filed in accordance with the approved indexing scheme for expedited physical retrieval if and when required by the State. Historic physical data and newly acquired physical data will initially remain segregated and not be commingled. Once the scanning and indexing of all archived data is completed, the files can easily be integrated if required. Team CSC proposes to discuss with the State which of the physical documents in the provider files may no longer be of value or use for purposes of imaging or retention of the paper.

Change To:

D.1.8.1.3 Task 3 — Access to Legacy Paper Provider Enrollment Files

As confirmed in discussions with the State on October 21, 2008, Team CSC has no requirement to scan the approximately 100 filing cabinets of provider enrollment history now maintained by the State. Team CSC will utilize information found in those files to support the information transferred from the legacy MMIS+ as the re-



credentialing functions are performed during the Early Operations period. (**Comment CSC828**)

Attachments: See State Pricing Table A



BAFO Response CSC830

Description of Changes to Our Proposal

Team CSC understands the instructions in the “Request for Cost Proposal” memo dated August 18, 2008. We did not include any costs in the Cost Proposal related to face-to-face academic meetings for RetroDUR.

Attachments: None



BAFO Response CSC832

Description of Changes to Our Proposal

CSC Response:

For Team CSC's proposed option on State Pricing Table W included in this BAFO submission, we provided the Option Expiration Date and the Option No Longer Available Date for the Automated Process to Interface with the Legacy MMIS+ option.

Attachments: See State Pricing Table W



BAFO Response CSC841

Description of Changes to Our Proposal

CSC Response:

Team CSC is still offering to the State the option for an Automated Process to Interface with the Legacy MMIS+. In reviewing Pricing Table W, it was noted that while we had included the cost of the option in the total we did not entitle the deliverable for this option. Updated State Pricing Tables W, S and T, and their corresponding BOEs, are included in this BAFO submission for the State's consideration, as follows:

- Team CSC will submit prices on Pricing Tables S and T that assume manual entry of the provider data into the Legacy MMIS+ during the early implementation period.
- Team CSC will submit the DDI costs to build an automated interface to the Legacy MMIS+ in Pricing Table W.
- Team CSC will submit itemized prices for provider enrollment, credentialing, and verification on a separate attachment (similar to Pricing Table S) to Pricing Table W that assume the automated interface has been implemented.
- Team CSC will submit the estimated prices per Contract Year for the **Replacement Phase** for provider enrollment, credentialing and verification on a separate attachment (similar to Pricing Table T) to Pricing Table W. This attachment shall be created on the assumption that the automated interface has been implemented. The prices shall prorate the manual and automated prices based on the option exercise date (identified above) and option implementation schedule.
- The potential savings from implementing the automated interface during the Replacement Phase, assuming the option is exercised at the completion of Month 3 of the Replacement Phase, shall be shown as a **credit** for the Early Operations Price on Pricing Table W.
- The total effective price of the option shall be shown on the Total Pricing of Option line in Pricing Table W and again on the applicable line on Pricing Table Z as a **net credit**.

Attachments: See State Pricing Table W and the corresponding BOE worksheets, 27 October 2008 version; State Pricing Table S and the corresponding BOEs, 27 October 2008 version; State Pricing Table T and the corresponding BOE worksheets, 27 October 2008 version



Offeror-Proposed Change 1

Description of Changes to Our Proposal:

CSC is reducing its total evaluated price in State Pricing Table Z by \$5,717,614.

This reduction results from the cumulative effect of CSC labor and productivity factor refinements for the Operations Phase.

No reductions were made to Replacement Phase work to avoid increasing DDI risks.

No staff reductions were made.

The price components of this change were placed on all appropriate tables in our new State Pricing Table set submission.

Price Impact:

Reduces total evaluate price by \$5,717,614

Attachments: See Replacement MMIS State Pricing Table Z, 27 October version





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Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	1.3.1.2.1	Develop Enterprise Information System Requirements	D	0.148%	\$101,755	8
2	1.3.1.2.2	Architecture Documentation	D	0.838%	\$576,962	10
3	1.3.1.2.3	Refine Data & Application Distribution for New Functionality	D	0.082%	\$56,095	11
4	1.3.2.1.1.15	Validate All Environments	D	0.035%	\$23,865	2
5	1.3.1.2.6	Plan Enterprise Transition	D	0.106%	\$73,044	11
6	1.3.1.3.2	Establish Security Roles	D	0.082%	\$56,553	8
7	1.3.1.5	Create LDM through Implement Data Changes	D	3.423%	\$2,355,548	7
8	1.3.3.5.2.2	Code & Unit Test/String Test	D	2.279%	\$1,568,518	13
9	1.3.3.9.2.2	Code & Unit Test/String Test	D	2.347%	\$1,615,151	20
10	1.3.3.18.2.2	Code & Unit Test/String Test	D	4.635%	\$3,190,124	21
11	1.3.2.1.1.13	Production Simulation Test / Production Environment (PST / PROD ENV) Infrastructure Build	D	0.385%	\$264,758	4
12	1.3.2.2.3	Prepare & Conduct Initiation Workshop	D	0.271%	\$186,708	3
13	1.3.2.4.8	Review for Reusability	D	0.043%	\$29,904	11
14	1.3.2.5	Detail design of UI	D	0.178%	\$122,296	5
15	1.3.3.0.2	Finalize Conceptual Design for NC MMIS Multi-Payer Solution	D	0.692%	\$476,061	4
16	1.3.3.0.3	Document NC MMIS M-P Edits and Audits	D	0.756%	\$520,611	8
17	1.3.3.0.4	Develop Coverage Rules	D	0.724%	\$498,455	9
18	1.3.3.1.4	Deploy NCTracks Portal	D	0.200%	\$137,312	1
19	1.3.3.3.5	Test Imaging Solution	D	0.318%	\$219,027	7
20	1.3.3.4.1.1	Requirements Traceability Matrix Development	D	0.028%	\$19,185	3
21	1.3.3.4.1.2	PhyAmerica Initial Setup	D	0.187%	\$128,685	3
22	1.3.3.4.1.5	Develop Provider Enrollment Web Application	D	0.564%	\$388,070	8
23	1.3.3.4.3.1	Requirements Traceability Matrix Development	D	0.060%	\$41,407	2
24	1.3.3.4.3.2	Retro DUR COTS Product Initial Setup	D	0.069%	\$47,393	2
25	1.3.3.4.3.4	User Acceptance Test Retro DUR COTS Implementation	D	0.088%	\$60,602	3

Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
26	1.3.3.4.3.5	Deploy Retro DUR COTS Solution for North Carolina	D	0.040%	\$27,321	4
27	1.3.3.5.1.3	Prepare & Deliver Business System Design Documentation	D	0.523%	\$359,773	7
28	1.3.3.5.2.1	Technical Design	D	0.326%	\$224,123	10
29	1.3.3.5.2.3	Application Development Review (ADR)	D	0.057%	\$39,016	14
30	1.3.3.5.3.2	Design Data Conversion Processes	D	0.622%	\$428,320	6
31	1.3.3.5.3.5	Data Conversion Pre-Test Run #1	D	0.961%	\$661,172	10
32	1.3.3.5.3.4	Obtain Data from Legacy System	D	0.035%	\$23,881	10
33	1.3.3.5.3.6	Data Conversion Pre-Test Run #2	D	0.031%	\$21,664	11
34	1.3.3.5.4.2	Systems Integration Test Execution	D	1.377%	\$947,901	17
35	1.3.3.5.5.2	UBAT Test Execution	D	0.052%	\$35,886	19
36	1.3.3.6.1.3	Prepare & Deliver Business System Design Documentation	D	0.313%	\$215,540	7
37	1.3.3.6.2.1	Technical Design	D	0.265%	\$182,072	11
38	1.3.3.6.2.2	Code & Unit Test/String Test	D	0.795%	\$547,230	14
39	1.3.3.6.2.3	Application Development Review	D	0.038%	\$25,968	14
40	1.3.3.6.3.2	Design Data Conversion Processes	D	0.094%	\$64,981	6
41	1.3.3.6.3.5	Data Conversion Pre-Test Run #1	D	0.470%	\$323,194	10
42	1.3.3.6.3.4	Obtain Data from Legacy System	M	0.035%	\$23,881	10
43	1.3.3.6.3.6	Data Conversion Pre-Test Run #2	M	0.031%	\$21,077	11
44	1.3.3.6.4.2	Systems Integration Test Execution	M	0.538%	\$370,047	18
45	1.3.3.6.5.2	UBAT Test Execution	M	0.010%	\$6,879	20
46	1.3.3.7.1.3	Prepare & Deliver Business System Design Documentation	M	0.416%	\$286,551	6
47	1.3.3.7.2.1	Technical Design	M	0.187%	\$128,760	19
48	1.3.3.7.2.2	Code & Unit Test/String Test	M	0.769%	\$528,892	12
49	1.3.3.7.2.3	Application Development Review	M	0.043%	\$29,403	12
50	1.3.3.7.4.2	Systems Integration Test Execution	M	0.736%	\$506,694	15
51	1.3.3.7.5.2	UBAT Test Execution	M	0.034%	\$23,360	17

Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
52	1.3.3.8.1.3	Prepare & Deliver Business System Design Documentation	M	0.157%	\$108,189	10
53	1.3.3.8.2.1	Technical Design	D	0.183%	\$125,801	11
54	1.3.3.8.2.2	Code & Unit Test/String Test	D	0.612%	\$421,168	15
55	1.3.3.8.2.3	Application Development Review	D	0.034%	\$23,180	16
56	1.3.3.8.4.2	Systems Integration Test Execution	D	0.614%	\$422,578	19
57	1.3.3.8.5.2	UBAT Test Execution	D	0.020%	\$13,511	21
58	1.3.3.9.1.3	Prepare & Deliver Business System Design Documentation	D	0.548%	\$377,249	11
59	1.3.3.9.2.1	Technical Design	D	0.337%	\$231,665	14
60	1.3.3.9.2.3	Application Development Review	D	0.075%	\$51,571	20
61	1.3.3.9.4.2	Systems Integration Test Execution	D	1.128%	\$776,434	22
62	1.3.3.9.5.2	UBAT Test Execution	D	0.058%	\$39,798	24
63	1.3.3.10.1.3	Prepare & Deliver Business System Design Documentation	D	0.921%	\$634,155	12
64	1.3.3.10.2.1	Technical Design	D	0.271%	\$186,836	14
65	1.3.3.10.2.2	Code & Unit Test/String Test	D	1.596%	\$1,098,540	20
66	1.3.3.10.2.3	Application Development Review	D	0.106%	\$72,895	20
67	1.3.3.10.3.2	Design Data Conversion Processes	D	0.088%	\$60,289	10
68	1.3.3.10.3.5	Data Conversion Pre-Test Run #1	D	0.823%	\$566,710	15
69	1.3.3.10.3.4	Obtain Data from Legacy System	D	0.035%	\$23,881	15
70	1.3.3.10.3.6	Data Conversion Pre-Test Run #2	D	0.031%	\$21,664	16
71	1.3.3.10.4.2	Systems Integration Test Execution	D	1.207%	\$830,541	22
72	1.3.3.10.5.2	UBAT Test Execution	D	0.060%	\$40,950	24
73	1.3.3.11.1.3	Prepare & Deliver Business System Design Documentation	D	0.514%	\$353,779	14
74	1.3.3.11.2.1	Technical Design	D	0.174%	\$119,885	15
75	1.3.3.11.2.2	Code & Unit Test/String Test	D	0.890%	\$612,838	21
76	1.3.3.11.2.3	Application Development Review	D	0.044%	\$30,472	21
77	1.3.3.11.4.2	Systems Integration Test Execution	D	0.682%	\$469,099	24

Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
78	1.3.3.12.1.3	Prepare & Deliver Business System Design Documentation	D	0.821%	\$564,750	15
79	1.3.3.12.2.1	Technical Design	D	0.303%	\$208,416	17
80	1.3.3.12.2.2	Code & Unit Test/String Test	D	0.920%	\$633,119	23
81	1.3.3.12.2.3	Application Development Review	D	0.018%	\$12,607	23
82	1.3.3.12.4.2	Systems Integration Test Execution	D	0.765%	\$526,388	28
83	1.3.3.13.1.3	Prepare & Deliver Business System Design Documentation	D	0.524%	\$360,554	15
84	1.3.3.13.2.1	Technical Design	D	0.261%	\$179,719	17
85	1.3.3.13.2.2	Code & Unit Test/String Test	D	1.157%	\$796,309	23
86	1.3.3.13.2.3	Application Development Review	D	0.049%	\$33,839	23
87	1.3.3.13.3.2	Design Data Conversion Processes	M	0.100%	\$68,498	12
88	1.3.3.13.4.2	Systems Integration Test Execution	M	0.827%	\$569,223	26
89	1.3.3.14.1.3	Prepare & Deliver Business System Design Documentation	M	0.755%	\$519,311	14
90	1.3.3.14.2.1	Technical Design	M	0.335%	\$230,338	16
91	1.3.3.14.2.2	Code & Unit Test/String Test	M	1.976%	\$1,359,716	22
92	1.3.3.14.2.3	Application Development Review	D	0.043%	\$29,722	23
93	1.3.3.14.4.2	Systems Integration Test Execution	D	1.415%	\$974,132	25
94	1.3.3.15.1.3	Prepare & Deliver Business System Design Documentation	M	0.657%	\$452,172	15
95	1.3.3.15.2.1	Technical Design	M	0.345%	\$237,095	16
96	1.3.3.15.2.2	Code & Unit Test/String Test	M	1.403%	\$965,452	23
97	1.3.3.15.2.3	Application Development Review	D	0.072%	\$49,543	23
98	1.3.3.15.3.2	Design Data Conversion Processes	M	0.102%	\$70,081	12
99	1.3.3.15.3.5	Data Conversion Pre-Test Run #1	D	0.625%	\$430,121	17
100	1.3.3.15.3.4	Obtain Data from Legacy System	M	0.035%	\$24,276	16
101	1.3.3.15.3.6	Data Conversion Pre-Test Run #2	M	0.035%	\$23,881	17
102	1.3.3.15.4.2	Systems Integration Test Execution	M	1.221%	\$840,187	26
103	1.3.3.16.1.3	Prepare & Deliver Business System Design Documentation	M	0.566%	\$389,458	15

Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
104	1.3.3.16.2.1	Technical Design	D	0.316%	\$217,198	16
105	1.3.3.16.2.2	Code & Unit Test/String Test	D	1.220%	\$839,363	22
106	1.3.3.16.2.3	Application Development Review	D	0.058%	\$39,747	23
107	1.3.3.16.3.2	Design Data Conversion Processes	D	0.361%	\$248,183	13
108	1.3.3.16.3.5	Data Conversion Pre-Test Run #1	D	1.375%	\$946,499	18
109	1.3.3.16.3.4	Obtain Data from Legacy System	D	0.035%	\$23,881	17
110	1.3.3.16.3.6	Data Conversion Pre-Test Run #2	D	0.035%	\$24,221	18
111	1.3.3.16.4.2	Systems Integration Test Execution	D	0.878%	\$604,182	26
112	1.3.3.17.1.3	Prepare & Deliver Business System Design Documentation	D	1.201%	\$826,839	15
113	1.3.3.17.2.1	Technical Design	D	0.224%	\$154,266	18
114	1.3.3.17.2.2	Code & Unit Test/String Test	D	0.449%	\$308,786	25
115	1.3.3.17.2.3	Application Development Review	D	0.041%	\$27,942	26
116	1.3.3.17.4.2	Systems Integration Test Execution	D	0.758%	\$521,494	27
117	1.3.3.18.1.3	Prepare & Deliver Business System Design Documentation	D	0.906%	\$623,246	11
118	1.3.3.18.2.1	Technical Design	D	2.053%	\$1,412,758	16
119	1.3.3.18.2.3	Application Development Review	D	0.319%	\$219,227	22
120	1.3.3.18.4.2	Systems Integration Test Execution	D	3.112%	\$2,141,700	26
121	1.3.4.1.1	Develop User Acceptance Test Plan	D	0.028%	\$19,069	20
122	1.3.4.1.2	User Acceptance Testing Preparation	D	0.431%	\$296,563	21
123	1.3.4.2.4	Post UAT Regression Test	D	0.658%	\$453,133	31
124	1.3.5.1.1	PST Preparation Activities	D	0.164%	\$112,999	16
125	1.3.5.2.5	PST STAGE 3-Cycle Tests	D	3.499%	\$2,407,747	28
126	1.3.5.2.6	PST STAGE 4-Environment Clean-up	D	0.042%	\$28,887	29
127	1.3.6.1.1	Plan Training Phase	D	0.012%	\$8,108	22
128	1.3.6.1.2	Define Training Strategy & Architecture	D	0.012%	\$7,966	22
129	1.3.6.2.11	(PA) PA Develop Training Components	D	0.048%	\$33,315	24

Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
130	1.3.6.2.12	(Claims) Claims Develop Training Components	D	0.054%	\$37,195	24
131	1.3.6.2.13	(Receipt/Provider) Recipient and Provider Develop Training Components	D	0.082%	\$56,252	24
132	1.3.6.2.14	(D-Rebate) Drug Rebate Develop Training Components	D	0.048%	\$33,192	24
133	1.3.6.2.15	(ePace) ePACES Develop Training Components	D	0.063%	\$43,622	24
134	1.3.6.2.16	(Financial) Financial Develop Training Components	D	0.047%	\$32,257	24
135	1.3.6.2.17	(MARS) MARS Develop Training Components	D	0.025%	\$17,247	24
136	1.3.6.2.18	(Reference) Reference Develop Training Components	D	0.079%	\$54,698	24
137	1.3.6.2.19	(TPL) TPL Develop Training Components	D	0.046%	\$31,989	24
138	1.3.6.2.20	(H-Check) Health Check Develop Training Components	D	0.028%	\$19,201	24
139	1.3.6.3.1	Implement & Execute Training per Schedule	D	0.043%	\$29,606	31
140	1.3.6.3.2	Conduct Training As Required	D	0.011%	\$7,676	33
141	1.3.6.4.4	Incorporate Fiscal Agent Desk Procedures into Training Program	D	0.032%	\$22,324	27
142	1.3.6.5	Update Technical Documentation	D	0.107%	\$73,933	23
143	1.3.7.1.1	Data Conversion & Migration Plan	D	0.360%	\$247,629	14
144	1.3.7.2.2	Prepare for Final Data Conversion	D	0.073%	\$50,537	20
145	1.3.7.2.3	Data Conversion Test Run #1	D	0.283%	\$194,561	20
146	1.3.7.2.4	Data Conversion Test Run #2	D	0.283%	\$194,561	21
147	1.3.7.2.5	Data Conversion Final Run for UAT/PST	D	0.330%	\$226,988	23
148	1.3.7.2.6	Data Conversion Final Run for Production Cutover	D	0.386%	\$265,671	31
149	1.3.8.1	Deployment Approach/Schedule	D	0.842%	\$579,598	28
150	1.3.8.2	Execute Deployment Dry Run #1	D	0.123%	\$84,550	28
151	1.3.8.3	Execute Deployment Dry Run #2	D	0.060%	\$41,570	29
152	1.3.8.5.1.16	Cutover Activities	D	0.213%	\$146,447	32
153	1.3.8.5.17	Update Plans	D	0.018%	\$12,198	30
154	1.2.2.9.5.1	Environments Team CSC Program Office (#1), Network Services DDI (#11), Common IT Services DDI (#14) Complete	M	2.801%	\$1,927,311	1

Replacement Medicaid Management Information System (MMIS)
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Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
155	1.2.2.9.5.2	Environments Baseline System Replica (#2), Development (#3), Early Implementation (#4) Complete	M	13.975%	\$9,617,588	2
156	1.2.2.9.5.3	Environments Conversion (#5), Network Services Early Implementation (#12) Complete	M	2.174%	\$1,496,203	6
157	1.2.2.9.5.4	Environment Performance/PreProduction (#6) Complete	M	2.833%	\$1,949,933	10
158	1.2.2.9.5.5	Environments UBAT/UAT (#7), Training (#8) Complete	M	2.476%	\$1,704,001	12
Totals Dollars and Percent			Total Percent ->	100.00%	\$68,820,113	<- Total Dollars



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Replacement MMIS Pricing Table E
Replacement Phase - DDI Marginal Price of Non-Title XIX/XXI Requirements
Offeror Name CSC - 27 October 2008 revision

Line Item	Business Area Requirements	Marginal Price of Non-Title XIX/XXI Requirements
1	General Requirements	\$36,345
2	Recipient Requirements	\$243,995
3	Eligibility Verification System Requirements	N/A
4	Automated Voice Response System Requirements	\$365,261
5	Provider Requirements	\$570,492
6	Reference Requirements	\$72,059
7	Prior Approval Requirements	\$238,085
8	Claims Processing Requirements	\$61,734
9	Managed Care Requirements	N/A
10	Health Check Requirements	N/A
11	Third-Party Liability Requirements	\$243,886
12	Drug Rebate Requirements	N/A
13	Management Administrative and Reporting System Requirements	N/A
14	Financial Management and Accounting Requirements	\$44,407
	<i>Total Marginal Price for Non-Title XIX/XXI Requirements for Replacement Phase</i>	\$1,876,264



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Replacement MMIS Pricing Table F
Replacement Phase - DDI Marginal Price of Legislatively-Mandated Requirements
Offeror Name CSC - 27 October 2008 revision

Line Item	Benefit Plan / Program	Marginal Price
1	Ticket to Work	\$380,976
2	CAP-MR/DD and/or CAP/C	\$2,360
3	Medicaid Waivers	\$2,360
4	Medicare 646 Waiver as it applies to Medicaid eligibles	\$2,360
5	NC Health Choice	\$932,999
6	Kids Care	\$1,266
	Total	\$1,322,321



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Replacement MMIS Pricing Table G
Replacement Phase - All-Inclusive Hourly Rates and Pool Size for Personnel
Performing Modifications for the Replacement Phase Additional Functionality Pool
Offeror Name CSC - 27 October 2008 revision

Proposed Size of Additional Functionality Pool	
Dollars	\$22,000,000
Estimated Hours	245,044

Line Item	Position	Percent Typical Use	Rate					
			Hourly Rate DDI Year 1	Hourly Rate DDI Year 2	Hourly Rate DDI Year 3	Hourly Rate DDI Year 4	Hourly Rate DDI Year 5	Hourly Rate DDI Year 6
1	Professional Programmer	0.50%	\$127.79	\$131.62	\$135.57	\$139.63	\$143.82	\$148.14
2	Application Architect	0.25%	\$143.94	\$148.26	\$152.71	\$157.29	\$162.01	\$166.87
3	BA Automation Tester	2.00%	\$86.00	\$88.57	\$91.23	\$93.97	\$96.79	\$99.69
4	Business Analyst	5.00%	\$62.55	\$64.43	\$66.36	\$68.35	\$70.40	\$72.51
5	Business Analyst Tester	0.75%	\$72.98	\$75.16	\$77.42	\$79.74	\$82.13	\$84.60
6	Business Architect Team Lead	2.00%	\$114.82	\$118.26	\$121.81	\$125.46	\$129.23	\$133.10
7	Business Automation Analyst	1.00%	\$62.25	\$64.12	\$66.04	\$68.02	\$70.06	\$72.16
8	Business Process Analyst	1.00%	\$62.25	\$64.12	\$66.04	\$68.02	\$70.06	\$72.16
9	System Analyst QA Analyst	1.00%	\$115.62	\$119.09	\$122.66	\$126.34	\$130.13	\$134.04
10	Database Administrator	1.00%	\$75.84	\$78.12	\$80.46	\$82.87	\$85.36	\$87.92
11	Documentation Specialist	2.00%	\$50.69	\$52.21	\$53.77	\$55.38	\$57.05	\$58.76
12	IT Materials and Supply - Administrative Senior Associate	0.50%	\$60.45	\$62.26	\$64.13	\$66.06	\$68.04	\$70.08
13	Lead Business Architect	0.50%	\$114.66	\$118.10	\$121.64	\$125.29	\$129.05	\$132.92
14	Lead Data Architect	3.00%	\$135.26	\$139.31	\$143.49	\$147.80	\$152.23	\$156.80
15	Lead Designer	8.00%	\$146.27	\$150.65	\$155.17	\$159.83	\$164.62	\$169.56
16	Performance Engineer	0.25%	\$150.24	\$154.74	\$159.39	\$164.17	\$169.09	\$174.17
17	Programmer Analyst Leader	12.00%	\$87.33	\$89.94	\$92.64	\$95.42	\$98.29	\$101.23
18	Programmer Analyst Professional	33.00%	\$54.69	\$56.33	\$58.02	\$59.76	\$61.55	\$63.40
19	Programmer Analyst Senior Professional	5.00%	\$86.39	\$88.98	\$91.65	\$94.40	\$97.23	\$100.14
20	Project Scheduler	0.50%	\$61.08	\$62.91	\$64.80	\$66.74	\$68.75	\$70.81
21	Reporting Analyst	1.00%	\$61.08	\$62.91	\$64.80	\$66.74	\$68.75	\$70.81
22	Senior Tester	4.00%	\$86.00	\$88.57	\$91.23	\$93.97	\$96.79	\$99.69
23	Solution Architect	1.00%	\$204.75	\$210.89	\$217.22	\$223.74	\$230.45	\$237.36
24	Subsystem Team Lead	5.00%	\$125.37	\$129.13	\$133.01	\$137.00	\$141.11	\$145.34

Replacement Medicaid Management Information System (MMIS)
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Replacement MMIS Pricing Table G
Replacement Phase - All-Inclusive Hourly Rates and Pool Size for Personnel
Performing Modifications for the Replacement Phase Additional Functionality Pool
Offeror Name CSC - 27 October 2008 revision

Line Item	Position	Rate						
		Percent Typical Use	Hourly Rate DDI Year 1	Hourly Rate DDI Year 2	Hourly Rate DDI Year 3	Hourly Rate DDI Year 4	Hourly Rate DDI Year 5	Hourly Rate DDI Year 6
25	System Technical Architect	0.50%	\$163.29	\$168.19	\$173.24	\$178.43	\$183.79	\$189.30
26	Test Lead	2.00%	\$104.79	\$107.93	\$111.17	\$114.51	\$117.94	\$121.48
27	Testing Manager	2.00%	\$104.79	\$107.93	\$111.17	\$114.51	\$117.94	\$121.48
28	Training Specialist	0.25%	\$50.69	\$52.21	\$53.77	\$55.38	\$57.05	\$58.76
29	Applications Support IT Services – Project Management Leader	1.00%	\$106.87	\$110.08	\$113.38	\$116.78	\$120.28	\$123.89
30	Applications Support IT Services – Project Management Professional	1.00%	\$83.47	\$85.98	\$88.55	\$91.21	\$93.95	\$96.77
31	Applications Support IT Services - System Architect Leader	1.00%	\$203.77	\$209.89	\$216.18	\$222.67	\$229.35	\$236.23
32	Configuration Manager	1.00%	\$135.67	\$139.74	\$143.94	\$148.25	\$152.70	\$157.28
33	IT Security – Information Security Senior Manager	1.00%	\$160.04	\$164.85	\$169.79	\$174.88	\$180.13	\$185.53
Total Percent		100.00%						

Note: Add or delete rows, as necessary



Pages Pricing Work Sheet-1 through Pricing Work Sheet-3 contain confidential information.

Replacement MMIS Pricing Table I
Operations Phase - Fixed Price Per Day Due to Fixed Costs by State Fiscal Year
Offeror Name CSC - 27 October 2008 revision

Time Frame	Days in Year	Fixed Price Per Day Due to Fixed Costs (\$)	Fixed Price Per Year Due to Fixed Costs (\$)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	\$64,834.85	\$23,664,722
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	\$65,316.45	\$23,905,822
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	\$64,584.08	\$23,573,191
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	\$62,965.60	\$22,982,445
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	\$61,358.41	\$22,395,821
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	\$60,311.40	\$22,073,972
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	\$62,980.02	\$22,987,707
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	\$63,643.96	\$23,230,047



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Pages BOE 3.2.2.3-1 through BOE 3.2.4.3-2 contain confidential information.

Replacement MMIS Pricing Table J
Operations Phase - Variable Pricing for Non-Pharmacy FCBU and ECBU by State Fiscal Year
Offeror Name CSC - 27 October 2008 revision

Coeff. A	Coeff. B	Time Frame	Days in Year	Anticipated Average Annual Volume	Anticipated Average Daily Volume	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid CBU Average Daily Volume (% Anticipated Volume)
(0.0000000187070)	0.0354880	SFY 10 - 11 July 1, 2010 - June 30, 2011	365	138,483,819	379,408	\$10,771.54	175%
(0.0000000183557)	0.0352767	SFY 11 - 12 July 1, 2011 - June 30, 2012	366	140,678,878	384,369	\$10,847.40	175%
(0.0000000174815)	0.0342250	SFY 12 - 13 July 1, 2012 - June 30, 2013	365	142,917,907	391,556	\$10,720.81	175%
(0.0000000165298)	0.0328792	SFY 13 - 14 July 1, 2013 - June 30, 2014	365	145,203,387	397,817	\$10,463.94	175%
(0.0000000156721)	0.0316744	SFY 14 - 15 July 1, 2014 - June 30, 2015	365	147,538,185	404,214	\$10,242.59	175%
(0.0000000153414)	0.0314216	SFY 15 - 16 July 1, 2015 - June 30, 2016	366	149,925,634	409,633	\$10,297.05	175%
(0.0000000149180)	0.0311378	SFY 16 - 17 July 1, 2016 - June 30, 2017	365	152,369,623	417,451	\$10,398.82	175%
(0.0000000145909)	0.0309555	SFY 17 - 18 July 1, 2017 - June 30, 2018	365	154,874,706	424,314	\$10,507.88	175%



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Replacement MMIS Pricing Table K
Operations Phase - Variable Pricing for Pharmacy FCBU by State Fiscal Year
Offeror Name CSC - 27 October 2008 revision

Coeff. A	Coeff. B	Time Frame	Days in Year	Anticipated Average Annual Volume	Anticipated Average Daily Volume	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid CBU Average Daily Volume (% Anticipated Volume)
(0.00000025122)	0.05891739	SFY 10 - 11 July 1, 2010 - June 30, 2011	365	17,120,423	46,905	\$2,210.83	175%
(0.00000022194)	0.05541411	SFY 11 - 12 July 1, 2011 - June 30, 2012	366	18,276,996	49,937	\$2,213.78	175%
(0.00000019226)	0.05139658	SFY 12 - 13 July 1, 2012 - June 30, 2013	365	19,515,010	53,466	\$2,198.37	175%
(0.00000016743)	0.04779991	SFY 13 - 14 July 1, 2013 - June 30, 2014	365	20,840,395	57,097	\$2,183.38	175%
(0.00000014571)	0.04443095	SFY 14 - 15 July 1, 2014 - June 30, 2015	365	22,259,542	60,985	\$2,167.70	175%
(0.00000012939)	0.04203308	SFY 15 - 16 July 1, 2015 - June 30, 2016	366	23,779,349	64,971	\$2,184.74	175%
(0.00000011432)	0.03978923	SFY 16 - 17 July 1, 2016 - June 30, 2017	365	25,407,265	69,609	\$2,215.75	175%
(0.00000010117)	0.03762907	SFY 17 - 18 July 1, 2017 - June 30, 2018	365	27,151,343	74,387	\$2,239.30	175%



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Replacement MMIS Pricing Table L
Operations Phase - CBU Price Summary by Contract Year
Offeror Name CSC - 27 October 2008 revision

	Fixed Price Due to Fixed Costs - Table I	Price Due to Variable Costs Non-Pharmacy ECBU's and FCBUs - Table J	Price Due to Variable Costs Pharmacy FCBUs - Table K	Total Fixed Price per Operations Year
Operations Phase Year 1	\$23,842,029	\$3,952,495	\$807,372	\$28,601,896
Operations Phase Year 2	\$23,472,249	\$3,905,834	\$803,553	\$28,181,636
Operations Phase Year 3	\$22,869,942	\$3,803,842	\$795,837	\$27,469,621
Operations Phase Year 4	\$22,334,097	\$3,744,333	\$792,822	\$26,871,252
Operations Phase Year 5	\$22,260,776	\$3,775,843	\$801,786	\$26,838,405
Total	\$114,779,093	\$19,182,347	\$4,001,370	\$137,962,810



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Replacement MMIS Pricing Table M1
Operations Phase - Recipient Management Fixed Price Per Day Due to Fixed
Costs by State Fiscal Year
Offeror Name CSC - 27 October 2008 revision

Time Frame	Days in Year	Fixed Price Per Day Due to Fixed Costs (\$)	Fixed Price Per Year Due to Fixed Costs (\$)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	\$77.25	\$28,196
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	\$77.33	\$28,303
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	\$73.96	\$26,996
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	\$66.13	\$24,138
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	\$55.51	\$20,260
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	\$55.01	\$20,134
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	\$61.93	\$22,605
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	\$61.44	\$22,425



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Replacement MMIS Pricing Table M2
Operations Phase - Variable Pricing for Recipient Management Prices by State Fiscal Year
Offeror Name CSC - 27 October 2008 revision

Time Frame	Days in Year	Non-Premium Paying Recipients					Premium Paying Recipients				
		Coeff. A	Coeff. B	Anticipated Number of Non-Premium Paying Recipients Managed	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid Recipient Average Daily Volume (% Anticipated Volume)	Coeff. C	Coeff. D	Anticipated Number of Premium Paying Recipients Managed	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid Recipient Average Daily Volume (% Anticipated Volume)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	(0.0000000175546)	0.0110320	125,687	\$1,109.26	175%	(0.000000497973)	0.0410828	16,500	\$542.29	175%
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	(0.0000000166391)	0.0106135	127,573	\$1,083.19	175%	(0.000000504360)	0.0416097	16,500	\$549.25	175%
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	(0.0000000157384)	0.0101895	129,486	\$1,055.52	175%	(0.000000274778)	0.0226692	16,500	\$299.23	175%
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	(0.0000000147161)	0.0096706	131,429	\$1,016.79	175%	(0.000000247813)	0.0204446	16,500	\$269.87	175%
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	(0.0000000140600)	0.0093780	133,400	\$1,000.82	175%	(0.000000247813)	0.0186931	16,500	\$240.97	175%
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	(0.0000000135019)	0.0091408	135,401	\$990.14	175%	(0.000000226583)	0.0171755	16,500	\$221.71	175%
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	(0.0000000135434)	0.0093065	137,432	\$1,023.21	175%	(0.000000208188)	0.0159968	16,500	\$207.27	175%
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	(0.0000000134569)	0.0093857	139,494	\$1,047.40	175%	(0.000000183578)	0.0151452	16,500	\$199.92	175%



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Replacement MMIS Pricing Table N
Operations Phase - Recipient Management Prices by Contract Year
Offeror Name CSC - 27 October 2008 revision

	Fixed Price Due to Fixed Costs - Table M1	Price Due to Variable Costs Non-Premium Paying Recipients - Table M2	Price Due to Variable Costs Premium Paying Recipients - Table M2	Total Price per Operations Year
Operations Phase Year 1	\$28,053	\$393,631	\$183,032	\$604,716
Operations Phase Year 2	\$26,462	\$383,611	\$107,464	\$517,537
Operations Phase Year 3	\$23,394	\$370,012	\$96,479	\$489,885
Operations Phase Year 4	\$20,236	\$364,742	\$86,648	\$471,626
Operations Phase Year 5	\$20,618	\$364,707	\$80,134	\$465,459
Total	\$118,763	\$1,876,703	\$553,757	\$2,549,223



Pages Pricing Work Sheet-1 through Pricing Work Sheet-3 contain confidential information.

Replacement MMIS Pricing Table O
Operations Phase - All-Inclusive Hourly Rates for Personnel Performing Operations Phase Modifications
Offeror Name CSC - 27 October 2008 revision

Line Item	Position	Percent Typical Use	Rate							
			Hourly Rate SFY10-11	Hourly Rate SFY11-12	Hourly Rate SFY12-13	Hourly Rate SFY13-14	Hourly Rate SFY14-15	Hourly Rate SFY15-16	Hourly Rate SFY16-17	Hourly Rate SFY17-18
1	Professional Programmer	0.50%	\$131.62	\$135.57	\$139.63	\$143.82	\$148.14	\$152.58	\$157.16	\$161.87
2	Application Architect	0.25%	\$148.26	\$152.71	\$157.29	\$162.01	\$166.87	\$171.87	\$177.03	\$182.34
3	BA Automation Tester	2.00%	\$88.57	\$91.23	\$93.97	\$96.79	\$99.69	\$102.68	\$105.76	\$108.94
4	Business Analyst	5.00%	\$64.43	\$66.36	\$68.35	\$70.40	\$72.51	\$74.69	\$76.93	\$79.24
5	Business Analyst Tester	0.75%	\$75.16	\$77.42	\$79.74	\$82.13	\$84.60	\$87.14	\$89.75	\$92.44
6	Business Architect Team Lead	2.00%	\$118.26	\$121.81	\$125.46	\$129.23	\$133.10	\$137.10	\$141.21	\$145.45
7	Business Automation Analyst	1.00%	\$64.12	\$66.04	\$68.02	\$70.06	\$72.16	\$74.33	\$76.56	\$78.86
8	Business Process Analyst	1.00%	\$64.12	\$66.04	\$68.02	\$70.06	\$72.16	\$74.33	\$76.56	\$78.86
9	System Analyst QA Analyst	1.00%	\$119.09	\$122.66	\$126.34	\$130.13	\$134.04	\$138.06	\$142.20	\$146.46
10	Database Administrator	1.00%	\$78.12	\$80.46	\$82.87	\$85.36	\$87.92	\$90.56	\$93.27	\$96.07
11	Documentation Specialist	2.00%	\$52.21	\$53.77	\$55.38	\$57.05	\$58.76	\$60.52	\$62.34	\$64.21
12	IT Materials and Supply - Administrative Senior Associate	0.50%	\$62.26	\$64.13	\$66.06	\$68.04	\$70.08	\$72.18	\$74.35	\$76.58
13	Lead Business Architect	0.50%	\$118.10	\$121.64	\$125.29	\$129.05	\$132.92	\$136.91	\$141.02	\$145.25
14	Lead Data Architect	3.00%	\$139.31	\$143.49	\$147.80	\$152.23	\$156.80	\$161.50	\$166.35	\$171.34
15	Lead Designer	8.00%	\$150.65	\$155.17	\$159.83	\$164.62	\$169.56	\$174.65	\$179.89	\$185.28
16	Performance Engineer	0.25%	\$154.74	\$159.39	\$164.17	\$169.09	\$174.17	\$179.39	\$184.77	\$190.32
17	Programmer Analyst Leader	12.00%	\$89.94	\$92.64	\$95.42	\$98.29	\$101.23	\$104.27	\$107.40	\$110.62
18	Programmer Analyst Professional	33.00%	\$56.33	\$58.02	\$59.76	\$61.55	\$63.40	\$65.30	\$67.26	\$69.28
19	Programmer Analyst Senior Professional	5.00%	\$88.98	\$91.65	\$94.40	\$97.23	\$100.14	\$103.15	\$106.24	\$109.43
20	Project Scheduler	0.50%	\$62.91	\$64.80	\$66.74	\$68.75	\$70.81	\$72.93	\$75.12	\$77.37
21	Reporting Analyst	1.00%	\$62.91	\$64.80	\$66.74	\$68.75	\$70.81	\$72.93	\$75.12	\$77.37
22	Senior Tester	4.00%	\$88.57	\$91.23	\$93.97	\$96.79	\$99.69	\$102.68	\$105.76	\$108.94
23	Solution Architect	1.00%	\$210.89	\$217.22	\$223.74	\$230.45	\$237.36	\$244.48	\$251.82	\$259.37
24	Subsystem Team Lead	5.00%	\$129.13	\$133.01	\$137.00	\$141.11	\$145.34	\$149.70	\$154.19	\$158.81
25	System Technical Architect	0.50%	\$168.19	\$173.24	\$178.43	\$183.79	\$189.30	\$194.98	\$200.83	\$206.85
26	Test Lead	2.00%	\$107.93	\$111.17	\$114.51	\$117.94	\$121.48	\$125.12	\$128.88	\$132.74
27	Testing Manager	2.00%	\$107.93	\$111.17	\$114.51	\$117.94	\$121.48	\$125.12	\$128.88	\$132.74
28	Training Specialist	0.25%	\$52.21	\$53.77	\$55.38	\$57.05	\$58.76	\$60.52	\$62.34	\$64.21

Replacement Medicaid Management Information System (MMIS)
RFP 30-DHHS-1228-08-R

Replacement MMIS Pricing Table O
Operations Phase - All-Inclusive Hourly Rates for Personnel Performing Operations Phase Modifications
Offeror Name CSC - 27 October 2008 revision

Line Item	Position	Percent Typical Use	Rate							
			Hourly Rate SFY10-11	Hourly Rate SFY11-12	Hourly Rate SFY12-13	Hourly Rate SFY13-14	Hourly Rate SFY14-15	Hourly Rate SFY15-16	Hourly Rate SFY16-17	Hourly Rate SFY17-18
29	Applications Support IT Services – Project Management Leader	1.00%	\$110.08	\$113.38	\$116.78	\$120.28	\$123.89	\$127.61	\$131.44	\$135.38
30	Applications Support IT Services – Project Management Professional	1.00%	\$85.98	\$88.55	\$91.21	\$93.95	\$96.77	\$99.67	\$102.66	\$105.74
31	Applications Support IT Services - System Architect Leader	1.00%	\$209.89	\$216.18	\$222.67	\$229.35	\$236.23	\$243.32	\$250.61	\$258.13
32	Configuration Manager	1.00%	\$139.74	\$143.94	\$148.25	\$152.70	\$157.28	\$162.00	\$166.86	\$171.87
33	IT Security – Information Security Senior Manager	1.00%	\$164.85	\$169.79	\$174.88	\$180.13	\$185.53	\$191.10	\$196.83	\$202.74
Total Percent		100%								

Note: Add or delete rows, as necessary

Replacement MMIS Pricing Table P
Operations Phase - Size of Operations Phase Modification Pool
Offeror Name CSC - 27 October 2008 revision

Operations Contract Year	Operations Modification Pool Total Dollars (\$)	Estimated Operations Modification Pool Size (Hours)
1	\$8,000,000	84,225
2	\$8,000,000	81,772
3	\$8,000,000	79,390
4	\$8,000,000	77,078
5	\$8,000,000	74,833
Total	\$40,000,000	397,298



Page Pricing Work Sheet-1 contains confidential information.

Replacement MMIS Pricing Table Q
Operations Phase - Unit Prices for Additional Training
Offeror Name CSC October 27, 2008 revision

Time Frame	Price Per Class Additional Classes Above the 12 Required in 40.1.2.81	Price Per Class Additional Classes Above the 70 Required in 40.1.2.86
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 1,300	\$ 3,200
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 1,350	\$ 3,300
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 1,400	\$ 3,400
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 1,450	\$ 3,550
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 1,450	\$ 3,650
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 1,550	\$ 3,750
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 1,600	\$ 3,850
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 1,650	\$ 3,950



Page Pricing Work Sheet-1 contains confidential information.

Replacement MMIS Pricing Table R
Turnover Phase - Milestone/Deliverable Payment Table
Offeror Name CSC - 27 October 2008 revision

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date [Month Relative to Turnover Start]
1	4.4	Turnover plan includes WBS and Schedule	M	16.17%	\$75,000	1
2	4.5	Transfer of Electronic Files - all subsystems/business	M	10.78%	\$50,000	2
3	4.9	Deliver images and indices	D	3.23%	\$15,000	2
4	4.9	Transfer of Hard copy Files	M	10.78%	\$50,000	2
5	4.9	Transfer of Hardware/software	M	2.16%	\$10,000	2
6	4.9	Transfer of work in progress	D	1.72%	\$8,000	2
7	4.9	Notifications	M	1.08%	\$5,000	2
8	4.9	Assignment of PO Boxes, telephone number, etc.	D	1.08%	\$5,000	2
9	4.10	Post Turnover support - 120 days of effort	D	52.69%	\$244,444	4
10	4.10	Post turnover report	D	0.32%	\$1,500	4
Total Dollars and Percent				100.00%	\$463,944	



Page Pricing Work Sheet-1 contains confidential information.



Pages BOE 4.0-1 through BOE 4.0-2 contain confidential information.

Replacement MMIS Pricing Table S
Estimated Provider Enrollment, Credentialing, and Verification Itemized Prices by State Fiscal Year
Offeror Name CSC - 27 October 2008 revision

Functions	SFY 08 - 09	SFY 09 - 10									
CV Initial Credentialing Initial Verification	38000										
Itemized Pricing (per provider serviced)	SFY 08 - 09	SFY 09 - 10									
CV Initial Credentialing Initial Verification	\$59.64										
Anticipated Volume											
Functions	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18	
EC Enroll Credential	5600	5880	6174	6483	6807	7147	7505	7880	8274	8687	
EV Enroll Verify	1350	1418	1488	1563	1641	1723	1809	1900	1995	2094	
E Enroll	50	53	55	58	61	64	67	70	74	78	
V Verify		35175	36934	38780	40719	42755	44893	47138	49495	51969	
C Credential (or Recredential)		17150	18008	18908	19853	20846	21888	22983	24132	25338	
Note that ongoing Credentialing and Verification identified in the shaded cells will only begin after completion of the initial Credentialing and Verification required in the first 12 months of the contract											
Summation of Anticipated Services											
Itemized Activities*	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18	
E - Enroll	7000	7350	7718	8103	8509	8934	9381	9850	10342	10859	
C - Credential	5600	23030	24182	25391	26660	27993	29393	30862	32406	34026	
V - Verify	1350	36593	38422	40343	42360	44478	46702	49037	51489	54064	
Price Per Provider											
Itemized Pricing (per provider serviced)	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18	
E - Enroll	\$20.32	\$39.84	\$26.44	\$12.22	\$8.47	\$8.21	\$8.01	\$7.76	\$6.98	\$6.74	
C - Credential	\$46.57	\$54.42	\$37.74	\$17.43	\$12.10	\$11.72	\$11.43	\$11.07	\$9.96	\$9.62	
V - Verify	\$21.74	\$41.36	\$27.62	\$12.76	\$8.85	\$8.58	\$8.36	\$8.10	\$7.29	\$7.04	



Pages Pricing Work Sheet-1 through Pricing Work Sheet-4 contain confidential information.



Pages BOE 3.3.3.1-1 through BOE 2.5.1-1 contain confidential information.

Replacement MMIS Pricing Table T
Estimated Provider Enrollment, Credentialing, and Verification
Prices by Contract Year
Offeror Name CSC - 27 October 2008 revision

	Initial Credentialing and Verification Est. Quantity	Initial Credentialing and Verification Price	Ongoing Enrollment Est. Quantity	Ongoing Enrollment Price	Ongoing Credentialing Est. Quantity	Ongoing Credentialing Price	Ongoing Verification Est. Quantity	Ongoing Verification Price	Total Annual Price
Replacement Phase Year 1	38,000	\$2,266,320	7,196	\$226,402	5,756	\$293,878	1,388	\$45,713	\$2,832,313
Replacement Phase Year 2			7,556	\$243,216	23,674	\$1,062,894	37,615	\$1,260,710	\$2,566,820
Replacement Phase Year 3			4,954	\$108,950	15,523	\$487,200	24,664	\$566,552	\$1,162,703
Replacement Phase Year 4									\$0
Total Replacement Phase									\$6,561,836

	Initial Credentialing and Verification Est. Quantity	Initial Credentialing and Verification Price	Ongoing Enrollment Est. Quantity	Ongoing Enrollment Price	Ongoing Credentialing Est. Quantity	Ongoing Credentialing Price	Ongoing Verification Est. Quantity	Ongoing Verification Price	Total Annual Price
Operations Phase Year 1			8,185	\$93,903	25,648	\$419,787	40,751	\$488,218	\$ 1,001,908
Operations Phase Year 2			8,591	\$72,316	26,916	\$323,639	42,766	\$376,178	\$ 772,133
Operations Phase Year 3			9,020	\$73,692	28,261	\$329,590	44,905	\$383,310	\$ 786,592
Operations Phase Year 4			9,466	\$75,350	29,659	\$336,872	47,124	\$391,519	\$ 803,741
Operations Phase Year 5			9,950	\$75,661	31,174	\$338,201	49,533	\$393,218	\$ 807,080
Total Operations Phase									\$ 4,171,455

Total	\$ 10,733,291
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Page Pricing Work Sheet-1 contains confidential information.

Replacement MMIS Pricing Table U
Retrospective Drug Utilization Review - Prices for RetroDUR by State Fiscal Year and Contract Year
Offeror Name CSC - 27 October 2008 revision

Time Frame	Price Per Month for RetroDUR Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$76,343
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$86,314
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$87,451
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$47,610
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$31,673
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$32,174
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$32,683
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$33,200
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$33,730
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$34,270

Contract Year	Price Per Contract Year for RetroDUR Services
Replacement Phase Year 1	\$985,616
Replacement Phase Year 2	\$1,043,693
Replacement Phase Year 3	\$549,457
Replacement Phase Year 4	
Operations Phase Year 1	\$534,638
Operations Phase Year 2	\$381,428
Operations Phase Year 3	\$387,258
Operations Phase Year 4	\$393,384
Operations Phase Year 5	\$399,619
Total	\$4,675,093



Page Pricing Work Sheet-1 contains confidential information.



Pages BOE 2.5.3-1 through BOE 3.3.4.3-2 contain confidential information.

Replacement MMIS Pricing Table V
Data Center Operations
Offeror Name: CSC - 27 October 2008 revision

Line Item	Account	SFY 08-09	SFY 09-10	SFY 10-11	SFY 11-12	SFY 12-13	SFY 13-14	SFY 14-15	SFY 15-16	SFY 16-17	SFY 17-18	Total
General & Administrative	1 Employee Labor	\$1,103,822	\$2,614,337	\$2,669,127	\$2,956,480	\$3,032,481	\$3,028,113	\$3,019,722	\$3,025,446	\$3,025,446	\$3,025,446	\$27,500,418
	2 Contract Labor	\$58,096	\$137,597	\$140,480	\$155,604	\$159,604	\$159,374	\$158,933	\$159,234	\$159,234	\$159,234	\$1,447,380
	3 Electrical and Other Energy/Utility	\$50,223	\$123,977	\$146,503	\$245,532	\$286,070	\$300,334	\$315,309	\$331,951	\$333,043	\$331,951	\$2,464,896
	4 Facility Maintenance / Janitorial / Etc.	\$2,344	\$5,441	\$4,765	\$6,391	\$6,682	\$6,254	\$5,804	\$5,347	\$5,314	\$5,347	\$53,689
	5 Disaster Recovery Services	\$0	\$0	\$0	\$149,838	\$200,028	\$200,028	\$200,028	\$200,578	\$200,578	\$200,578	\$1,351,654
	6 Other Purchased Services	\$158,719	\$108,571	\$114,242	\$400,732	\$140,864	\$23,709	\$23,709	\$23,774	\$23,774	\$23,774	\$1,041,869
	7 Office / Other Supplies	\$8,371	\$19,914	\$19,914	\$17,223	\$16,249	\$16,249	\$16,249	\$16,294	\$16,294	\$16,294	\$163,050
Property, Plant, and Equipment	8 Hardware (Non-Storage and Non-Telecom)	\$692,622	\$1,104,872	\$859,723	\$1,489,734	\$791,501	\$480,992	\$480,992	\$482,314	\$808,754	\$924,159	\$8,115,663
	8a Development System	\$539,397	\$1,005,986	\$801,138	\$193,590	\$0	\$0	\$0	\$0	\$0	\$0	\$2,540,111
	8b Testing System	\$1,525	\$971	\$82	\$20	\$0	\$0	\$0	\$0	\$0	\$0	\$2,597
	8c Production System	\$0	\$0	\$46,563	\$1,250,977	\$774,118	\$476,779	\$476,779	\$478,089	\$804,530	\$919,934	\$5,227,769
	8d Disaster Recovery	\$0	\$0	\$2,211	\$40,695	\$16,514	\$4,002	\$4,002	\$4,013	\$4,013	\$4,013	\$79,466
	8e Other	\$151,700	\$97,916	\$9,730	\$4,452	\$868	\$210	\$210	\$211	\$211	\$211	\$265,719
	9 Software (Non-Storage and Non-Telecom)	\$2,301,245	\$1,520,414	\$1,460,267	\$2,620,223	\$1,460,881	\$954,608	\$964,095	\$976,157	\$986,616	\$997,598	\$14,242,103
	9a Development System	\$1,537,517	\$911,058	\$1,180,254	\$305,233	\$0	\$0	\$0	\$0	\$0	\$0	\$3,934,062
	9b Testing System	\$5,896	\$4,920	\$1,914	\$486	\$0	\$0	\$0	\$0	\$0	\$0	\$13,216
	9c Production System	\$0	\$0	\$0	\$1,995,806	\$1,331,831	\$894,291	\$903,778	\$915,675	\$926,134	\$937,116	\$7,904,631
	9d Disaster Recovery	\$0	\$0	\$0	\$113,893	\$59,228	\$27,683	\$27,683	\$27,759	\$27,759	\$27,759	\$311,764
	9e Other	\$757,832	\$604,435	\$278,099	\$204,806	\$69,821	\$32,634	\$32,634	\$32,723	\$32,723	\$32,723	\$2,078,431
	10 Storage Technology	\$301,641	\$419,357	\$477,401	\$229,414	\$126,845	\$126,845	\$126,845	\$127,193	\$213,280	\$243,714	\$2,392,532
	10a Development System	\$234,910	\$377,039	\$441,148	\$122,450	\$0	\$0	\$0	\$0	\$0	\$0	\$1,175,548
	10b Testing System	\$664	\$416	\$45	\$13	\$0	\$0	\$0	\$0	\$0	\$0	\$1,138
	10c Production System	\$0	\$0	\$29,452	\$101,863	\$124,956	\$125,734	\$125,734	\$126,079	\$212,166	\$242,600	\$1,088,582
	10d Disaster Recovery	\$0	\$0	\$1,399	\$3,445	\$1,794	\$1,055	\$1,055	\$1,058	\$1,058	\$1,058	\$11,924
	10e Other	\$66,066	\$41,901	\$5,358	\$1,643	\$94	\$56	\$56	\$56	\$56	\$56	\$115,341
	11 Telecommunications Technology	\$917,593	\$1,207,987	\$886,139	\$523,818	\$238,227	\$183,514	\$183,514	\$184,018	\$190,060	\$192,196	\$4,707,066
	11a Hardware	\$662,742	\$607,274	\$287,275	\$189,196	\$45,978	\$8,825	\$8,825	\$8,849	\$14,891	\$17,027	\$1,850,882
	11b Software	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	11c Disaster Recovery	\$0	\$0	\$0	\$107,479	\$143,481	\$143,481	\$143,481	\$143,875	\$143,875	\$143,875	\$969,549
	11d Telecommunications Services	\$254,851	\$600,712	\$598,864	\$227,143	\$48,768	\$31,208	\$31,208	\$31,294	\$31,294	\$31,294	\$1,886,636
11e Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
12 Real Estate (land, buildings, improvements, etc.)	\$75,778	\$175,926	\$154,076	\$206,657	\$216,038	\$202,202	\$187,676	\$172,889	\$171,829	\$172,889	\$1,735,958	
13 Other Disaster Recovery Property, Plant and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
14 Other Property, Plant, and Equipment	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Total	Total for Data Center Operations	\$5,670,452	\$7,438,392	\$6,932,638	\$9,001,647	\$6,675,468	\$5,682,222	\$5,682,875	\$5,705,194	\$6,134,223	\$6,293,179	\$65,216,290

Replacement MMIS Pricing Table W
Offeror Proposed Options
Offeror Name CSC - October 27, 2008 revision

Name of Option:	Early Implementation of Enrollment Electronic Interface to the Legacy System
DDI Price - FP Option task for provider implementation of enrollment electronic interface to the Legacy system	62,677
Early Operations Price - The savings to the State for Pricing Table S reduce prices if the State exercises the option within reasonable time explained in the Replacement Phase MMIS Pricing Table W BOE Worksheet.	\$ (214,642)
Operations Phase Price -	\$ -
Turnover Price (if any)	\$ -
Total Price of Option	\$ (151,965)



Pages Pricing Work Sheet-1 through Pricing Work Sheet-2 contain confidential information.



Pages BOE 1.3.3.4.2 Build 4.2-1 through BOE 1.3.3.4.2-13 contain confidential information.

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name CSC - 27 October 2008 revision

Line #	Product Name	Product Version	License Type	License Quantity
	All products removed			

**Replacement MMIS Pricing Table Y
Offeror Exceptions Table
Name of Offeror: CSC - 27 October 2008 revision**

RFP Section Number & Page	Exception Description	Explanation of Why Exception is of Value to the State	Is the Exception Negotiable? Y/N	Priced Value of Exception
	Cancelled per Addendum 14, 10/22/08			

Replacement MMIS Pricing Table Z
Summary of Proposed Prices
Offeror Name CSC - 27 October 2008 revision

Price Tables Included in the Total Price			
Line Item	Table Name	Basic Price	Option Year Price
1	Replacement MMIS Pricing Table A - Replacement Phase - DDI Milestone/Deliverable Payments	\$68,820,113	N/A
2	Replacement MMIS Pricing Table L - Operations Phase - CBU Price Summary by Contract Year	\$111,124,405	\$26,838,405
3	Replacement MMIS Pricing Table N - Operations Phase - Recipient Management Prices by Contract Year	\$2,083,763	\$465,460
4	Replacement MMIS Pricing Table P - Operations Phase - Size of Operations Phase Modification Pool	\$32,000,000	\$8,000,000
5	Replacement MMIS Pricing Table R - Turnover Phase - Milestone/Deliverable Payment Table	\$463,944	N/A
6	Replacement MMIS Pricing Table T - Estimated Provider Enrollment, Credentialing, and Verification	\$9,926,210	\$807,080
7	Replacement MMIS Pricing Table U - Retrospective Drug Utilization Review - Prices for RetroDUR by State Fiscal Year and Contract Year	\$4,275,475	\$399,619
Total Price		\$228,693,910	\$36,510,564
			Total
			\$265,204,474

Price Tables Not Included in Total Price			
Line Item	Table Name	Basic Price	Option Year Price
1	Replacement MMIS Pricing Table E - Replacement Phase - DDI Marginal Price of Non-Title XIX/XXI Requirements	\$1,876,264	N/A
2	Replacement MMIS Pricing Table F - Replacement Phase - DDI Marginal Price of Legislatively-Mandated Requirements	\$1,322,321	N/A
3	Replacement MMIS Pricing Table V - Data Center Operations	\$65,216,290	N/A
Total			
4	Replacement MMIS Pricing Table W - Offeror-Proposed Options - Option Summary (Sum of all options)	(151,975)	
5	Replacement MMIS Pricing Table Y - Offeror Exceptions Table (Sum of all exceptions)		
			(151,975)



Pages Attachment 1-1 through Attachment 1-24 contain confidential information.