

Statement of Confidentiality

Some of the descriptive materials and related information in this proposal contain information that is considered proprietary, trade secret, or confidential to EDS. Following the guidance of RFP 30-DHHS-1228-08-R Section 30.27 Confidentiality Related to Competitive Bidding Process and Post-Award Vendor Business Records, we have identified the information that we consider proprietary, trade secret, or confidential by marking the top and bottom of each page containing such information **CONFIDENTIAL**. This information is submitted for use by the State of North Carolina Department of Health and Human Services (the State) and its designees with the express understanding that it will be held in strict confidence and will not be disclosed, duplicated, or used, in whole or in part, for any purpose other than evaluation of this proposal or otherwise in connection with the resulting contract. The release, use, or distribution of this information to organizations outside the State would subject EDS to harm and the loss of competitive advantage.

Pursuant to RFP Section 30.27, EDS has determined that information marked **CONFIDENTIAL** within the Bases of Estimates is confidential under the noted regulations and is therefore not subject to release outside the State. EDS assumes cost information is defined as that contained within the price sheets and has not marked those confidential. EDS, in accordance with the rules and regulations, shall be entitled to notification of any request for disclosure, and EDS reserves the right to take any and all action necessary and appropriate to protect the information from release and maintain its confidentiality.

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September 23, 2008

Ms. Susan W. Lewis
Department of Health and Human Services
DHHS Procurement and Contracting
801 Ruggles Drive, Hoey Building
Raleigh, NC 27603-2001

RE: Bid Number 30-DHHS-1228-08-R, Cost RFP and Cost Proposal

Dear Ms. Lewis:

Electronic Data Systems, LLC is pleased to submit our Cost Proposal in response to RFP Addendum 7.

HP has successfully completed its acquisition of EDS. EDS is now a wholly owned subsidiary of HP known as "EDS, an HP company," and the process to integrate the two companies is under way. As a result of the acquisition, on August 29, 2008, Electronic Data Systems Corporation was converted to a limited liability company (LLC), and our official name and the bidding entity for this project is now Electronic Data Systems, LLC. Electronic Data Systems, LLC, will provide all services in response to RFP 30-DHHS-1228-08-R.

In accordance with this addendum, we provide the following information.

1. Itemization of all materials and enclosures:

- Two (2) certified signed originals of the Cost Proposal
- Three (3) copies of same
- Ten (10) electronic copies of the Cost Proposal, each on a separate CD

2. Listing of all addenda

We acknowledge receipt of RFP 30-DHHS-1228-08-R Addendum 7 on 8/18/08, Addendum 8 on 8/20/08, and Addendum 9 on 9/2/08.

3. A statement confirming that the Offeror has read, understands, and agrees to all the provisions of the RFP, without qualification, including the addenda

Consistent with our proposal, EDS has read, understands, and agrees to all the provisions of the RFP without qualification, including any and all addenda.

13. The name, address, telephone number, and e-mail address of a contact person regarding the Proposal

John Fortuna, Sales Executive
Address: 4405 Cox Road, Glen Allen, VA, 23060
Office telephone: 1 804 965 7011
Cell phone: 1 804 640 9436
E-mail address: john.fortuna@eds.com

14. Completed and signed Execution Page (Page 1 of 3 of RFP Cover Page)

The completed and signed Execution Page follows this Transmittal Letter.

A statement that the offer is valid for as long as the Offeror's Technical Proposal, as amended, remains valid

EDS' offer will remain valid for as long as our Technical Proposal, as amended, remains valid.

Thank you for the opportunity to continue our long-standing relationship with North Carolina. I speak for the entire Raleigh-based EDS team and the newest members of our proposed team when I say we would be proud to continue serving the State of North Carolina. If you have questions regarding our proposal, please contact me or my representative, John Fortuna.

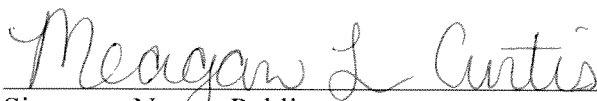
We look forward to working closely with you in this endeavor.

Sincerely,



Barbara H. Anderson

Vice President, EDS Government Health & Human Services



Signature Notary Public

My commission expires 8/4/2012

September 19, 2008

Date


STATE OF NORTH CAROLINA Department of Health & Human Services Office of Procurement & Contract Services	REQUEST FOR COST PROPSAL RFP 30-DHHS-1228-08-R
	Offers will be received until: 2:00 PM ET, September 23, 2008
	Contract Type: Agency Specific
Refer <u>ALL</u> Inquiries to: Susan W. Lewis Telephone No. (919) 855-4086 E-Mail: Susan.Lewis@ncmail.net	Issue Date: August 18, 2008 Commodity: 920-Data Processing Services and Software North Carolina Replacement Medicaid Management Information System Using Agency Name: NC DHHS
(See page 2 for mailing instructions.)	Agency Requisition No. N/A

NOTICE TO VENDOR Offers for furnishing and delivering the services as described in the RFP, subject to the conditions made a part hereof, will be received at this office, located at 801 Ruggles Drive, Raleigh, NC, until **2:00 pm** Eastern Daylight Savings Time on the day of opening and then opened. Refer to page 2 for proper mailing instructions. Proposal submission will not be accepted by electronic means.

EXECUTION

In compliance with this Request for Cost Proposal and subject to all the conditions herein, the undersigned offers and agrees to furnish and deliver any or all services which are offered, at the prices agreed upon and within the time specified in the Offeror's Technical Proposal. Pursuant to GS § 147-33.100 and under penalty of perjury, the undersigned Vendor certifies that this offer has not been arrived at collusively or otherwise in violation of Federal or North Carolina law and this offer is made without prior understanding, agreement, or connection with any firm, corporation, or person submitting an offer for the same services, and is in all respects fair and without collusion or fraud.

Failure to execute/sign the Cost offer prior to submittal shall render Cost Proposal invalid. Late offers are not acceptable.

VENDOR: Electronic Data Systems, LLC		FEDERAL ID OR SOCIAL SECURITY NO. 75-2548221	
STREET ADDRESS: 5400 Legacy Drive		P.O. BOX:	ZIP:
CITY & STATE & ZIP: Plano, TX 75024		TELEPHONE NUMBER: 972 605 6000	TOLL FREE TEL. NO: 1 800 566 9337
TYPE OR PRINT NAME & TITLE OF PERSON SIGNING: Barbara H. Anderson Vice President, EDS Government Health and Human Services		FAX NUMBER: 972 605 9951	
AUTHORIZED SIGNATURE: 	DATE: Sept. 23, 2008	E-MAIL: barbara.anderson@eds.com	

The offer shall remain valid for so long as the Technical Proposal, as amended, remains valid.

ACCEPTANCE OF COST OFFER

If the State accepts any or all parts of this offer, an authorized representative of NC DHHS shall affix her/his signature to the Vendor's response to this Request for Cost Proposal. The acceptance shall include the response to this Request for Cost Proposal, and any provisions and requirements of the RFP which have not been superseded by this Request for Cost Proposal. These documents shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful Vendor(s).

FOR DHHS USE ONLY

Offer accepted and contract awarded this ____ day of _____, 2006, as indicated on attached certification,
 by _____ (Authorized representative of DHHS).

Attachment One: Replacement MMIS Pricing Tables

List of Pricing Tables

Replacement MMIS Pricing Table A	Replacement Phase - DDI Milestone/Deliverable Payments
Replacement MMIS Pricing Table B	RFP Requirements Allocation Table Non Title XIX-XXI
Replacement MMIS Pricing Table C	RFP Requirements Allocation Table North Carolina Health Choice
Replacement MMIS Pricing Table D	RFP Requirements Allocation Table Ticket to Work
Replacement MMIS Pricing Table E	Replacement Phase - DDI Marginal Price of Non-Title XIX/XXI Requirements
Replacement MMIS Pricing Table F	Replacement Phase - DDI Marginal Price of Legislatively-Mandated Requirements
Replacement MMIS Pricing Table G	Replacement Phase - All-Inclusive Hourly Rates and Pool Size for Personnel Performing Modifications for the Replacement Phase Additional Functionality Pool
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Replacement MMIS Pricing Table V	Data Center Operations
Replacement MMIS Pricing Table W	Offeror-Proposed Options - Option Summary
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Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name EDS, an HP Company

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	1.3.1.11.11.10	MILESTONE: DHHS Approval of Master Test & Quality Management Plan	M	0.07%	\$ 60,560.32	2
2	1.3.1.11.11.8	MILESTONE: DHHS Approval of Change / Configuration Management Plan	M	0.07%	\$ 60,560.32	3
3	1.3.1.11.11.16	MILESTONE: DHHS Approval of Data Accession List	M	0.07%	\$ 60,560.32	3
4	1.3.1.11.11.2	MILESTONE: DHHS Approval of Risk, Issue & Problem Management Plan (RIMP)	M	0.10%	\$ 86,514.74	3
5	1.3.1.10.3	CHECKPOINT: Initial MMIS Hardware Install/Connectivity Complete	M	4.00%	\$ 3,460,589.50	3
6	1.3.1.11.8	MILESTONE: DHHS Approval of Software Development & Systems Engineering Methodology	M	0.10%	\$ 86,514.74	3
7	1.3.1.11.2	CHECKPOINT: DHHS Approval of Project Deliverables Content and Format	M	0.65%	\$ 562,345.79	3
8	1.3.1.11.11.4	MILESTONE: DHHS Approval of Risk Identification, Analysis & Response Plan	M	0.10%	\$ 86,514.74	3
9	1.3.1.11.11.6	MILESTONE: DHHS Approval of Joint DDI Communication Management Plan	M	0.10%	\$ 86,514.74	3
10	1.3.1.10.7	MILESTONE: Initial IC Environment Complete	M	0.81%	\$ 700,769.37	3
11	1.3.1.10.10	CHECKPOINT: RV / Training IC Environment Complete	M	0.81%	\$ 700,769.37	3
12	1.3.1.11.12	MILESTONE: DHHS Approval of Initial Integrated Master Schedule (IMS)	M	0.57%	\$ 493,134.00	4
13	1.3.1.11.11.18	MILESTONE: DHHS Approval of Integrated Master Plan	M	0.18%	\$ 155,726.53	4
14	1.6.16.3	MILESTONE: DHHS Approval of Data Conversion & Migration Plan	M	0.16%	\$ 138,423.58	5
15	1.3.1.3.5	CHECKPOINT: EDS begins occupation of Raleigh Permanent Facilities	M	0.07%	\$ 60,560.32	6
16	1.4.1.5	MILESTONE: DHHS Approval of Deployment / Rollout Plan	M	0.07%	\$ 60,560.32	7
17	1.6.8.13.5	MILESTONE: DHHS Approval of EVS Requirements Analysis	M	0.22%	\$ 190,332.42	7
18	1.6.8.20.5	MILESTONE: DHHS Approval of Provider Enroll Requirements Analysis	M	0.19%	\$ 164,378.00	7
19	1.4.1.2	MILESTONE: DHHS Approval of Business Continuity & Disaster Recovery Plan	M	0.09%	\$ 77,863.26	7
20	1.4.1.7	MILESTONE: DHHS Approval of Operations Management Plan	M	0.07%	\$ 60,560.32	7
21	1.6.8.3.5	MILESTONE: DHHS Approval of Provider Requirements Analysis	M	0.20%	\$ 173,029.48	7
22	1.6.16.5	MILESTONE: DHHS Approval of Detail Conversion Plan	M	0.14%	\$ 121,120.63	7
23	1.6.5.2.5	MILESTONE: DHHS Approval of Bene Admin Requirements Analysis	M	0.70%	\$ 605,603.16	8
24	1.6.8.2.5	MILESTONE: DHHS Approval of Recipient Requirements Analysis	M	0.35%	\$ 302,801.58	8
25	1.6.8.4.5	MILESTONE: DHHS Approval of Claims / POS Requirements Analysis	M	0.98%	\$ 847,844.43	8
26	1.6.8.14.5	MILESTONE: DHHS Approval of Reference Requirements Analysis	M	0.72%	\$ 622,906.11	8
27	1.6.8.12.5	MILESTONE: DHHS Approval of Data Entry Requirements Analysis	M	0.24%	\$ 207,635.37	8
28	1.3.1.10.12	CHECKPOINT: Conversion Environment Complete	M	1.28%	\$ 1,107,388.64	9
29	1.6.8.17.5	MILESTONE: DHHS Approval of System Wide Architecture Components Requirements Analysis	M	0.70%	\$ 605,603.16	9
30	1.6.16.7.2	MILESTONE: DHHS Approval of Baseline Conversion Technical Design	M	1.45%	\$ 1,254,463.69	9
31	1.3.1.11.11.12	MILESTONE: DHHS Approval of Security Plan	M	0.04%	\$ 34,605.90	9
32	1.3.1.10.5	CHECKPOINT: Development/Test Environment Complete	M	4.11%	\$ 3,555,755.71	9
33	1.6.8.25.6.5	MILESTONE: DHHS Approval of Premium Billing Requirements Analysis	M	0.14%	\$ 121,120.63	9
34	1.6.8.6.5	MILESTONE: DHHS Approval of Prior Approval Requirements Analysis	M	0.32%	\$ 276,847.16	10
35	1.6.8.9.5	MILESTONE: DHHS Approval of Managed Care Requirements Analysis	M	0.25%	\$ 216,286.84	10
36	1.6.8.5.5	MILESTONE: DHHS Approval of TPL Requirements Analysis	M	0.24%	\$ 207,635.37	10
37	1.6.8.7.5	MILESTONE: DHHS Approval of Automated Voice Response Requirements Analysis	M	0.14%	\$ 121,120.63	10
38	1.6.8.8.5	MILESTONE: DHHS Approval of Drug Rebate Requirements Analysis	M	0.19%	\$ 164,378.00	10
39	1.6.8.19.5	MILESTONE: DHHS Approval of DUR Requirements Analysis	M	0.17%	\$ 147,075.05	10
40	1.6.8.11.5	MILESTONE: DHHS Approval of Reporting and Analytics (R&A) Requirements Analysis	M	0.31%	\$ 268,195.69	10
41	1.6.8.15.5	MILESTONE: DHHS Approval of Financial / MAS Requirements Analysis	M	0.92%	\$ 795,935.59	10
42	1.7.3.7.2	MILESTONE: Staged Delivery Testing 1 Complete	M	1.85%	\$ 1,600,522.64	11
43	1.6.8.18.5	MILESTONE: DHHS Approval of EIS Requirements Analysis	M	0.55%	\$ 475,831.06	11
44	1.6.5.3.11	MILESTONE: DHHS Approval of Bene Admin Detailed System Design	M	0.43%	\$ 372,013.37	11
45	1.6.8.16.5	MILESTONE: DHHS Approval of EPSDT Requirements Analysis	M	0.33%	\$ 285,498.63	11
46	1.6.8.1.5	MILESTONE: General System Requirements - DHHS Approval of Analysis Document Analysis -Sections 5.2.1.1 through 5.2.1.10	M	0.40%	\$ 346,058.95	11
47	1.6.12.3.8	MILESTONE: DHHS Approval of Provider Detailed System Design	M	0.21%	\$ 181,680.95	11
48	1.6.12.20.8	MILESTONE: DHHS Approval of Provider Enroll Detailed System Design	M	0.21%	\$ 181,680.95	11
49	1.6.8.10.5	MILESTONE: DHHS Approval of MARS Requirements Analysis	M	0.34%	\$ 294,150.11	11
50	1.6.12.13.10	MILESTONE: DHHS Approval of Eligibility Verification System Detailed System Design	M	0.22%	\$ 190,332.42	11
51	1.6.12.2.7.5	MILESTONE: DHHS Approval of Recipient Detailed System Design	M	0.40%	\$ 346,058.95	11
52	1.6.16.6.2	MILESTONE: Revised Milestone Title: Data Conversions Requirements Analysis Mapping and Documentation	M	7.02%	\$ 6,073,334.58	11

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
53	1.6.12.9.10	MILESTONE: DHHS Approval of Managed Care Detailed System Design	M	0.37%	\$ 320,104.53	12
54	1.6.12.4.9.5	MILESTONE: DHHS Approval of Claims / POS Detailed System Design	M	0.57%	\$ 493,134.00	12
55	1.7.3.7.4	MILESTONE: Staged Delivery Testing 2 Complete	M	2.63%	\$ 2,275,337.60	13
56	1.6.12.14.11	MILESTONE: DHHS Approval of Reference Detailed System Design	M	1.84%	\$ 1,591,871.17	13
57	1.6.16.8.2.2	MILESTONE: DHHS Approval of All DMH Conversion Technical Design	M	0.63%	\$ 545,042.85	13
58	1.6.16.8.1.2	MILESTONE: DHHS Approval of All DMA Conversion Technical Design	M	1.08%	\$ 934,359.17	14
59	1.6.16.8.4.2	MILESTONE: DHHS Approval of All ORHCC Conversion Technical Design	M	1.05%	\$ 908,404.74	14
60	1.6.12.6.10	MILESTONE: DHHS Approval of Prior Approval Detailed System Design	M	0.53%	\$ 458,528.11	14
61	1.7.3.7.6	MILESTONE: Staged Delivery Testing 3 Complete	M	3.40%	\$ 2,941,501.08	14
62	1.6.16.8.3.2	MILESTONE: DHHS Approval of All DPH Conversion Technical Design	M	0.96%	\$ 830,541.48	14
63	1.6.12.5.12	MILESTONE: DHHS Approval of Third Party Liability Detailed System Design	M	0.55%	\$ 475,831.06	15
64	1.6.12.8.10	MILESTONE: DHHS Approval of Drug Rebate Detailed System Design	M	0.37%	\$ 320,104.53	15
65	1.6.12.7.9.5	MILESTONE: DHHS Approval of Automated Voice Response System Detailed System Design	M	0.23%	\$ 198,983.90	15
66	1.6.12.17.12	MILESTONE: DHHS Approval of System Wide Architecture Components Technical Design	M	1.81%	\$ 1,565,916.75	15
67	1.6.12.11.10	MILESTONE: DHHS Approval of Reporting and Analytics (BIAR) Detailed System Design	M	0.52%	\$ 449,876.64	15
68	1.6.16.7.7	MILESTONE: DHHS Approval of Baseline Data Conversion Result	M	0.29%	\$ 250,892.74	15
69	1.6.12.10.10	MILESTONE: DHHS Approval of Management and Administrative Report System Detailed System Design	M	0.56%	\$ 484,482.53	15
70	1.6.12.21.2.5	MILESTONE: DHHS Approval of Premium Billing Detailed System Design	M	0.27%	\$ 233,589.79	16
71	1.6.12.12.10	MILESTONE: DHHS Approval of Data Entry Detailed System Design	M	0.28%	\$ 242,241.27	16
72	1.6.12.15.12	MILESTONE: DHHS Approval of Financial / MAS Detailed System Design	M	1.82%	\$ 1,574,568.22	16
73	1.6.12.18.12	MILESTONE: DHHS Approval of EIS Detailed System Design	M	0.86%	\$ 744,026.74	16
74	1.6.12.16.11	MILESTONE: DHHS Approval of Home Health -- Early Periodic Screening, Diagnosis Treatment (EPSDT) Detailed System Design	M	0.54%	\$ 467,179.58	16
75	1.6.12.19.12	MILESTONE: DHHS Approval of DUR Detailed System Design	M	0.27%	\$ 233,589.79	16
76	1.6.12.1.13	MILESTONE: DHHS Approval of General Technical Requirement Technical Design	M	0.34%	\$ 294,150.11	16
77	1.7.3.7.8	MILESTONE: Staged Delivery Testing 4 Complete	M	3.40%	\$ 2,941,501.08	17
78	1.4.2.1.10	CHECKPOINT: Production Environment Setup Complete	M	4.46%	\$ 3,858,557.29	17
79	1.7.3.7.10	MILESTONE: Staged Delivery Testing 5 Complete	M	4.18%	\$ 3,616,316.03	18
80	1.7.2.1.5.5	MILESTONE: DHHS Approval of UAT Plan	M	0.10%	\$ 86,514.74	19
81	1.8.1.2	MILESTONE: DHHS Approval of Training Plan	M	0.37%	\$ 320,104.53	19
82	1.9.1.3.3	MILESTONE: DHHS Approval of Special Contingency Plan	M	0.92%	\$ 795,935.59	19
83	1.9.1.2.8	MILESTONE: DHHS Approval of Provider Handbook	M	1.06%	\$ 917,056.22	19
84	1.7.3.7.12	MILESTONE: Staged Delivery Testing 6 Complete	M	4.95%	\$ 4,282,479.51	20
85	1.9.1.2.2	MILESTONE: DHHS Approval of System Documentation	M	0.07%	\$ 60,560.32	22
86	1.9.1.2.6	MILESTONE: DHHS Approval of All User Manuals	M	0.15%	\$ 129,772.11	23
87	1.6.6	MILESTONE: Business Administration (Policy Data) Complete	M	2.41%	\$ 2,085,005.17	24
88	1.9.1.2.4	MILESTONE: DHHS Approval of Operation Manuals	M	0.16%	\$ 138,423.58	24
89	1.7.3.5	MILESTONE: System Testing Complete & Reviewed by DHHS	M	7.49%	\$ 6,479,953.84	25
90	1.7.5	MILESTONE: Integrated Structured Testing (IST) Testing Complete & Reviewed by DHHS	M	1.16%	\$ 1,003,570.96	28
91	1.7.13	MILESTONE: DHHS Approval User Acceptance Test	M	1.15%	\$ 994,919.48	28
92	1.7.9	MILESTONE: Regression Testing Complete & Reviewed by DHHS	M	0.50%	\$ 432,573.69	28
93	1.7.11	MILESTONE: Volume/Stress Testing Complete & Reviewed by DHHS	M	0.56%	\$ 484,482.53	29
94	1.7.7	MILESTONE: Parallel Testing Complete & Reviewed by DHHS	M	1.29%	\$ 1,116,040.11	29
95	1.10.2.5	MILESTONE: EDS Letter to DHHS for Readiness to Assume Fiscal Agent Functions	M	0.50%	\$ 432,573.69	31
96	1.7.15.7	MILESTONE: DHHS Approval of User Operational Readiness Test Result	M	2.30%	\$ 1,989,838.96	31
97	1.11.3	MILESTONE: Federal Certification of the NC MMIS	M	7.00%	\$ 6,056,031.63	35
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 86,514,737.57	<- Total Dollars

Replacement MMIS Pricing Table B
Replacement Phase - RFP Requirements Allocation Table
Non-Title XIX-XXI

Requirement Number	Requirement Number	Requirement Number	Requirement Number
40.11.1.11	40.11.2.3	40.2.1.122	40.4.1.14
40.11.1.12	40.11.2.4	40.2.1.17	40.4.1.36
40.11.1.14	40.11.3.3	40.2.1.23	40.4.1.6
40.11.1.15	40.14.1.14	40.2.1.24	40.5.2.8
40.11.1.22	40.14.1.18	40.2.1.25	40.6.1.67
40.11.1.33	40.14.1.92	40.2.1.39	40.7.1.12
40.11.1.34	40.14.2.4	40.2.1.81	40.7.1.29
40.11.1.37	40.14.2.50	40.2.1.88	40.7.1.30
40.11.1.38	40.14.3.31	40.2.1.89	40.7.1.68
40.11.1.39	40.2.1.100	40.2.1.90	40.7.3.6
40.11.1.40	40.2.1.101	40.2.1.91	40.8.1.247
40.11.1.41	40.2.1.102	40.2.1.92	40.8.1.249
40.11.1.42	40.2.1.103	40.2.1.93	40.8.1.250
40.11.1.43	40.2.1.104	40.2.1.94	40.8.1.39
40.11.1.44	40.2.1.105	40.2.1.95	40.8.1.40
40.11.1.45	40.2.1.106	40.2.1.96	40.8.1.51
40.11.1.46	40.2.1.107	40.2.1.97	40.8.3.16
40.11.1.47	40.2.1.108	40.2.1.98	
40.11.1.48	40.2.1.109	40.2.1.99	
40.11.1.50	40.2.1.110	40.2.2.3	
40.11.1.66	40.2.1.111	40.2.2.6	
40.11.2.2	40.2.1.112	40.2.2.8	

Replacement MMIS Pricing Table C
Replacement Phase - RFP Requirements Allocation Table
North Carolina Health Choice

Requirement Number	Requirement Number
40.12.1.71	40.4.1.39
40.12.1.72	40.6.1.94
40.12.2.21	40.7.1.68
40.14.1.104	40.7.1.69
40.2.1.124	40.7.2.48
40.2.1.125	40.7.2.49
40.2.2.10	40.7.2.50
40.2.2.11	40.8.1.232
40.2.2.12	40.8.1.384
40.4.1.38	40.8.1.385

Replacement MMIS Pricing Table D
Replacement Phase - RFP Requirements Allocation Table
Ticket to Work

Requirement Number		Requirement Number
40.14.1.100		40.14.2.33
40.14.1.101		40.14.2.72
40.14.1.102		40.14.2.73
40.14.1.103		40.14.2.74
40.14.1.105		40.14.2.75
40.14.1.53		40.14.2.76
40.14.1.55		40.14.2.77
40.14.1.56		40.14.2.78
40.14.1.57		40.14.2.79
40.14.1.96		40.14.2.80
40.14.1.97		40.14.3.54
40.14.1.98		40.2.2.9
40.14.1.99		

Replacement MMIS Pricing Table E
Replacement Phase - DDI Marginal Price of Non-Title XIX/XXI Requirements
Offeror Name__EDS, an HP Company_____

Line Item	Business Area Requirements	Marginal Price of Non-Title XIX/XXI Requirements
1	General Requirements	\$ 2,728,537.59
2	Recipient Requirements	\$ 124,833.53
3	Eligibility Verification System Requirements	N/A
4	Automated Voice Response System Requirements	\$ -
5	Provider Requirements	\$ -
6	Reference Requirements	\$ 940,905.88
7	Prior Approval Requirements	\$ -
8	Claims Processing Requirements	\$ 338,367.46
9	Managed Care Requirements	N/A
10	Health Check Requirements	N/A
11	Third-Party Liability Requirements	\$ 243,009.27
12	Drug Rebate Requirements	N/A
13	Management Administrative and Reporting System Requirements	N/A
14	Financial Management and Accounting Requirements	\$ 51,454.68
	<i>Total Marginal Price for Non-Title XIX/XXI Requirements for Replacement Phase</i>	\$ 4,427,108.41

Replacement MMIS Pricing Table F
Replacement Phase - DDI Marginal Price of Legislatively-Mandated Requirements
Offeror Name_____EDS, an HP Company_____

Line Item	Benefit Plan / Program	Marginal Price
1	Ticket to Work	\$ 1,593,117.01
2	CAP-MR/DD and/or CAP/C	\$ 78,254.99
3	Medicaid Waivers	\$ -
4	Medicare 646 Waiver as it applies to Medicaid eligibles	\$ -
5	NC Health Choice	\$ 2,063,884.23
6	Kids Care	\$ 70,552.47
	Total	\$ 3,805,808.70

Replacement MMIS Pricing Table G
Replacement Phase - All-Inclusive Hourly Rates and Pool Size for Personnel
Performing Modifications for the Replacement Phase Additional Functionality Pool
Offeror Name_EDS, an HP Company_____

Proposed Size of Additional Functionality Pool	
Dollars	\$1,299,775.17
Estimated Hours	14,116.0

Line Item	Position		Rate					
		Percent Typical Use	Hourly Rate DDI Year 1	Hourly Rate DDI Year 2	Hourly Rate DDI Year 3	Hourly Rate DDI Year 4	Hourly Rate DDI Year 5	Hourly Rate DDI Year 6
1	Senior business analysts	8%	\$96.66	\$99.56	\$102.55	\$105.63	\$108.80	\$0.00
2	Business analysts	10%	\$65.57	\$67.54	\$69.57	\$71.66	\$73.81	\$0.00
3	Information analyst	20%	\$78.77	\$81.13	\$83.56	\$86.07	\$88.65	\$0.00
4	Information specialist	30%	\$96.66	\$99.56	\$102.55	\$105.63	\$108.80	\$0.00
5	Senior information specialist	6%	\$111.41	\$114.75	\$118.19	\$121.74	\$125.39	\$0.00
6	Testers	11%	\$80.56	\$82.98	\$85.47	\$88.03	\$90.67	\$0.00
7	Senior testers	4%	\$97.92	\$100.86	\$103.89	\$107.01	\$110.22	\$0.00
8	Project Managers	7%	\$106.09	\$109.27	\$112.55	\$115.93	\$119.41	\$0.00
9	DBA	2%	\$106.09	\$109.27	\$112.55	\$115.93	\$119.41	\$0.00
10	Technical infrastructure/ architects	1%	\$111.41	\$114.75	\$118.19	\$121.74	\$125.39	\$0.00
11	Senior Consultant	1%	\$116.10	\$119.58	\$123.17	\$126.87	\$130.68	\$0.00
Total Percent		100%						

Note: Add or delete rows, as necessary

Replacement MMIS Pricing Table H
Operations Phase - Anticipated Volume

Time Frame	Non-Pharmacy FCBU	Non-Pharmacy ECBU	Total Non-Pharmacy CBU's	Pharmacy FCBU
SFY 10 - 11 July 1, 2010 - June 30, 2011	137,648,263	835,556	138,483,819	17,120,423
SFY 11 - 12 July 1, 2011 - June 30, 2012	139,814,078	864,800	140,678,878	18,276,996
SFY 12 - 13 July 1, 2012 - June 30, 2013	142,022,839	895,068	142,917,907	19,515,010
SFY 13 - 14 July 1, 2013 - June 30, 2014	144,276,992	926,395	145,203,387	20,840,395
SFY 14 - 15 July 1, 2014 - June 30, 2015	146,579,366	958,819	147,538,185	22,259,542
SFY 15 - 16 July 1, 2015 - June 30, 2016	148,933,256	992,378	149,925,634	23,779,349
SFY 16 - 17 July 1, 2016 - June 30, 2017	151,342,512	1,027,111	152,369,623	25,407,265
SFY 17 - 18 July 1, 2017 - June 30, 2018	153,811,646	1,063,060	154,874,706	27,151,343

Replacement MMIS Pricing Table I
Operations Phase - Fixed Price Per Day Due to Fixed Costs by State Fiscal Year
Offeror Name__EDS, an HP Company_____

Time Frame	Days in Year	Fixed Price Per Day Due to Fixed Costs (\$)	Fixed Price Per Year Due to Fixed Costs (\$)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	\$ -	\$ -
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	\$ 71,079.80	\$ 26,015,206.80
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	\$ 56,201.58	\$ 20,513,576.70
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	\$ 55,036.91	\$ 20,088,472.15
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	\$ 55,055.98	\$ 20,095,432.70
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	\$ 55,431.33	\$ 20,287,866.78
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	\$ 57,108.62	\$ 20,844,646.30
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	\$ 57,062.97	\$ 20,827,984.05

Replacement MMIS Pricing Table J
Operations Phase - Variable Pricing for Non-Pharmacy FCBU and ECBU by State Fiscal Year
Offeror Name EDS, an HP Company

Coeff. A	Coeff. B	Time Frame	Days in Year	Anticipated Average Annual Volume	Anticipated Average Daily Volume	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid CBU Average Daily Volume (% Anticipated Volume)
0	0.0000000	SFY 10 - 11 July 1, 2010 - June 30, 2011	365	138,483,819	379,408	\$ -	0
-4.47063E-08	0.0909725	SFY 11 - 12 July 1, 2011 - June 30, 2012	366	140,678,878	384,369	\$ 28,362.09	168
-4.06925E-08	0.0843526	SFY 12 - 13 July 1, 2012 - June 30, 2013	365	142,917,907	391,556	\$ 26,789.95	168
-3.85826E-08	0.0812583	SFY 13 - 14 July 1, 2013 - June 30, 2014	365	145,203,387	397,817	\$ 26,219.94	168
-3.82899E-08	0.0819387	SFY 14 - 15 July 1, 2014 - June 30, 2015	365	147,538,185	404,214	\$ 26,864.63	168
-3.75250E-08	0.0813782	SFY 15 - 16 July 1, 2015 - June 30, 2016	366	149,925,634	409,633	\$ 27,038.53	168
-3.59555E-08	0.0794629	SFY 16 - 17 July 1, 2016 - June 30, 2017	365	152,369,623	417,451	\$ 26,906.07	168
-3.55418E-08	0.0798396	SFY 17 - 18 July 1, 2017 - June 30, 2018	365	154,874,706	424,314	\$ 27,478.04	168

Replacement MMIS Pricing Table K
Operations Phase - Variable Pricing for Pharmacy FCBU by State Fiscal Year
Offeror Name____EDS, an HP Company_____

Coeff. A	Coeff. B	Time Frame	Days in Year	Anticipated Average Annual Volume	Anticipated Average Daily Volume	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid CBU Average Daily Volume (% Anticipated Volume)
0.00000E+00	0.000000	SFY 10 - 11 July 1, 2010 - June 30, 2011	365	17,120,423	46,905	\$ -	0
-2.19599E-12	0.0264300	SFY 11 - 12 July 1, 2011 - June 30, 2012	366	18,276,996	49,937	\$ 1,319.83	168
-8.77564E-12	0.0264539	SFY 12 - 13 July 1, 2012 - June 30, 2013	365	19,515,010	53,466	\$ 1,414.35	168
-6.56400E-12	0.0242852	SFY 13 - 14 July 1, 2013 - June 30, 2014	365	20,840,395	57,097	\$ 1,386.59	168
-5.71913E-12	0.0232408	SFY 14 - 15 July 1, 2014 - June 30, 2015	365	22,259,542	60,985	\$ 1,417.32	168
-7.74805E-12	0.0223403	SFY 15 - 16 July 1, 2015 - June 30, 2016	366	23,779,349	64,971	\$ 1,451.44	168
-4.05335E-12	0.0214685	SFY 16 - 17 July 1, 2016 - June 30, 2017	365	25,407,265	69,609	\$ 1,494.38	168
-3.74305E-12	0.0203263	SFY 17 - 18 July 1, 2017 - June 30, 2018	365	27,151,343	74,387	\$ 1,512.00	168

Replacement MMIS Pricing Table L
Operations Phase - CBU Price Summary by Contract Year
Offeror Name__EDS, an HP Company_____

	Fixed Price Due to Fixed Costs	Price Due to Variable Costs Non-Pharmacy ECBUs and FCBUs	Price Due to Variable Costs Pharmacy FCBUs	Total Fixed Price per Operations Year
Operations Phase Year 1	\$ 25,553,981.98	\$ 10,331,789.82	\$ 485,989.12	\$ 36,371,760.92
Operations Phase Year 2	\$ 20,477,471.93	\$ 9,760,660.23	\$ 515,378.30	\$ 30,753,510.46
Operations Phase Year 3	\$ 20,089,063.32	\$ 9,590,263.30	\$ 507,057.98	\$ 30,186,384.60
Operations Phase Year 4	\$ 20,107,068.55	\$ 9,810,981.81	\$ 518,379.42	\$ 30,436,429.78
Operations Phase Year 5	\$ 20,339,862.77	\$ 9,891,994.18	\$ 532,557.06	\$ 30,764,414.01
Total	\$ 106,567,448.55	\$ 49,385,689.34	\$ 2,559,361.88	\$ 158,512,499.77

Replacement MMIS Pricing Table M1
Operations Phase - Recipient Management Fixed Price Per Day Due to Fixed Costs by
State Fiscal Year

Offeror Name__EDS, an HP Company_____

Time Frame	Days in Year	Fixed Price Per Day Due to Fixed Costs (\$)	Fixed Price Per Year Due to Fixed Costs (\$)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	\$ -	\$ -
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	\$ 495.71	\$ 181,429.86
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	\$ 506.36	\$ 184,821.40
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	\$ 517.05	\$ 188,723.25
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	\$ 528.00	\$ 192,720.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	\$ 537.76	\$ 196,820.16
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	\$ 550.73	\$ 201,016.45
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	\$ 562.53	\$ 205,323.45

Replacement MMIS Pricing Table M2
Operations Phase - Variable Pricing for Recipient Management Prices by State Fiscal Year
Offeror Name__EDS, an HP Company_____

Time Frame	Days in Year	Non-Premium Paying Recipients					Premium Paying Recipients				
		Coeff. A	Coeff. B	Anticipated Number of Non-Premium Paying Recipients Managed	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid Recipient Average Daily Volume (% Anticipated Volume)	Coeff. C	Coeff. D	Anticipated Number of Premium Paying Recipients Managed	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid Recipient Average Daily Volume (% Anticipated Volume)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	0	0	125,687	\$ -	0.0	0	0	16,500	\$ -	0.0
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	-5.11828E-14	0.0100836	127,573	\$ 1,286.39	158.0	-1.08968E-11	0.0692219	16,500	\$ 1,142.16	158.0
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	-5.11828E-14	0.0100836	129,486	\$ 1,305.69	158.0	-1.08968E-11	0.0691622	16,500	\$ 1,141.17	158.0
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	-1.59998E-12	0.0100836	131,429	\$ 1,325.25	158.0	-1.08968E-11	0.0720433	16,500	\$ 1,188.71	158.0
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	-1.10675E-12	0.0100836	133,400	\$ 1,345.13	158.0	-1.08968E-11	0.0747932	16,500	\$ 1,234.08	158.0
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	-5.11828E-14	0.0101894	135,401	\$ 1,379.65	158.0	-1.08968E-11	0.0774123	16,500	\$ 1,277.30	158.0
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	-5.11828E-14	0.0103529	137,432	\$ 1,422.82	158.0	-8.93786E-12	0.0801054	16,500	\$ 1,321.74	158.0
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	-5.11828E-14	0.0104907	139,494	\$ 1,463.38	158.0	-1.08968E-11	0.0824814	16,500	\$ 1,360.94	158.0

Replacement MMIS Pricing Table N
Operations Phase - Recipient Management Prices by Contract Year
Offeror Name EDS, an HP Company

	Fixed Price Due to Fixed Costs	Price Due to Variable Costs Non-Premium Paying Recipients	Price Due to Variable Costs Premium Paying Recipients	Total Price per Operations Year
Operations Phase Year 1	\$ 181,760.01	\$ 471,417.60	\$ 417,999.43	\$ 1,071,177.04
Operations Phase Year 2	\$ 185,152.79	\$ 477,182.34	\$ 418,001.95	\$ 1,080,337.08
Operations Phase Year 3	\$ 189,062.70	\$ 484,331.39	\$ 435,286.27	\$ 1,108,680.36
Operations Phase Year 4	\$ 193,022.56	\$ 492,043.83	\$ 451,780.63	\$ 1,136,847.02
Operations Phase Year 5	\$ 197,222.23	\$ 506,291.78	\$ 468,869.33	\$ 1,172,383.34
Total	\$ 946,220.29	\$ 2,431,266.94	\$ 2,191,937.61	\$ 5,569,424.84

Replacement MMIS Pricing Table O
Operations Phase - All-Inclusive Hourly Rates for Personnel Performing Operations Phase Modifications
Offeror Name EDS, an HP Company

Line Item	Position		Rate							
		Percent Typical Use	Hourly Rate SFY10-11	Hourly Rate SFY11-12	Hourly Rate SFY12-13	Hourly Rate SFY13-14	Hourly Rate SFY14-15	Hourly Rate SFY15-16	Hourly Rate SFY16-17	Hourly Rate SFY17-18
1	Senior business analysts	6%	\$ -	\$ 88.00	\$ 89.76	\$ 91.56	\$ 93.39	\$ 95.25	\$ 97.16	\$ 99.10
2	Business analysts	8%	\$ -	\$ 60.77	\$ 61.99	\$ 63.23	\$ 64.49	\$ 65.78	\$ 67.09	\$ 68.44
3	Information analysts	22%	\$ -	\$ 91.17	\$ 92.54	\$ 93.93	\$ 95.33	\$ 96.76	\$ 98.22	\$ 99.69
4	Information specialists	30%	\$ -	\$ 102.46	\$ 104.72	\$ 104.79	\$ 107.94	\$ 111.18	\$ 114.51	\$ 117.95
5	Senior information specialists	6%	\$ -	\$ 123.74	\$ 124.86	\$ 125.48	\$ 126.10	\$ 127.13	\$ 129.50	\$ 132.45
6	Testers	11%	\$ -	\$ 87.78	\$ 90.40	\$ 91.29	\$ 92.01	\$ 94.88	\$ 97.73	\$ 100.66
7	Senior testers	4%	\$ -	\$ 104.81	\$ 107.93	\$ 109.01	\$ 109.87	\$ 113.29	\$ 116.69	\$ 120.19
8	Project Manager	4%	\$ -	\$ 124.00	\$ 127.70	\$ 128.96	\$ 129.98	\$ 132.58	\$ 135.23	\$ 143.80
9	DBA	2%	\$ -	\$ 91.17	\$ 93.89	\$ 94.82	\$ 95.57	\$ 98.54	\$ 101.50	\$ 104.54
10	Senior Tech Analyst	4%	\$ -	\$ 106.08	\$ 107.24	\$ 107.31	\$ 107.35	\$ 108.42	\$ 110.59	\$ 111.41
11	Sr. Systems Architect	1%	\$ -	\$ 126.53	\$ 127.92	\$ 128.00	\$ 128.05	\$ 129.33	\$ 131.92	\$ 132.90
12	Technical Supervisor	2%	\$ -	\$ 99.00	\$ 100.08	\$ 100.14	\$ 100.19	\$ 101.18	\$ 103.21	\$ 103.98
Total Percent		100%								

Note: Add or delete rows, as necessary

Replacement MMIS Pricing Table P
Operations Phase - Size of Operations Phase Modification Pool
Offeror Name__EDS, an HP Company_____

Operations Contract Year	Operations Modification Pool Total Dollars (\$)	Estimated Operations Modification Pool Size (Hours)
1	\$ 8,000,000	82,917
2	\$ 8,000,000	81,279
3	\$ 8,000,000	80,633
4	\$ 8,000,000	79,295
5	\$ 8,000,000	77,563
Total	\$ 40,000,000	

Replacement MMIS Pricing Table Q
Operations Phase - Unit Prices for Additional Training
Offeror Name__EDS, an HP Company_____

Time Frame	Price Per Class Additional Classes Above the 12 Required in 40.1.2.81	Price Per Class Additional Classes Above the 70 Required in 40.1.2.86
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ -	\$ -
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 167.07	\$ 728.53
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 169.08	\$ 731.44
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 173.95	\$ 738.48
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 178.96	\$ 745.72
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 184.13	\$ 753.20
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 189.45	\$ 760.88
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 194.93	\$ 768.80

Replacement MMIS Pricing Table R
Turnover Phase - Milestone/Deliverable Payment Table
Offeror Name EDS, an HP Company

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date [Month Relative to Turnover Start]
1	0	MILESTONE: NC MMIS Turnover - DHHS Approval of the Inventory of Turnover Items	M	2%	\$ 12,885.60	1
2	0	MILESTONE: NC MMIS Turnover - DHHS Approval of Project Turnover IMP	M	10%	\$ 64,428.00	2
3	0	MILESTONE: NC MMIS Turnover - DHHS Approval of Turnover Project IMS	M	10%	\$ 64,428.00	6
4	0	MILESTONE: NC MMIS Turnover - Completion of an Overview of the Replacement MMIS technical and operational environment	M	15%	\$ 96,642.00	6
5	0	MILESTONE: NC MMIS Turnover - DHHS Approval of System Documentation for Turnover	M	10%	\$ 64,428.00	8
6	0	MILESTONE: NC MMIS Turnover - DHHS Approval of Operational Documentation and Procedures for Turnover	M	10%	\$ 64,428.00	10
7	0	MILESTONE: NC MMIS Turnover - DHHS Acceptance of interChange code in escrow	M	10%	\$ 64,428.00	11
8	0	MILESTONE: NC MMIS Turnover - DHHS Acceptance of all State Owned Hardware and Software	M	10%	\$ 64,428.00	12
9	0	MILESTONE: NC MMIS Turnover - DHHS Acceptance of all Documents and Records	M	10%	\$ 64,428.00	12
10	0	MILESTONE: NC MMIS Turnover - Complete	M	10%	\$ 64,428.00	12
11	0	Deliverable: NC MMIS Turnover - DHHS Acceptance of Turnover Results Report	M	1%	\$ 6,442.80	13
12	0	MILESTONE: NC MMIS Turnover - DHHS Approval of the Financial Reconciliation	M	1%	\$ 6,442.80	14
13	0	MILESTONE: NC MMIS Turnover - Completion of Post-Turnover Support	M	1%	\$ 6,442.80	15
Total Dollars and Percent				100%	\$ 644,280.00	

Replacement MMIS Pricing Table S
Estimated Provider Enrollment, Credentialing, and Verification Itemized Prices by State Fiscal Year
Offeror Name EDS, an HP Company

Functions	SFY 08 - 09	SFY 09 - 10								
CV Initial Credentialing Initial Verification	38000									
Itemized Pricing (per provider serviced)	SFY 08 - 09	SFY 09 - 10								
CV Initial Credentialing Initial Verification	\$ 29.78									
Anticipated Volume										
Functions	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18
EC Enroll Credential	5600	5880	6174	6483	6807	7147	7505	7880	8274	8687
EV Enroll Verify	1350	1418	1488	1563	1641	1723	1809	1900	1995	2094
E Enroll	50	53	55	58	61	64	67	70	74	78
V Verify		35175	36934	38780	40719	42755	44893	47138	49495	51969
C Credential (or Recredential)		17150	18008	18908	19853	20846	21888	22983	24132	25338
	Note that ongoing Credentialing and Verification identified in the shaded cells will only begin after completion of the initial Credentialing and Verification required in the first 12 months of the contract									
Summation of Anticipated Services										
Itemized Activities*	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18
E - Enroll	7000	7350	7718	8103	8509	8934	9381	9850	10342	10859
C - Credential	5600	23030	24182	25391	26660	27993	29393	30862	32406	34026
V - Verify	1350	36593	38422	40343	42360	44478	46702	49037	51489	54064
Price Per Provider										
Itemized Pricing (per provider serviced)	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18
E - Enroll	\$ 99.76	\$ 99.76	\$ 99.76	\$ 70.19	\$ 72.29	\$ 74.46	\$ 76.70	\$ 79.00	\$ 81.37	\$ 83.81
C - Credential	\$ 5.67	\$ 5.67	\$ 5.67	\$ 5.67	\$ 5.84	\$ 6.01	\$ 6.19	\$ 6.38	\$ 6.57	\$ 6.77
V - Verify	\$ 9.13	\$ 9.13	\$ 9.13	\$ 7.89	\$ 8.12	\$ 8.37	\$ 8.62	\$ 8.88	\$ 9.14	\$ 9.42

Replacement MMIS Pricing Table T
Estimated Provider Enrollment, Credentialing, and Verification
Prices by Contract Year
Offeror Name__EDS, an HP Company_____

	Initial Credentialing and Verification Est. Quantity	Initial Credentialing and Verification Price	Ongoing Enrollment Est. Quantity	Ongoing Enrollment Price	Ongoing Credentialing Est. Quantity	Ongoing Credentialing Price	Ongoing Verification Est. Quantity	Ongoing Verification Price	Total Annual Price
Replacement Phase Year 1	38000	\$ 1,131,640.00	5459	\$ 544,589.84	4355	\$ 24,678.33	1104	\$ 10,079.52	\$ 1,710,987.69
Replacement Phase Year 2			7515	\$ 749,696.40	19457	\$ 110,256.33	29031	\$ 265,053.03	\$ 1,125,005.76
Replacement Phase Year 3			3832	\$ 362,113.03	12039	\$ 68,221.00	19160	\$ 170,688.08	\$ 601,022.11
Replacement Phase Year 4			0	\$ -	0	\$ -	0	\$ -	\$ -
Total Replacement Phase									\$ 3,437,015.56

	Initial Credentialing and Verification Est. Quantity	Initial Credentialing and Verification Price	Ongoing Enrollment Est. Quantity	Ongoing Enrollment Price	Ongoing Credentialing Est. Quantity	Ongoing Credentialing Price	Ongoing Verification Est. Quantity	Ongoing Verification Price	Total Annual Price
Operations Phase Year 1			8083	\$ 568,840.65	25378	\$ 144,193.38	40446	\$ 319,799.79	\$ 1,032,833.82
Operations Phase Year 2			8426	\$ 610,770.25	26769	\$ 156,659.70	42526	\$ 346,333.64	\$ 1,113,763.59
Operations Phase Year 3			8822	\$ 658,719.49	28229	\$ 170,159.03	44716	\$ 375,091.97	\$ 1,203,970.49
Operations Phase Year 4			9521	\$ 732,164.05	29658	\$ 184,129.62	46906	\$ 405,264.10	\$ 1,321,557.77
Operations Phase Year 5			9913	\$ 785,169.88	30899	\$ 197,598.11	49261	\$ 438,381.69	\$ 1,421,149.68
Total Operations Phase									\$ 6,093,275.35

Total									\$ 9,530,290.91
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Replacement MMIS Pricing Table U
Retrospective Drug Utilization Review - Prices for RetroDUR by State Fiscal Year and Contract Year
Offeror Name_____EDS, an HP Company_____

Time Frame	Price Per Month for RetroDUR Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ 37,160.00
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 22,296.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 22,296.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 23,297.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 23,996.00
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 24,716.00
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 25,457.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 26,221.00
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 27,007.00
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 27,818.00

Contract Year	Price Per Contract Year for RetroDUR Services
Replacement Phase Year 1	\$ 267,552.00
Replacement Phase Year 2	\$ 267,552.00
Replacement Phase Year 3	\$ 133,776.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ 280,263.00
Operations Phase Year 2	\$ 288,672.00
Operations Phase Year 3	\$ 297,333.00
Operations Phase Year 4	\$ 306,248.00
Operations Phase Year 5	\$ 315,438.00
Total	\$ 2,156,834.00

Footnote:

The contract year total did not include Operations Phase Year 5.
EDS updated the formula to include Operations Phase Year 5.

Replacement MMIS Pricing Table V
Data Center Operations
Offeror Name EDS, an HP Company

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	Line Item	Account	SFY 08-09	SFY 09-10	SFY 10-11	SFY 11-12	SFY 12-13	SFY 13-14	SFY 14-15	SFY 15-16	SFY 16-17	SFY 17-18	Total
General & Administrative	1	Employee Labor	\$ 186,443.24	\$ 569,499.36	\$ 539,397.25	\$ 796,761.03	\$ 842,088.50	\$ 866,583.94	\$ 891,814.23	\$ 917,801.43	\$ 944,568.25	\$ 1,056,595.57	\$ 7,611,552.80
	2	Contract Labor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	3	Electrical and Other Energy/Utility	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	4	Facility Maintenance / Janitorial / Etc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	5	Disaster Recovery Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	6	Other Purchased Services	\$ -	\$ -	\$ 6,721.41	\$ 16,608.30	\$ 12,086.54	\$ 12,449.14	\$ 12,822.61	\$ 13,207.29	\$ 13,603.51	\$ 14,011.61	\$ 101,510.41
	7	Office / Other Supplies	\$ 14,443.84	\$ 57,775.36	\$ 57,775.36	\$ 374,658.75	\$ 341,267.05	\$ 351,505.06	\$ 362,050.21	\$ 372,911.72	\$ 384,099.07	\$ 395,622.04	\$ 2,712,108.46
Property, Plant, and Equipment	8	Hardware (Non-Storage and Non-Telecom)	\$ 1,607,092.48	\$ 2,754,279.56	\$ 3,910,203.47	\$ 3,942,750.59	\$ 2,849,568.67	\$ 2,381,397.44	\$ 2,486,593.14	\$ 1,566,488.81	\$ 1,008,820.87	\$ 417,582.68	\$ 22,924,777.71
	8a	Development System	\$ 1,502,095.07	\$ 2,357,392.67	\$ 2,958,991.79	\$ 3,030,335.84	\$ 2,232,374.91	\$ 2,070,531.27	\$ 2,134,577.99	\$ 1,216,965.60	\$ 904,364.50	\$ 349,058.51	\$ 18,756,688.15
	8b	Testing System	\$ 39,907.15	\$ 147,224.23	\$ 166,215.84	\$ 128,767.51	\$ 26,544.68	\$ 109,762.32	\$ 114,303.21	\$ 107,619.57	\$ 6,083.65	\$ 15,245.23	\$ 861,673.39
	8c	Production System	\$ 65,090.26	\$ 249,662.66	\$ 364,066.96	\$ 314,945.77	\$ 119,168.66	\$ 134,968.28	\$ 168,780.89	\$ 167,974.64	\$ 40,185.89	\$ 14,391.64	\$ 1,639,235.65
	8d	Disaster Recovery	\$ -	\$ -	\$ 420,928.88	\$ 468,701.47	\$ 471,480.42	\$ 66,135.57	\$ 68,931.05	\$ 73,929.00	\$ 58,186.83	\$ 38,887.30	\$ 1,667,180.52
	8e	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	9	Software (Non-Storage and Non-Telecom)	\$ 450,054.92	\$ 993,437.20	\$ 2,018,505.61	\$ 2,148,828.20	\$ 1,575,356.24	\$ 1,070,295.33	\$ 1,332,721.39	\$ 1,239,588.19	\$ 948,571.38	\$ 290,511.50	\$ 12,067,869.96
	9a	Development System	\$ 209,288.30	\$ 105,279.20	\$ 105,339.59	\$ 102,175.68	\$ 56,598.70	\$ 58,090.02	\$ 59,902.23	\$ 49,283.23	\$ 64,189.44	\$ 41,173.77	\$ 851,320.16
	9b	Testing System	\$ 134,261.59	\$ 475,440.76	\$ 1,442,156.16	\$ 1,650,250.51	\$ 1,299,476.37	\$ 786,970.28	\$ 1,040,508.58	\$ 996,337.43	\$ 649,667.83	\$ 110,777.24	\$ 8,585,846.75
	9c	Production System	\$ 57,324.59	\$ 293,523.17	\$ 279,718.72	\$ 274,252.69	\$ 151,207.31	\$ 155,173.63	\$ 160,013.74	\$ 127,473.17	\$ 171,544.46	\$ 114,476.24	\$ 1,784,707.72
	9d	Disaster Recovery	\$ 49,180.44	\$ 119,194.07	\$ 191,291.14	\$ 122,149.32	\$ 68,073.86	\$ 70,061.40	\$ 72,296.84	\$ 66,494.36	\$ 63,169.65	\$ 24,084.25	\$ 845,995.33
	9e	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	10	Storage Technology	\$ 183,093.56	\$ 1,070,368.59	\$ 1,338,009.72	\$ 1,314,254.99	\$ 896,802.02	\$ 741,904.58	\$ 587,466.99	\$ 609,874.28	\$ 632,926.47	\$ 608,492.78	\$ 7,983,193.98
	10a	Development System	\$ 25,581.78	\$ 137,886.55	\$ 142,434.64	\$ 124,762.39	\$ 61,104.01	\$ 61,142.71	\$ 61,372.07	\$ 63,713.04	\$ 66,121.47	\$ 63,653.89	\$ 807,772.55
	10b	Testing System	\$ 51,163.57	\$ 275,773.10	\$ 284,869.27	\$ 249,524.78	\$ 122,208.03	\$ 122,285.42	\$ 122,744.13	\$ 127,426.07	\$ 132,242.94	\$ 127,307.79	\$ 1,615,545.10
	10c	Production System	\$ 93,799.87	\$ 505,584.03	\$ 522,260.33	\$ 457,462.09	\$ 224,048.05	\$ 224,189.94	\$ 225,030.91	\$ 233,614.47	\$ 242,445.38	\$ 233,397.61	\$ 2,961,832.68
	10d	Disaster Recovery	\$ 12,548.34	\$ 151,124.91	\$ 388,445.48	\$ 482,505.73	\$ 489,441.93	\$ 334,286.51	\$ 178,319.88	\$ 185,120.70	\$ 192,116.68	\$ 184,133.49	\$ 2,598,043.65
	10e	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	11	Telecommunications Technology	\$ 14,641.02	\$ 86,410.86	\$ 148,135.72	\$ 150,949.52	\$ 153,417.05	\$ 173,689.28	\$ 97,204.03	\$ 88,819.06	\$ 58,668.36	\$ 115,110.13	\$ 1,087,045.03
	11a	Hardware	\$ 14,641.02	\$ 84,767.40	\$ 146,220.56	\$ 149,013.60	\$ 151,467.39	\$ 170,281.65	\$ 93,876.16	\$ 85,557.74	\$ 55,472.27	\$ 111,977.96	\$ 1,063,275.75
	11b	Software	\$ -	\$ 1,643.46	\$ 1,915.16	\$ 1,935.92	\$ 1,949.66	\$ 3,407.63	\$ 3,327.87	\$ 3,261.32	\$ 3,196.09	\$ 3,132.17	\$ 23,769.28
	11c	Disaster Recovery	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	11d	Telecommunications Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	11e	Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	12	Real Estate (land, buildings, improvements, etc.)	\$ 12,673.61	\$ 30,571.67	\$ 31,981.90	\$ 33,735.67	\$ 34,747.74	\$ 35,790.17	\$ 36,863.88	\$ 37,969.79	\$ 39,108.89	\$ 40,282.15	\$ 333,725.47
	13	Other Disaster Recovery Property, Plant and Equipment	\$ -	\$ -	\$ 11,425.08	\$ 23,192.91	\$ 23,888.69	\$ 24,605.35	\$ 25,343.51	\$ 26,103.82	\$ 26,886.93	\$ 27,693.54	\$ 189,139.83
	14	Other Property, Plant, and Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total		Total for Data Center Operations	\$ 2,468,442.67	\$ 5,562,342.60	\$ 8,062,155.52	\$ 8,801,739.96	\$ 6,729,222.50	\$ 5,658,220.29	\$ 5,832,879.99	\$ 4,872,764.39	\$ 4,057,253.73	\$ 2,965,902.00	\$ 55,010,923.65

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Name of Option:	
MEDai Care Management	
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ 84,069.00
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 905,364.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ 4,505,455.00
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 5,494,888.00

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary MEDai
Offeror Name_EDS, an HP Company_____

Time Frame	Annual Price for MEDai Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ 18,682.00
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 316,877.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 603,576.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 925,700.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 875,316.00
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 884,076.00
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 892,908.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 901,848.00
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 910,860.00
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 919,968.00

Contract Year	Price Per Contract Year for MEDai Services
Replacement Phase Year 1	\$ 84,069.00
Replacement Phase Year 2	\$ 603,576.00
Replacement Phase Year 3	\$ 301,788.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ 948,345.00
Operations Phase Year 2	\$ 876,046.00
Operations Phase Year 3	\$ 884,812.00
Operations Phase Year 4	\$ 893,653.00
Operations Phase Year 5	\$ 902,599.00
Total	\$ 5,494,888.00

Replacement MMIS Pricing Table W
MEDaiReplacement Phase - DDI Milestone/Deliverable Payments
Offeror Name__ EDS, an HP Company_____

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	N/A	MILESTONE: EDS Letter to DHHS for Readiness to Go Live with MEDai Functions	M	100.00%	\$ 84,069.00	12
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 84,069.00	<- Total Dollars

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Name of Option: Performance Dashboard	
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ 139,060.00
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 153,792.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ -
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 292,852.00

**Replacement MMIS Pricing Table W Performance Dashboard
Offeror-Proposed Options - Option Summary**

Offeror Name_EDS, an HP Company_____

Time Frame	Annual Price for Performance Dashboard Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ 41,718.00
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 140,062.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 102,528.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 8,544.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ -
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ -
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ -
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ -
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ -
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ -

Contract Year	Price Per Contract Year for Performance Dashboard Services
Replacement Phase Year 1	\$ 139,060.00
Replacement Phase Year 2	\$ 102,528.00
Replacement Phase Year 3	\$ 51,264.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ -
Operations Phase Year 2	\$ -
Operations Phase Year 3	\$ -
Operations Phase Year 4	\$ -
Operations Phase Year 5	\$ -
Total	\$ 292,852.00

Replacement MMIS Pricing Table W
Performance Dashboard Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name___ EDS, an HP Company_____

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	1.6.8.11.5	MILESTONE: DHHS Approval of Reporting and Analytics (R&A) Requirements Analysis	M	58.50%	\$ 81,350.10	10
2	N/A	MILESTONE: EDS Letter to DHHS for Readiness to Go Live with Dashboard Functions	M	41.50%	\$ 57,709.90	12
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 139,060.00	<- Total Dollars

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Name of Option: EDMS	
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ -
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 2,358,414.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ -
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 2,358,414.00

Replacement MMIS Pricing Table W EDMS
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Time Frame	Annual Price for EDMS Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ -
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 655,115.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 1,572,276.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 131,023.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ -
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ -
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ -
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ -
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ -
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ -

Contract Year	Price Per Contract Year for EDMS Services
Replacement Phase Year 1	\$ -
Replacement Phase Year 2	\$ 1,572,276.00
Replacement Phase Year 3	\$ 786,138.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ -
Operations Phase Year 2	\$ -
Operations Phase Year 3	\$ -
Operations Phase Year 4	\$ -
Operations Phase Year 5	\$ -
Total	\$ 2,358,414.00

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_ EDS, an HP Company_____

Name of Option: DUR+	
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ 100,518.00
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 118,794.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ 9,205,818.00
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 9,425,130.00

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary DUR+
Offeror Name_ EDS, an HP Company_____

Time Frame	Annual Price for DUR+ Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ -
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 100,518.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 109,656.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 1,617,283.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 1,682,592.00
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 1,794,624.00
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 1,927,548.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 2,019,564.00
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 2,080,140.00
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 2,142,552.00

Contract Year	Price Per Contract Year for DUR+ Services
Replacement Phase Year 1	\$ 54,828.00
Replacement Phase Year 2	\$ 109,656.00
Replacement Phase Year 3	\$ 54,828.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ 1,748,361.00
Operations Phase Year 2	\$ 1,691,928.00
Operations Phase Year 3	\$ 1,805,701.00
Operations Phase Year 4	\$ 1,935,216.00
Operations Phase Year 5	\$ 2,024,612.00
Total	\$ 9,425,130.00

Replacement MMIS Pricing Table W
DUR+ Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name EDS, an HP Company

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	1.6.8.19.5	MILESTONE: DHHS Approval of DUR Requirements Analysis	M	17.00%	\$ 17,088.06	10
2	1.6.12.19.12	MILESTONE: DHHS Approval of DUR Detailed System Design	M	36.00%	\$ 36,186.48	16
3	1.7.13	MILESTONE: DHHS Approval User Acceptance Test	M	43.50%	\$ 43,725.33	28
4	1.10.2.5	MILESTONE: EDS Letter to DHHS for Readiness to Assume Fiscal Agent Functions	M	3.50%	\$ 3,518.13	31
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 100,518.00	<- Total Dollars

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Oracle Database Enterprise Edition	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Partitioning	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Diagnostics Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Tuning Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Change Management Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Configuration Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Provisioning Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
System Monitoring Plug-in for Hosts	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
System Monitoring Plug-in for Non-Oracle Databases (SQL Server)	10G	Processor Perpetual	40.00

Replacement MMIS Pricing Table Y
Offeror Exceptions Table
Offeror Name_EDS, an HP Company_____

RFP Section Number & Page	Exception Description	Explanation of Why Exception is of Value to the State	Is the Exception Negotiable? Y/N	Priced Value of Exception
40.2.1.125 Provides capability to produce NCHC original and replacement recipient benefit booklets	Our recommendation is that the Recipient Booklets be primarily available through the Recipient Web Portal, and not printed by the Fiscal Agent.	Altering assumption to indicate that 80% of the 11,000 monthly recipient booklets are available via the web (only 20% are printed), we could show the State significant savings in production and mailing costs. Reduced paper - go green. Incentivize recipients to use the web - a faster, more efficient means of communicating.	Y	\$ 2,151,116.53

Replacement MMIS Pricing Table Y
Offeror Exceptions Table
Offeror Name EDS, an HP Company

RFP Section Number & Page	Exception Description	Explanation of Why Exception is of Value to the State	Is the Exception Negotiable? Y/N	Priced Value of Exception
40.14.1.94 Requirement: Provides capability for integration of all Medicaid Accounting System (MAS) legacy system functionality, processes, data, reports and interfaces - Refer to Approved MAS Requirements & Business Rules—Updated 12-06-06 and attachments in the Procurement Library.	The recommendation is to postpone the implementation of the Medicaid Account System Requirements into the Replacement MMIS until after implementation is completed.	Rather than increase the complexity and risk and cost of this initial implementation by bringing the MAS functionality into scope, we are recommending that this integration effort wait until after the Replacement MMIS implementation. The State would then be able to use the Operations Modification Pool to fund the MAS integration project.	Y	\$ 2,720,547.23

Replacement MMIS Pricing Table Z
Summary of Proposed Prices
Offeror Name EDS, an HP Company

Price Tables Included in the Total Price			
Line Item	Table Name	Basic Price	Option Year Price
1	Replacement MMIS Pricing Table A - Replacement Phase - DDI Milestone/Deliverable Payments	\$ 86,514,737.57	N/A
2	Replacement MMIS Pricing Table L - Operations Phase - CBU Price Summary by Contract Year	\$ 127,748,085.76	\$ 30,764,414.01
3	Replacement MMIS Pricing Table N - Operations Phase - Recipient Management Prices by Contract Year	\$ 4,397,041.50	\$ 1,172,383.34
4	Replacement MMIS Pricing Table P - Operations Phase - Size of Operations Phase Modification Pool	\$ 32,000,000.00	\$ 8,000,000.00
5	Replacement MMIS Pricing Table R - Turnover Phase - Milestone/Deliverable Payment Table	\$ 644,280.00	N/A
6	Replacement MMIS Pricing Table T - Estimated Provider Enrollment, Credentialing, and Verification Prices by Contract Year	\$ 8,109,141.23	\$ 1,421,149.68
7	Replacement MMIS Pricing Table U - Retrospective Drug Utilization Review - Prices for RetroDUR by State Fiscal Year and Contract Year	\$ 1,841,396.00	\$ 315,438.00
Total			
Total Excluding State Cost of Enterprise License Agreements		\$ 261,254,682.06	\$ 41,673,385.03
			\$ 302,928,067.09

Price Tables Not Included in Total Price			
Line Item	Table Name	Basic Price	Option Year Price
1	Replacement MMIS Pricing Table E - Replacement Phase - DDI Marginal Price of Non-Title XIX/XXI Requirements	\$ 4,427,108.41	N/A
2	Replacement MMIS Pricing Table F - Replacement Phase - DDI Marginal Price of Legislatively-Mandated Requirements	\$ 3,805,808.70	N/A
3	Replacement MMIS Pricing Table V - Data Center Operations	\$ 55,010,923.65	N/A
4	Replacement MMIS Pricing Table W - Offeror-Proposed Options - Option Summary (Sum of all options)	\$ 14,644,073.00	\$ 2,927,211.00
5	Replacement MMIS Pricing Table Y - Offeror Exceptions Table (Sum of all exceptions)	\$ 4,243,174.90	\$ 388,756.00
Total			
			\$ 17,571,284.00
			\$ 4,631,930.90

Bases of Estimates

RFP Reference: Section 3 Bases of Estimates, pp. 2-3

This section of our Cost Proposal provides our bases of estimates (BOEs) for the applicable Replacement MMIS Pricing Tables. We have included the information required by Section 3 of the Request for Cost Proposals for each applicable Pricing Table.

Following the guidelines for Bases of Estimates developed by the Federal Aviation Administration (FAA), we structured each Pricing Table BOE to include the first five bullets (where they applied to the topic):

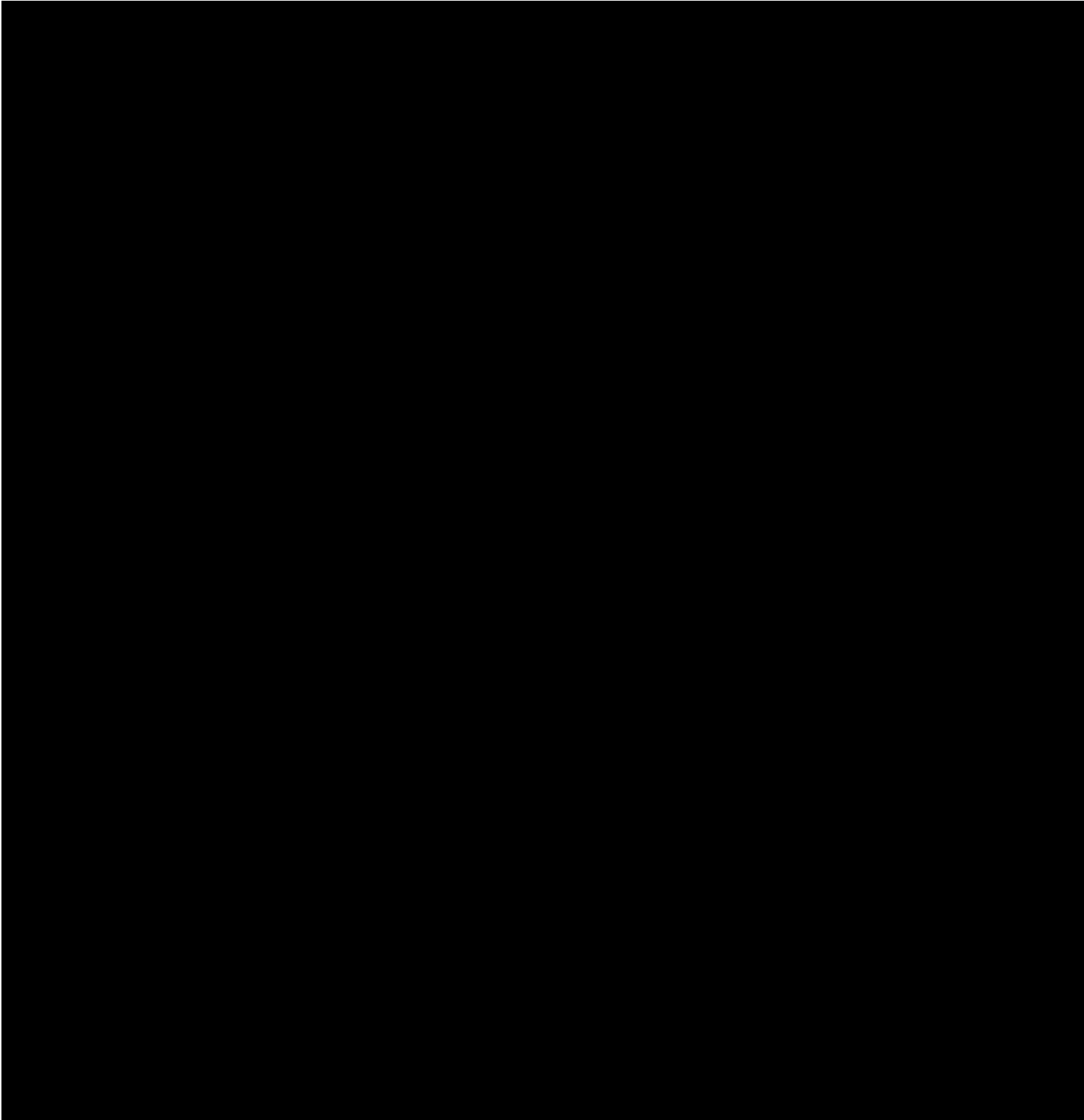
- Technical Description
- Objective
- Scope
- Program Schedule and Quantities
- Acquisition Strategy and Cost-Relevant Contractual Information
- Assumptions Having Significant Impact on the Estimate
- Method(s) of Estimation
- Pertinent Actual Data and the Source(s) of Data Used
- Adjustments Made to Account for Risk
- Results of the Estimate
- Software Sizing
- Other Pertinent Measurements of Scope of Work
- Productivity Estimates and How They Drive Labor Estimates
- Derivation of Labor Quantities and Costs
- Derivation of Material/Non-labor Costs

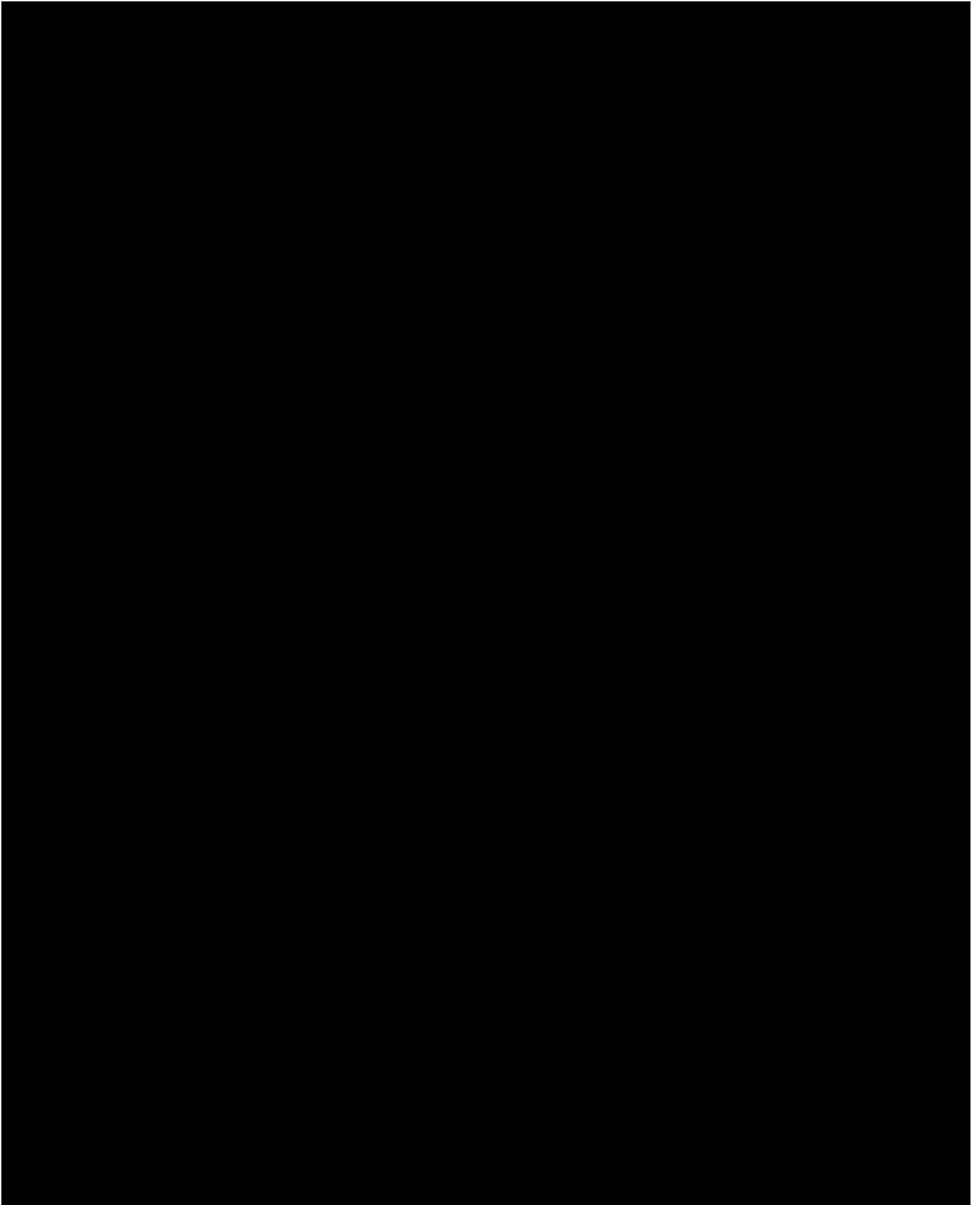
In accordance with the requirements of the Request for Cost Proposals, we provide a BOE for each of the following Pricing Tables:

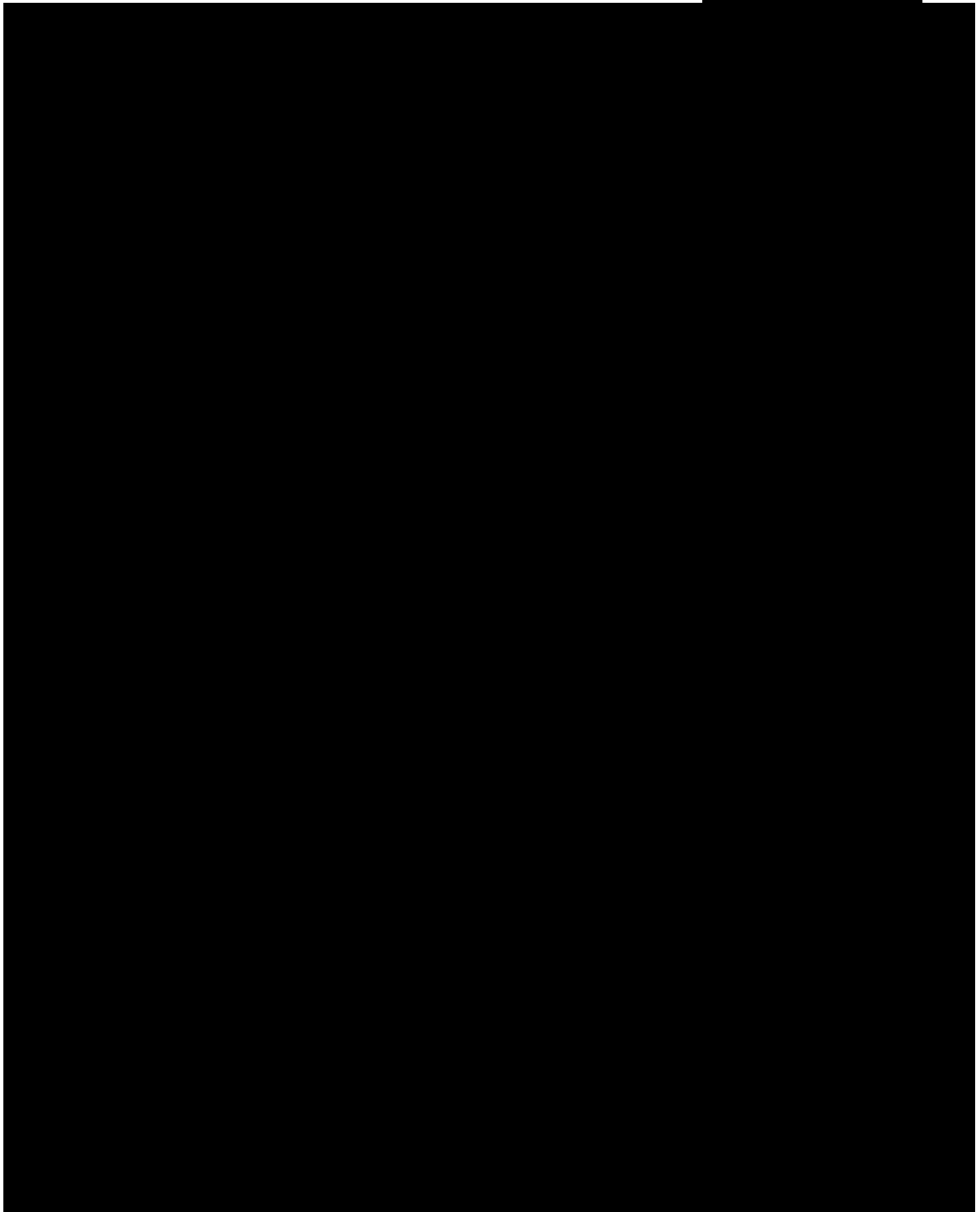
- Replacement MMIS Pricing Table A, Replacement Phase – DDI Milestone/Deliverable Payments
- Replacement MMIS Pricing Table E, Replacement Phase – DDI Marginal Price of Non-Title XIX/XXI Requirements
- Replacement MMIS Pricing Table F, Replacement Phase – DDI Marginal Price of Legislatively-Mandated Requirements
- Replacement MMIS Pricing Table G, Replacement Phase – All-Inclusive Hourly Rates and Pool Size for Personnel Performing Modifications for the Replacement Phase Additional Functionality Pool
- Replacement MMIS Pricing Table I, Operations Phase – Fixed Price Per Day Due to Fixed Costs by State Fiscal Year
- Replacement MMIS Pricing Table J, Operations Phase – Variable Pricing for Non-Pharmacy FCBU and ECBU by State Fiscal Year
- Replacement MMIS Pricing Table K, Operations Phase – Variable Pricing for Pharmacy FCBU by State Fiscal Year
- Replacement MMIS Pricing Table L, Operations Phase – CBU Price Summary by Contract Year
- Replacement MMIS Pricing Table M1, Operations Phase – Recipient Management Fixed Price Per Day Due to Fixed Costs
- Replacement MMIS Pricing Table M2, Operations Phase – Variable Pricing for Recipient Management by State Fiscal Year
- Replacement MMIS Pricing Table N, Operations Phase – Recipient Management Prices by Contract Year
- Replacement MMIS Pricing Table O, Operations Phase – All-Inclusive Hourly Rates for Personnel Performing Operations Phase Modifications
- Replacement MMIS Pricing Table P, Operations Phase – Size of Operations Phase Modification Pool
- Replacement MMIS Pricing Table Q, Operations Phase – Unit Prices for Additional Training
- Replacement MMIS Pricing Table R, Turnover Phase – Milestone/Deliverable Payment Table
- Replacement MMIS Pricing Table S, Estimated Provider Enrollment, Credentialing, and Verification Itemized Prices by State Fiscal Year
- Replacement MMIS Pricing Table T, Estimated Provider Enrollment, Credentialing, and Verification Prices by Contract Year

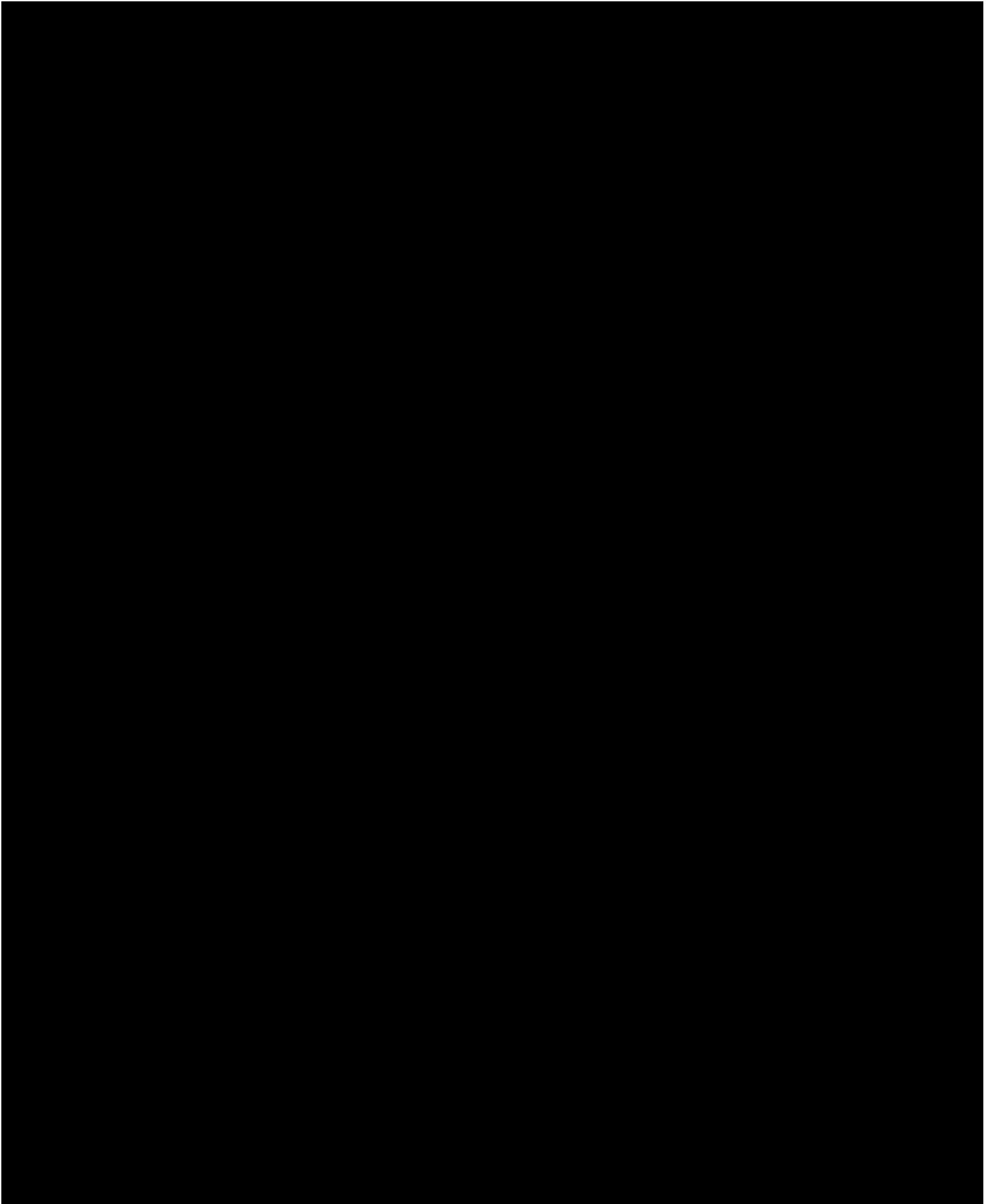
- Replacement MMIS Pricing Table U, Retrospective Drug Utilization Review – Prices for RetroDUR by State Fiscal Year and Contract Year
- Replacement MMIS Pricing Table V, Data Center Operations
- Replacement MMIS Pricing Table W, Offeror-Proposed Options – Option Summary
- Replacement MMIS Pricing Table X, State-Funded Enterprise Licensing Requirements
- Replacement MMIS Pricing Table Y, Offeror Exceptions Table

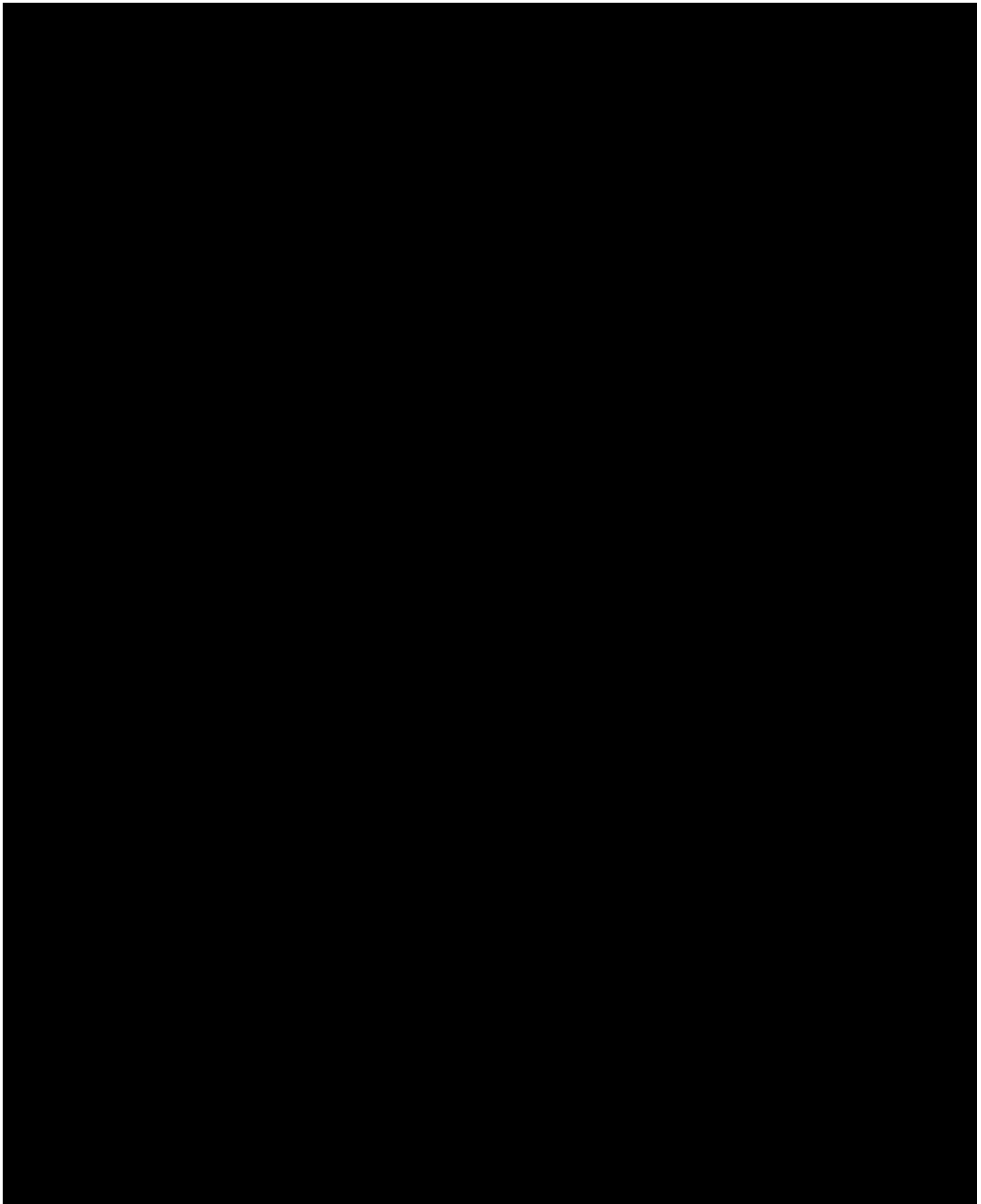
Replacement MMIS Pricing Table A, Replacement Phase – DDI Milestone/Deliverable Payments

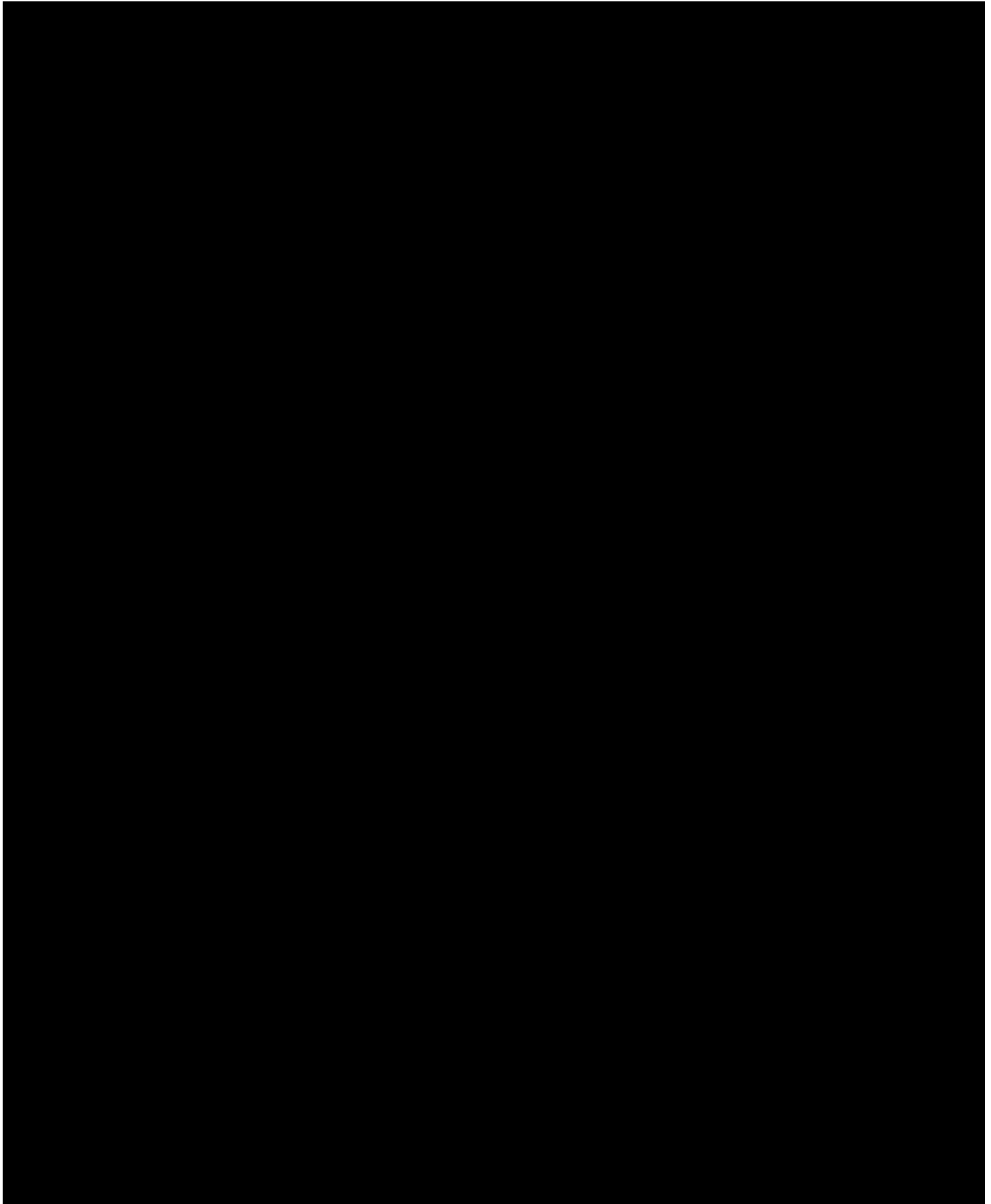


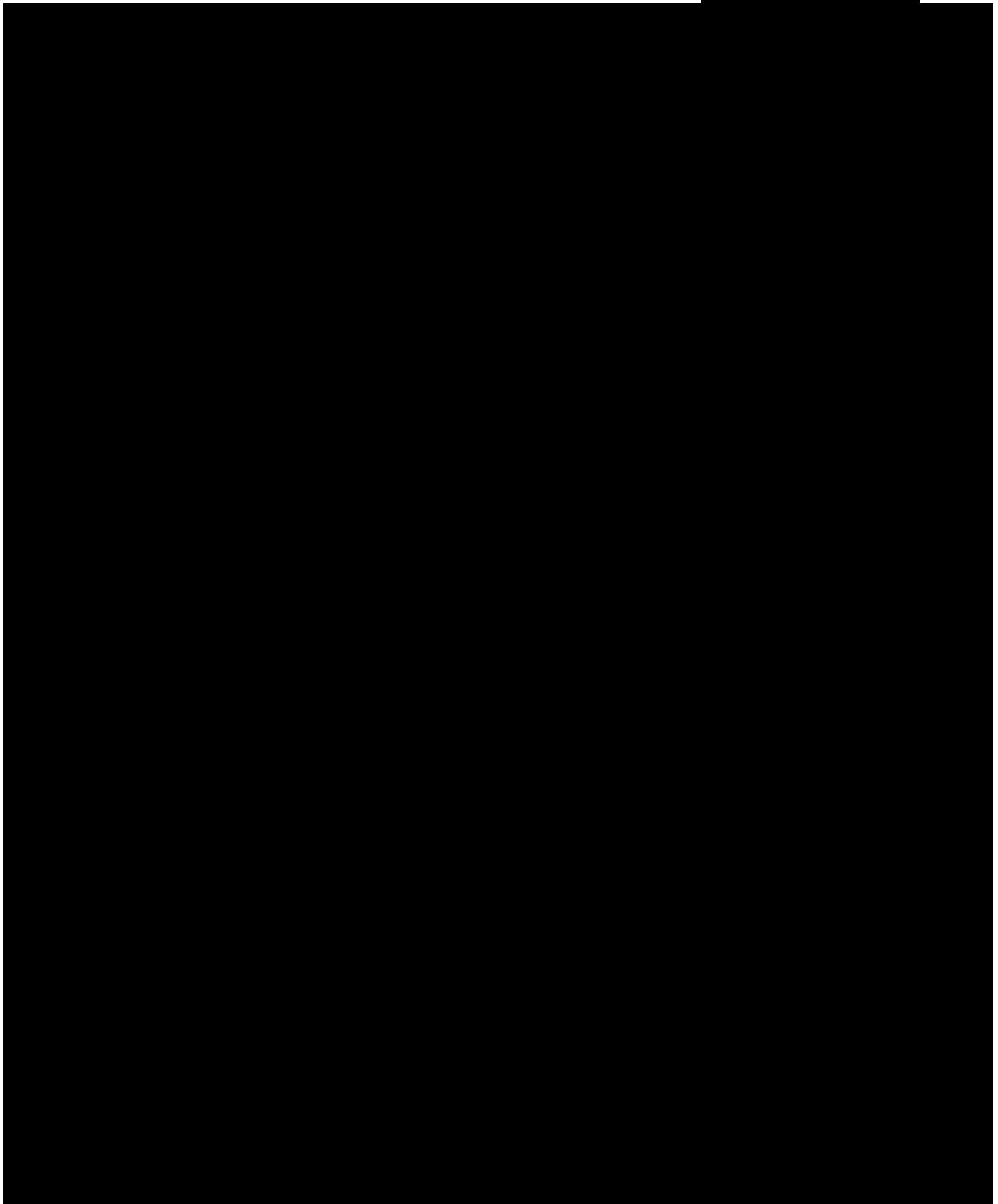


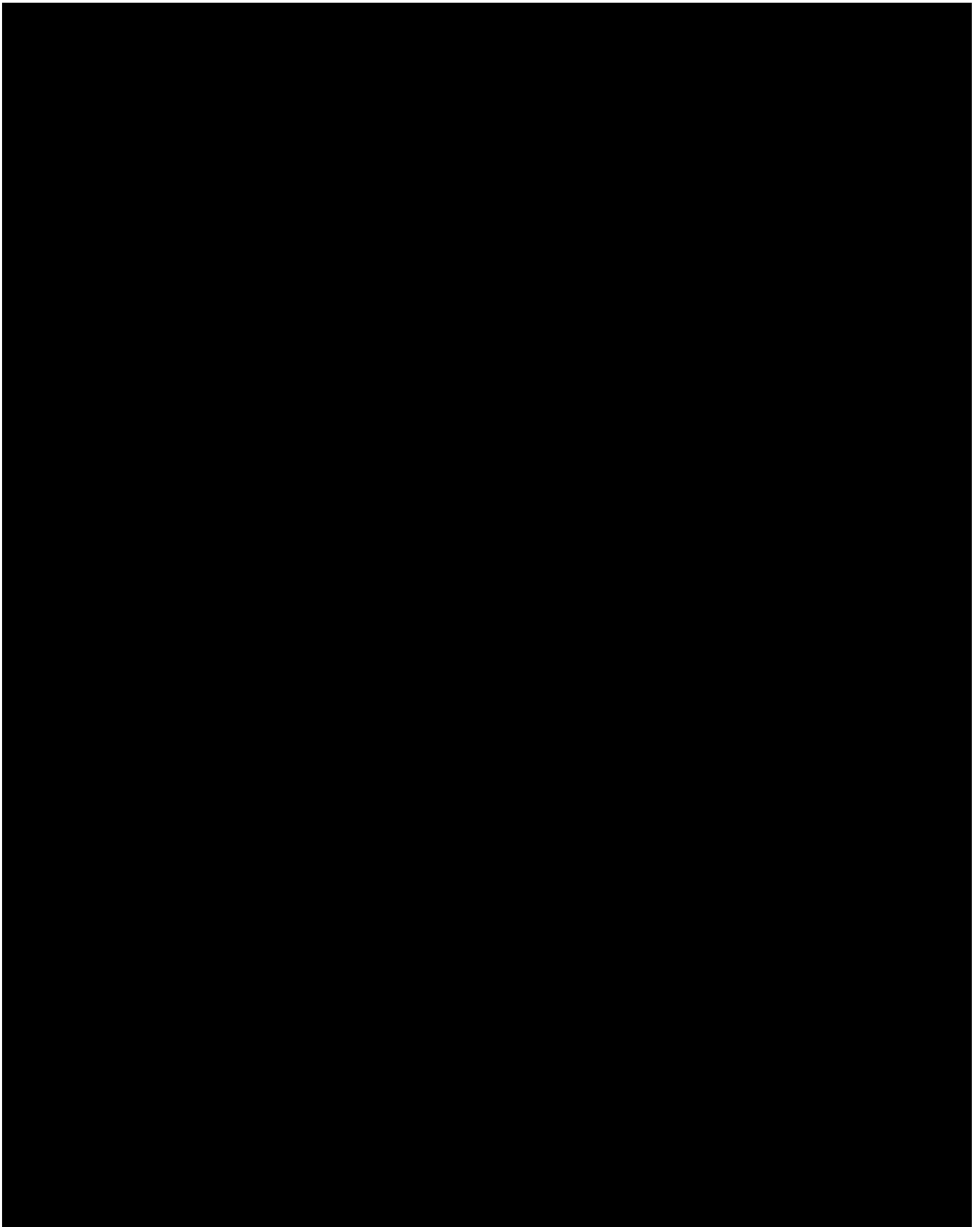


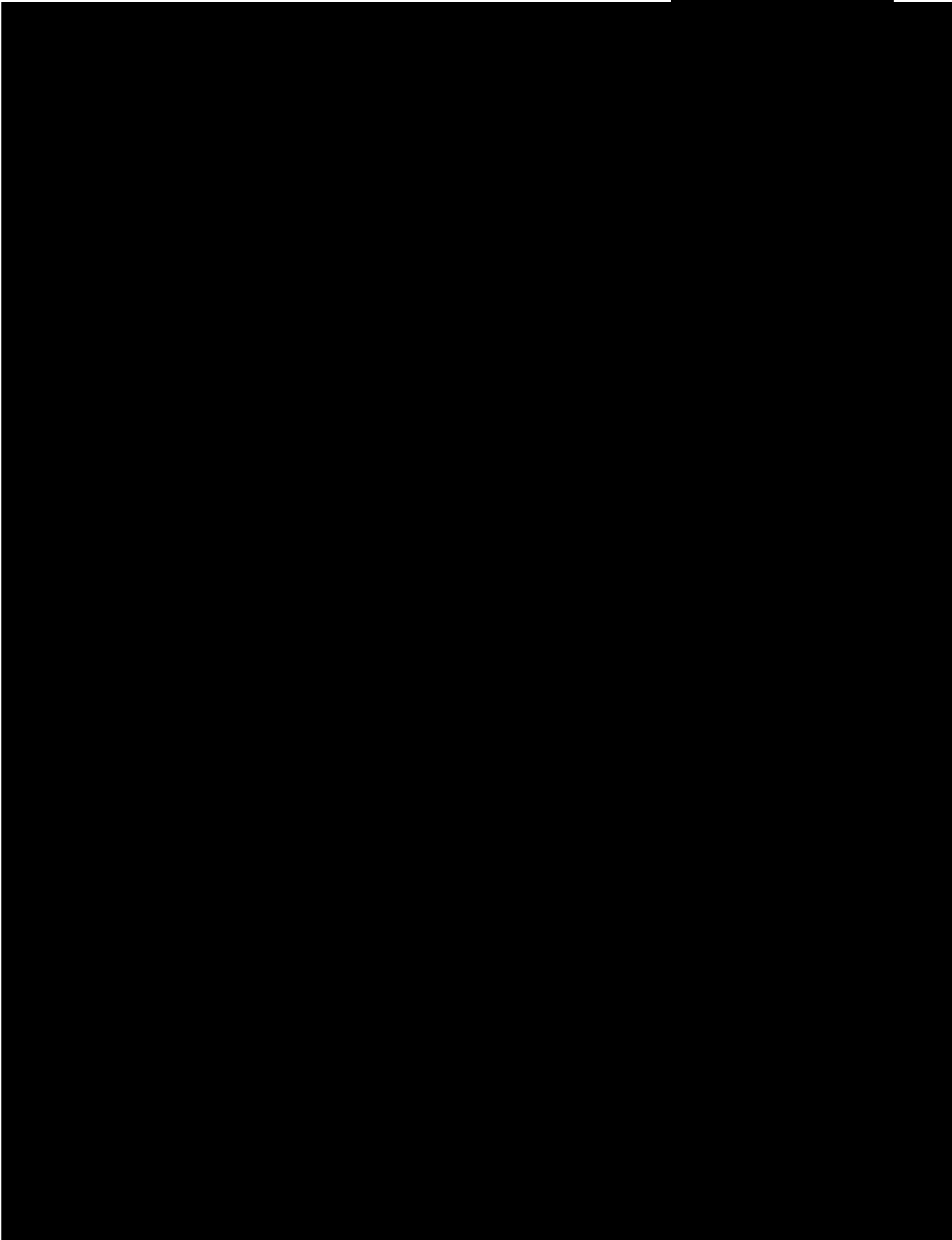


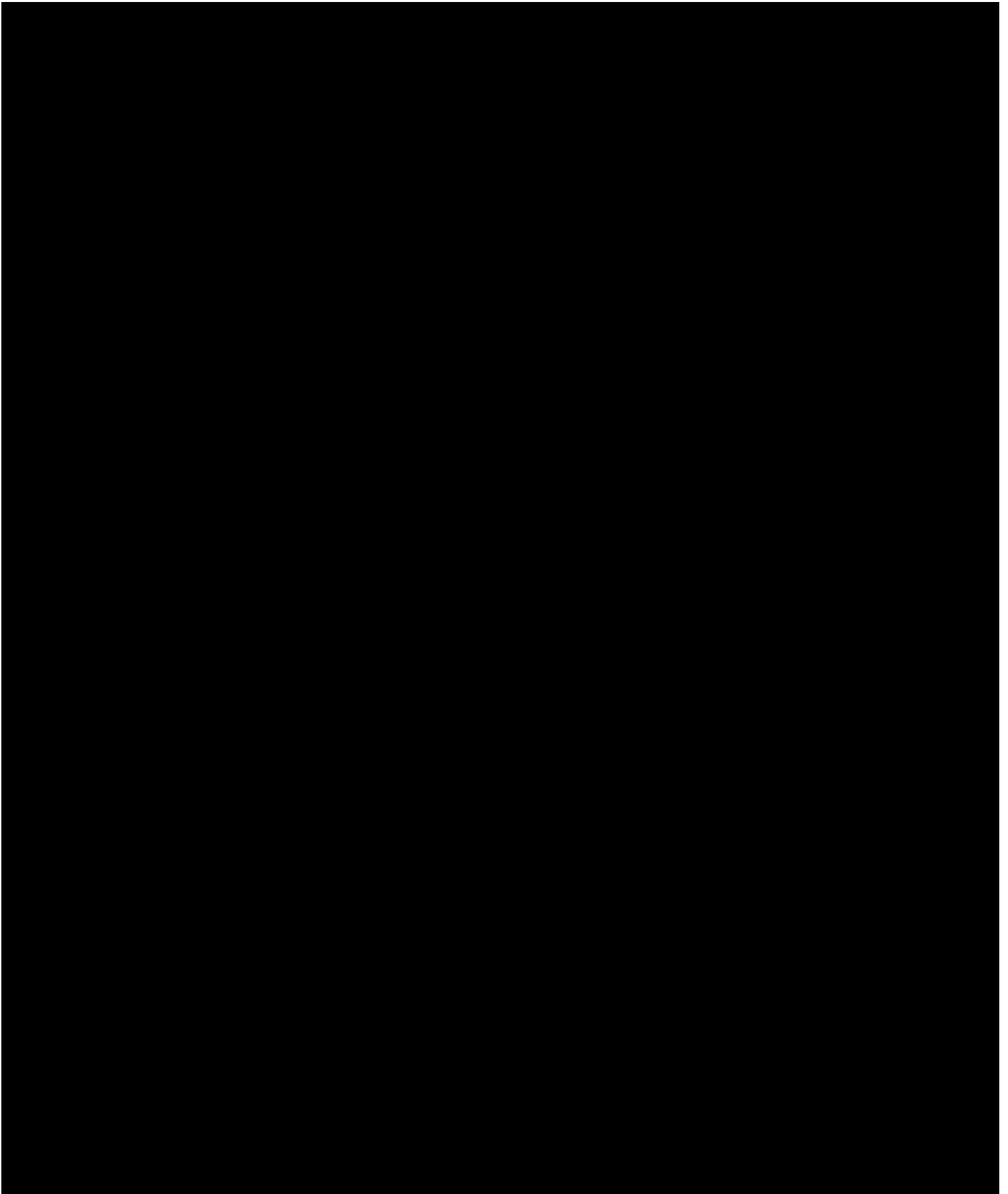


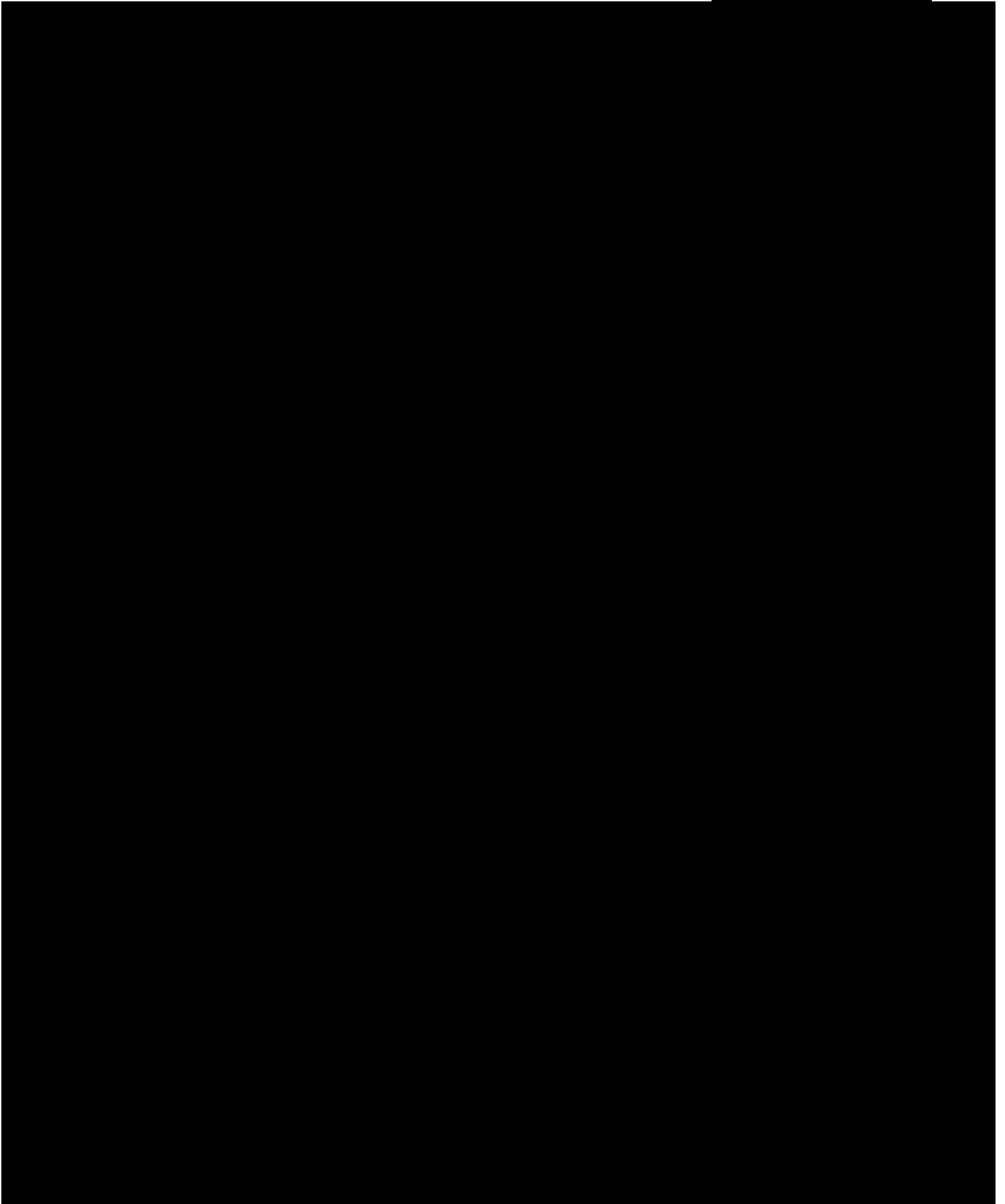


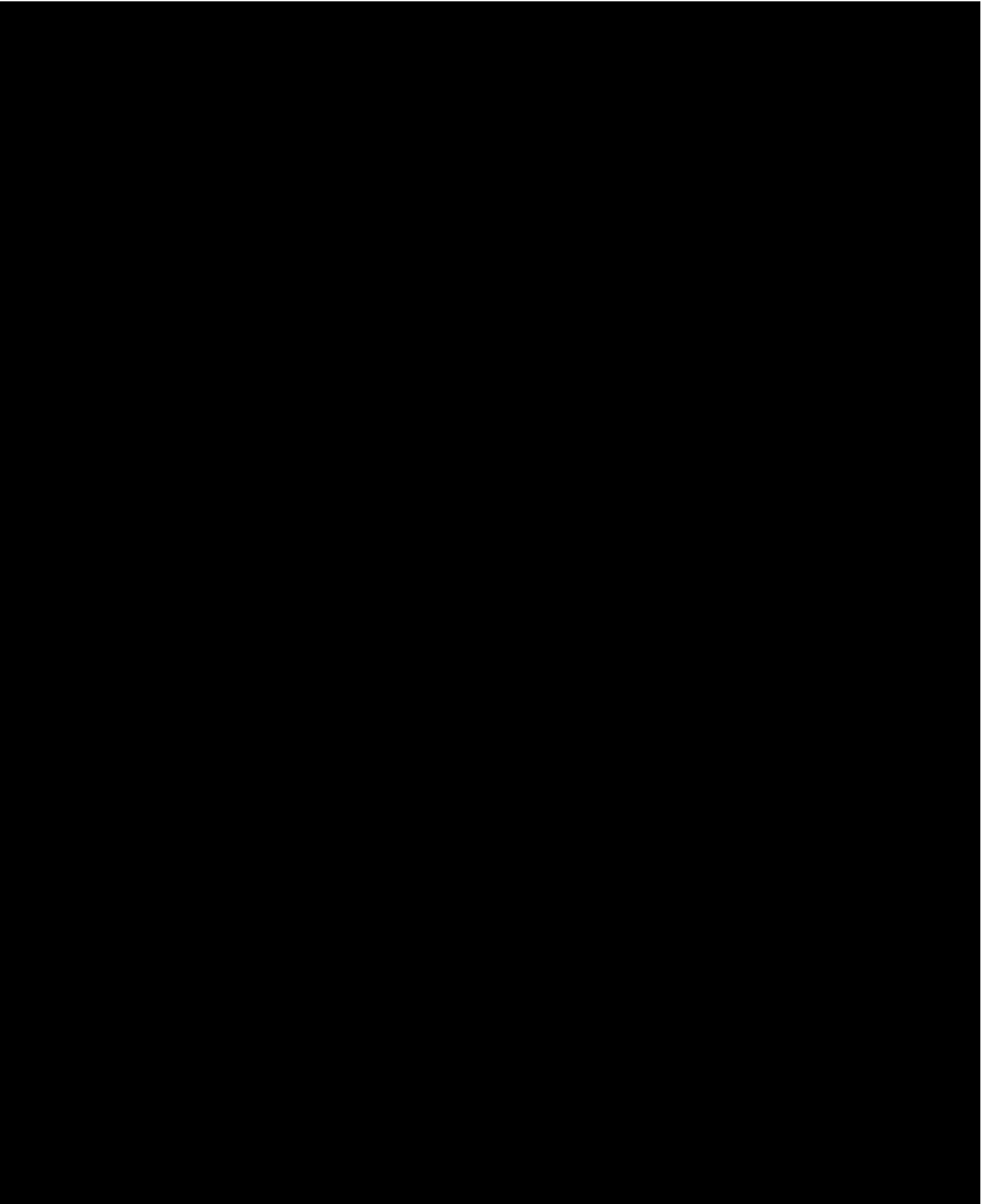


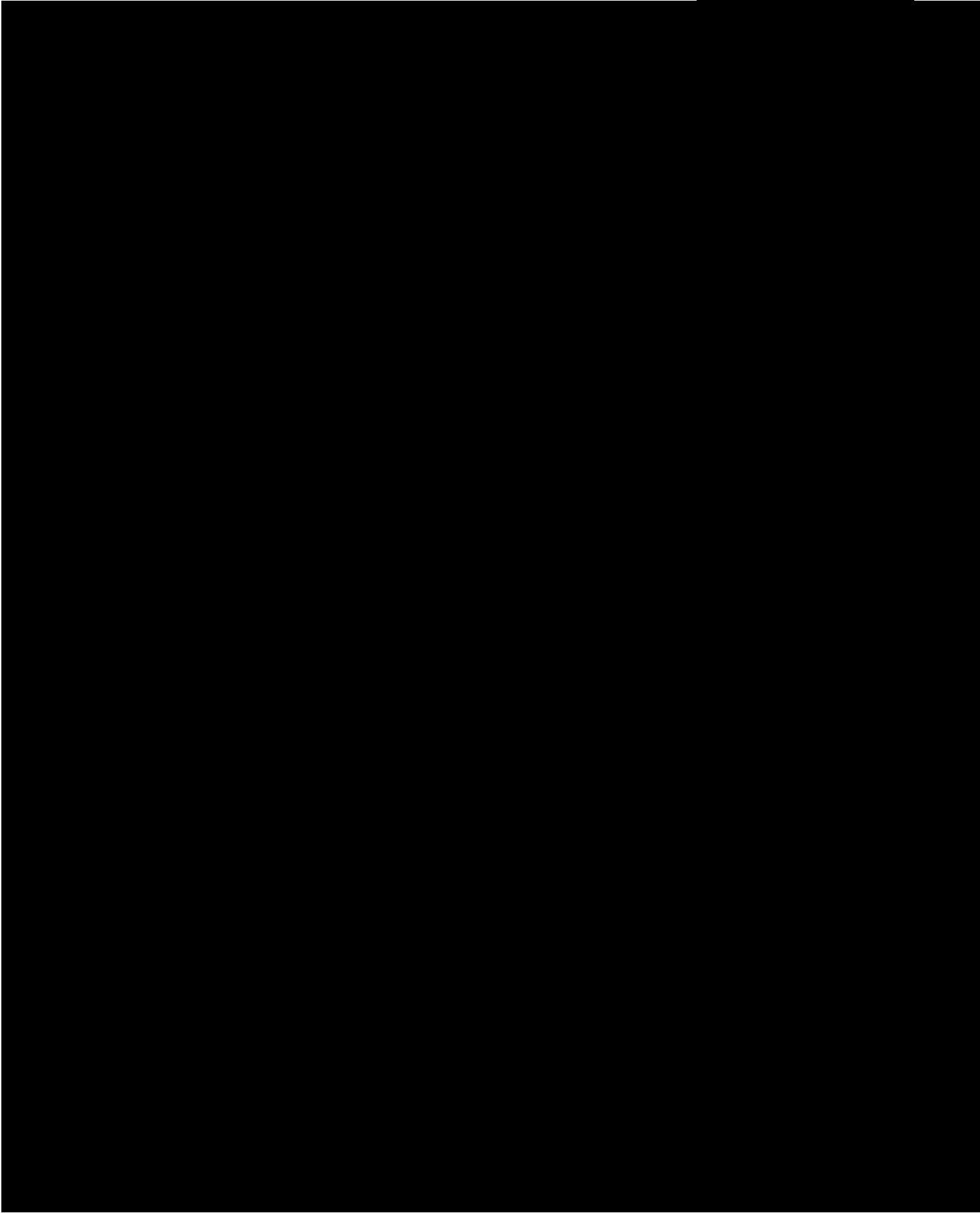


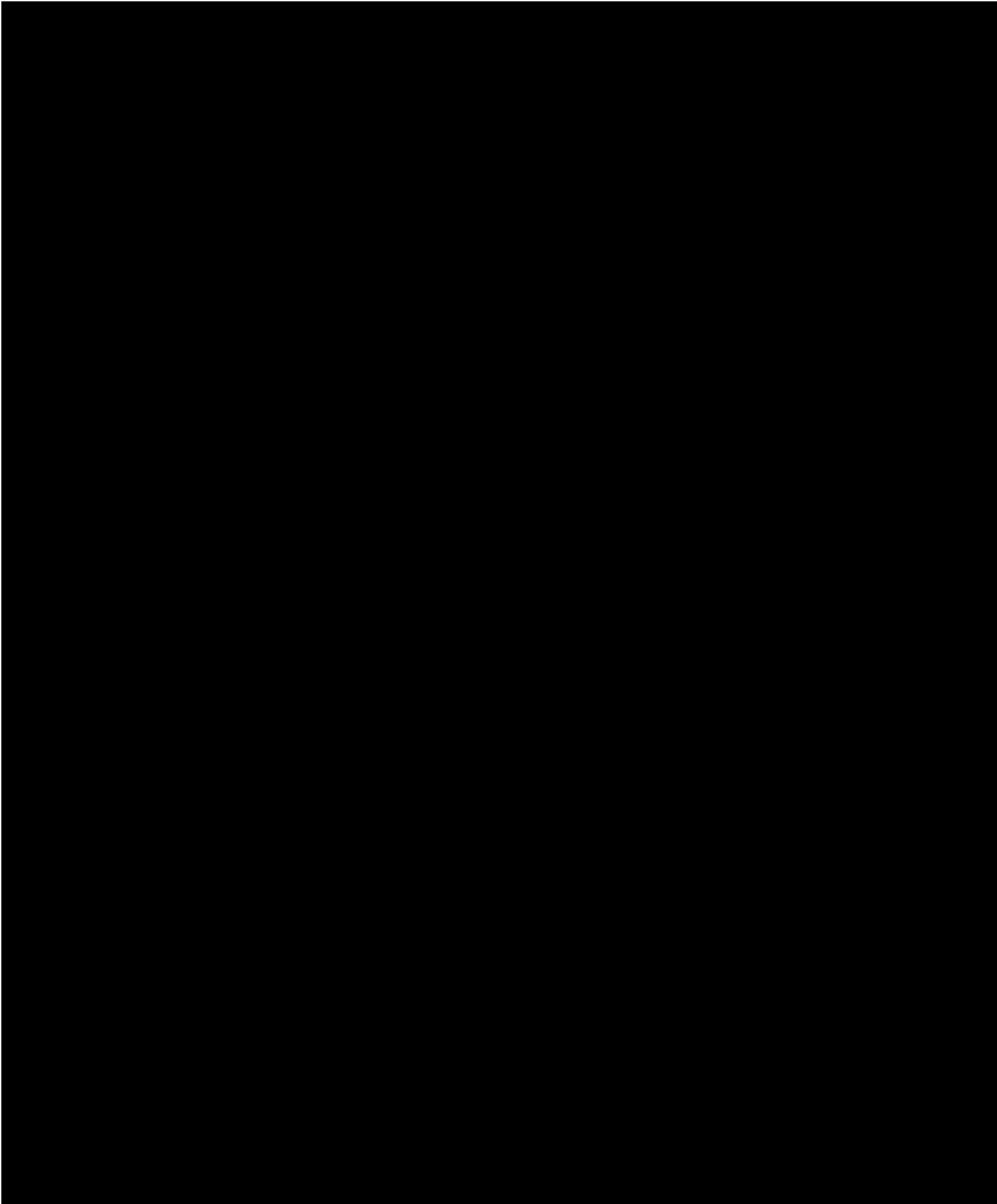


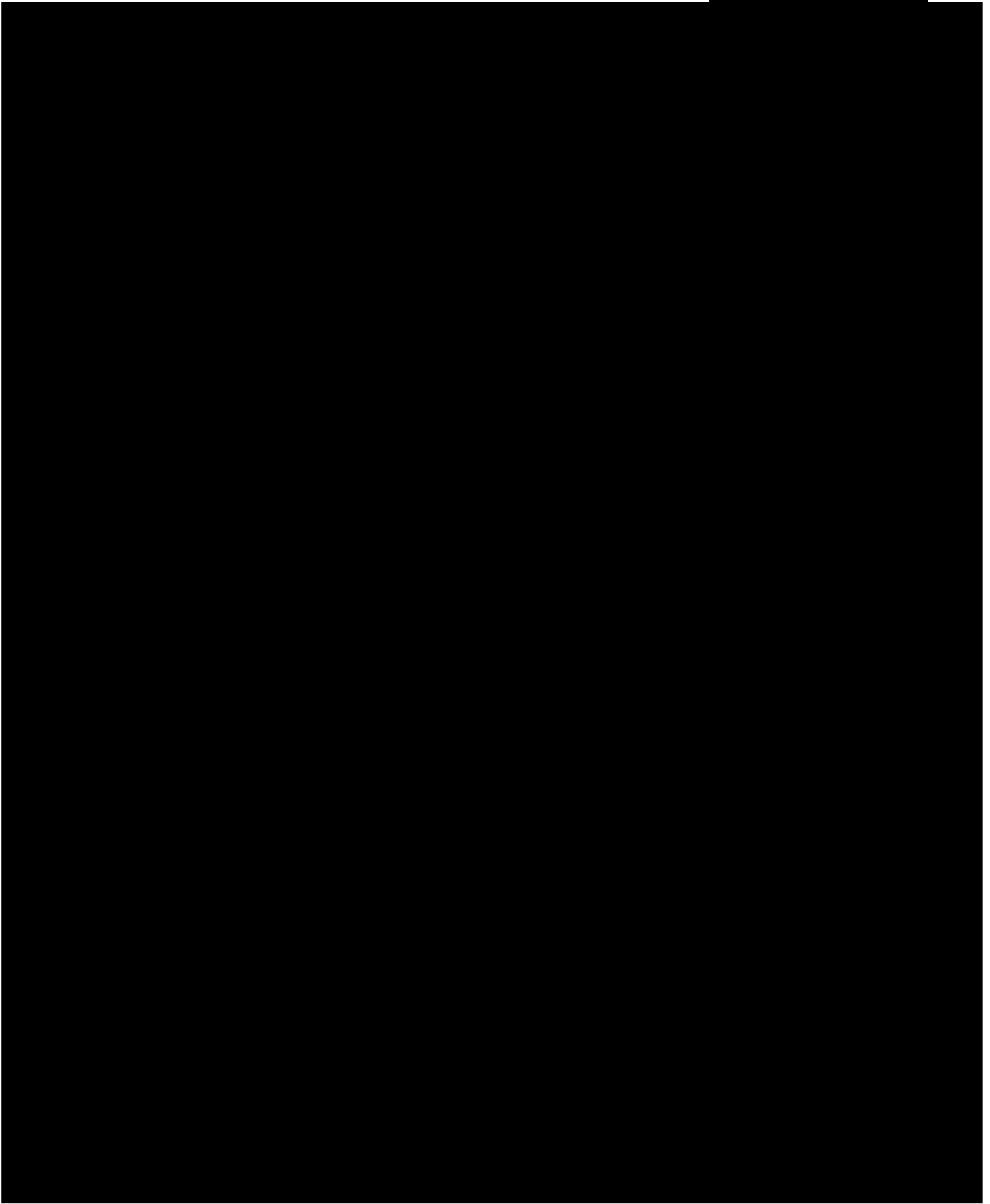


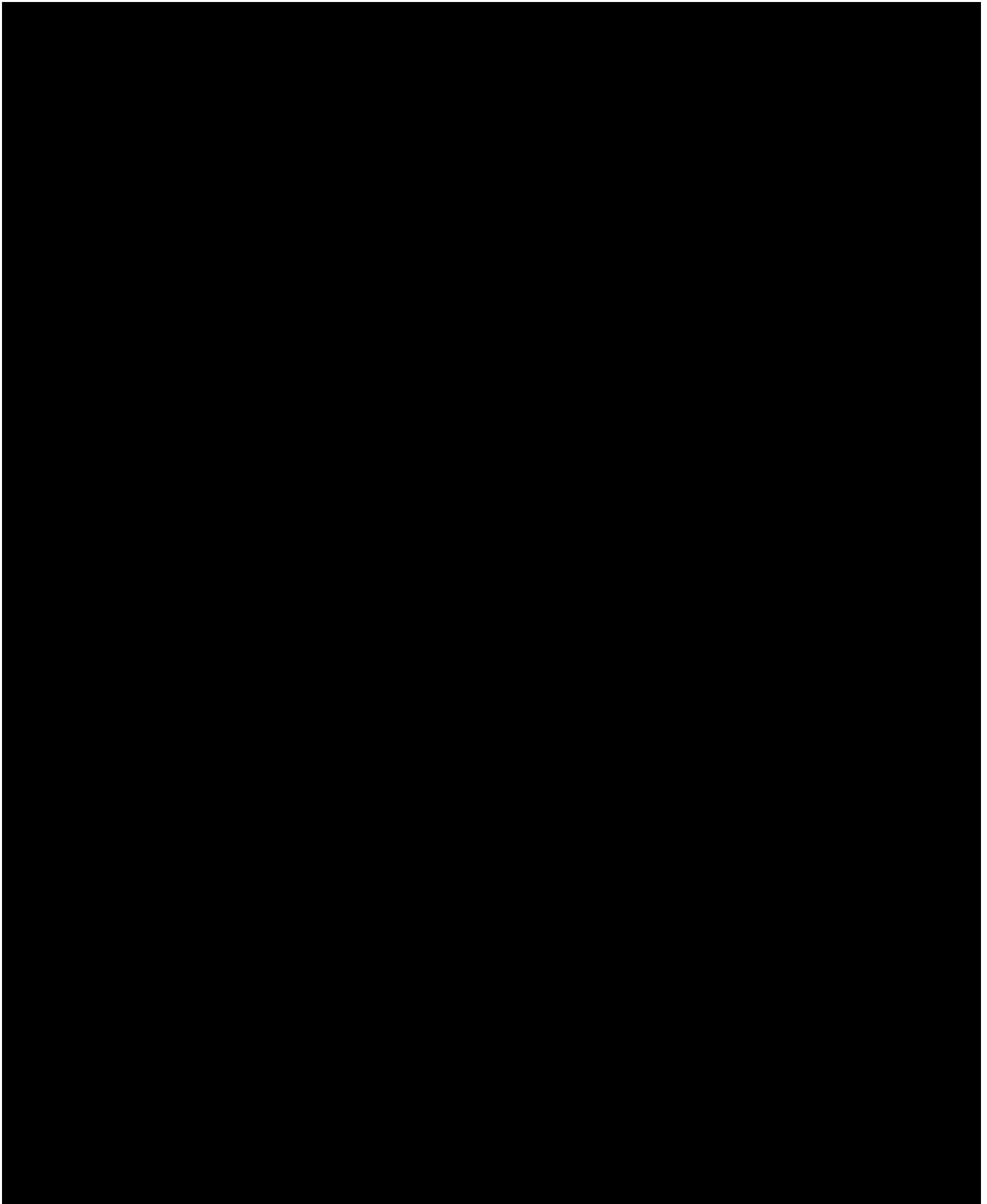


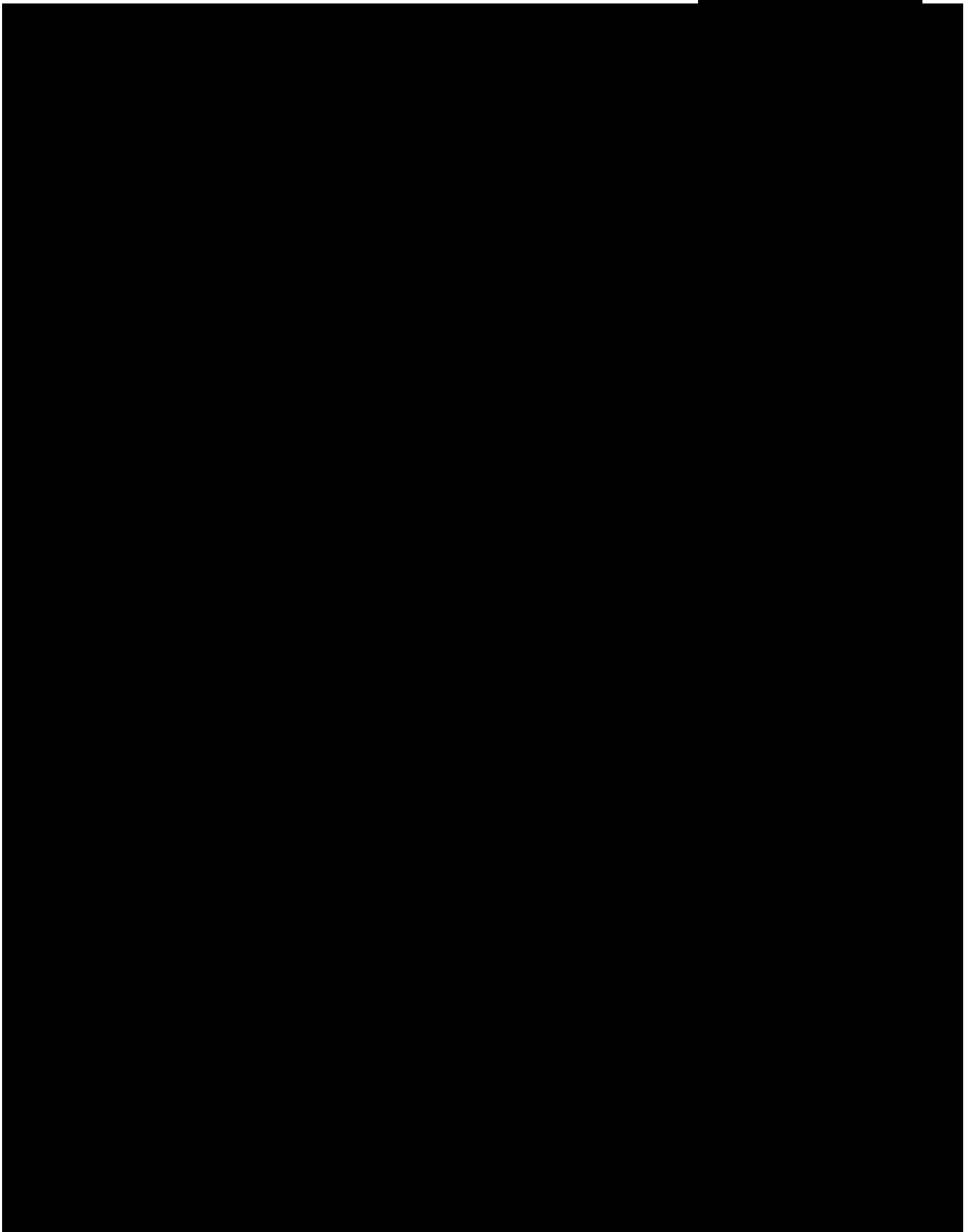


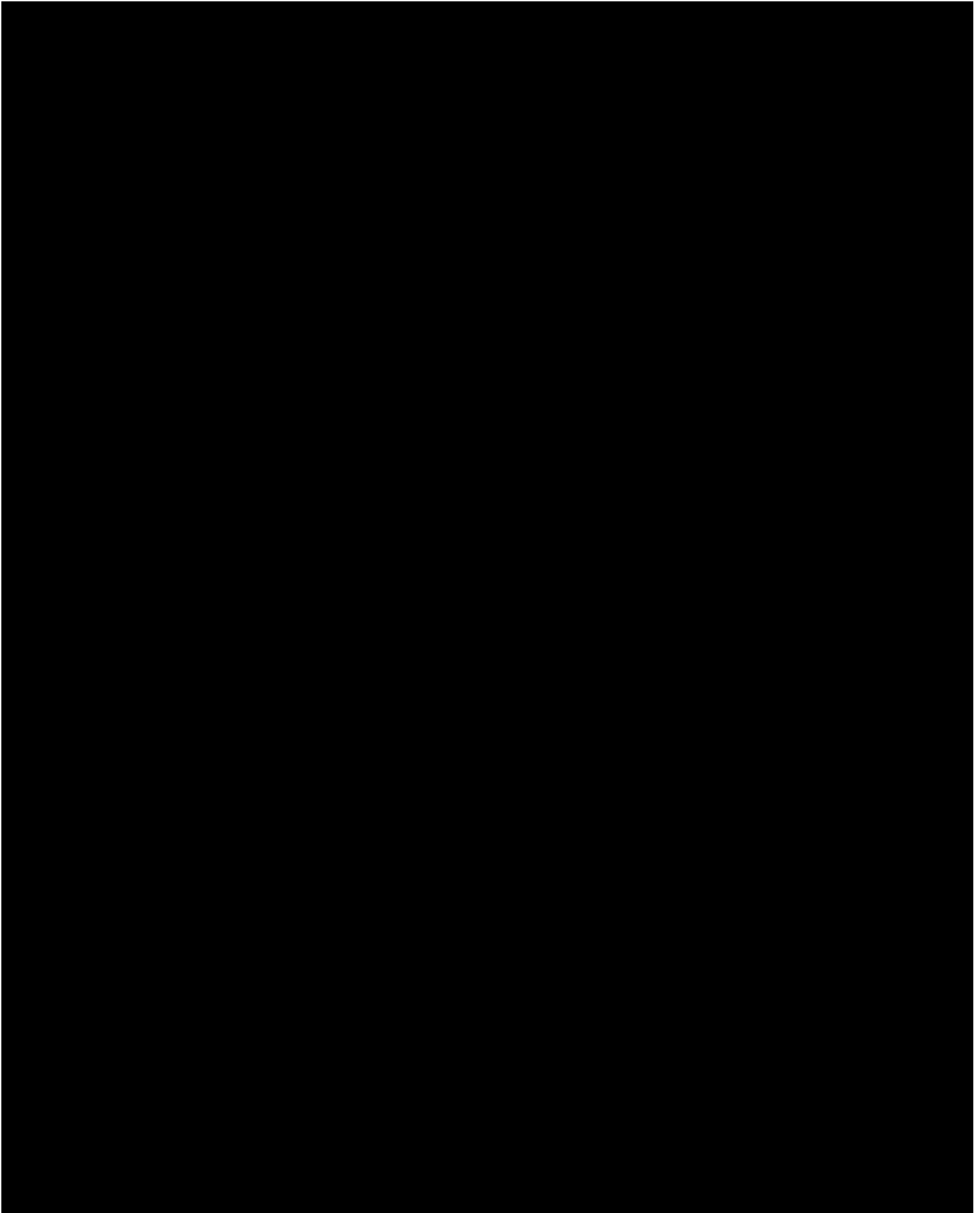


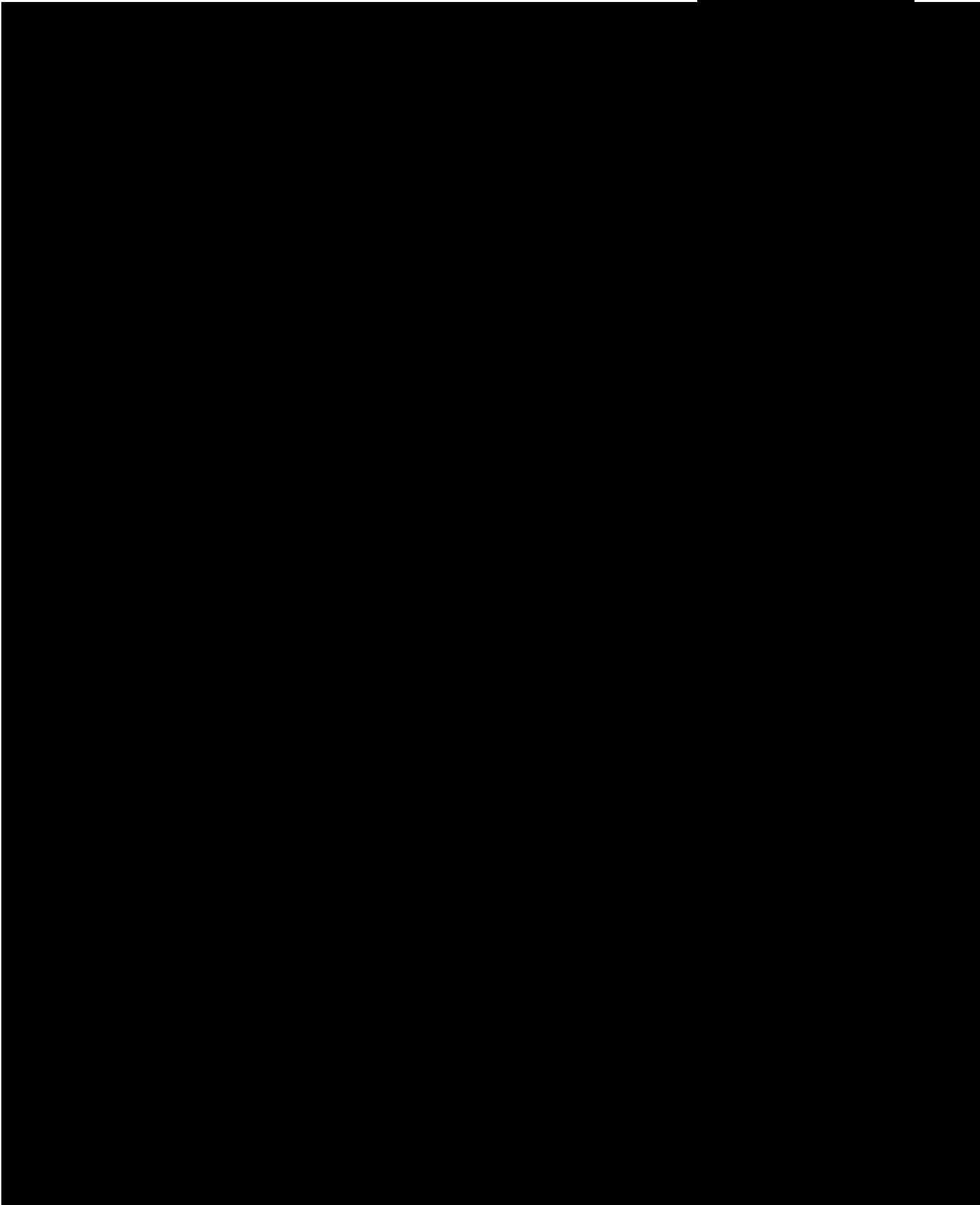


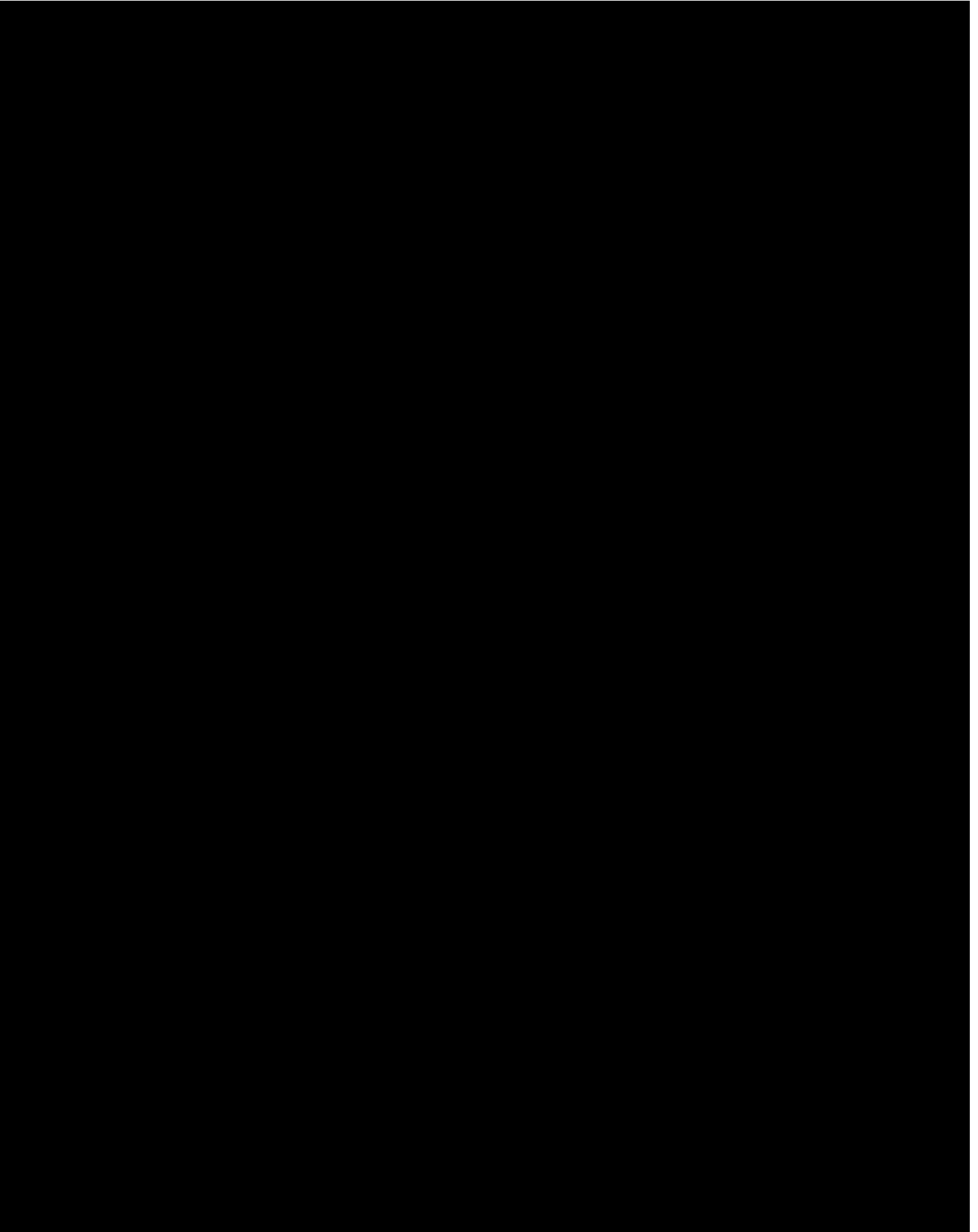


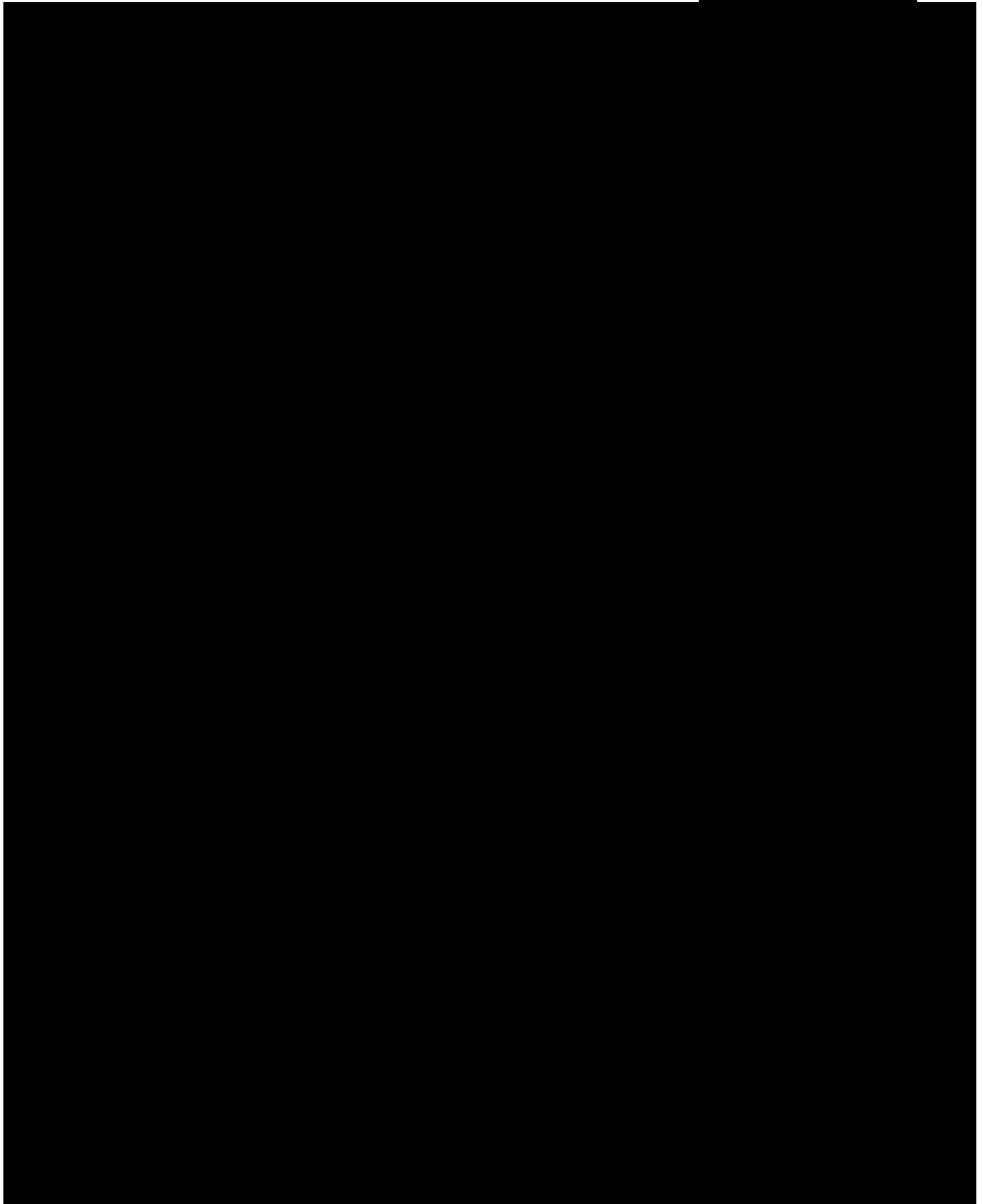




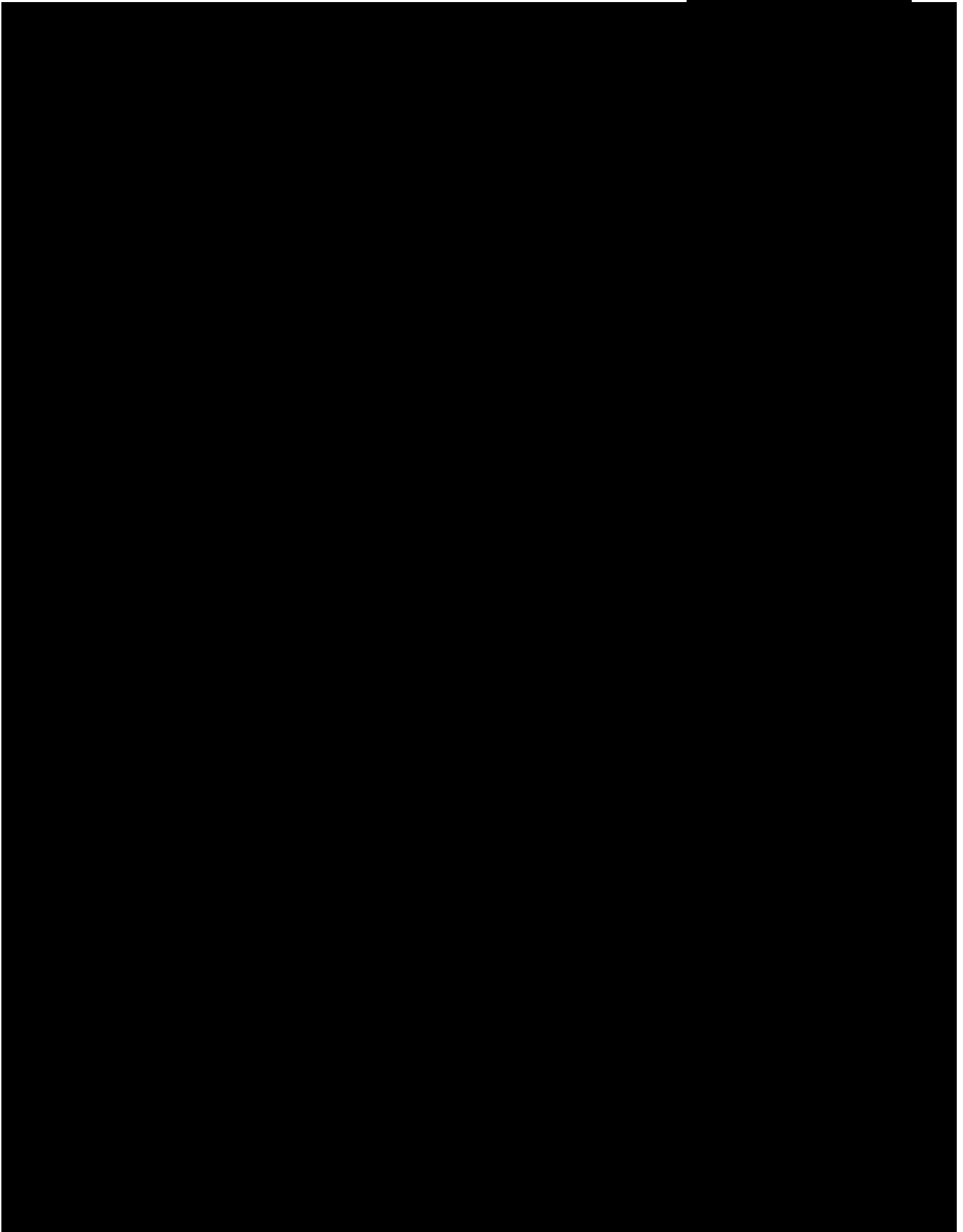


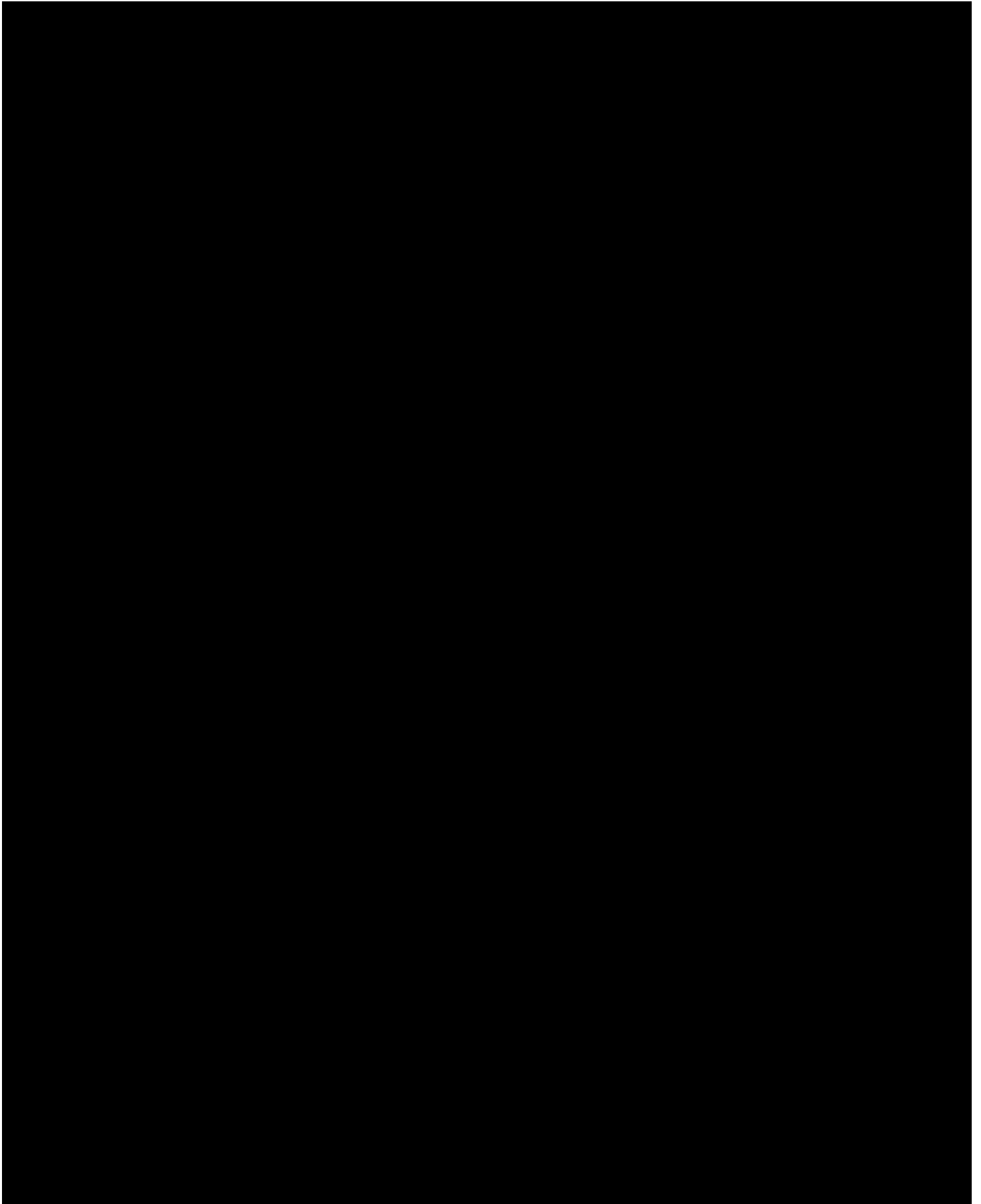


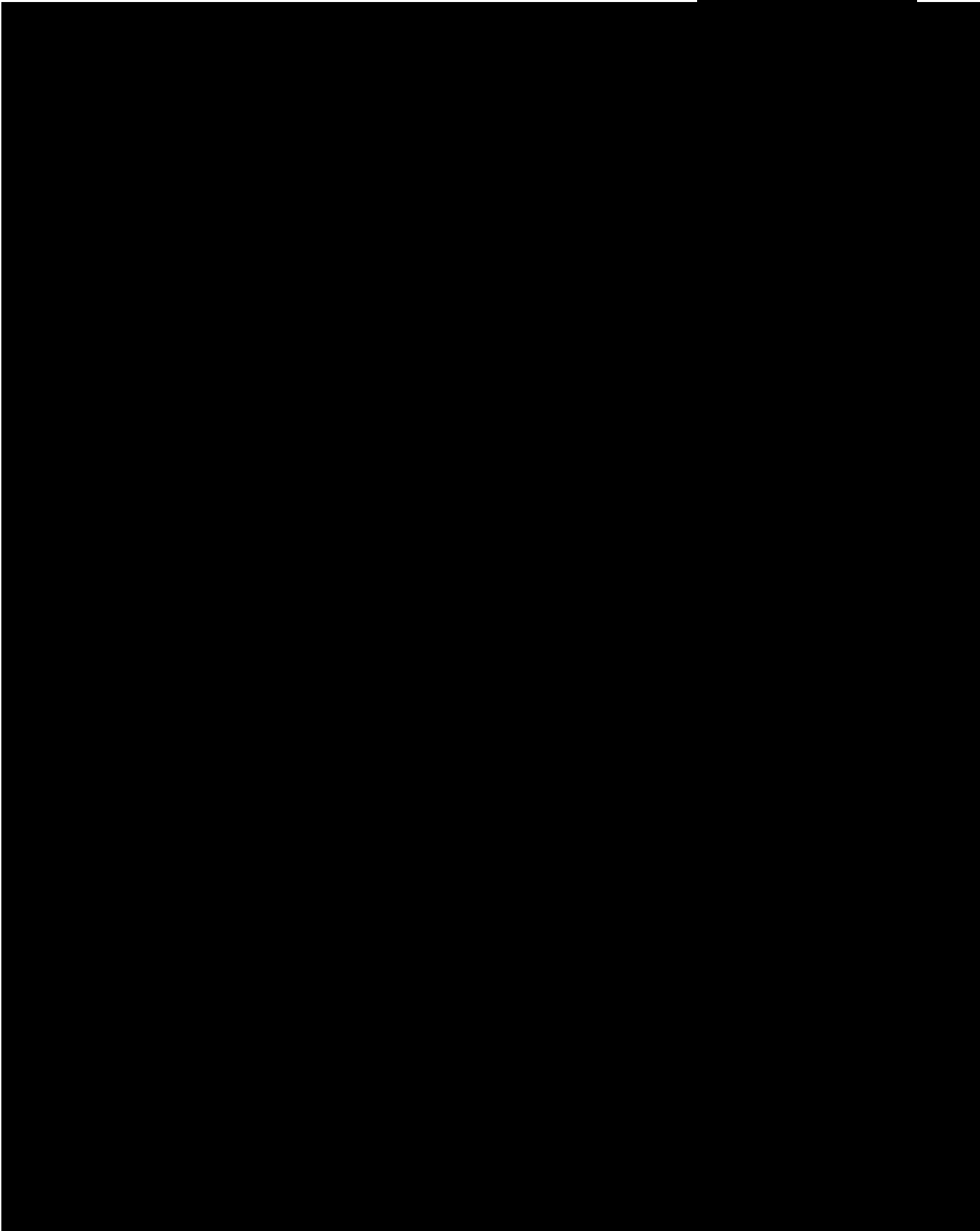


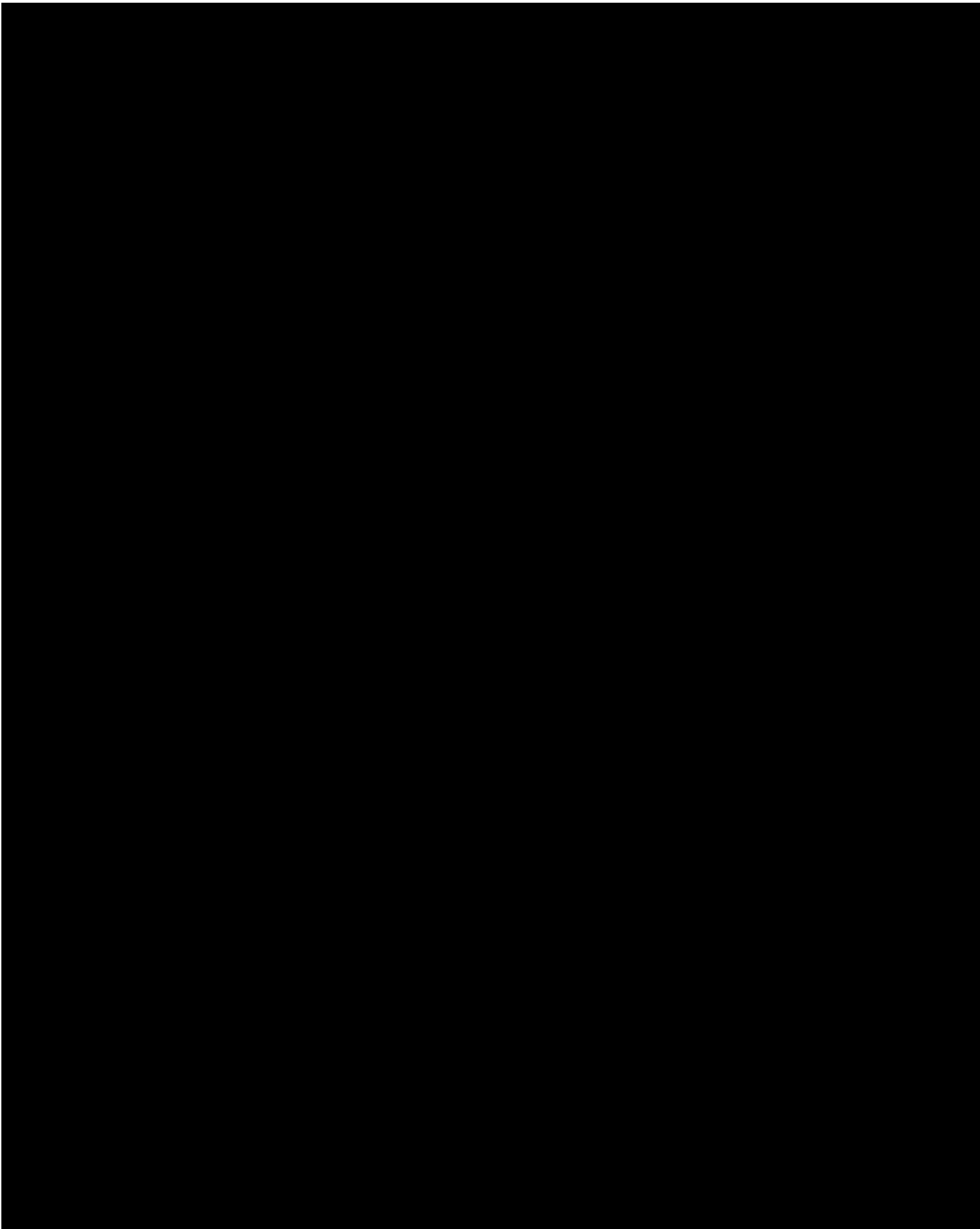


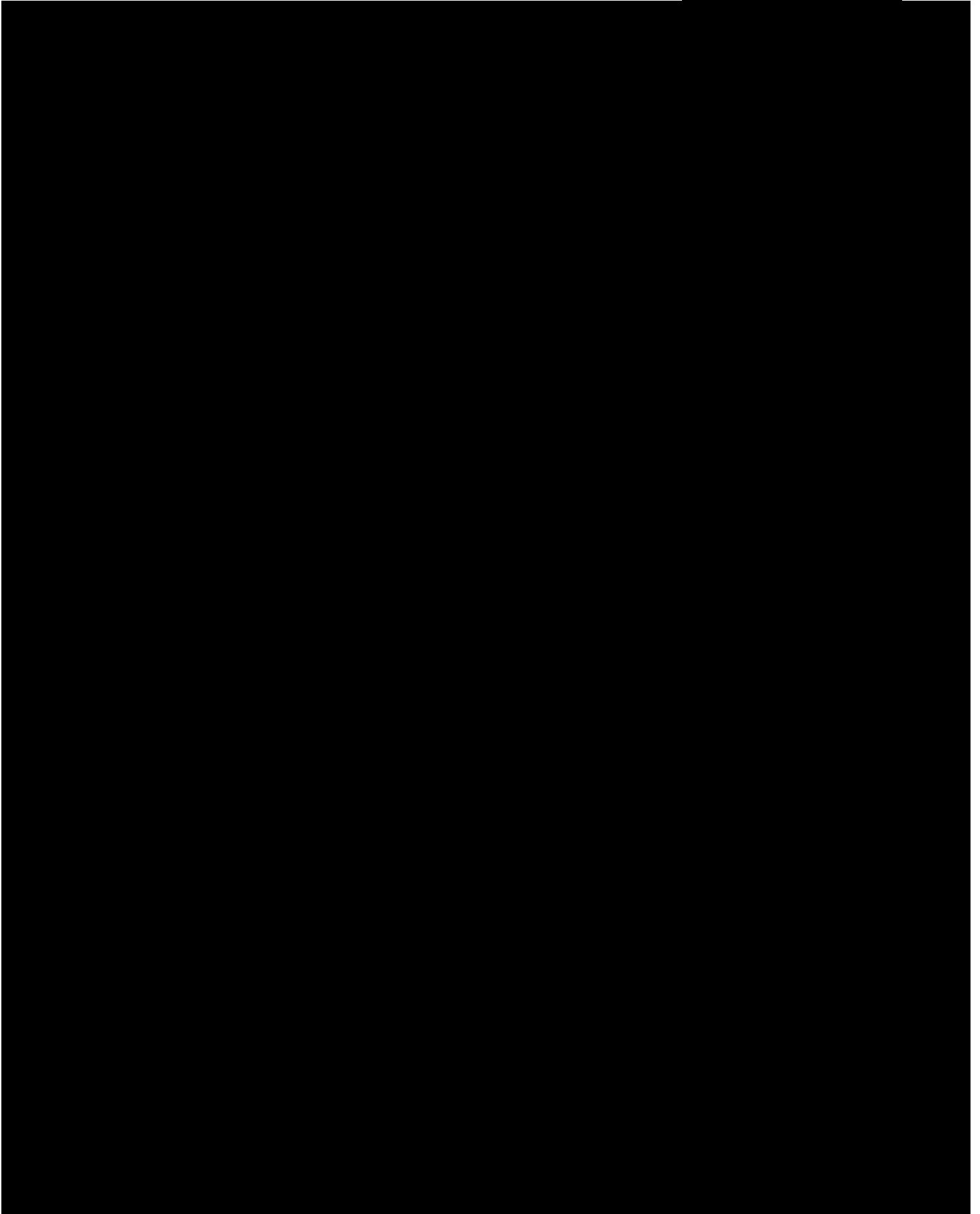


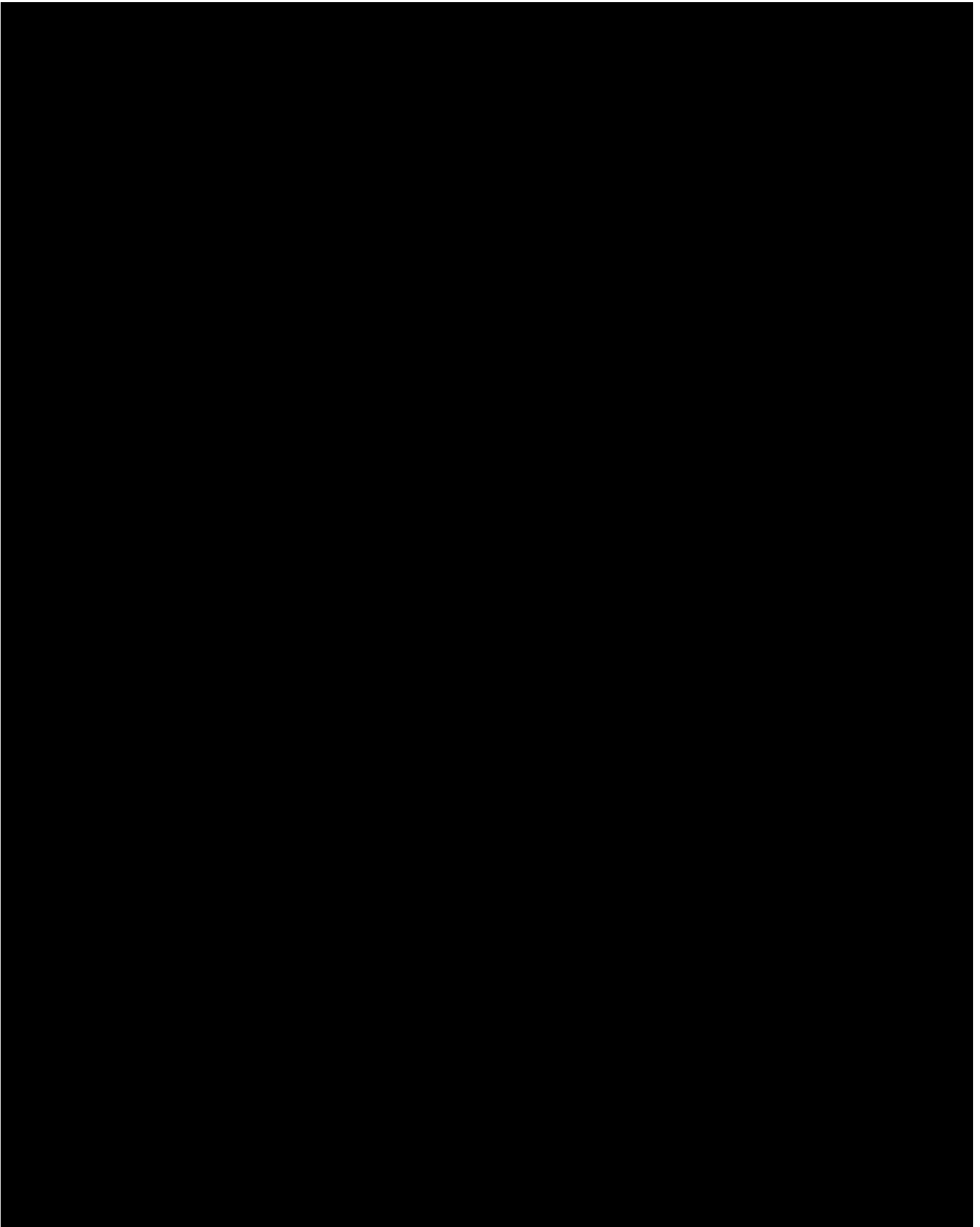


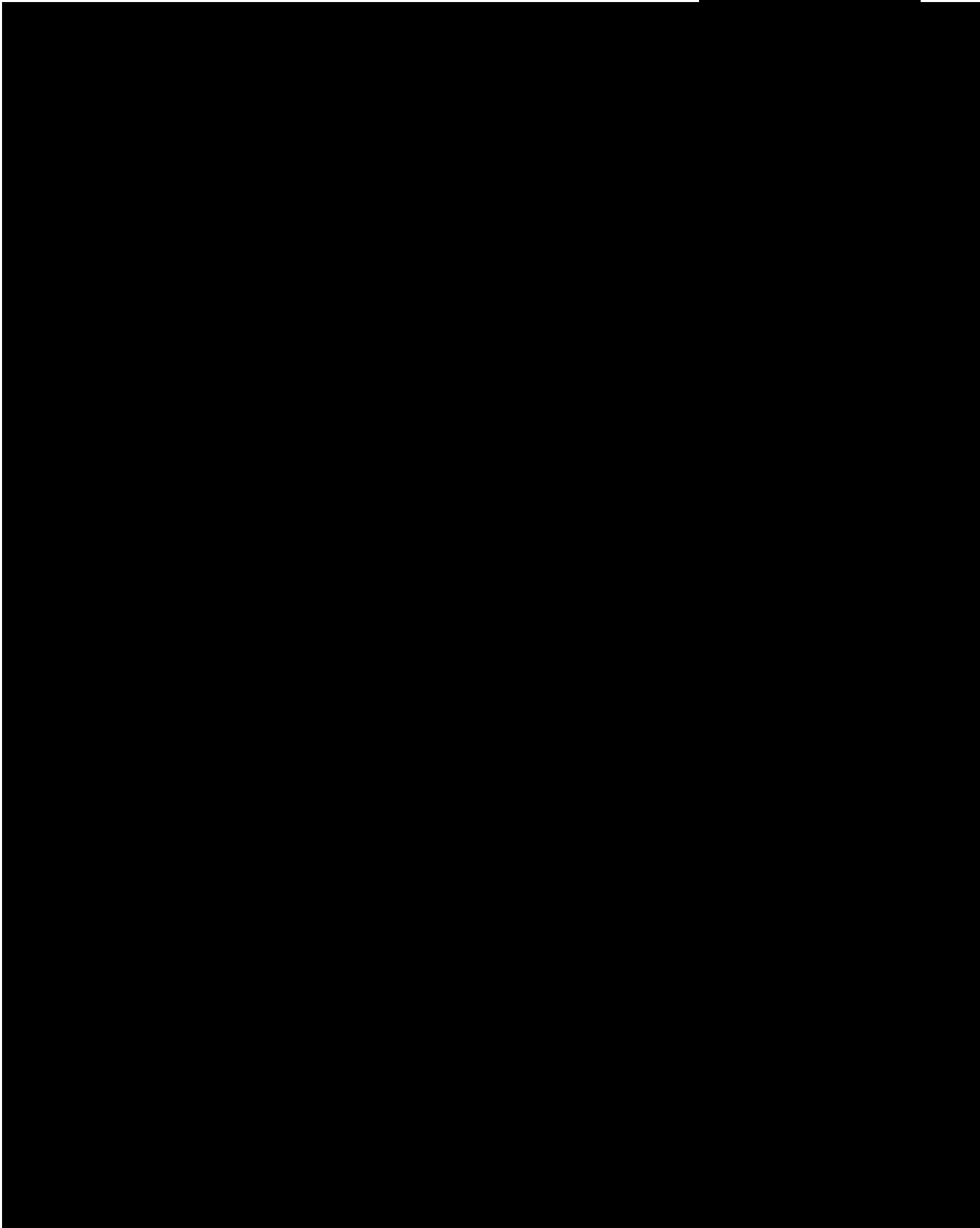


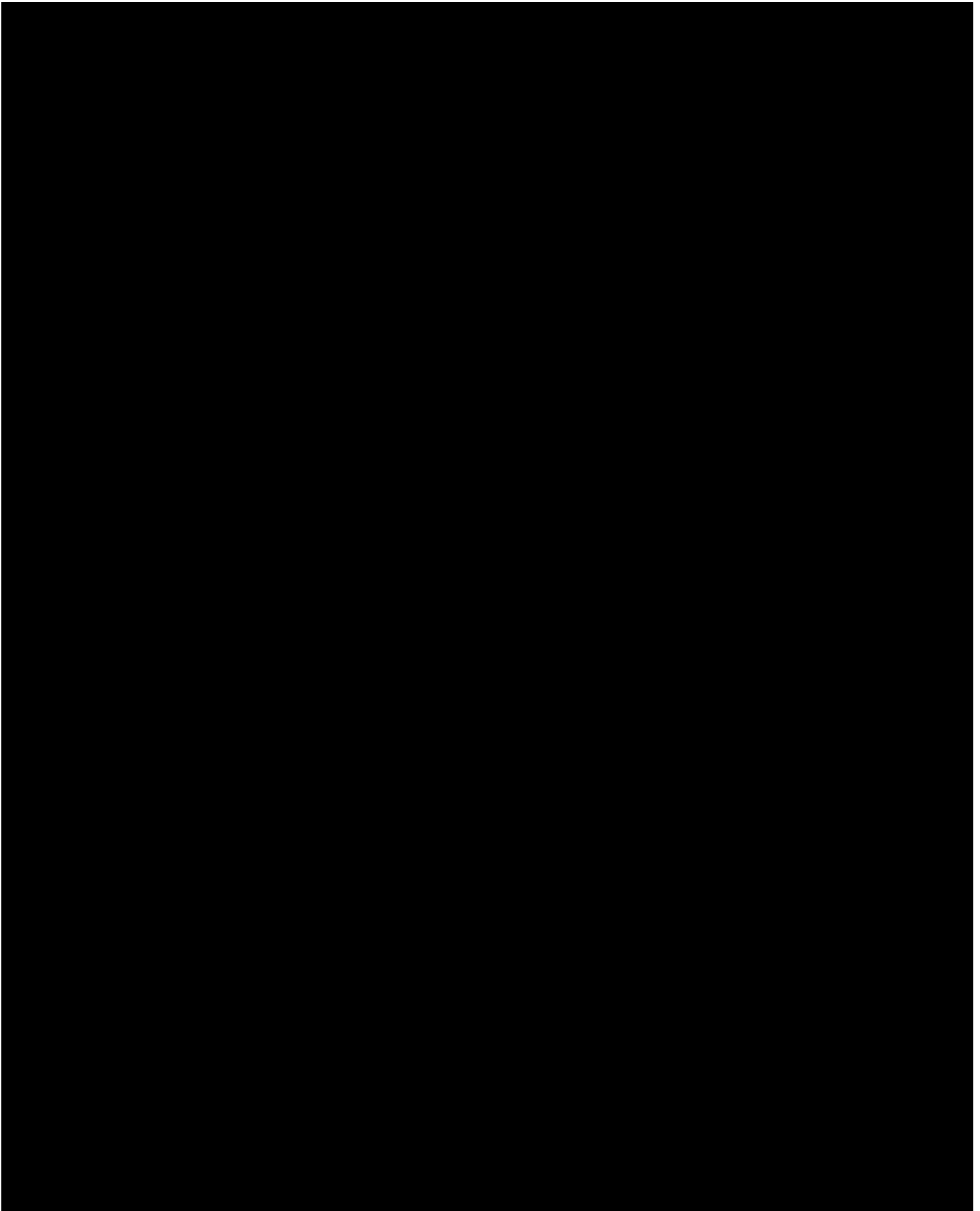


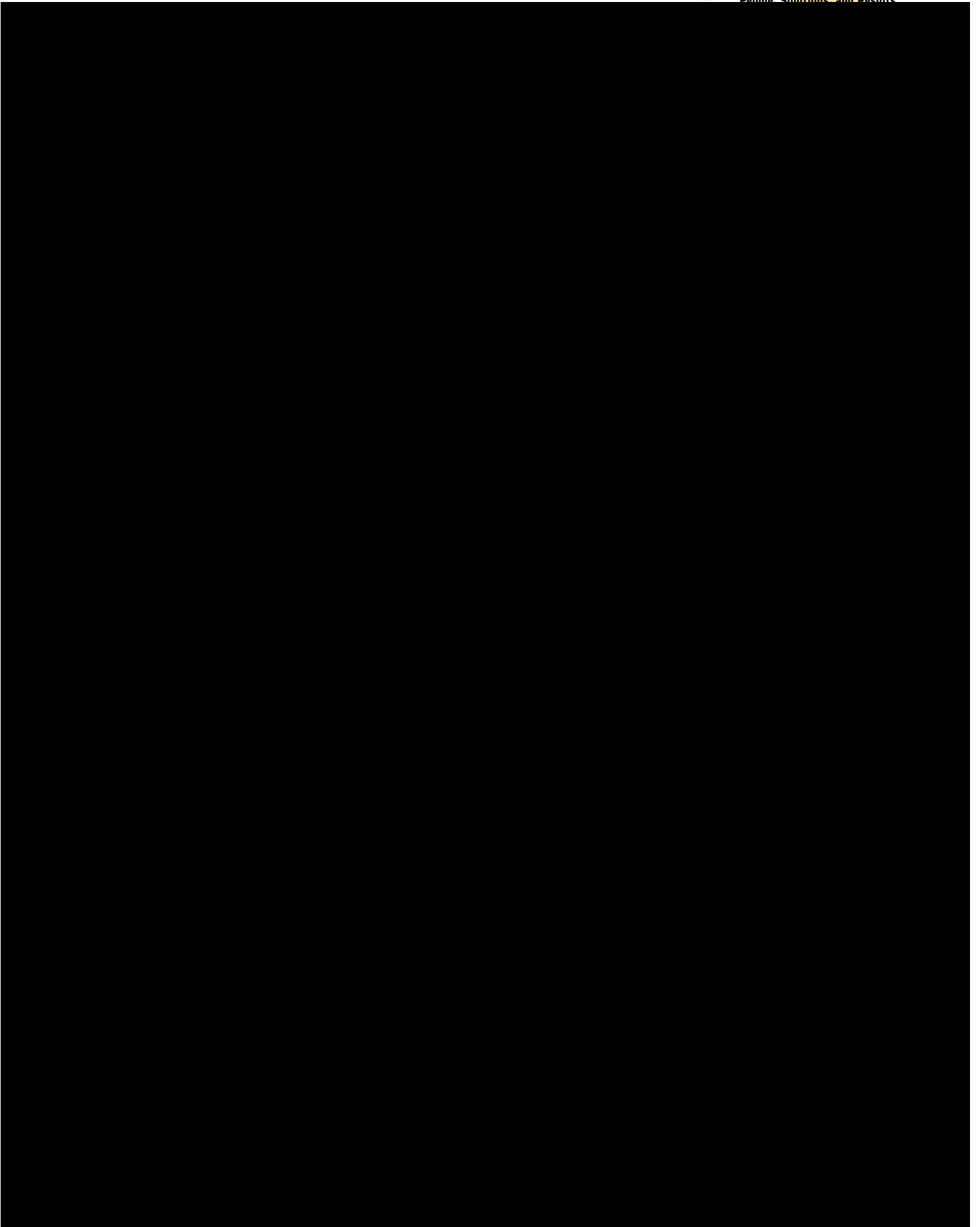


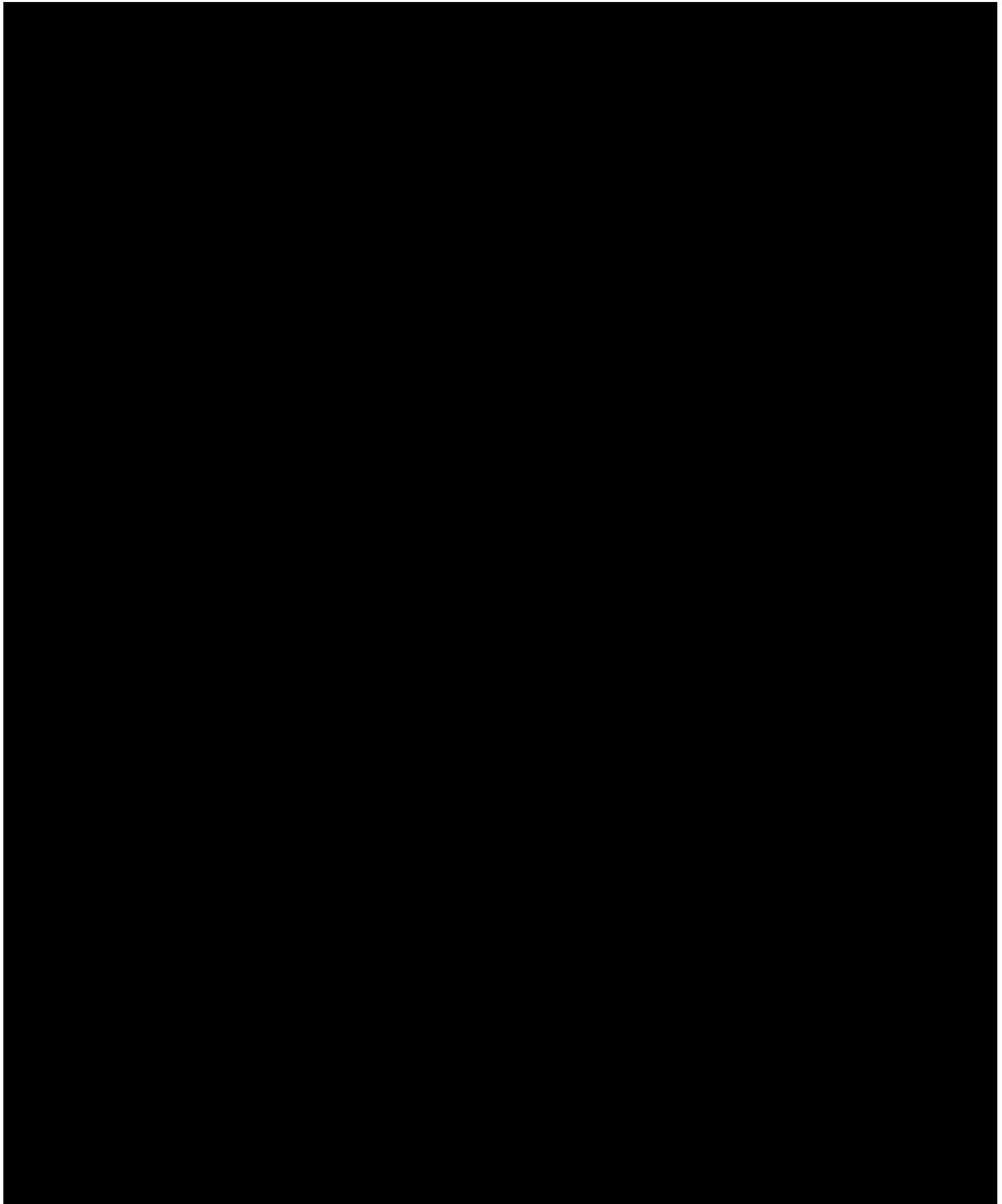


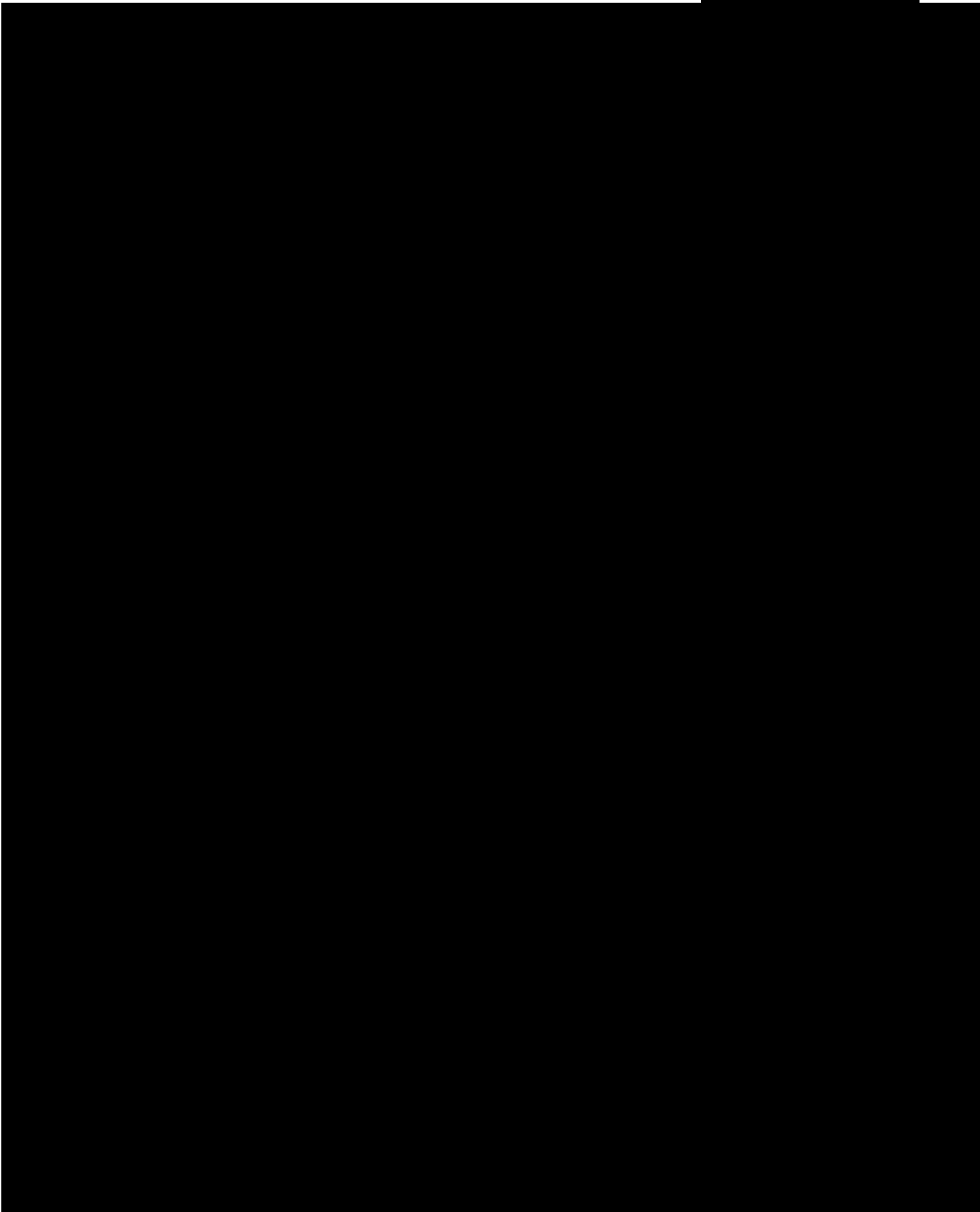


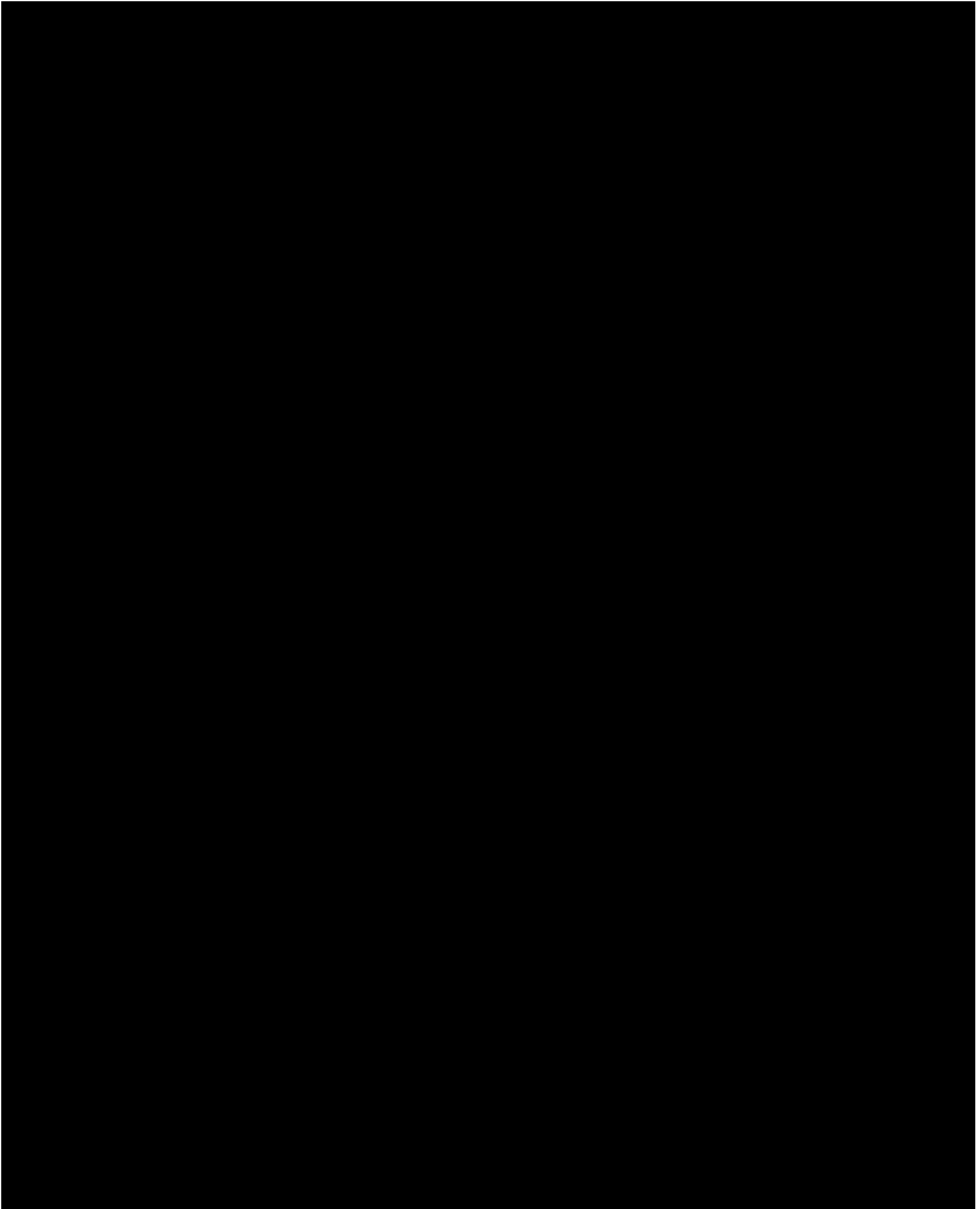


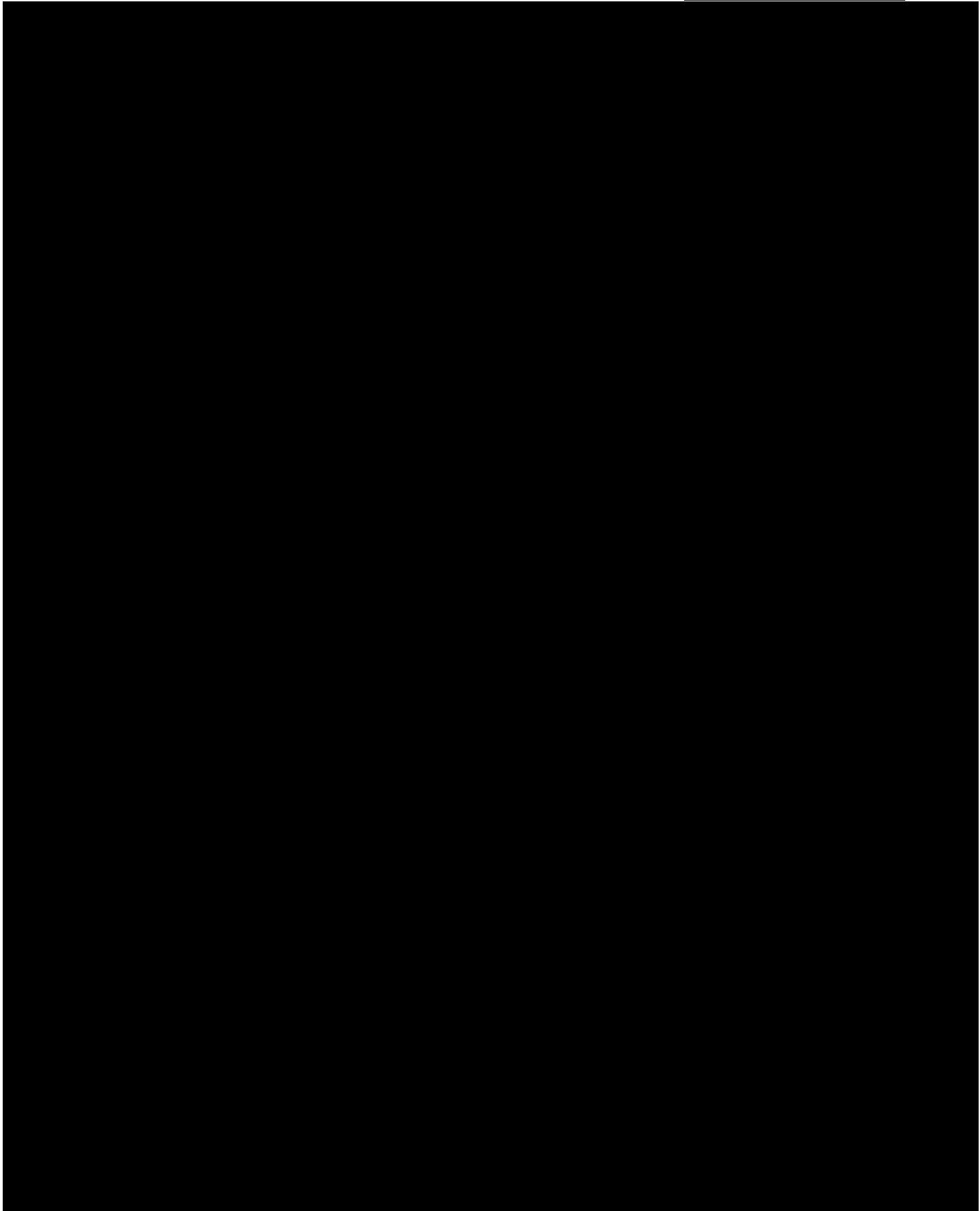


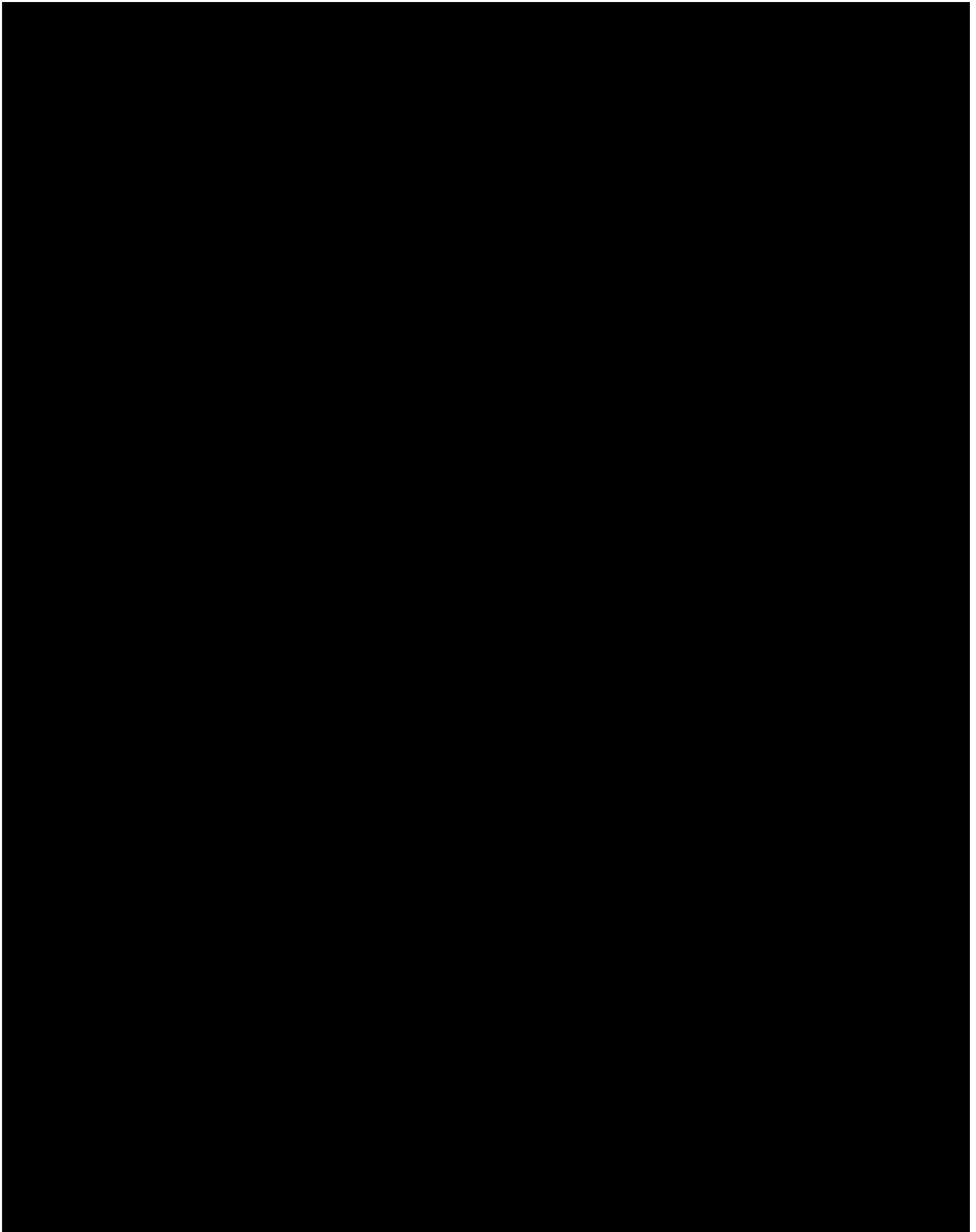


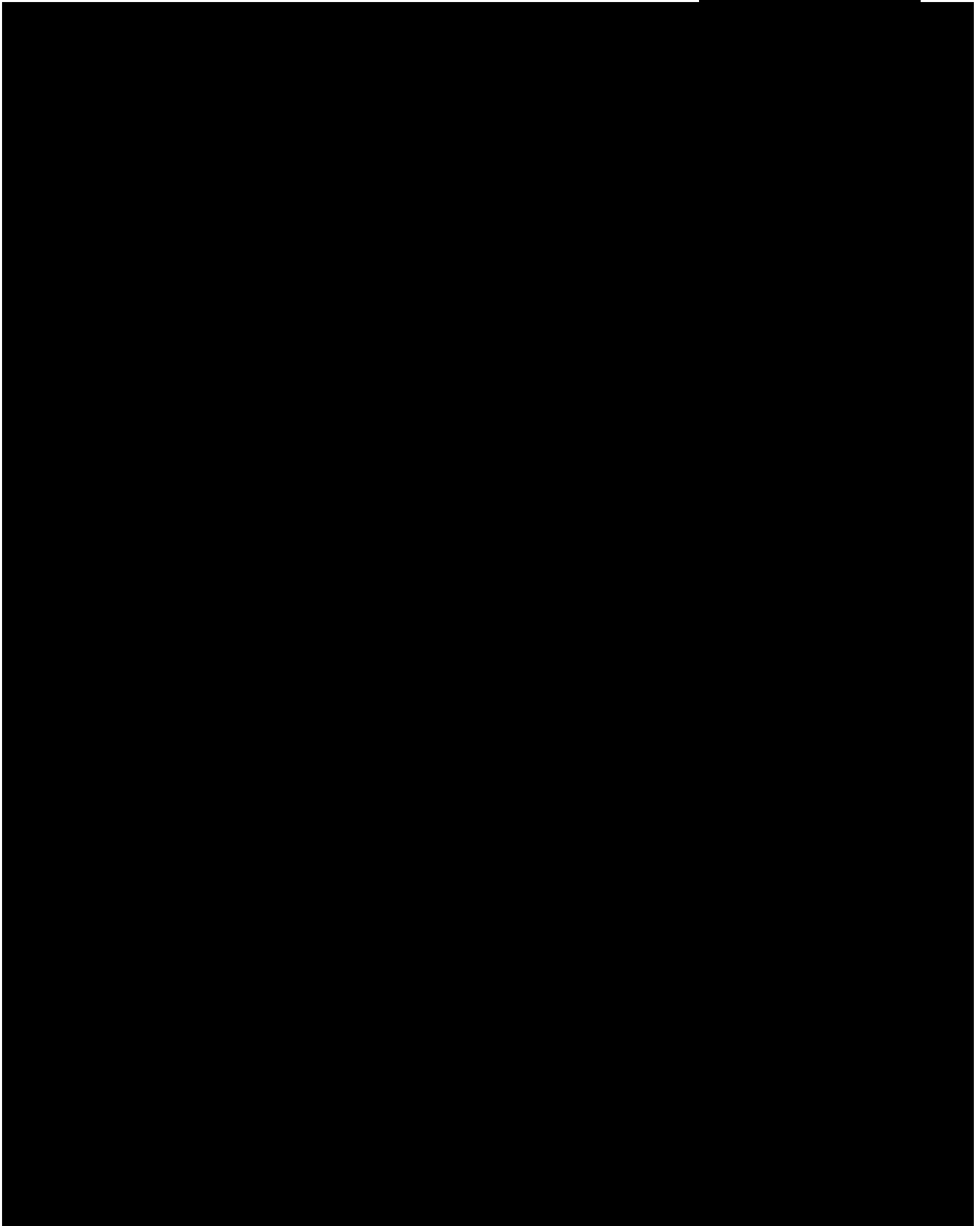


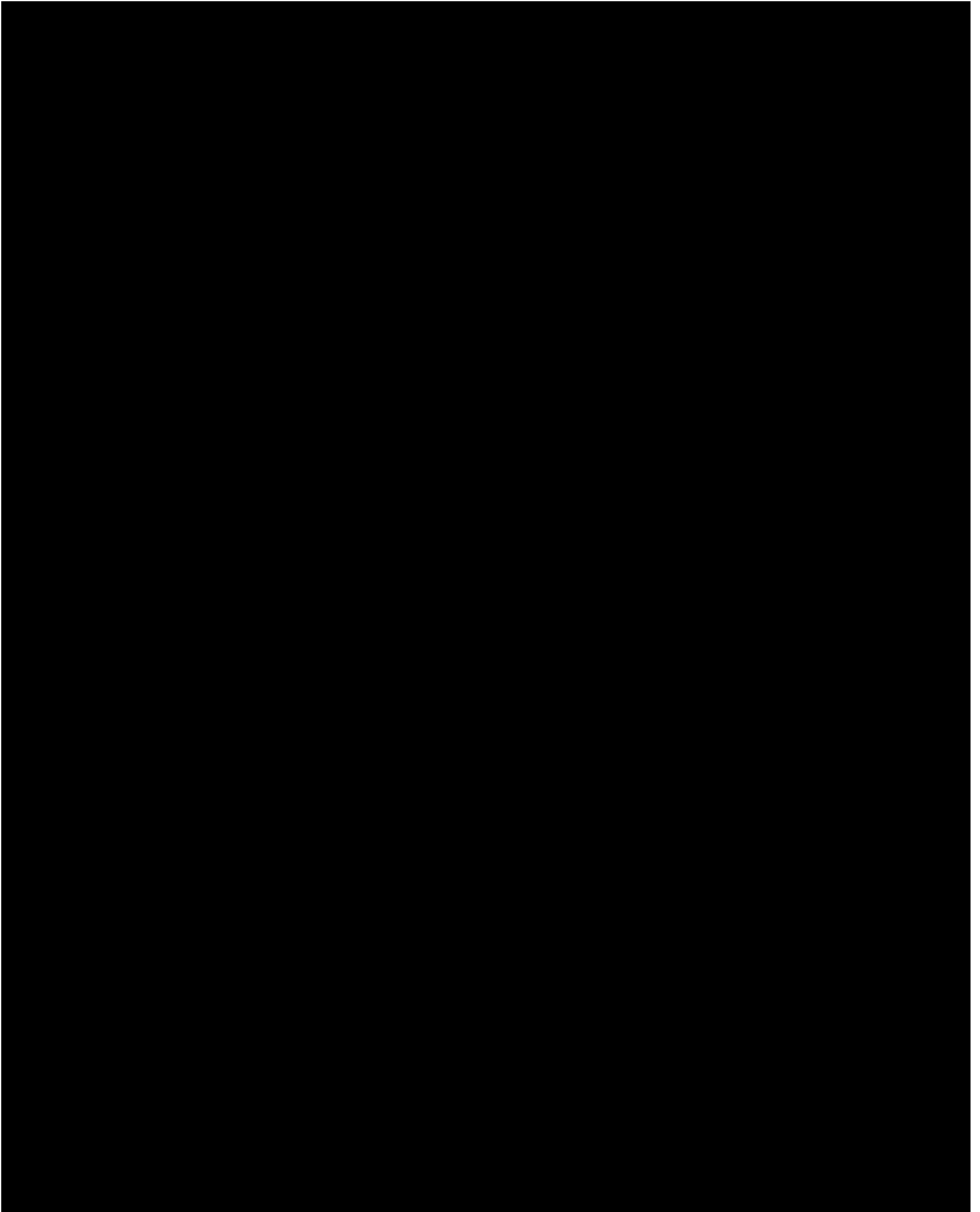


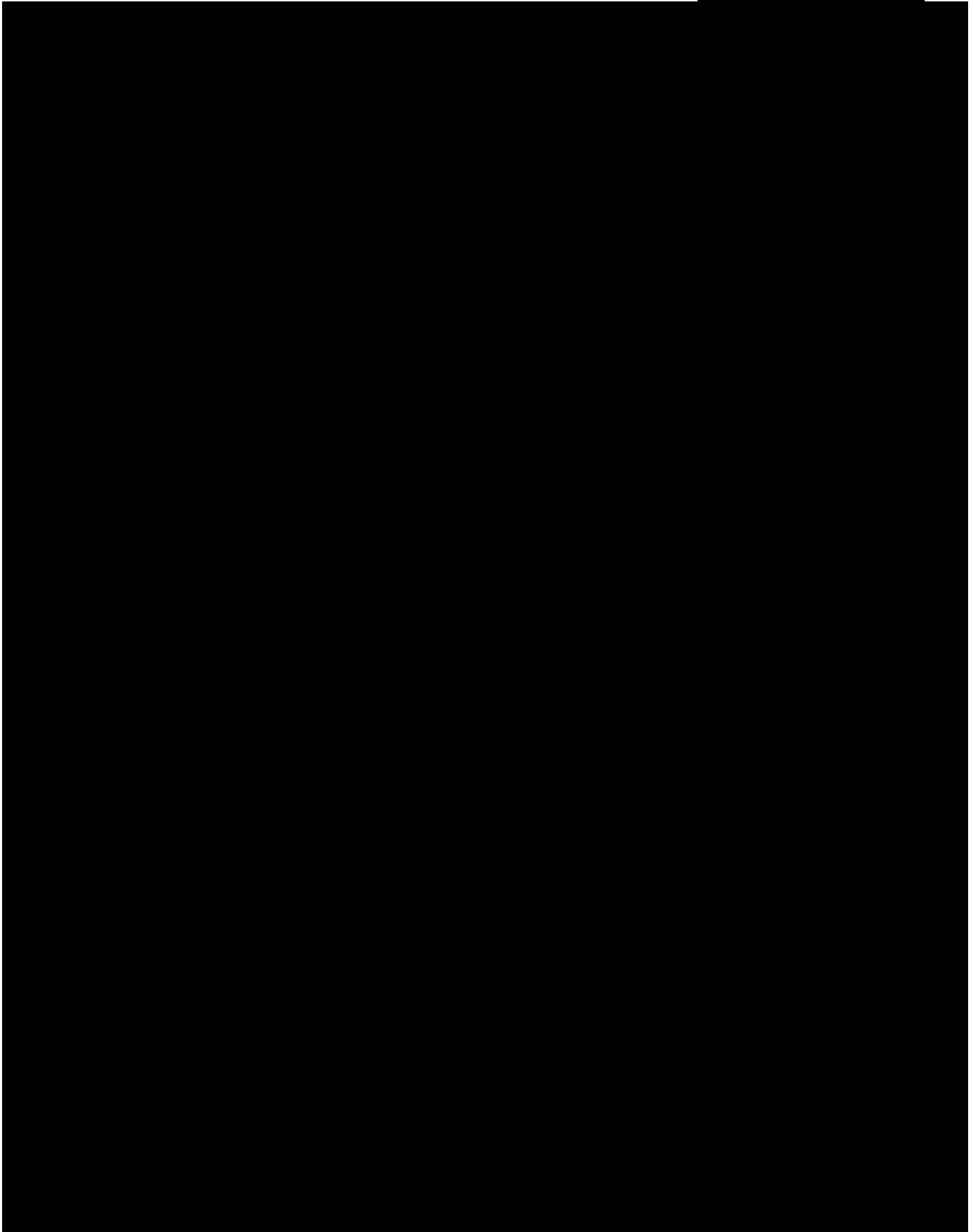


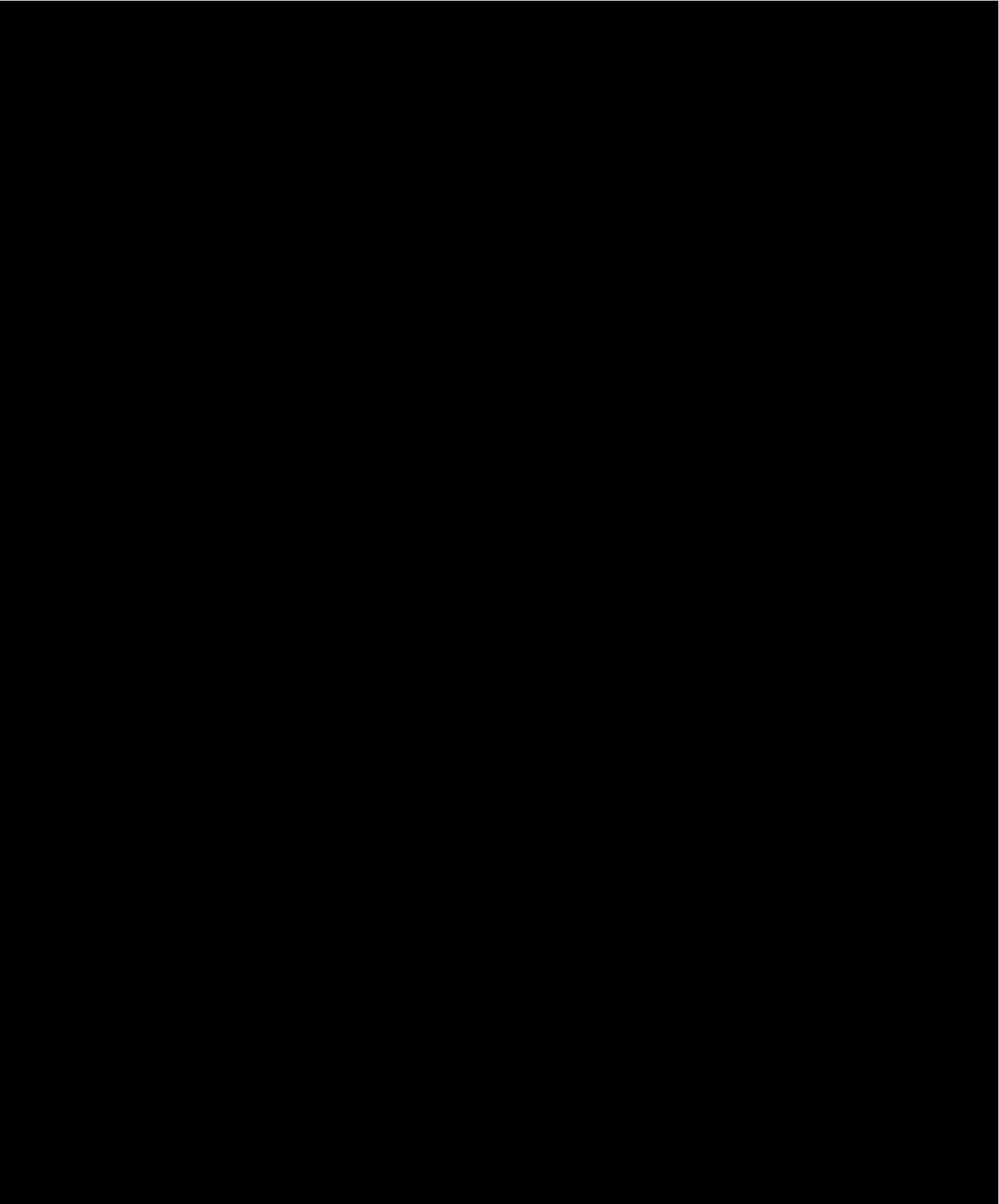




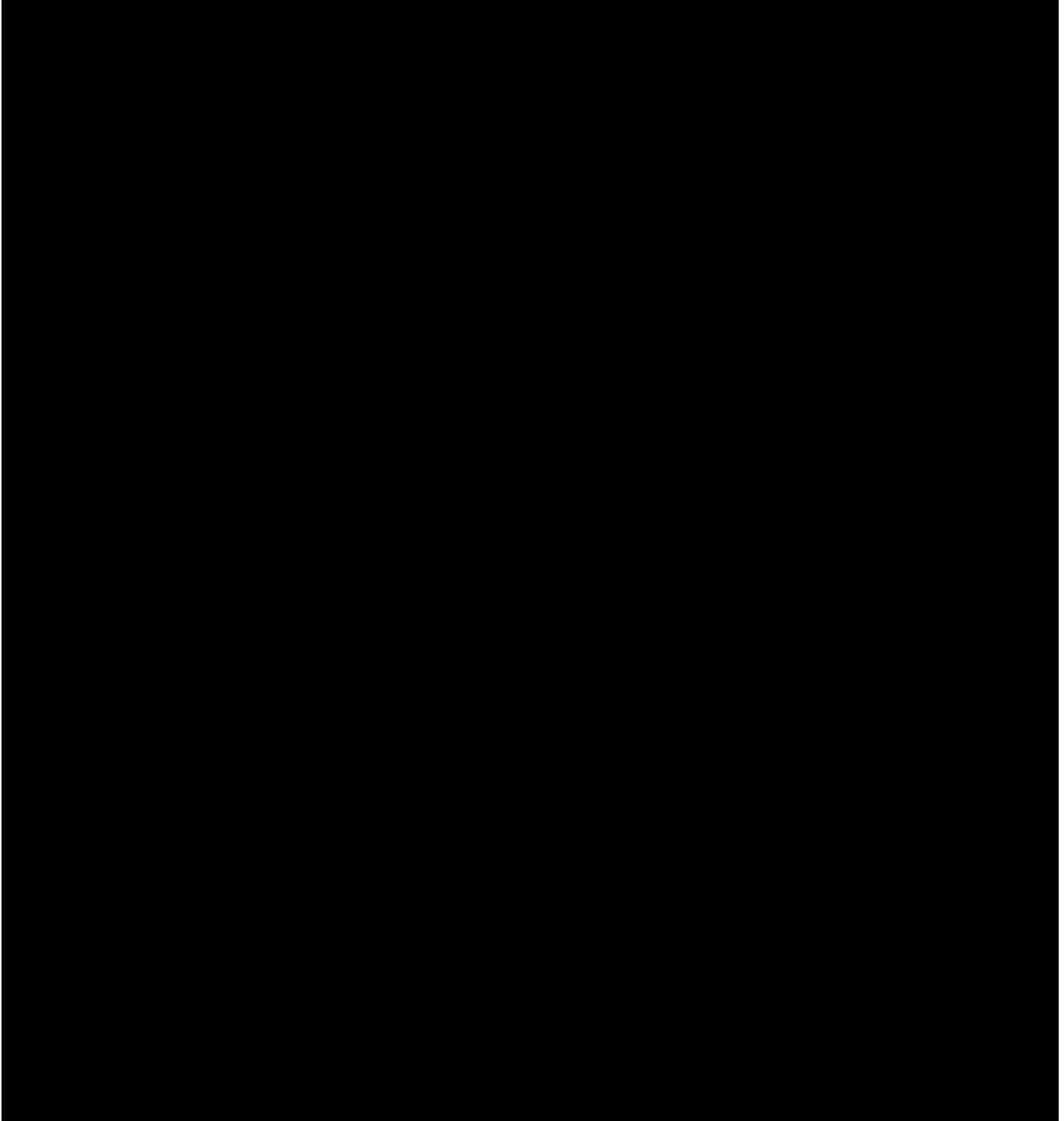


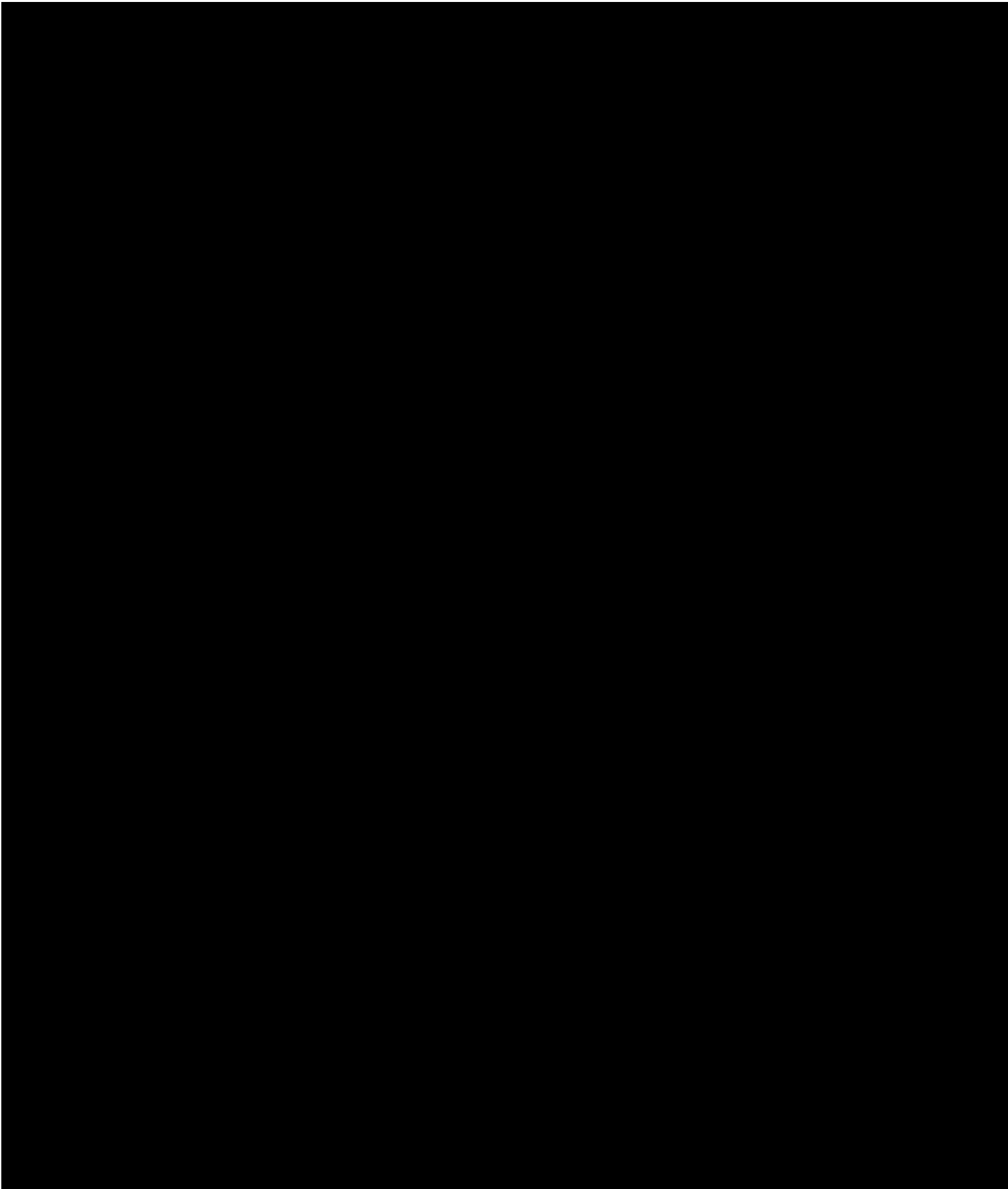


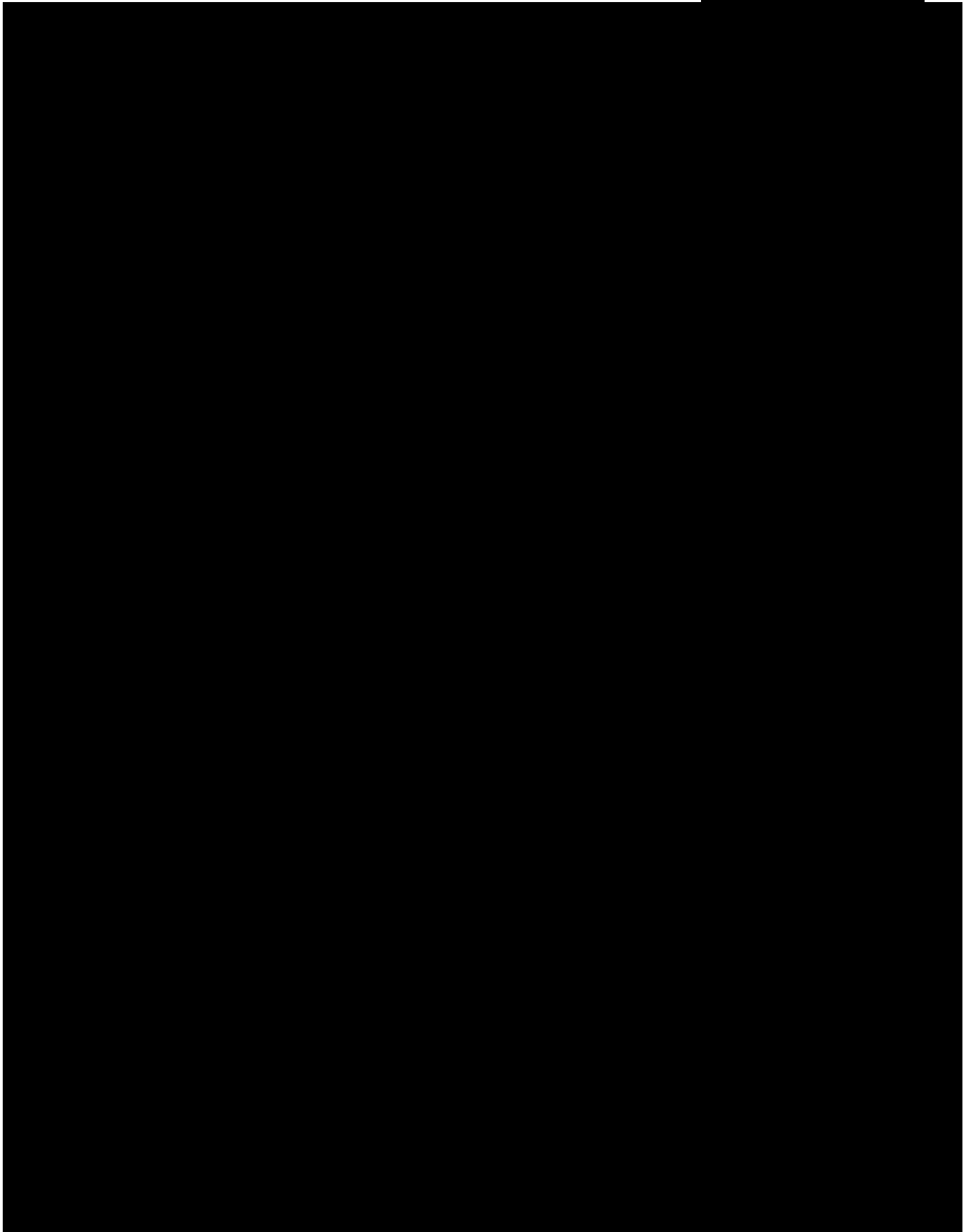


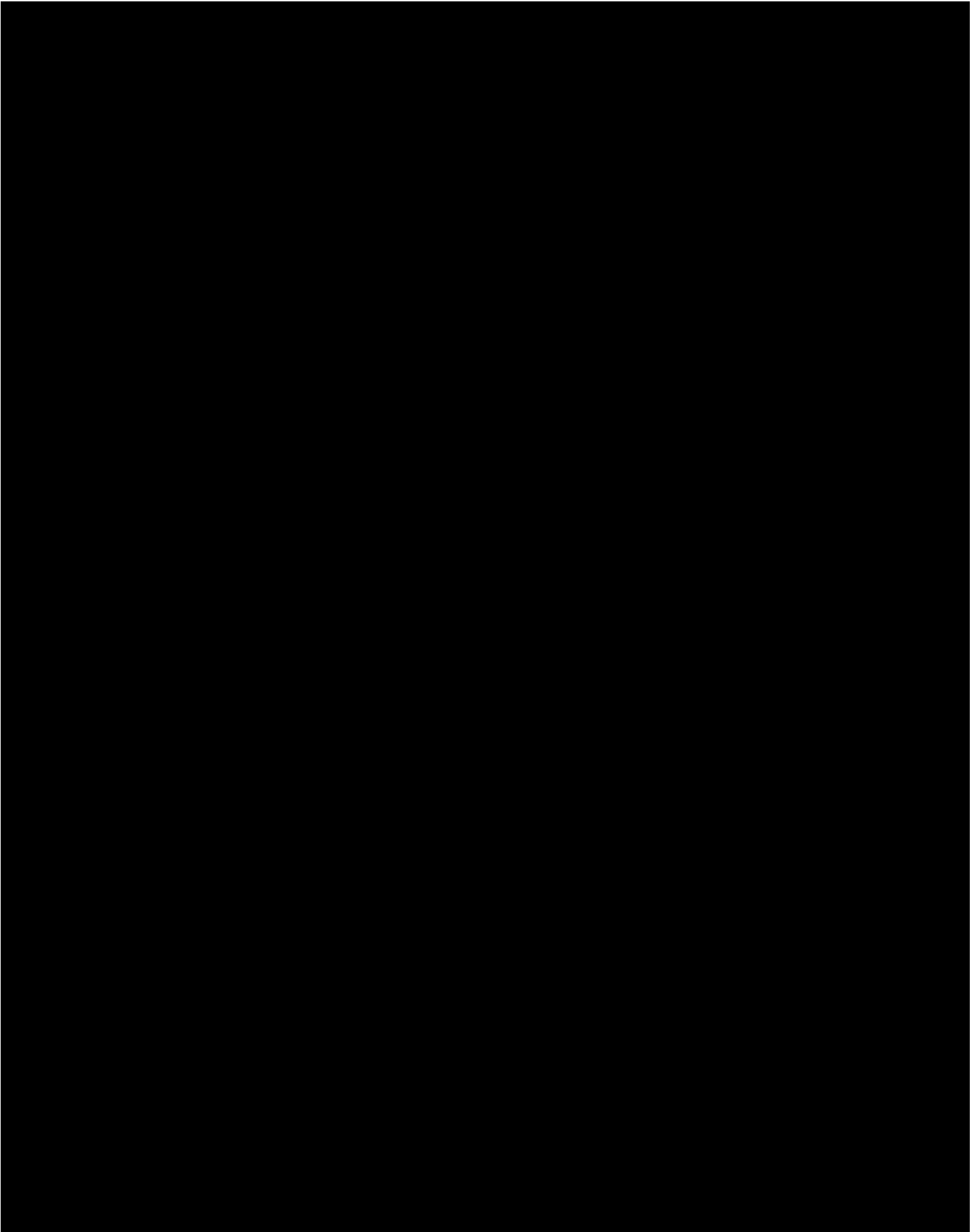


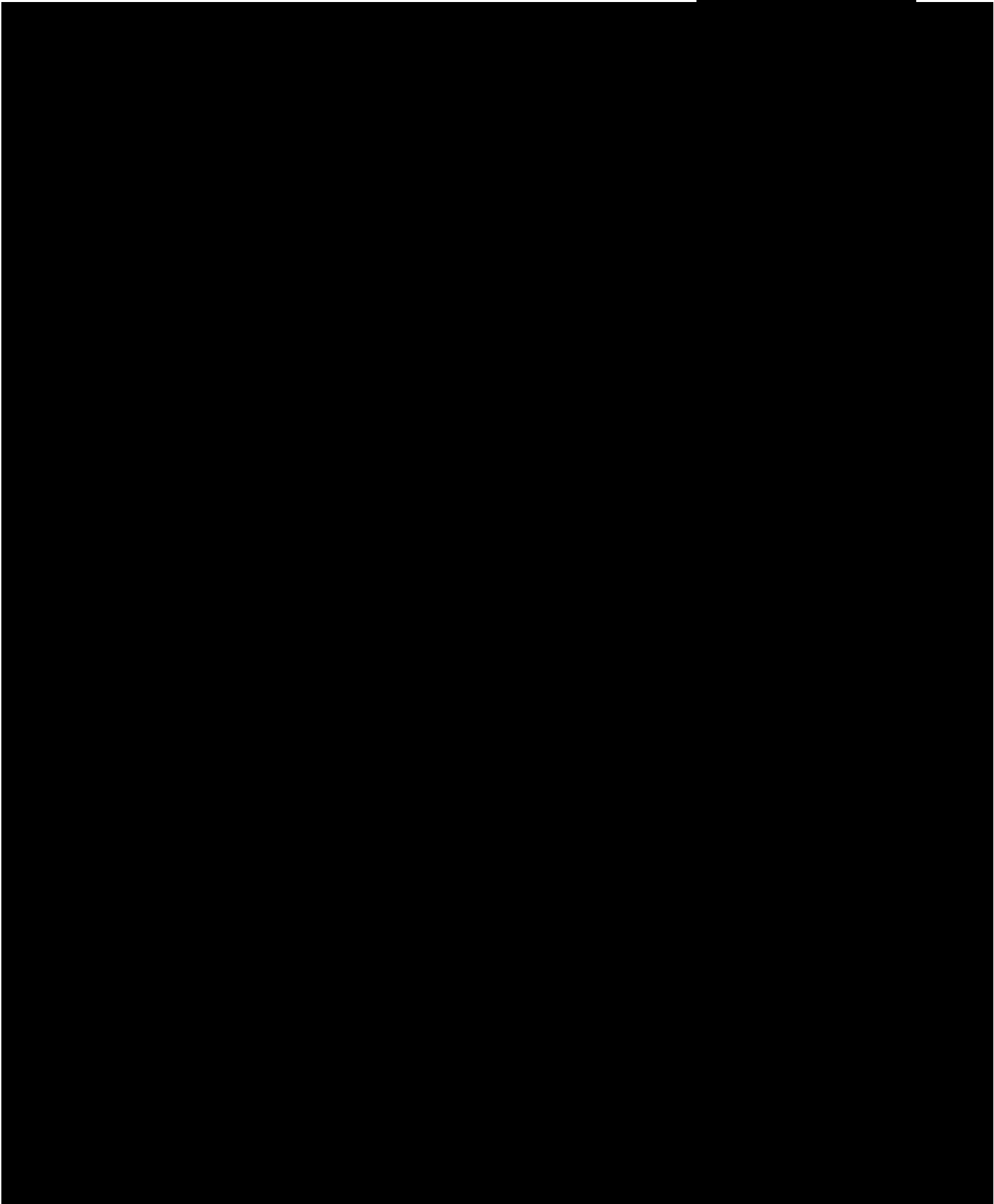
Replacement MMIS Pricing Table E, Replacement Phase – DDI Marginal Price of Non-Title XIX/XXI Requirements

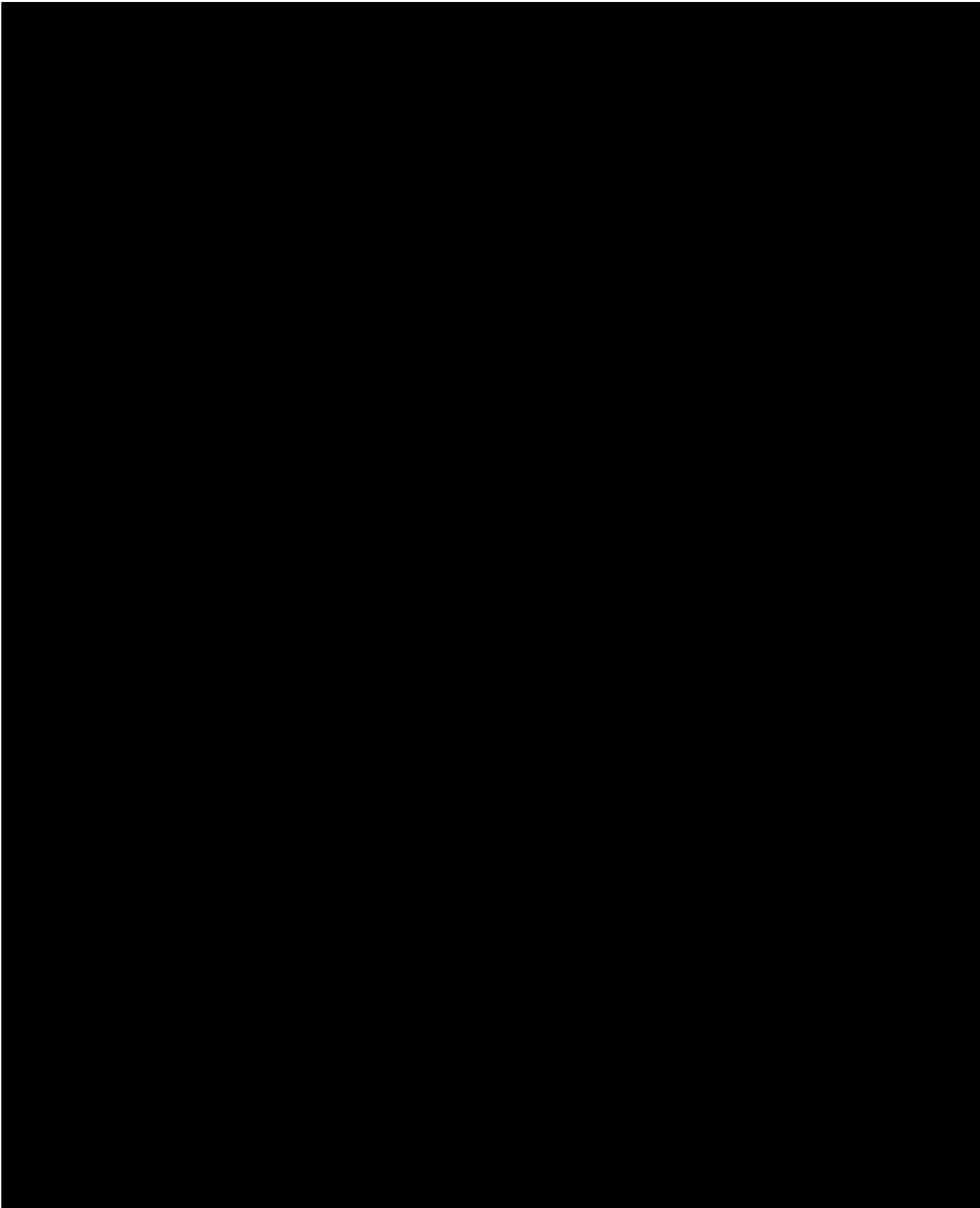


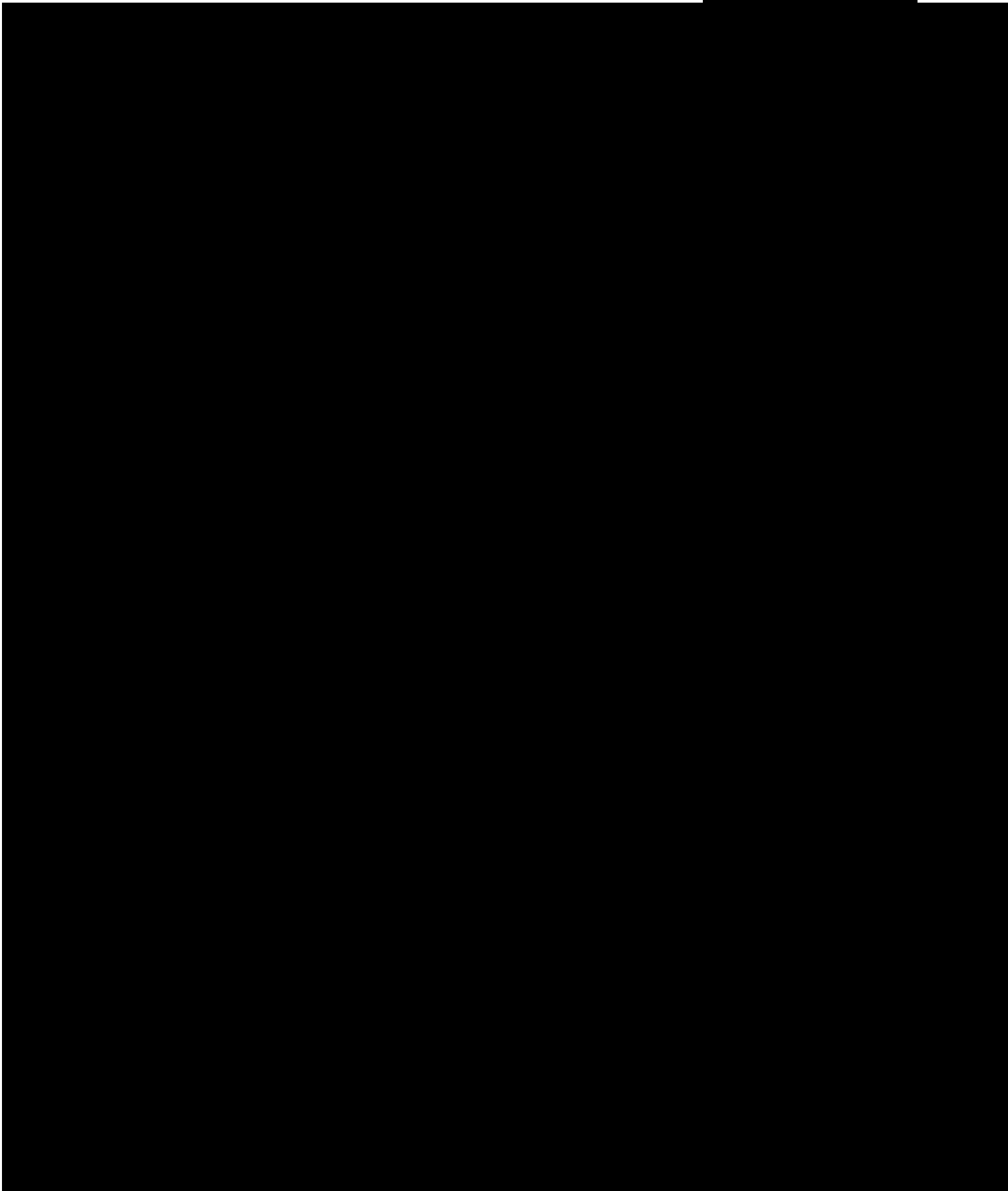


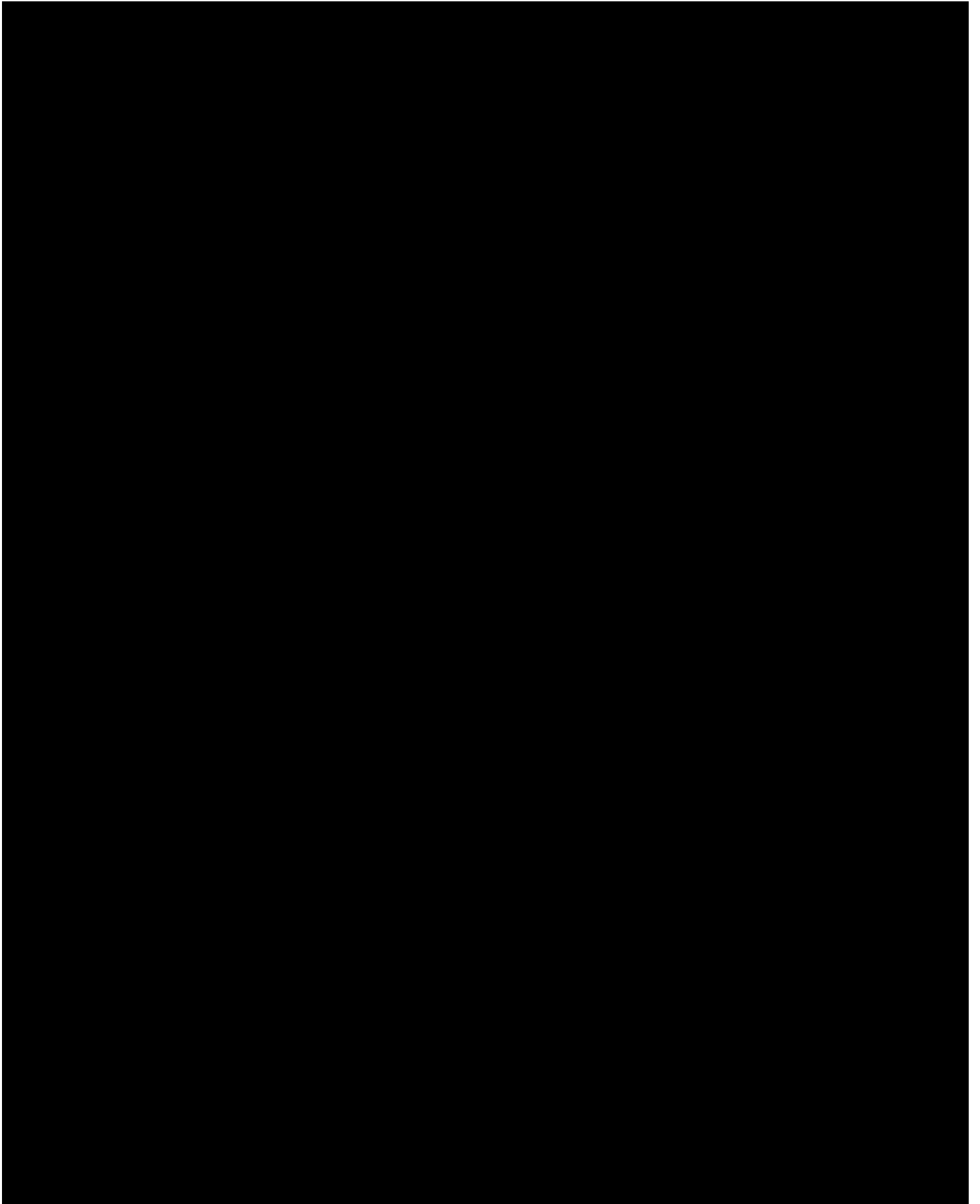


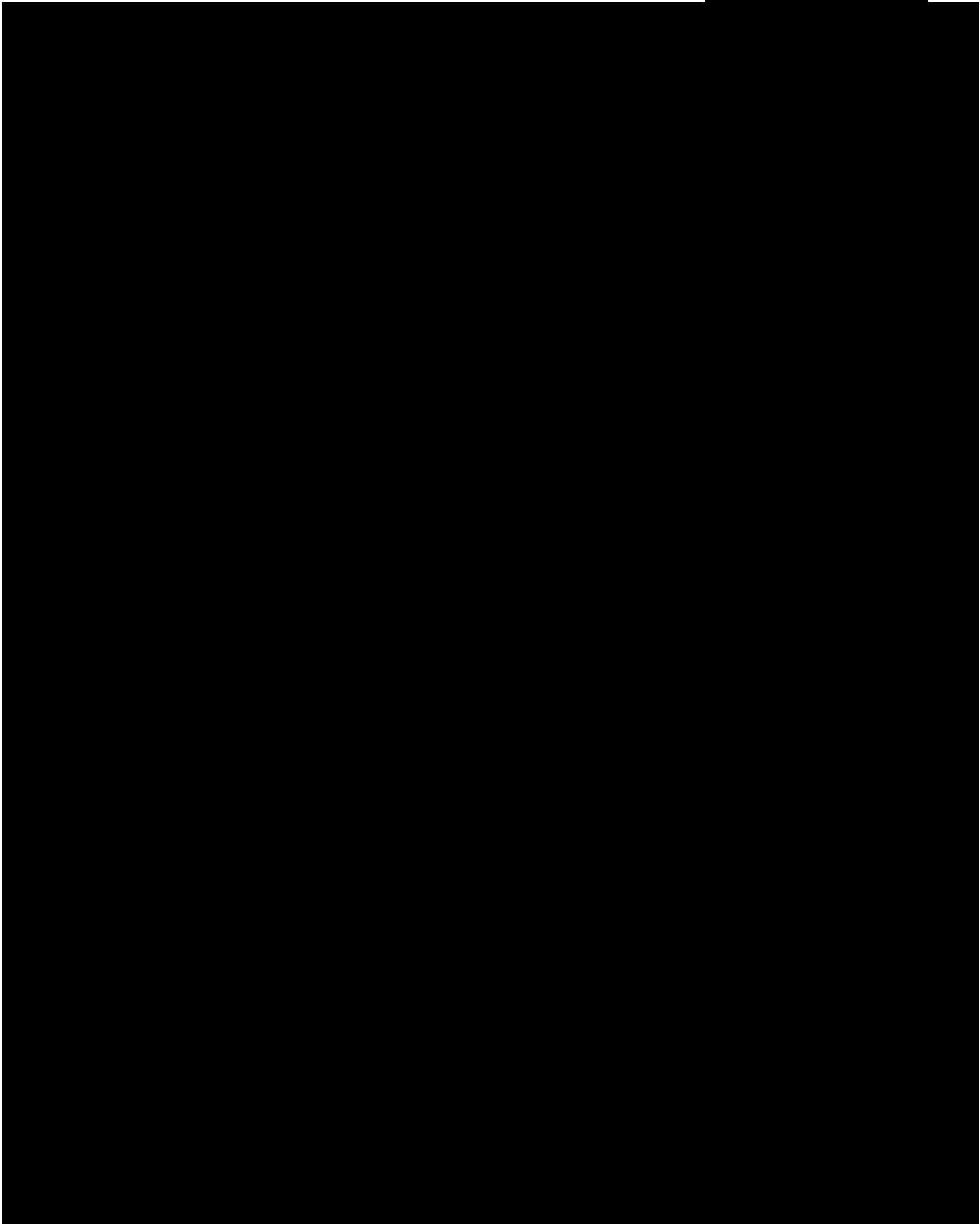


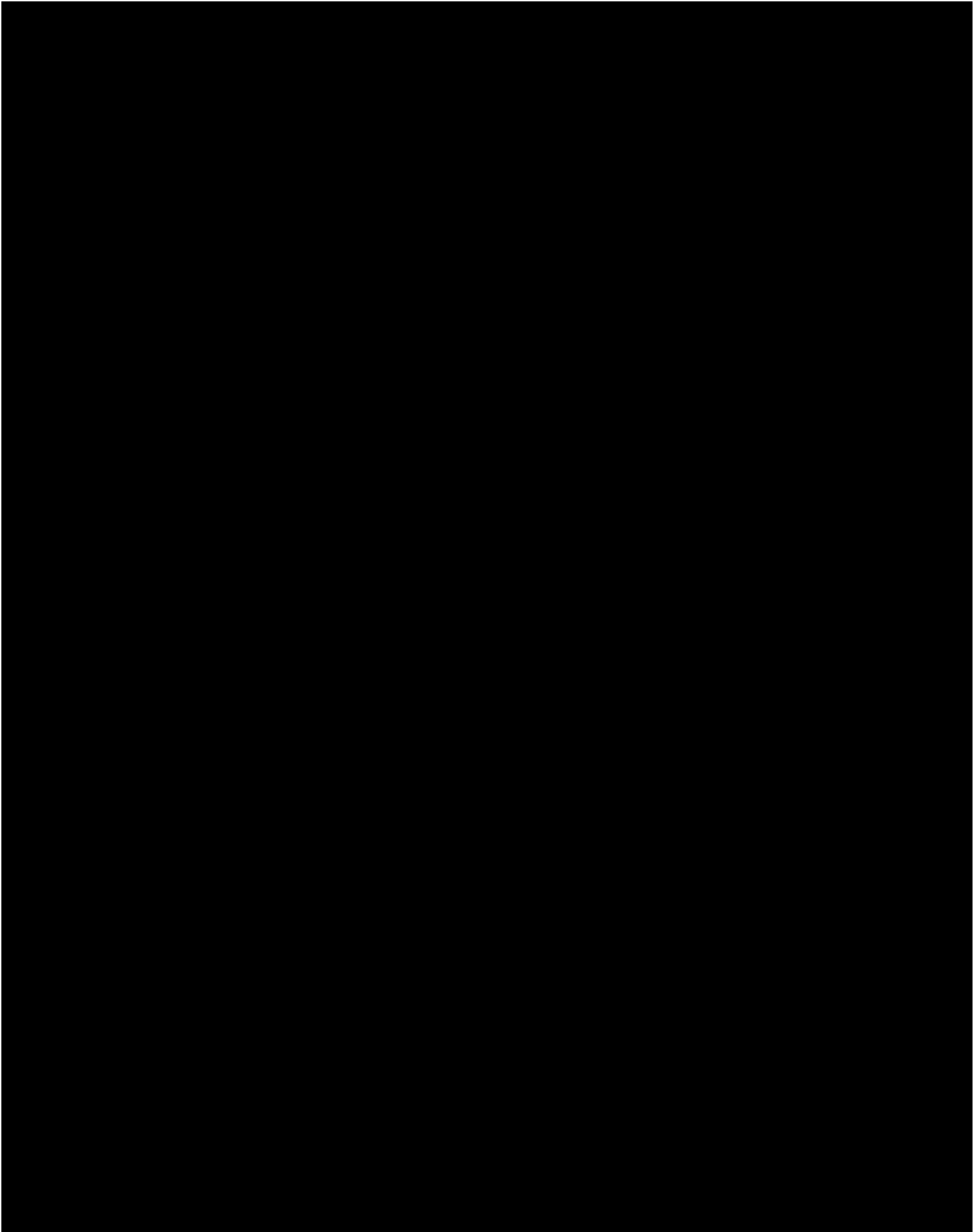


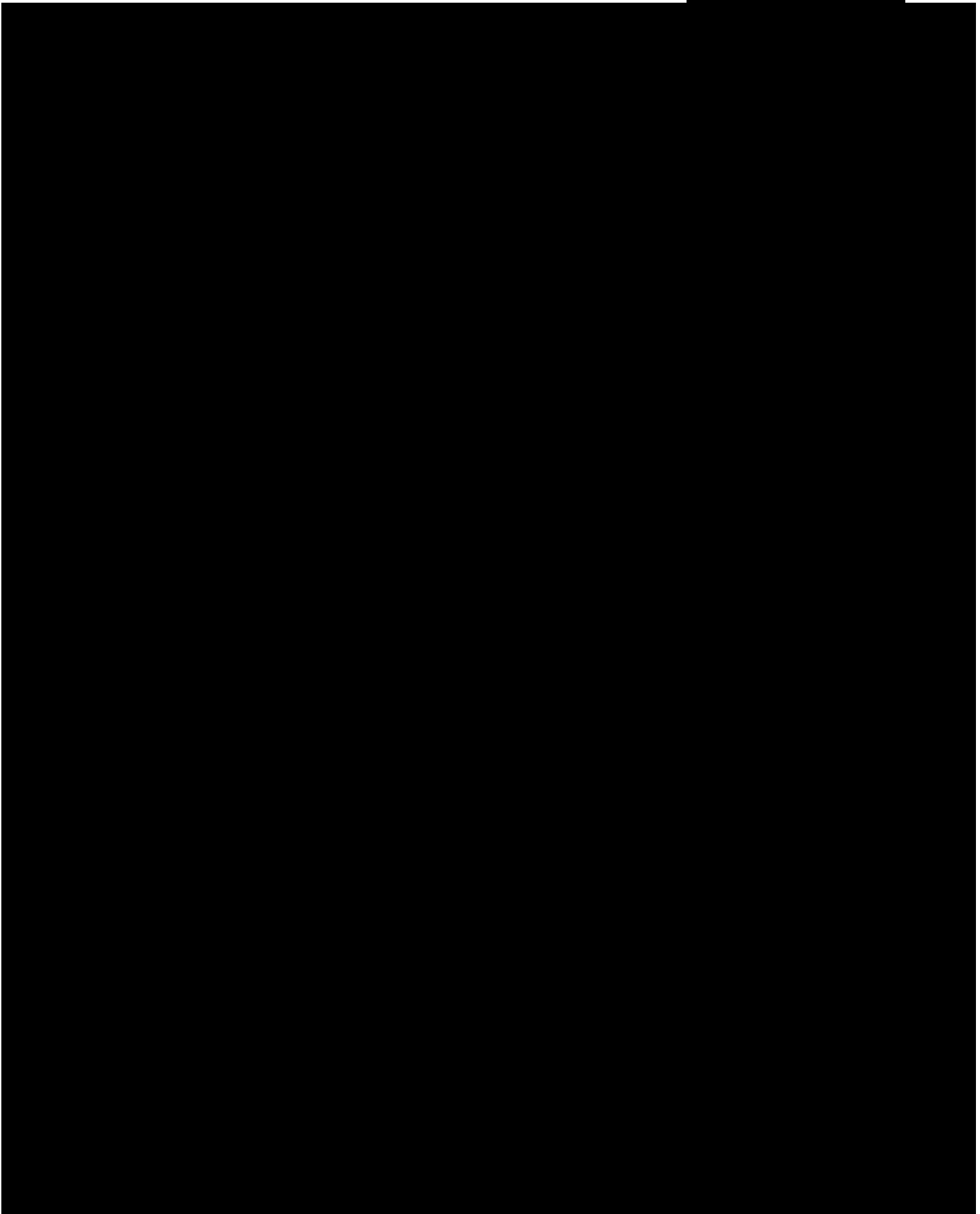


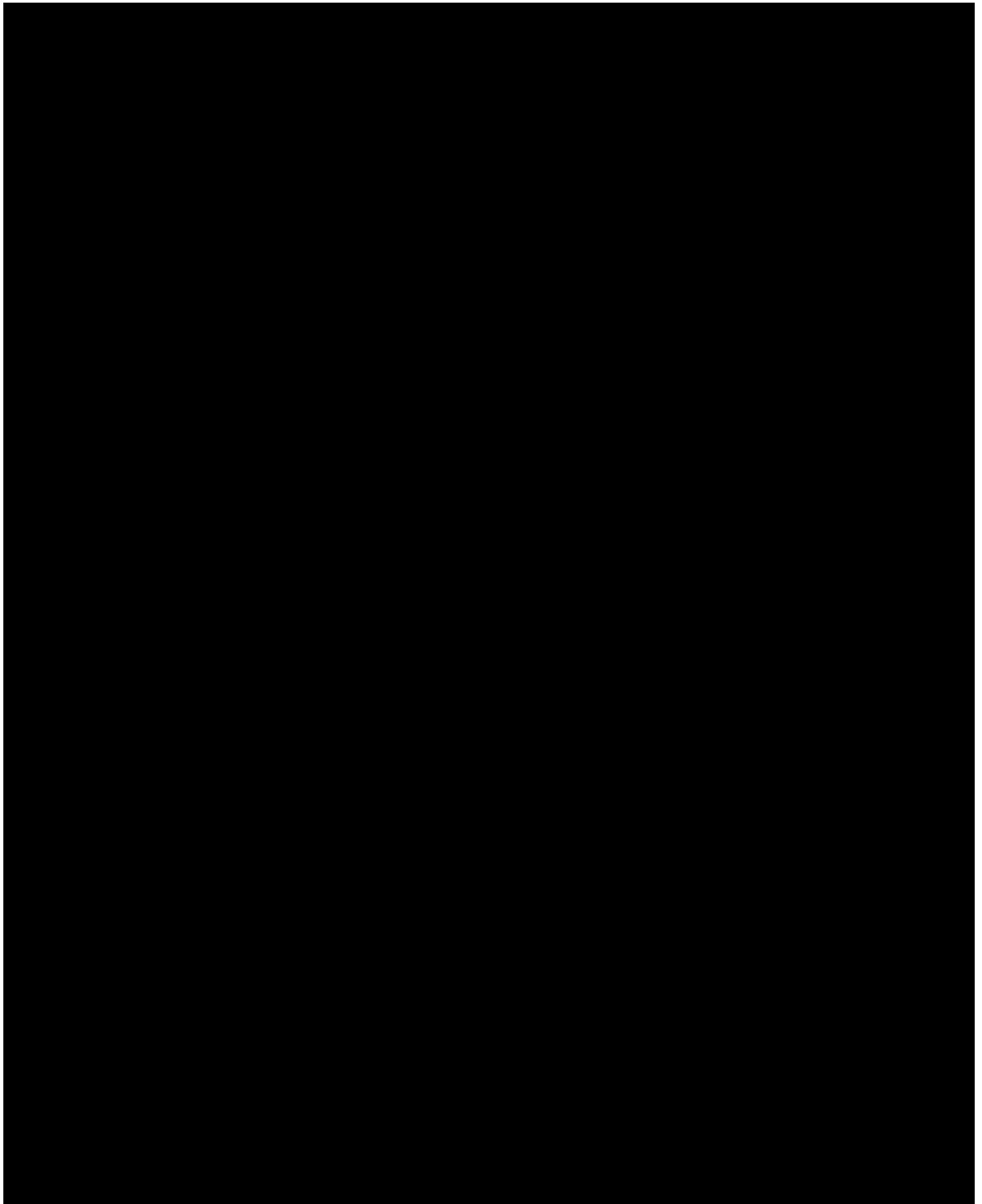




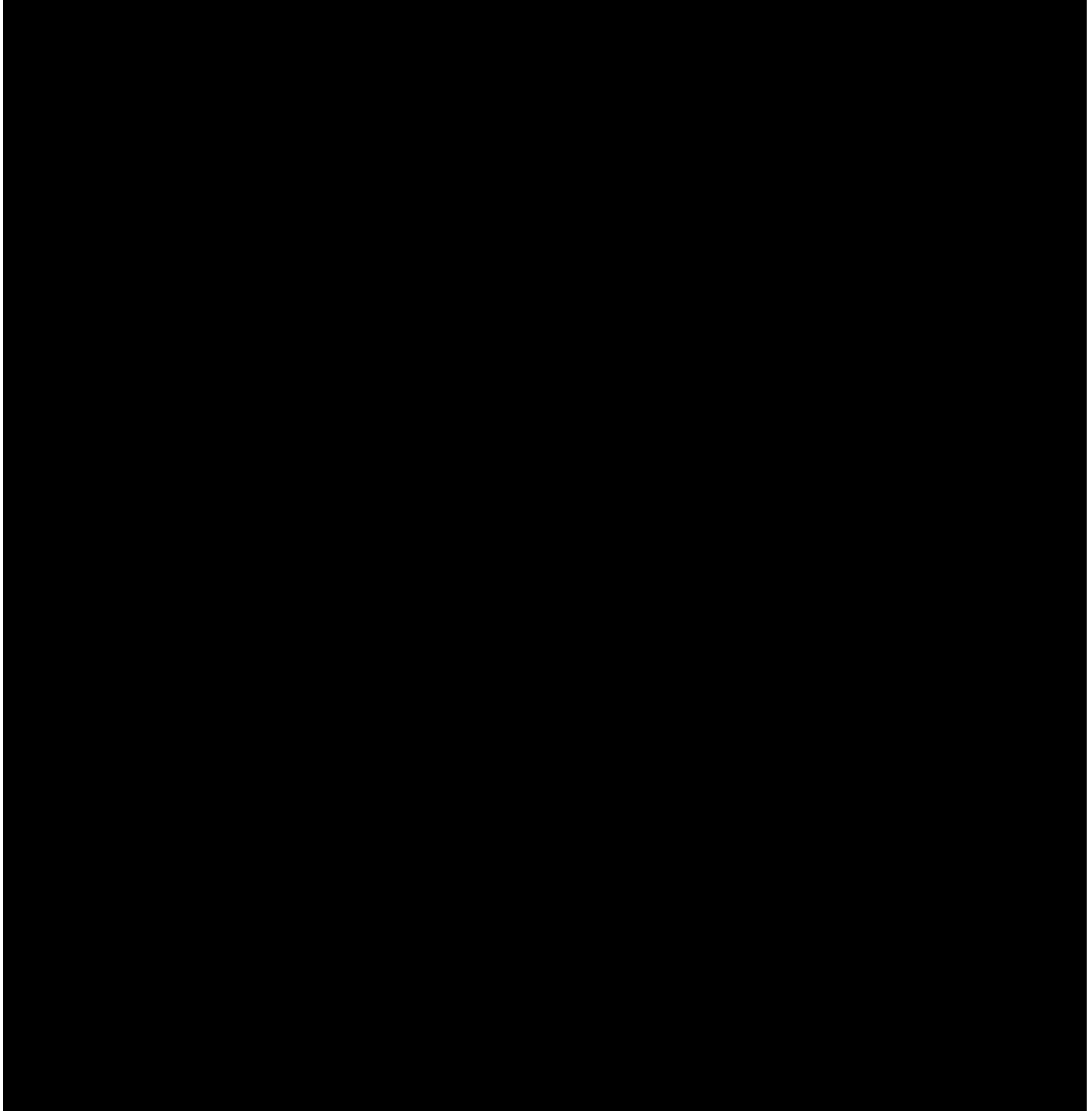


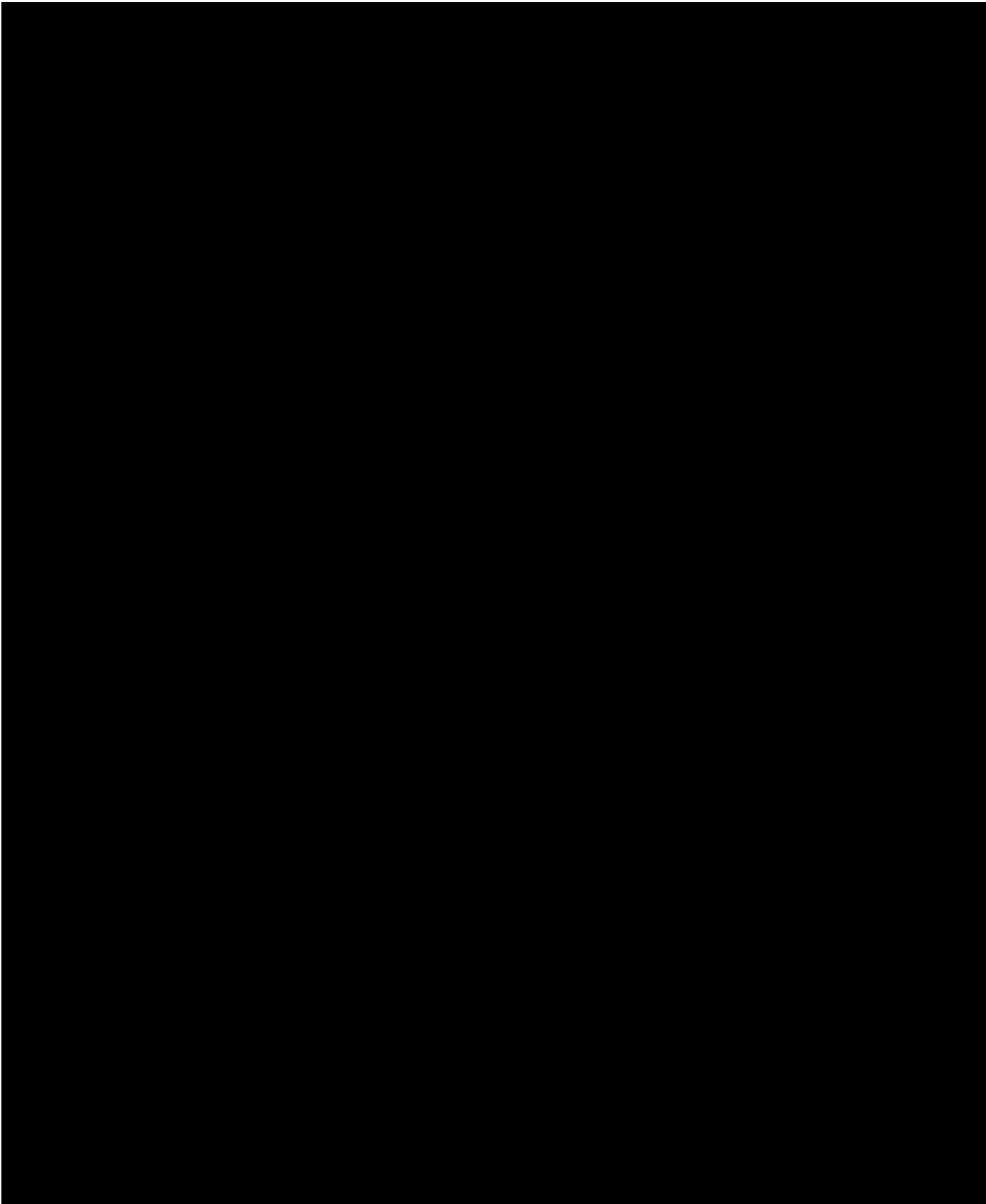


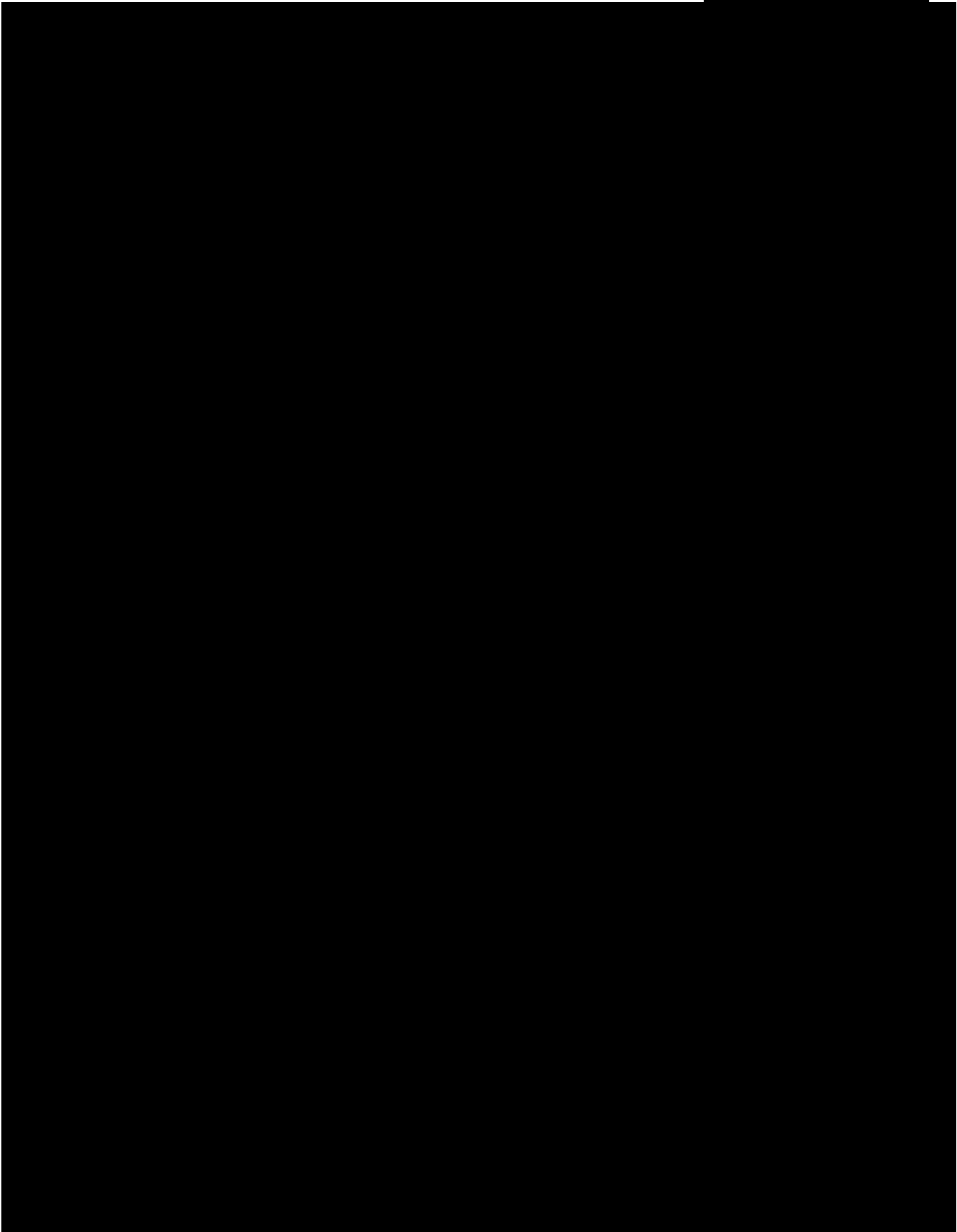


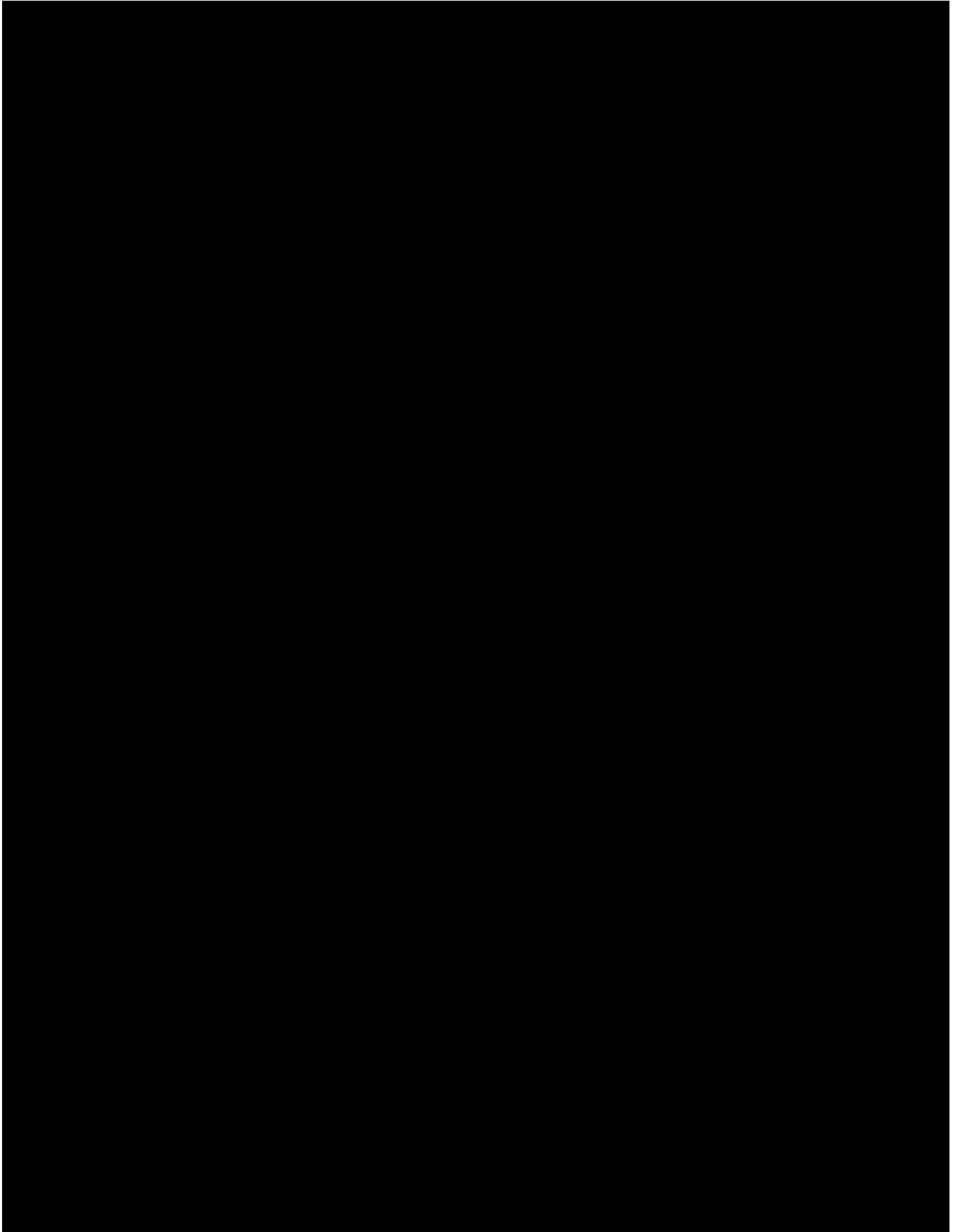


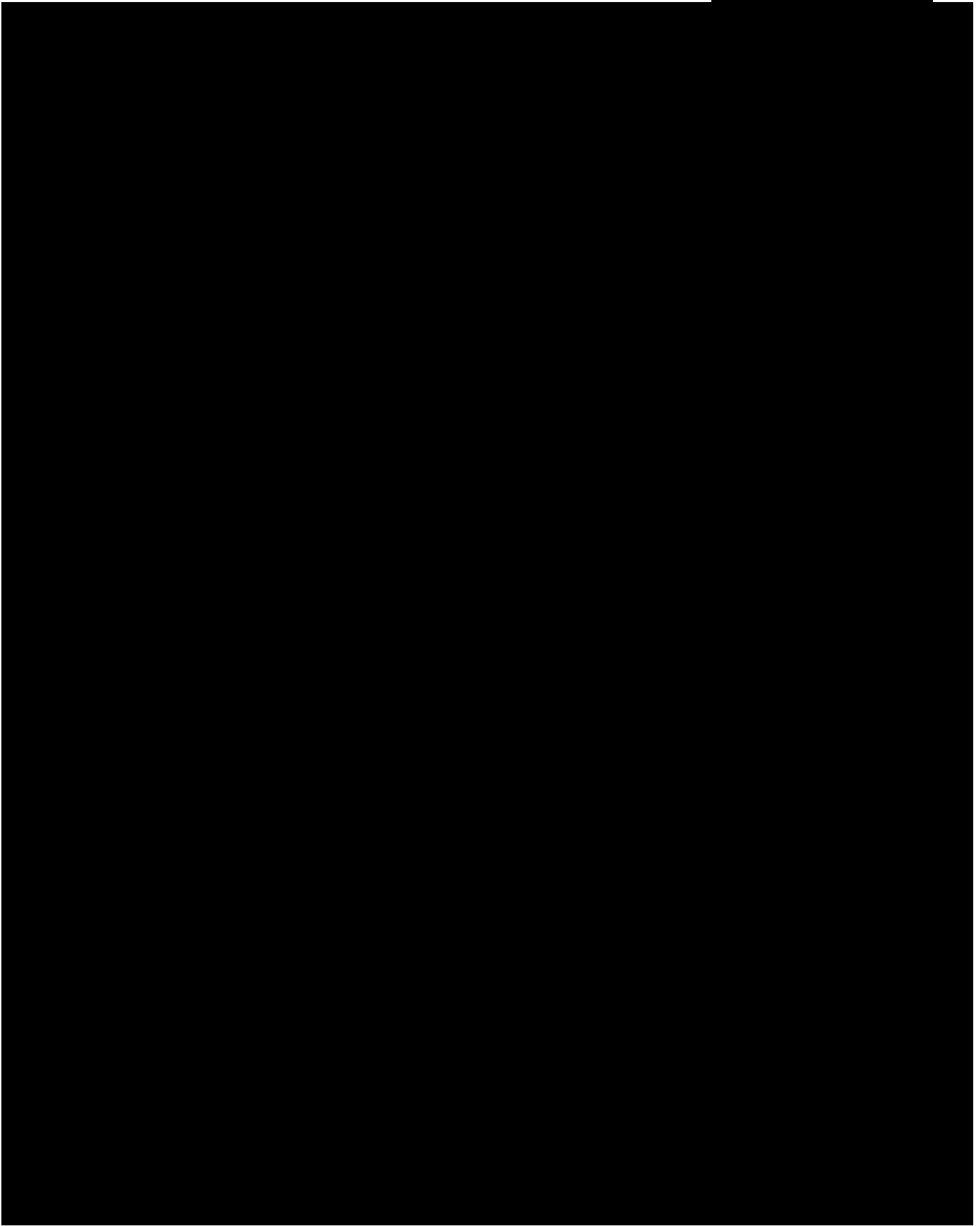
Replacement MMIS Pricing Table F, Replacement Phase – DDI Marginal Price of Legislatively-Mandated Requirements

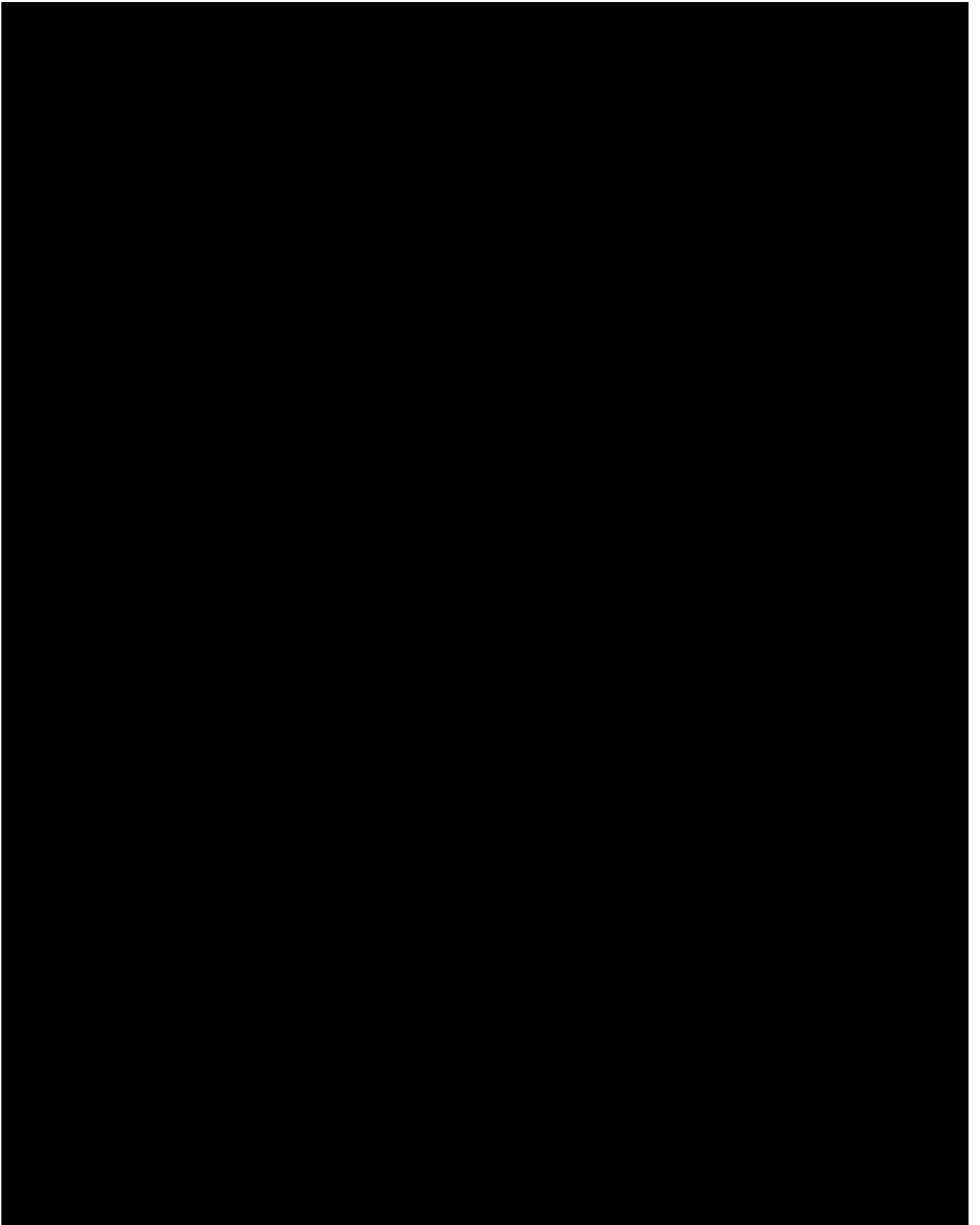


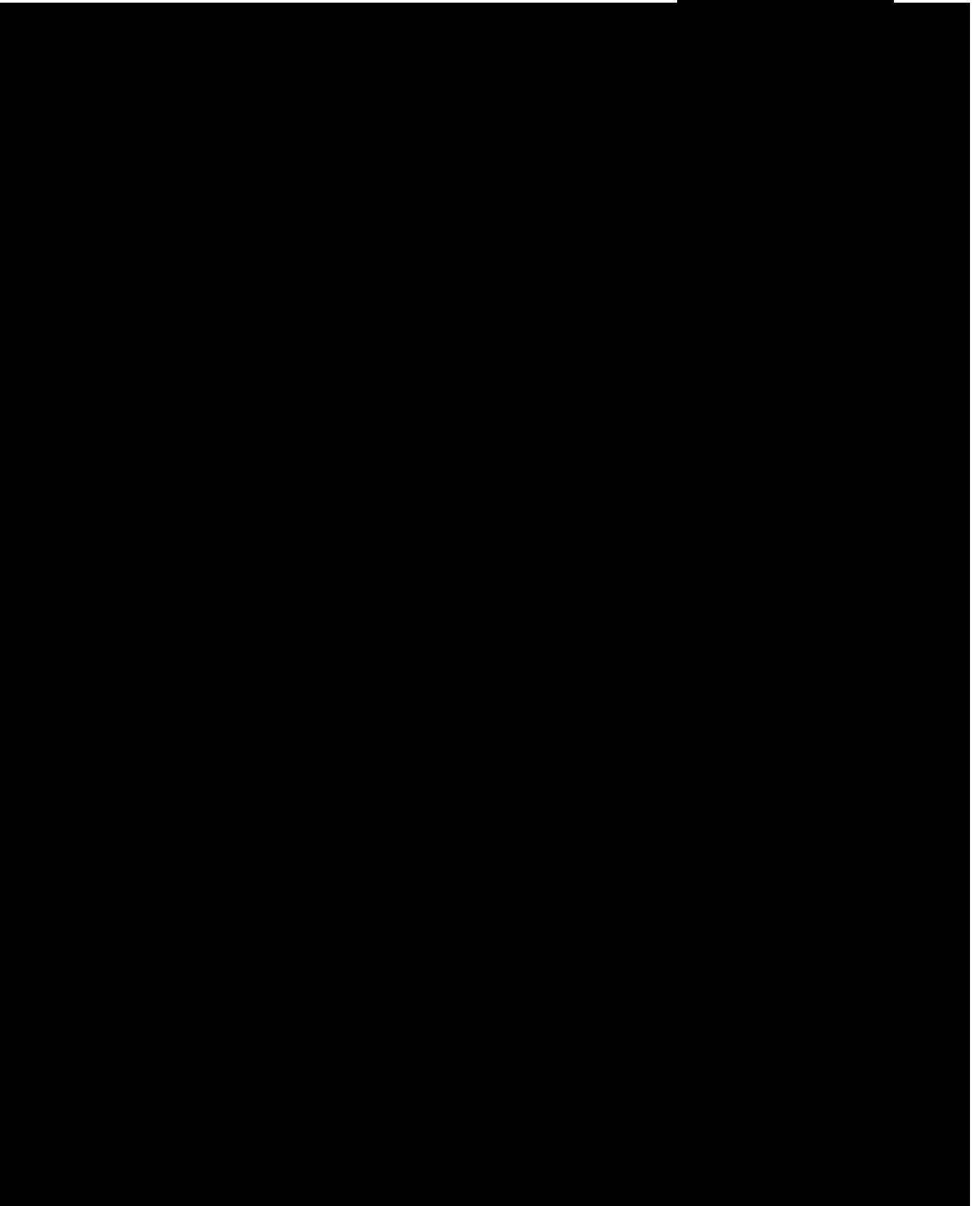


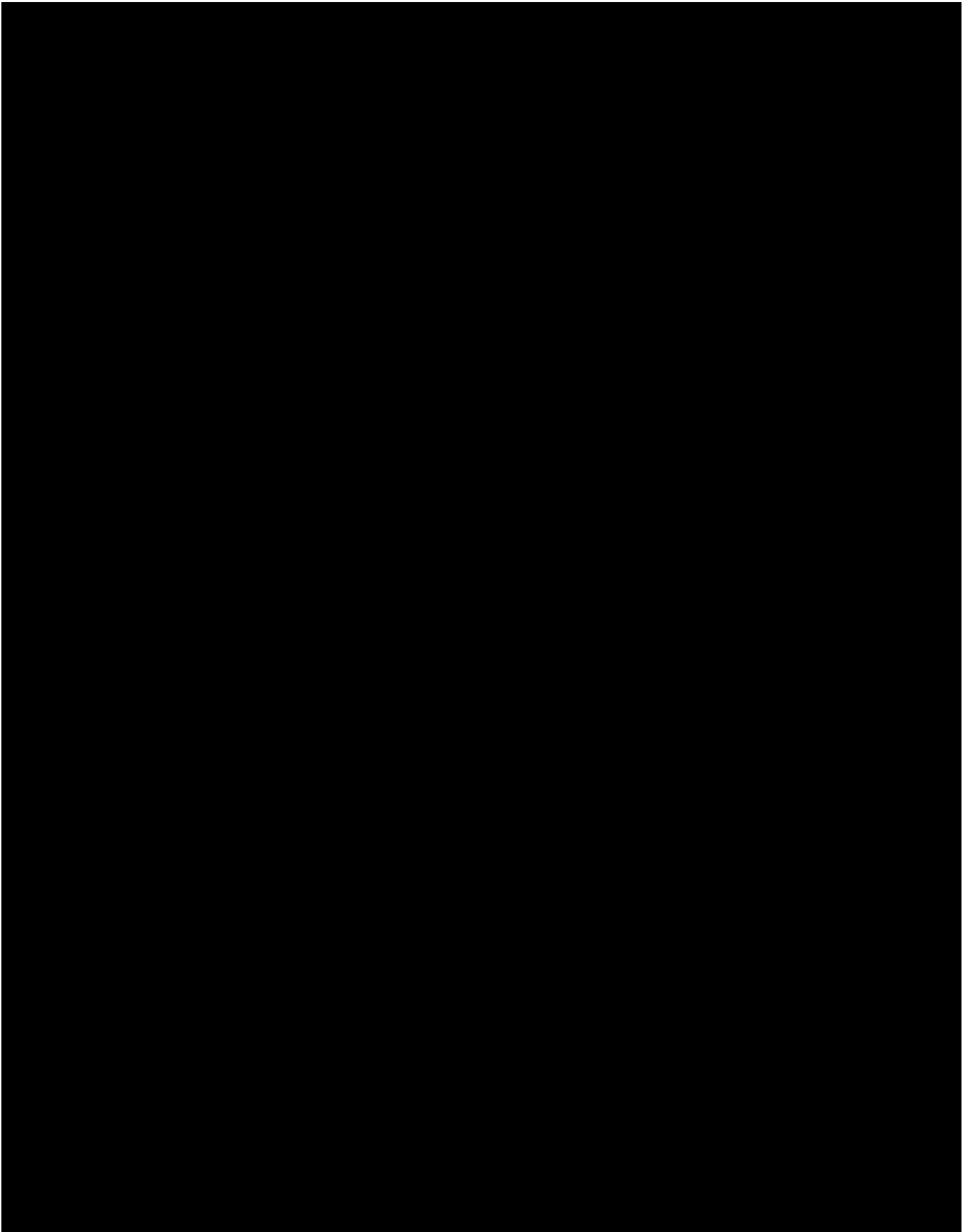


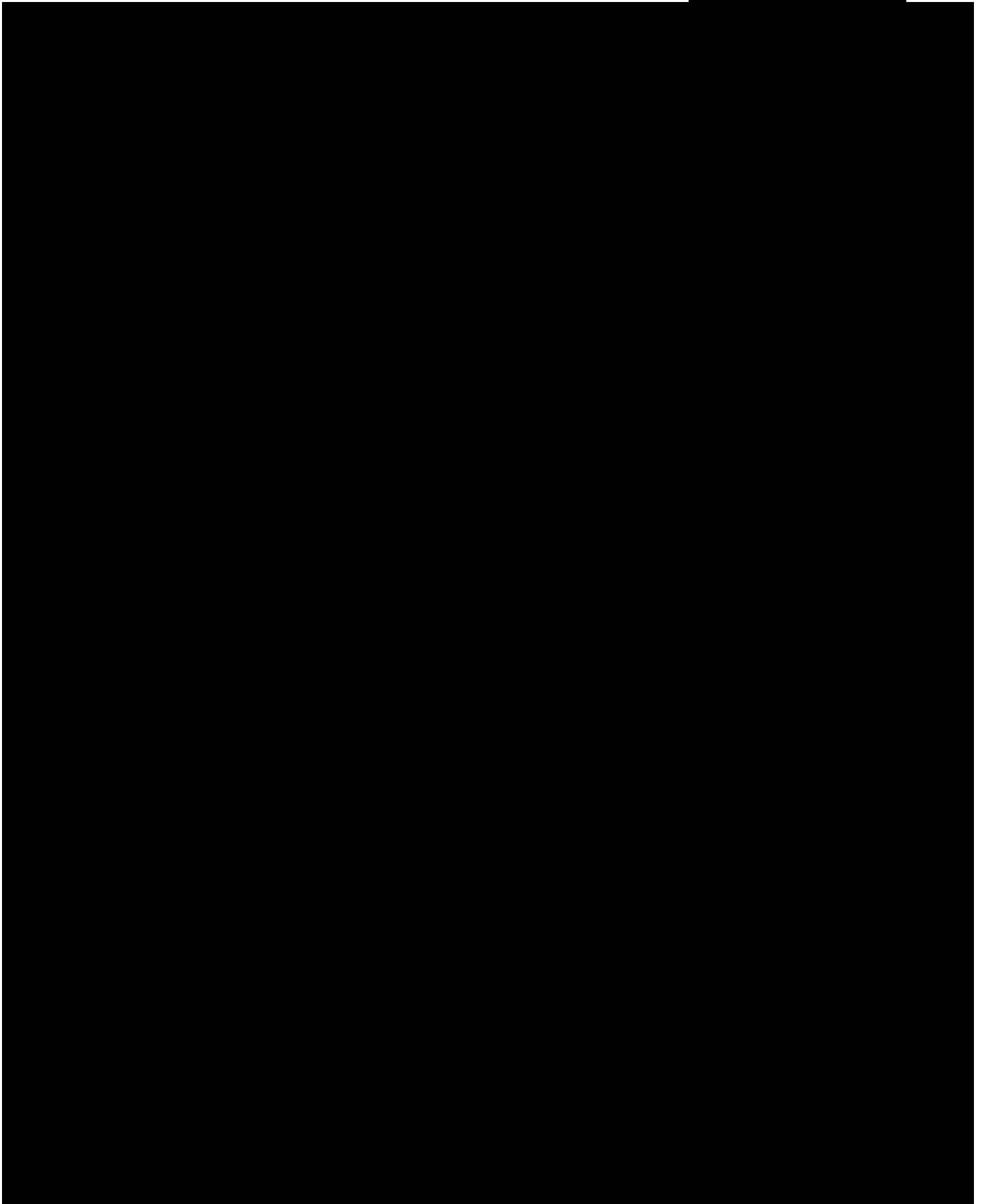


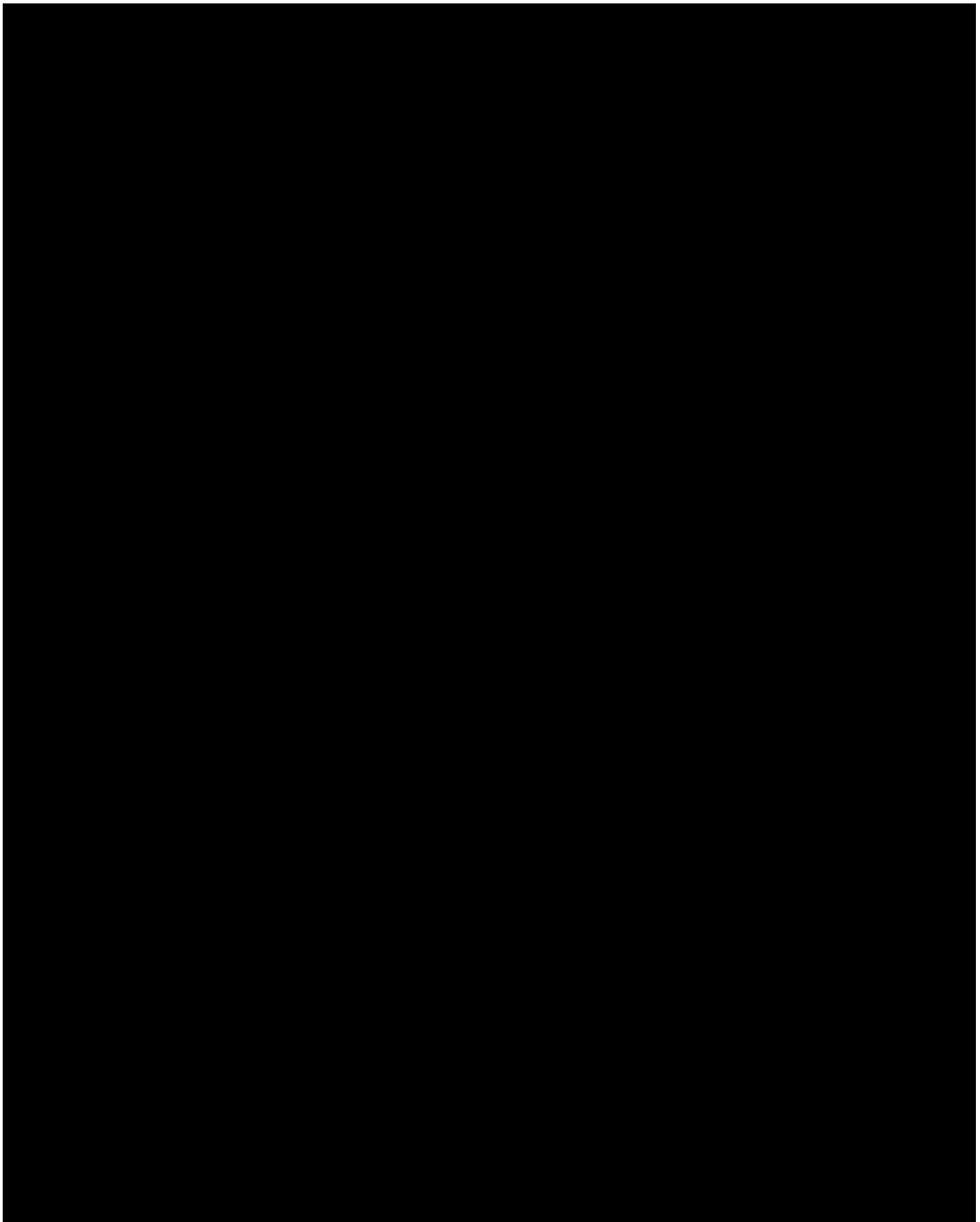




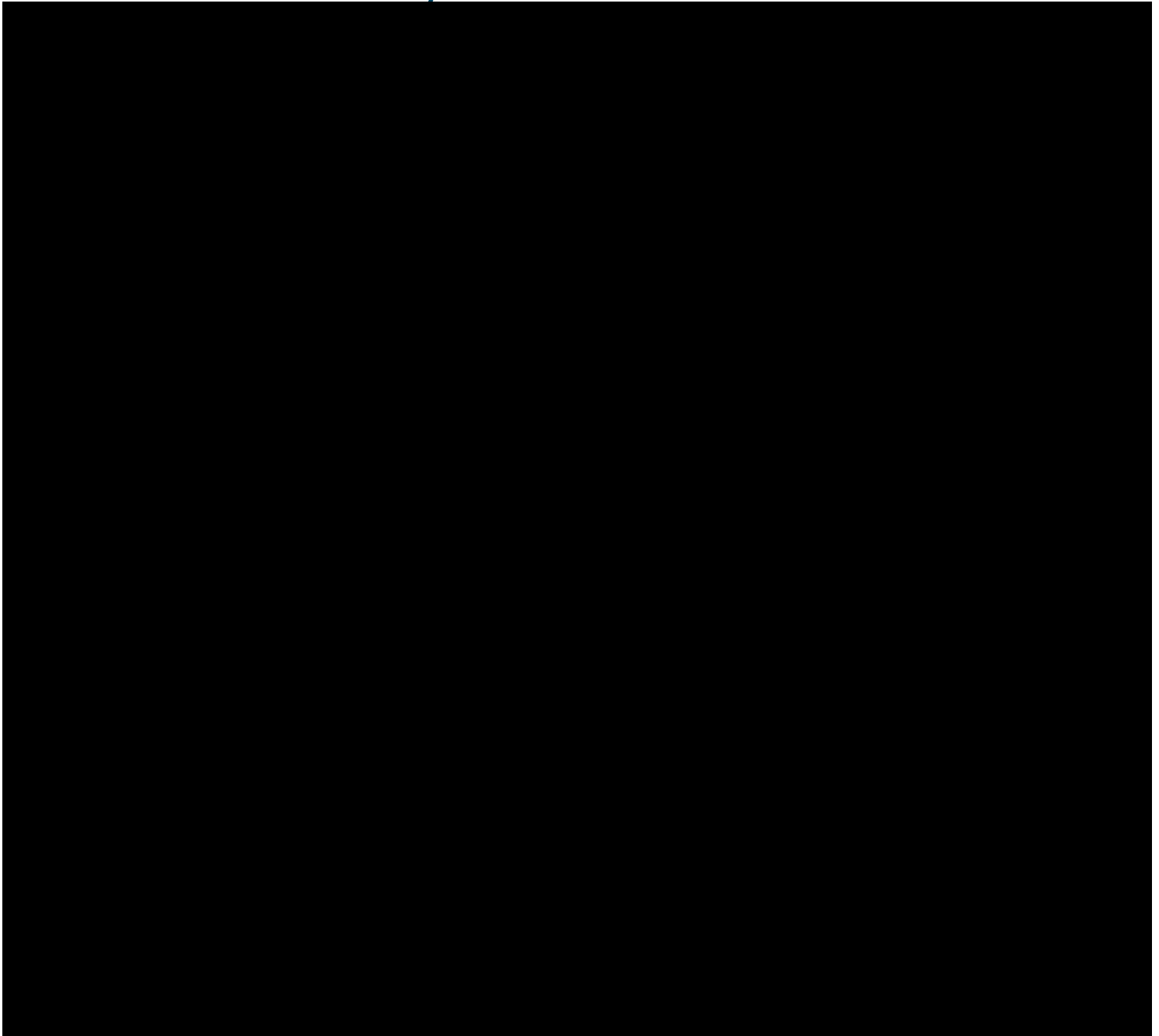


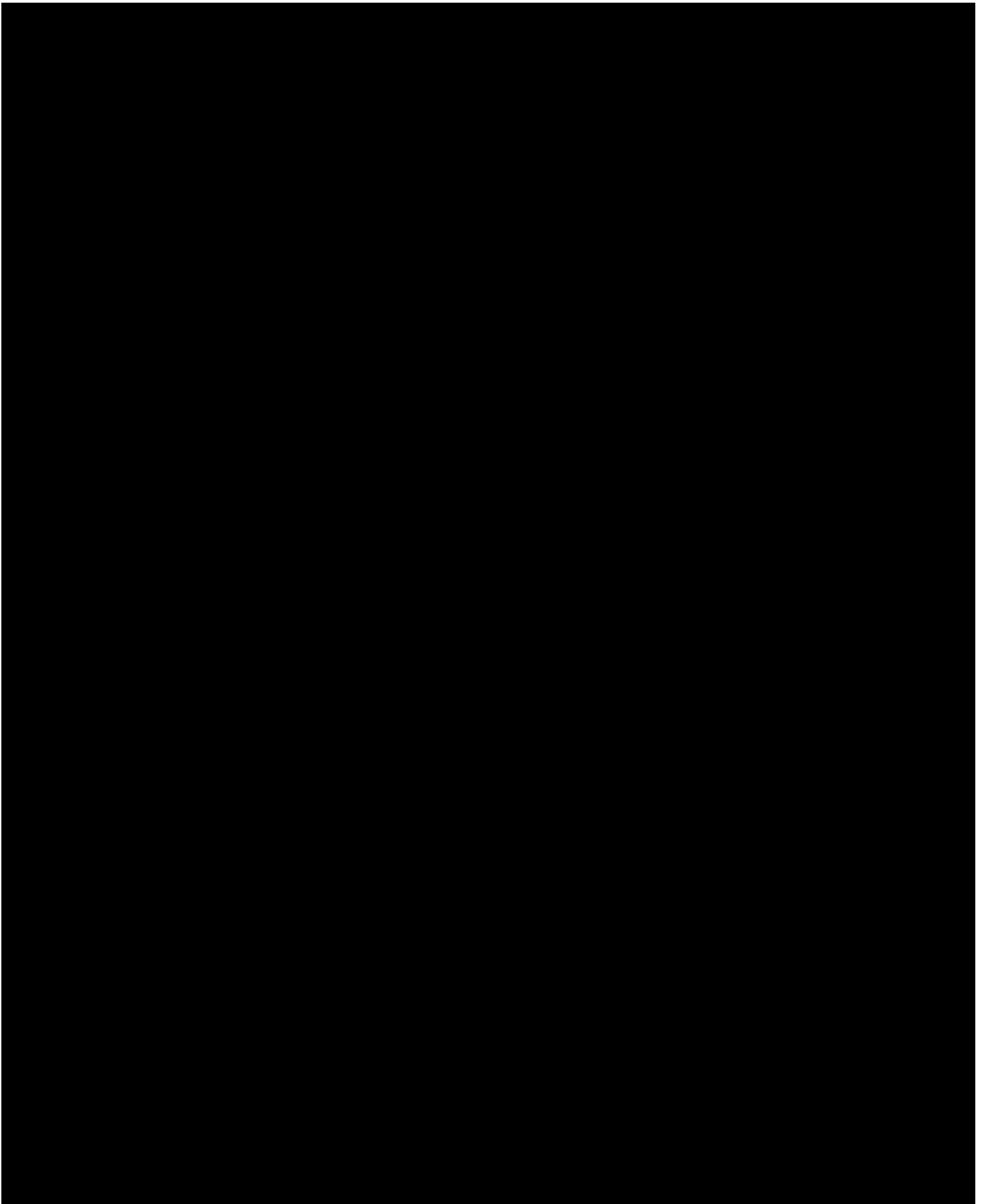


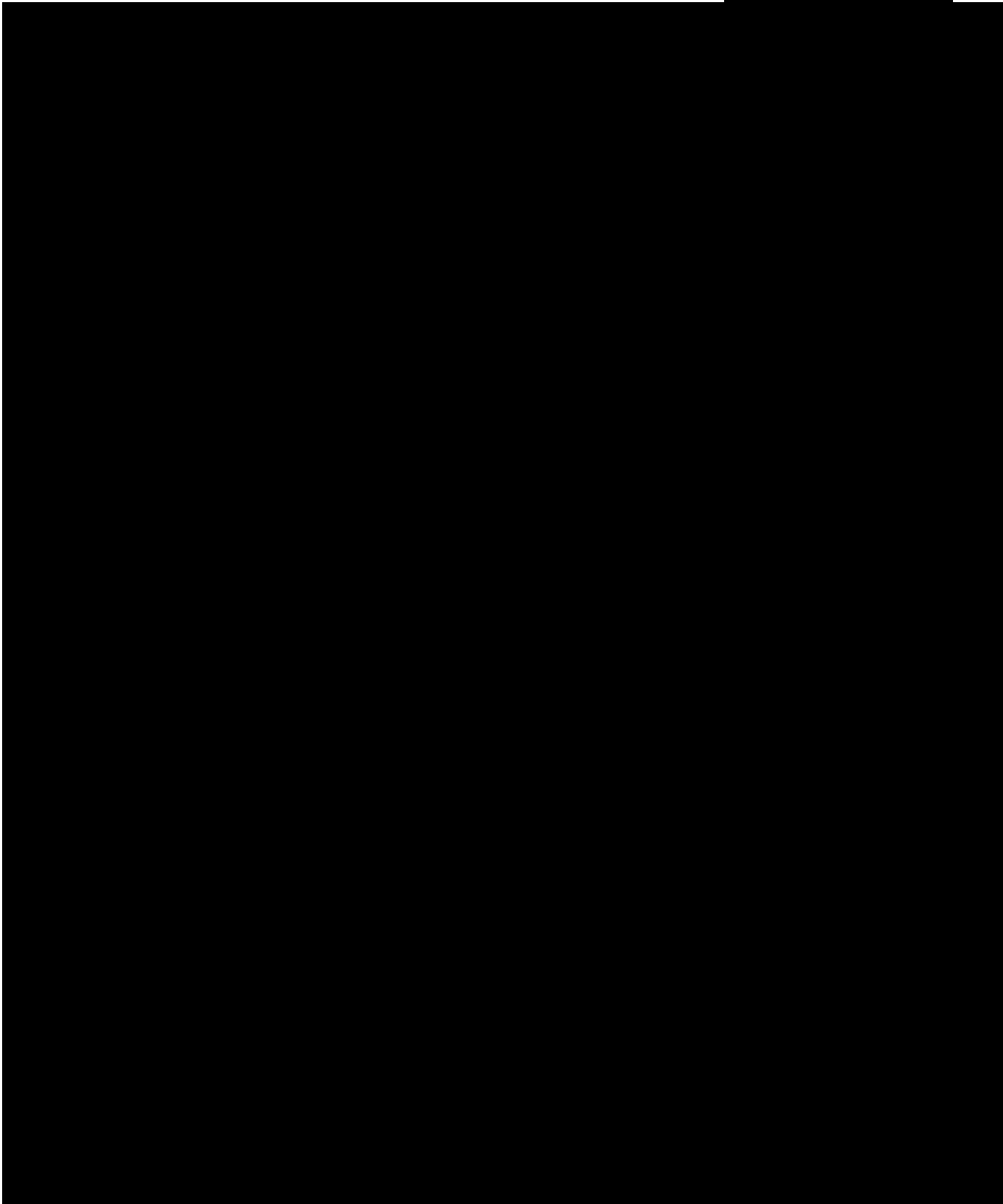


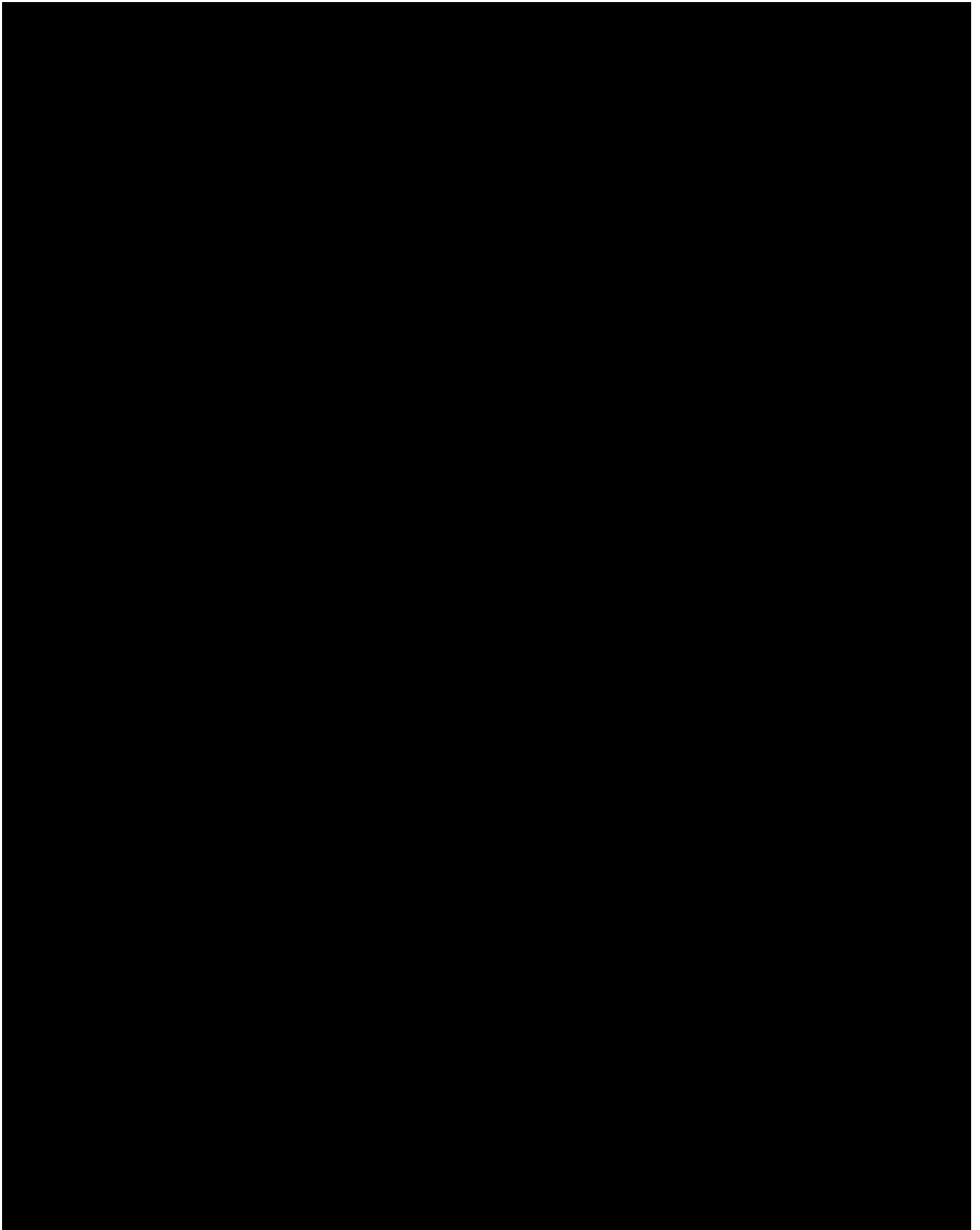


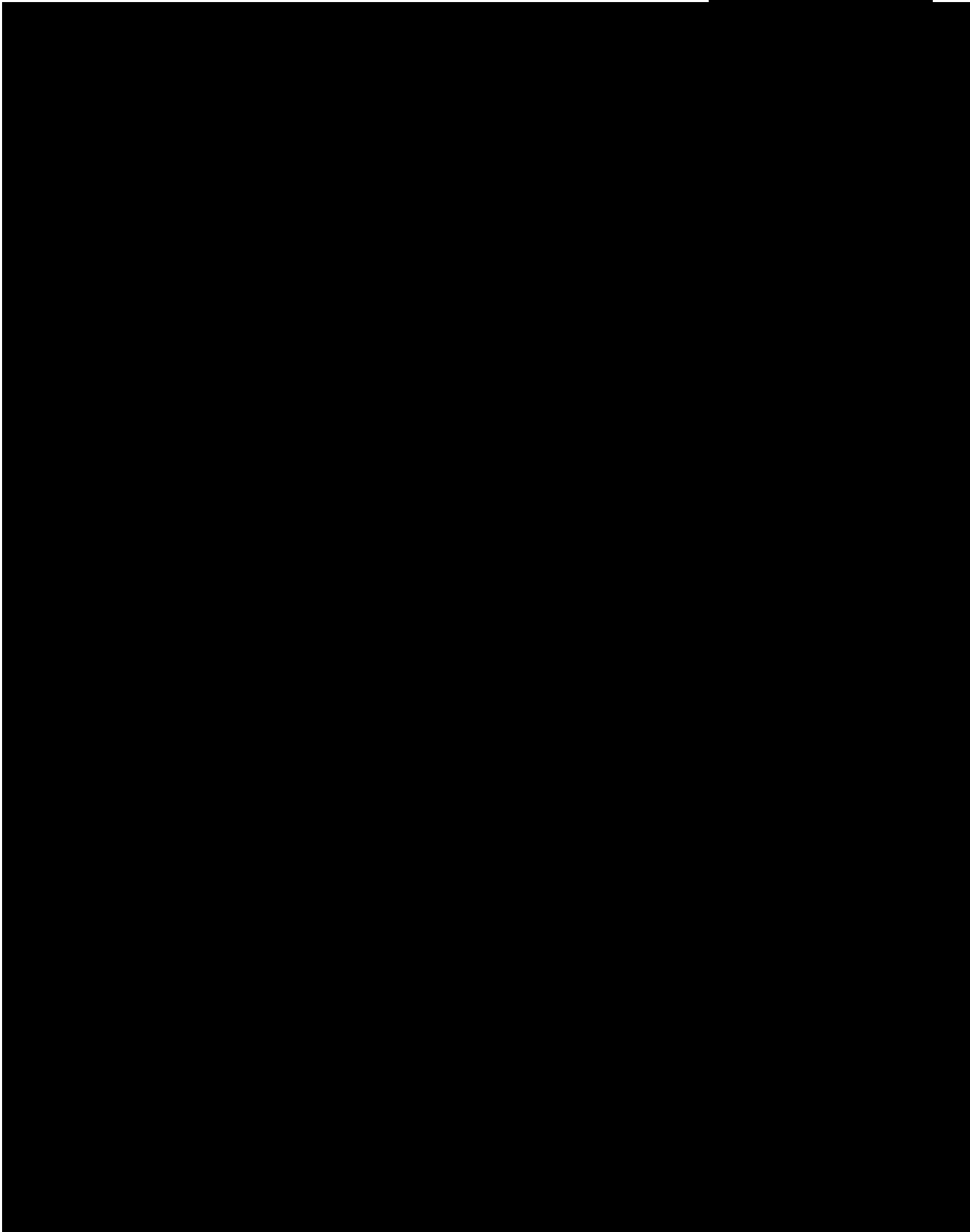
Replacement MMIS Pricing Table G, Replacement Phase – All-Inclusive Hourly Rates and Pool Size for Personnel Performing Modifications for the Replacement Phase Additional Functionality Pool

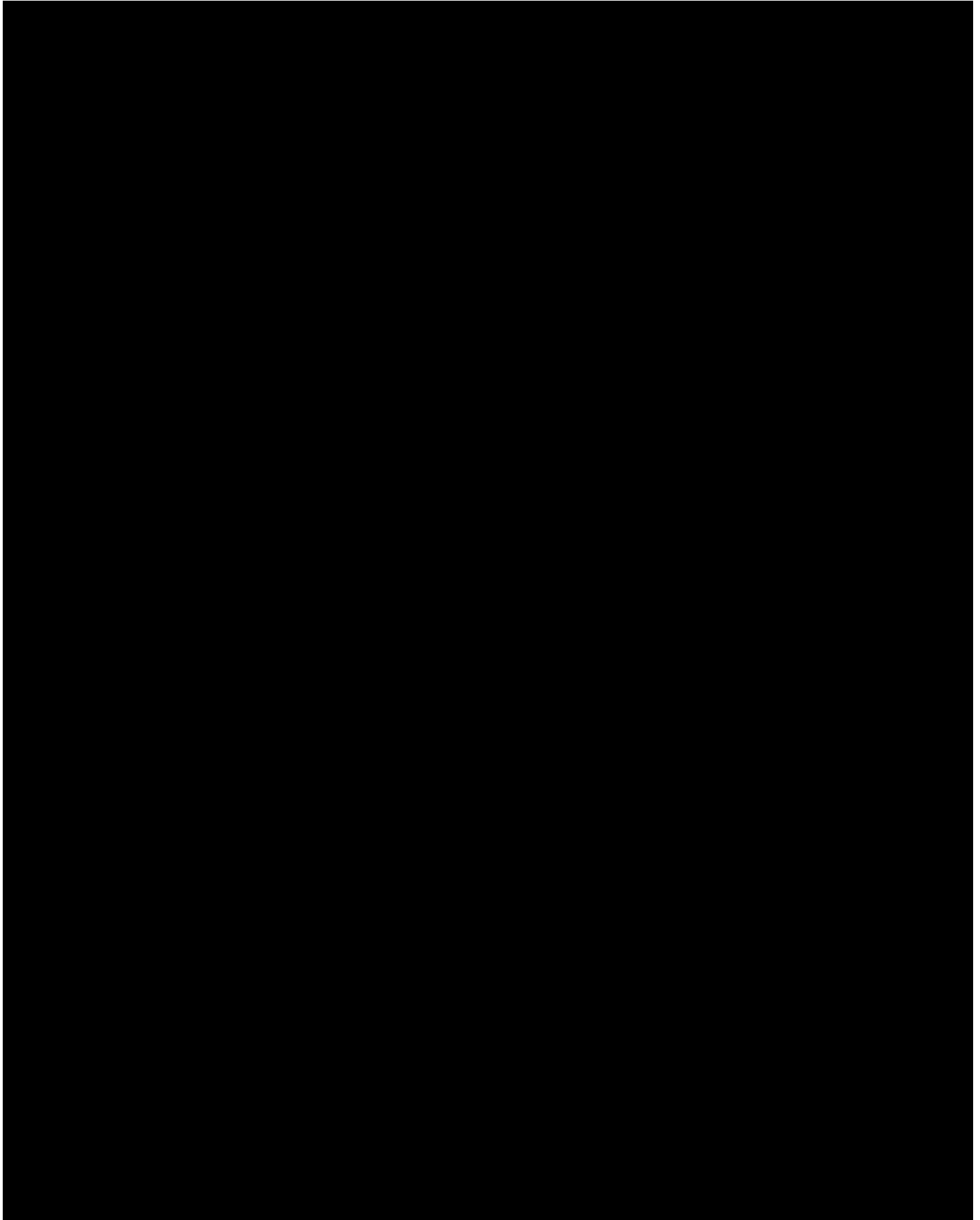


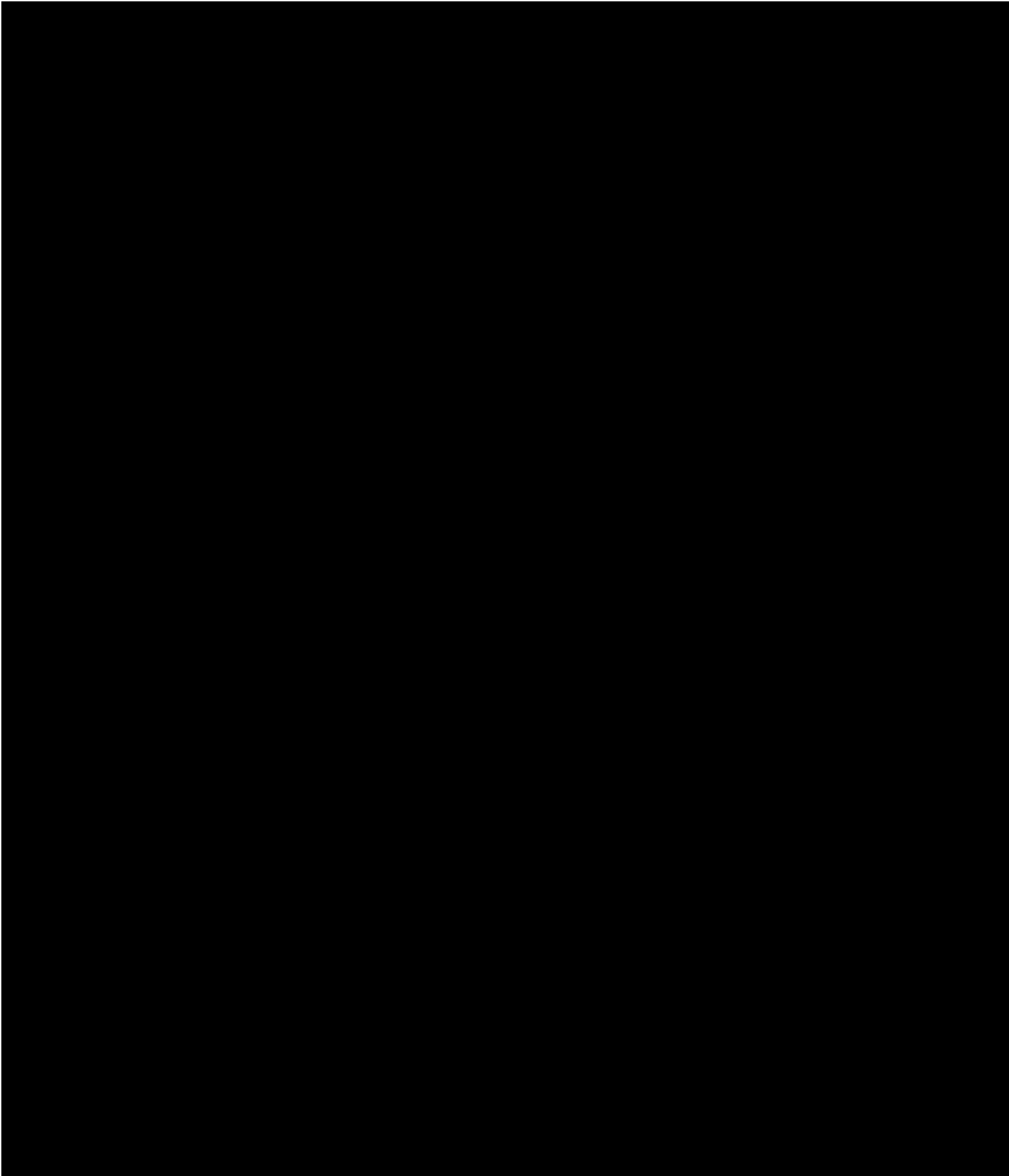


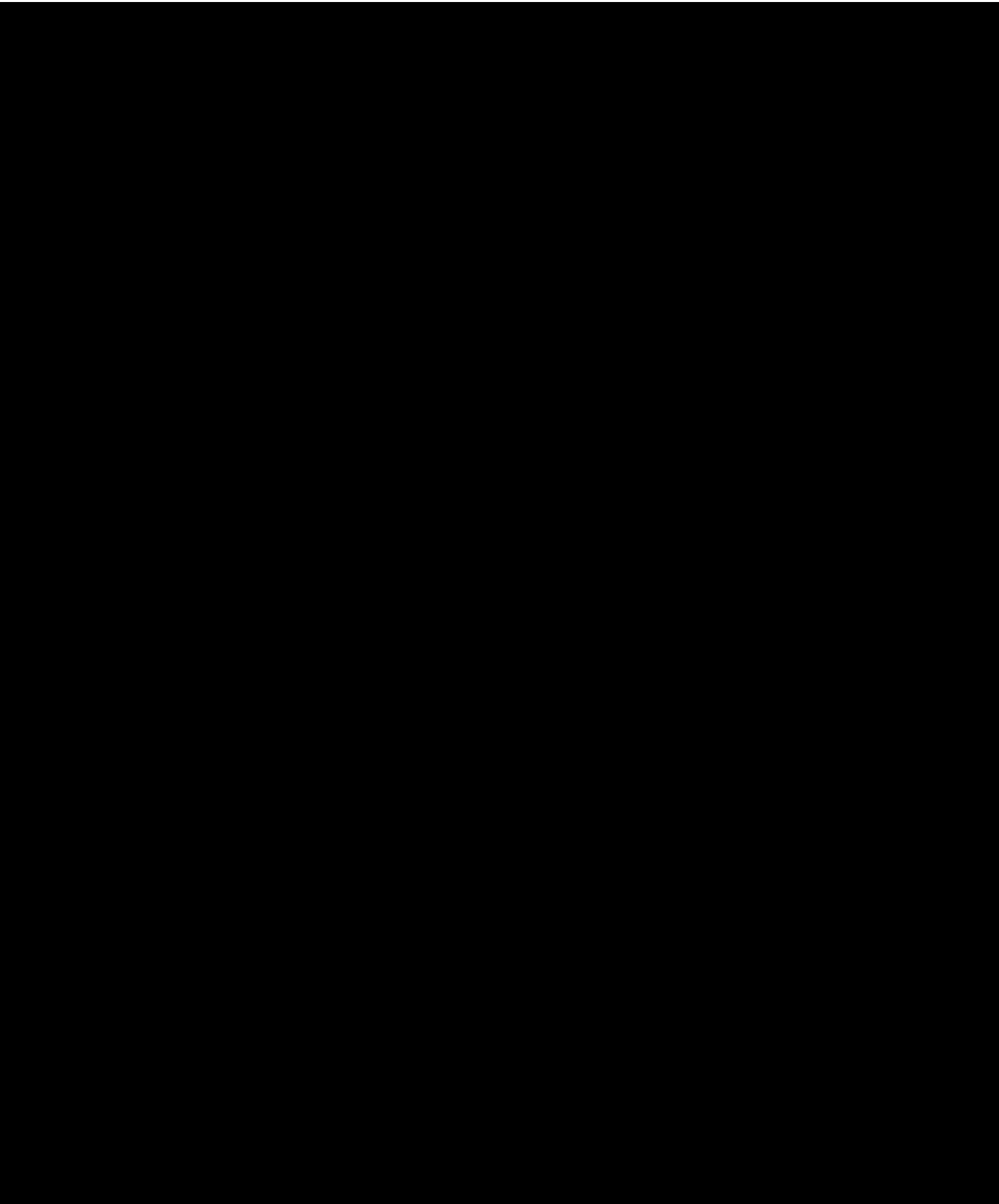




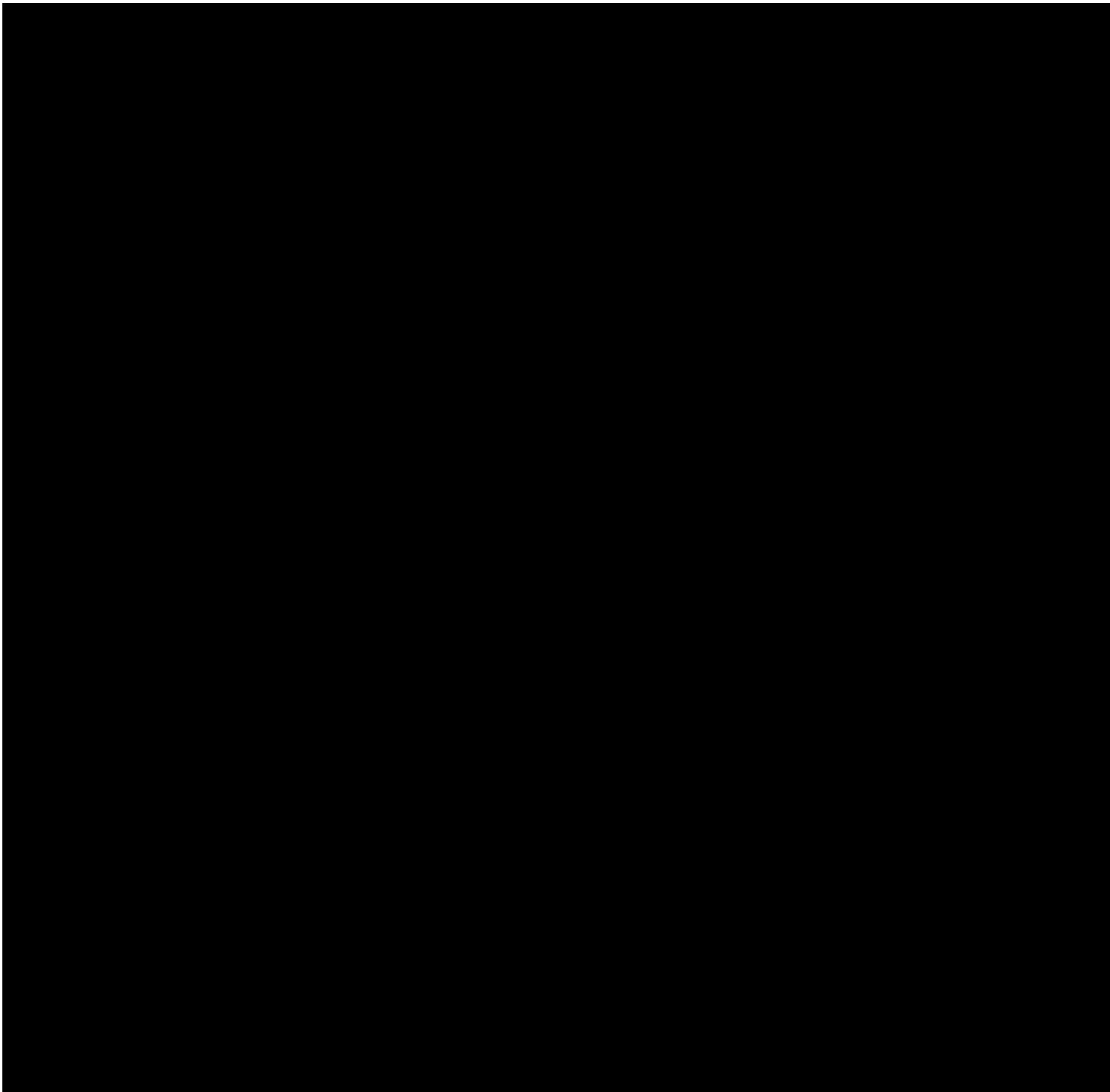




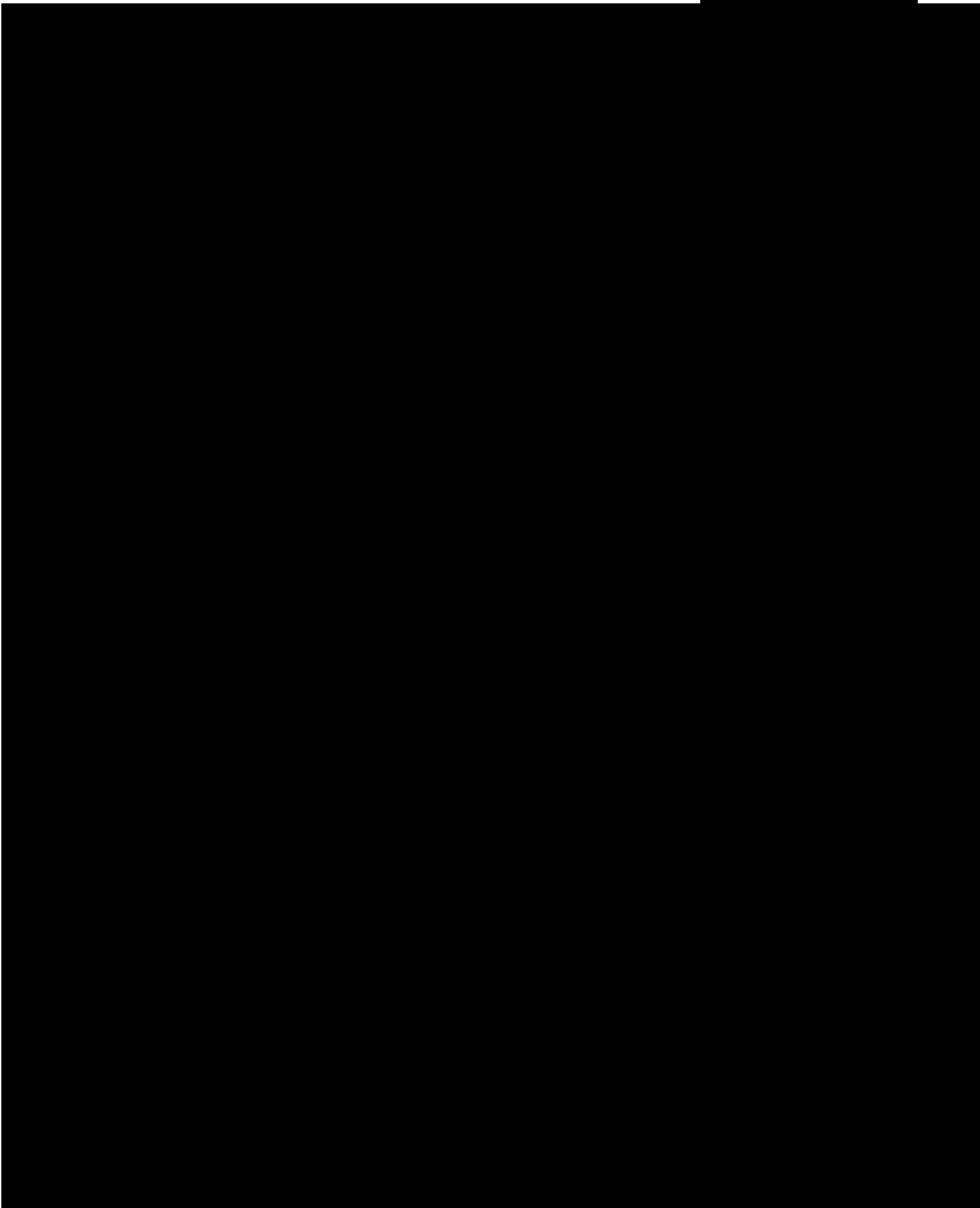


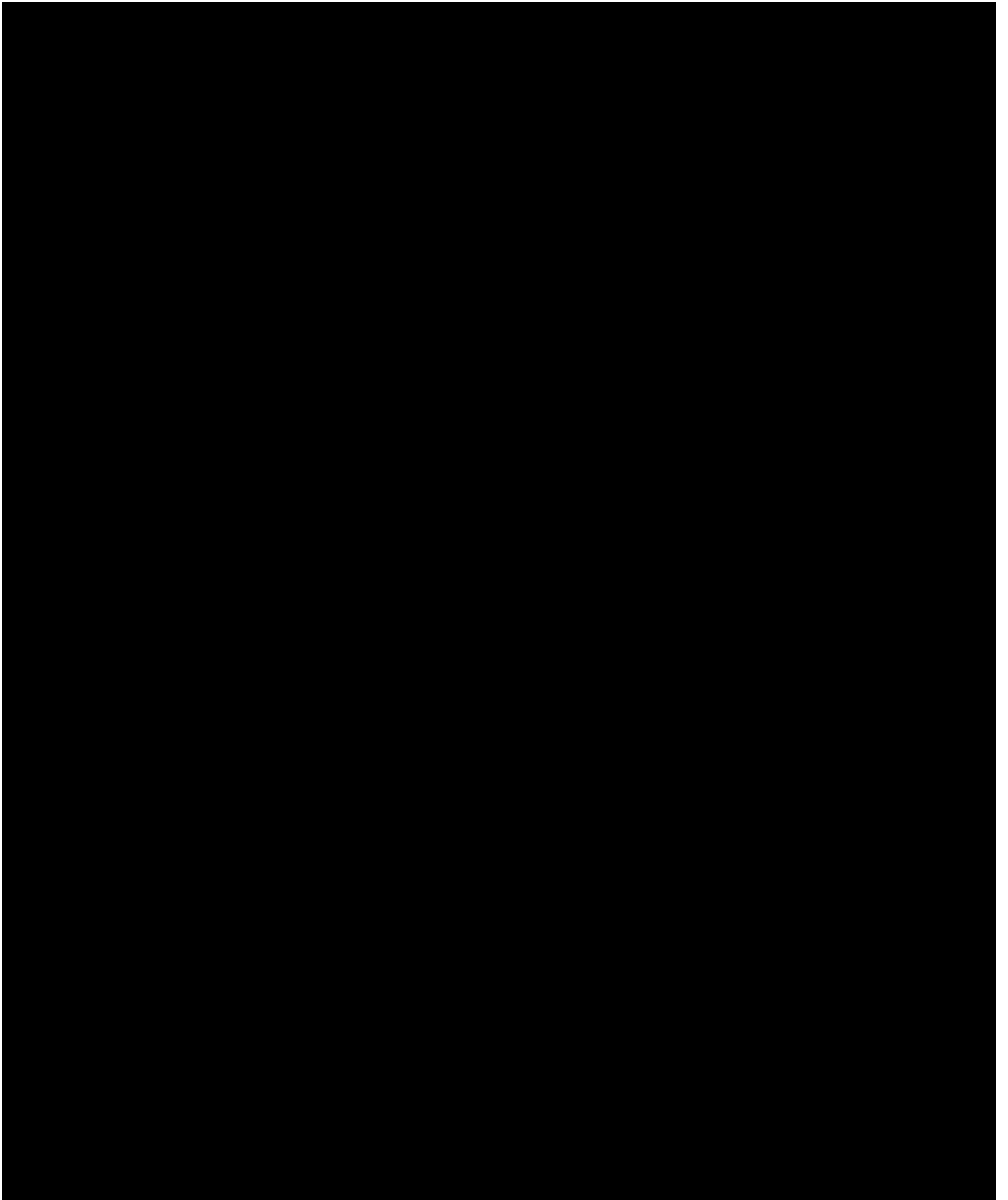


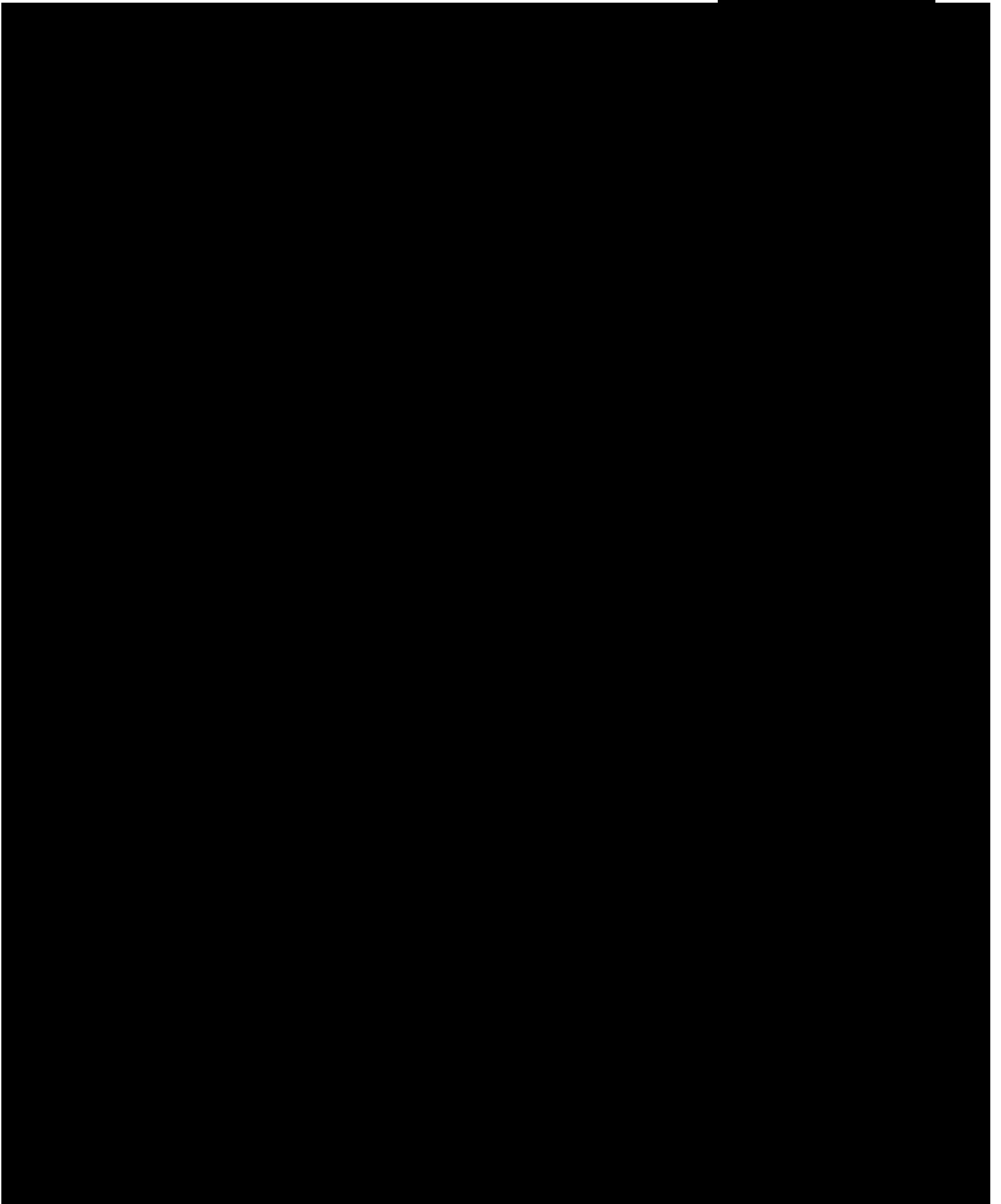
Replacement MMIS Pricing Table I, Operations Phase – Fixed Price Per Day Due to Fixed Costs by State Fiscal Year

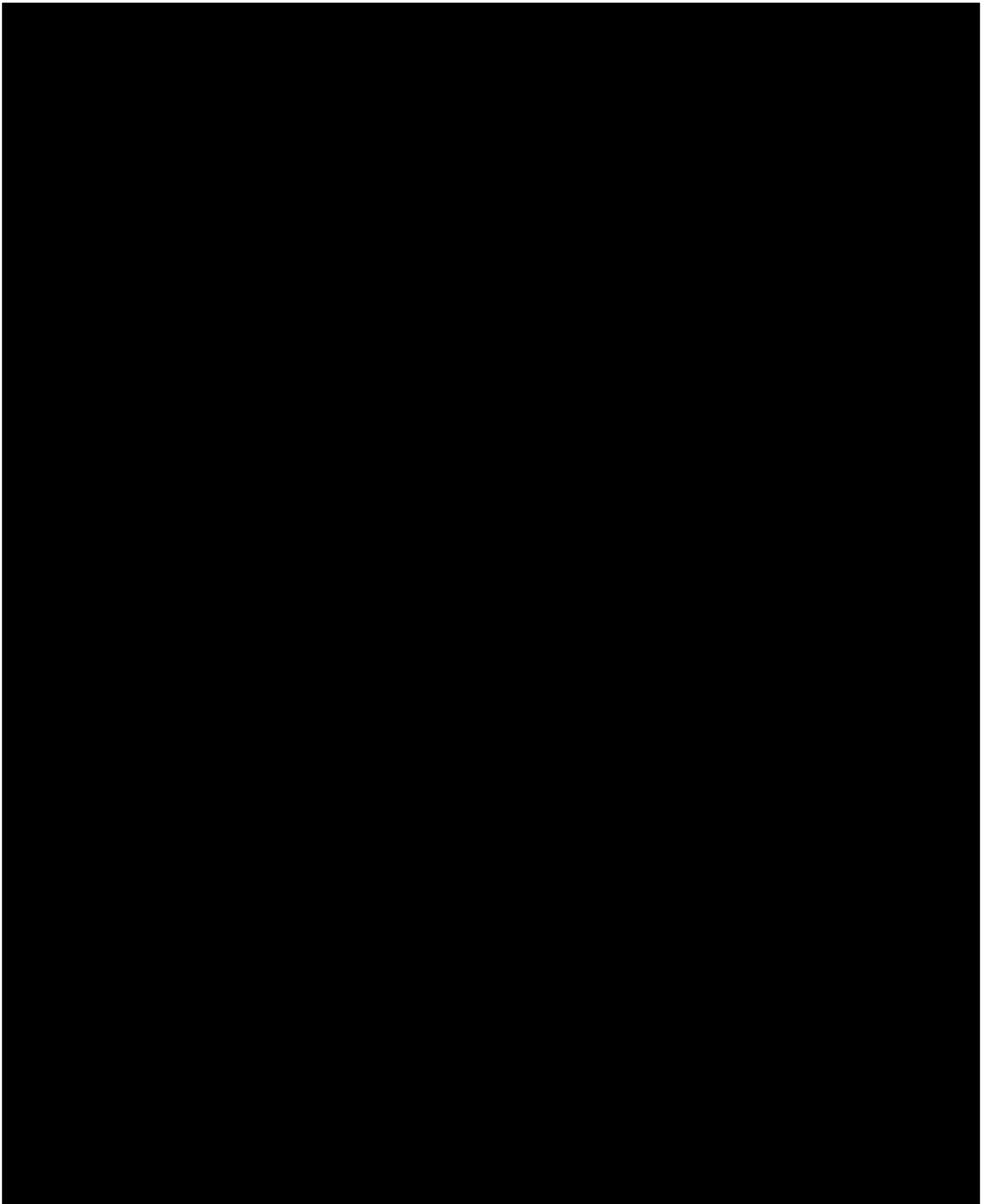


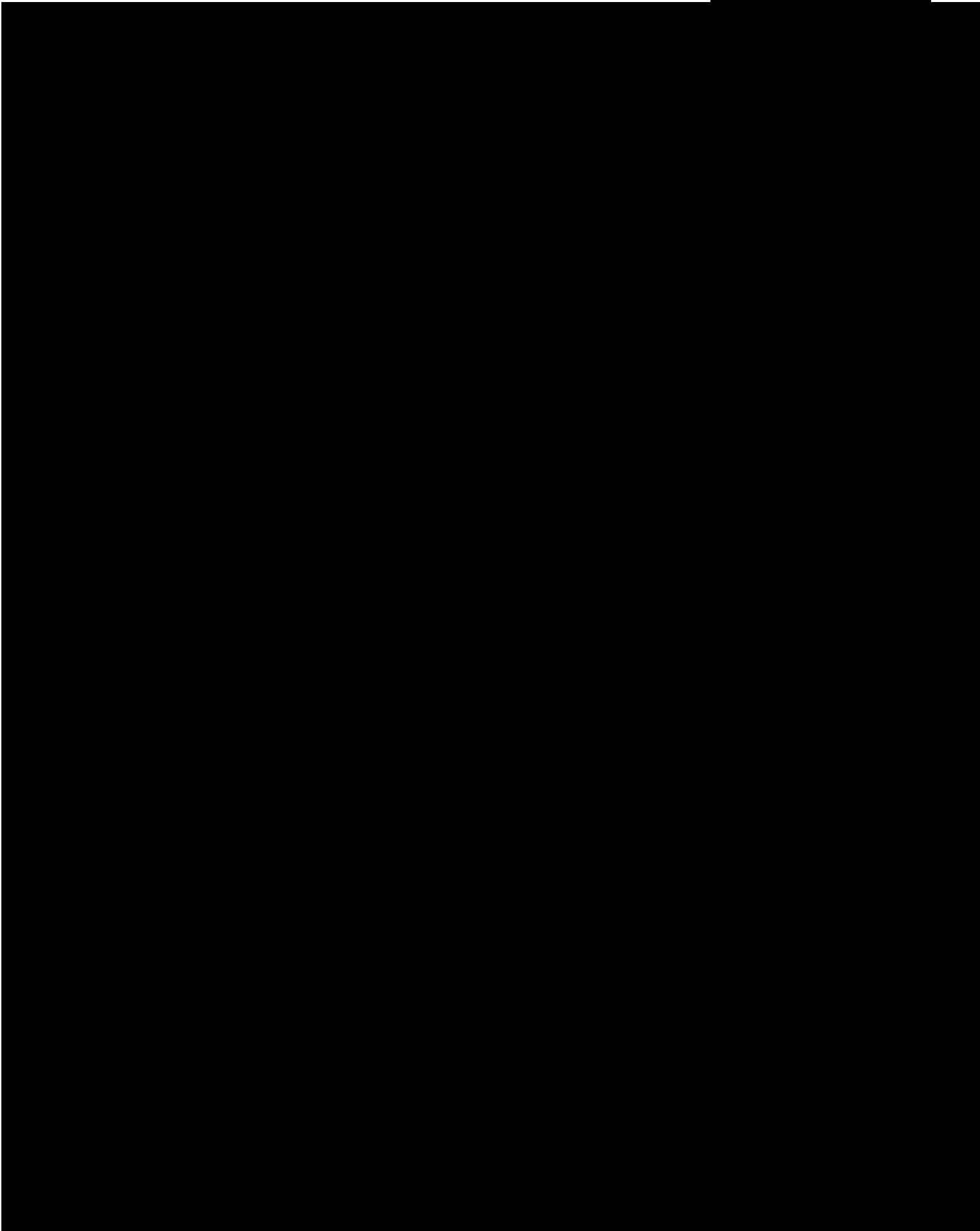


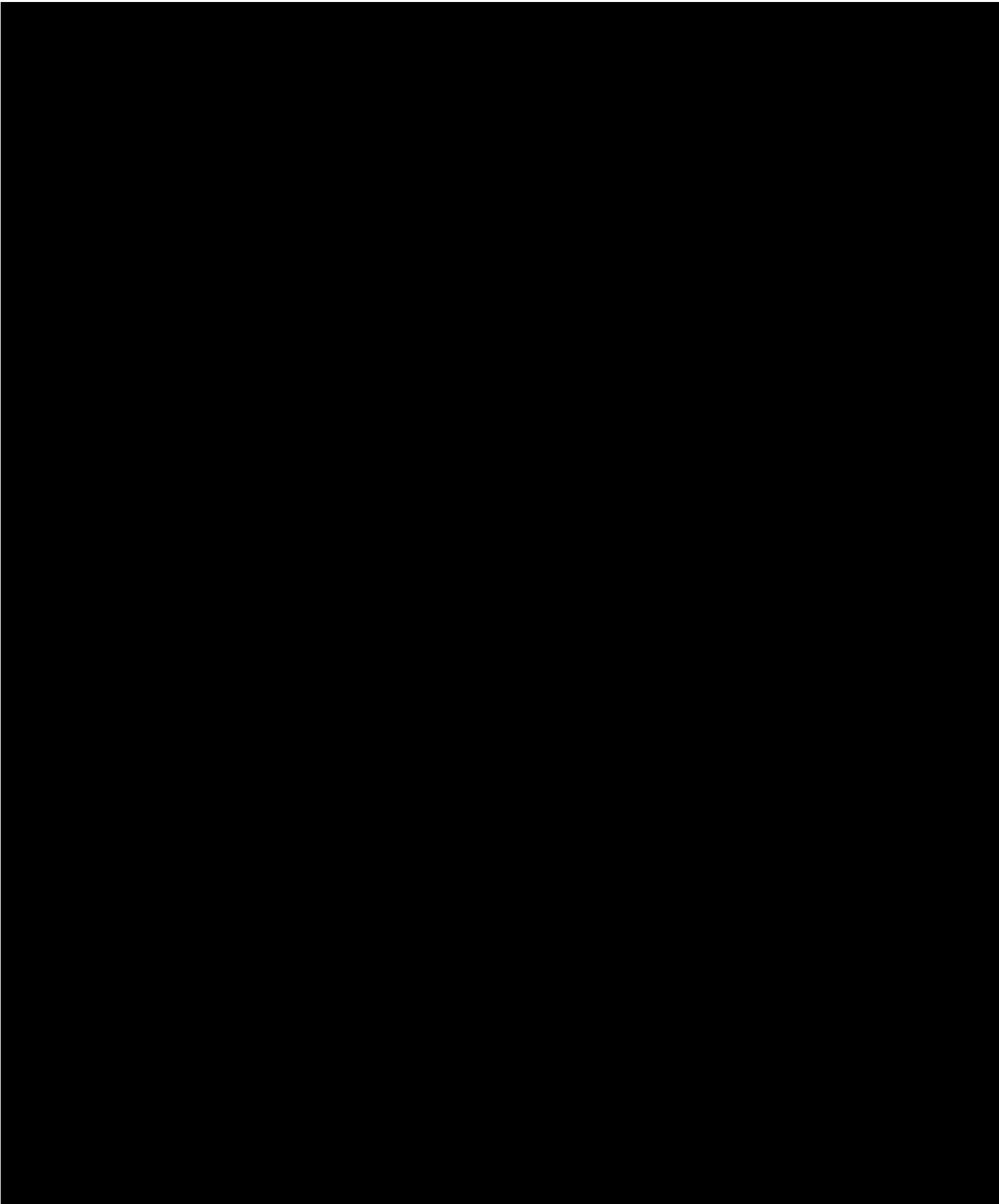


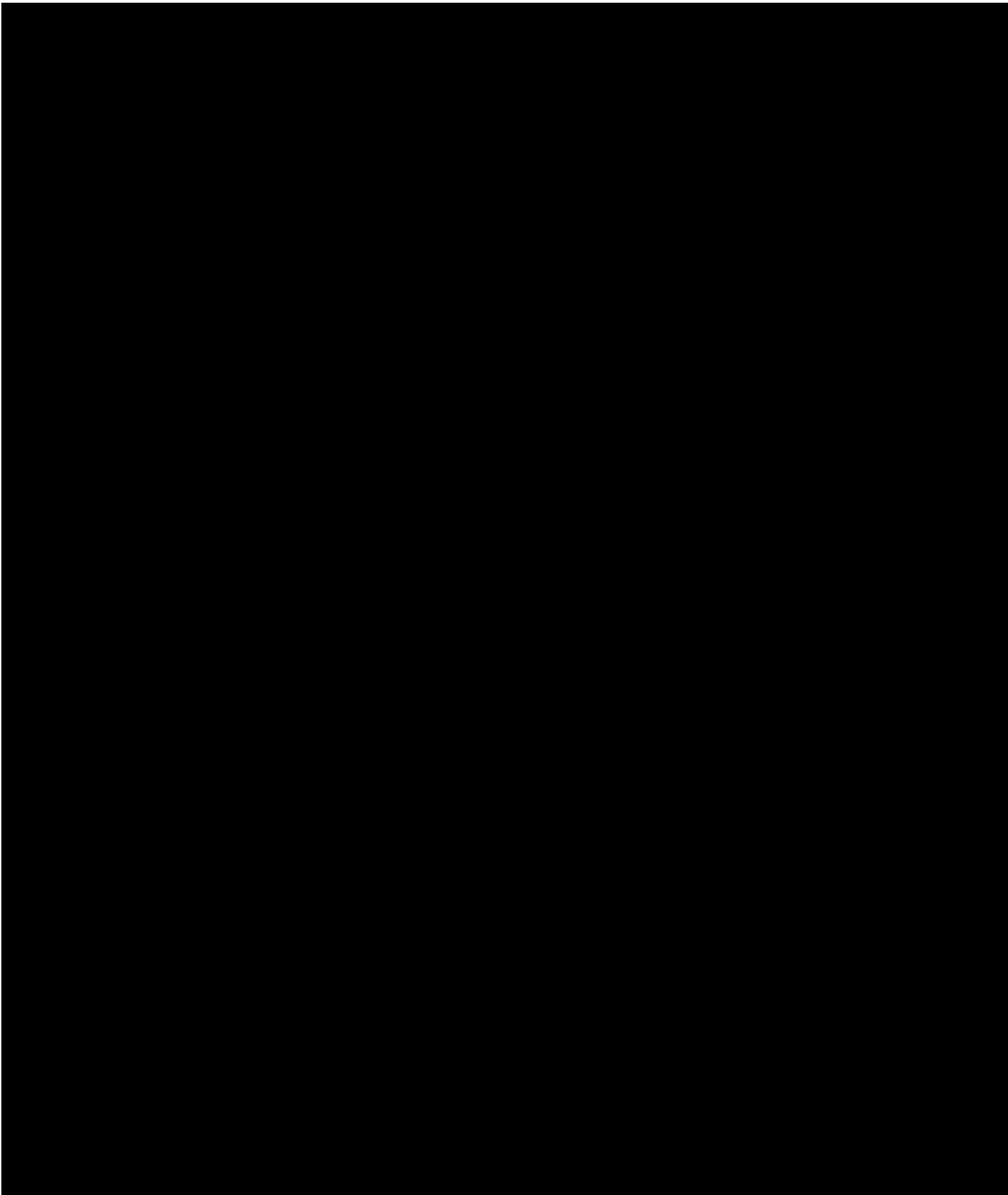


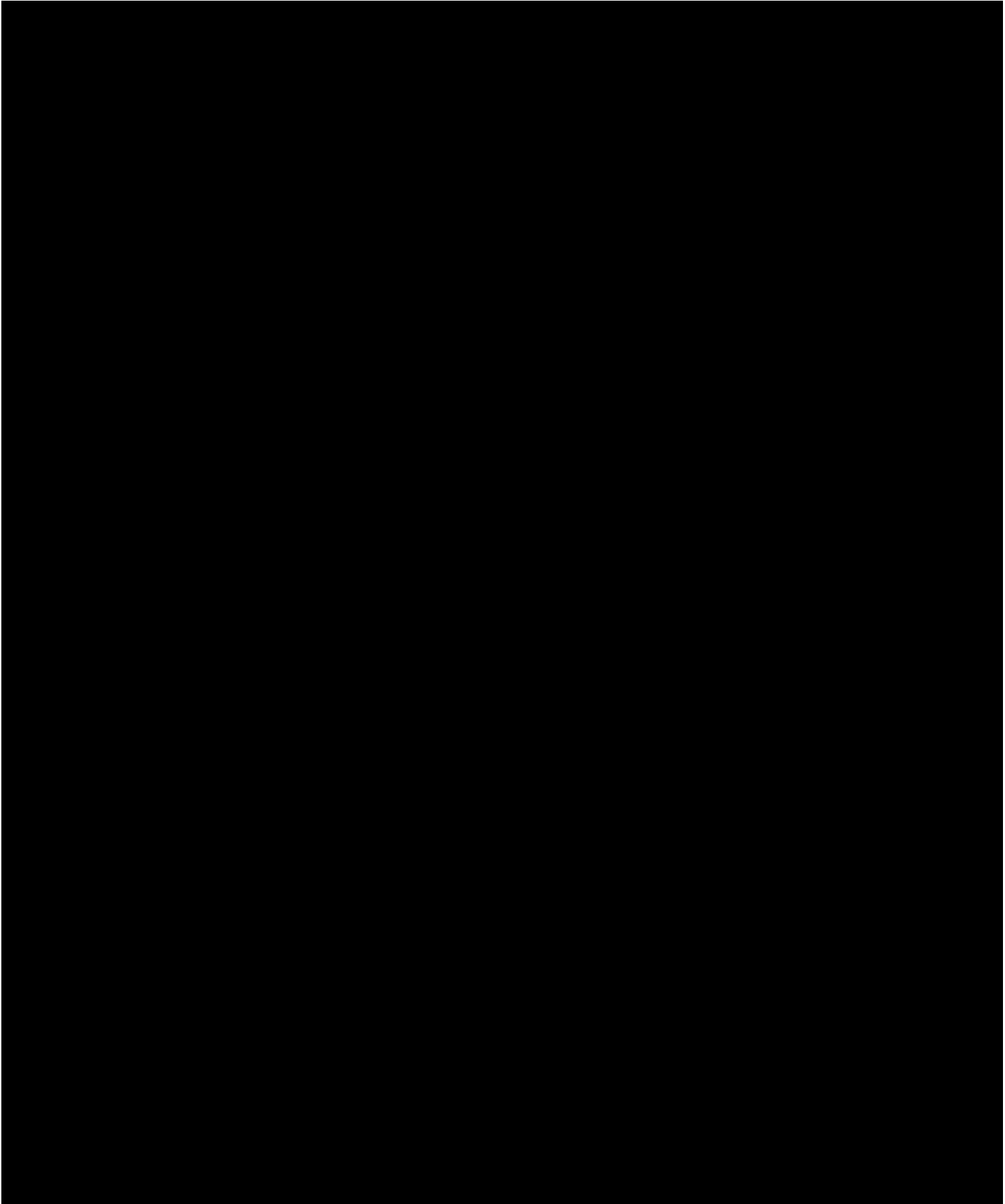


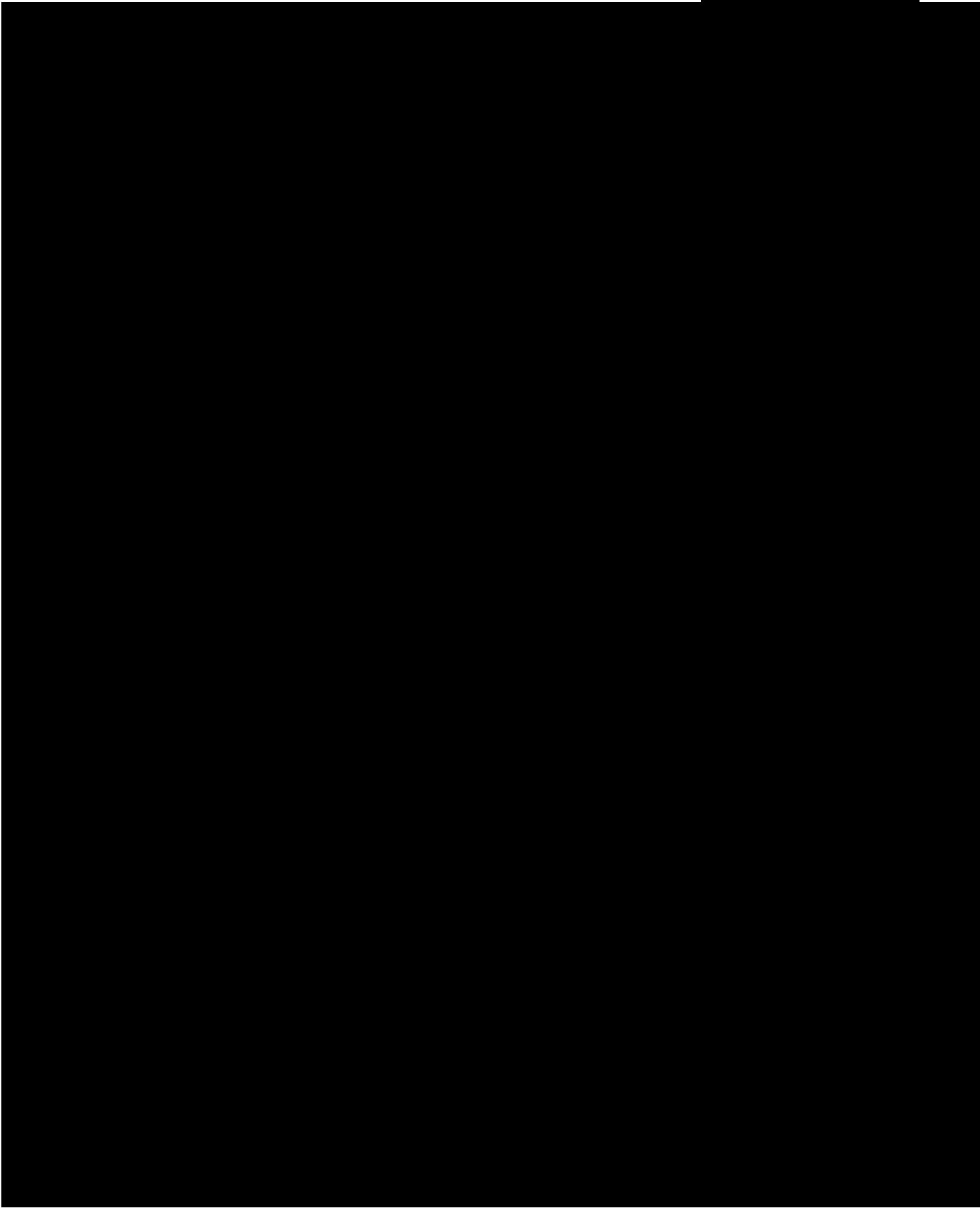


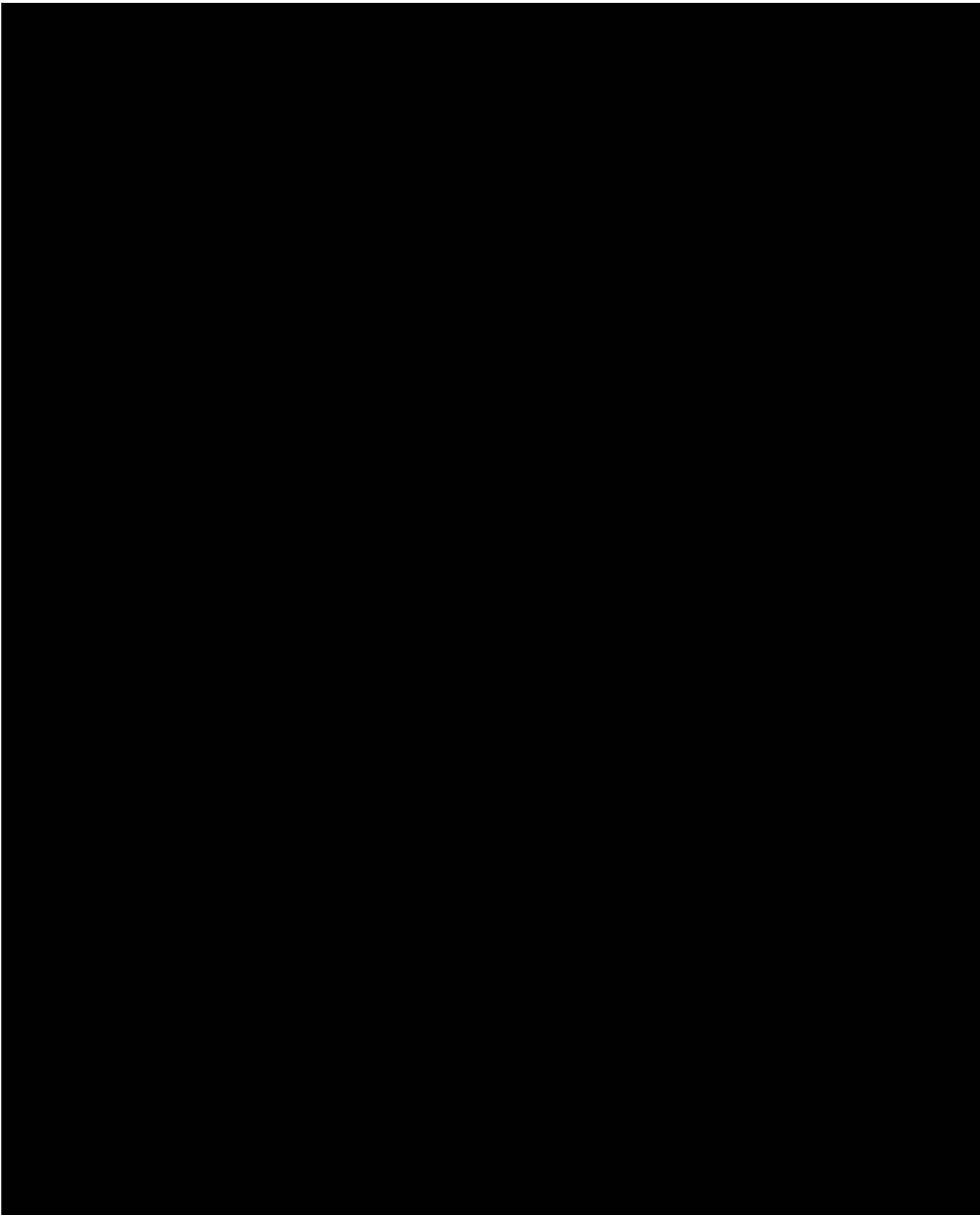


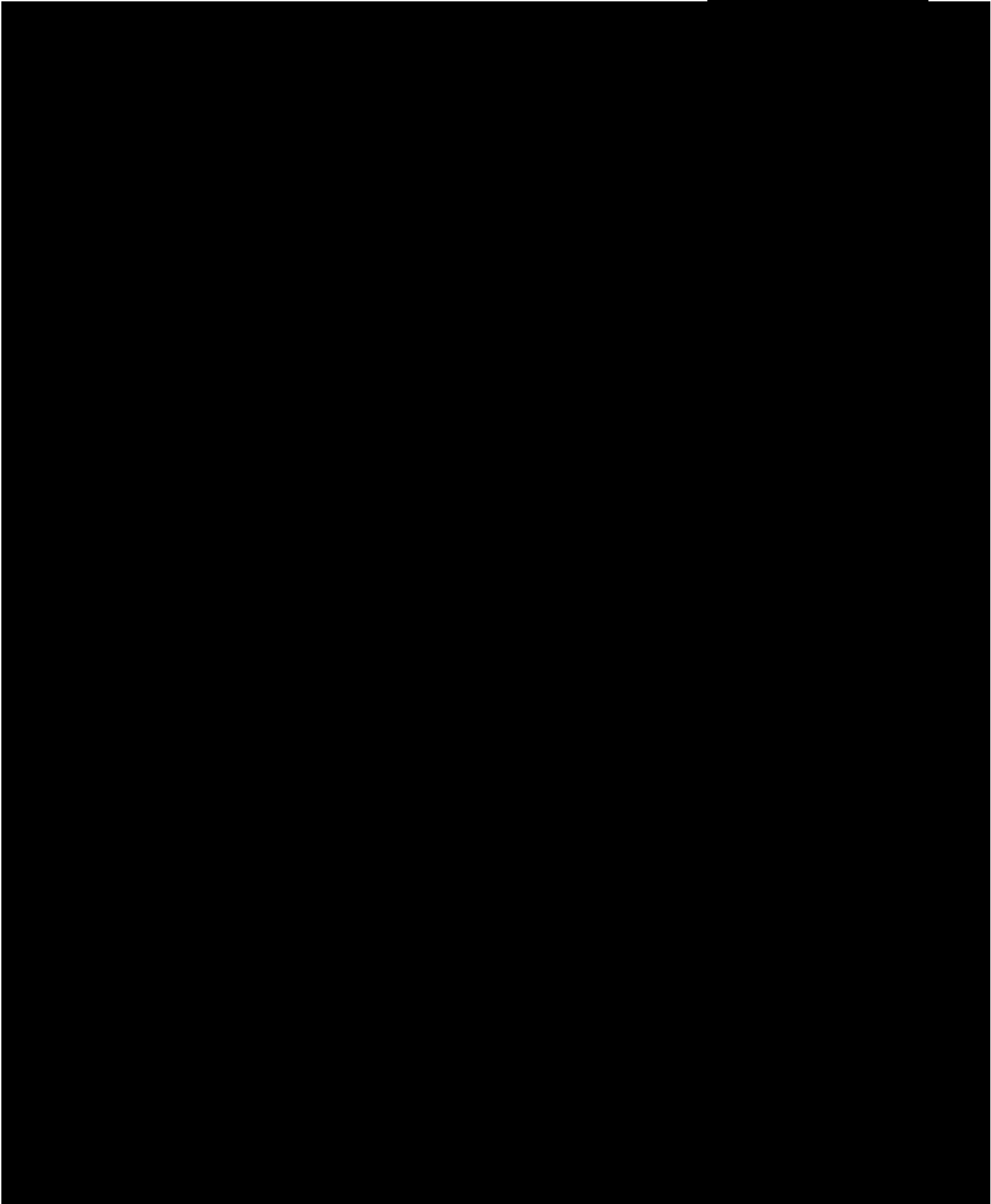


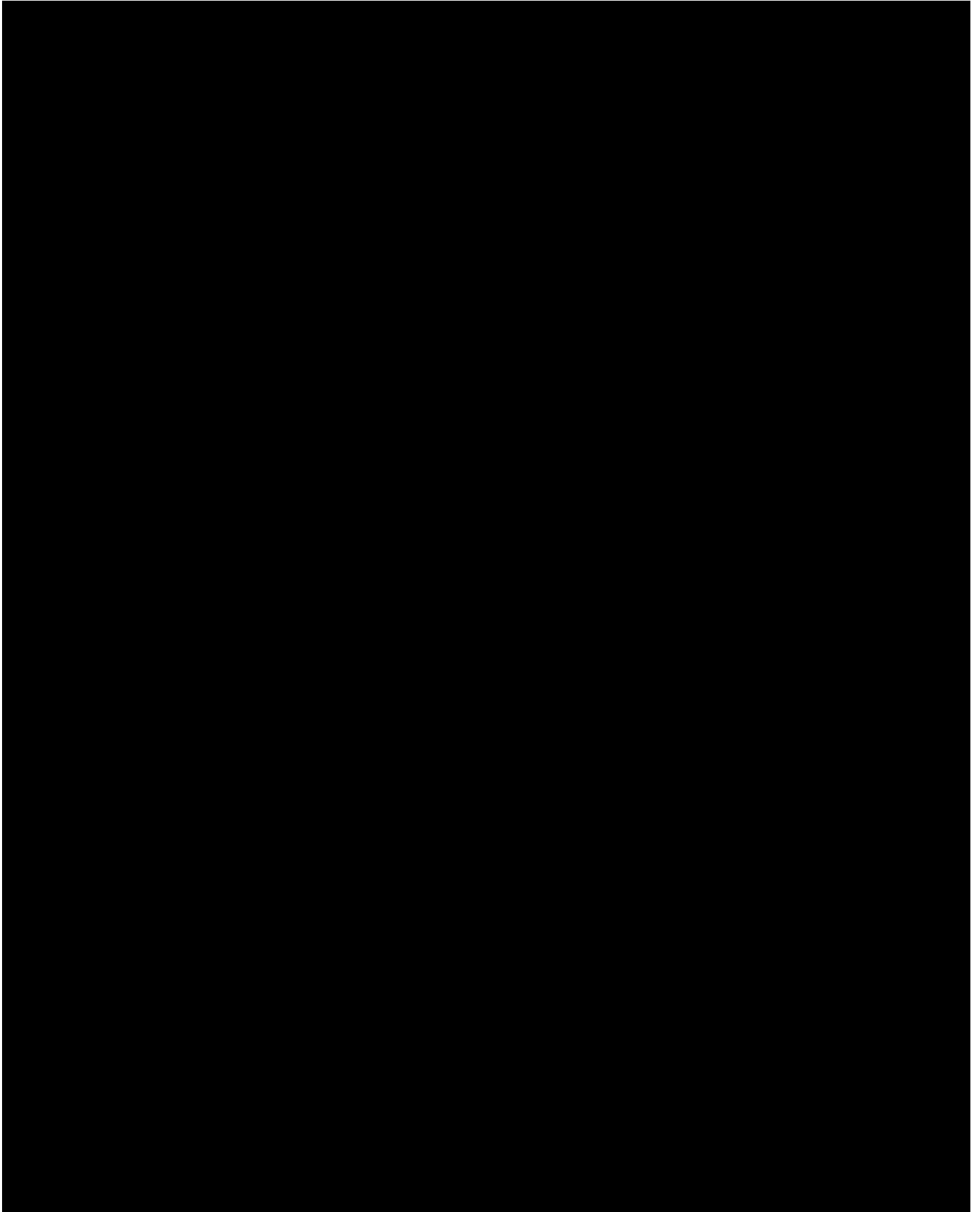


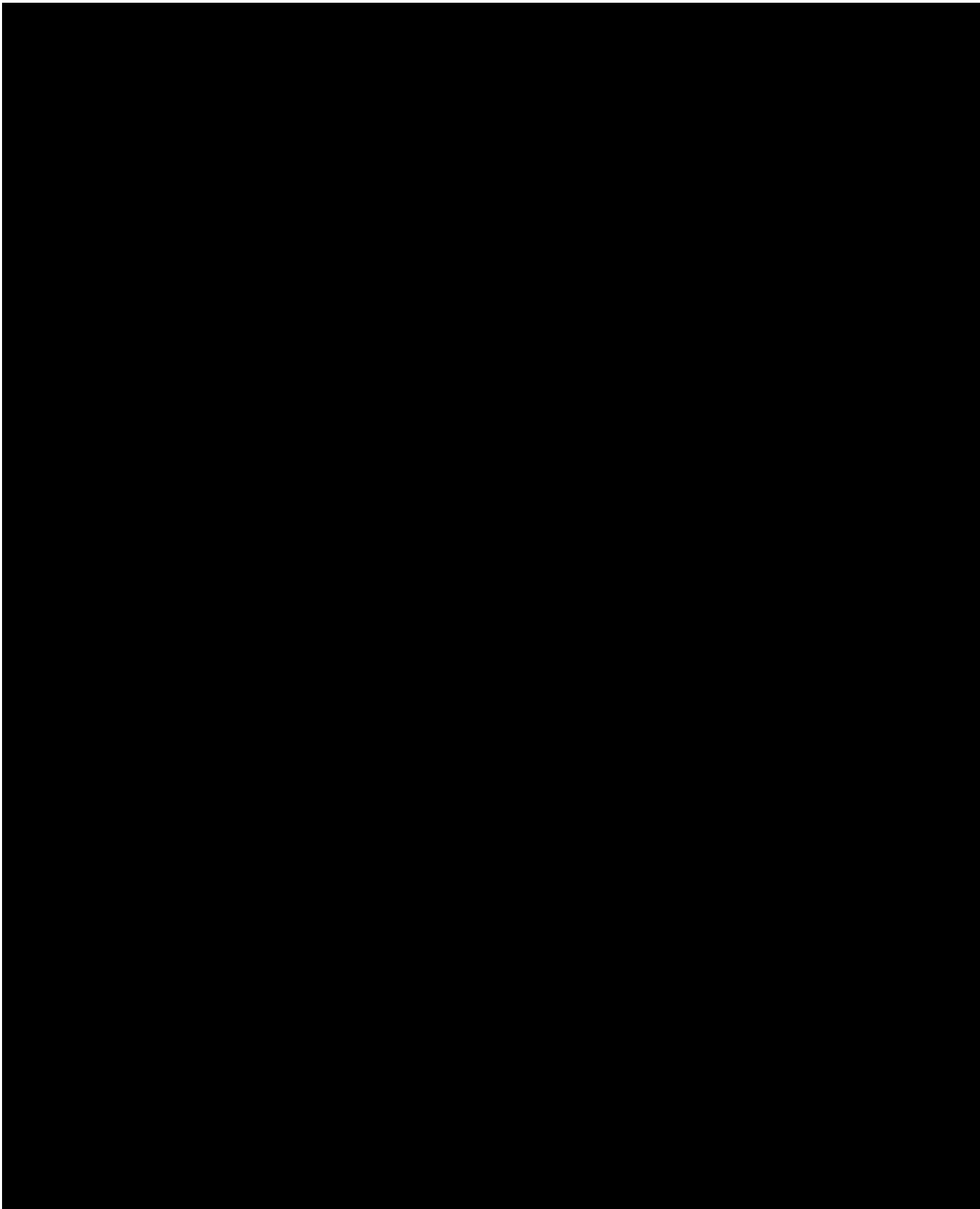


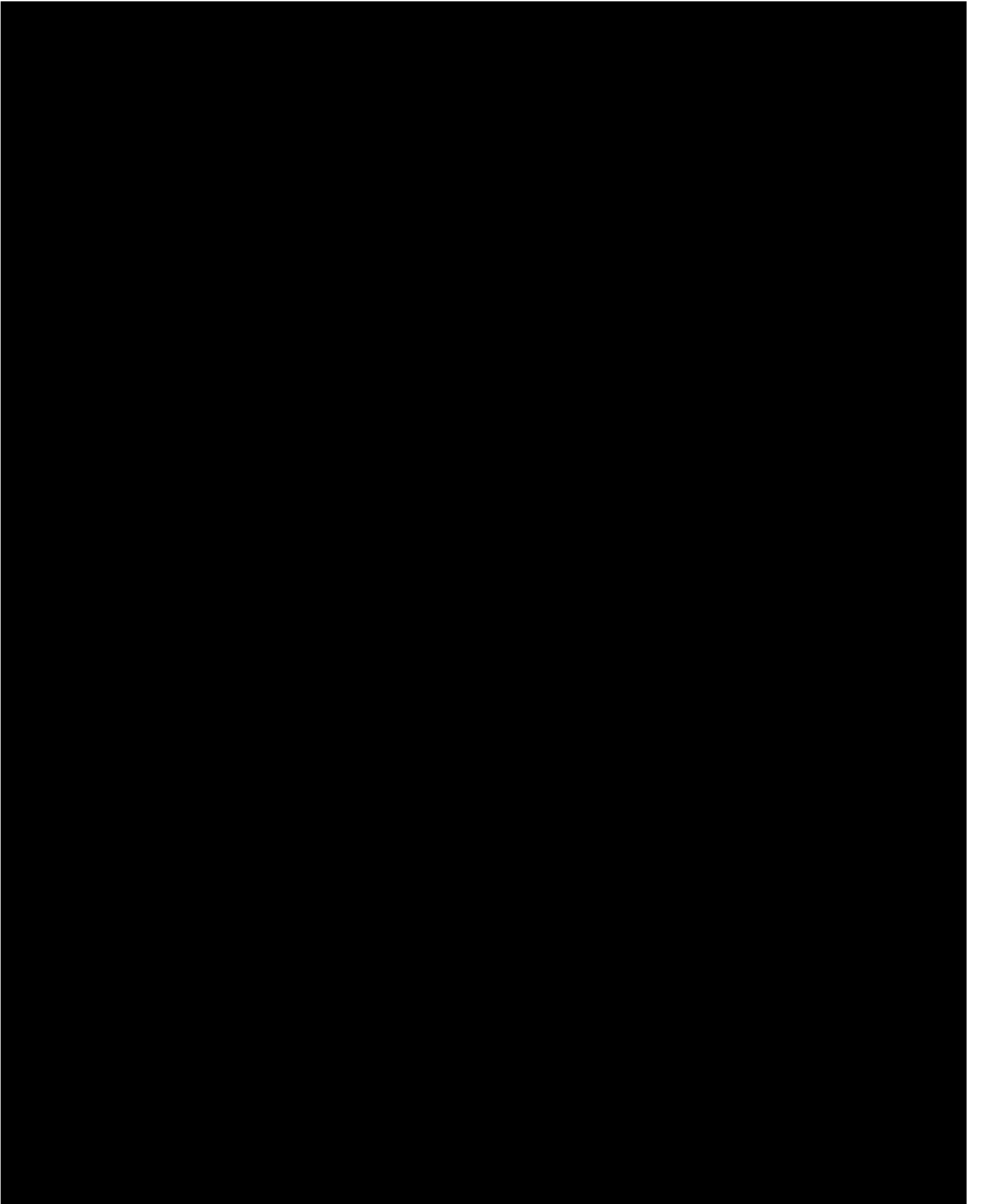


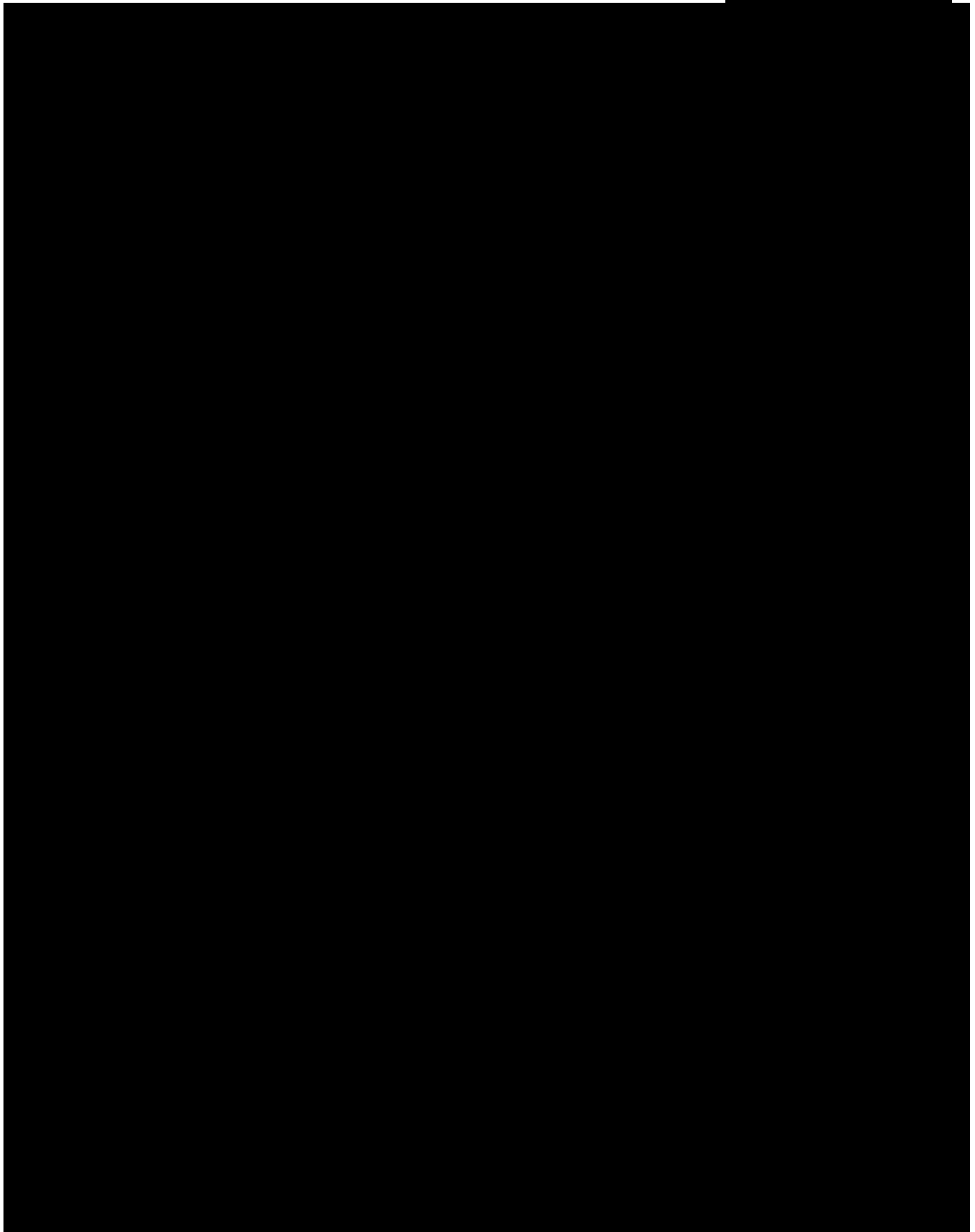


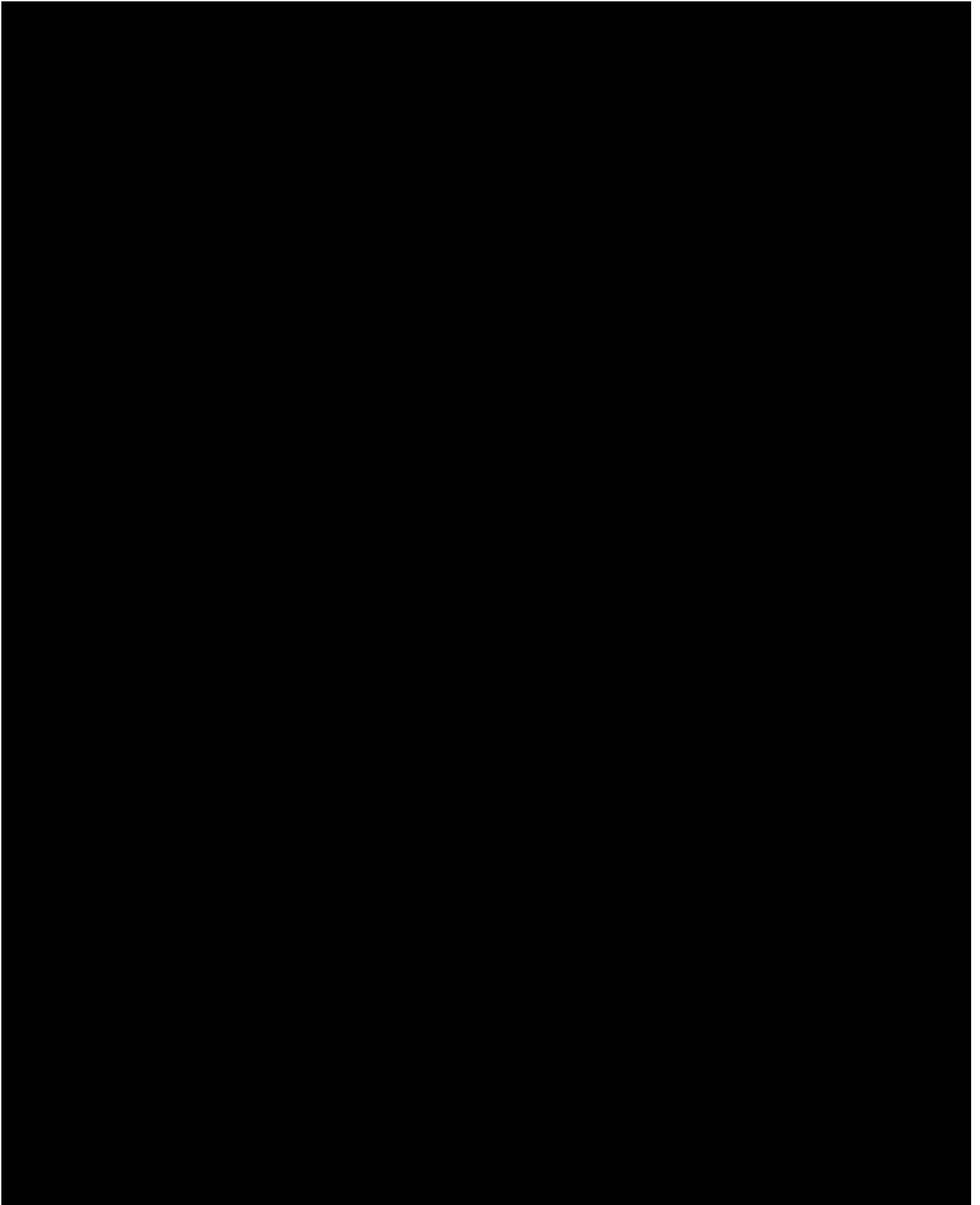


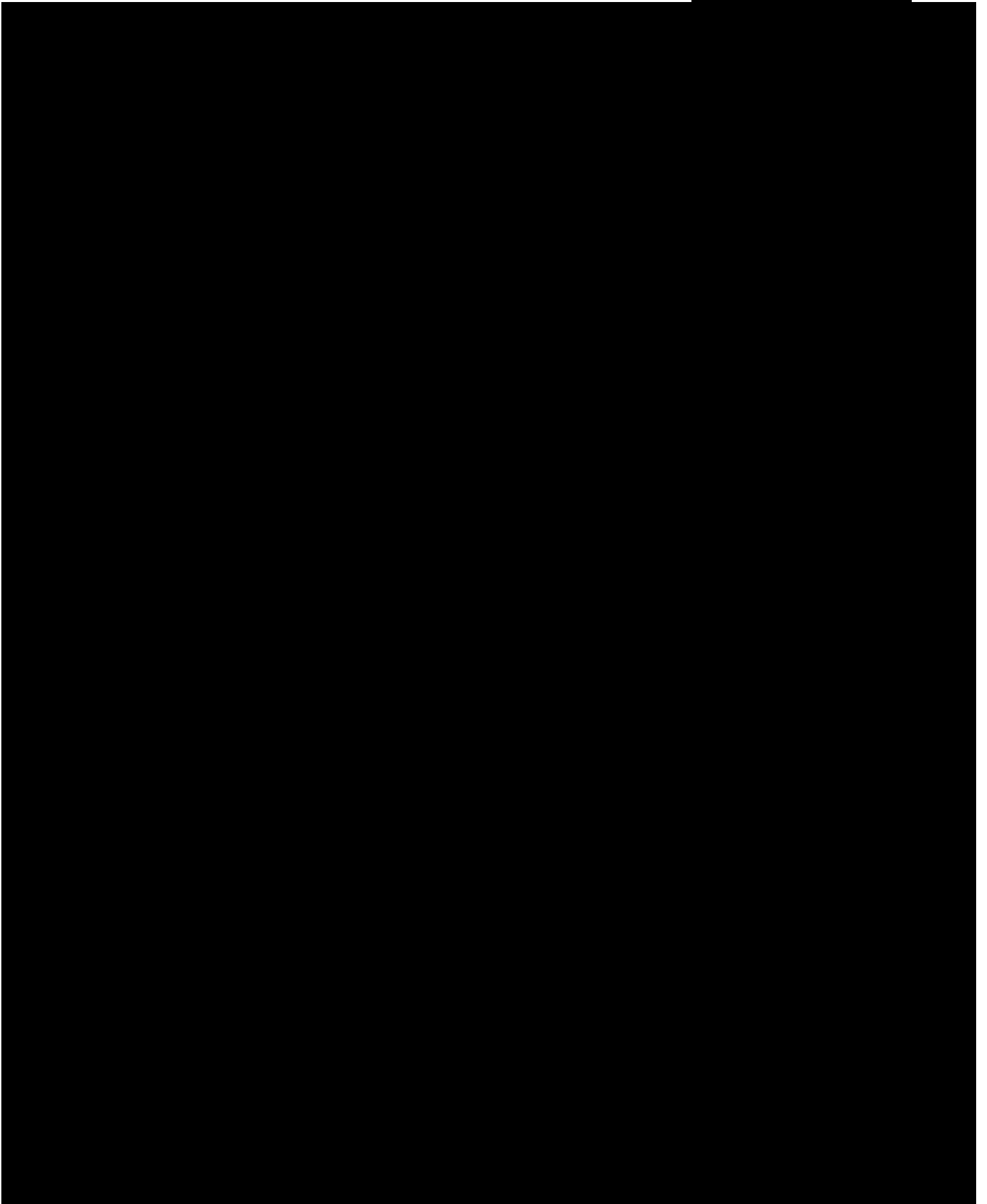


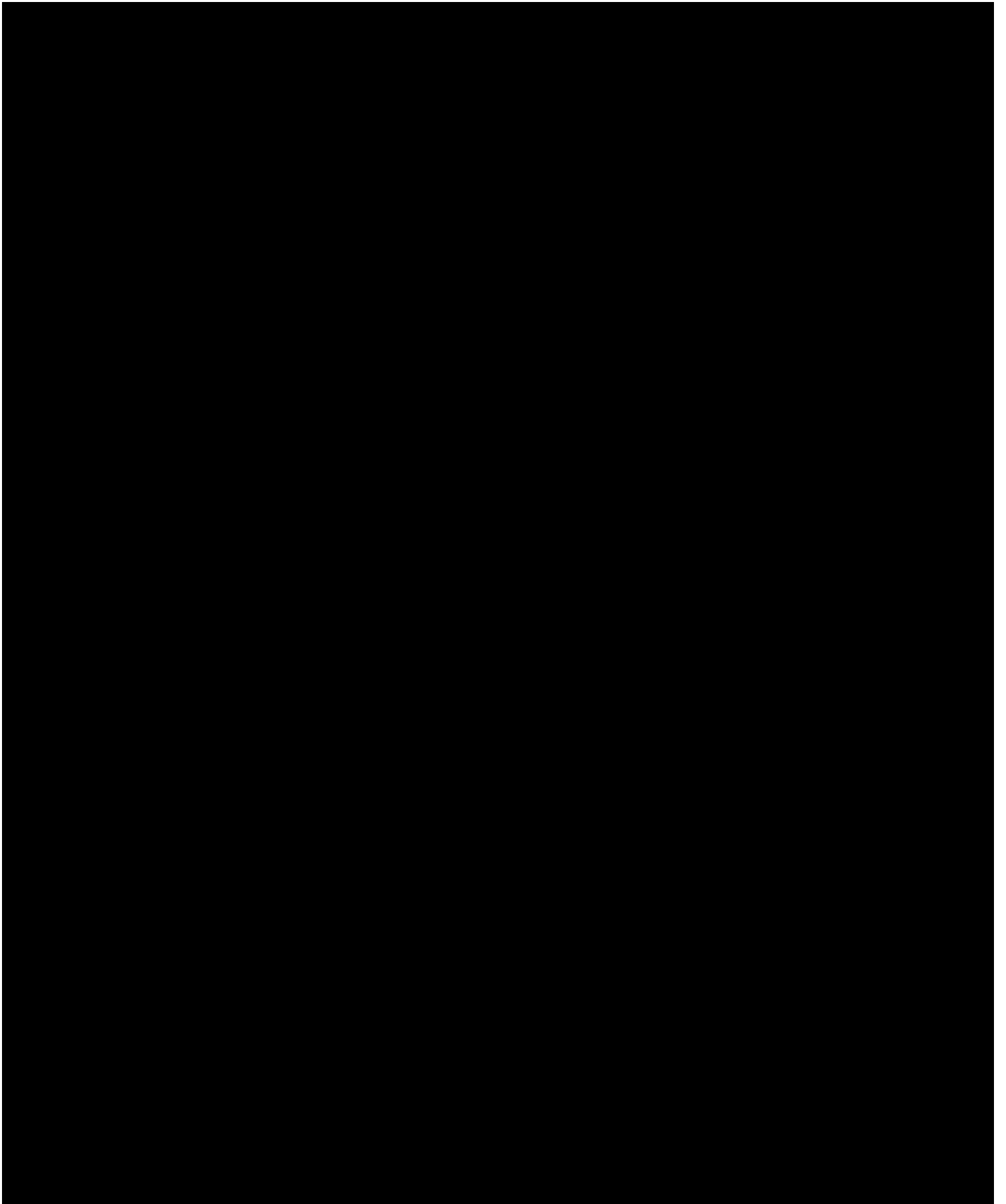


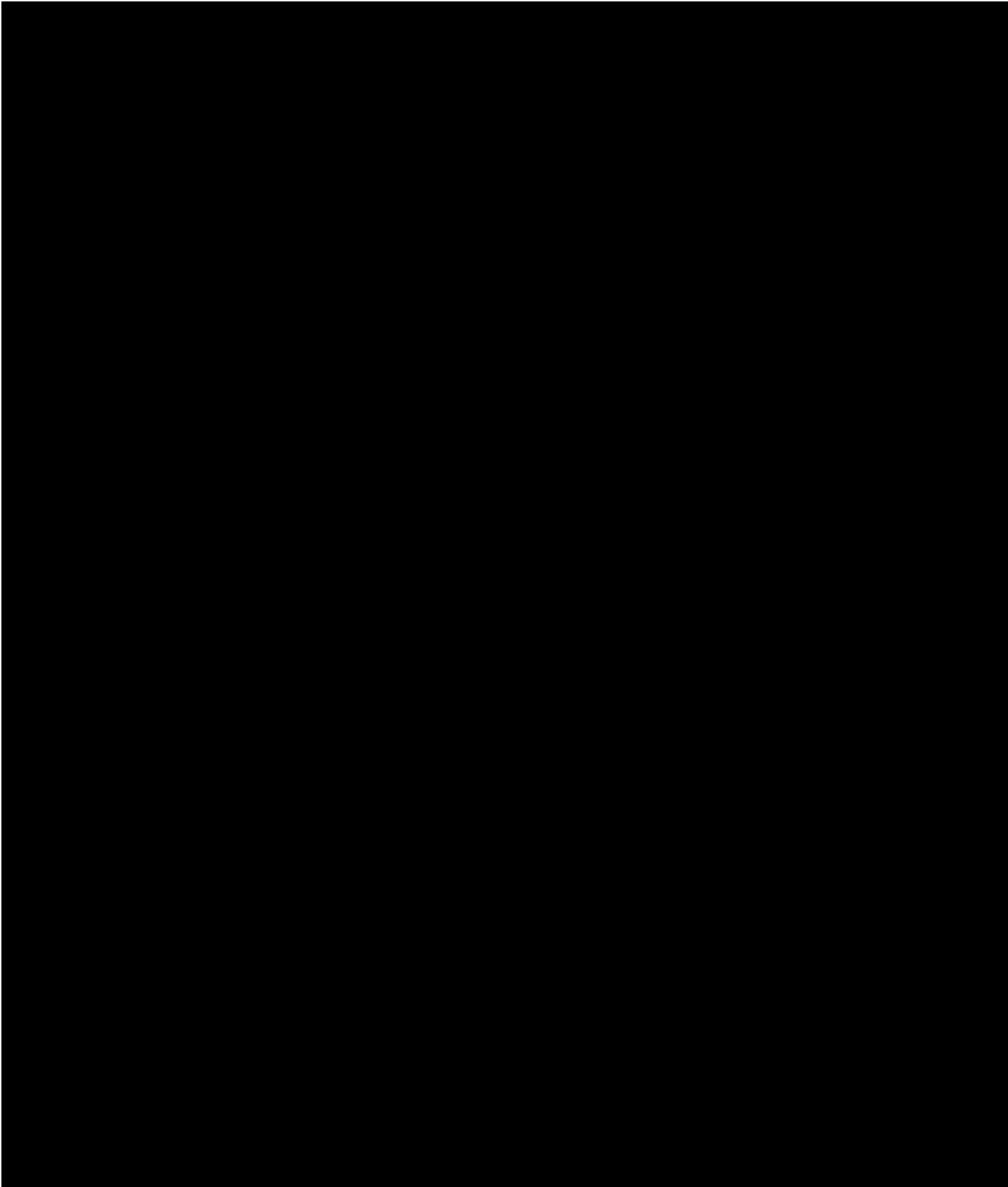


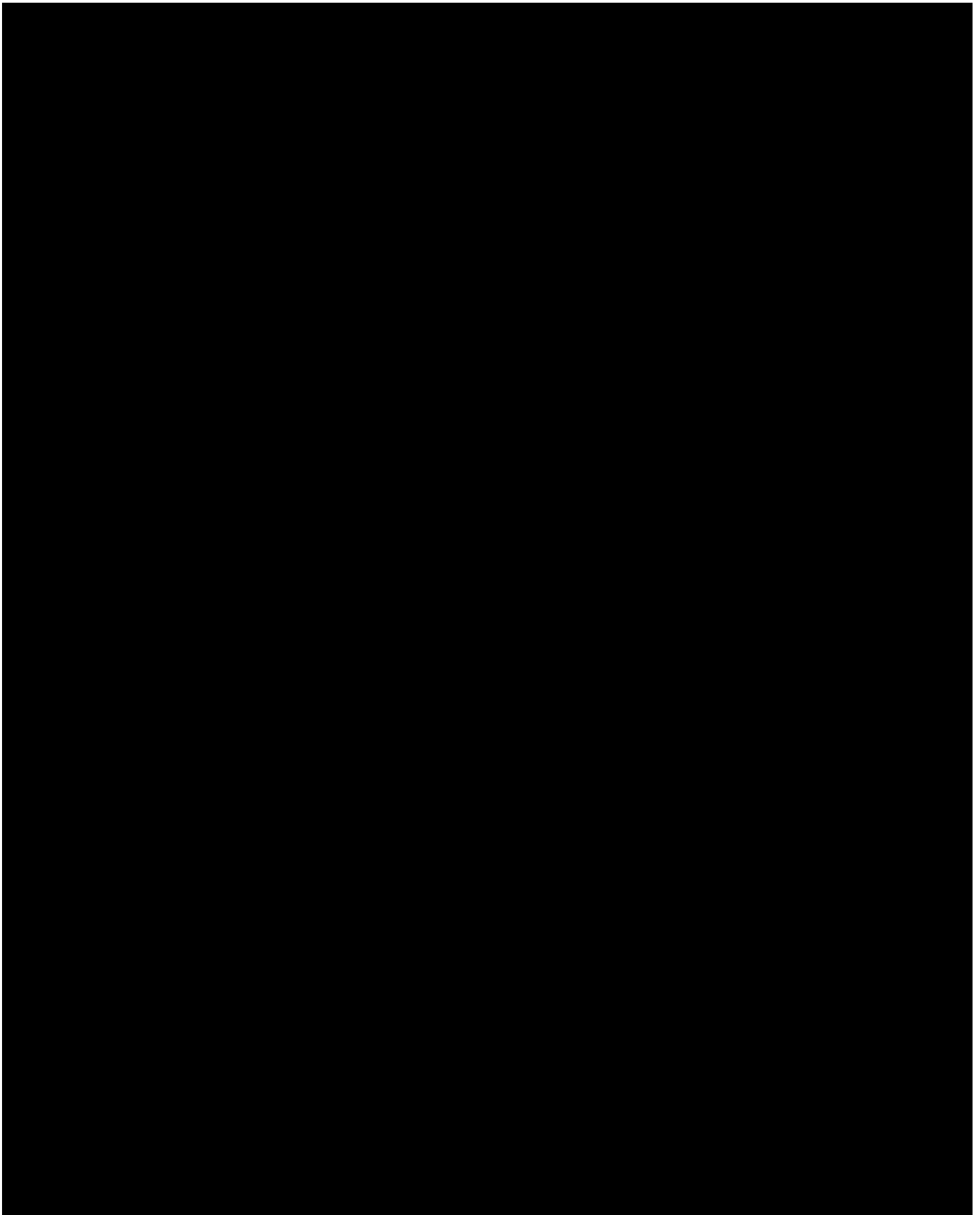


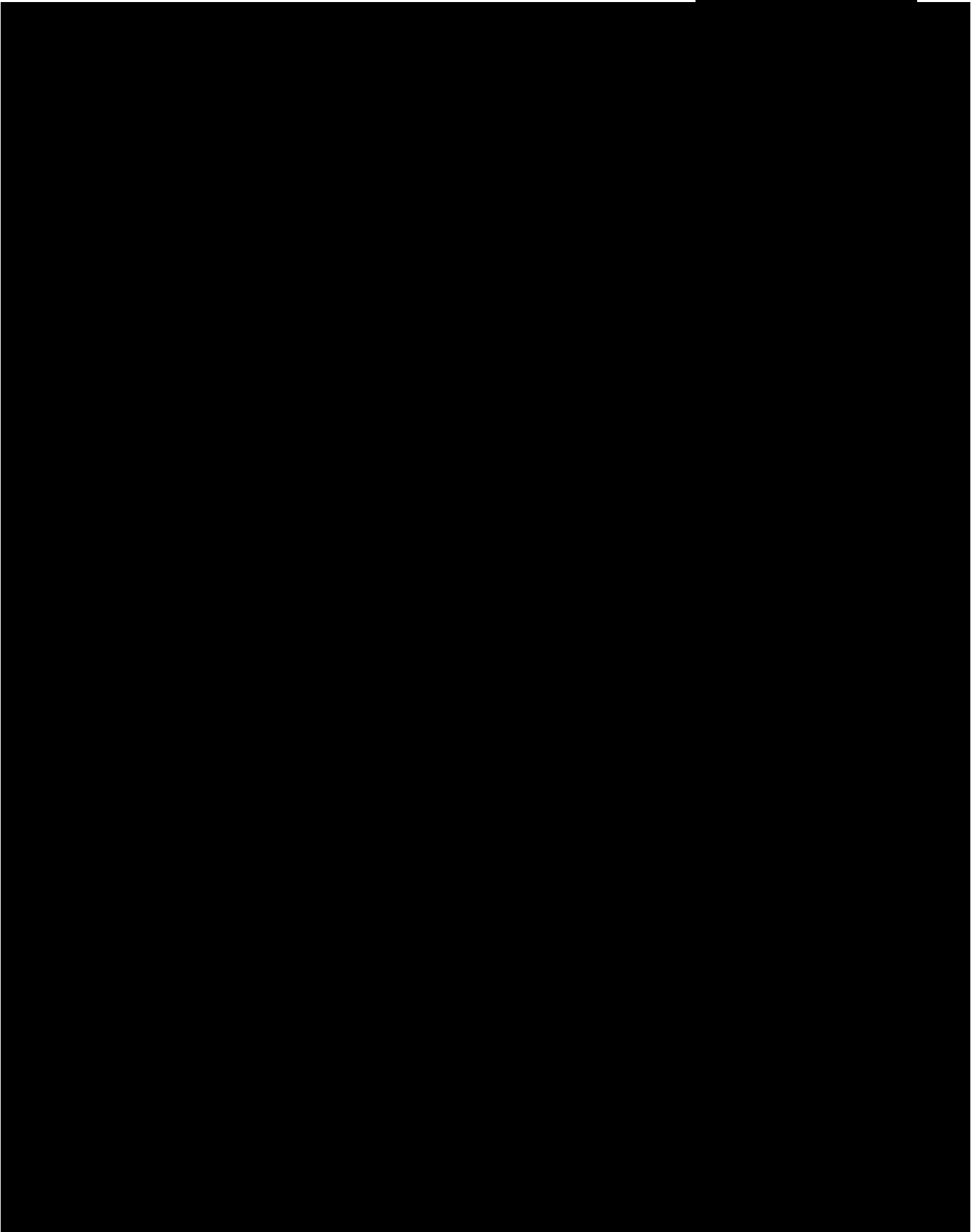


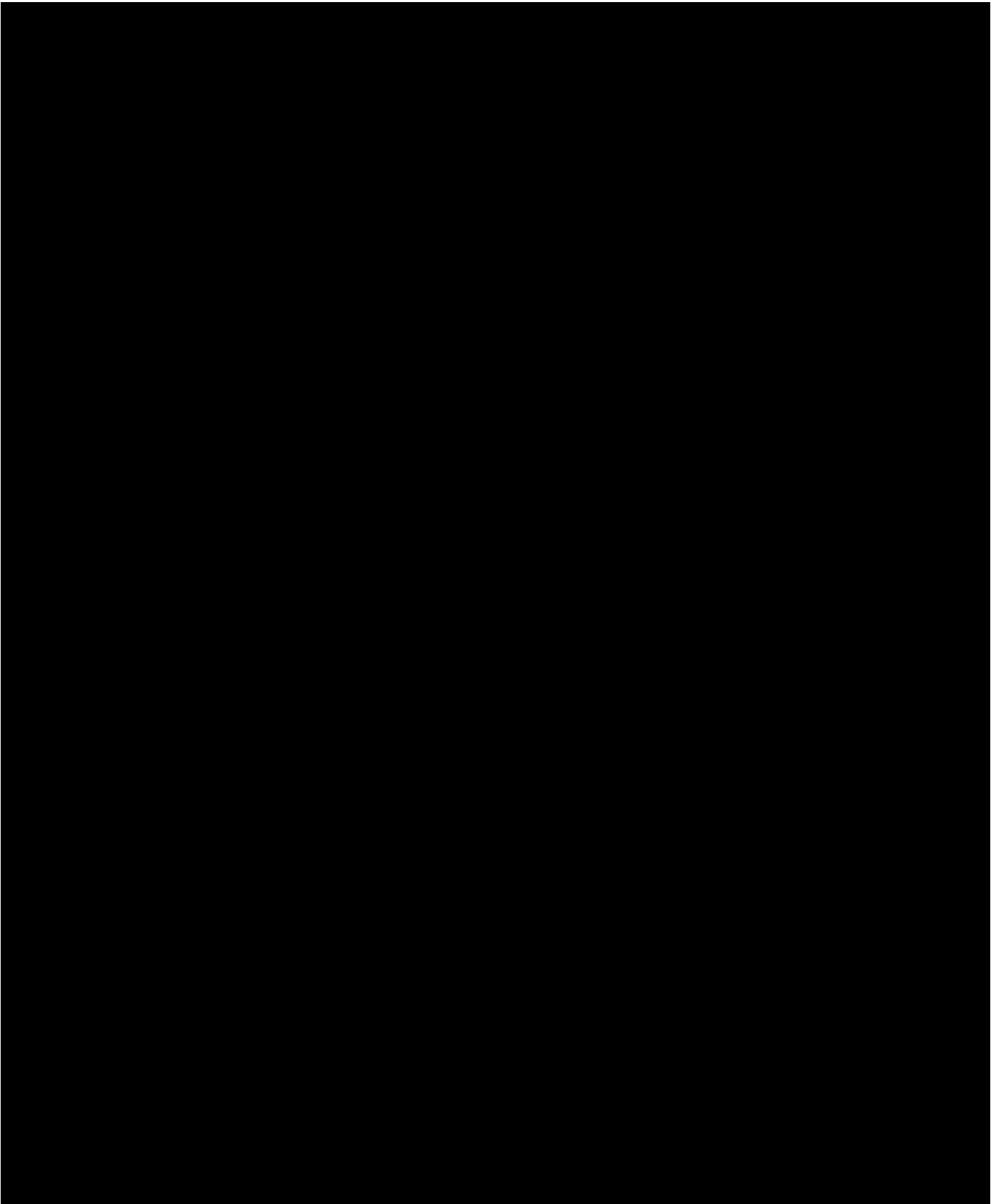


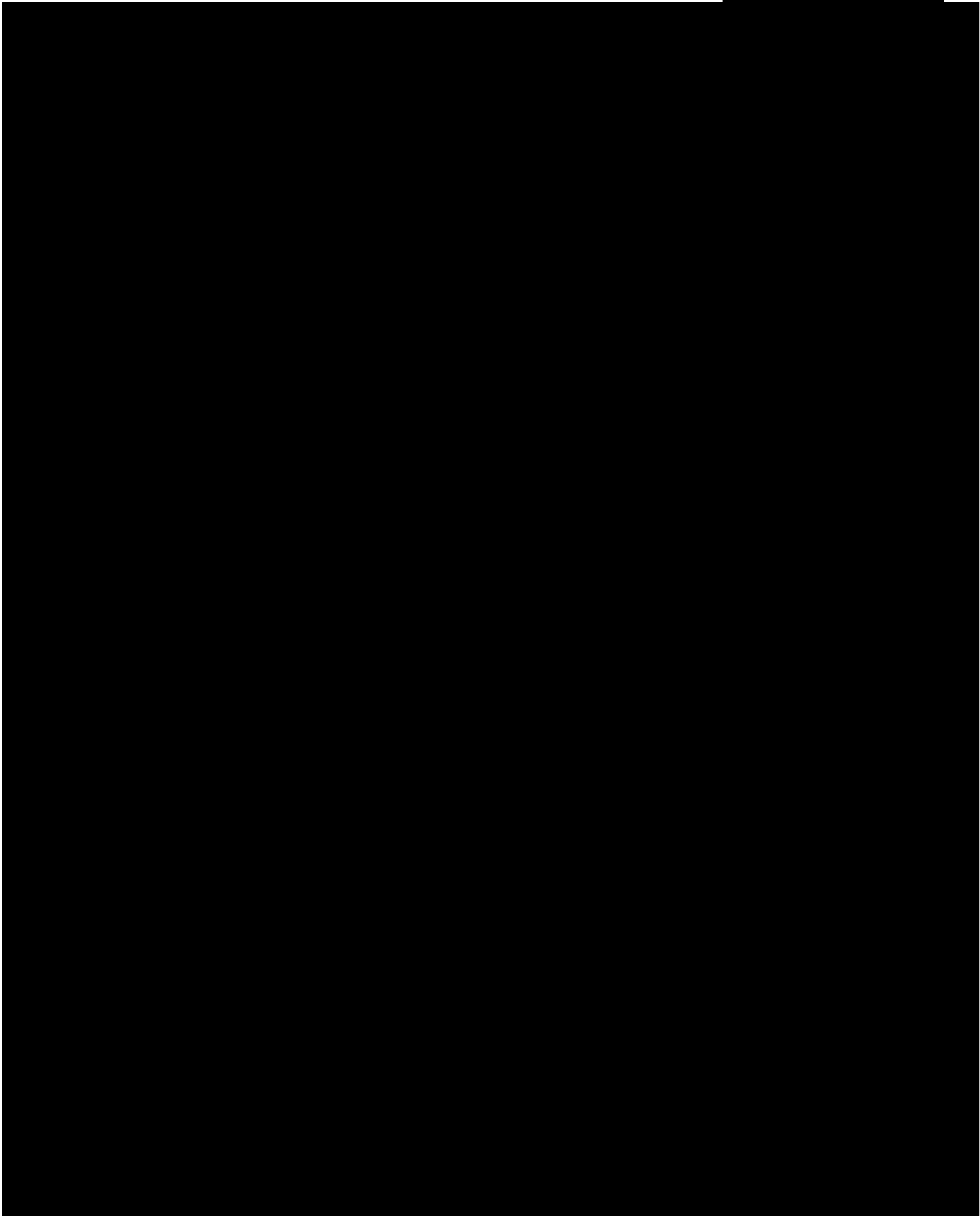


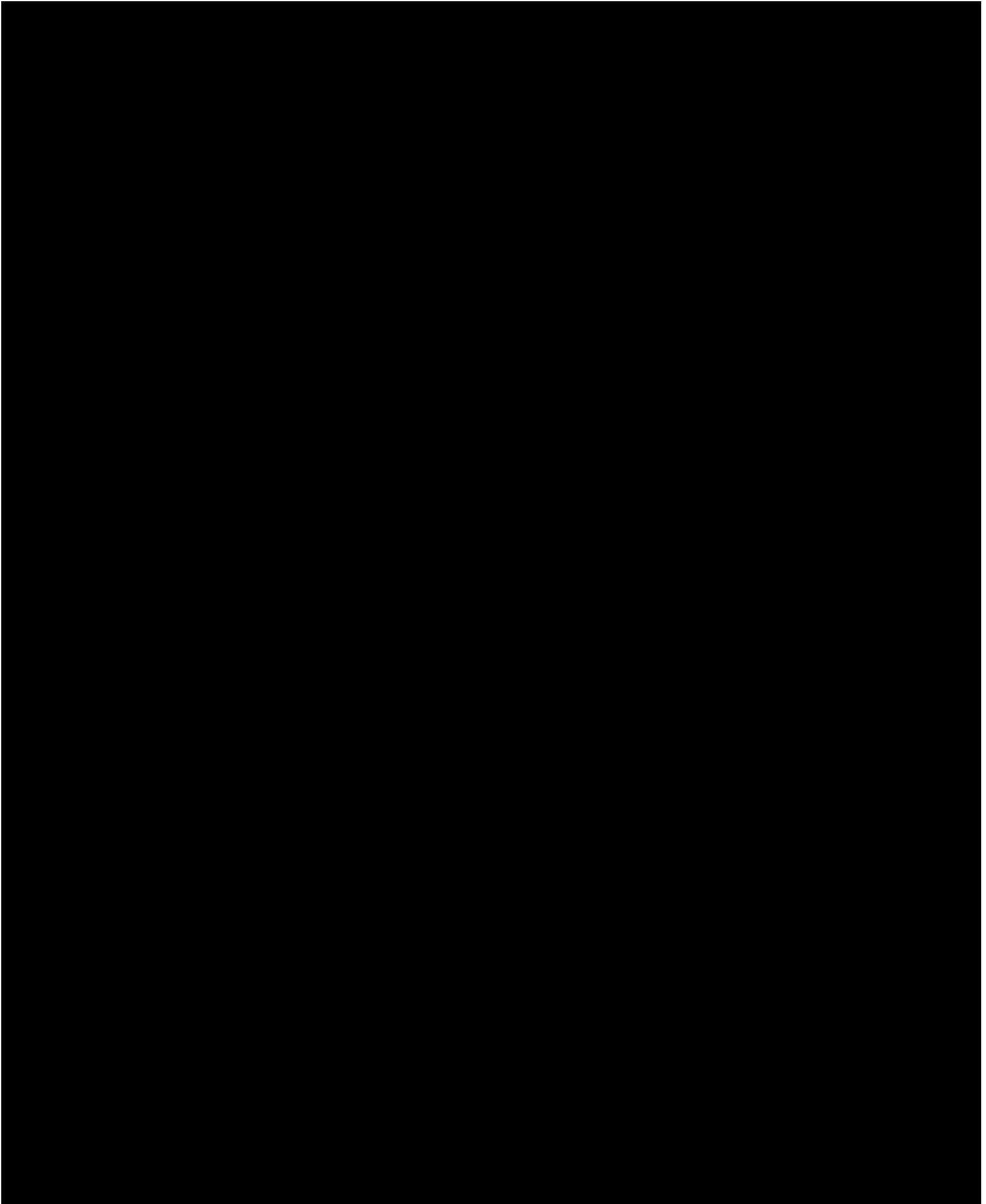


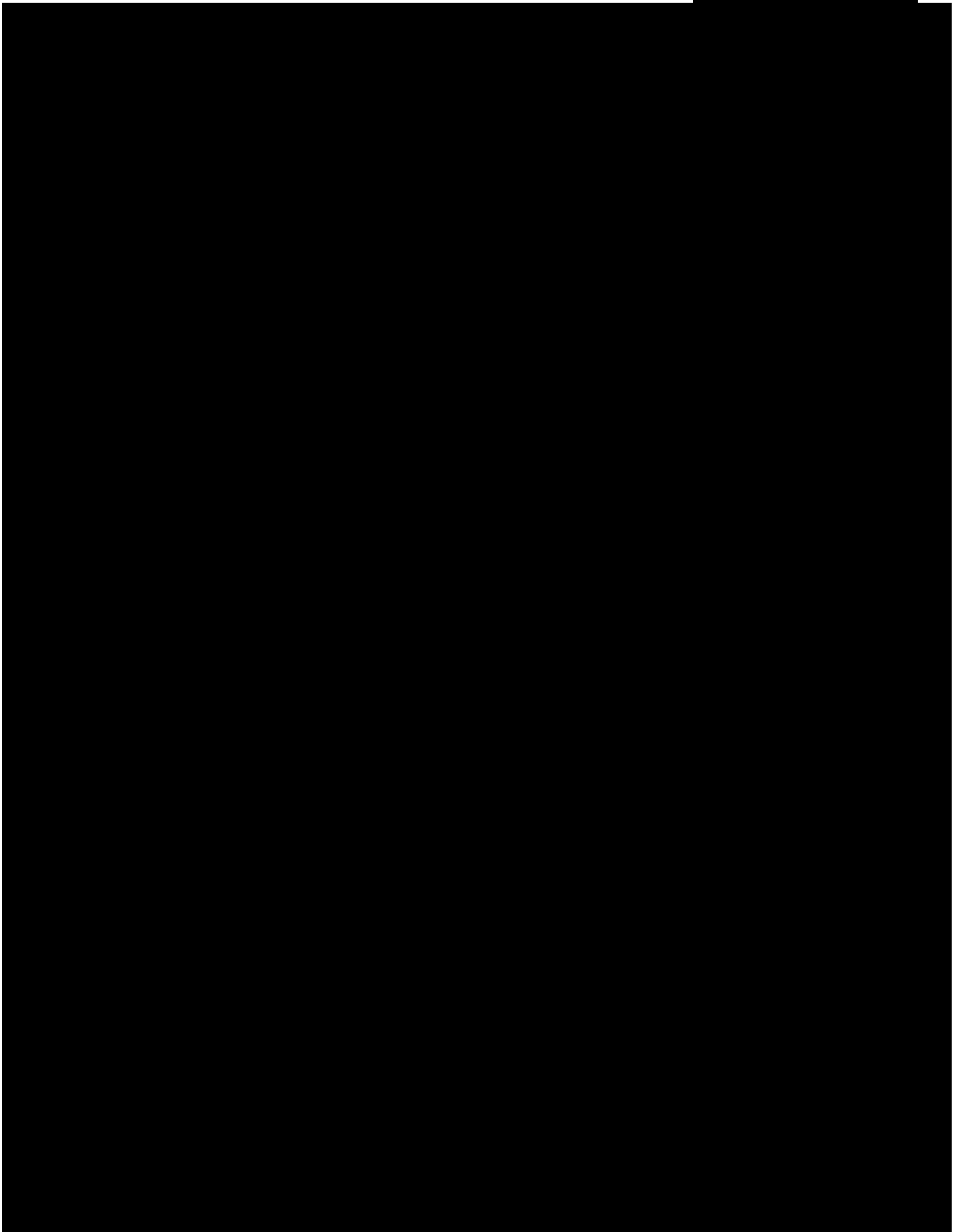


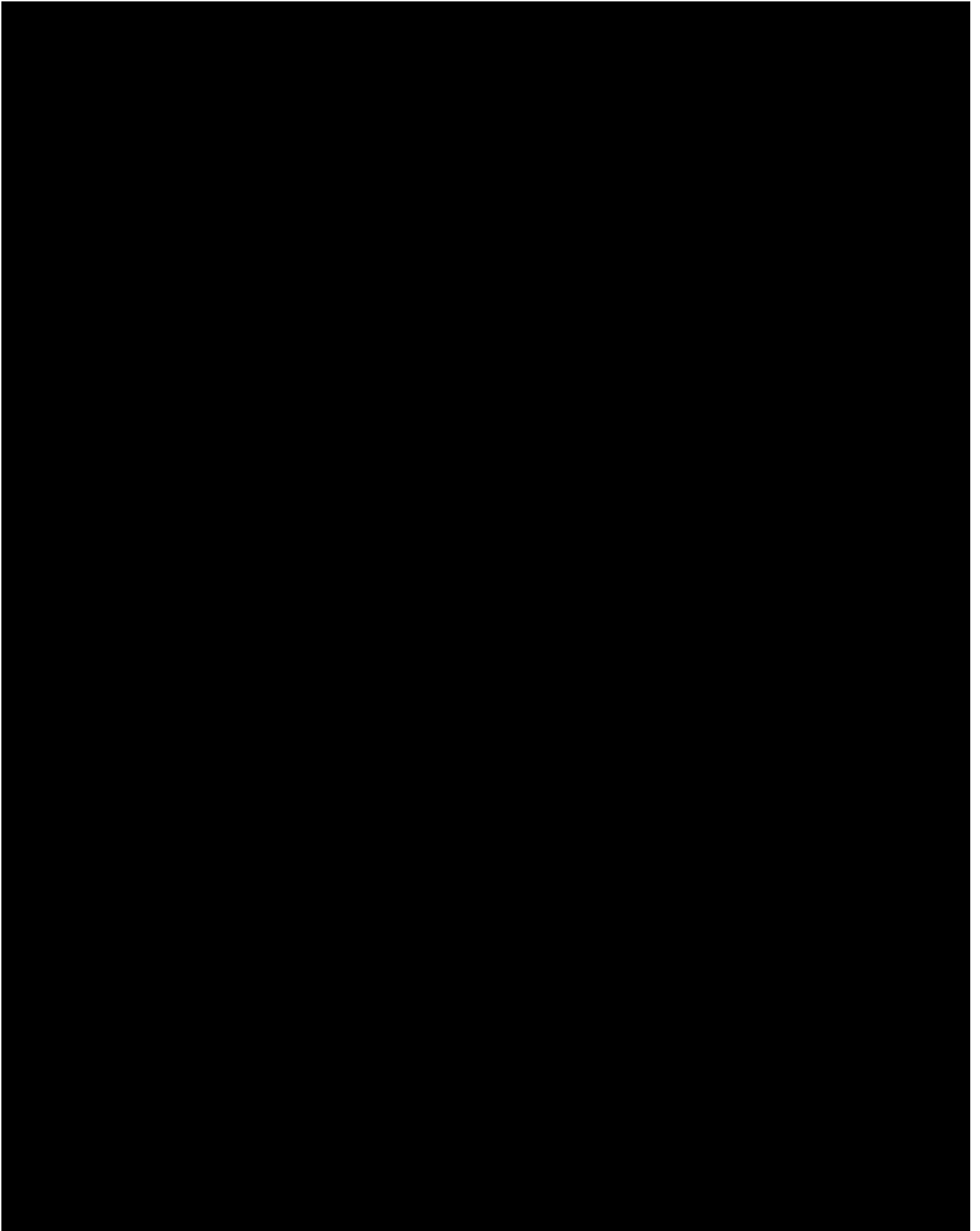


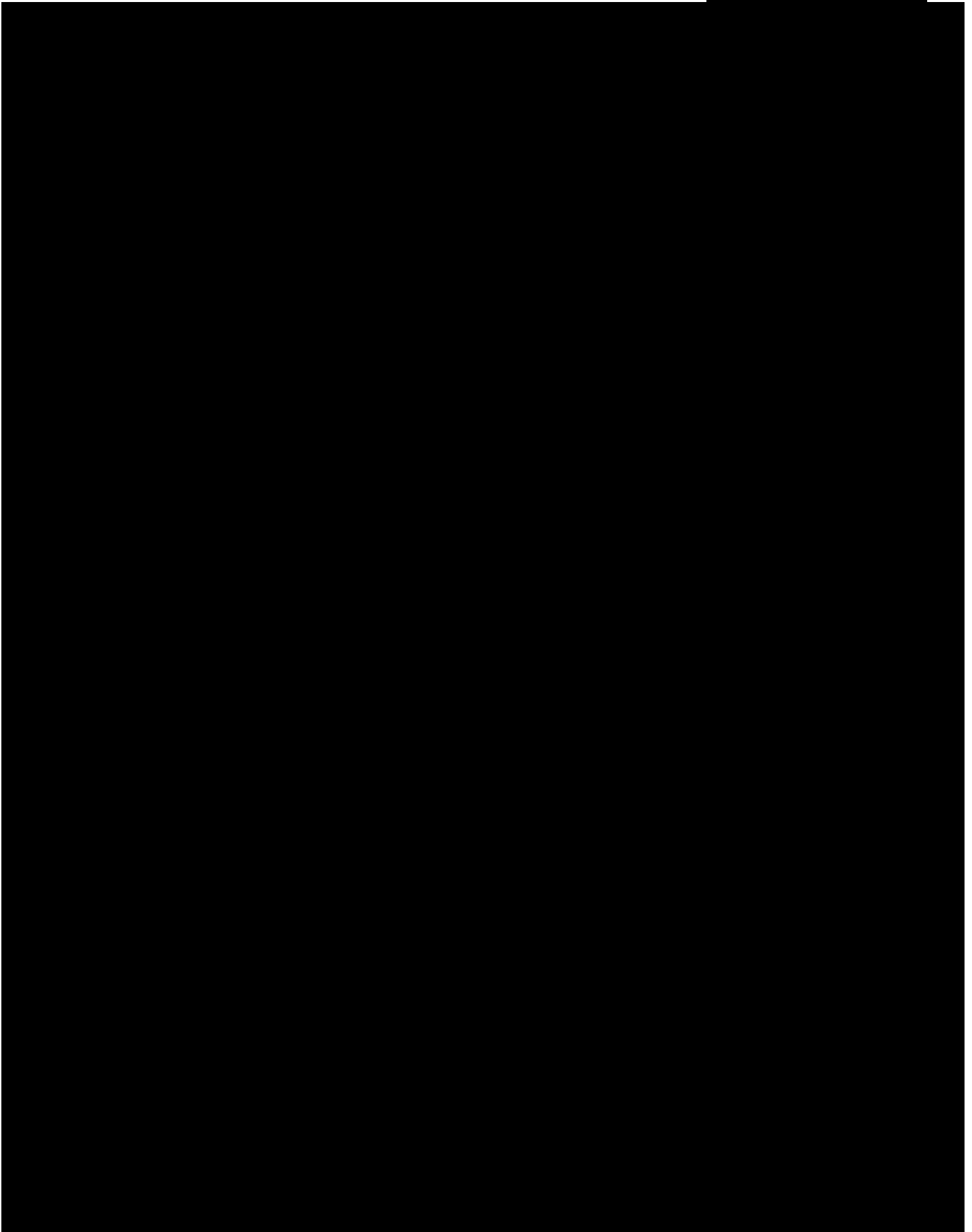


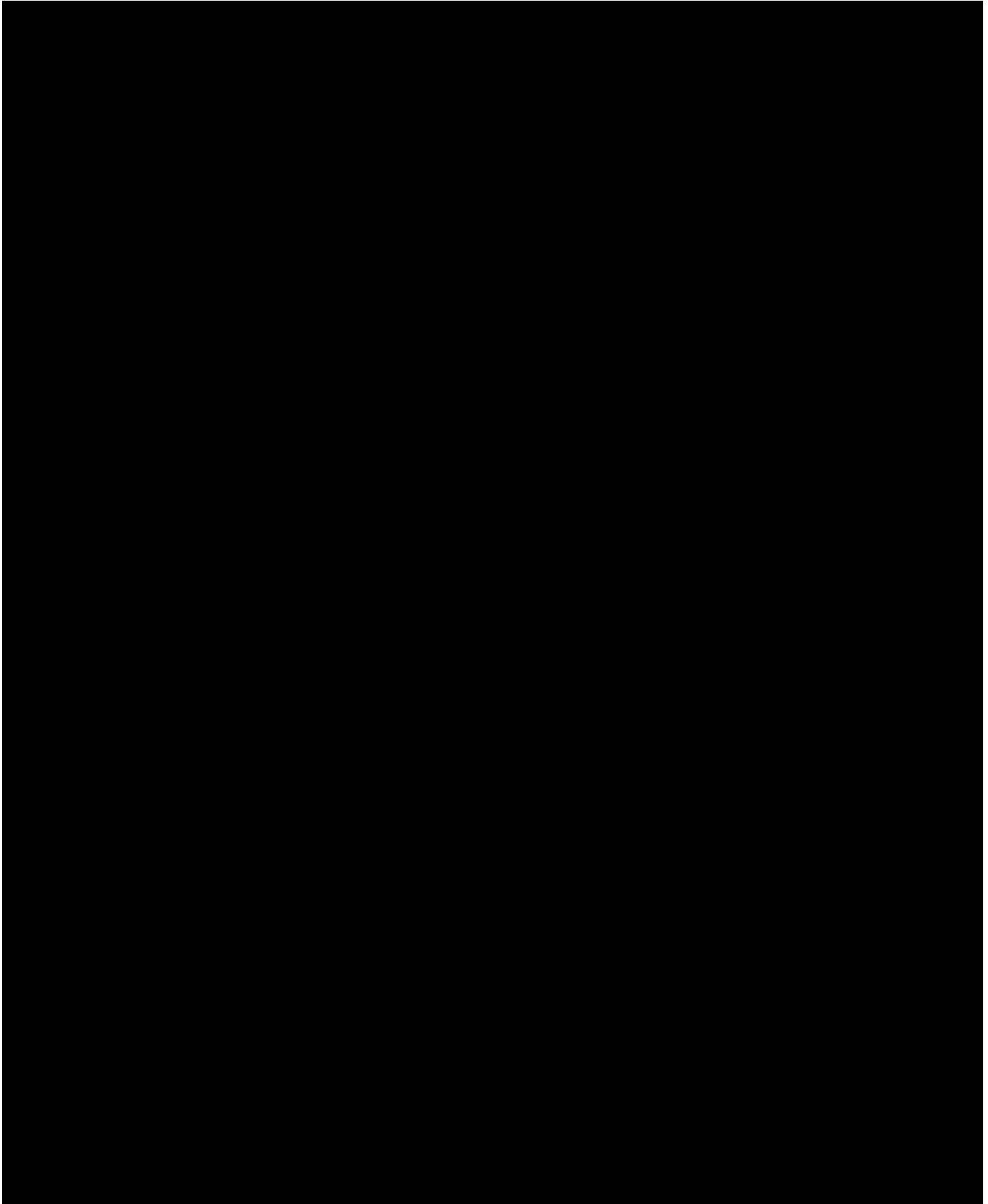


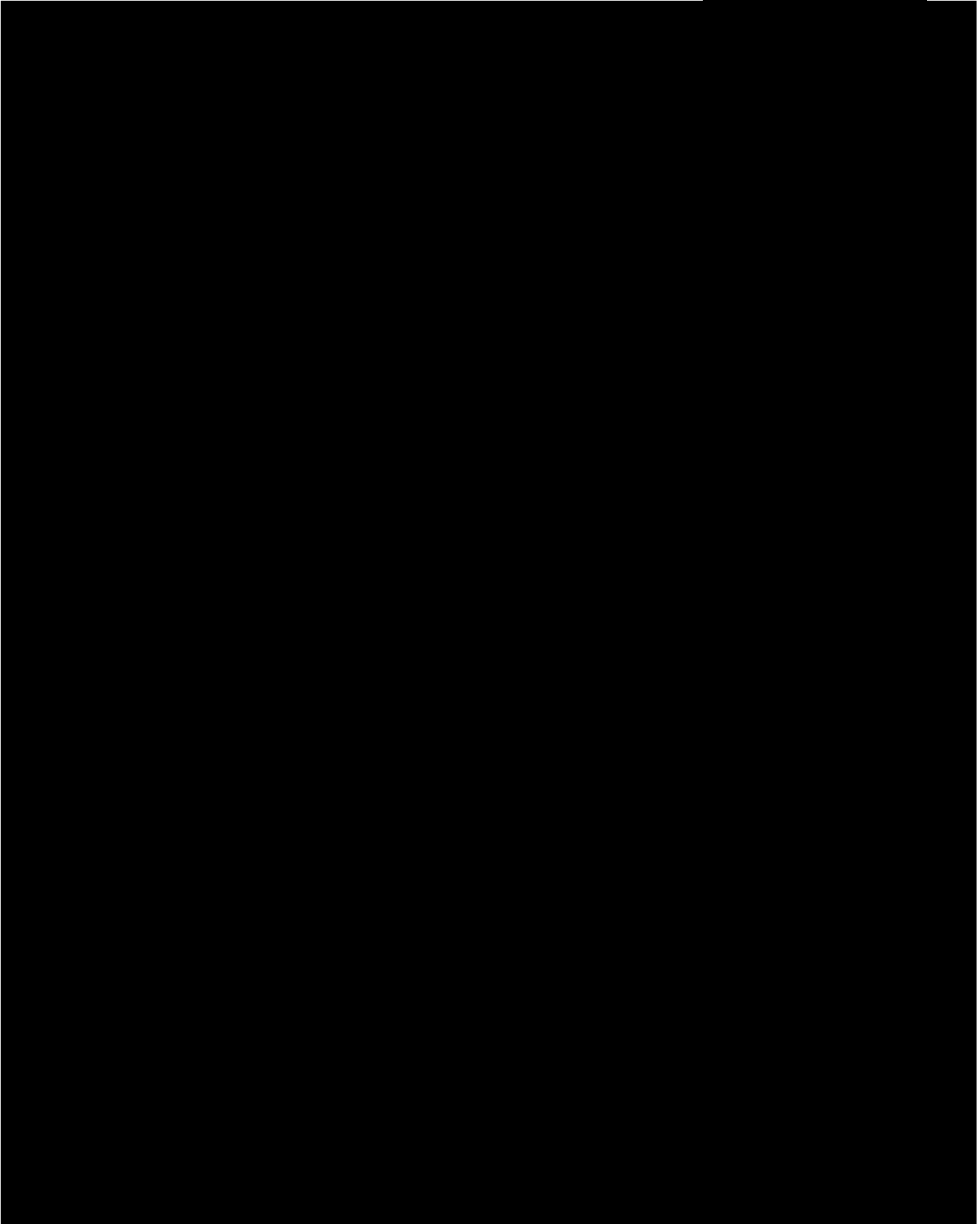


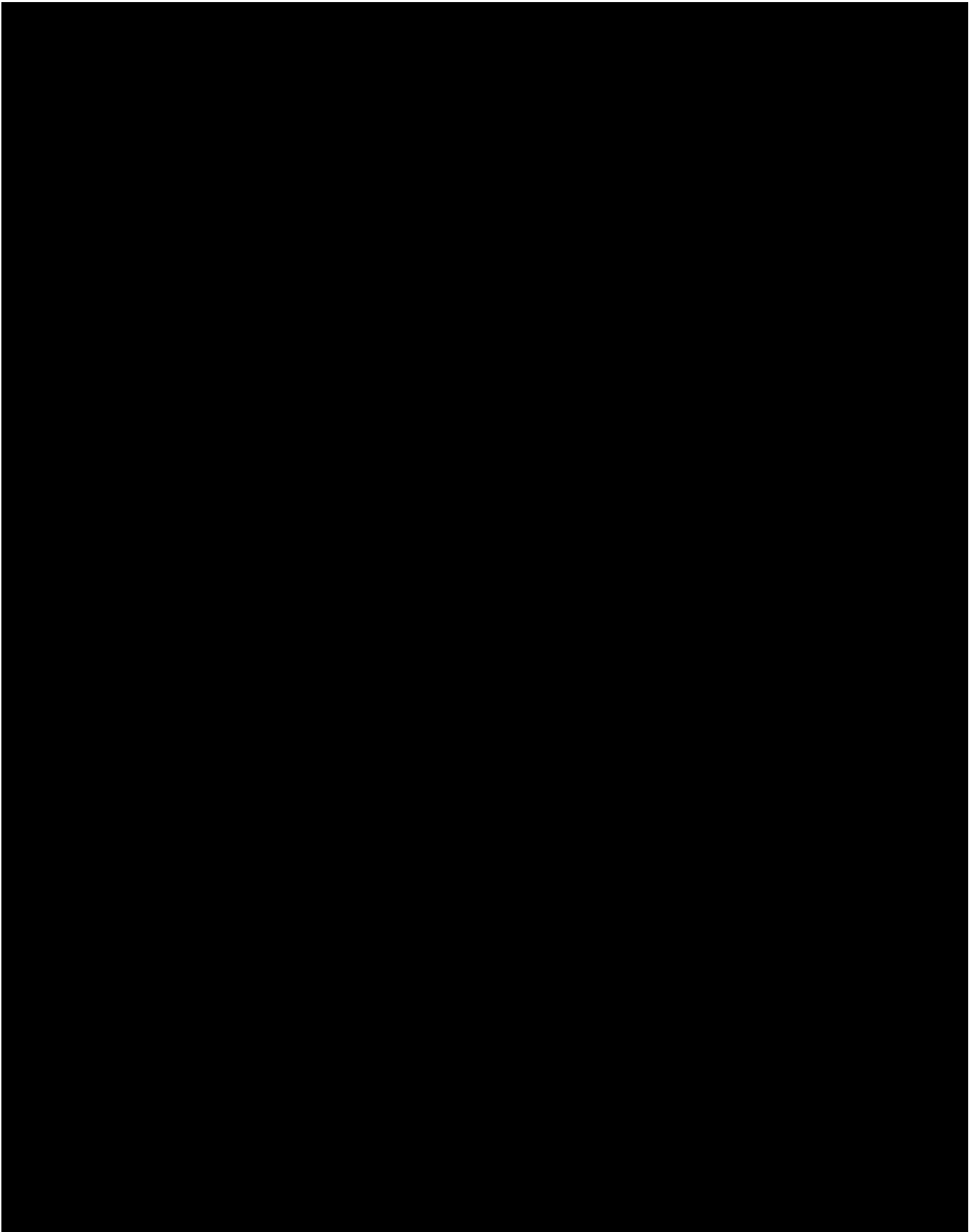




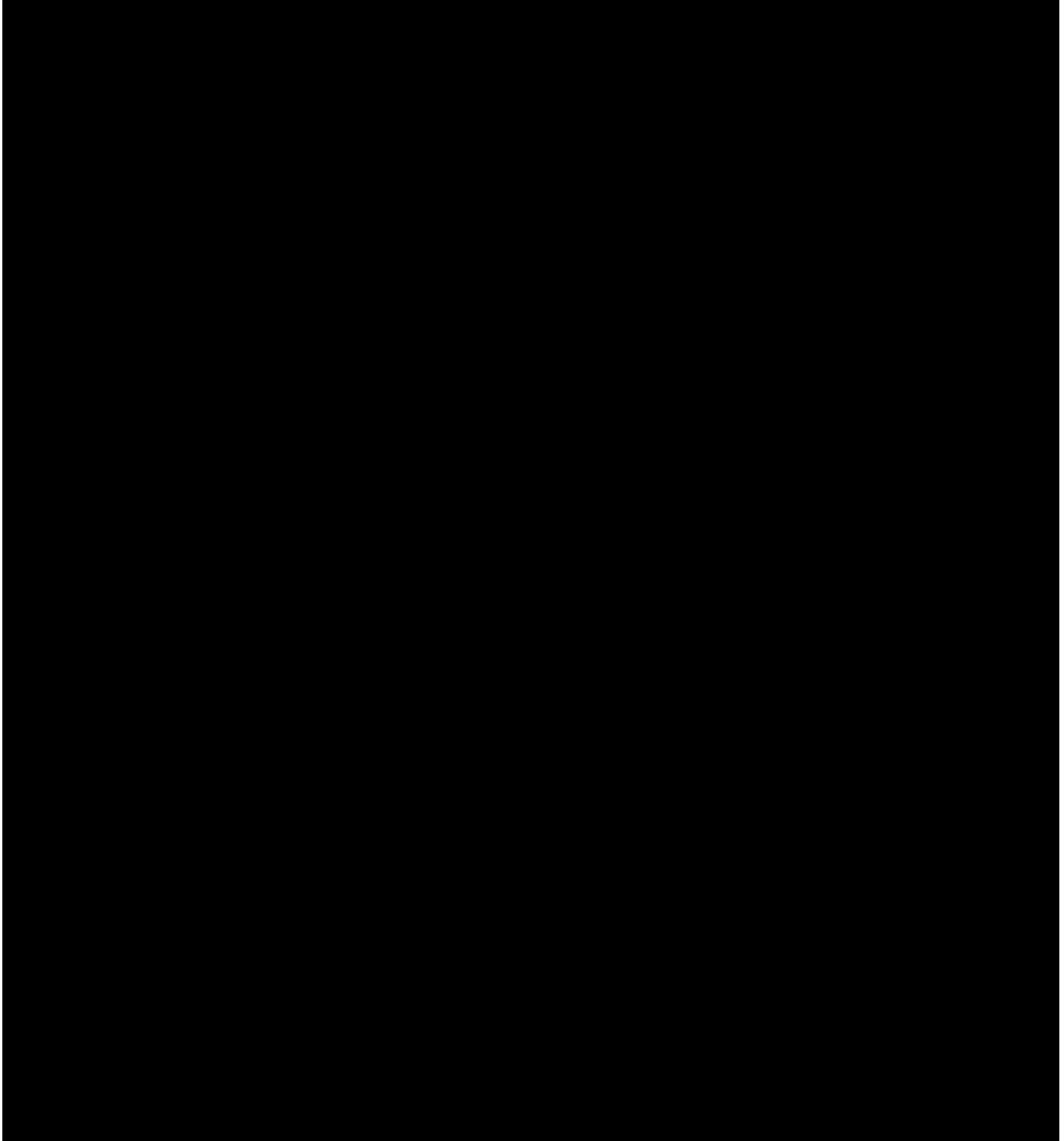


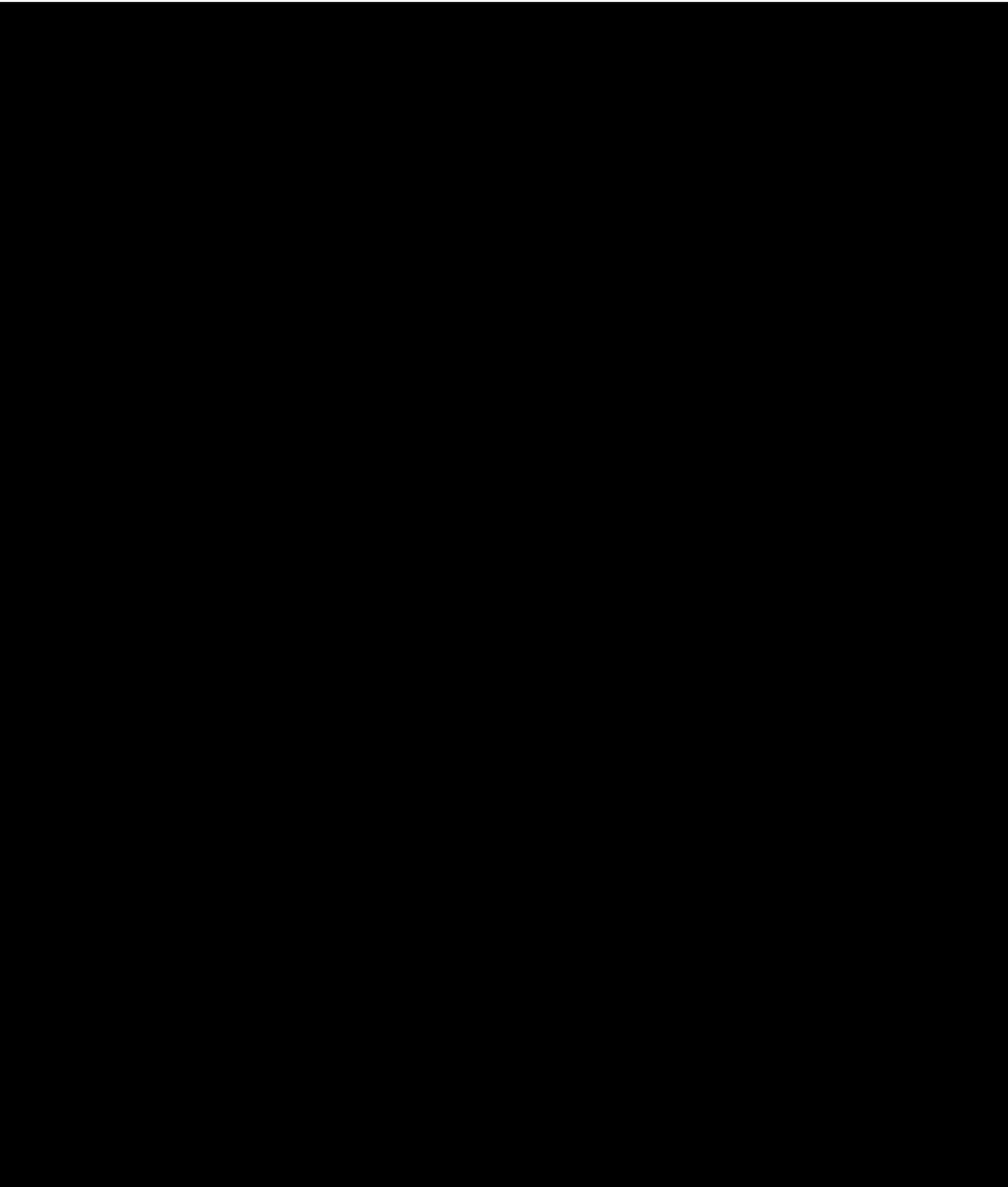


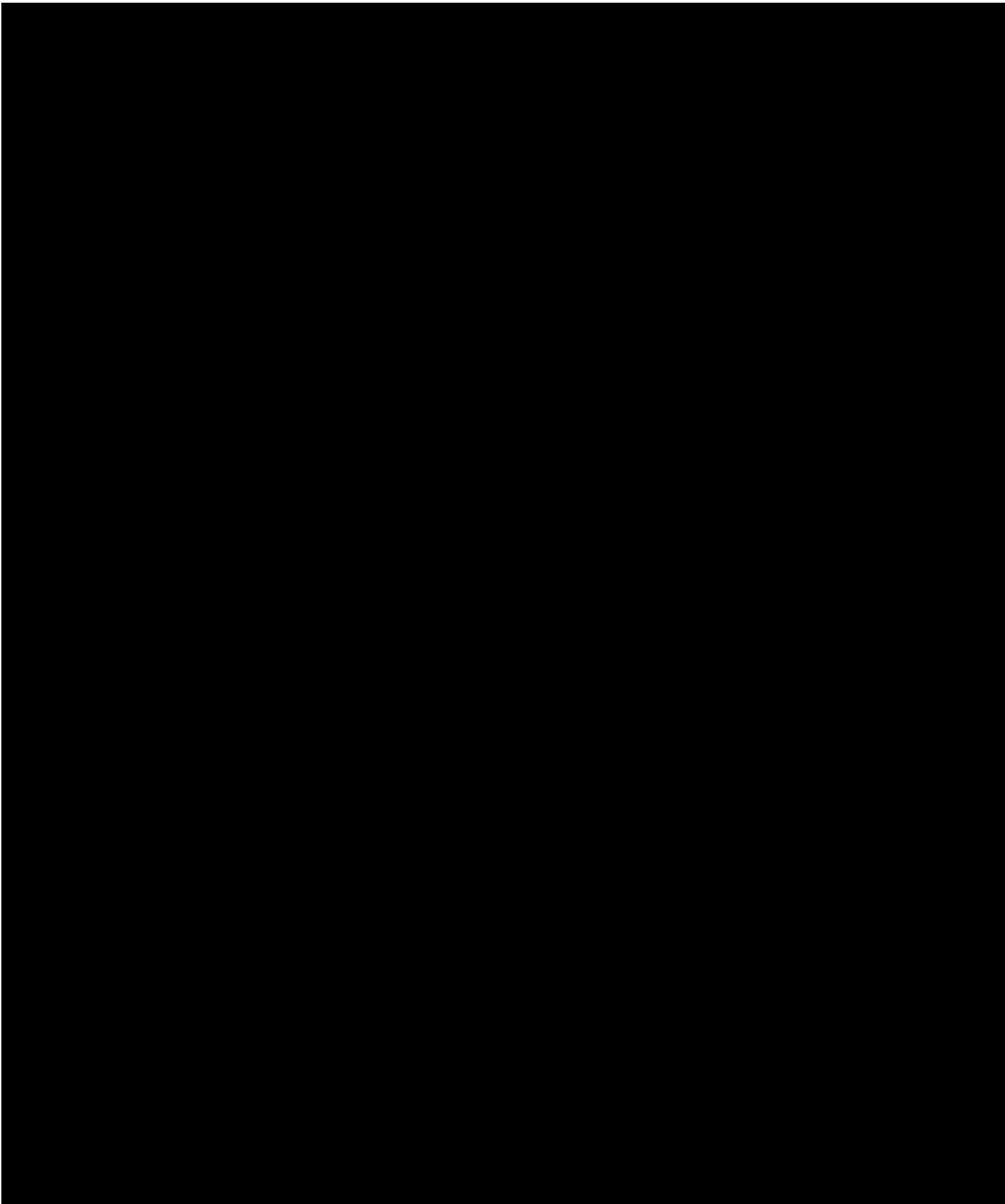




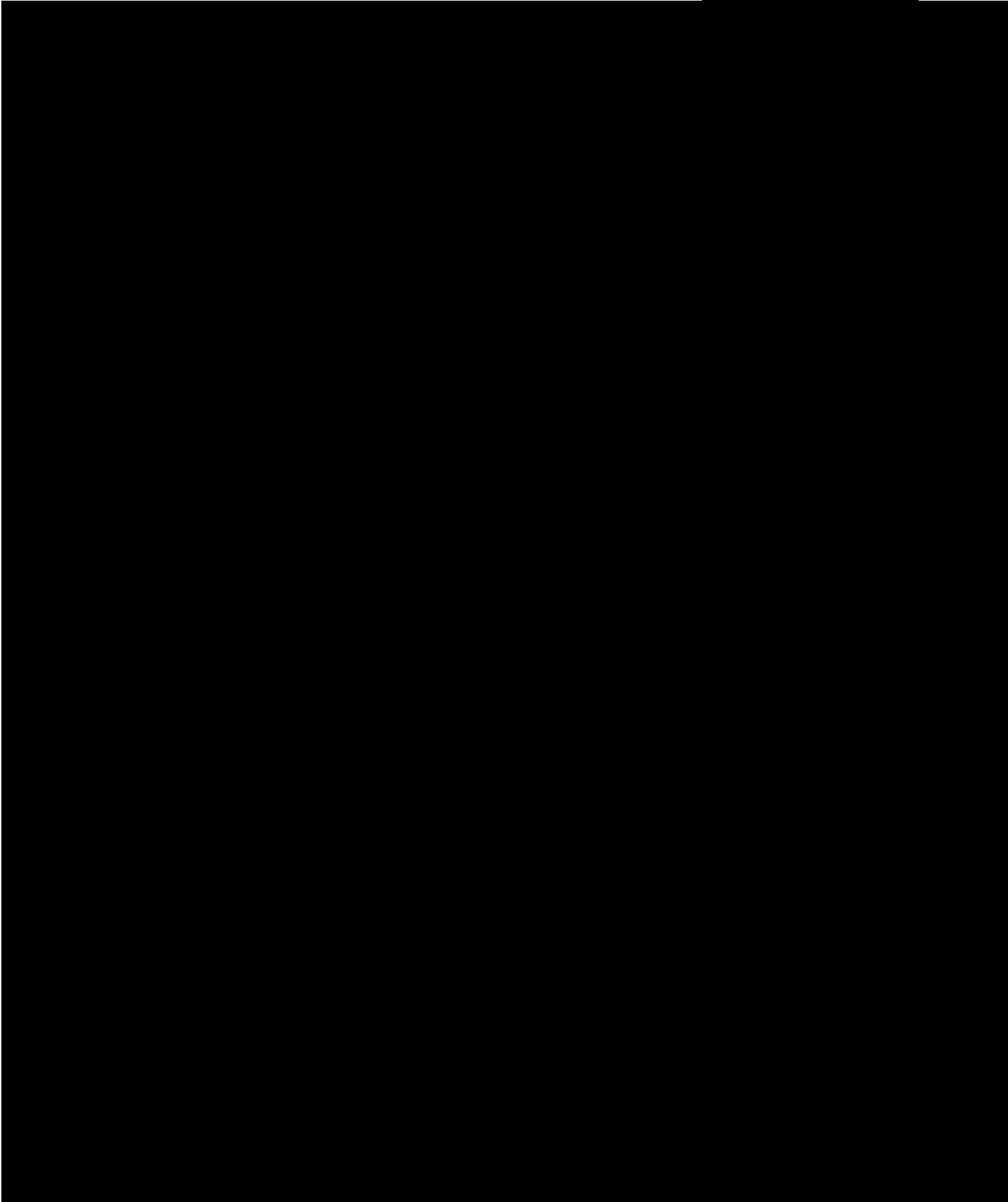
Replacement MMIS Pricing Table J, Operations Phase – Variable Pricing for Non-Pharmacy FCBU and ECBU by State Fiscal Year

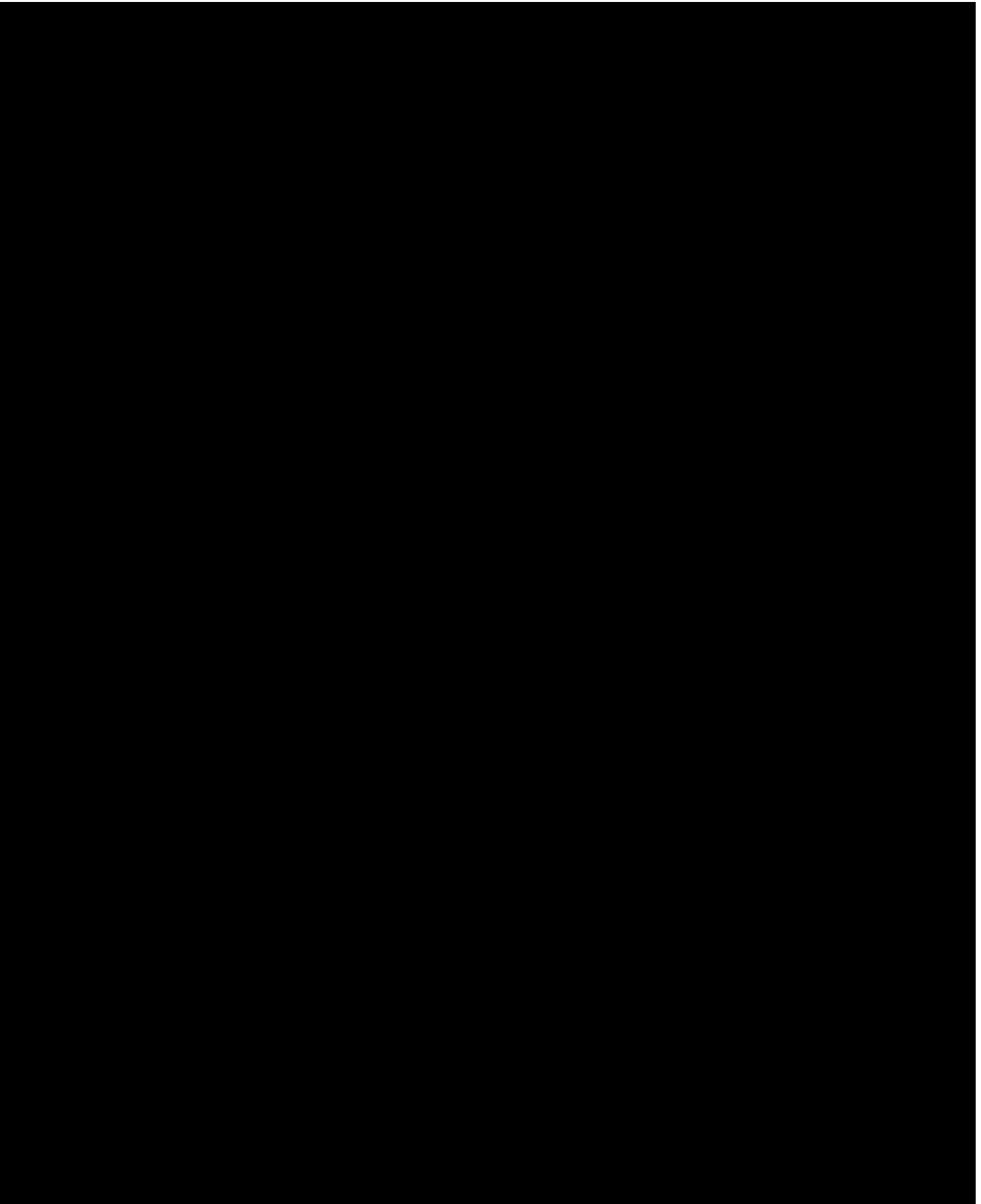


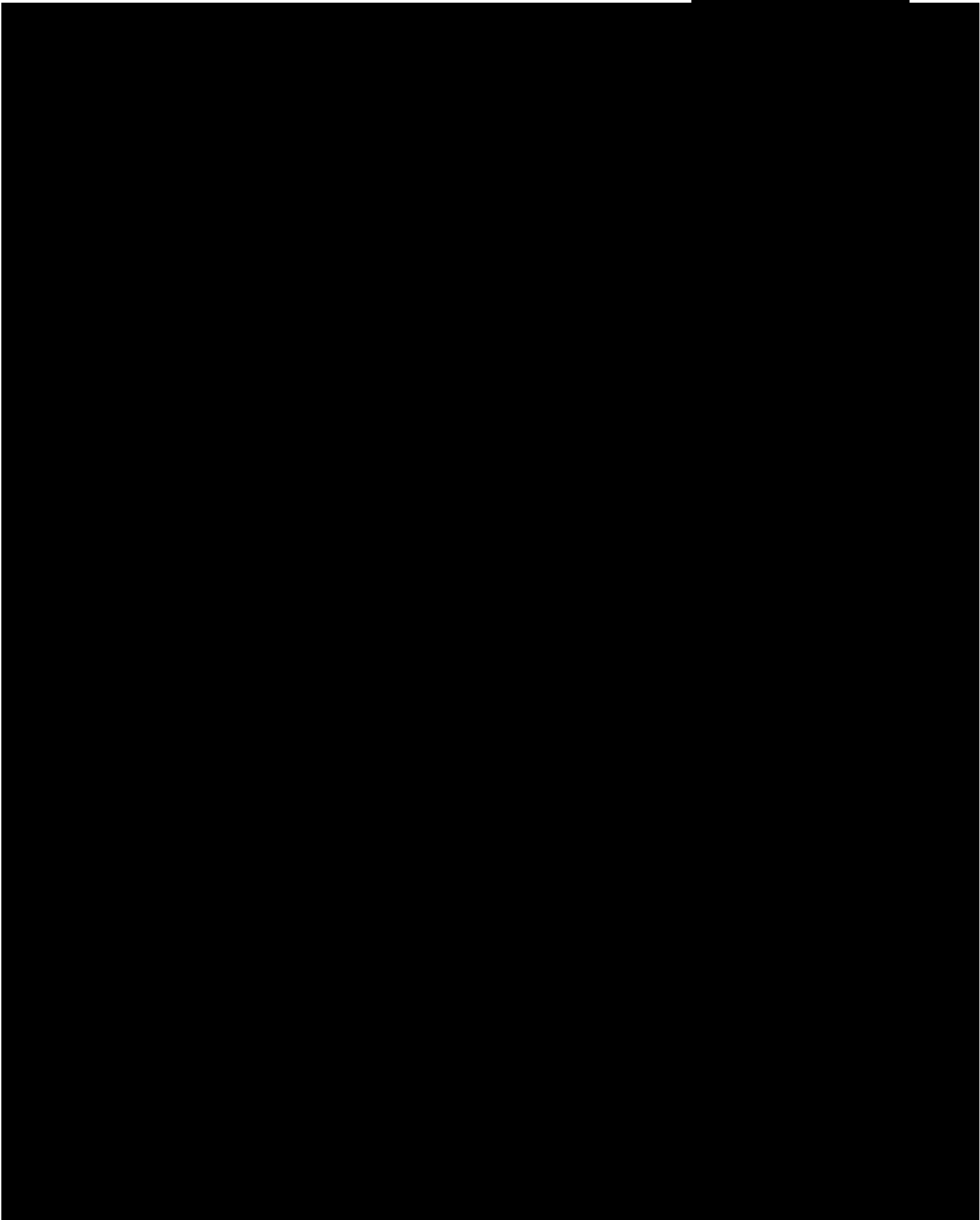


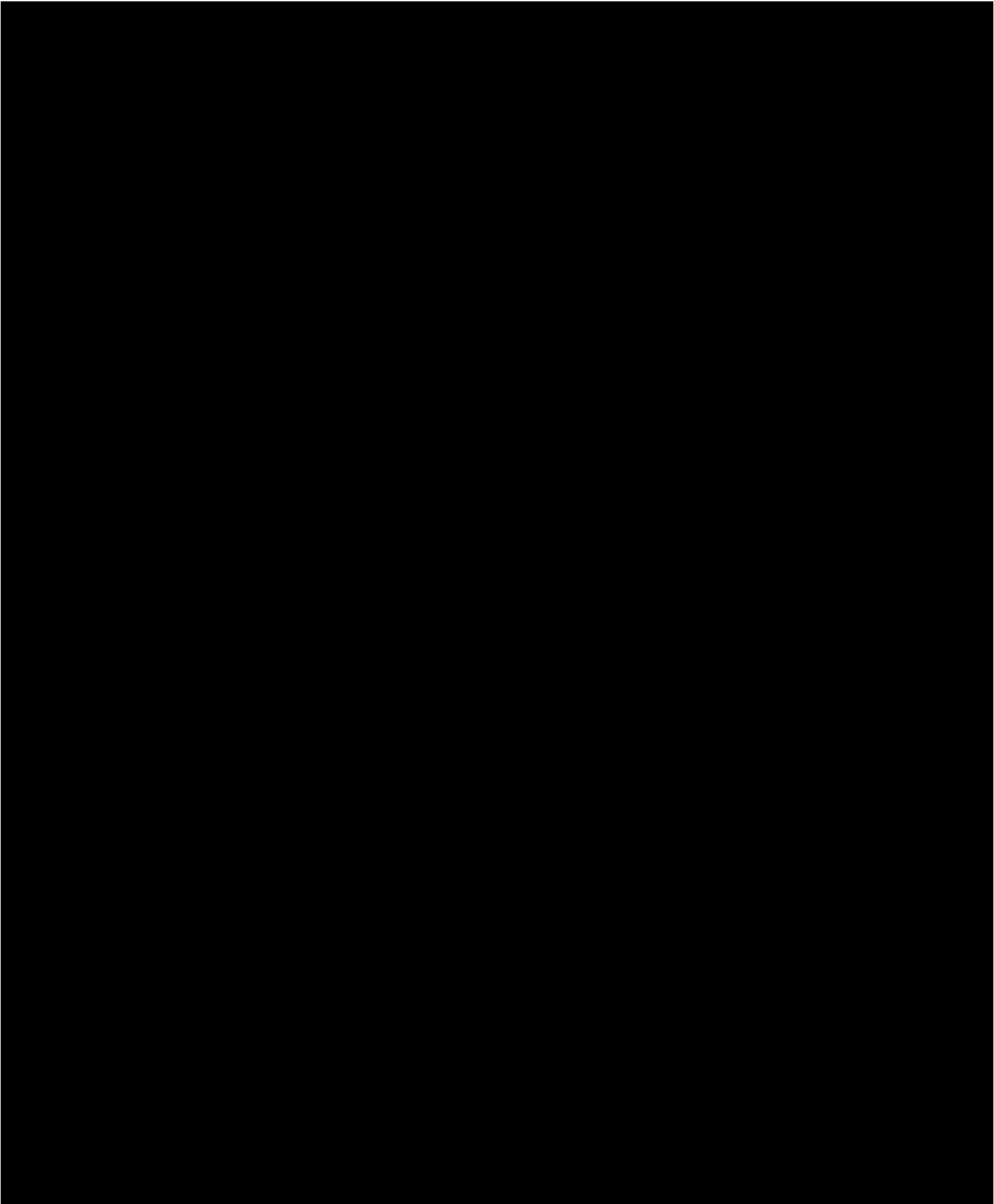


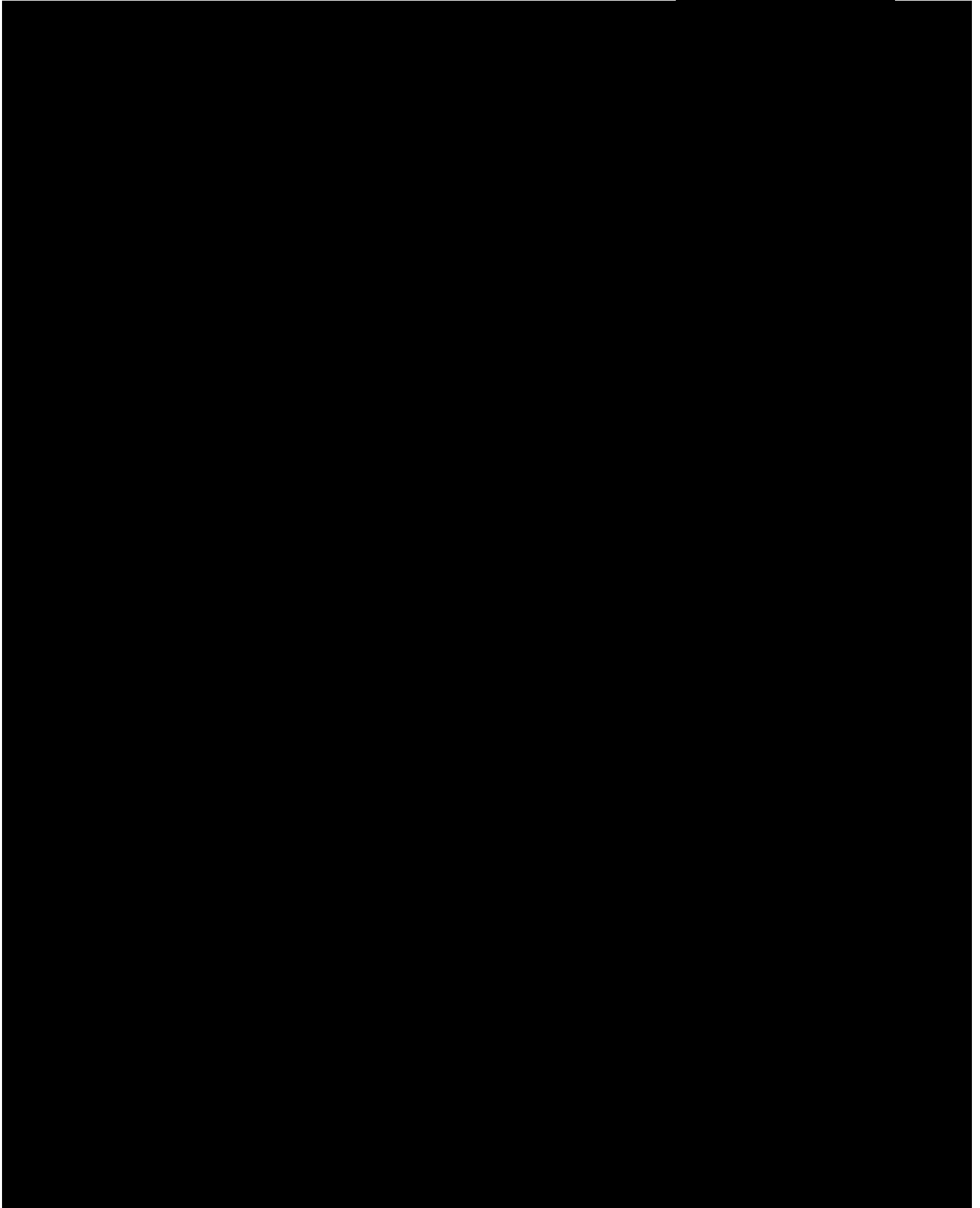


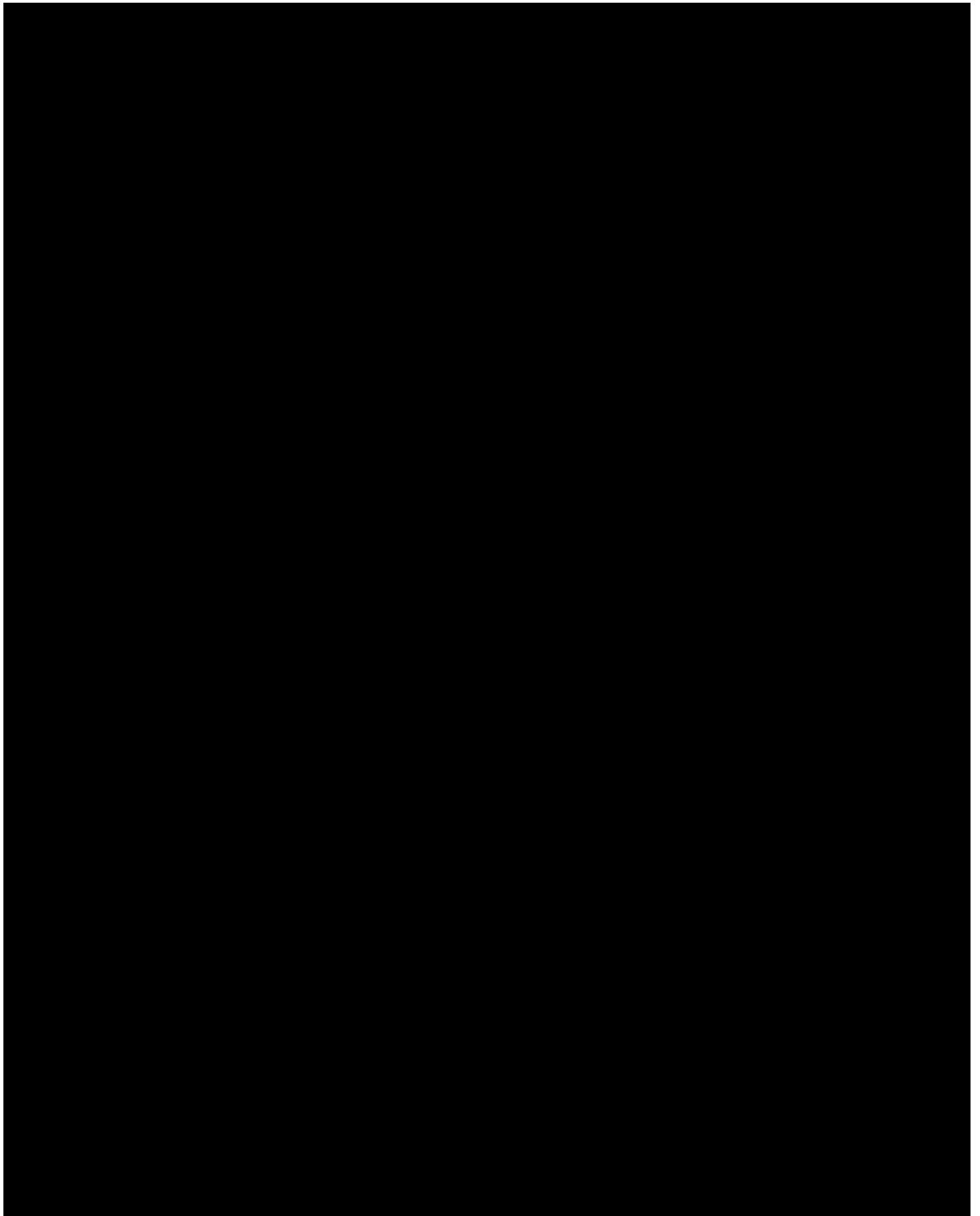


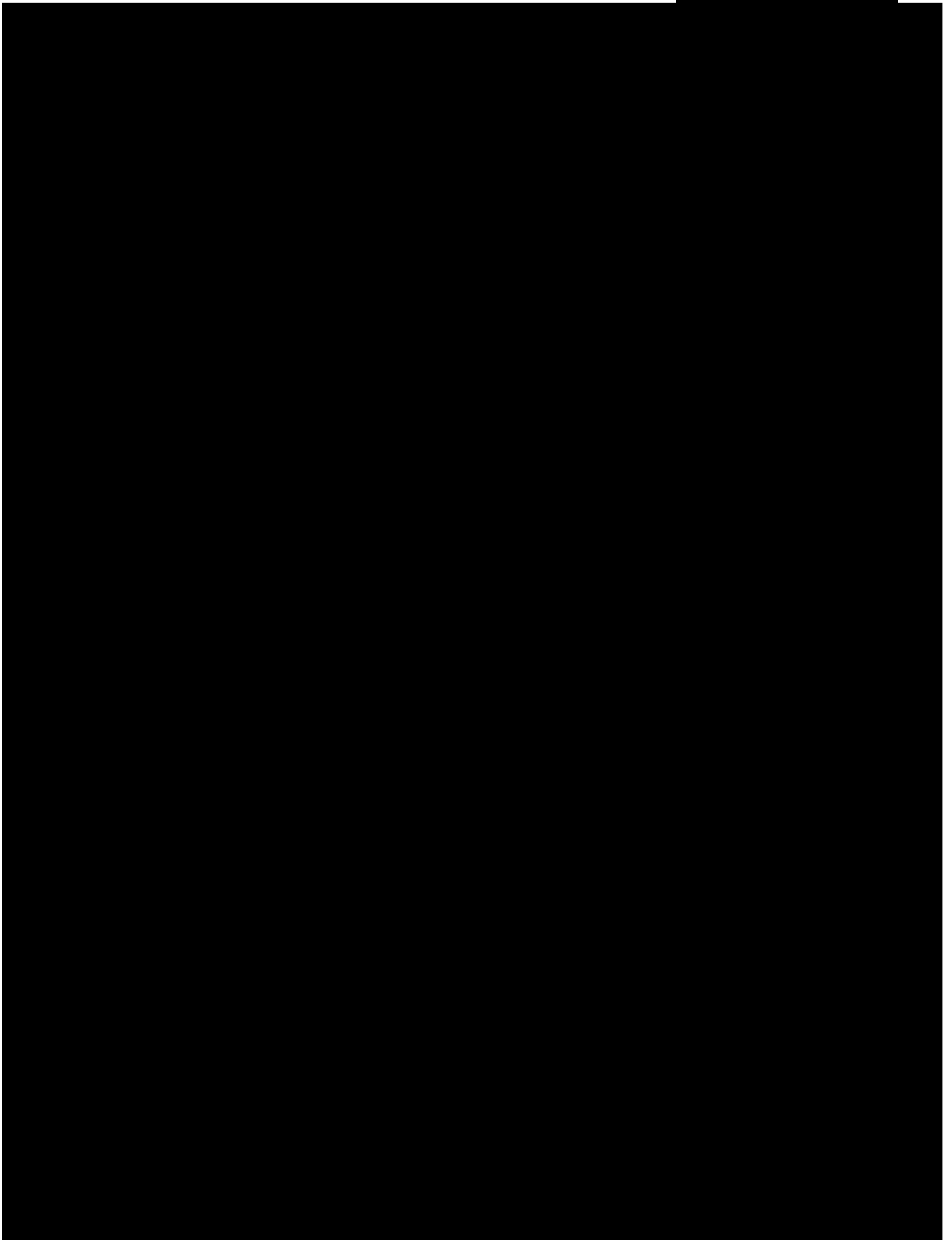


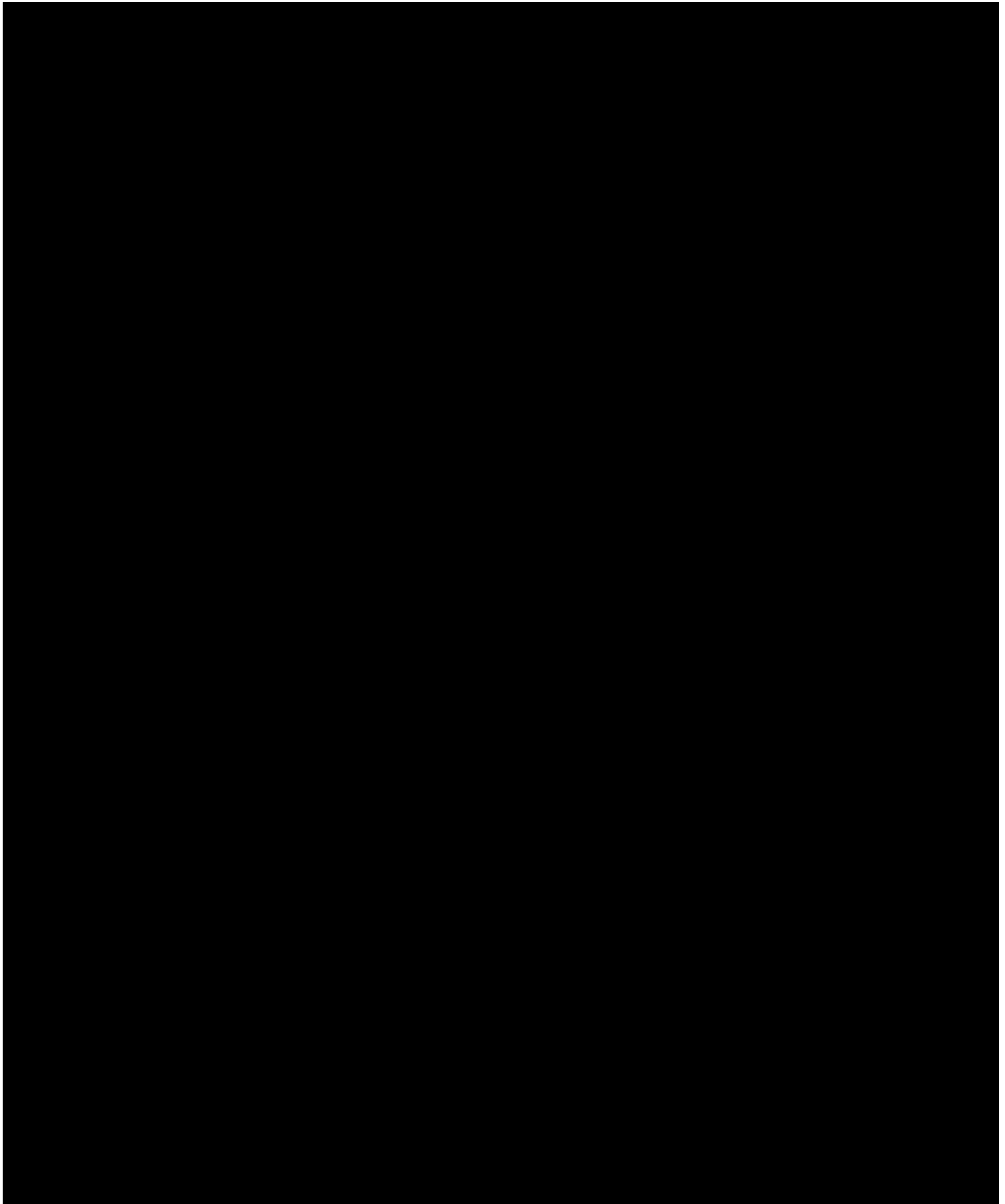




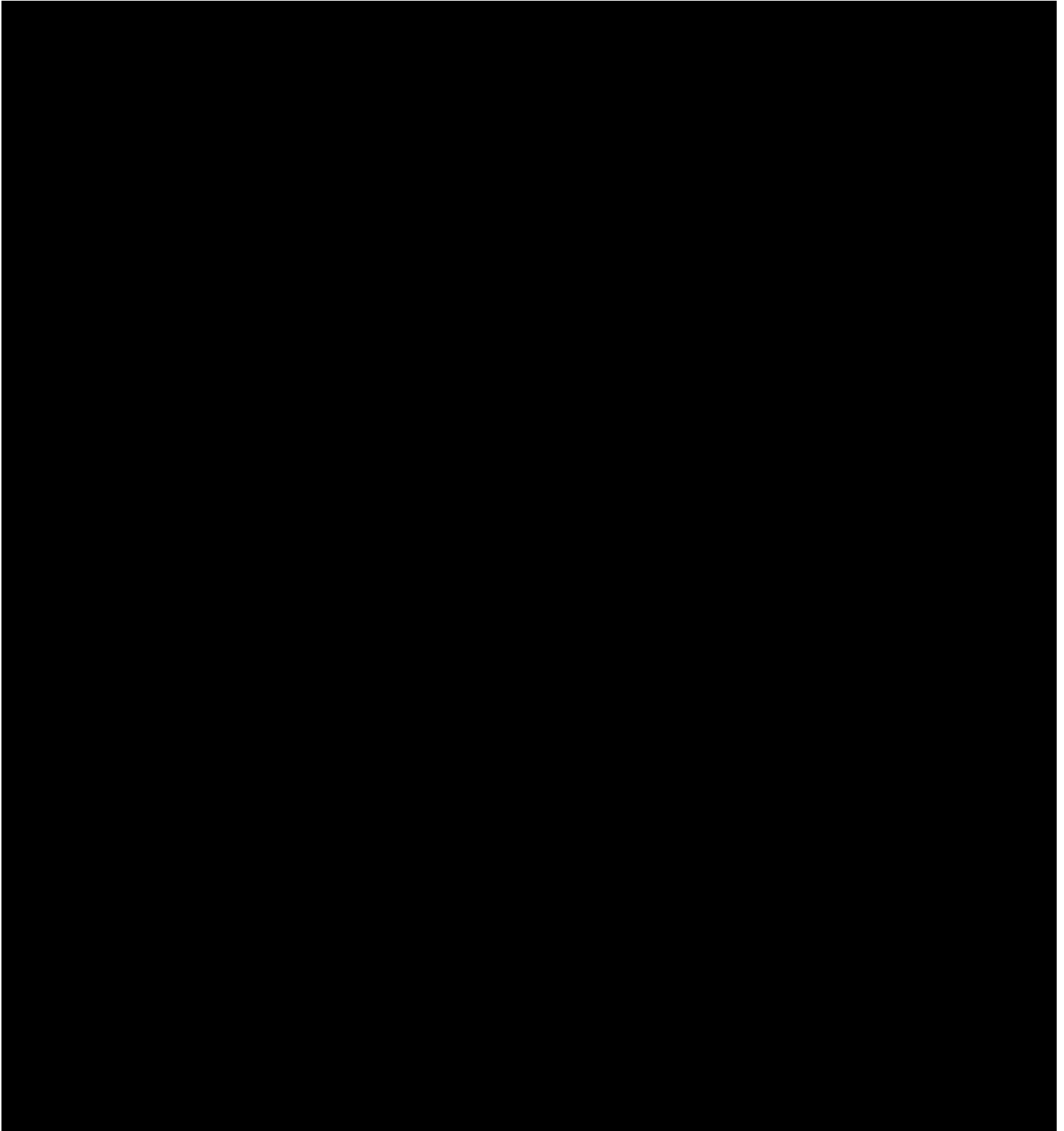


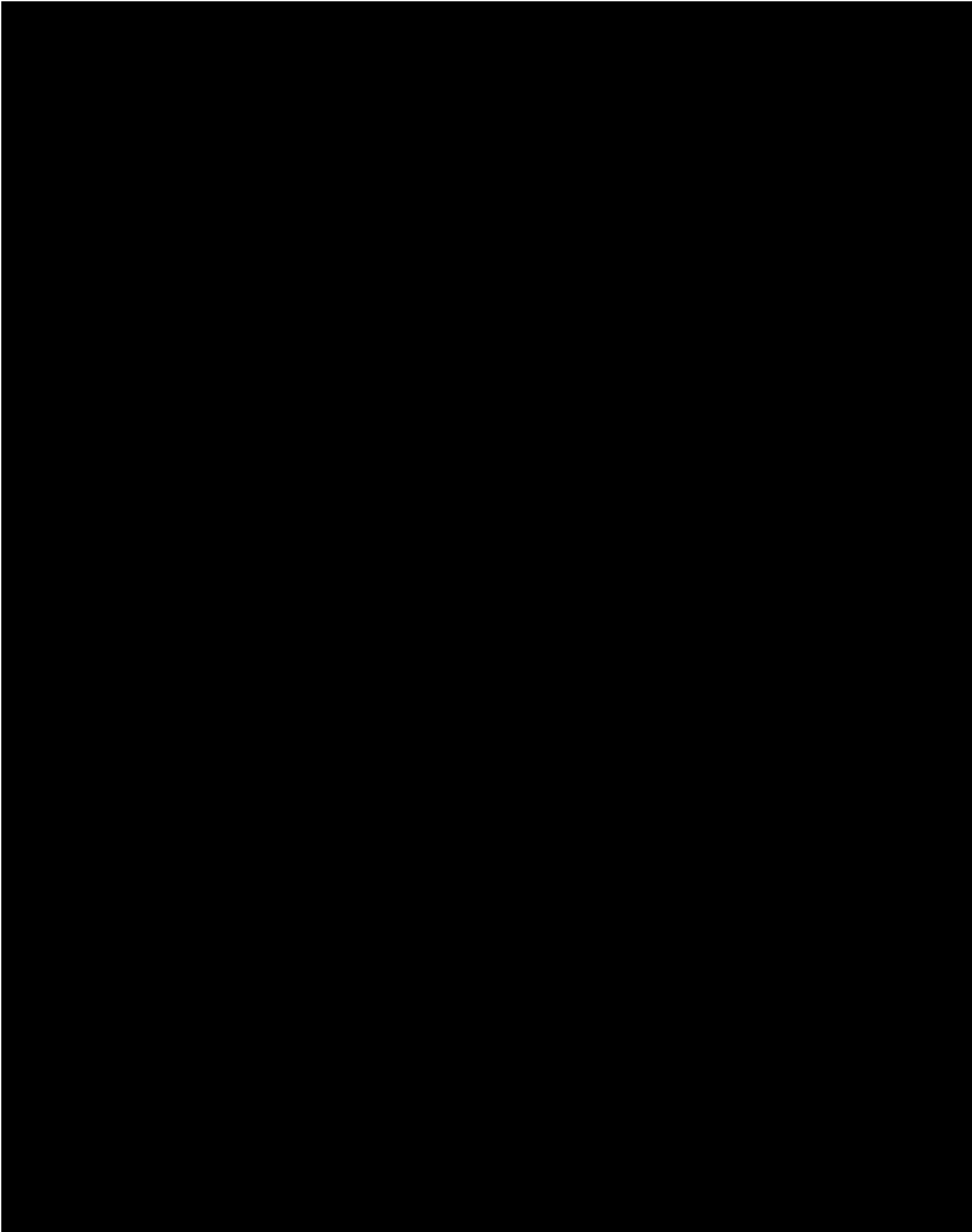


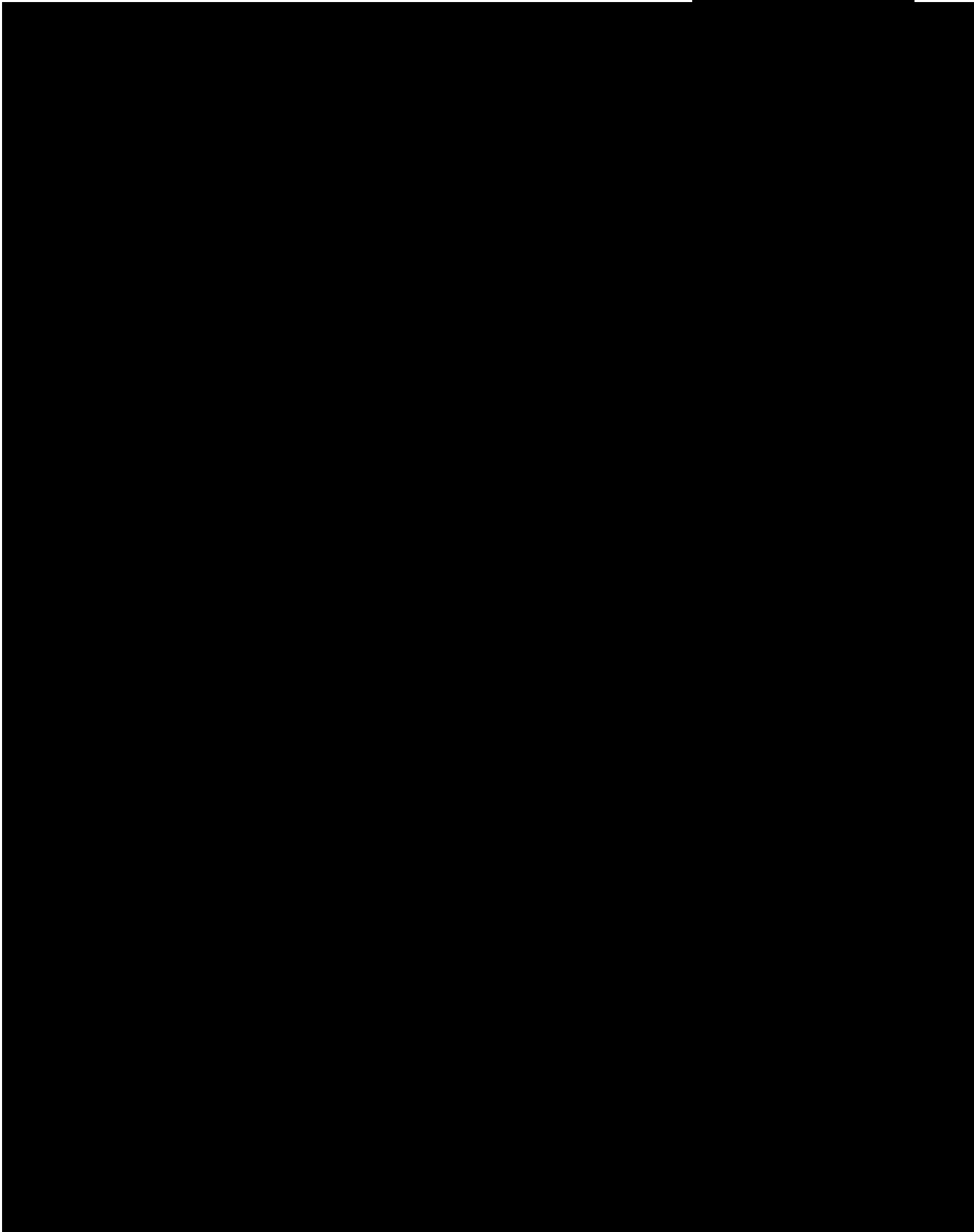


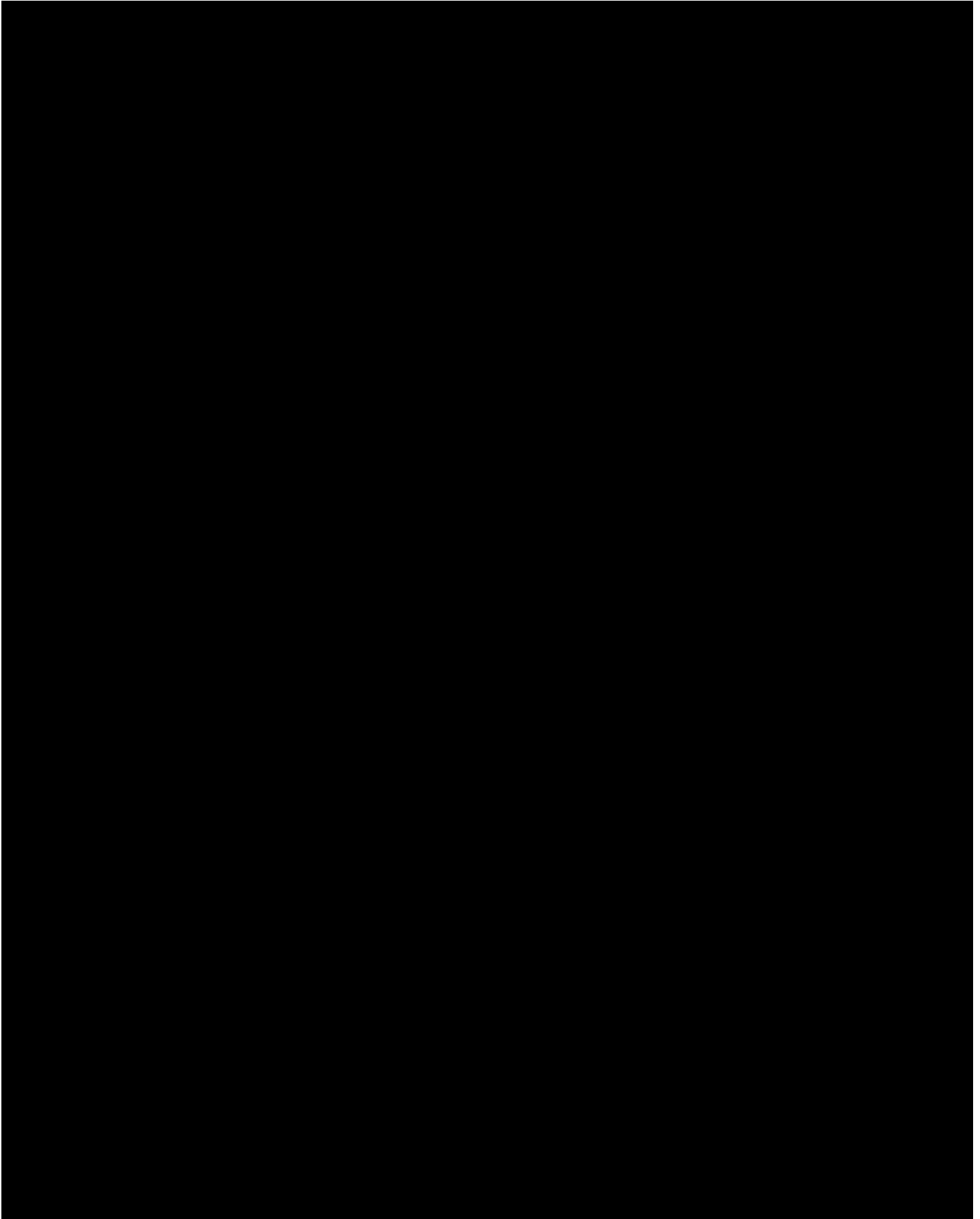


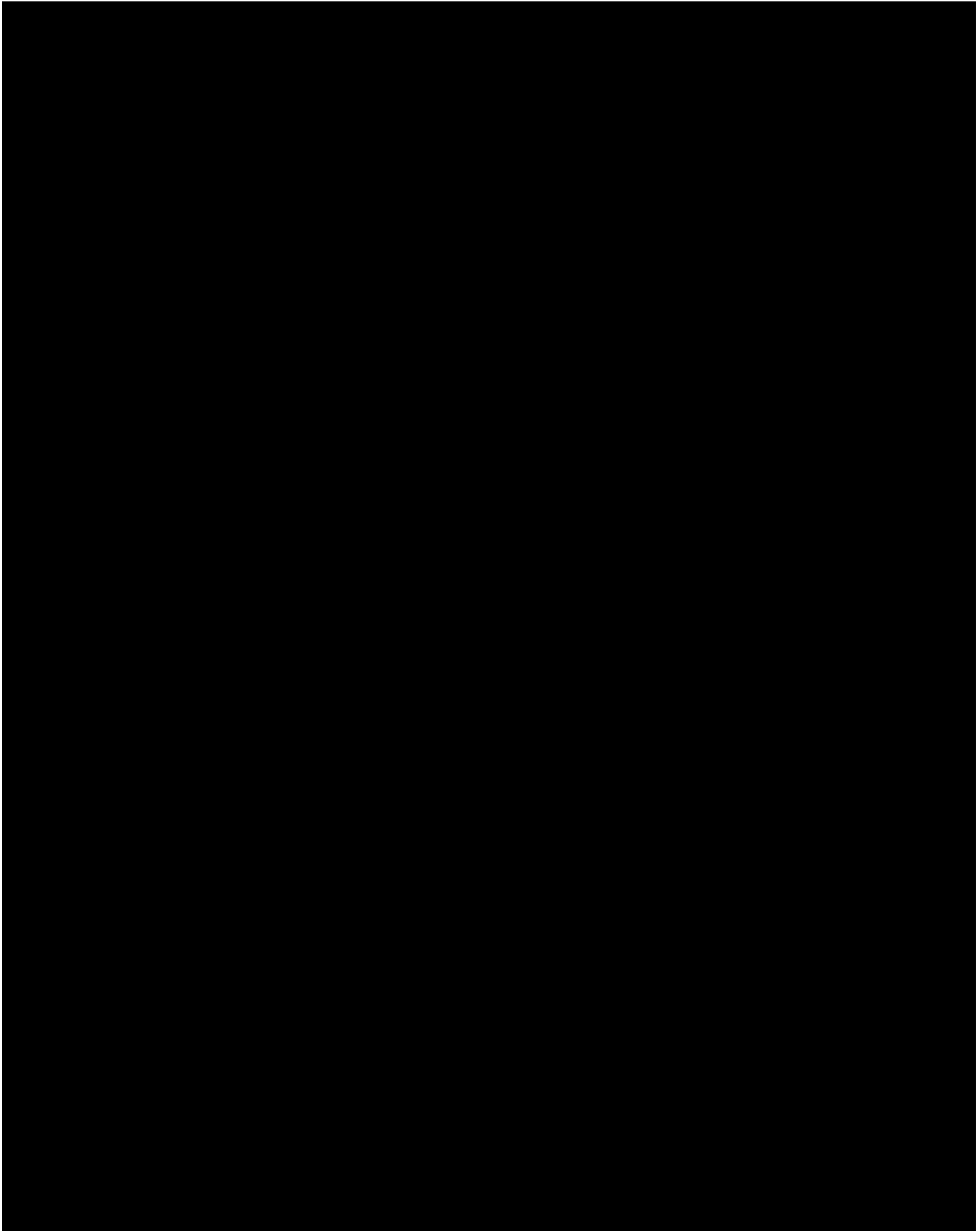
Replacement MMIS Pricing Table K, Operations Phase – Variable Pricing for Pharmacy FCBU by State Fiscal Year

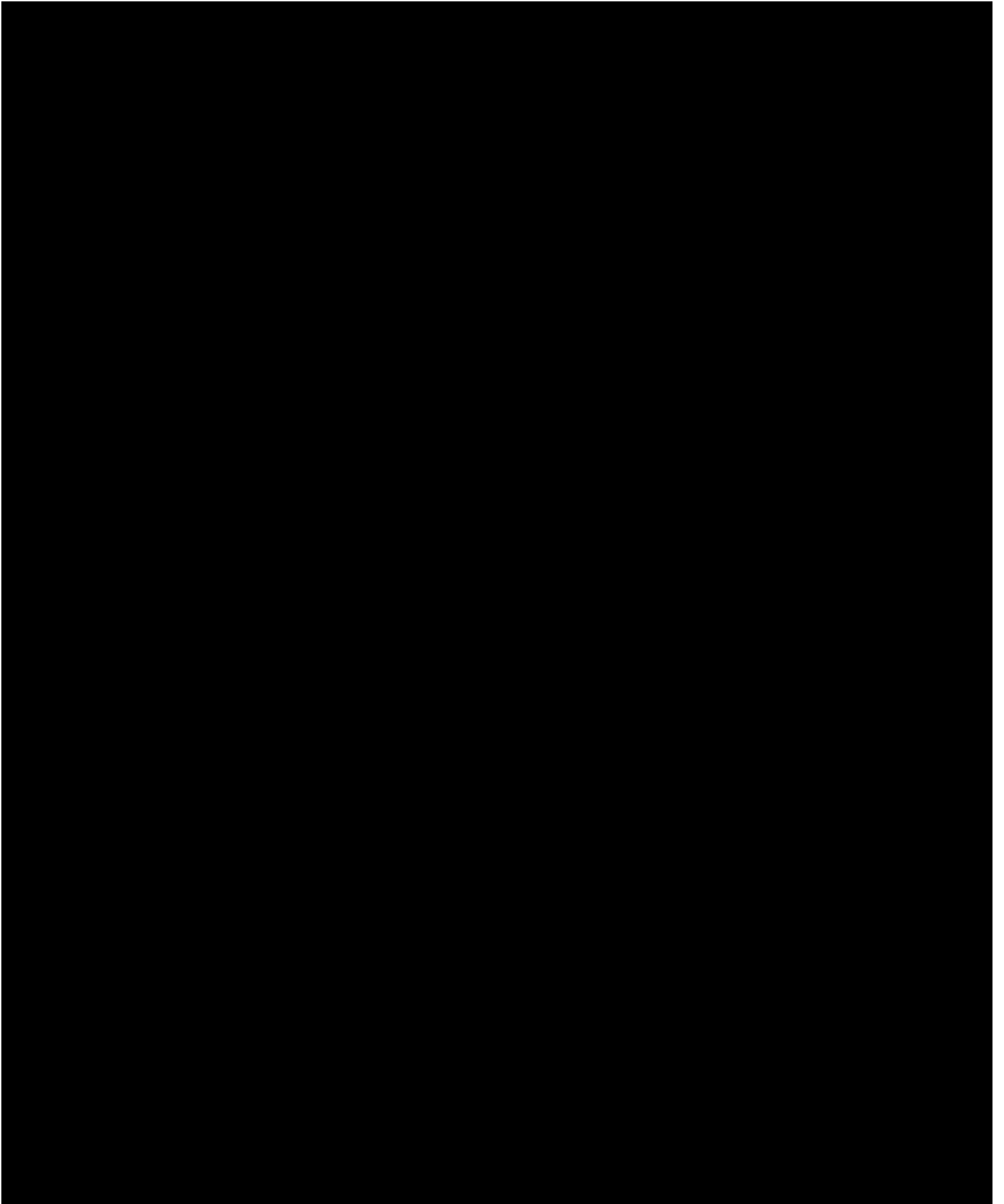




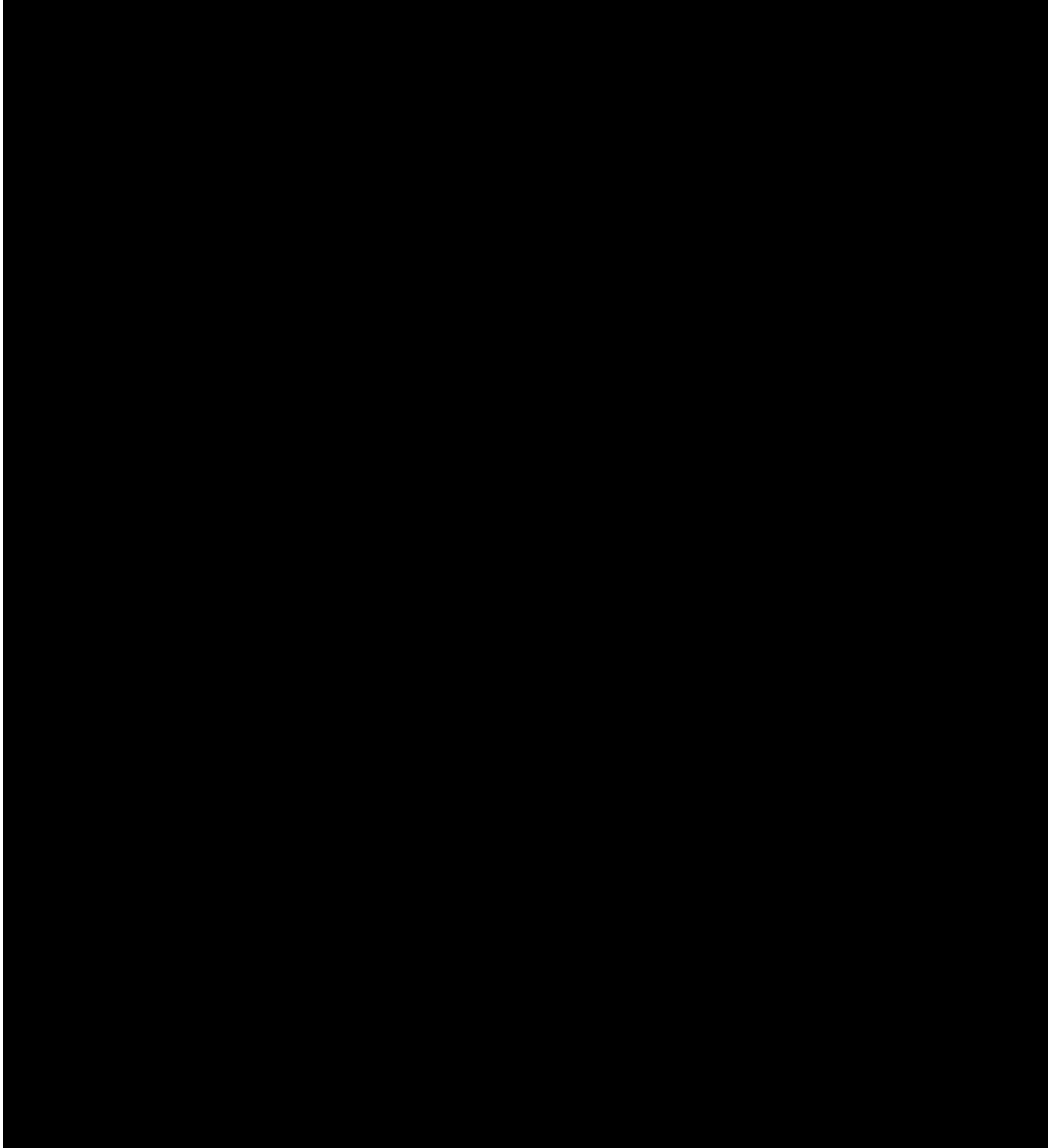


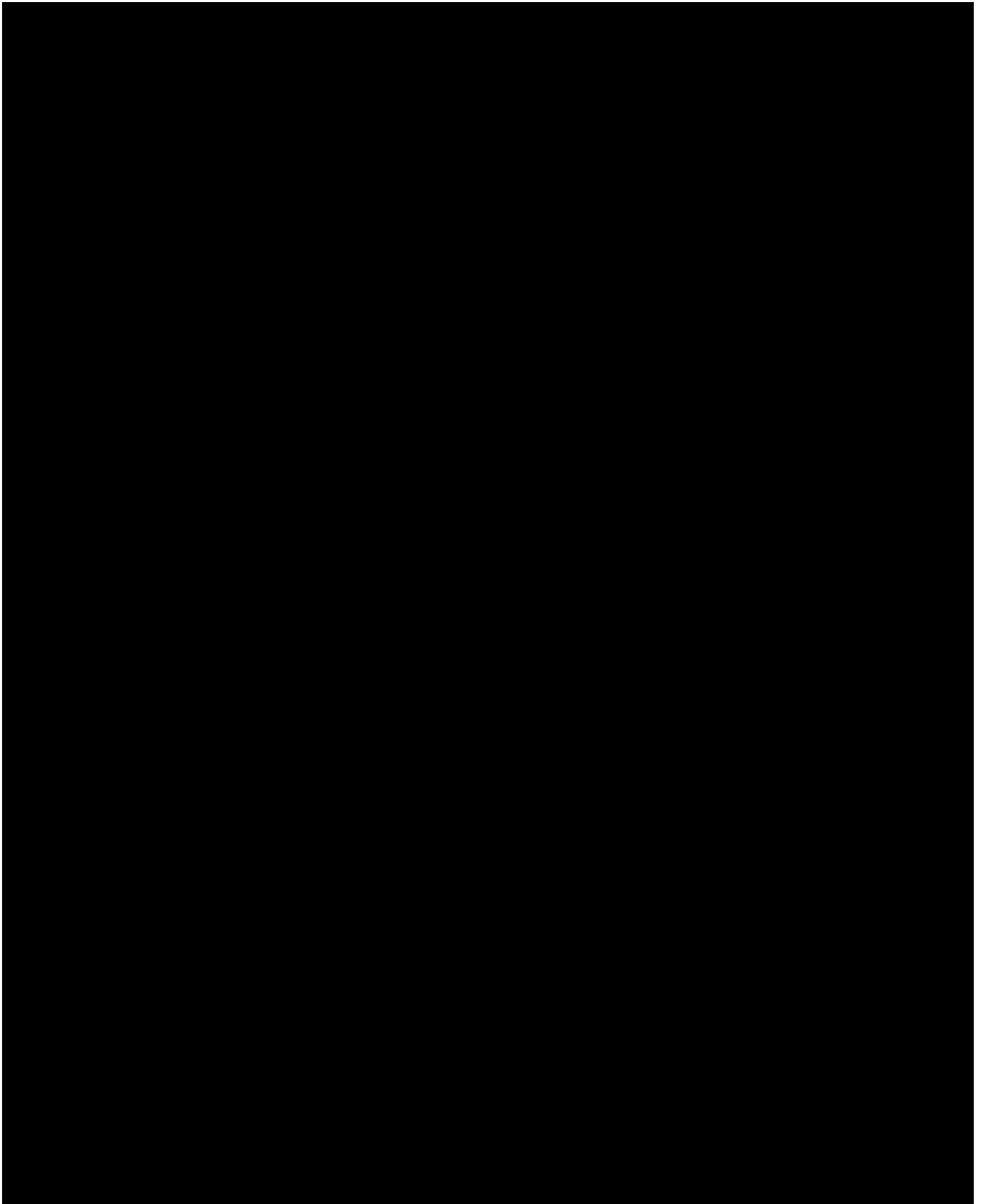


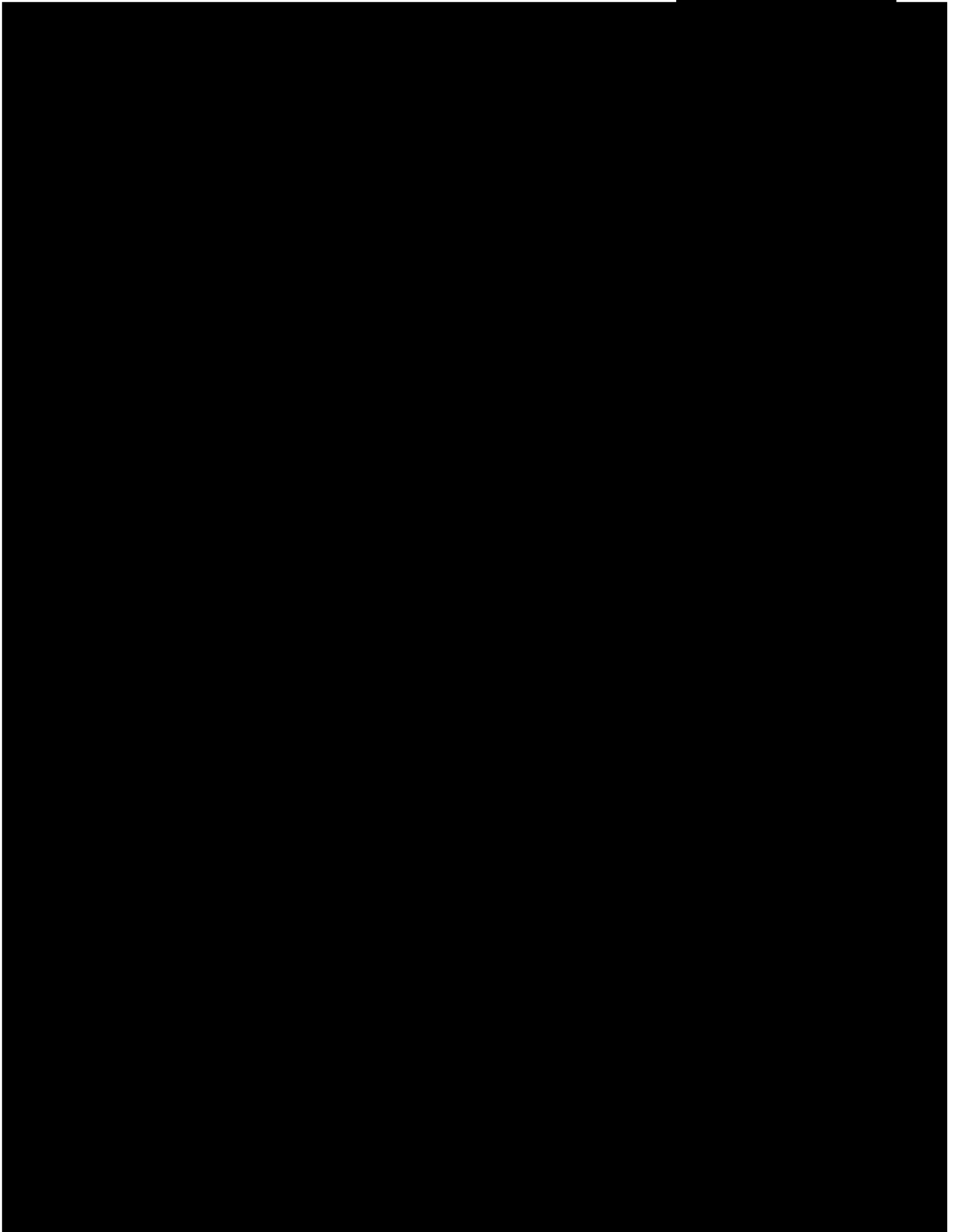


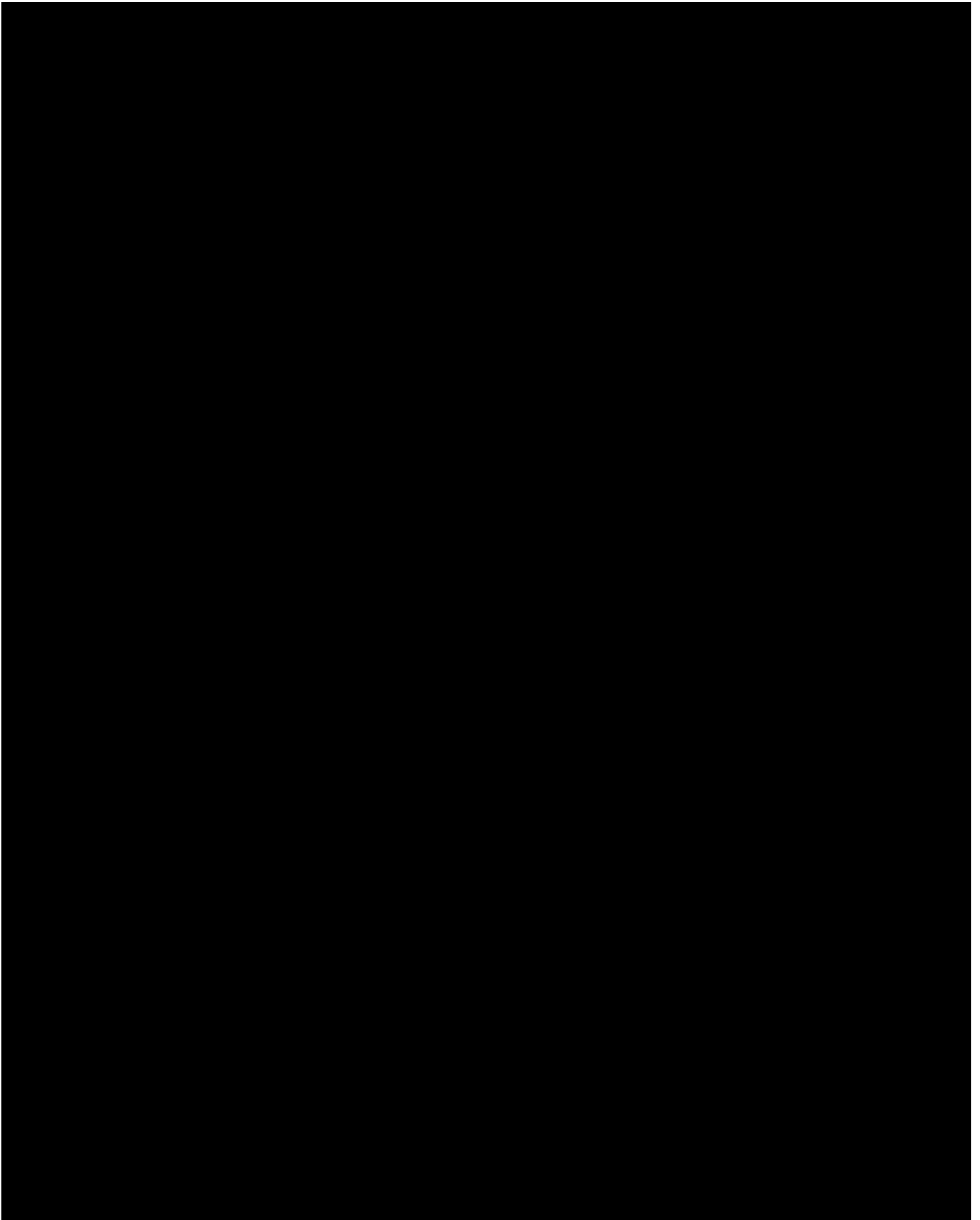


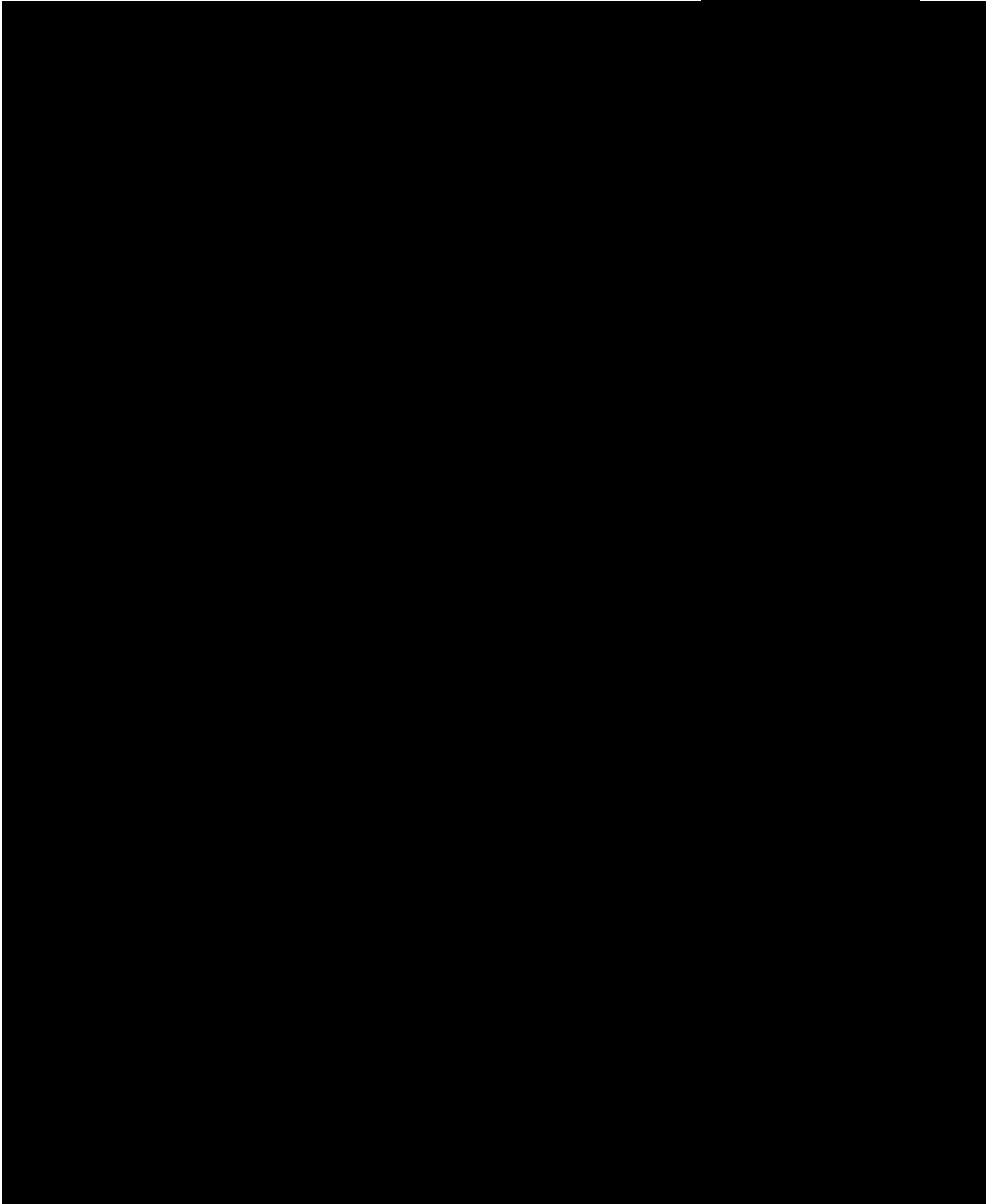
Replacement MMIS Pricing Table L, Operations Phase – CBU Price Summary by Contract Year

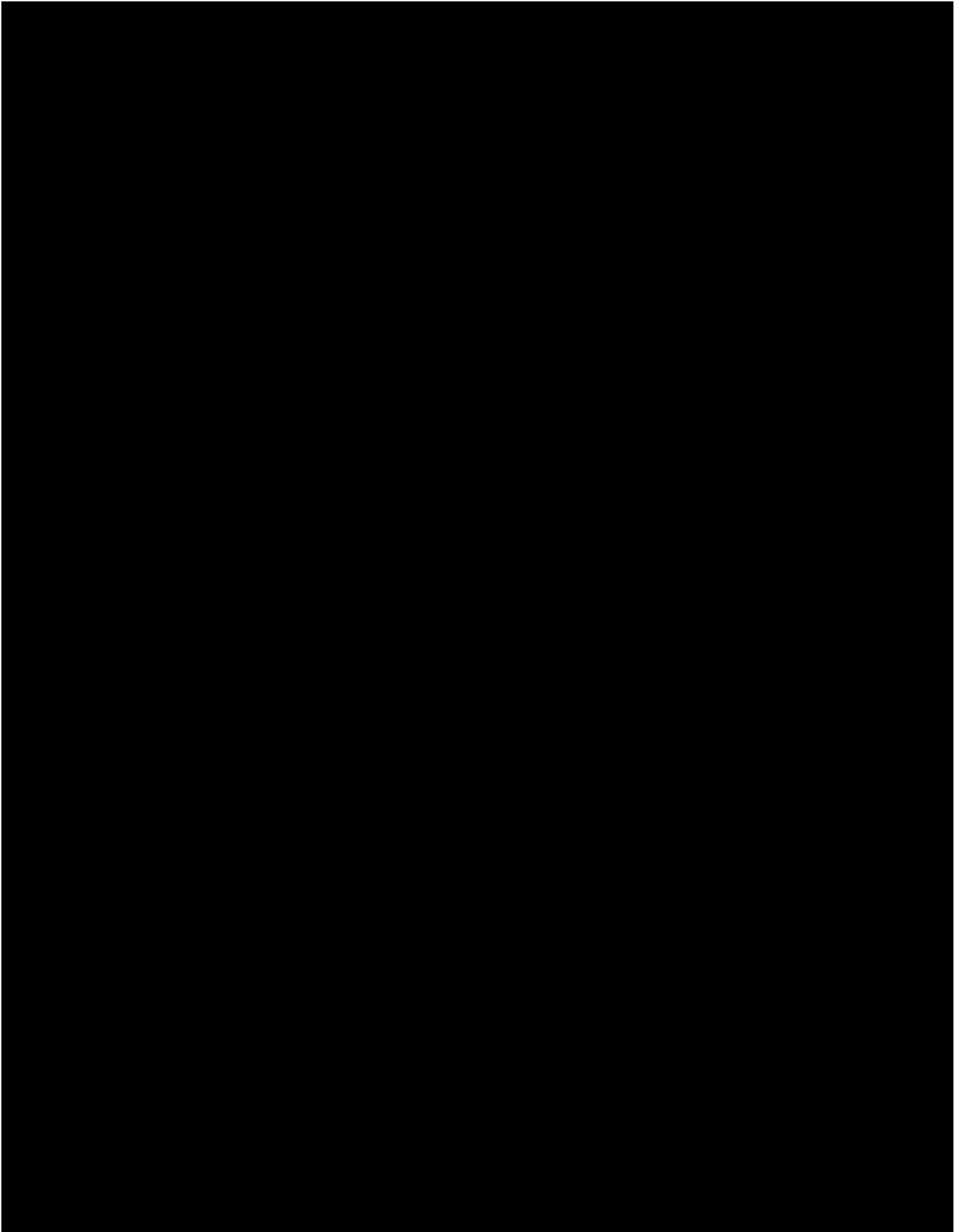




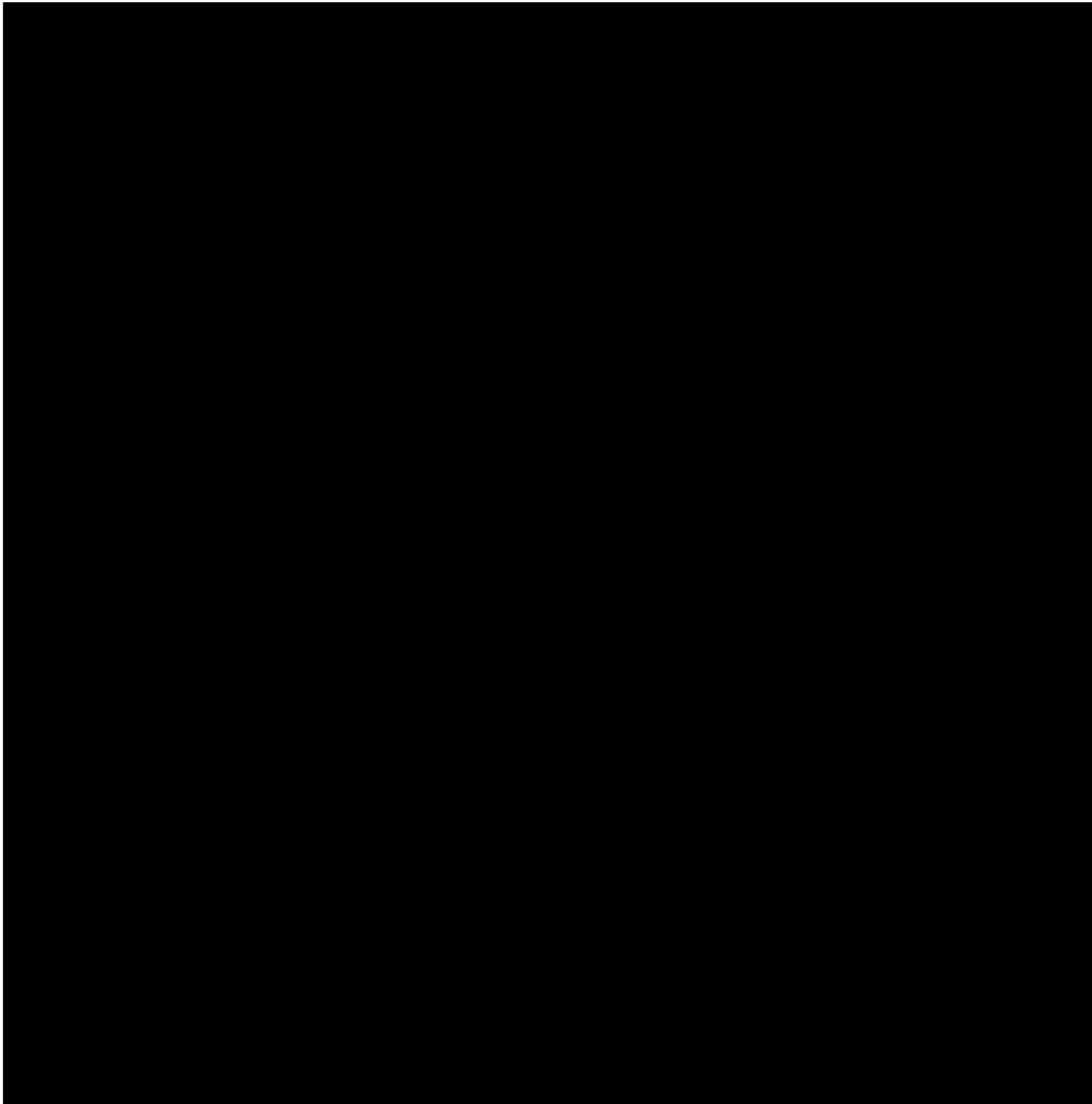


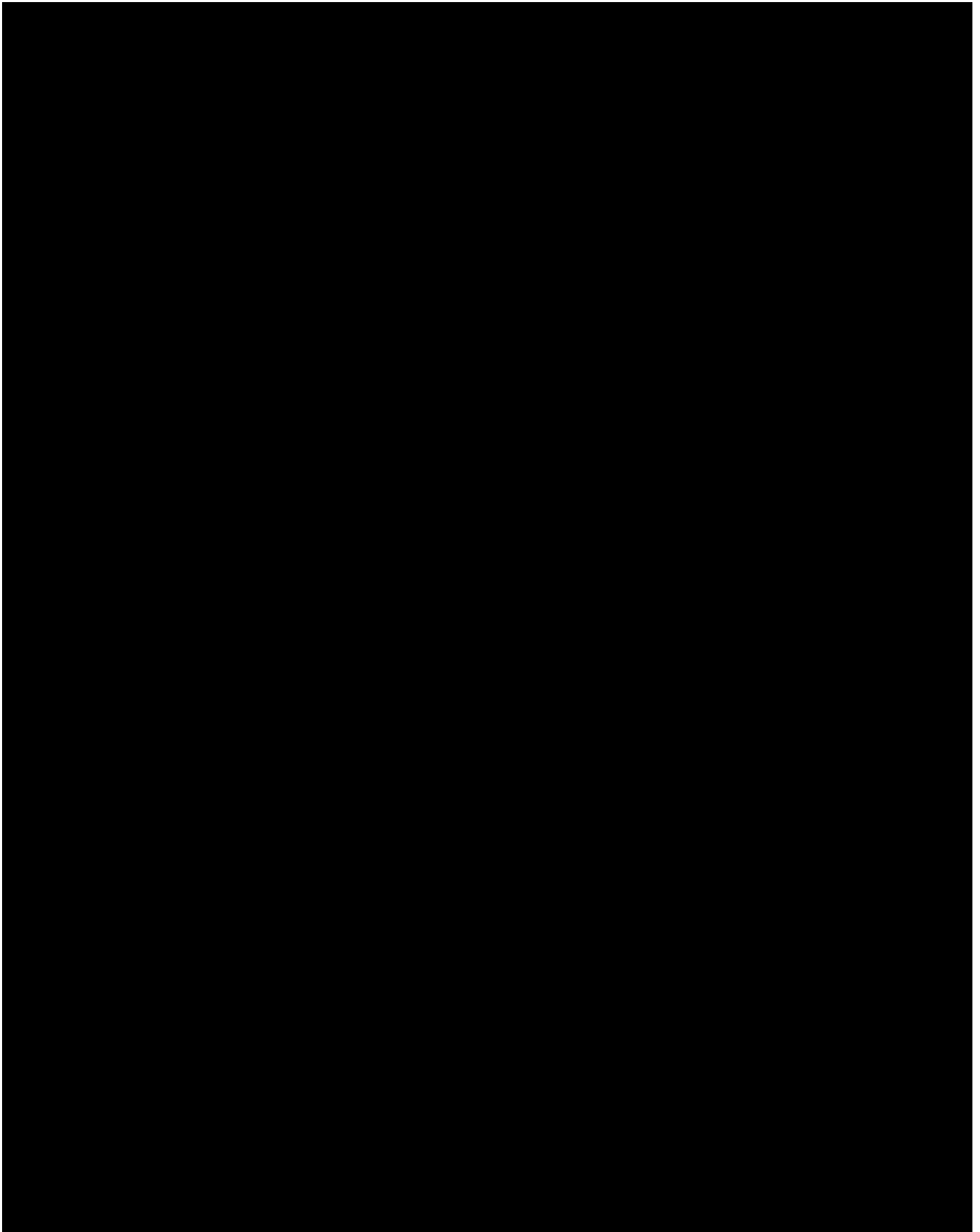


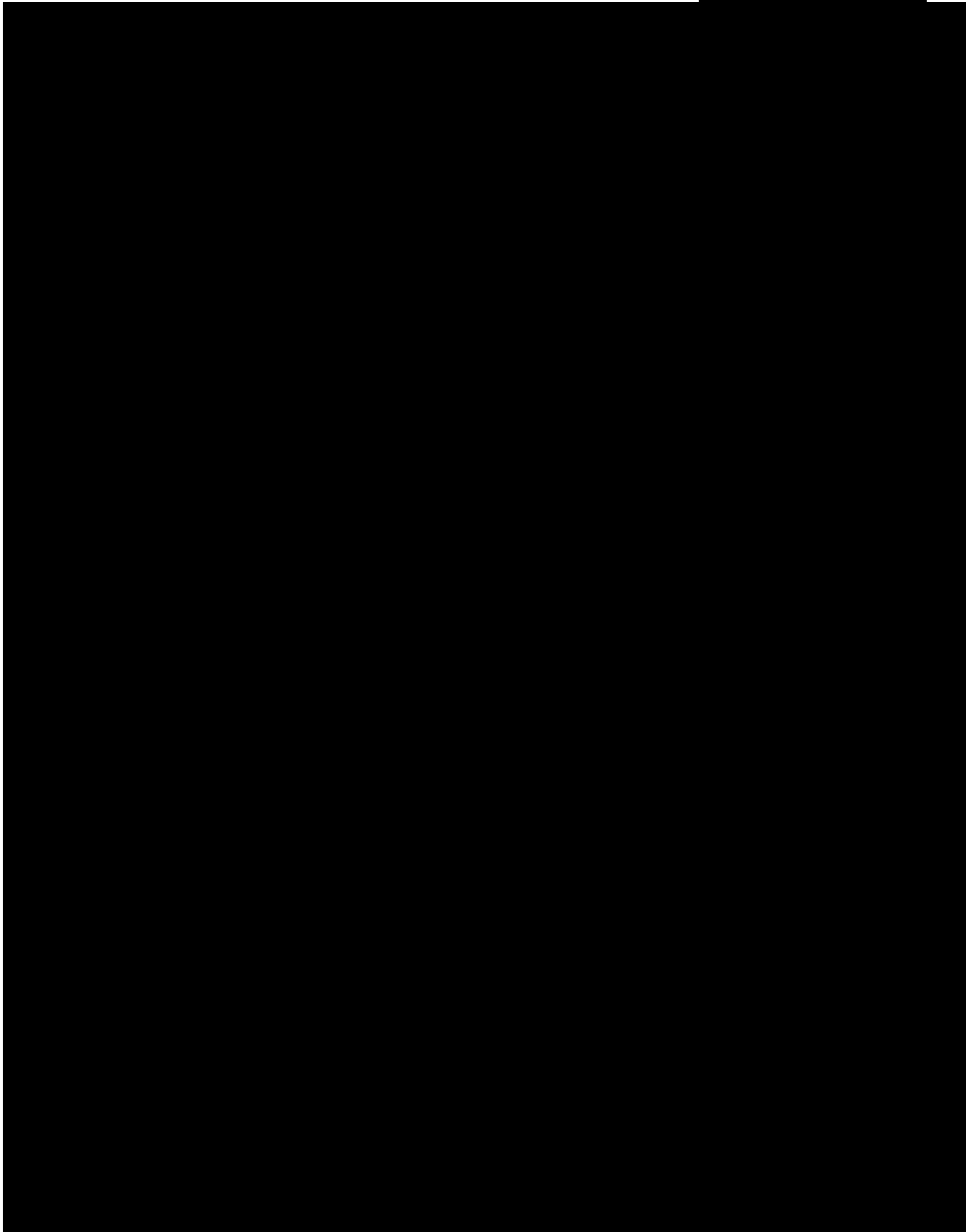


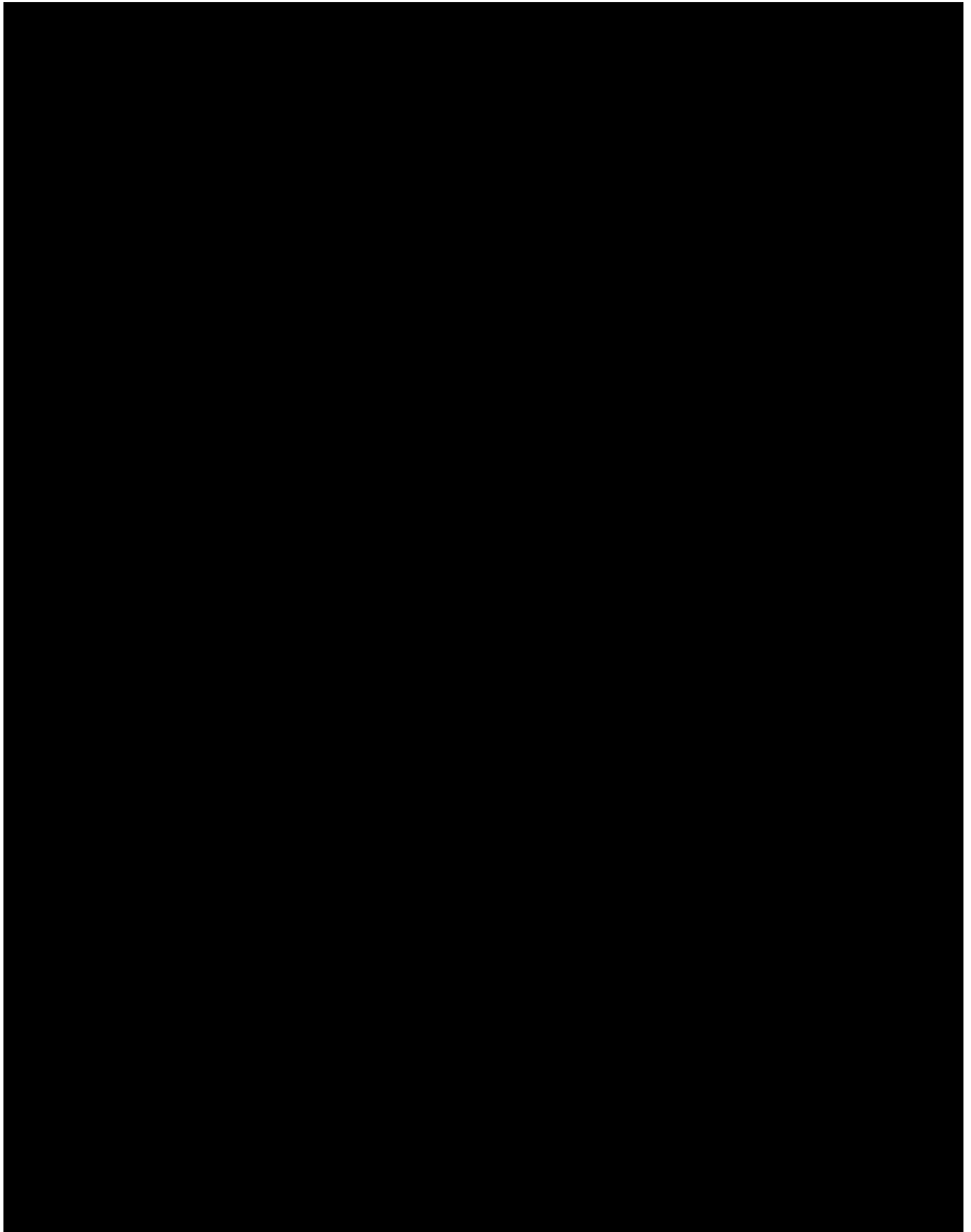


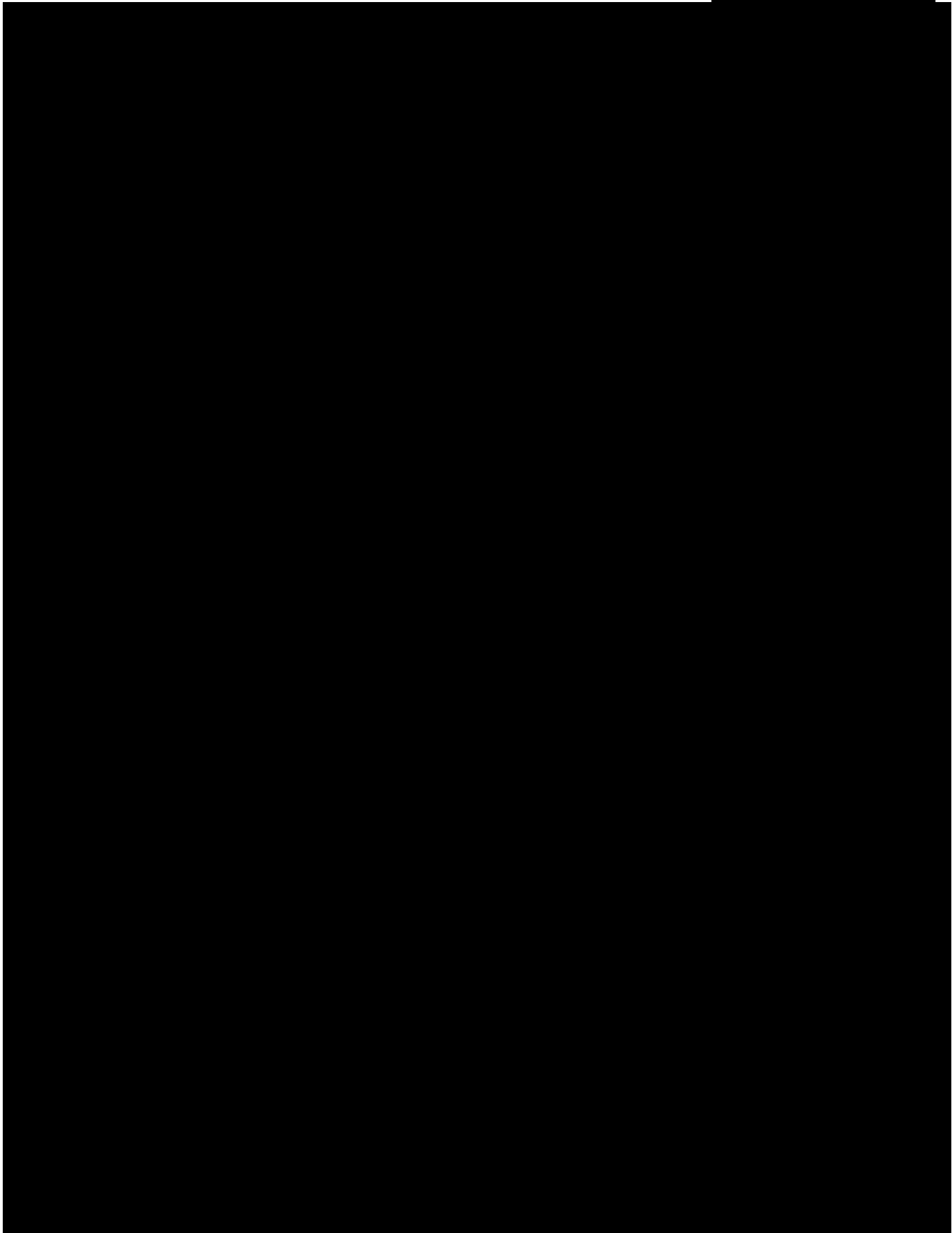
Replacement MMIS Pricing Table M1, Operations Phase – Recipient Management Fixed Price Per Day Due to Fixed Costs



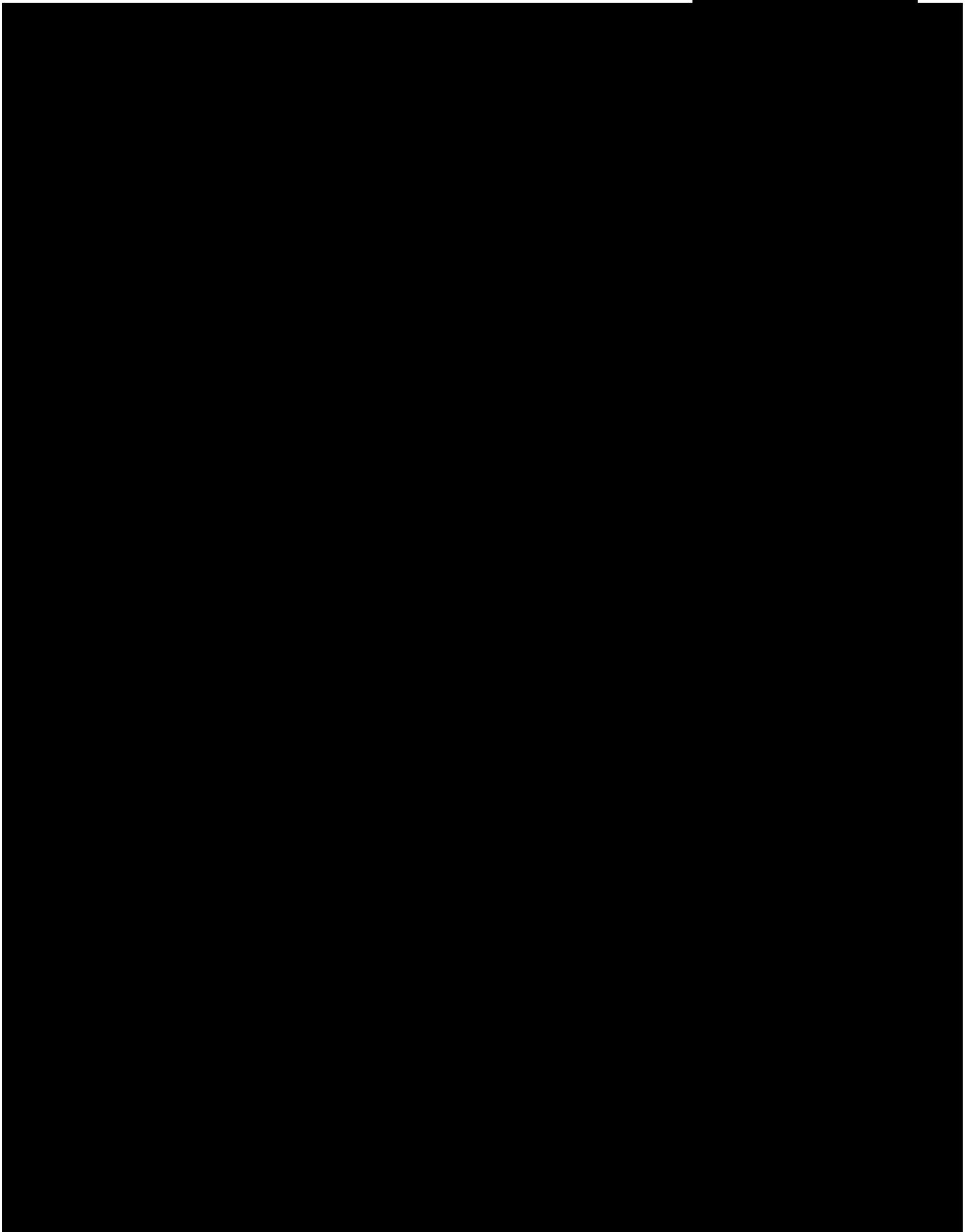


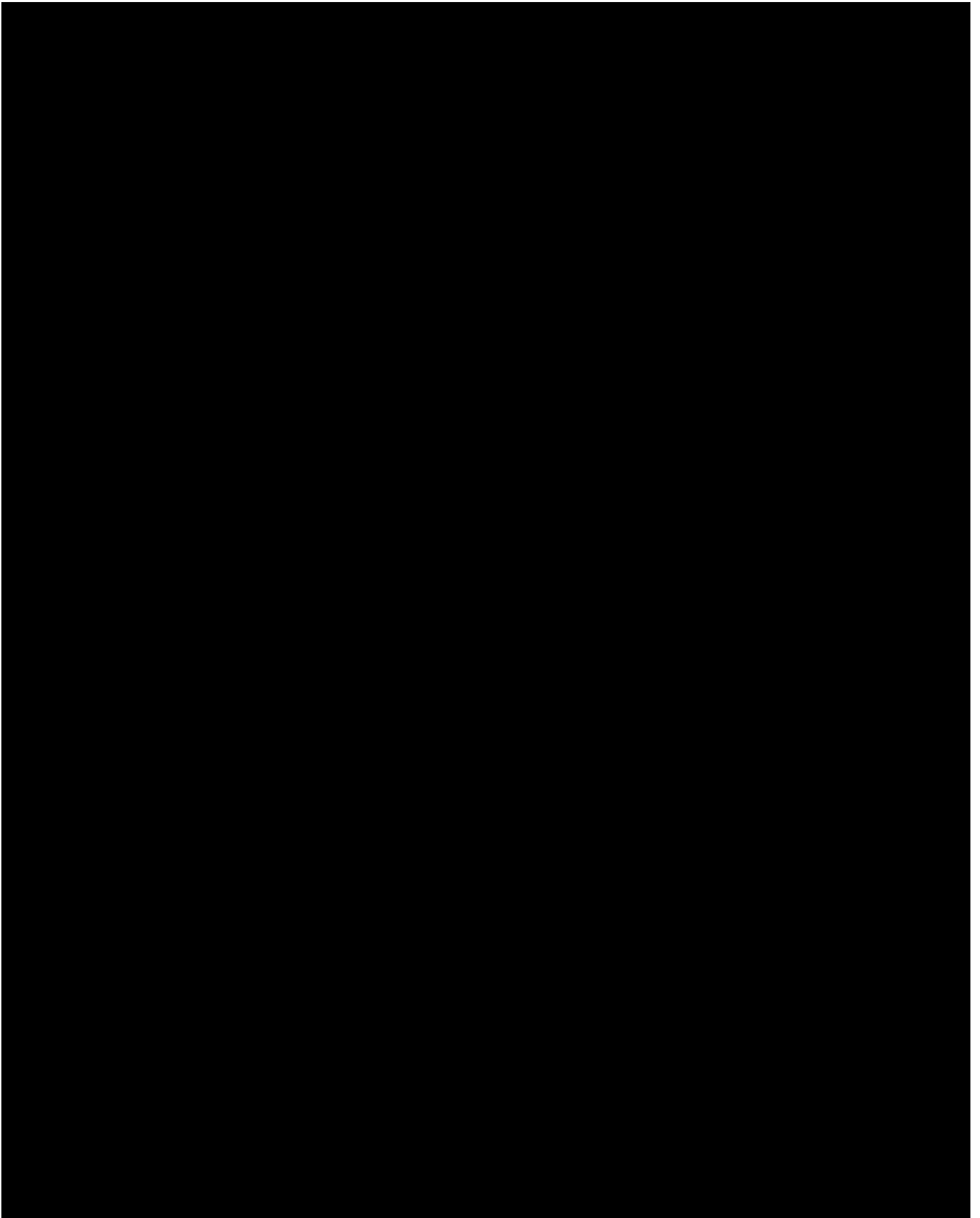




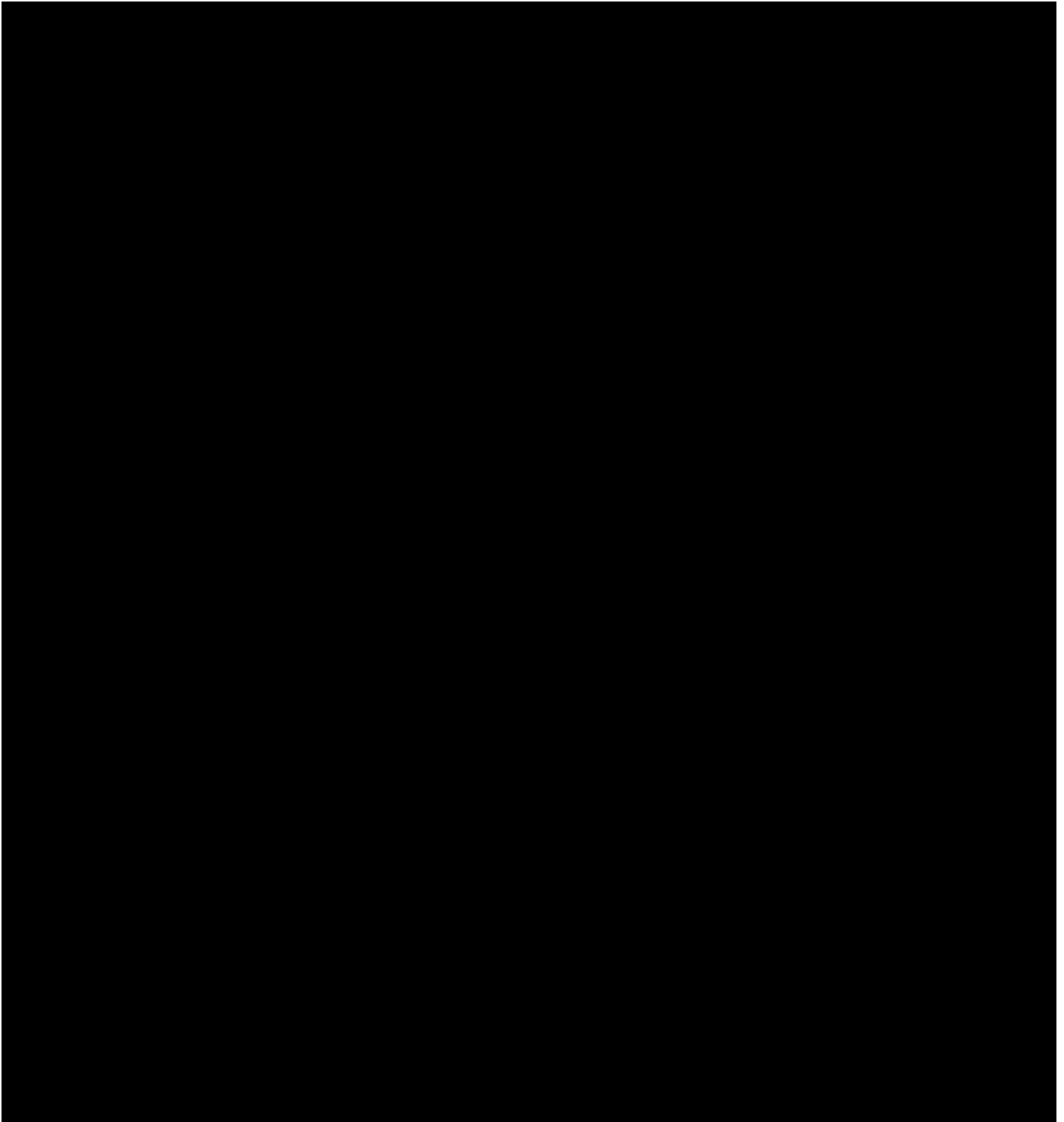


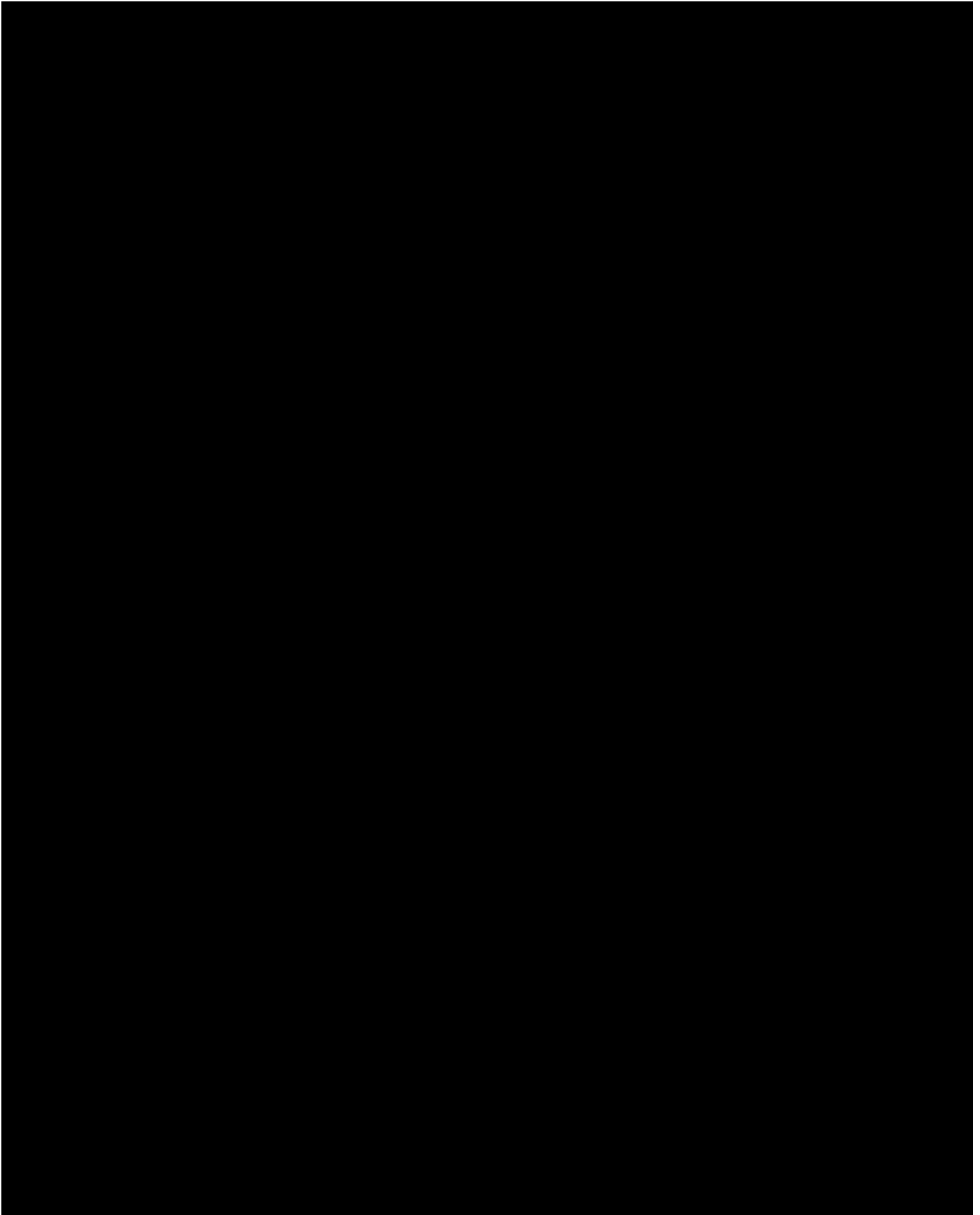


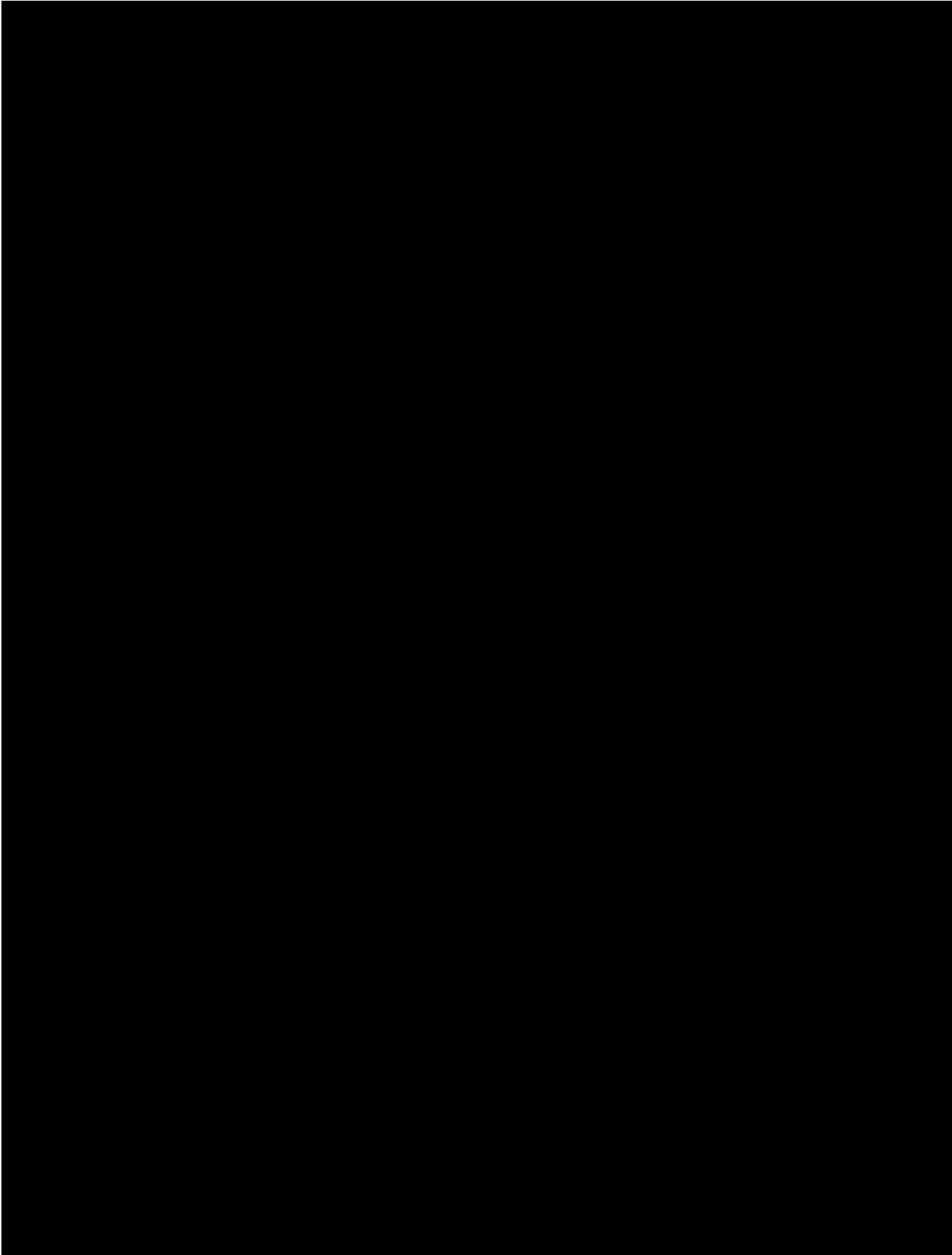


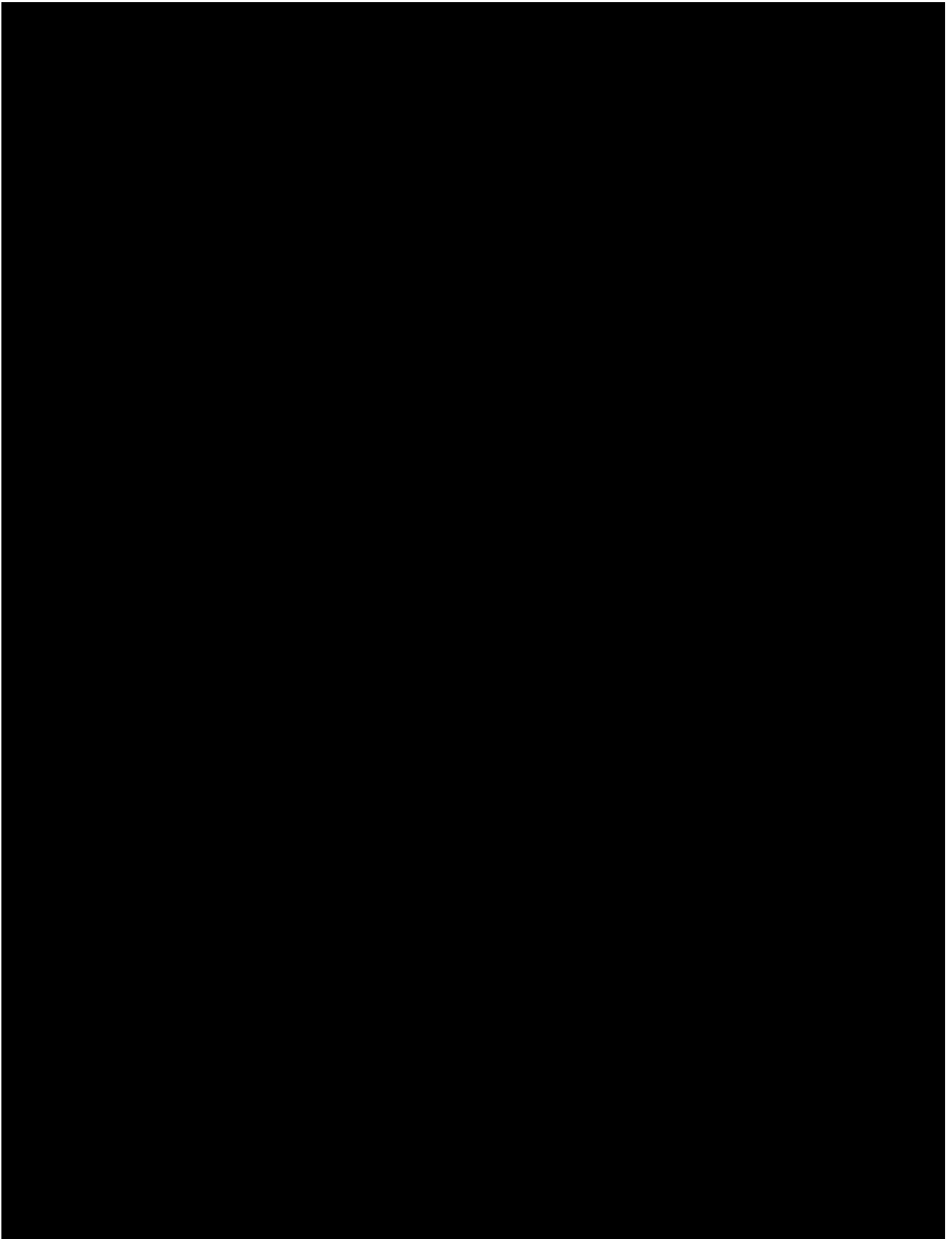


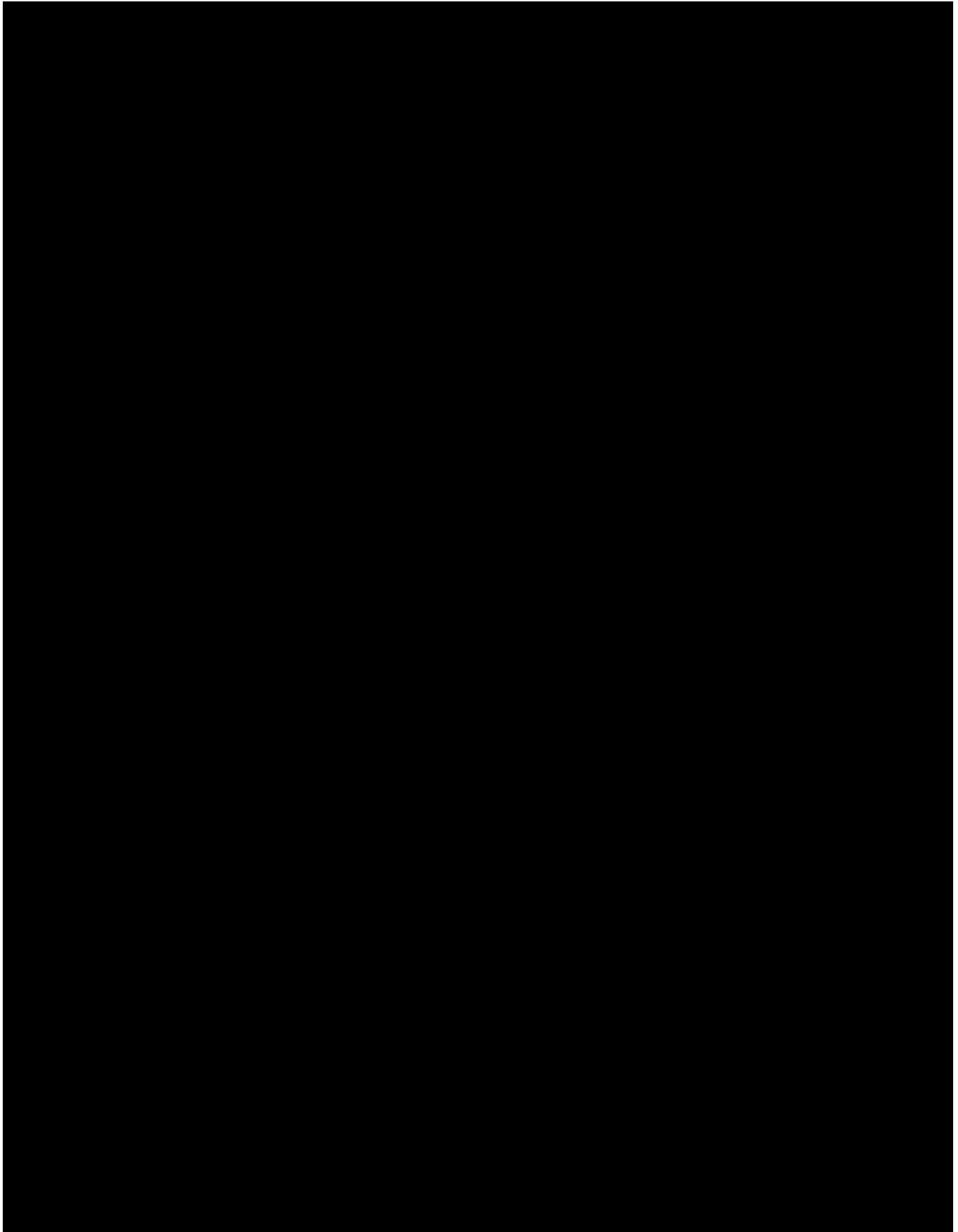
Replacement MMIS Pricing Table M2, Operations Phase – Variable Pricing for Recipient Management by State Fiscal Year

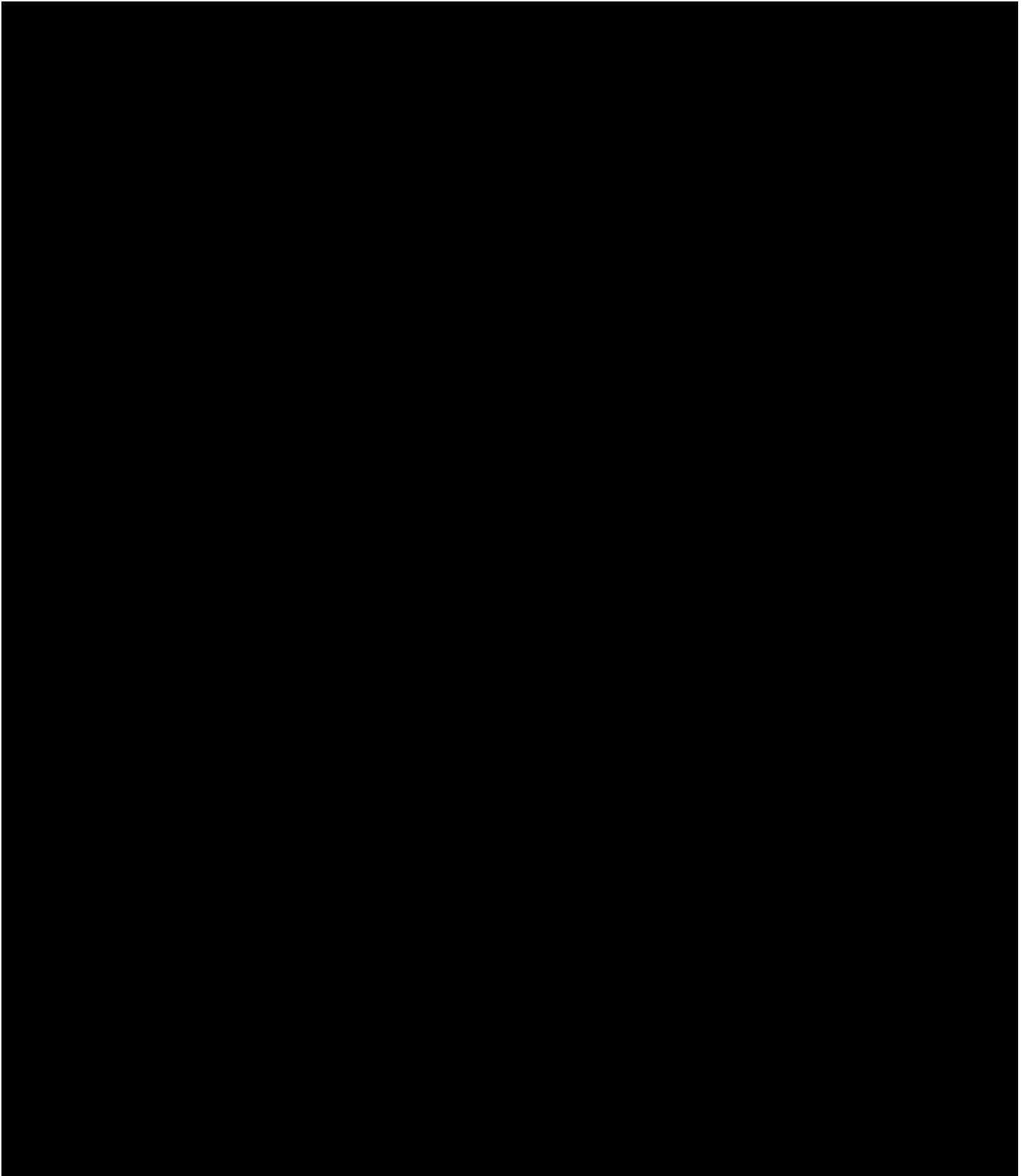




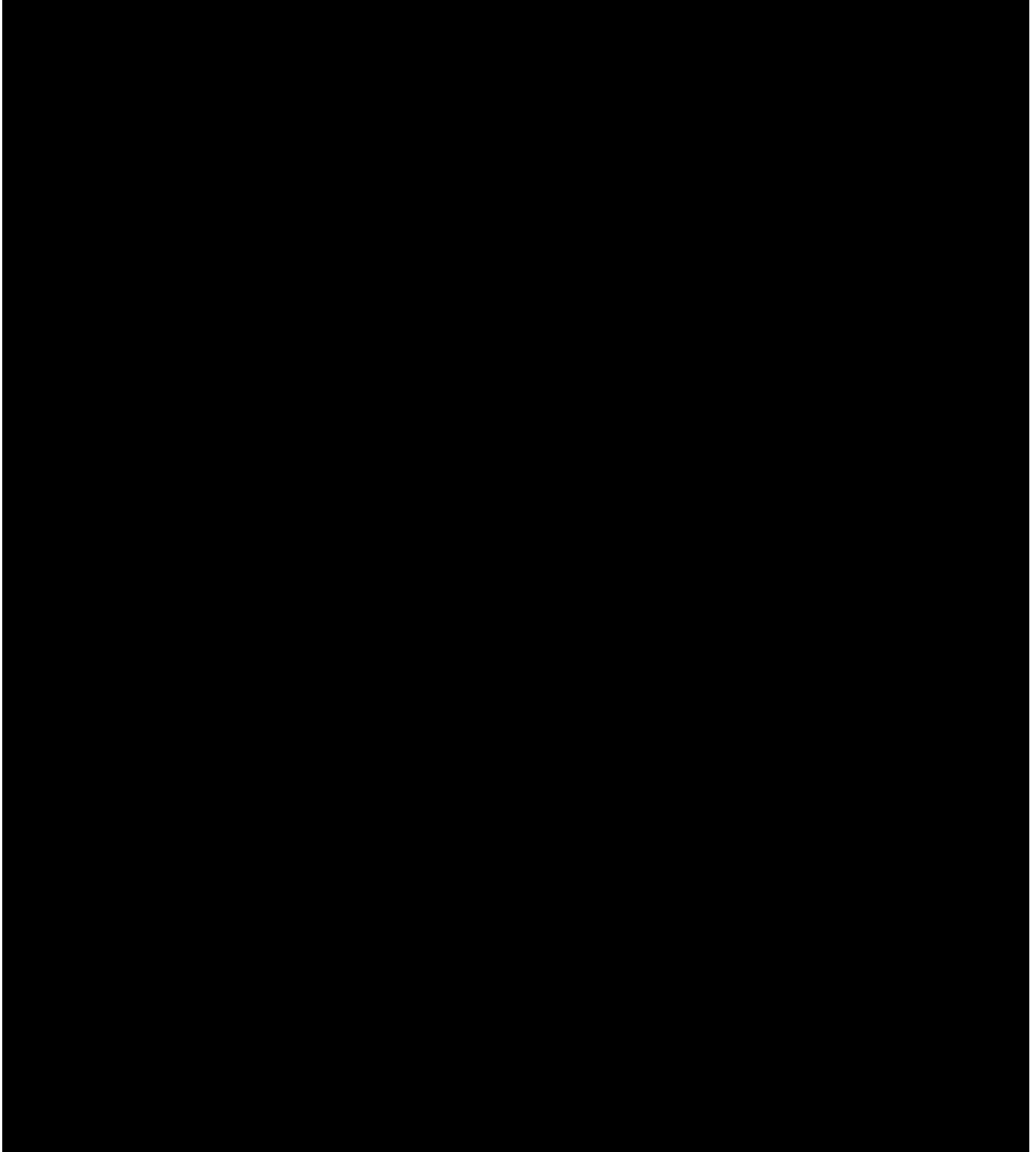


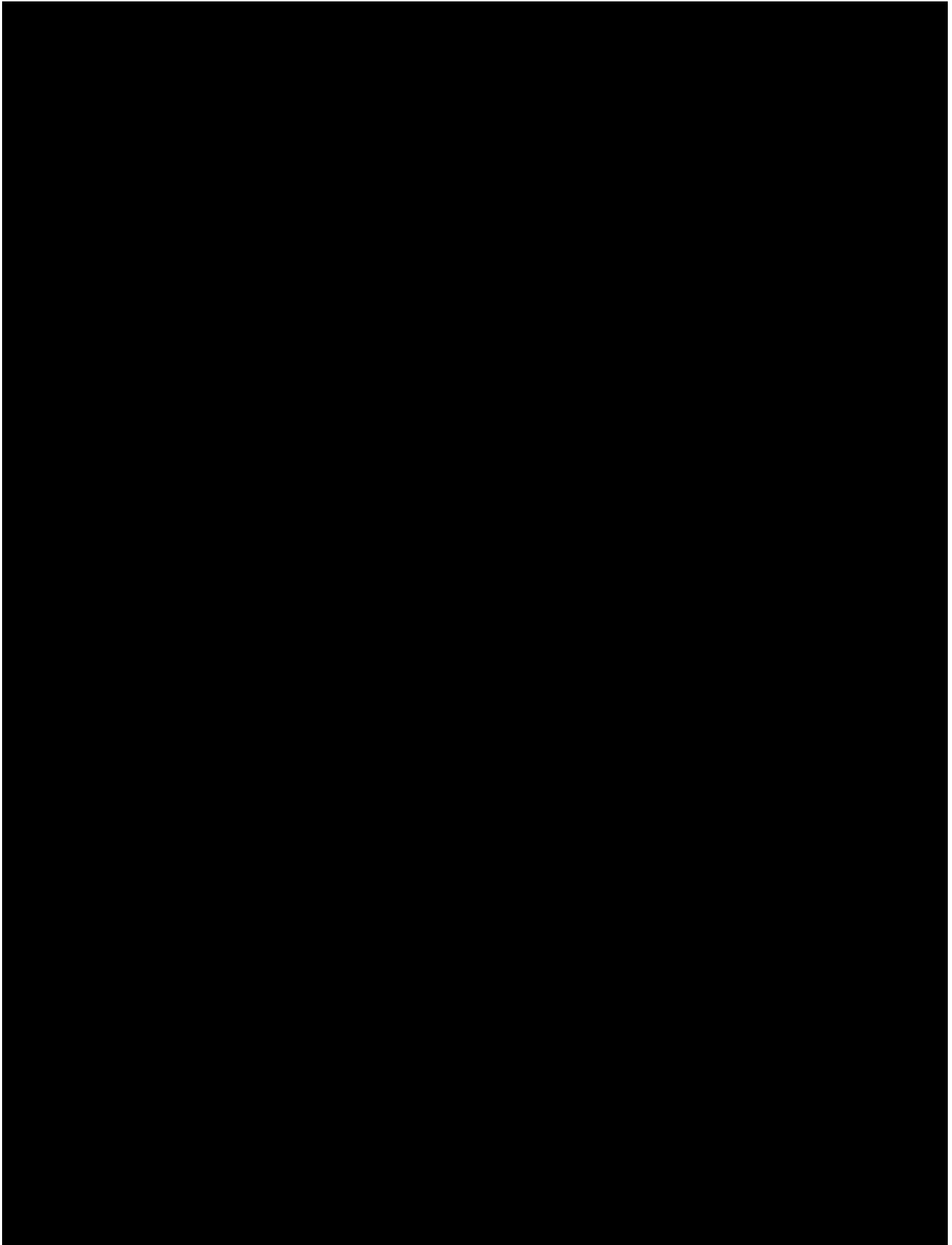


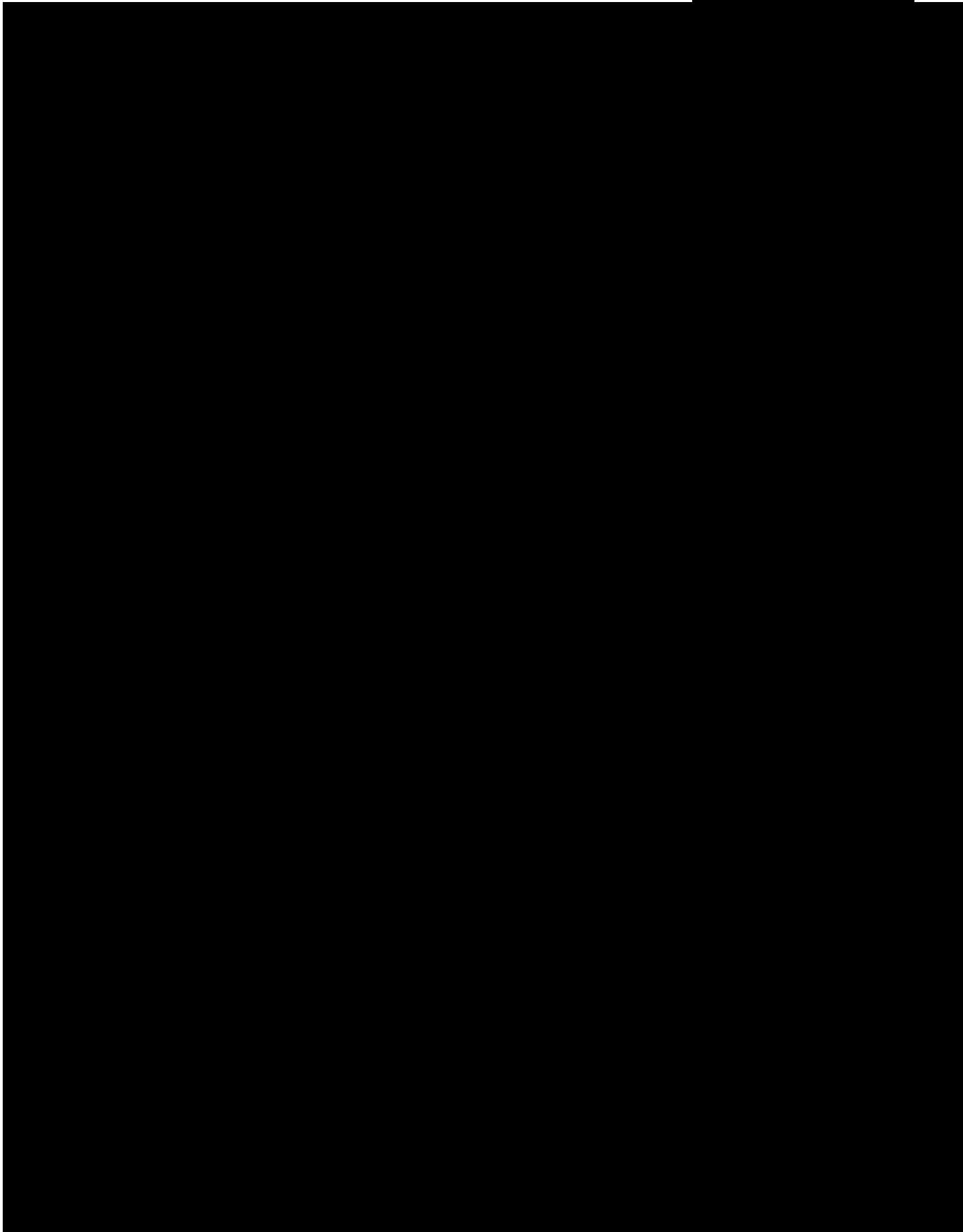


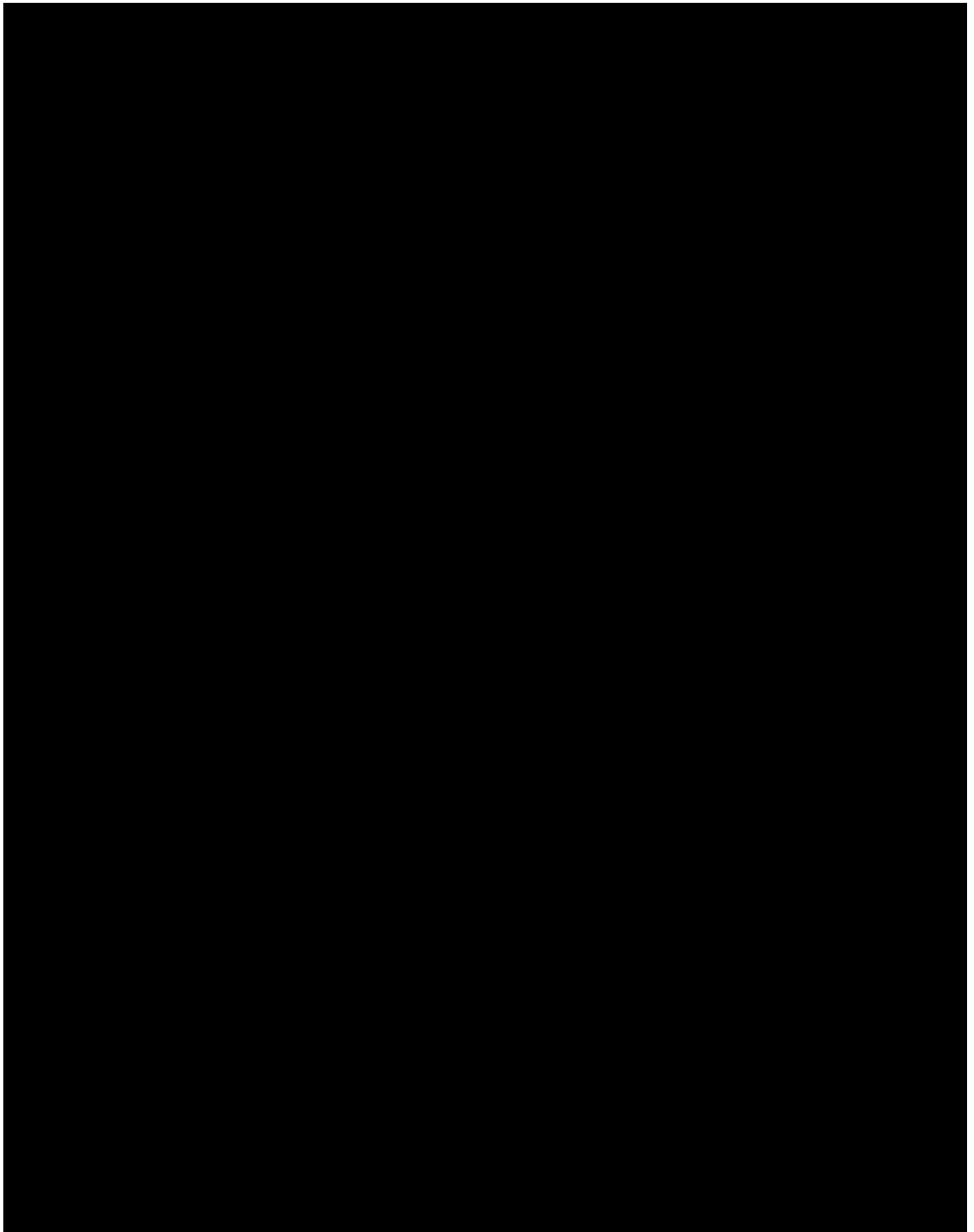


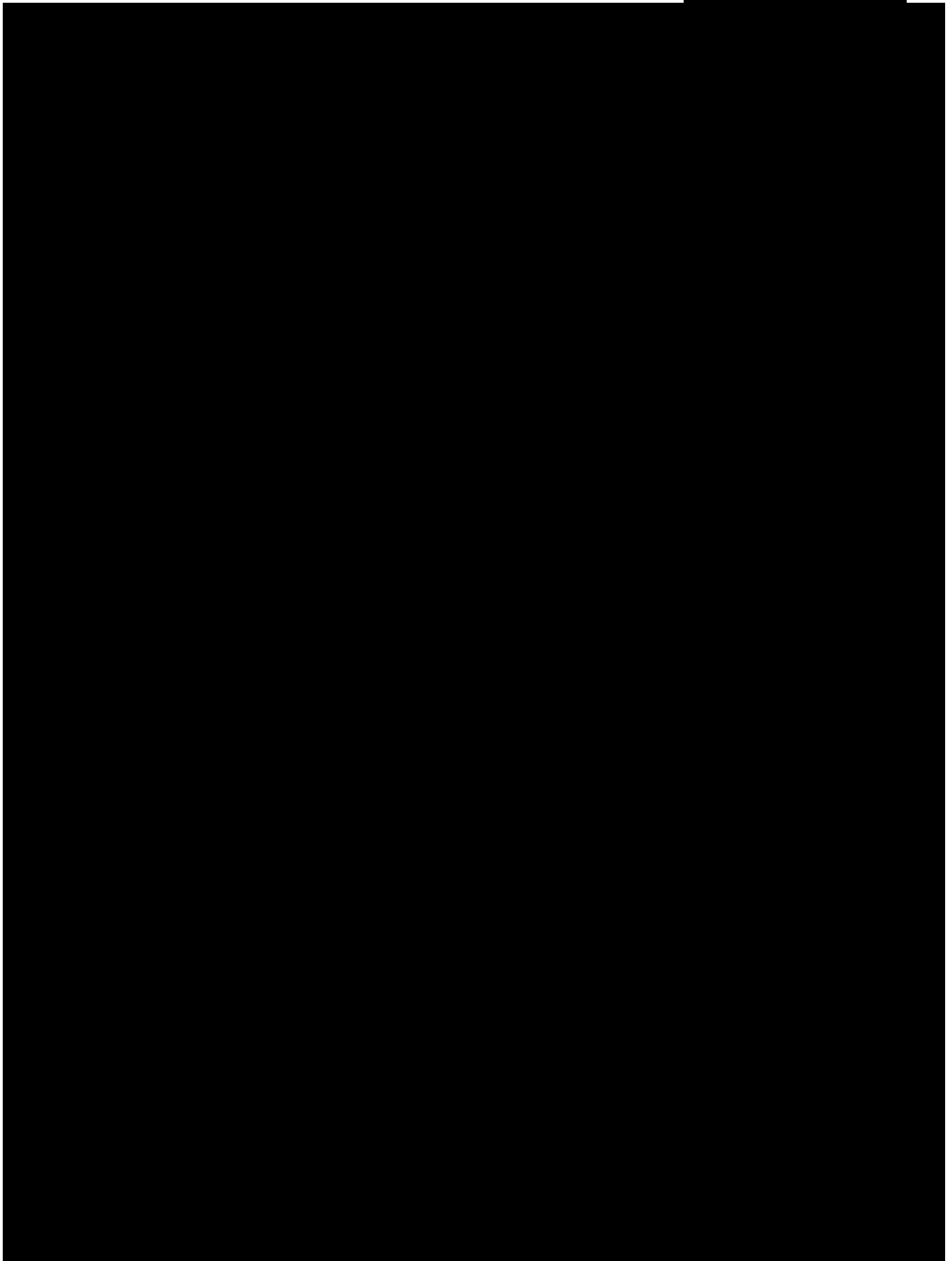
Replacement MMIS Pricing Table N, Operations Phase – Recipient Management Prices by Contract Year

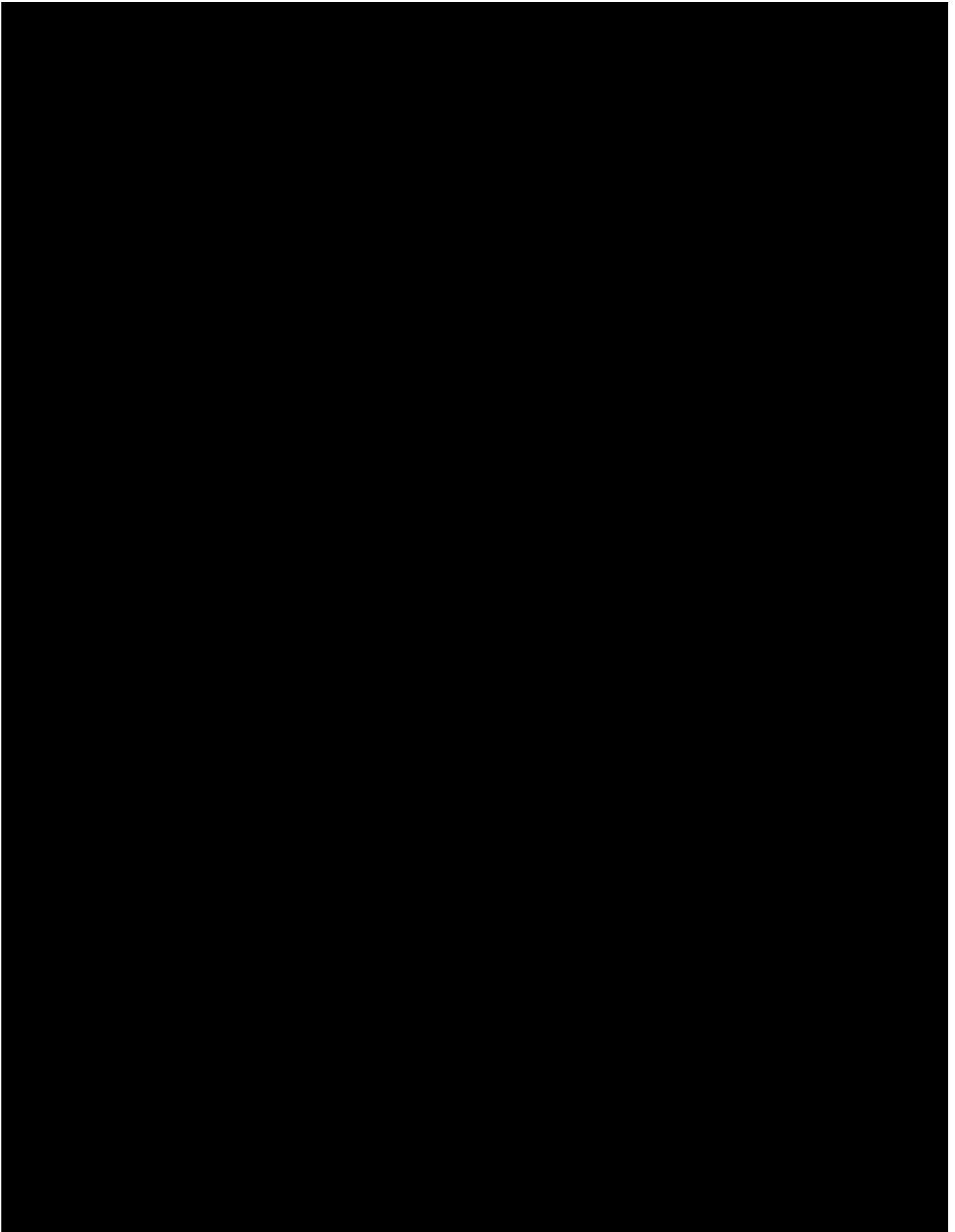




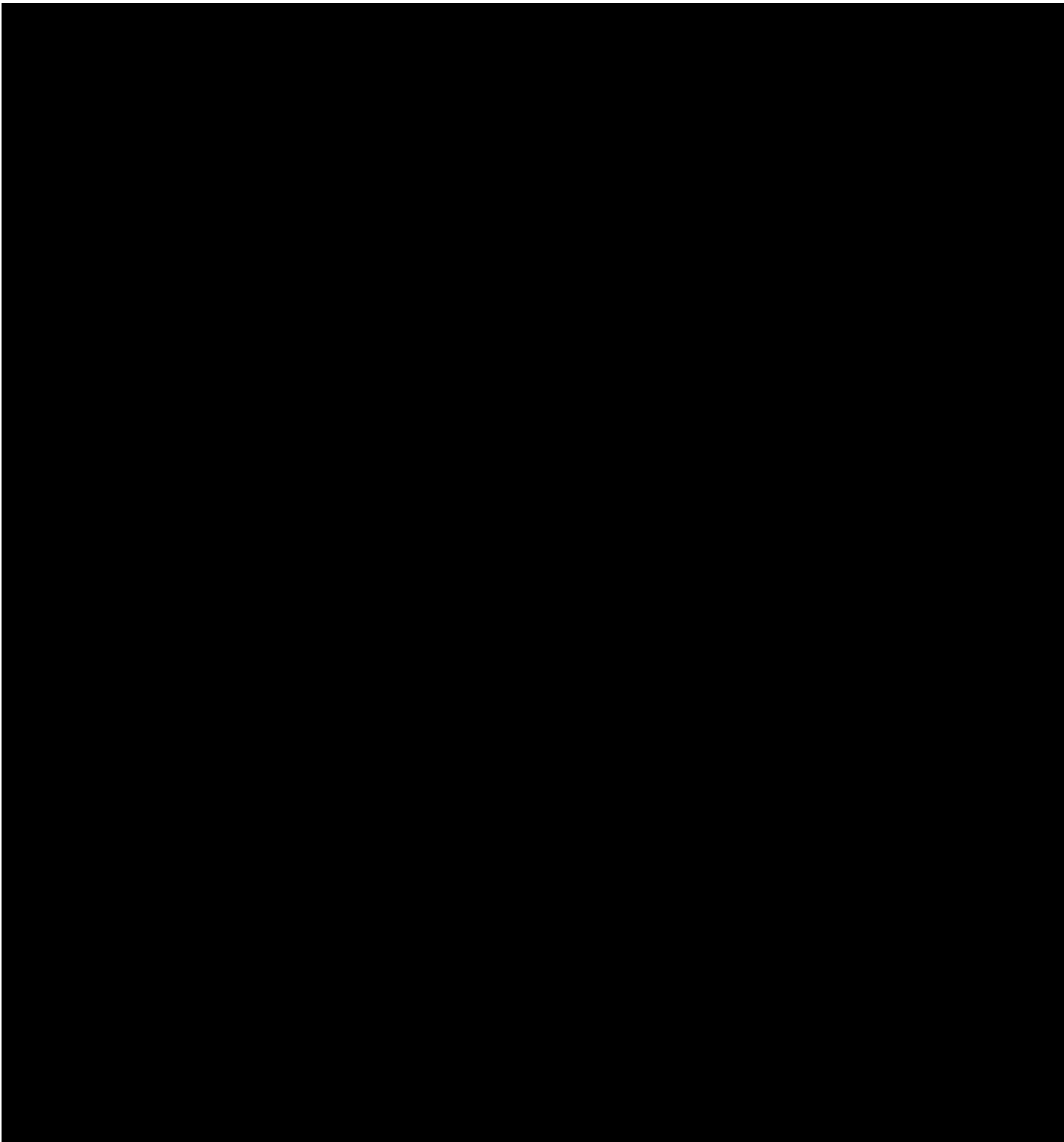


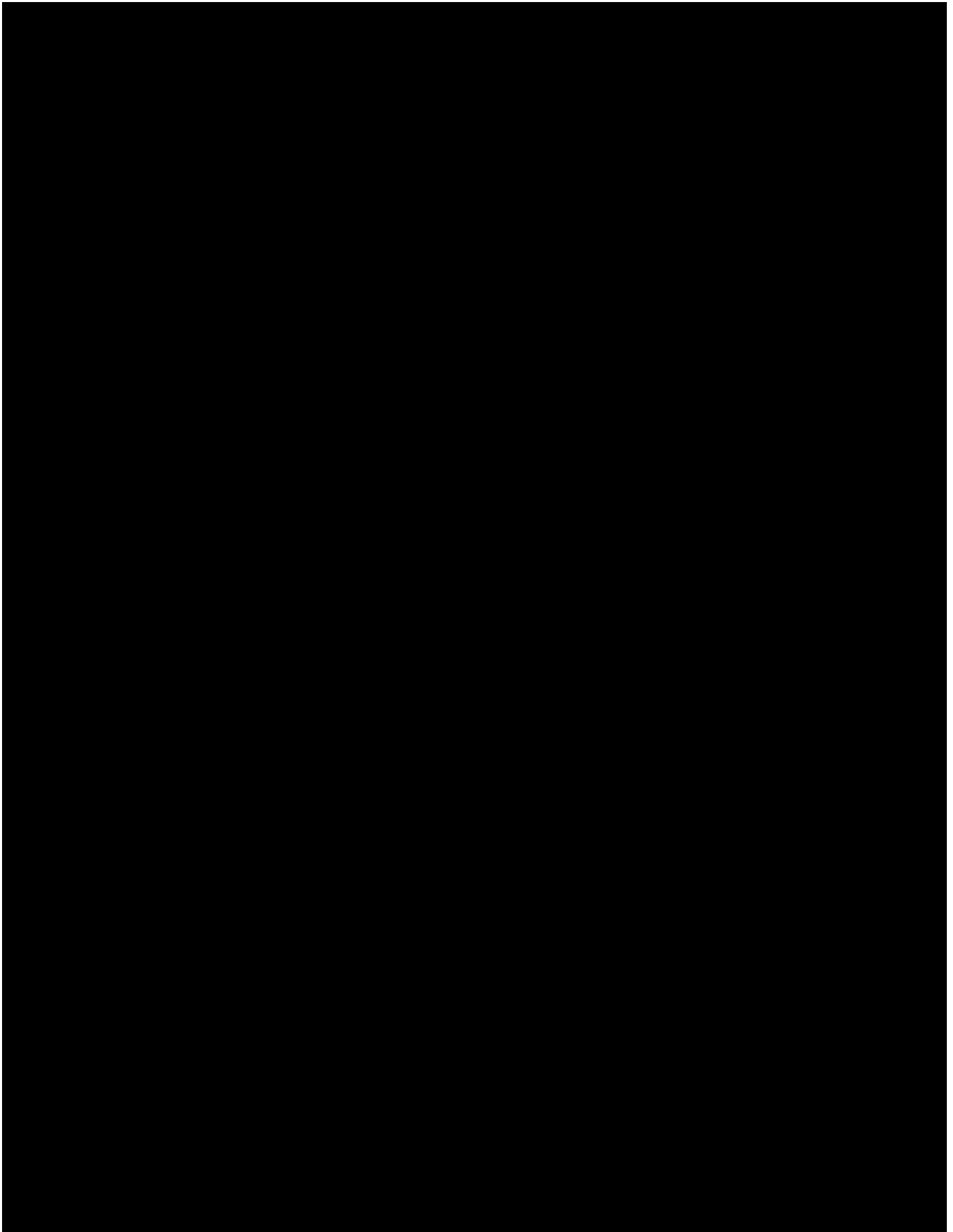


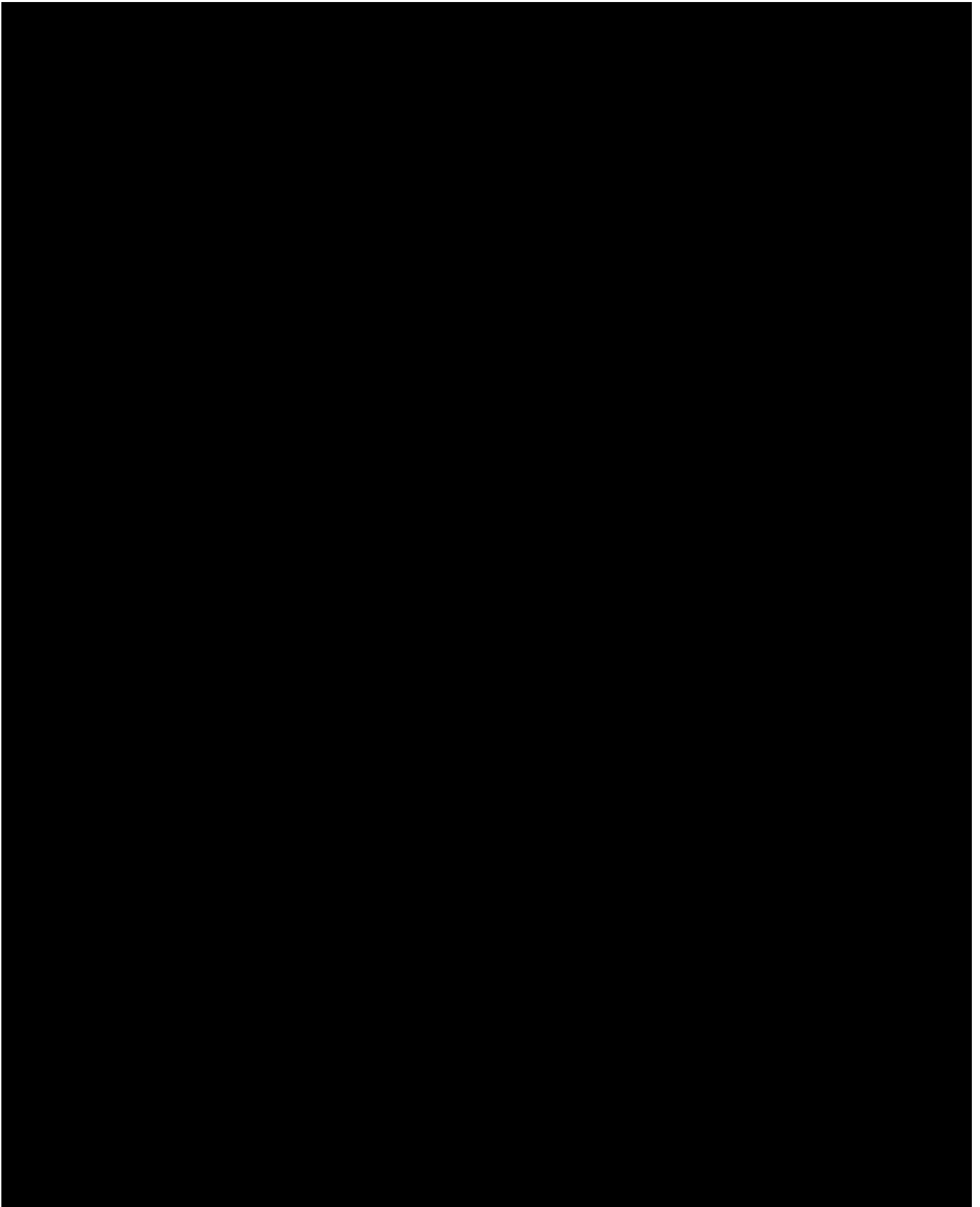


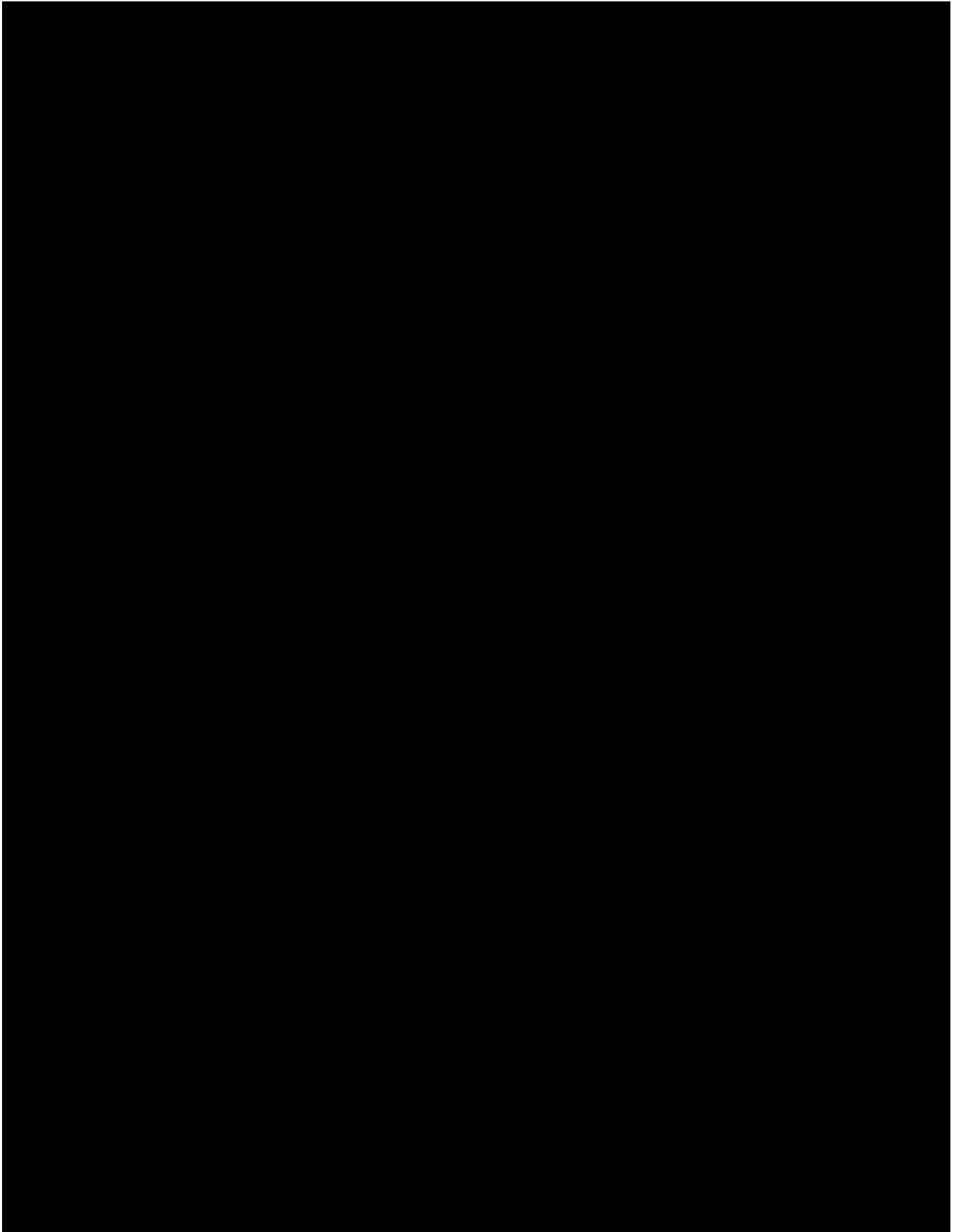


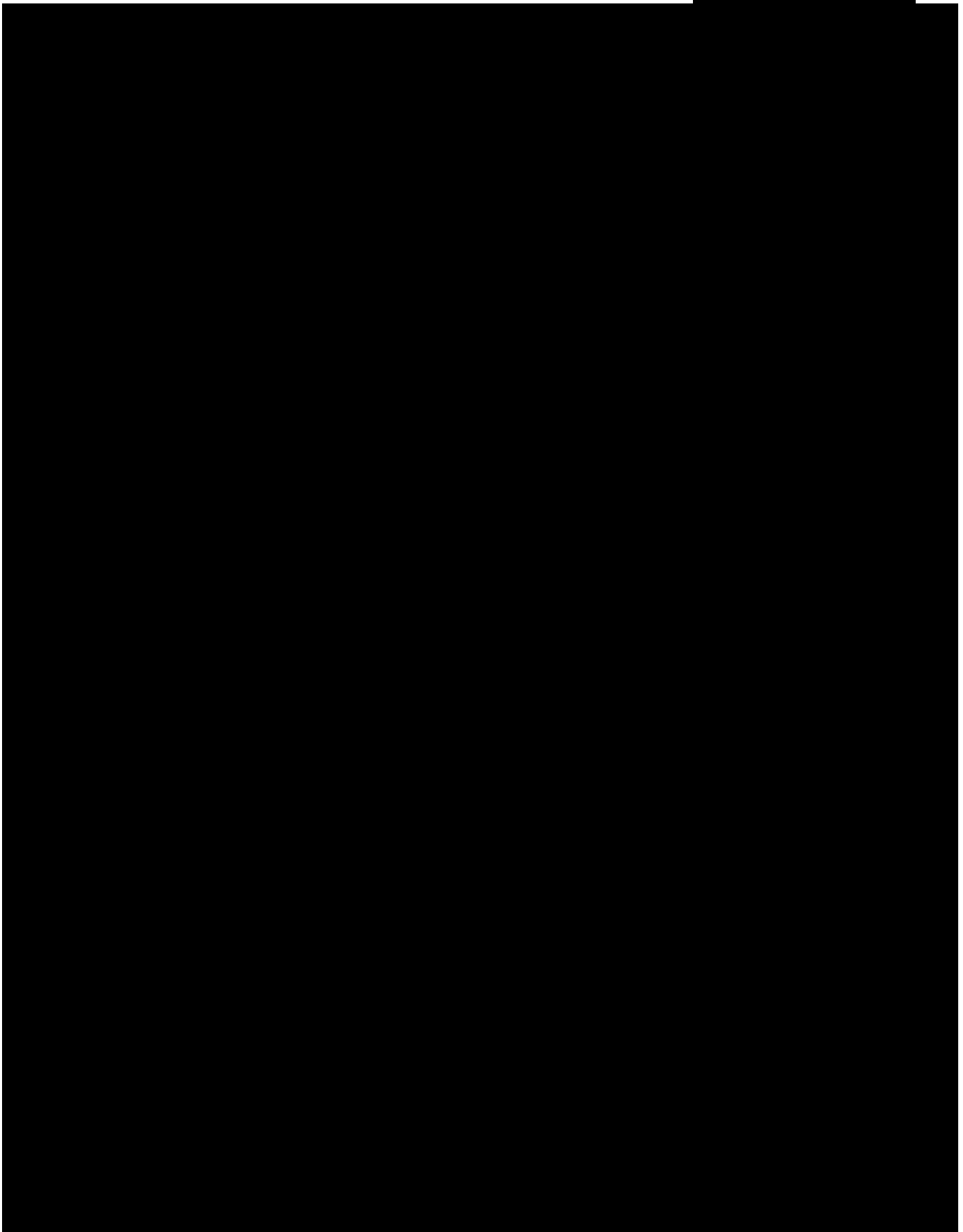
Replacement MMIS Pricing Table O, Operations Phase – All-Inclusive Hourly Rates for Personnel Performing Operations Phase Modifications

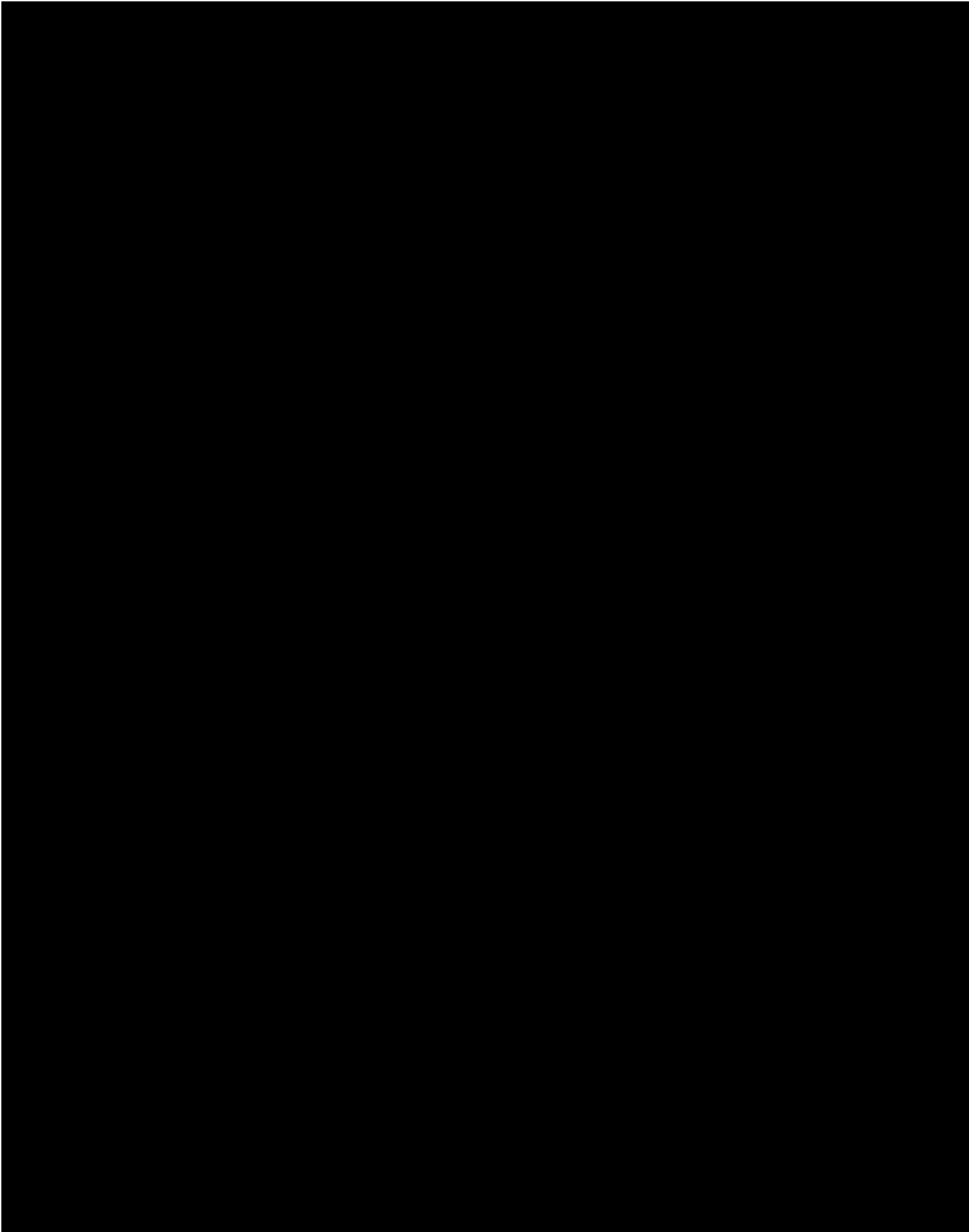




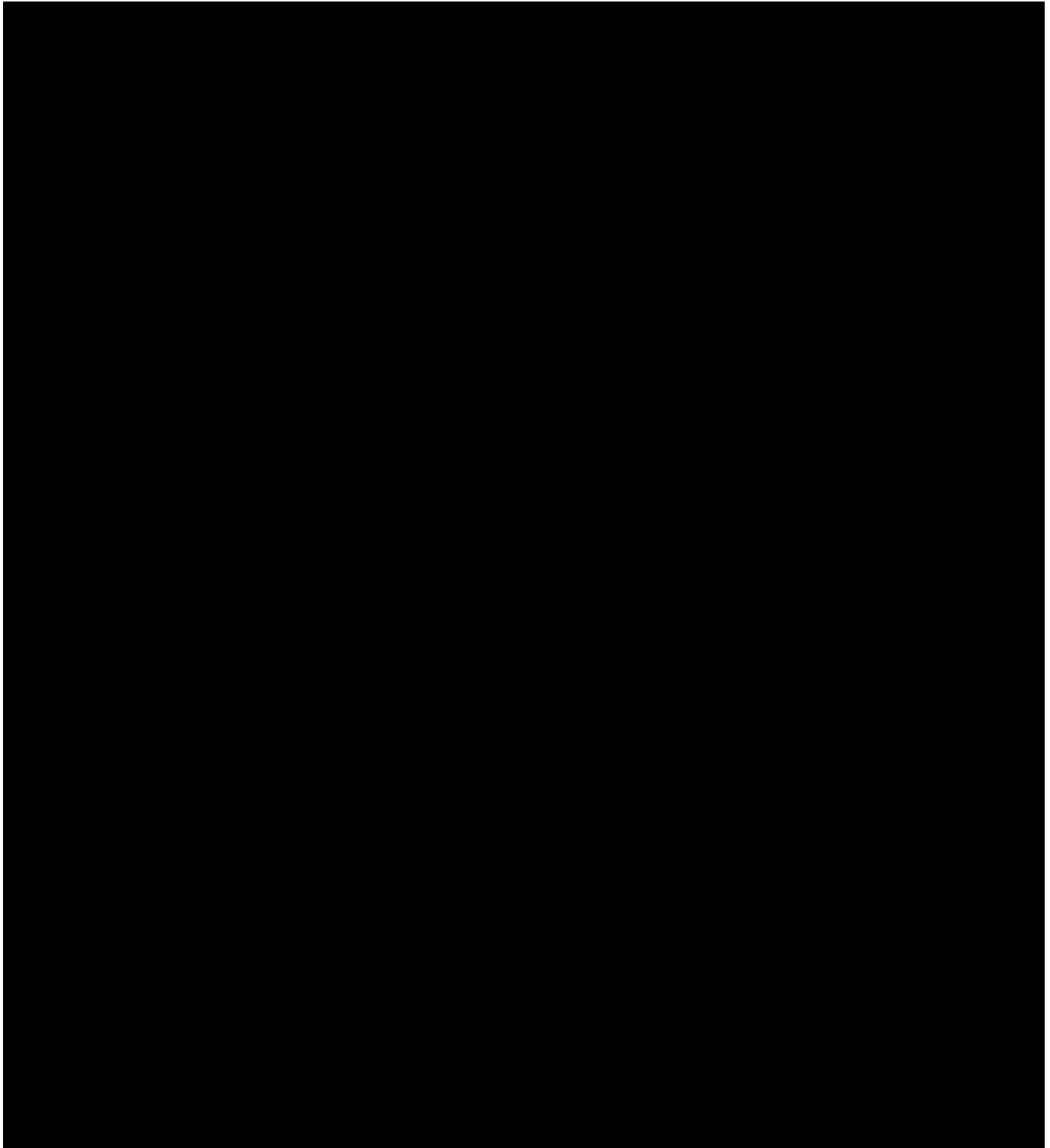


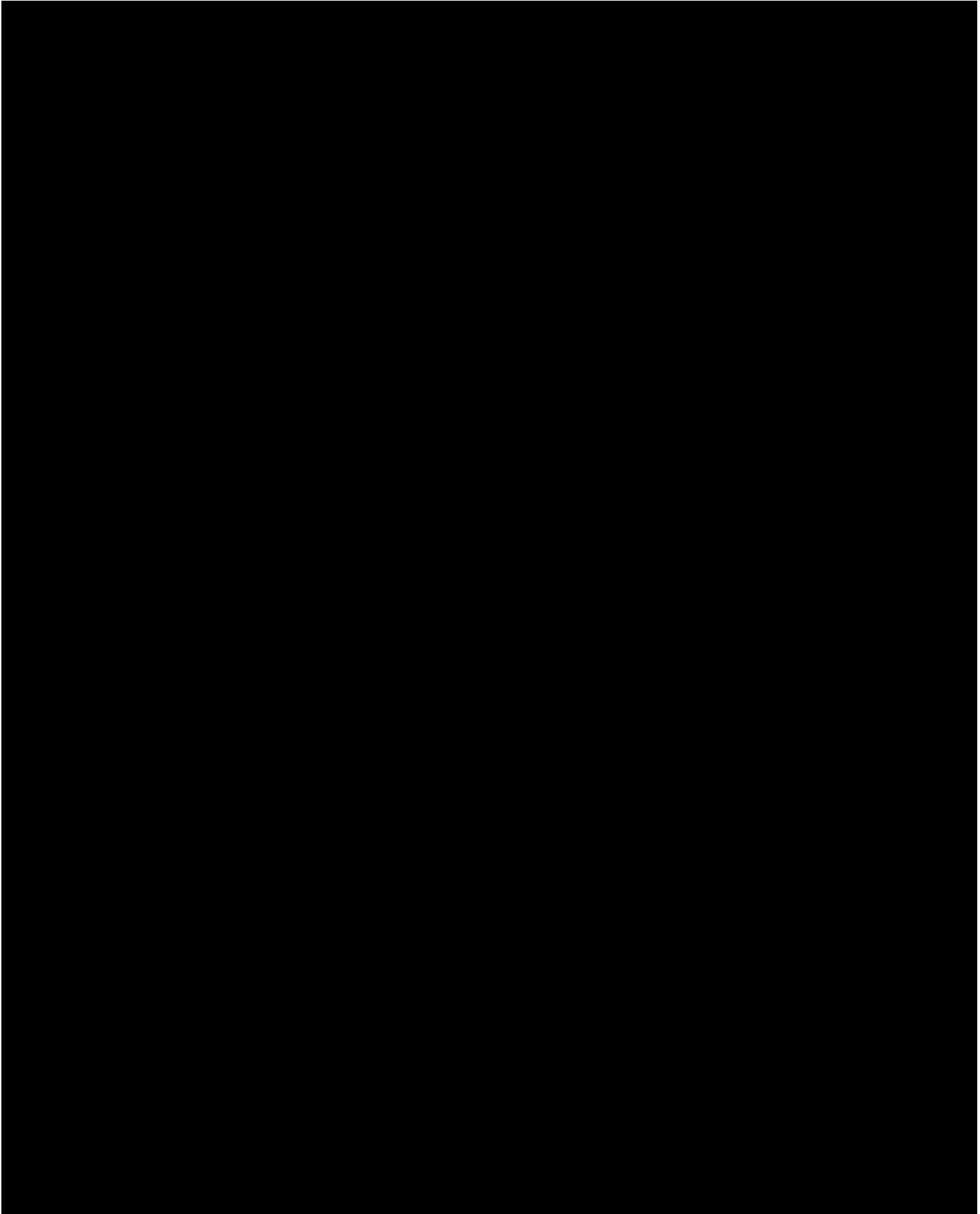


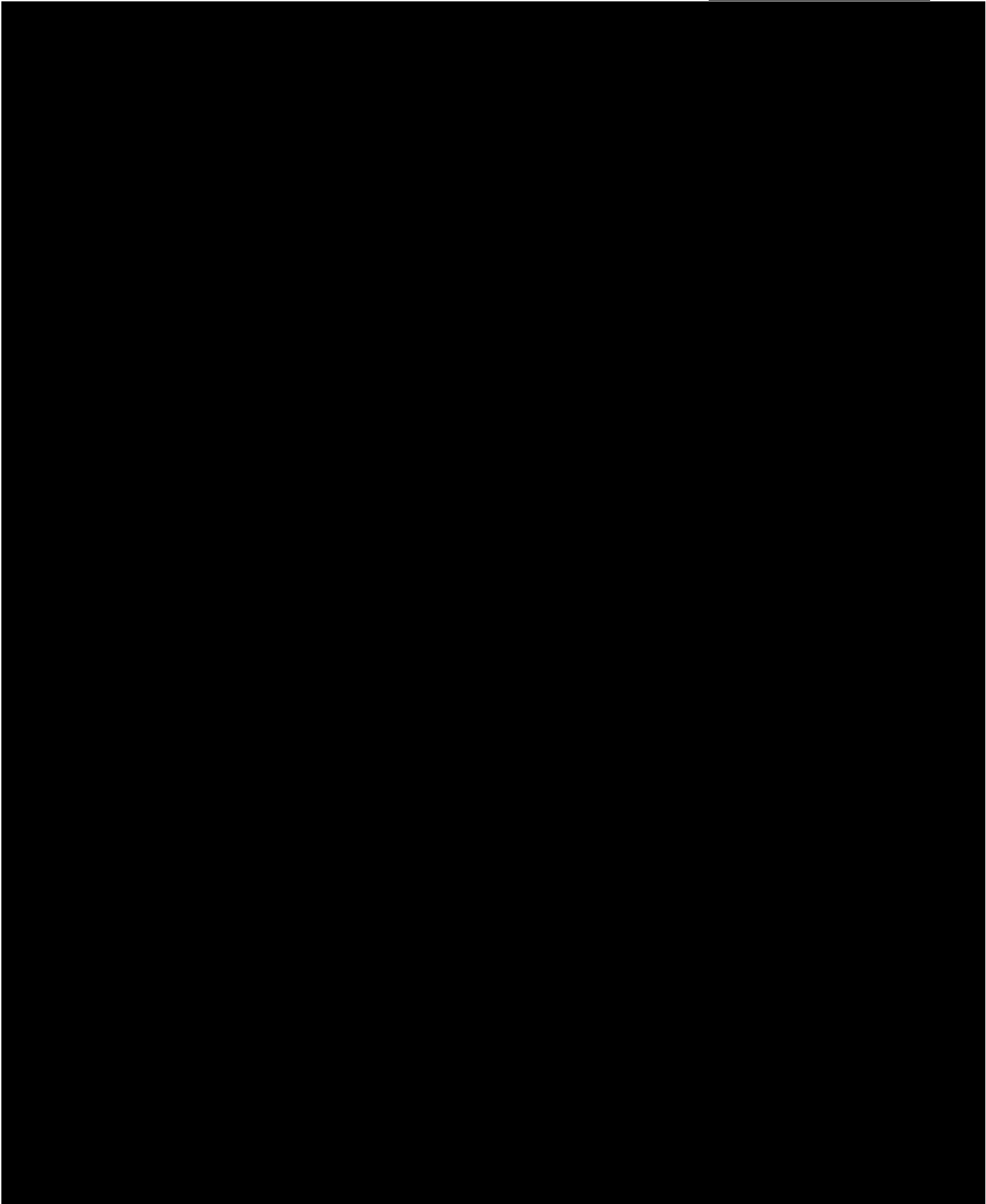




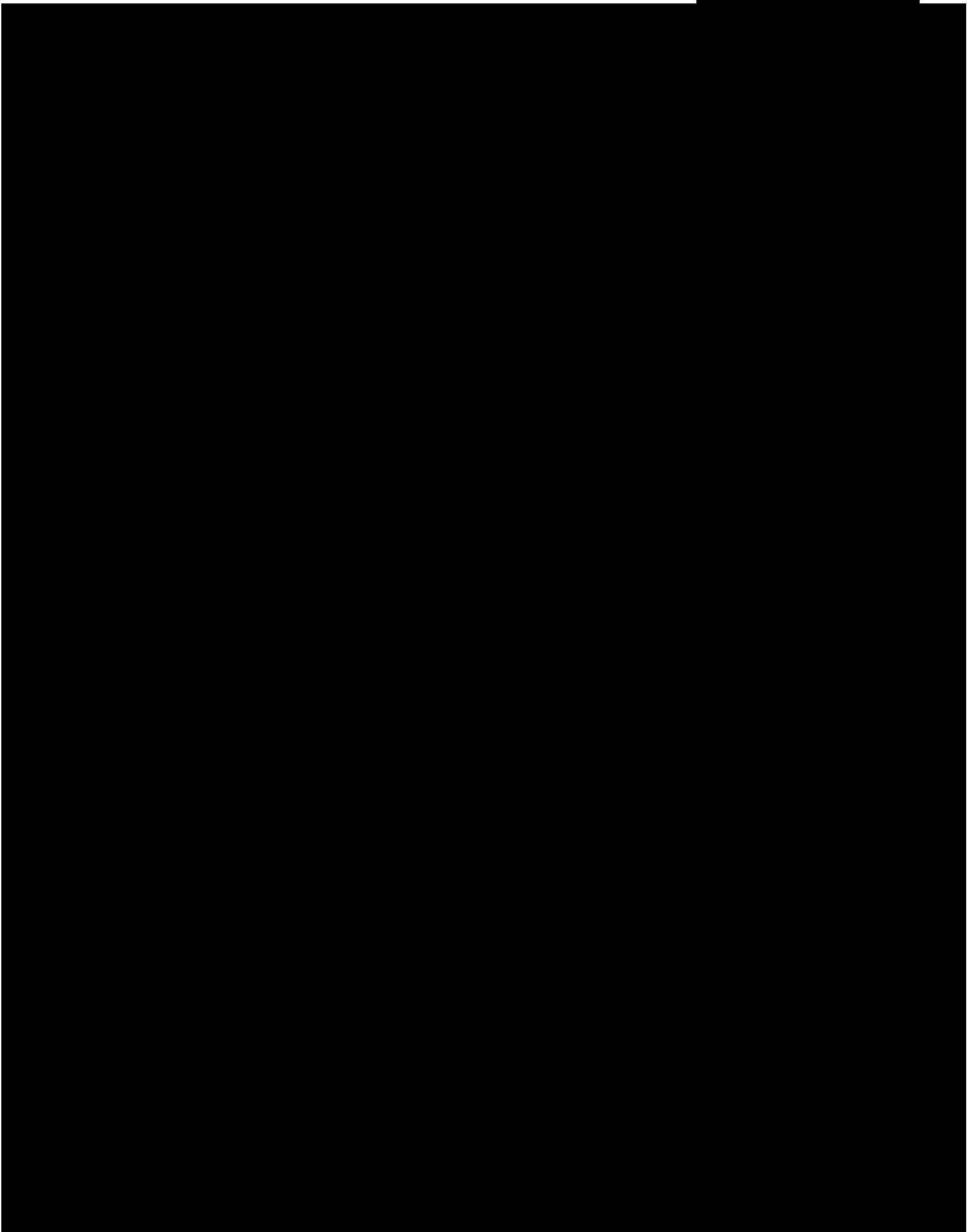
Replacement MMIS Pricing Table P, Operations Phase – Size of Operations Phase Modification Pool

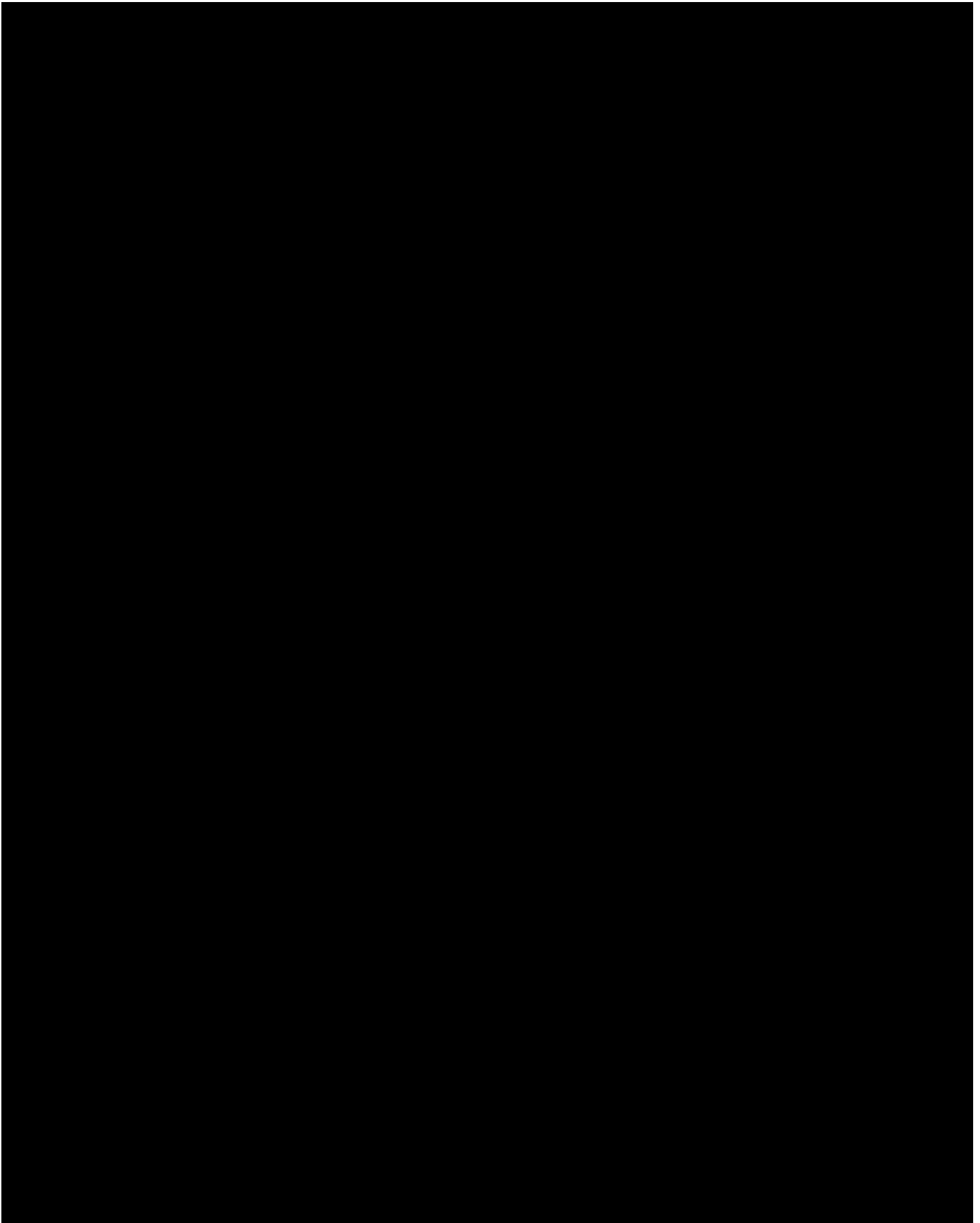




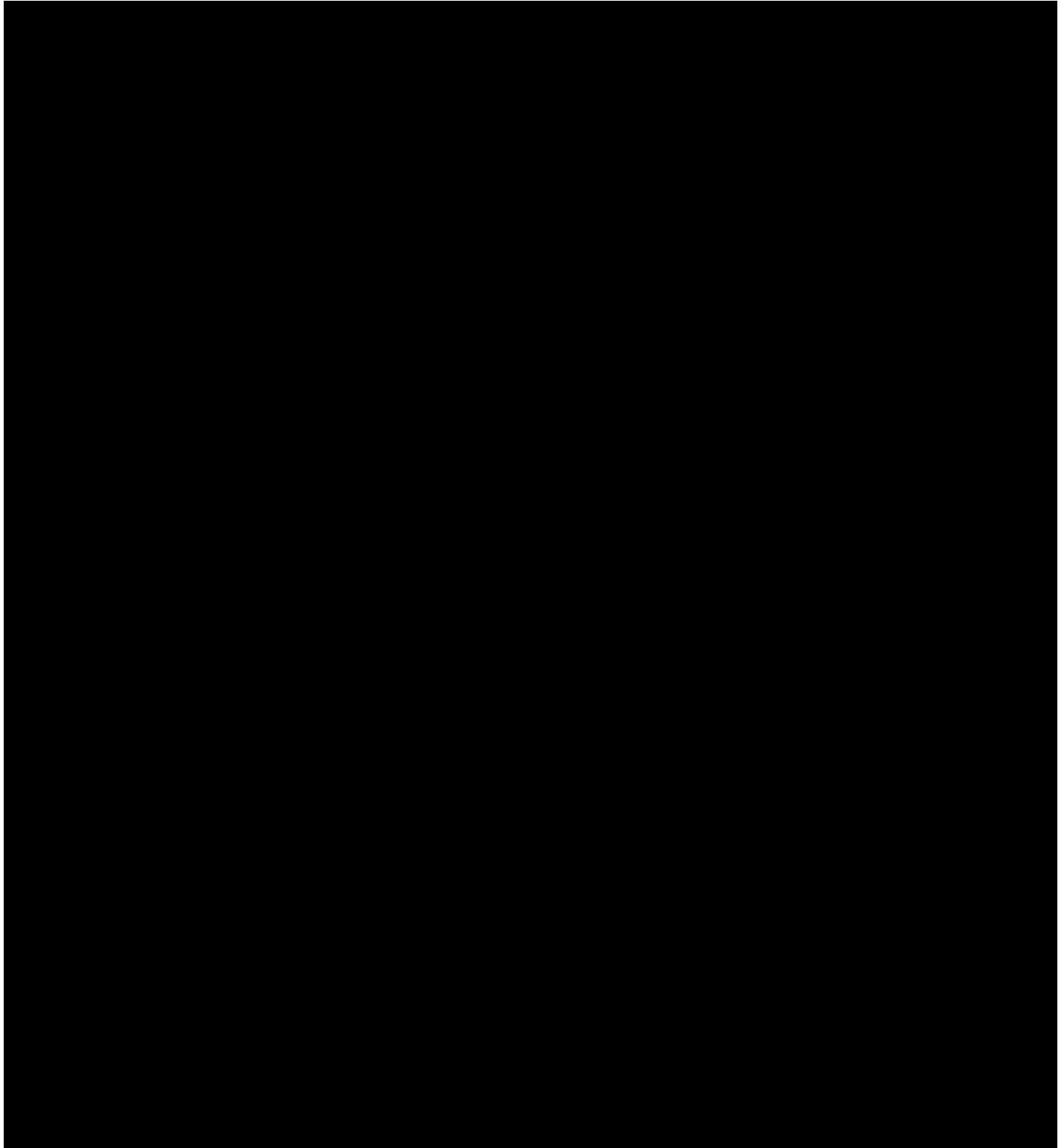


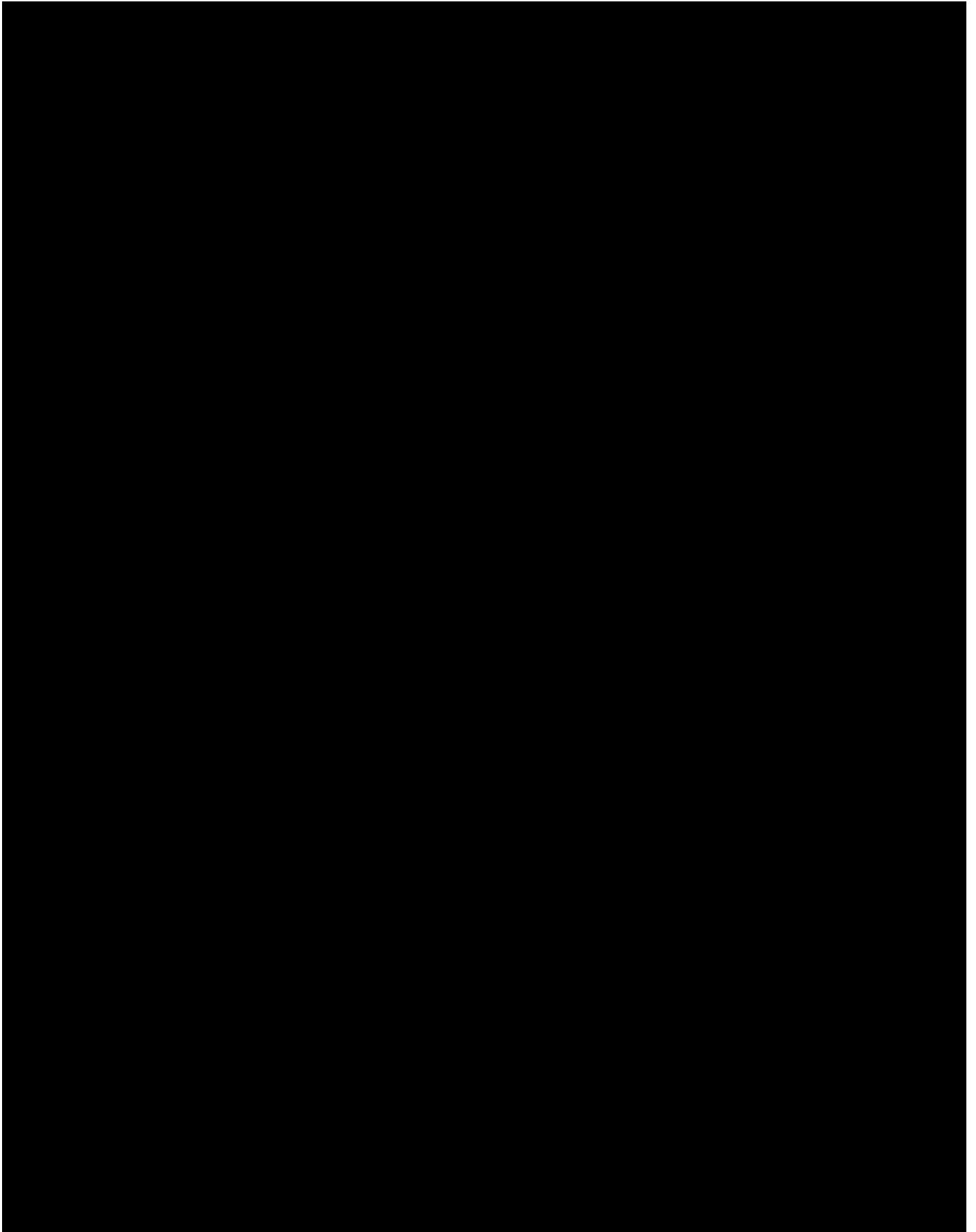


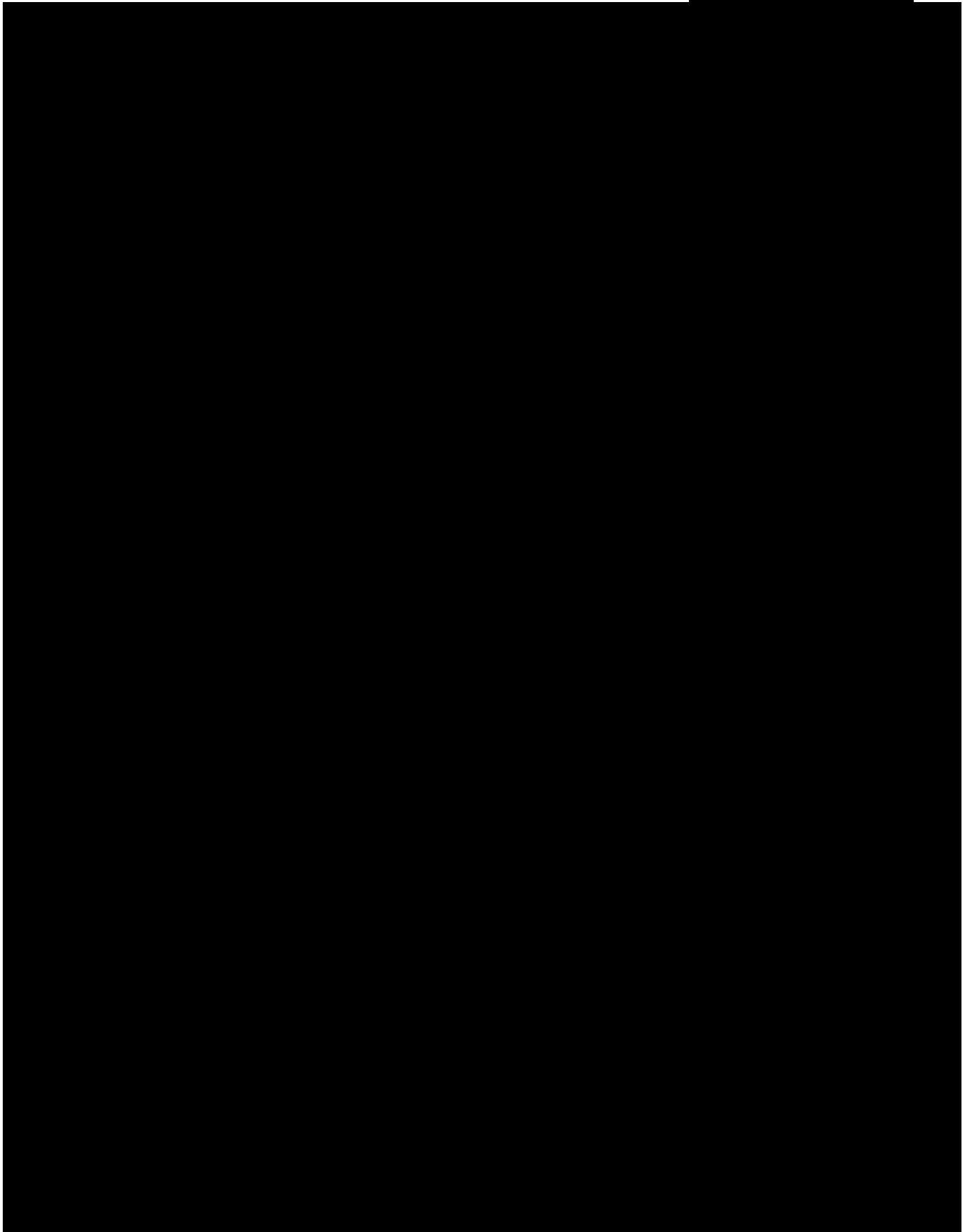


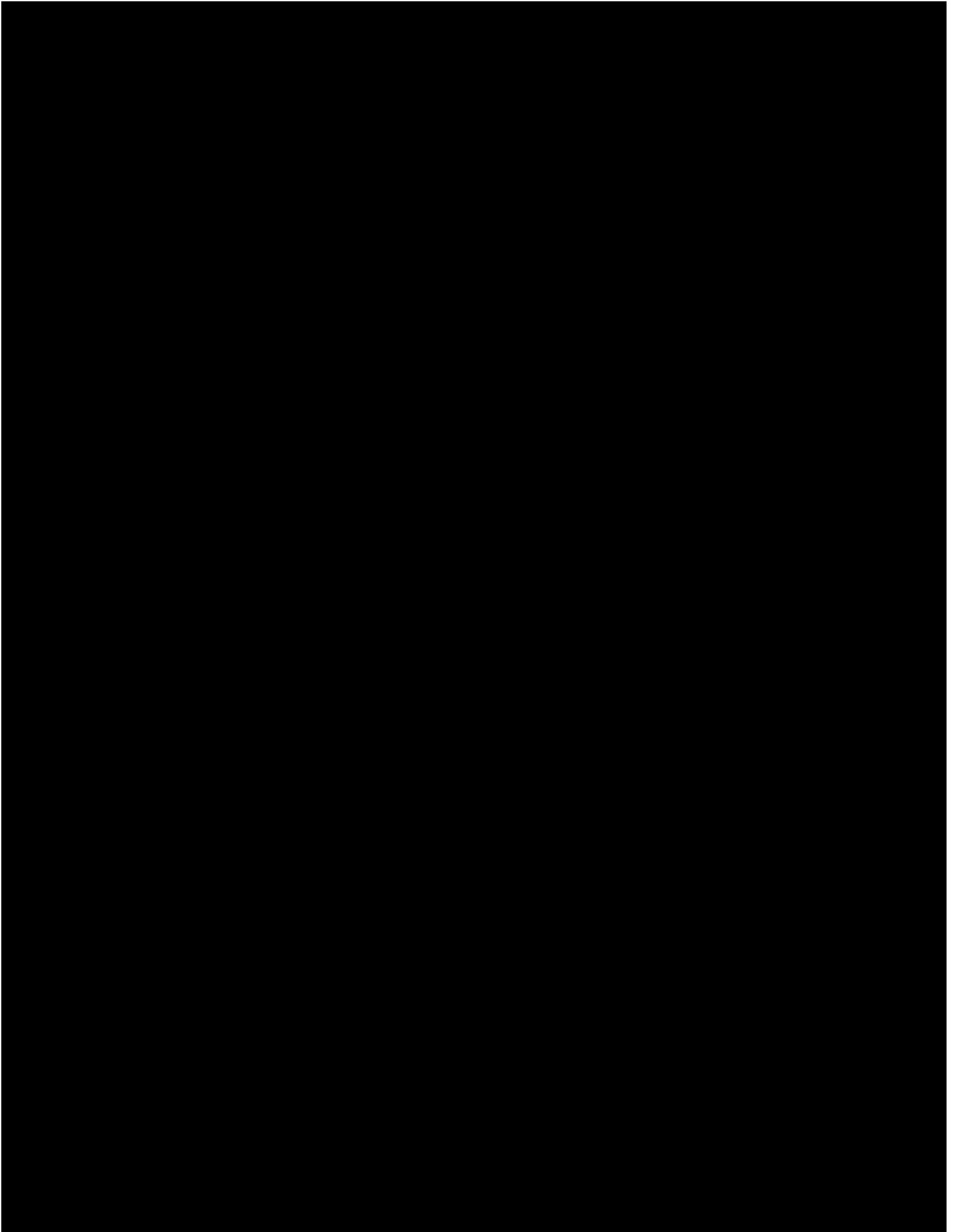


Replacement MMIS Pricing Table Q, Operations Phase – Unit Prices for Additional Training

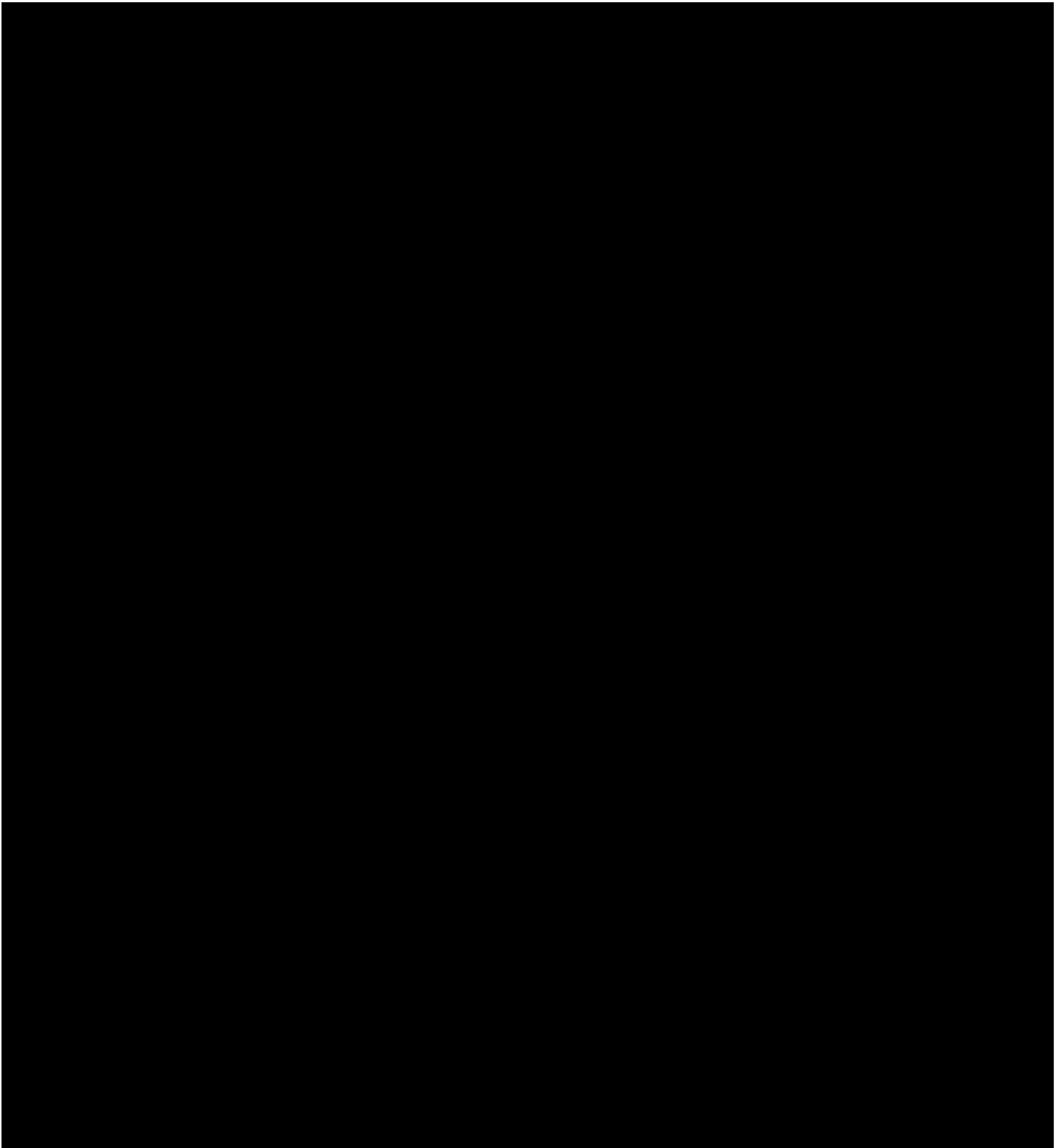


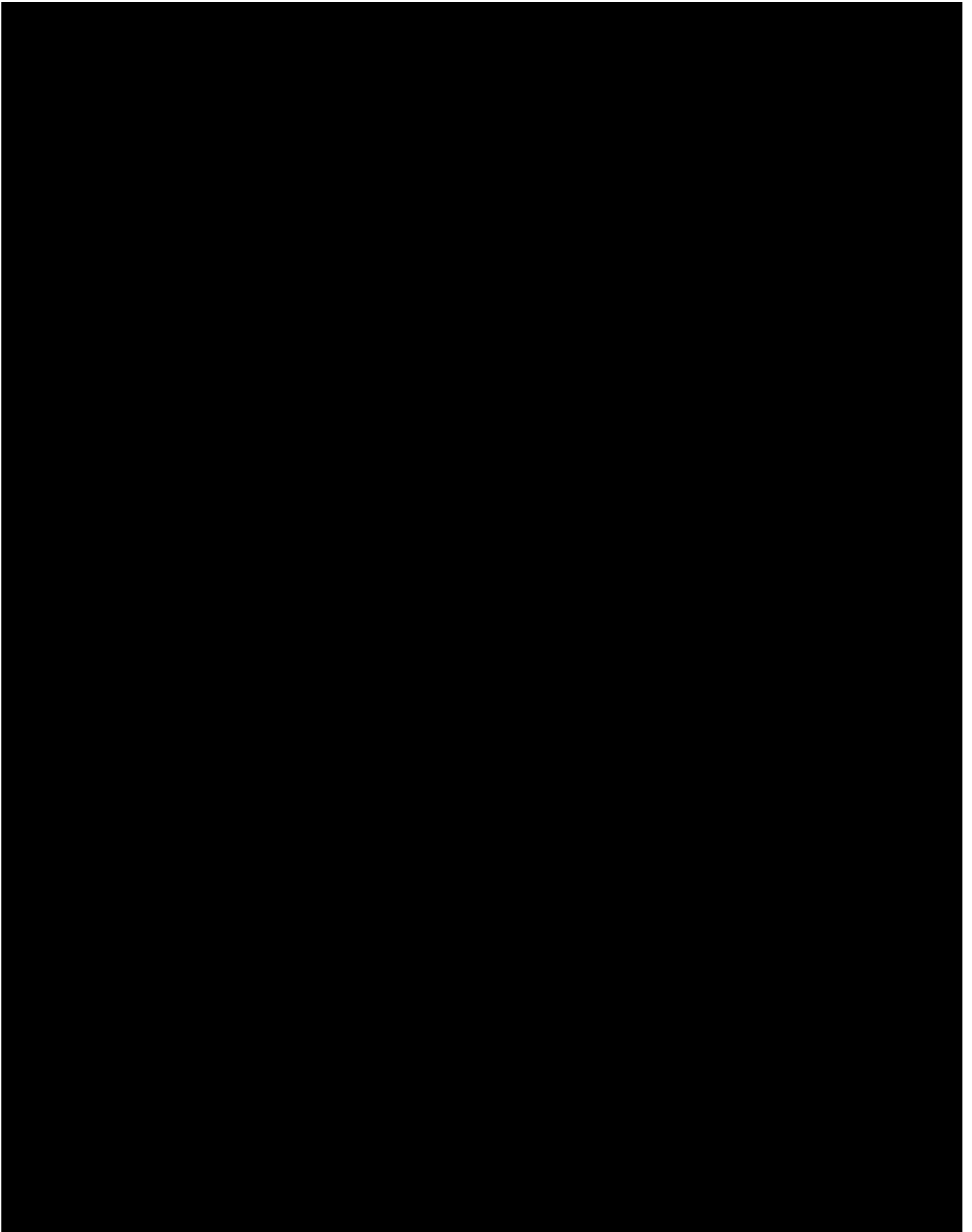


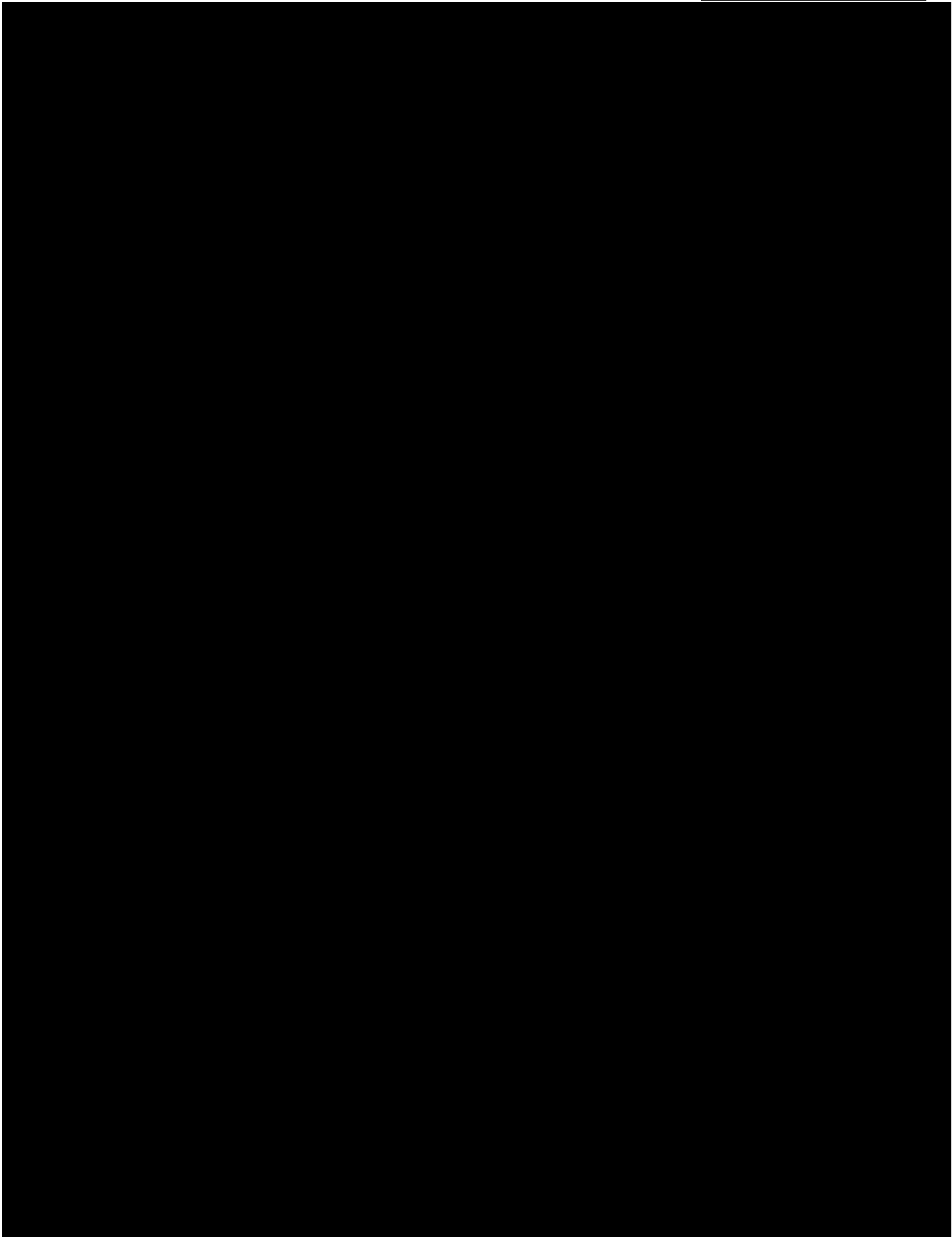


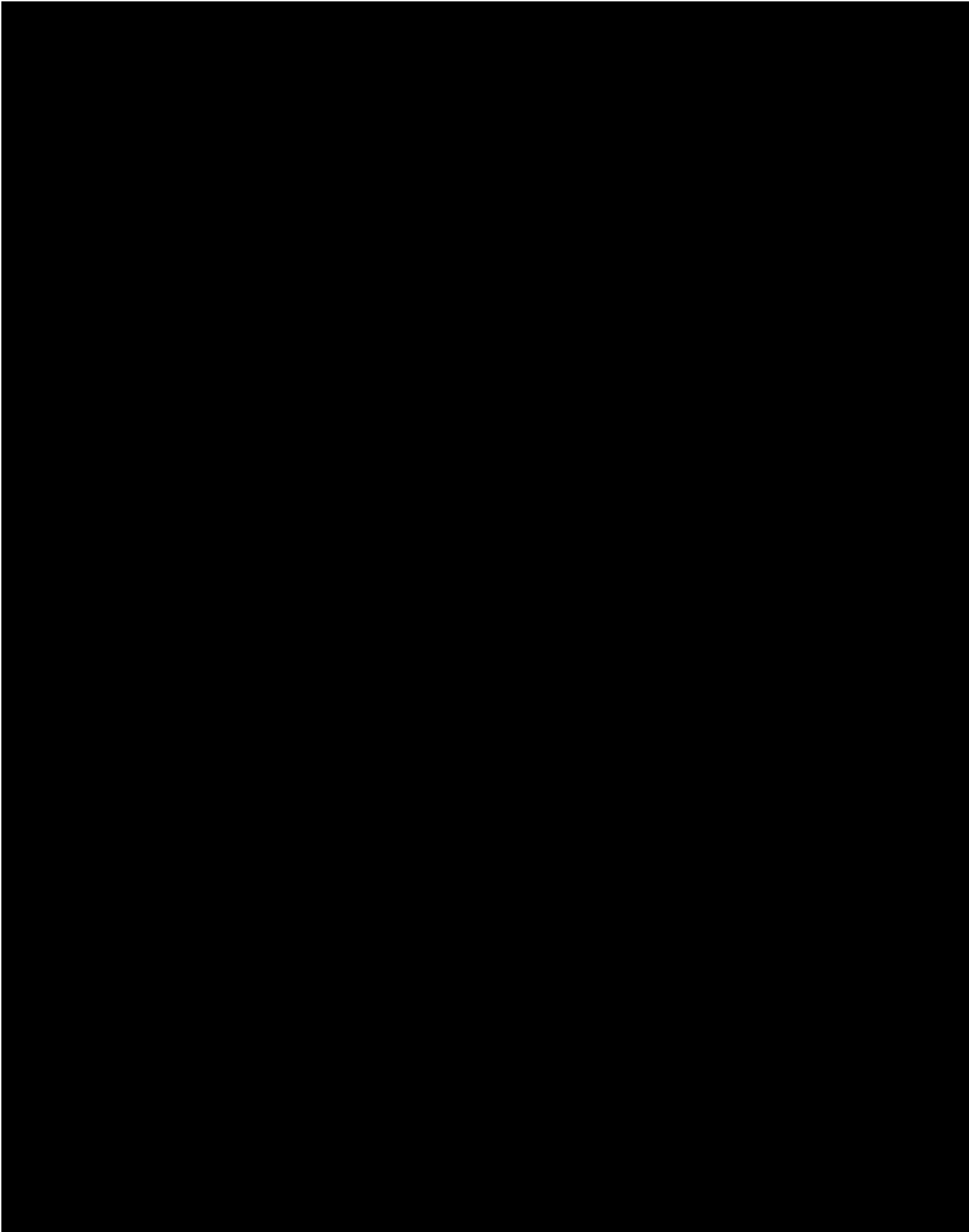


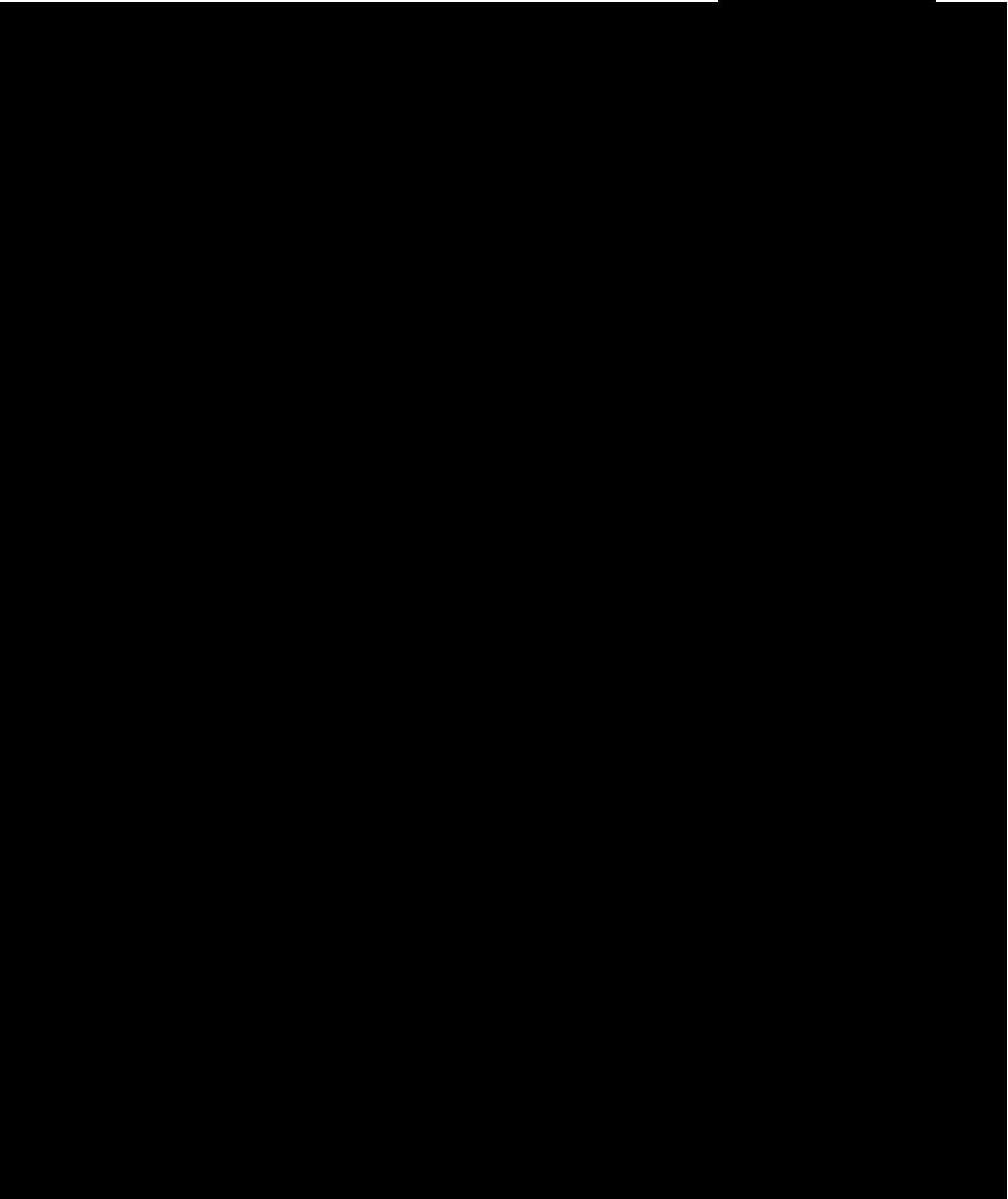
Replacement MMIS Pricing Table R, Turnover Phase – Milestone/Deliverable Payment Table

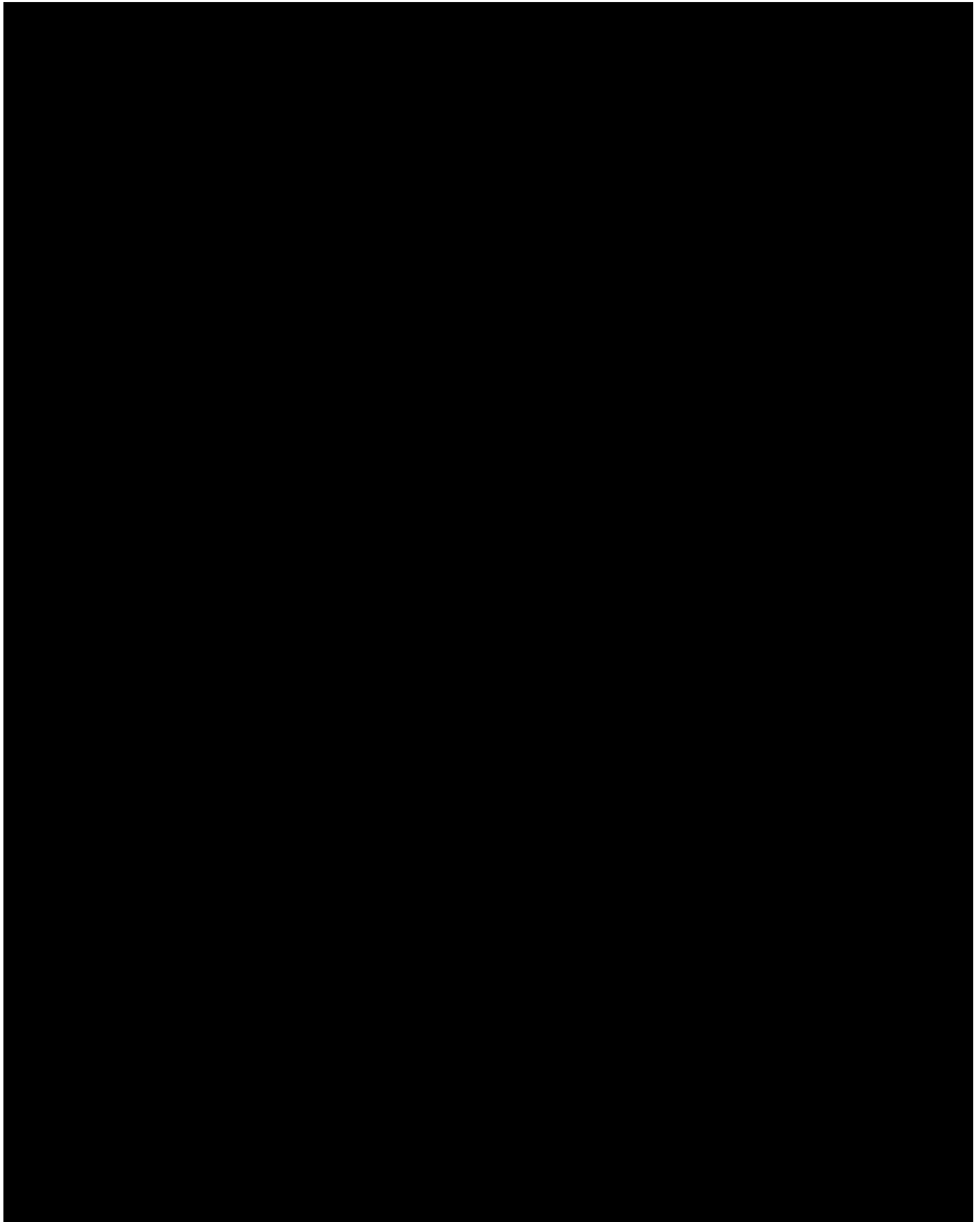




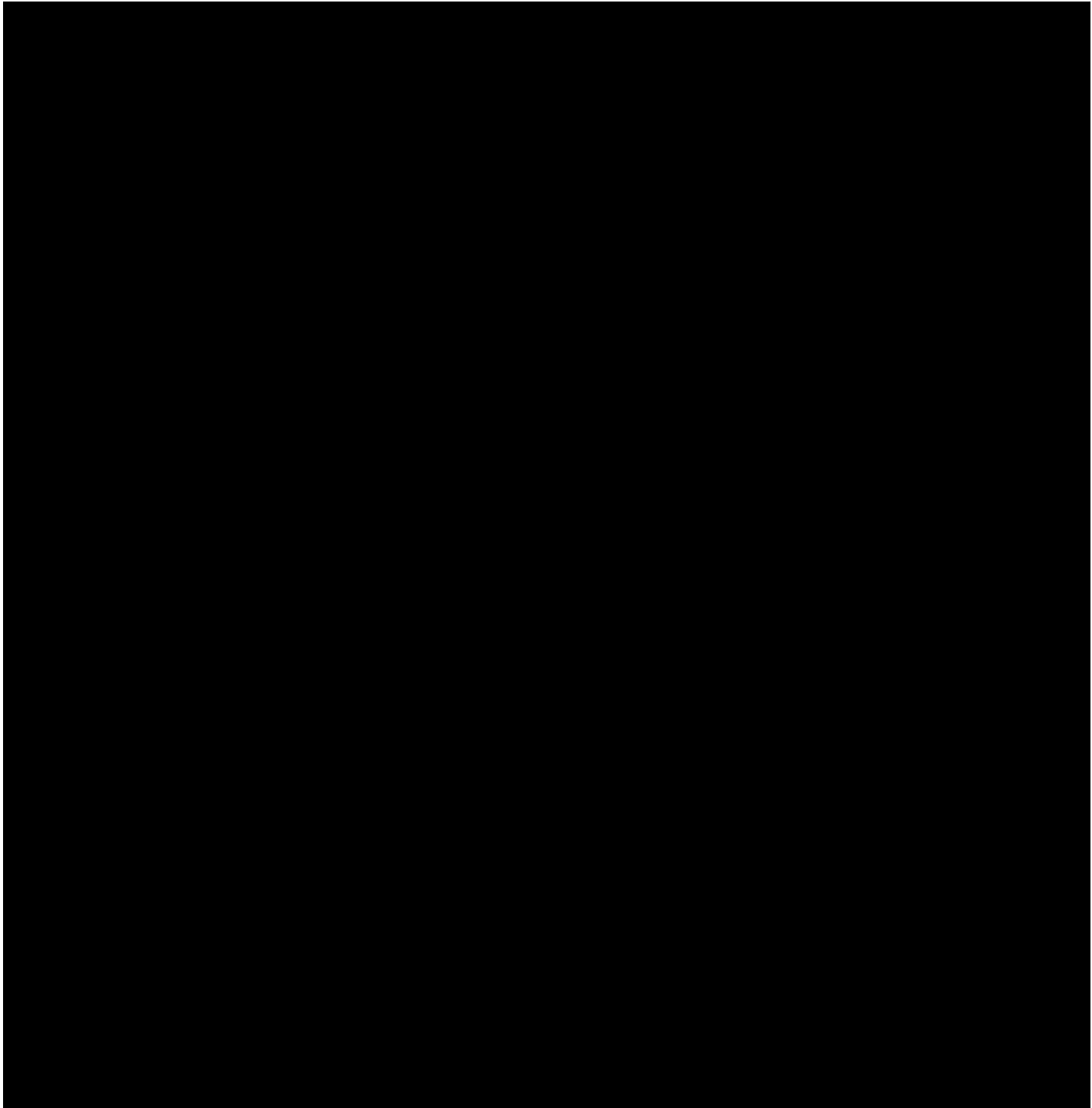


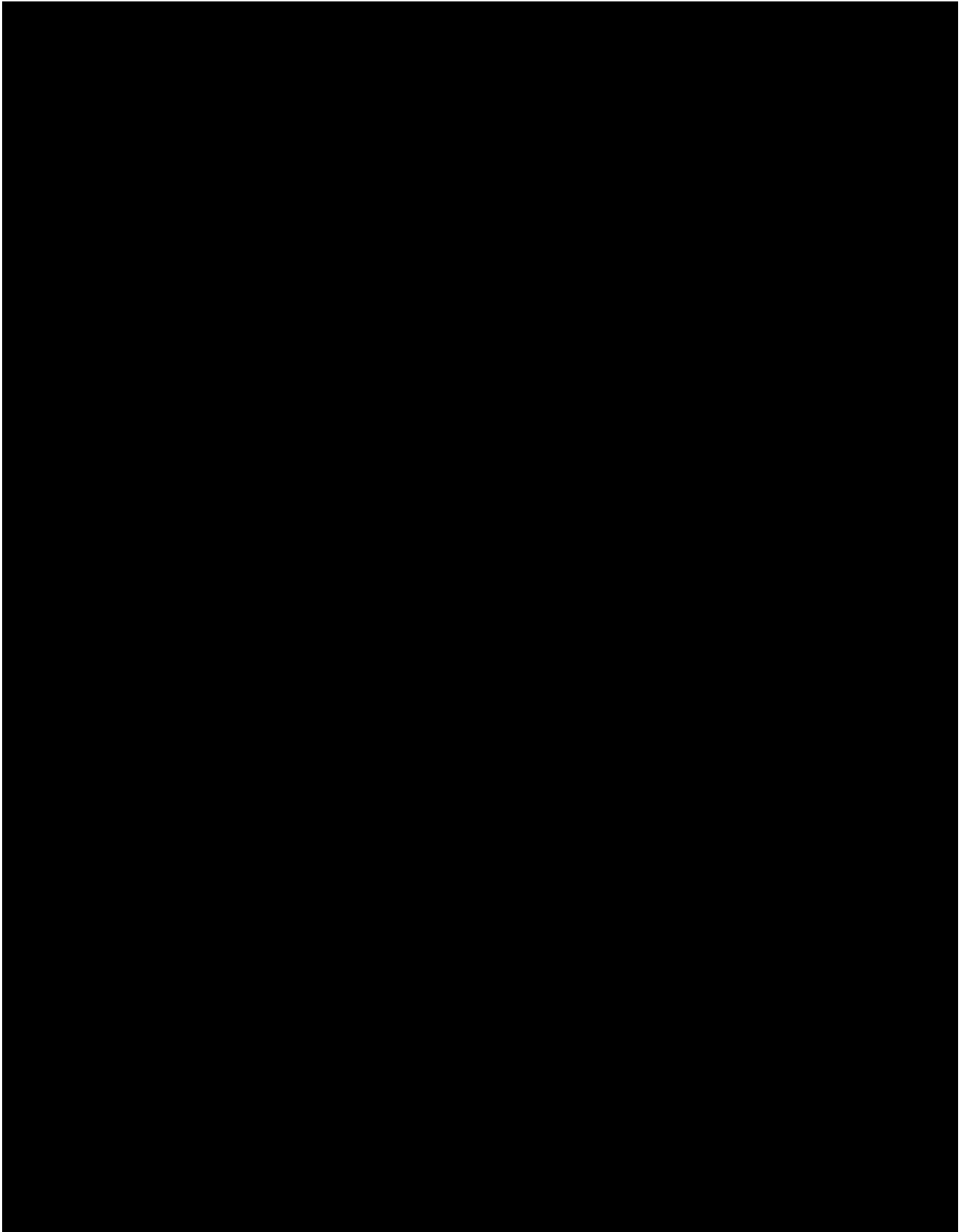


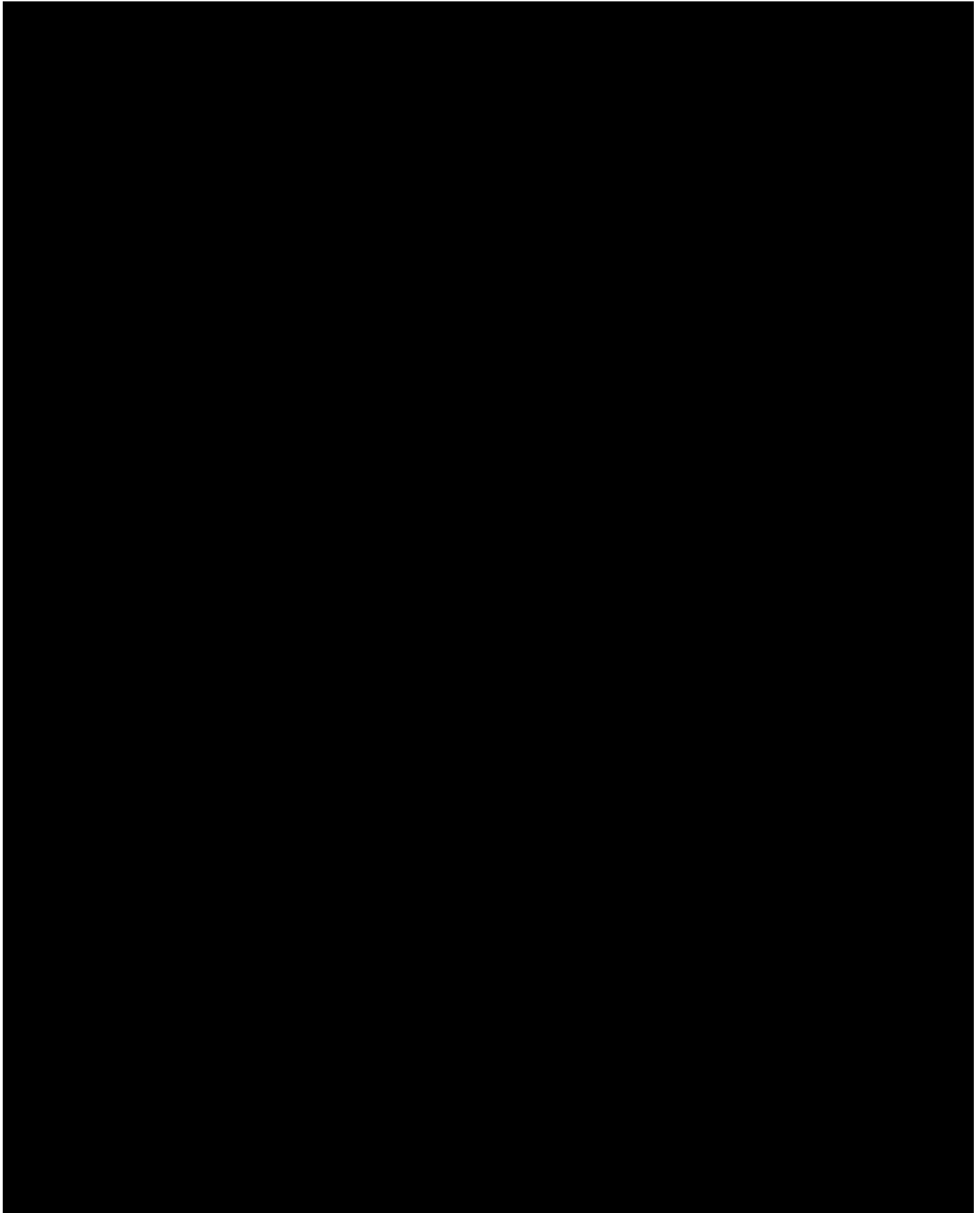


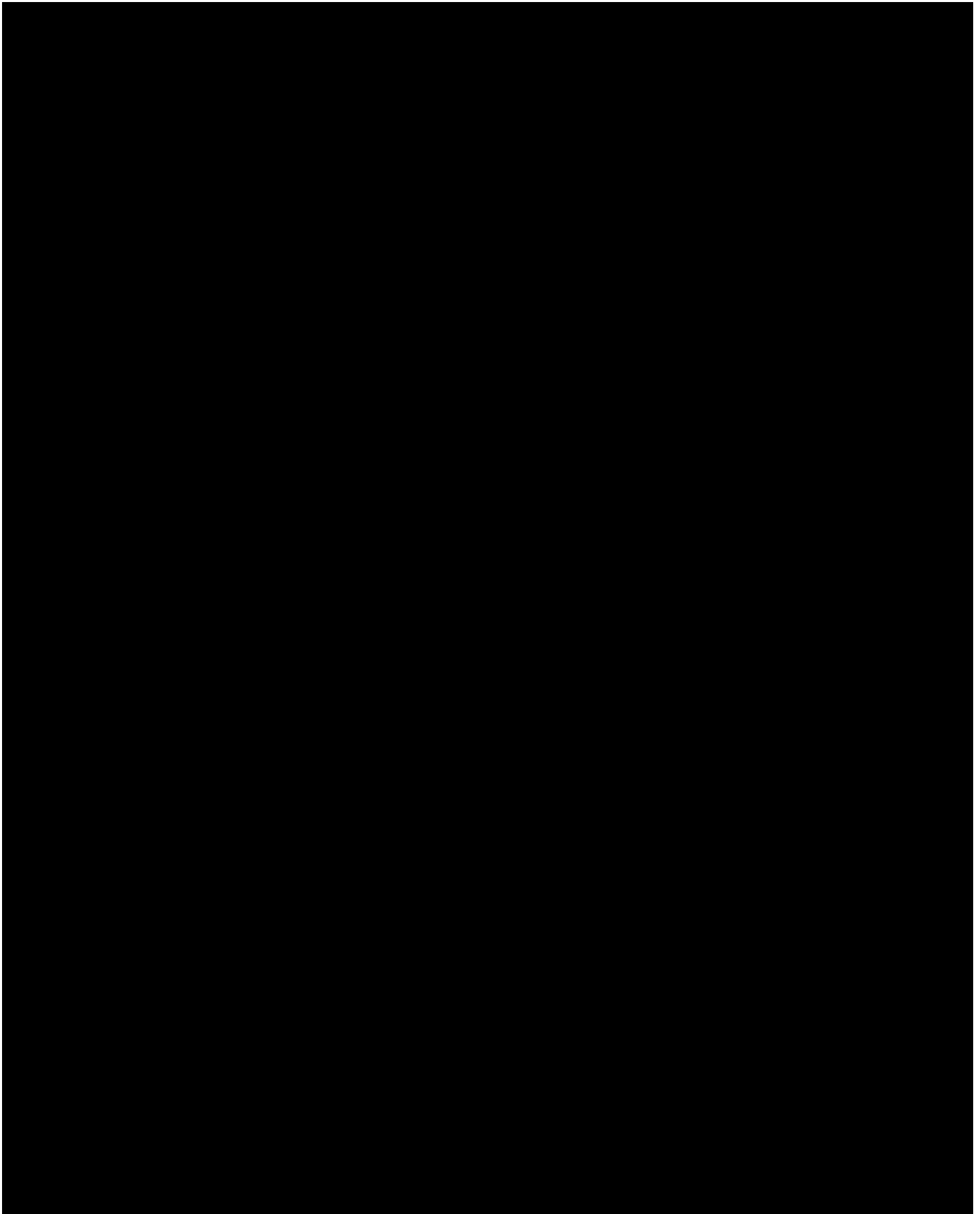


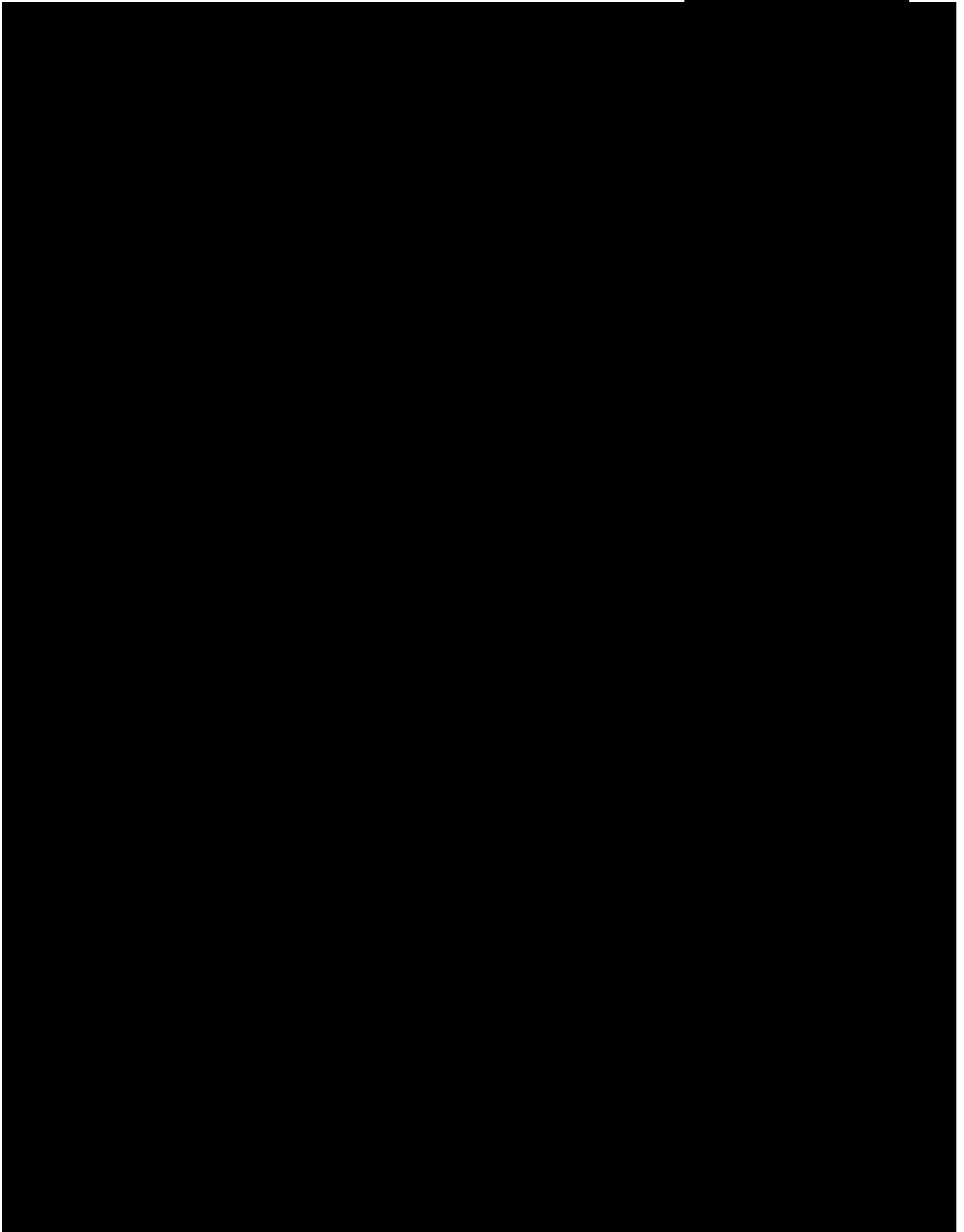
Replacement MMIS Pricing Table S, Estimated Provider Enrollment, Credentialing, and Verification Itemized Prices by State Fiscal Year

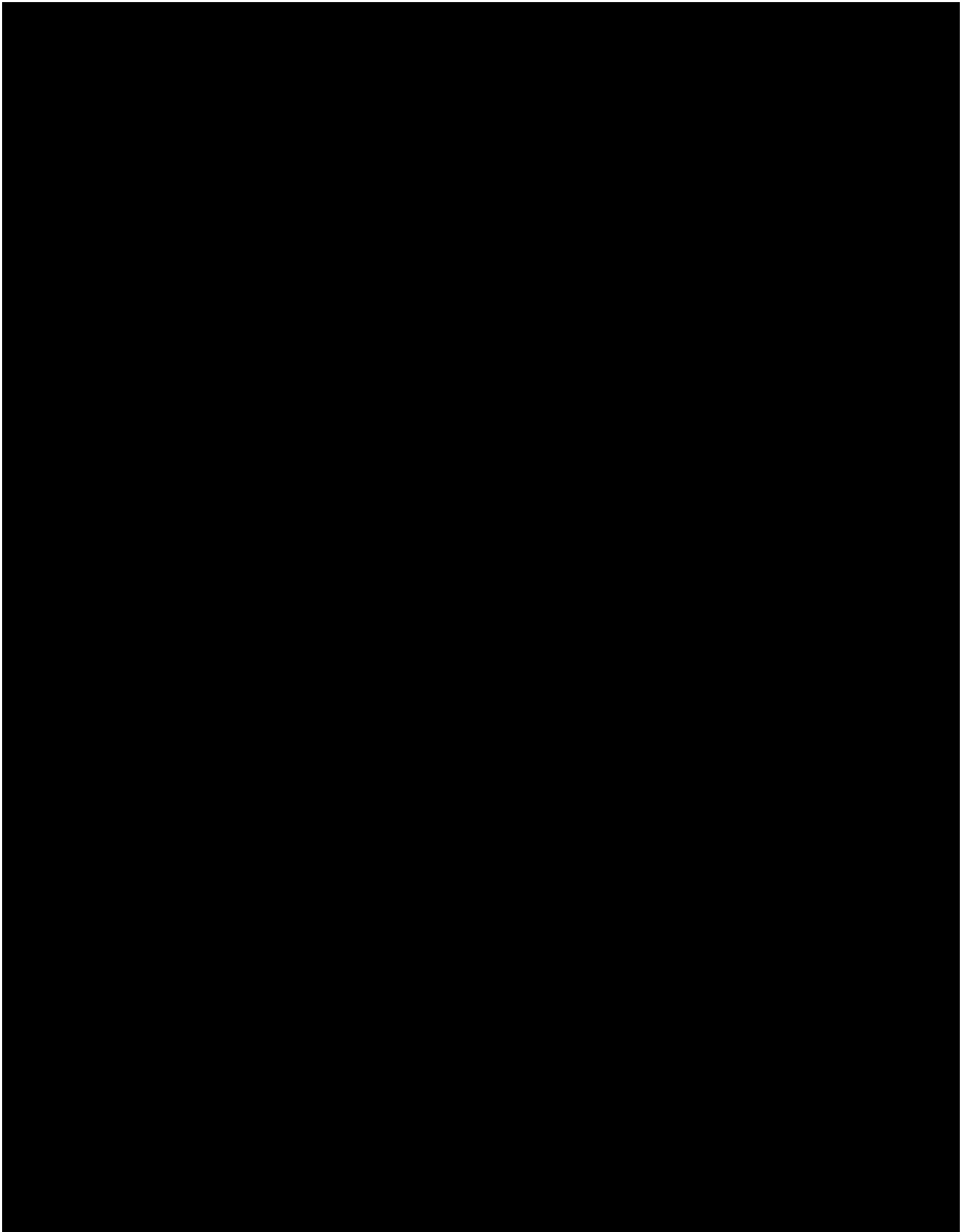


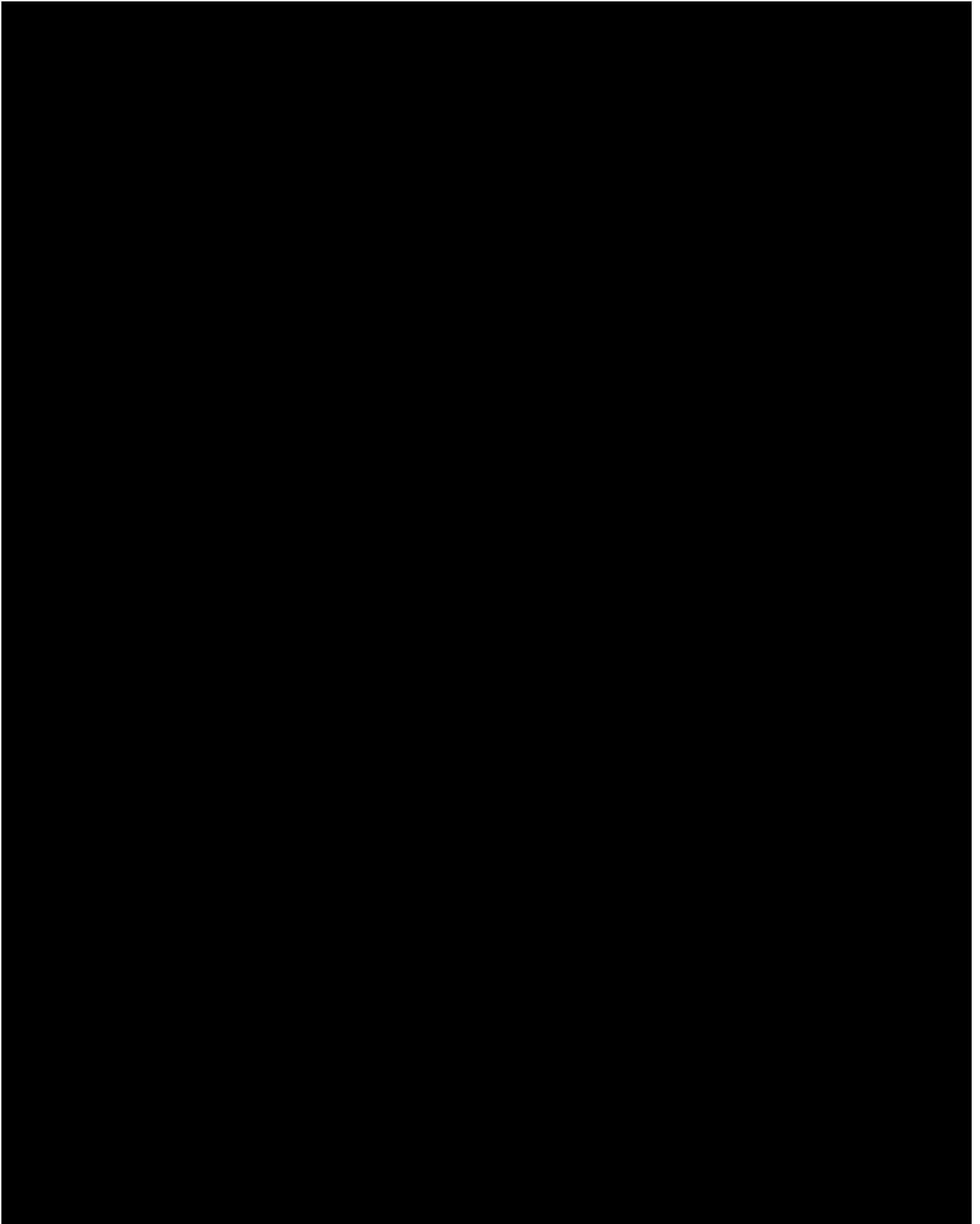


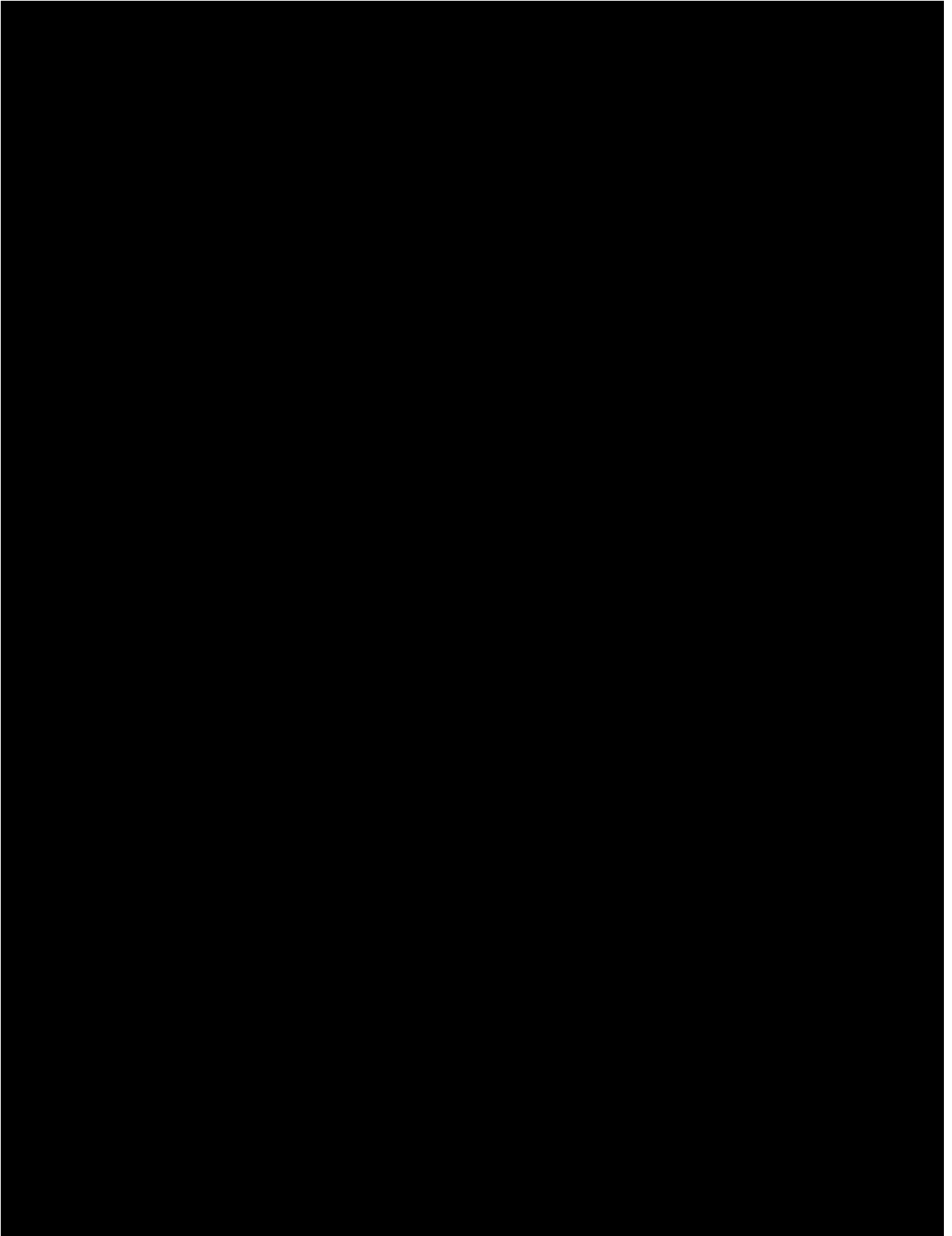




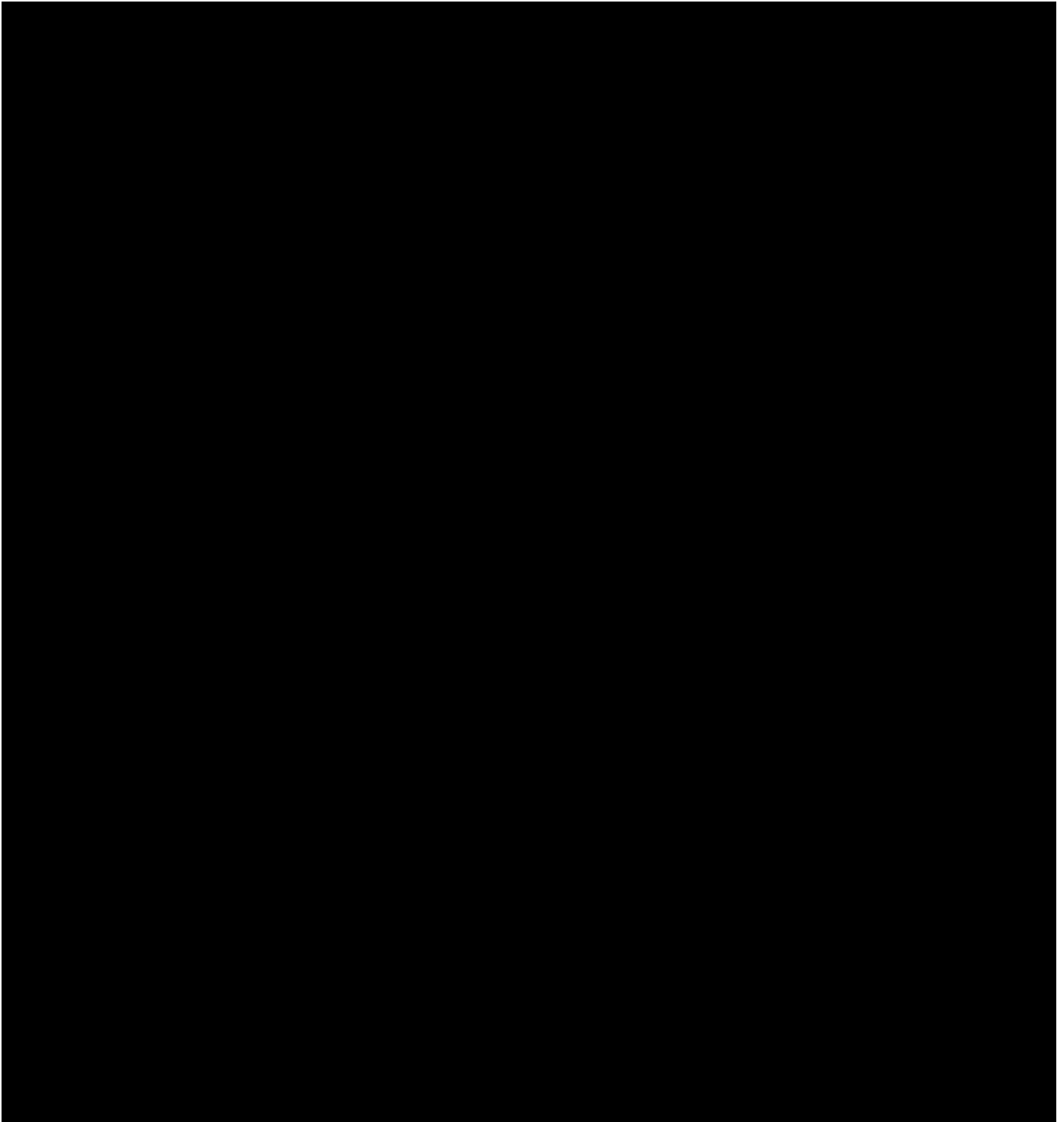


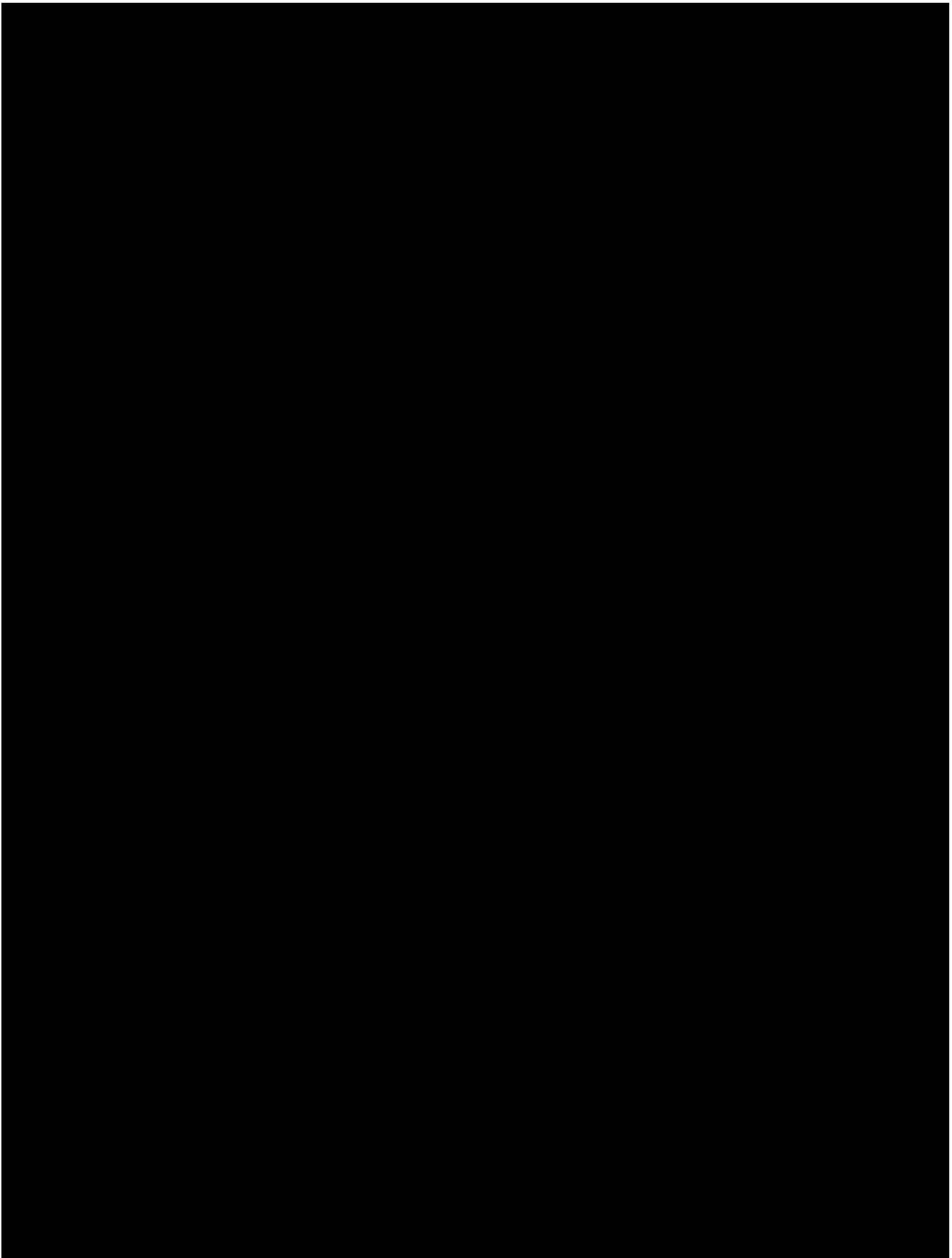


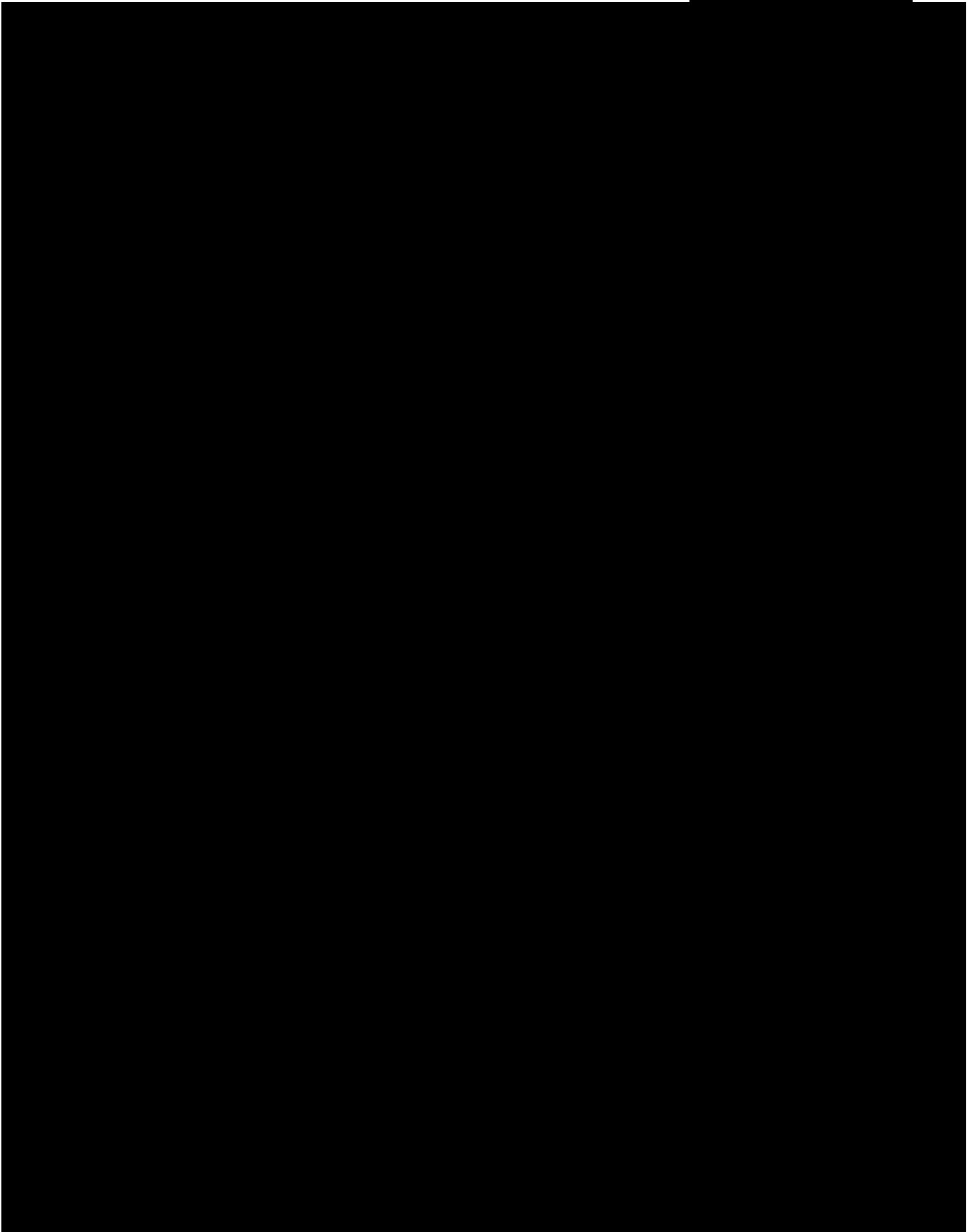


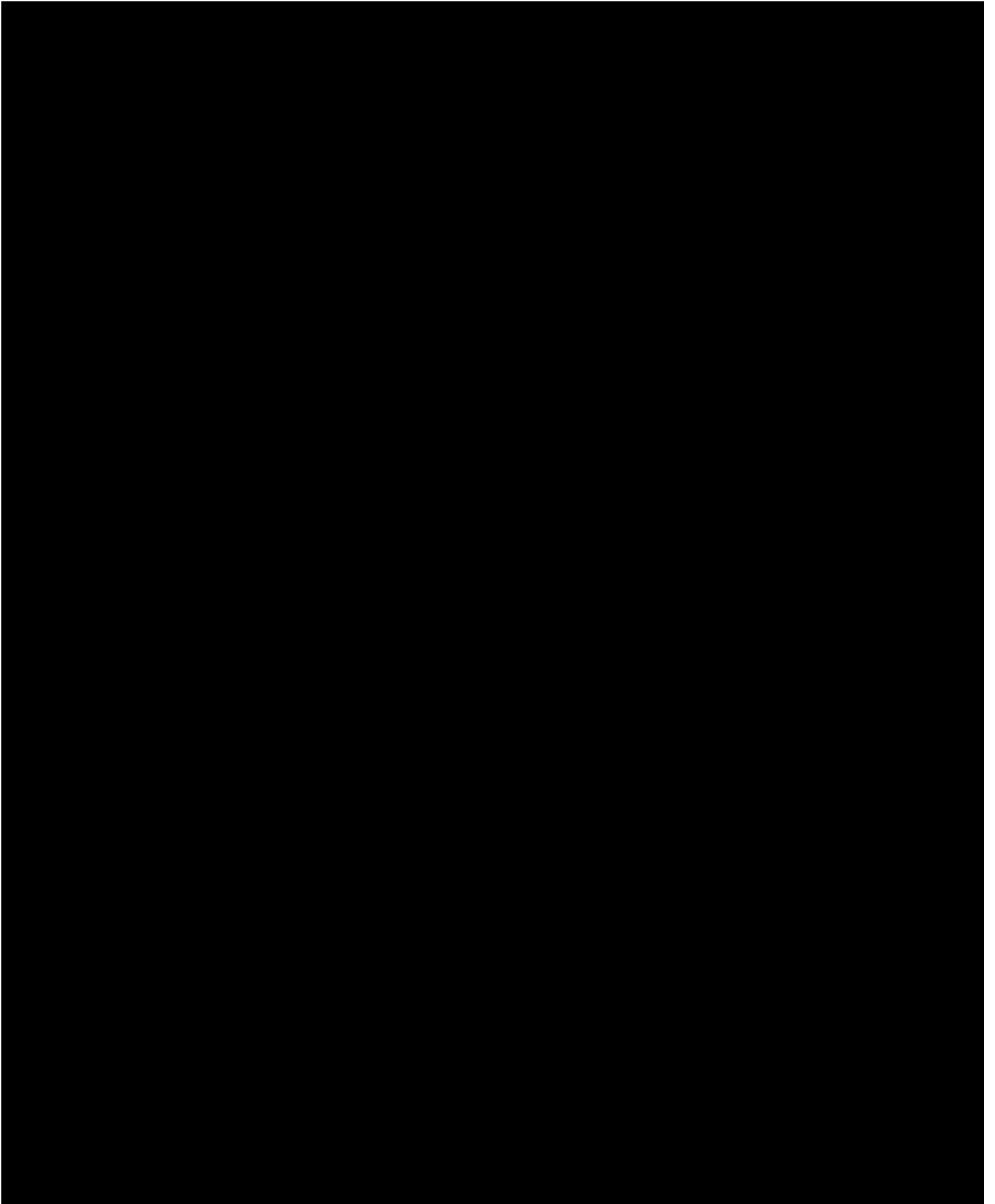


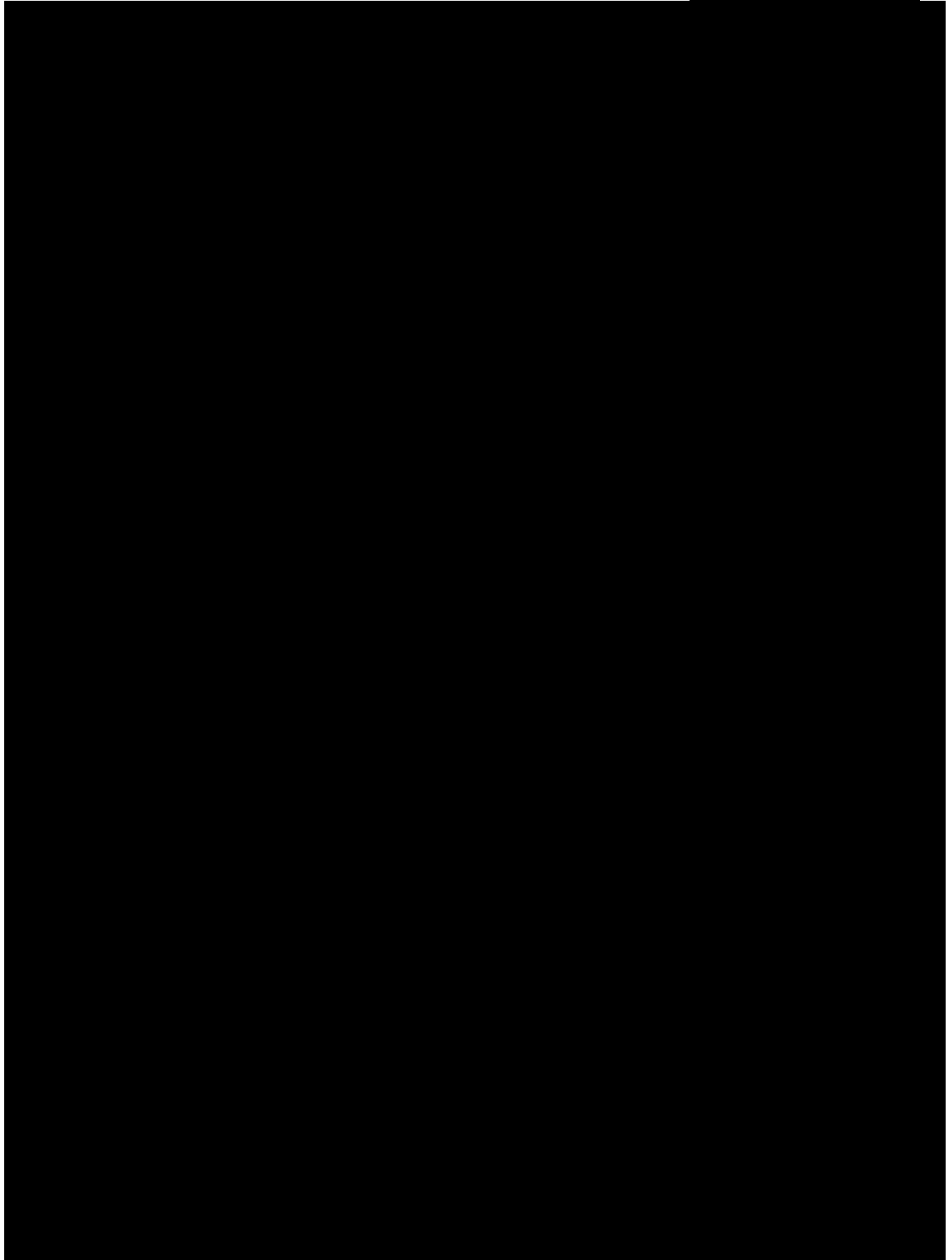
Replacement MMIS Pricing Table T, Estimated Provider Enrollment, Credentialing, and Verification Prices by Contract Year

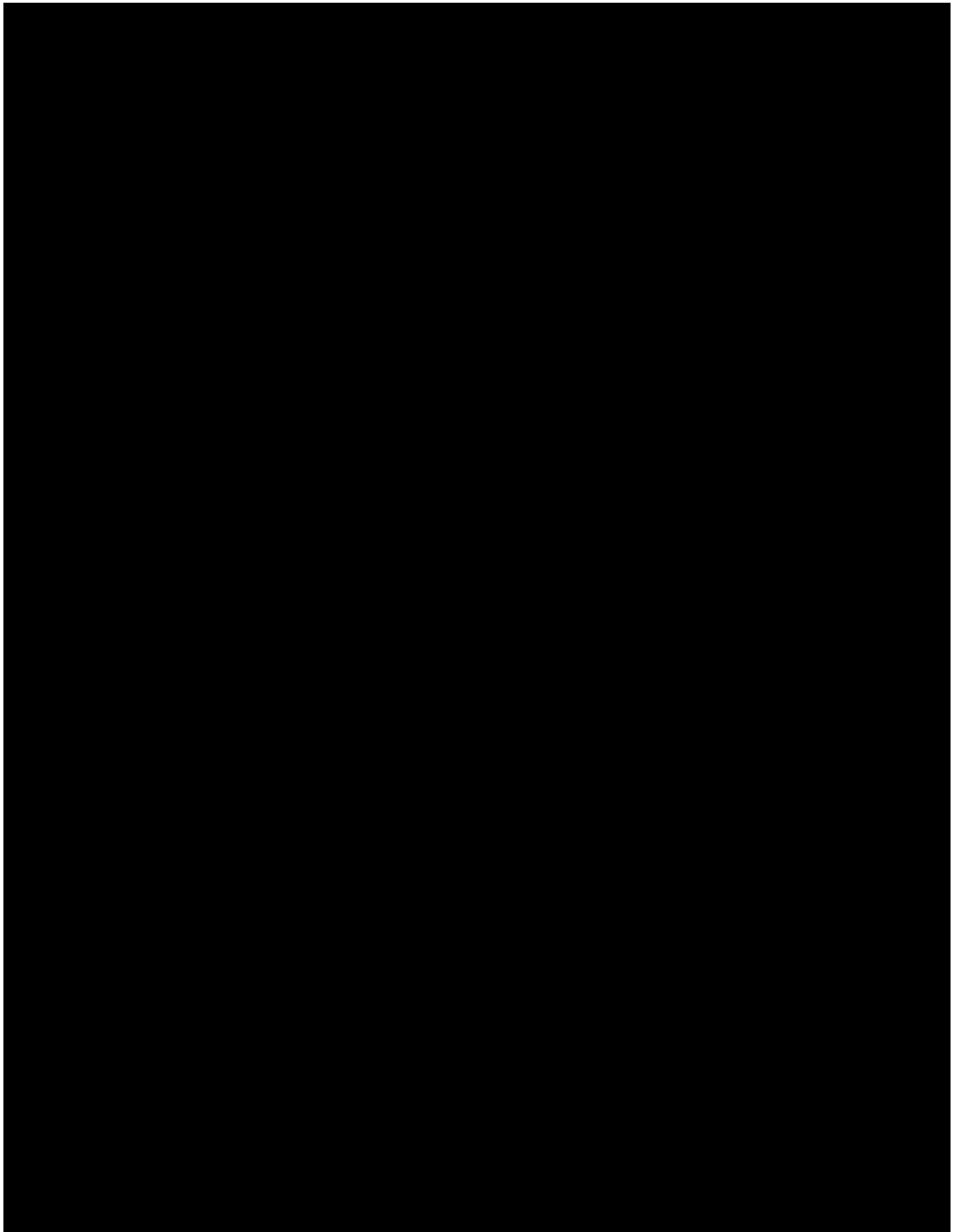




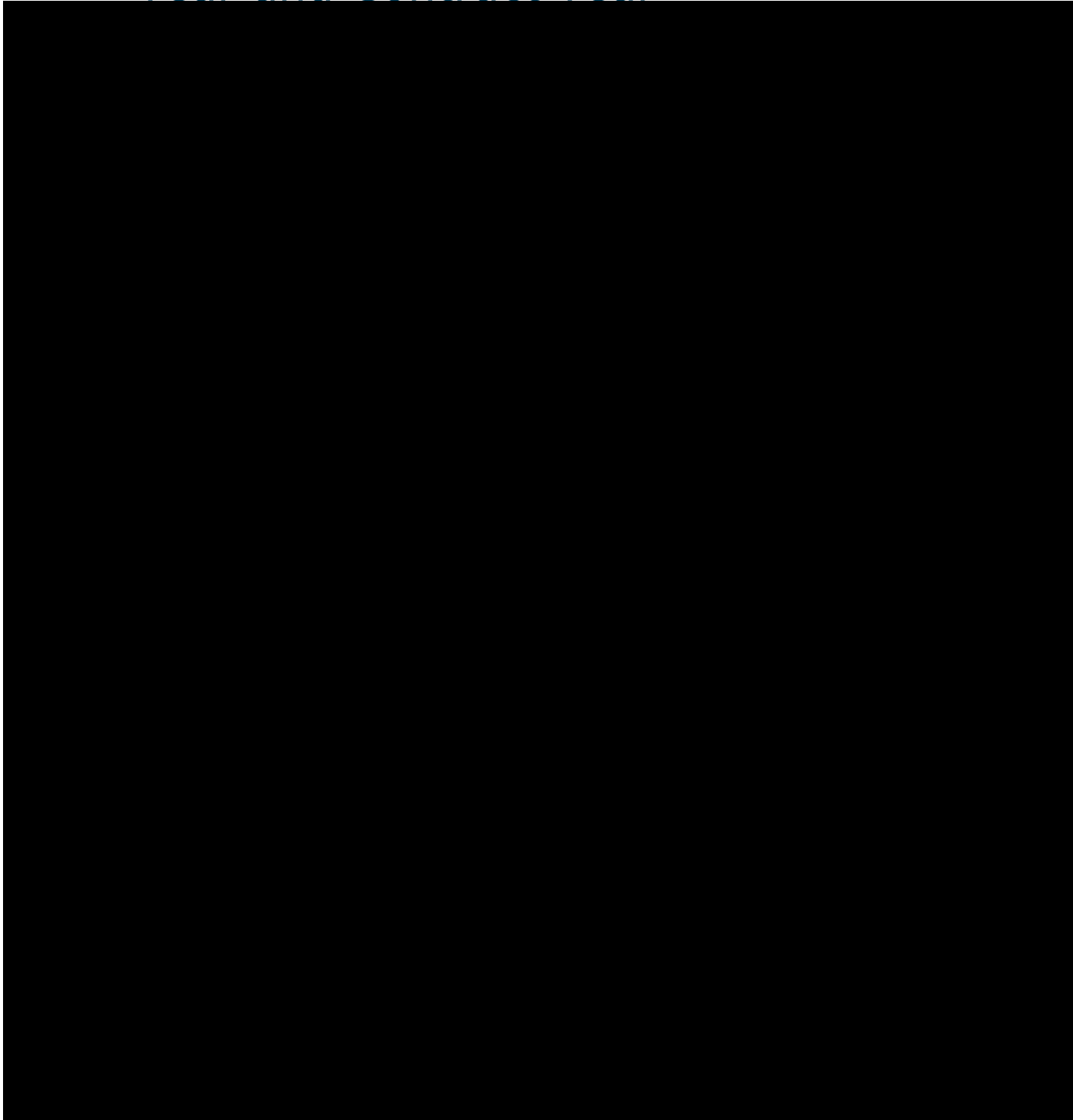


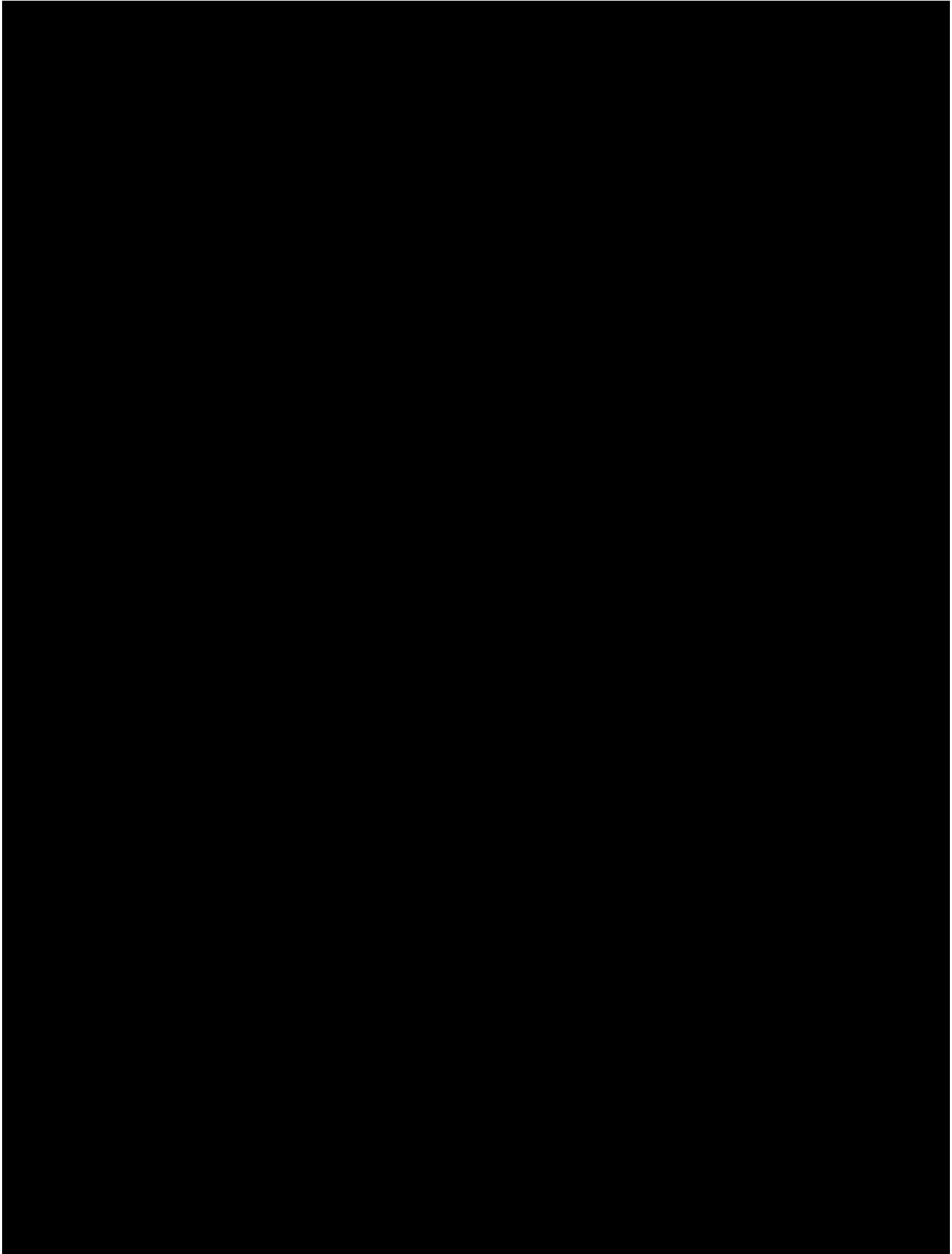


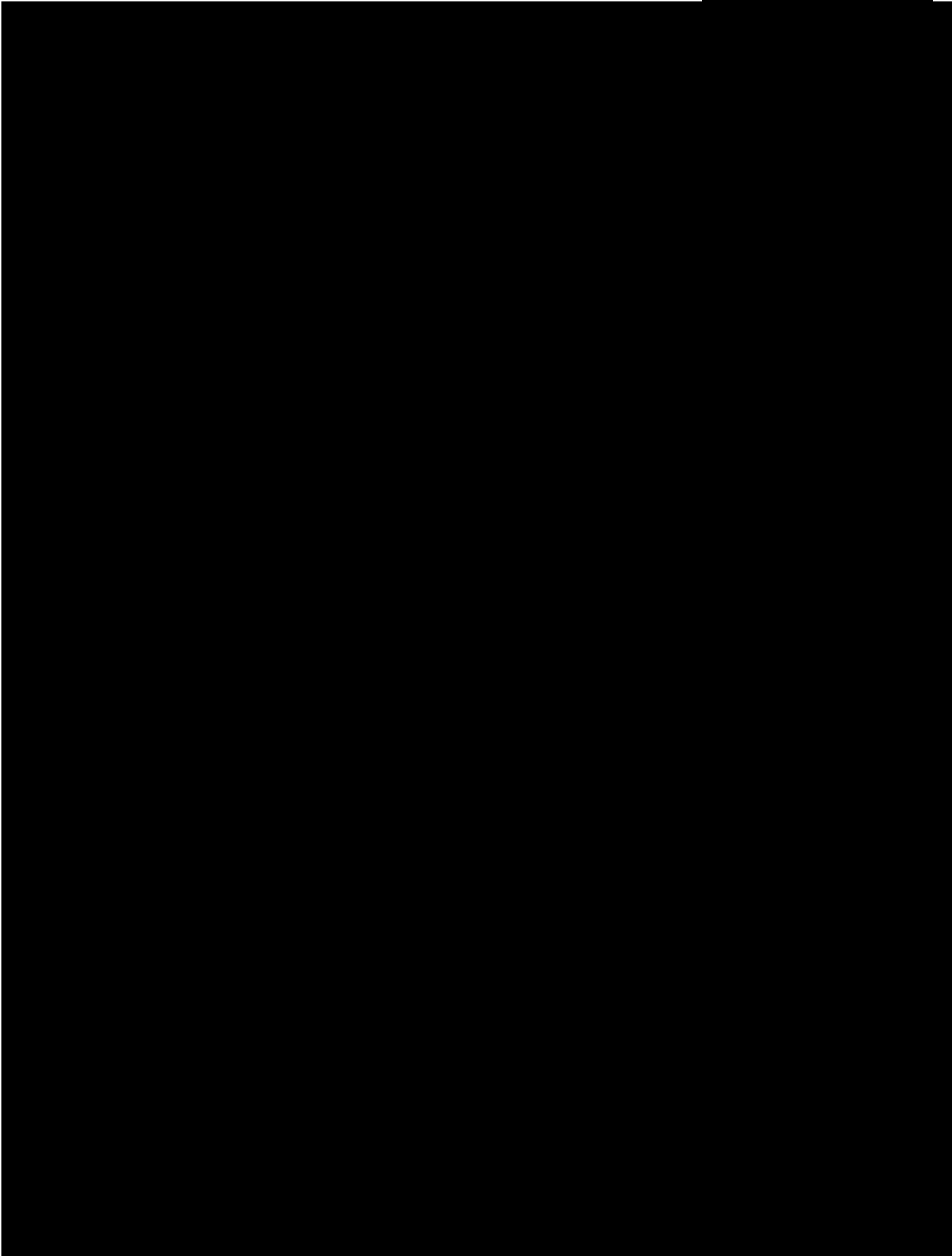


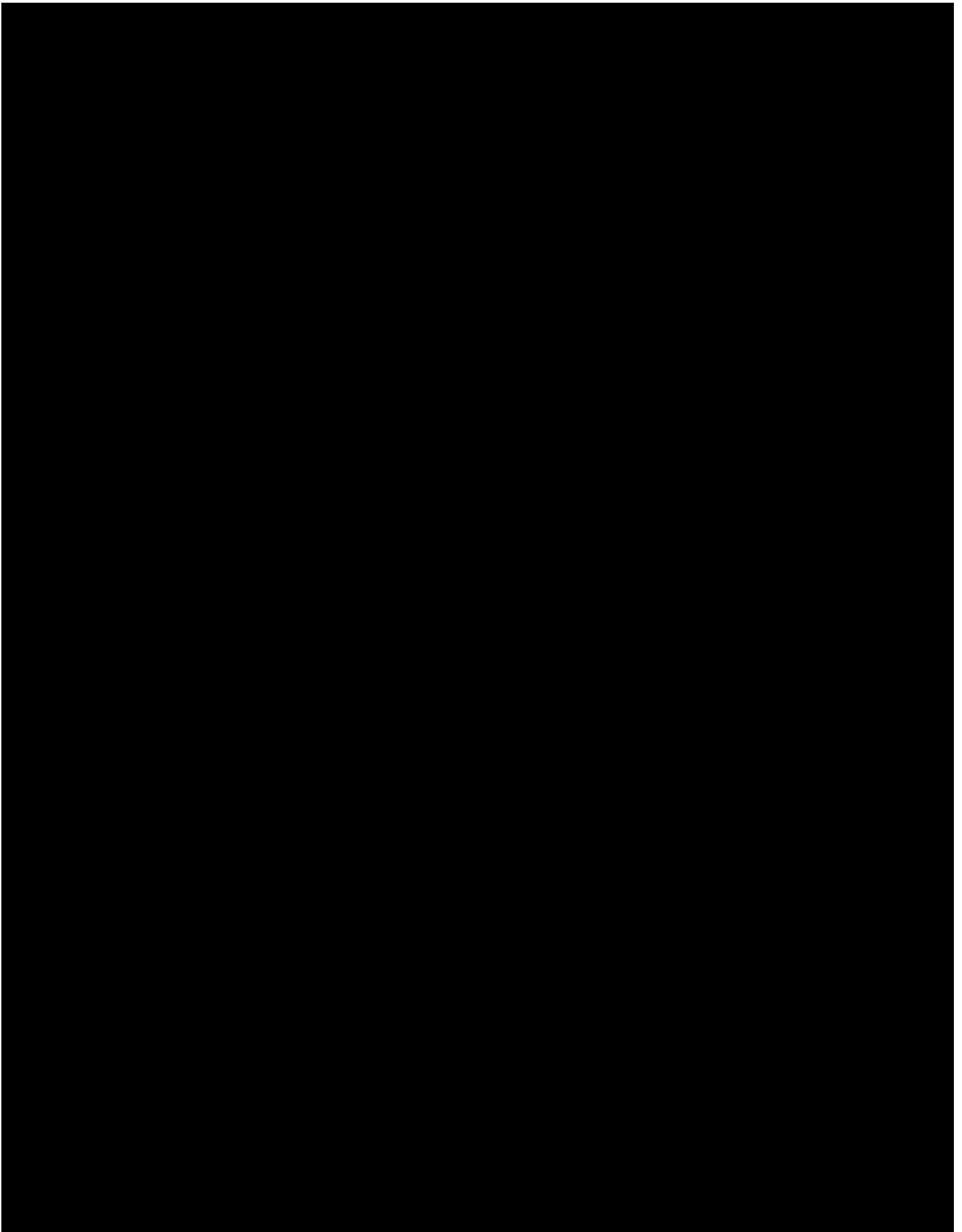


Replacement MMIS Pricing Table U, Retrospective Drug Utilization Review – Prices for RetroDUR by State Fiscal Year and Contract Year

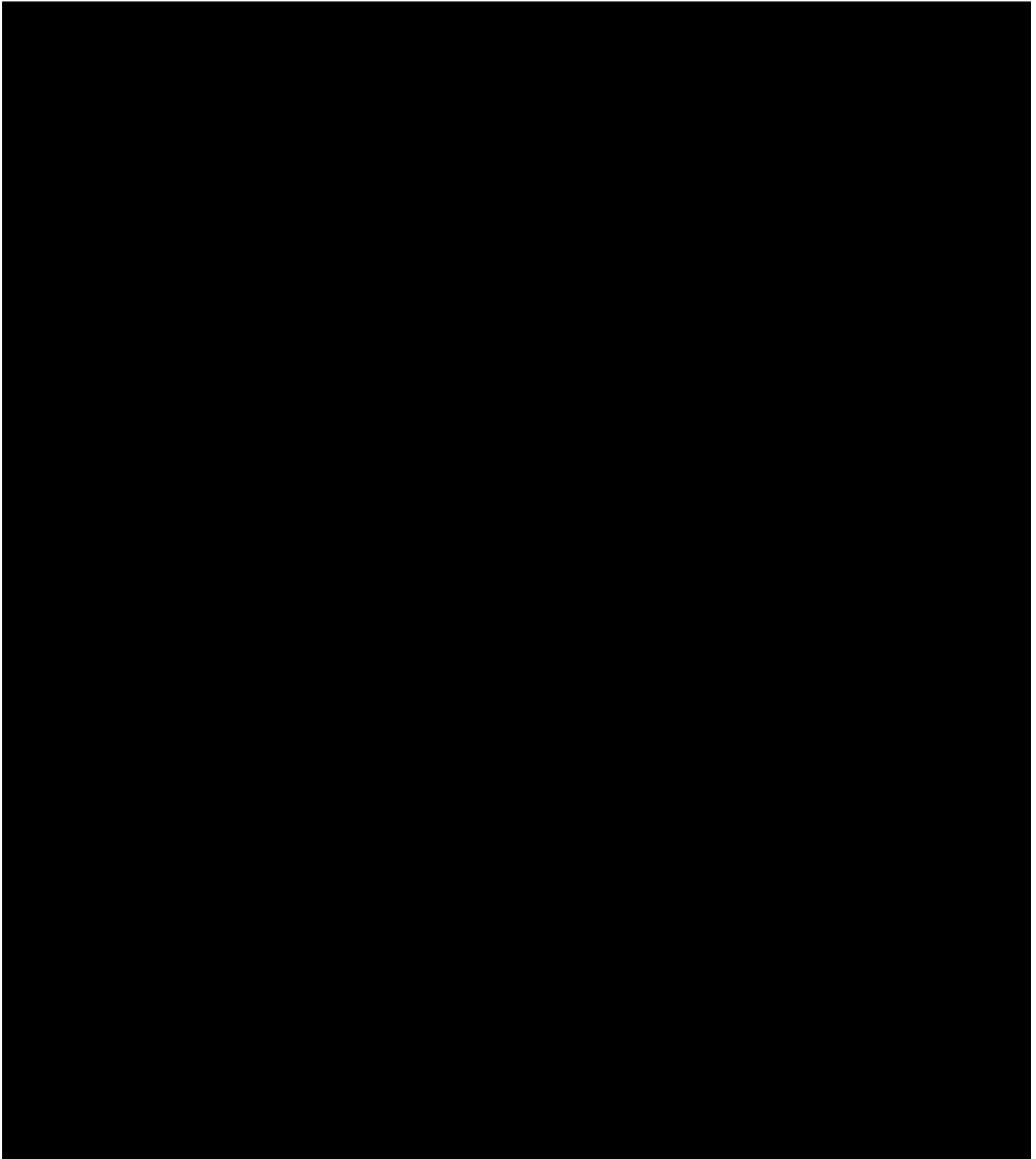


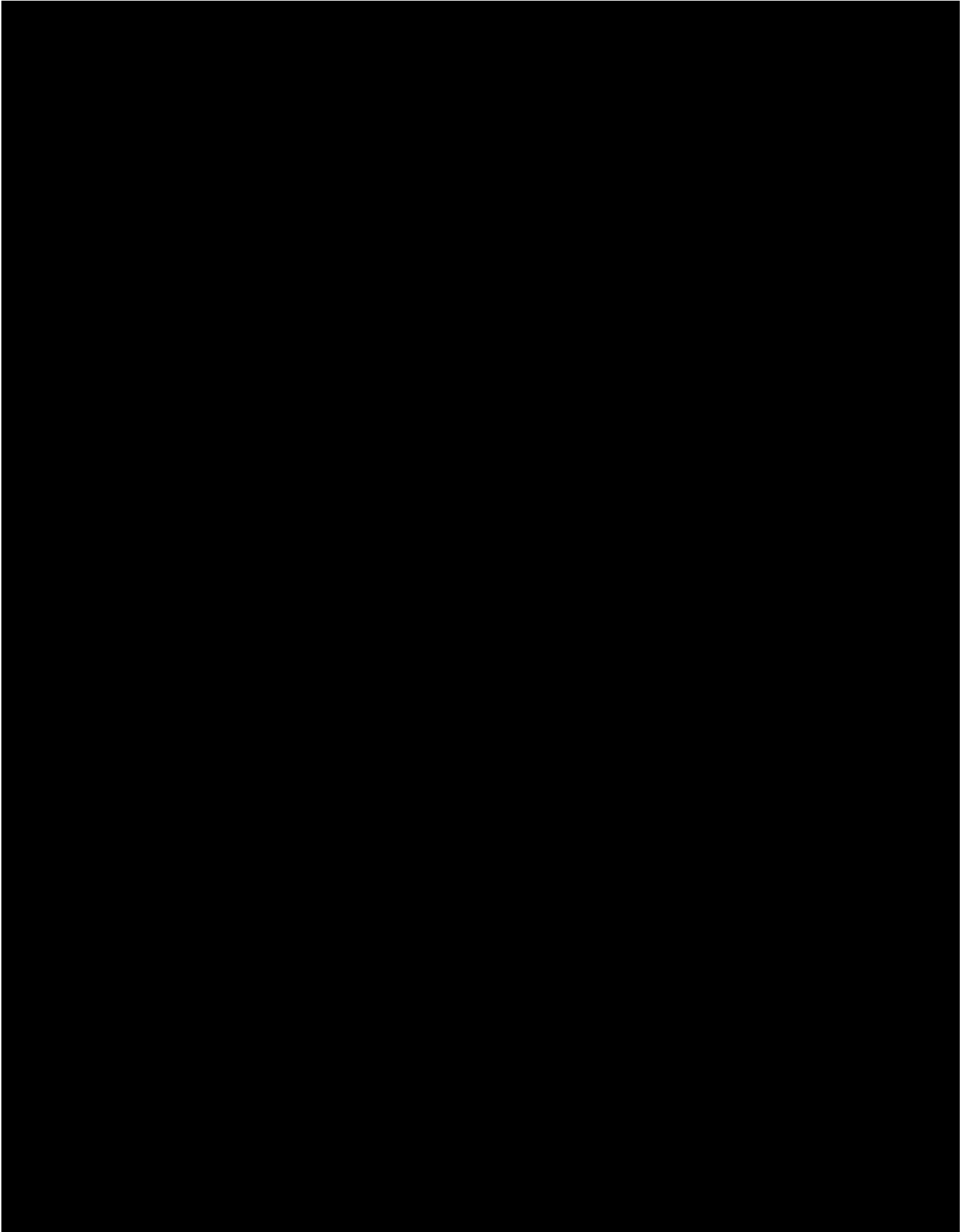


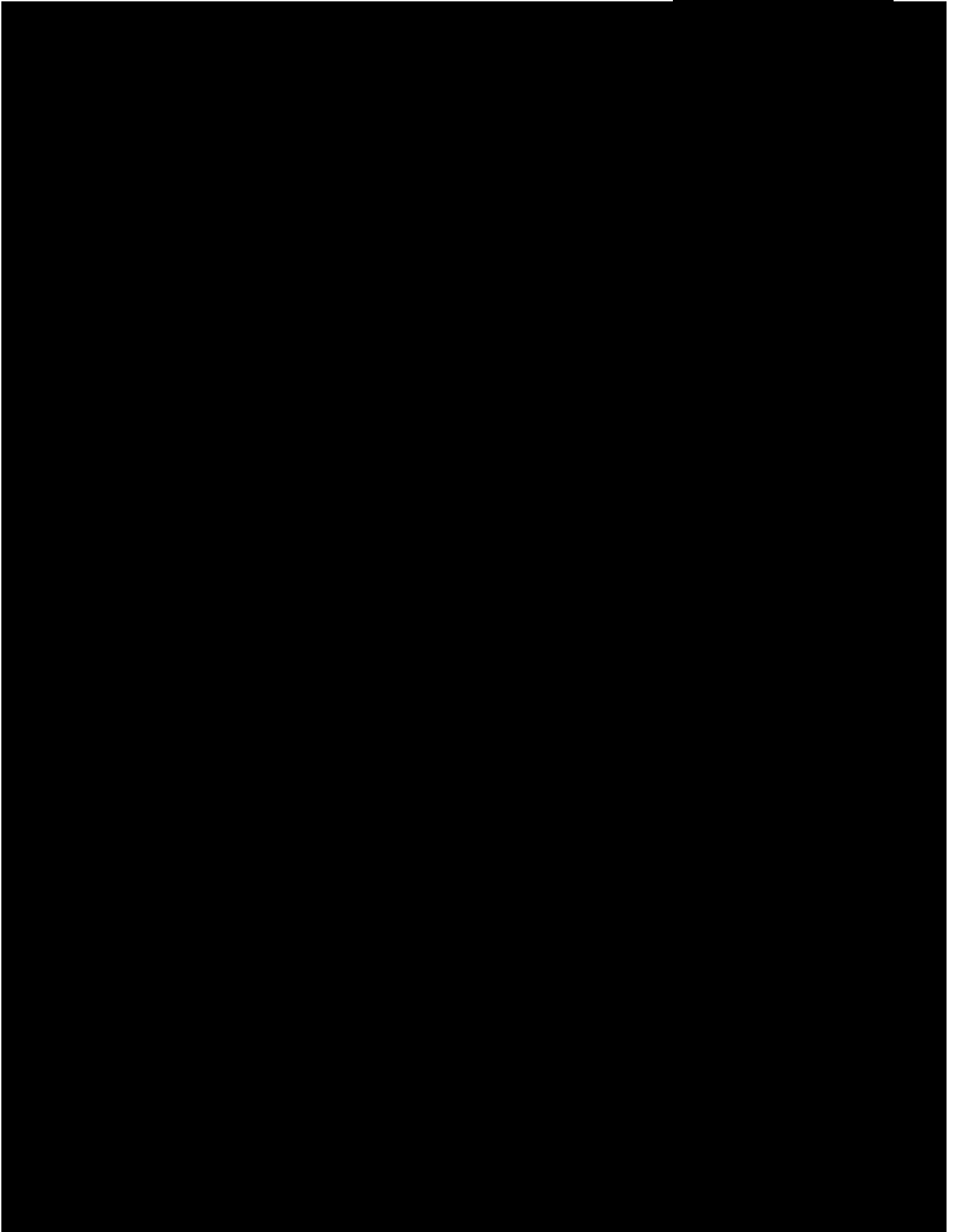




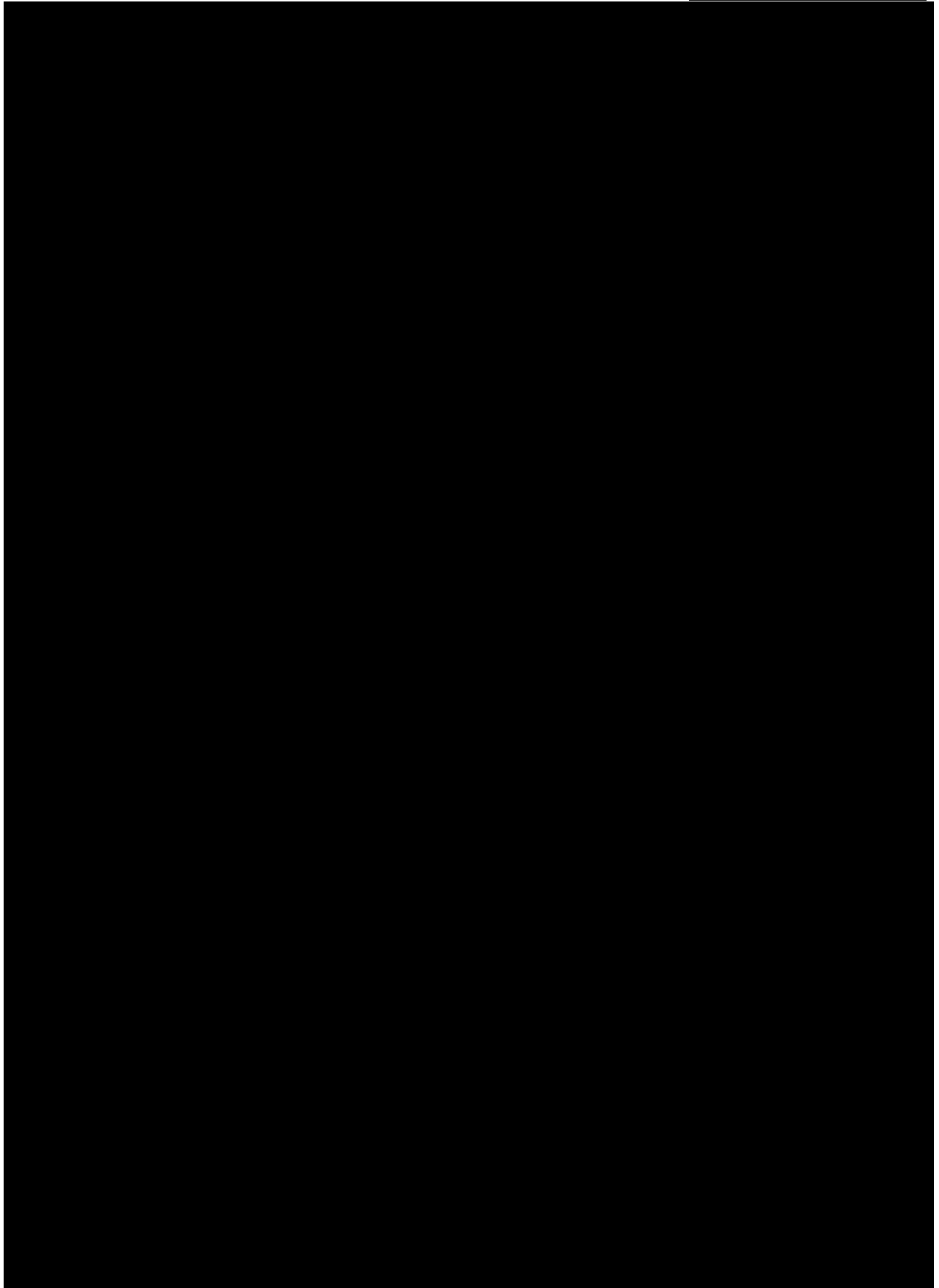
Replacement MMIS Pricing Table V, Data Center Operations

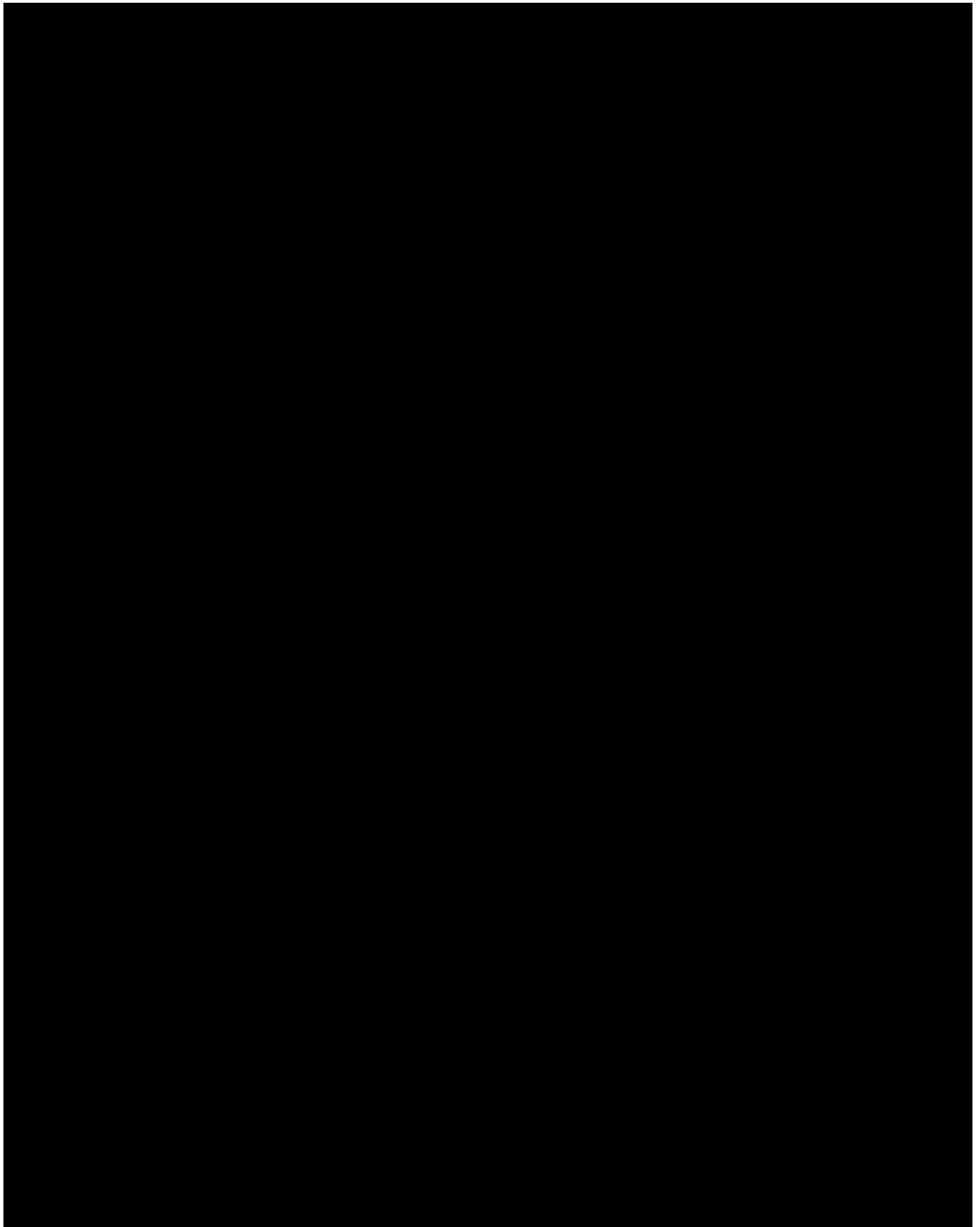


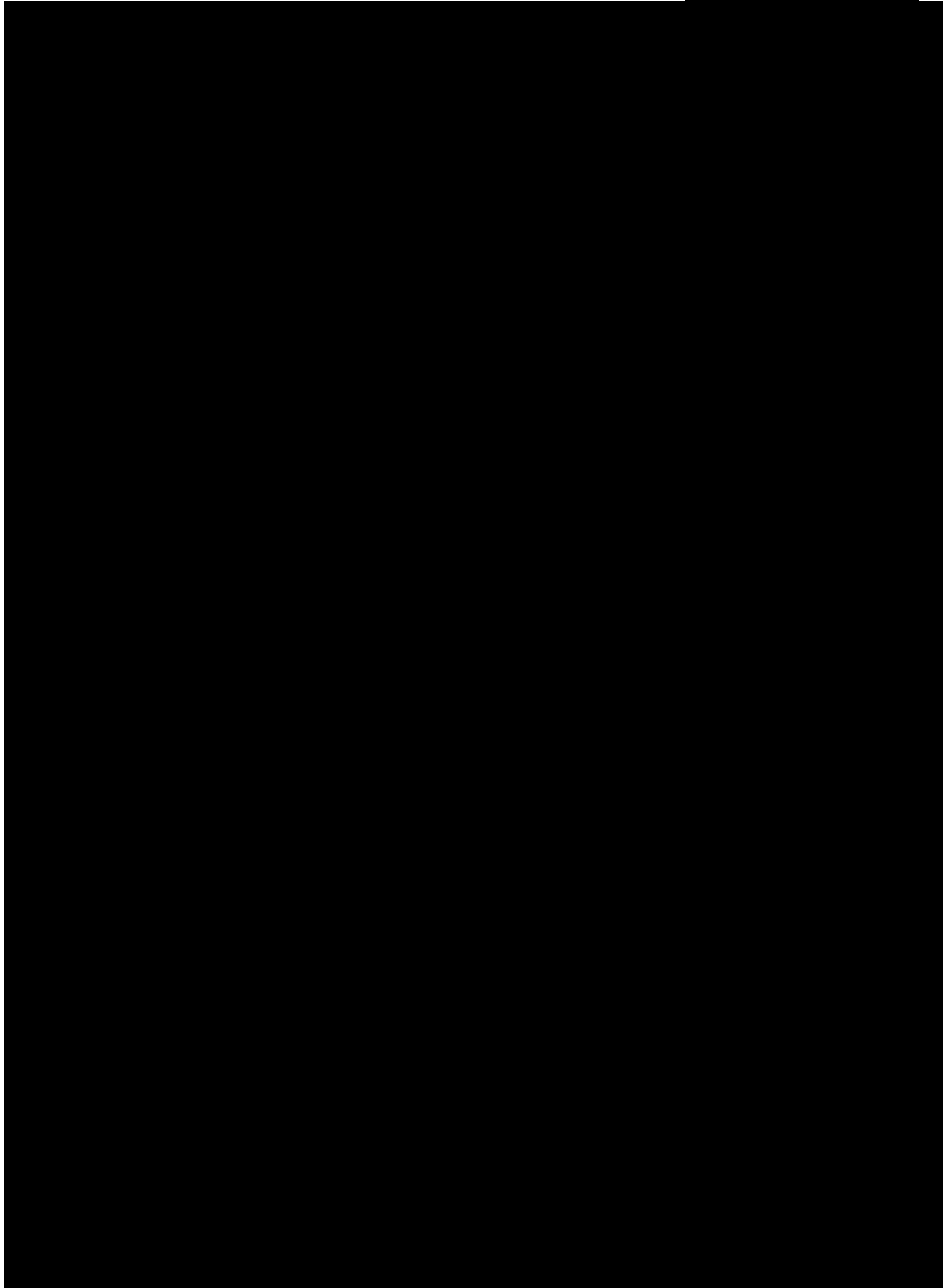


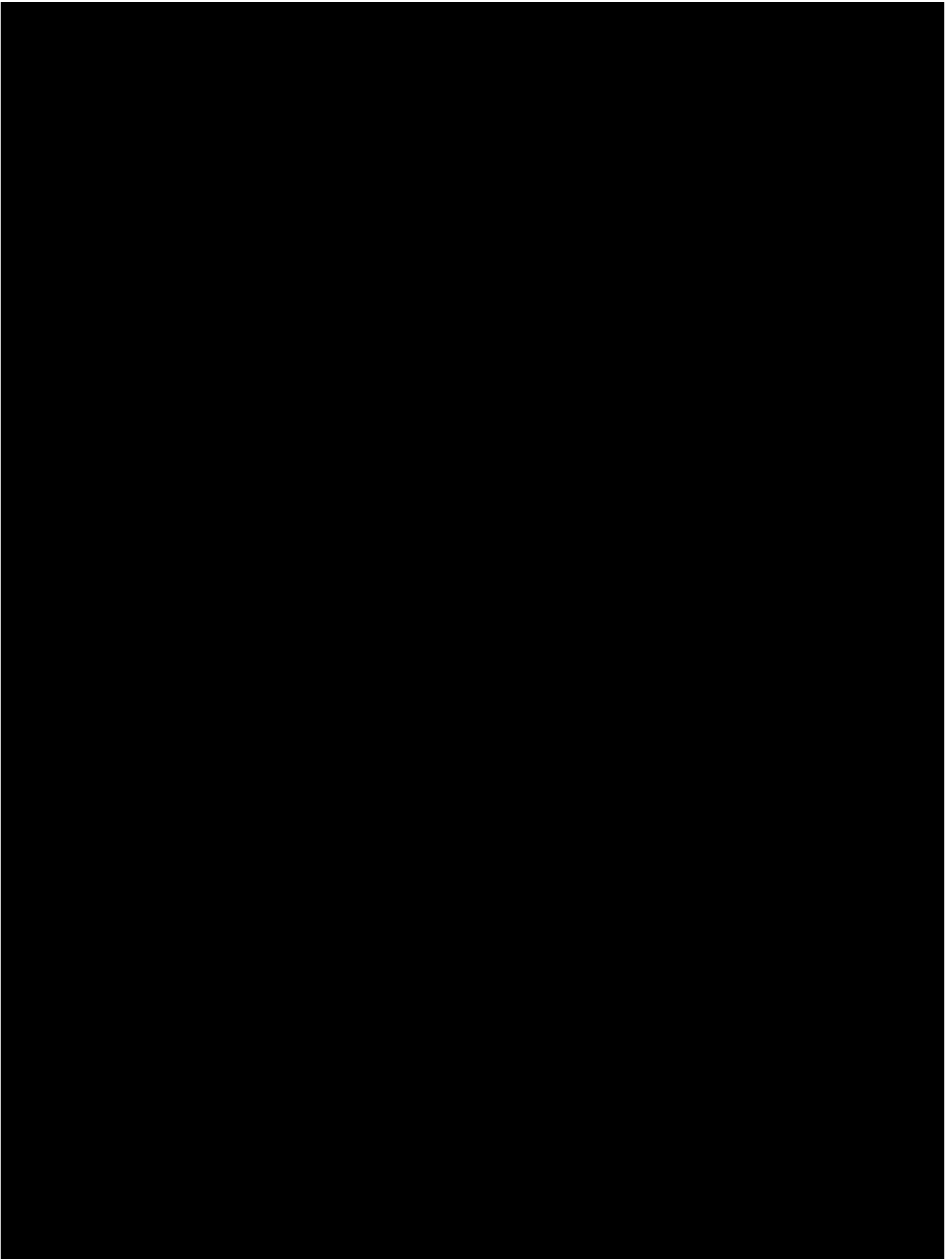


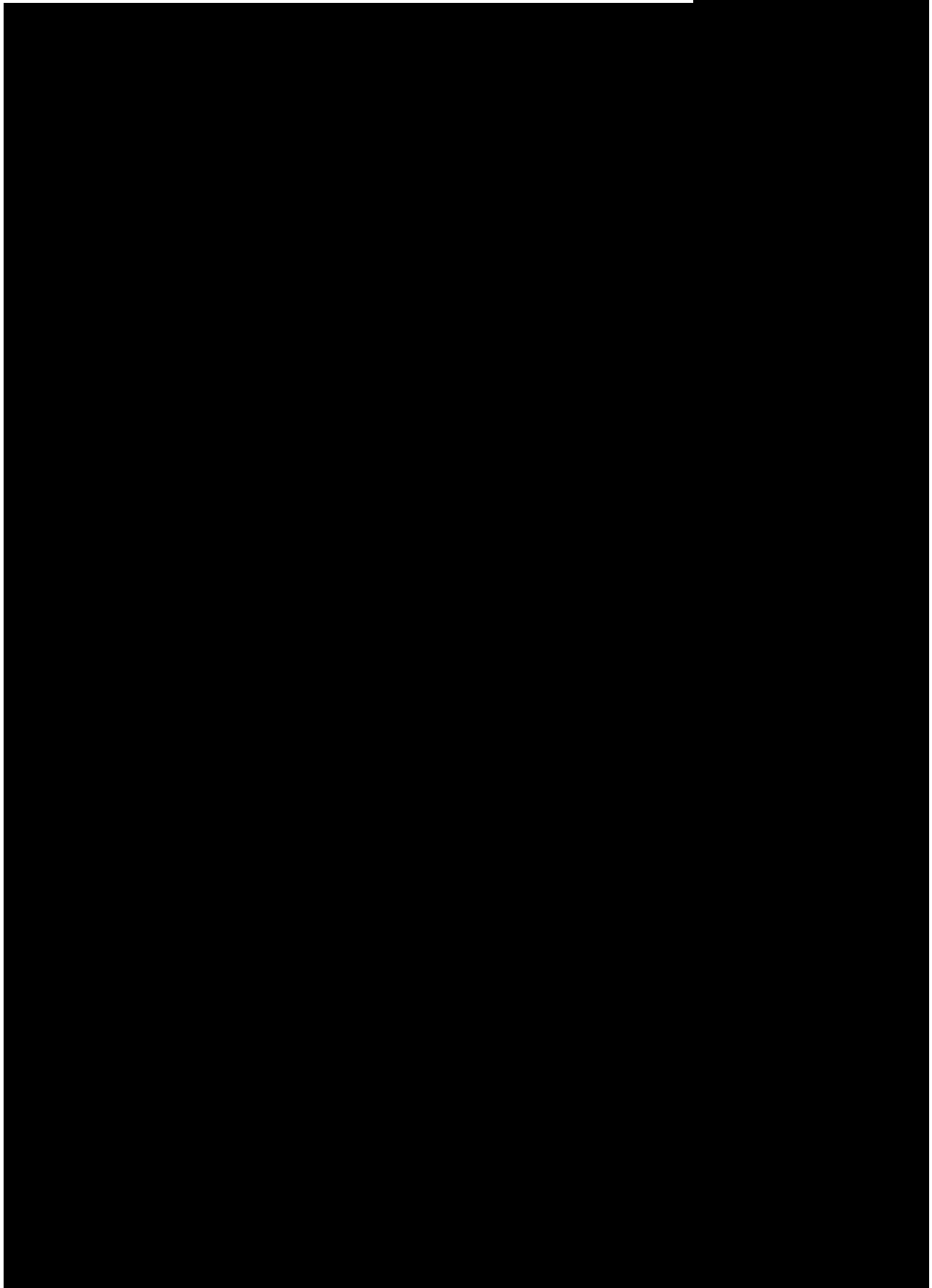


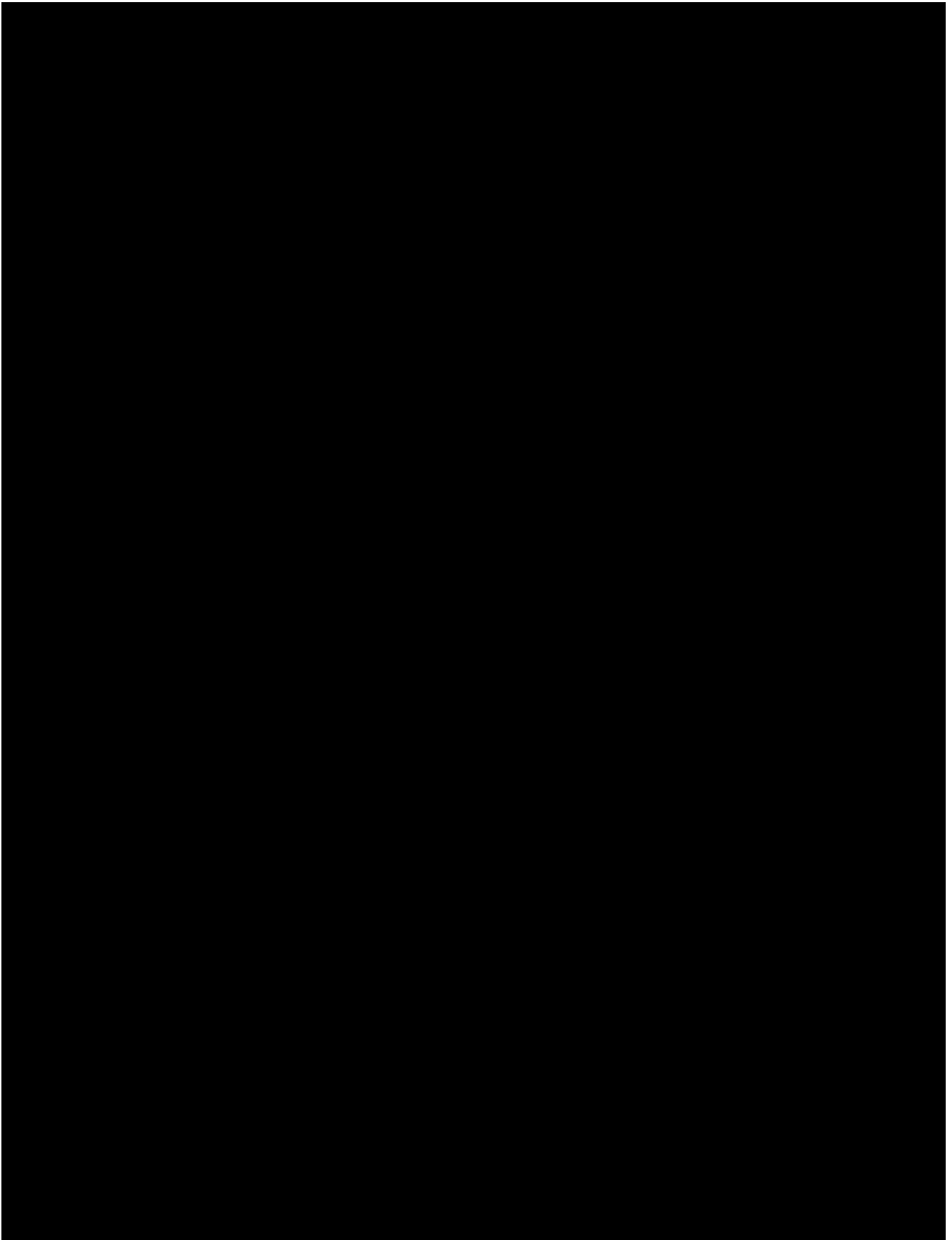


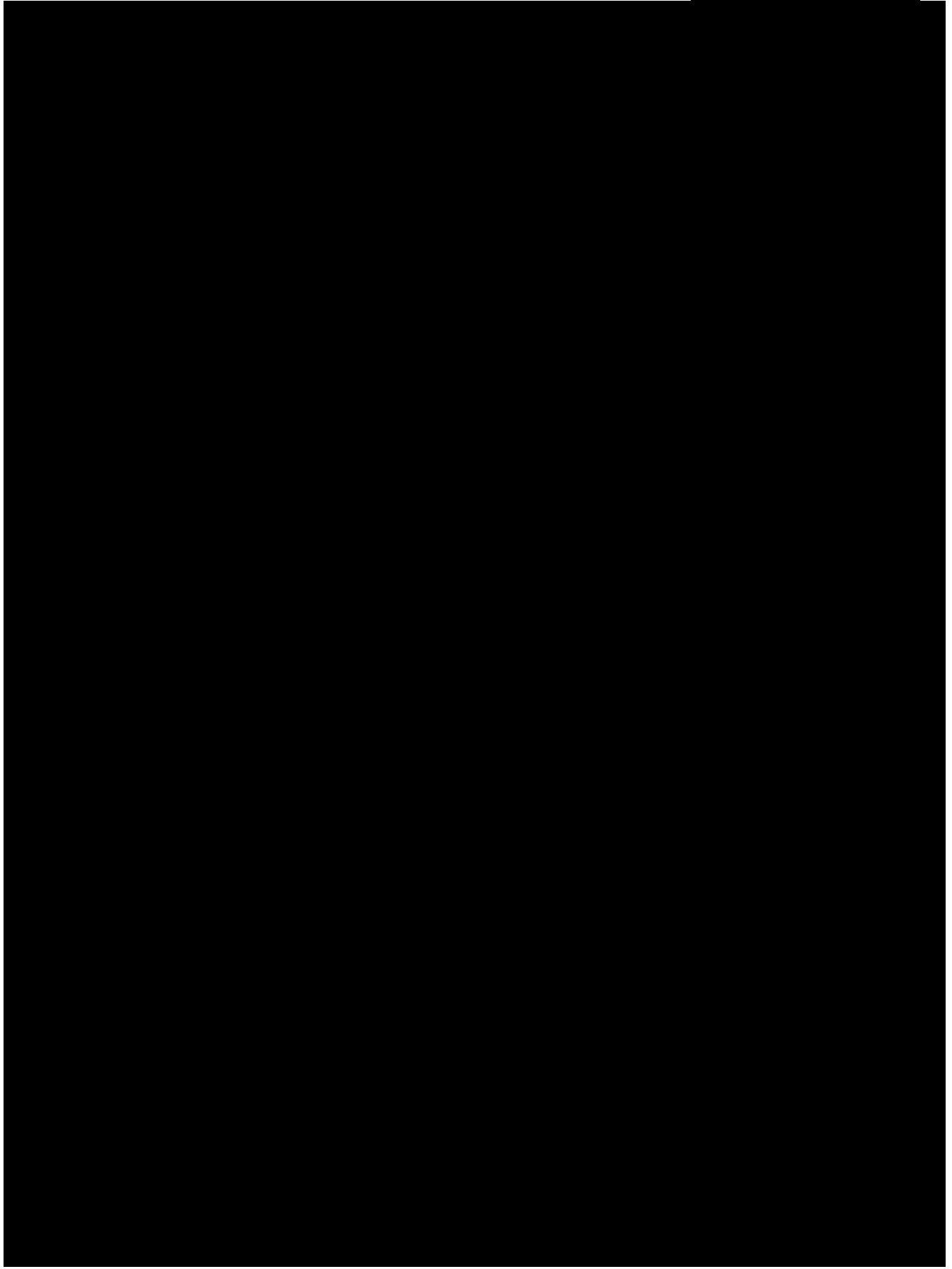


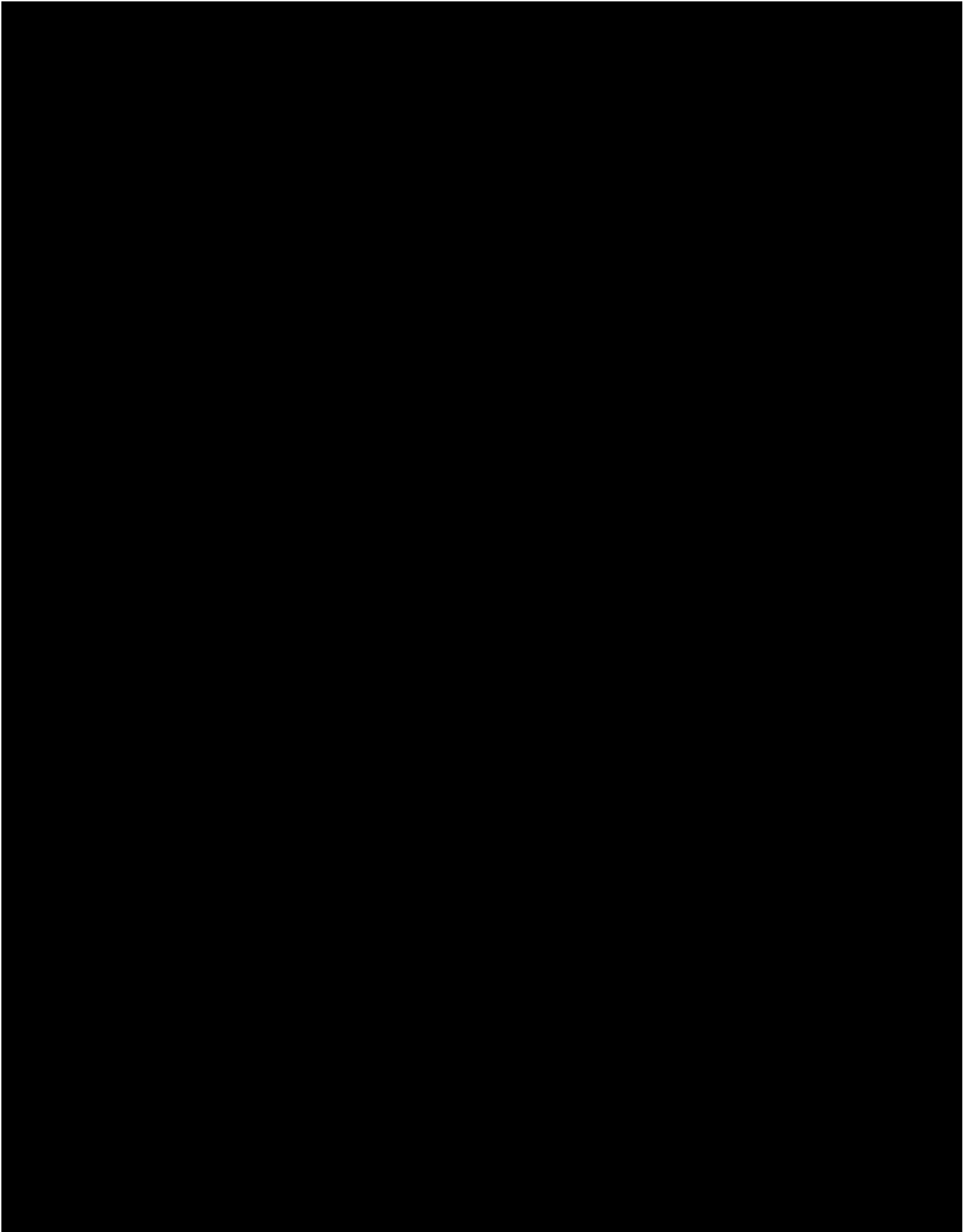


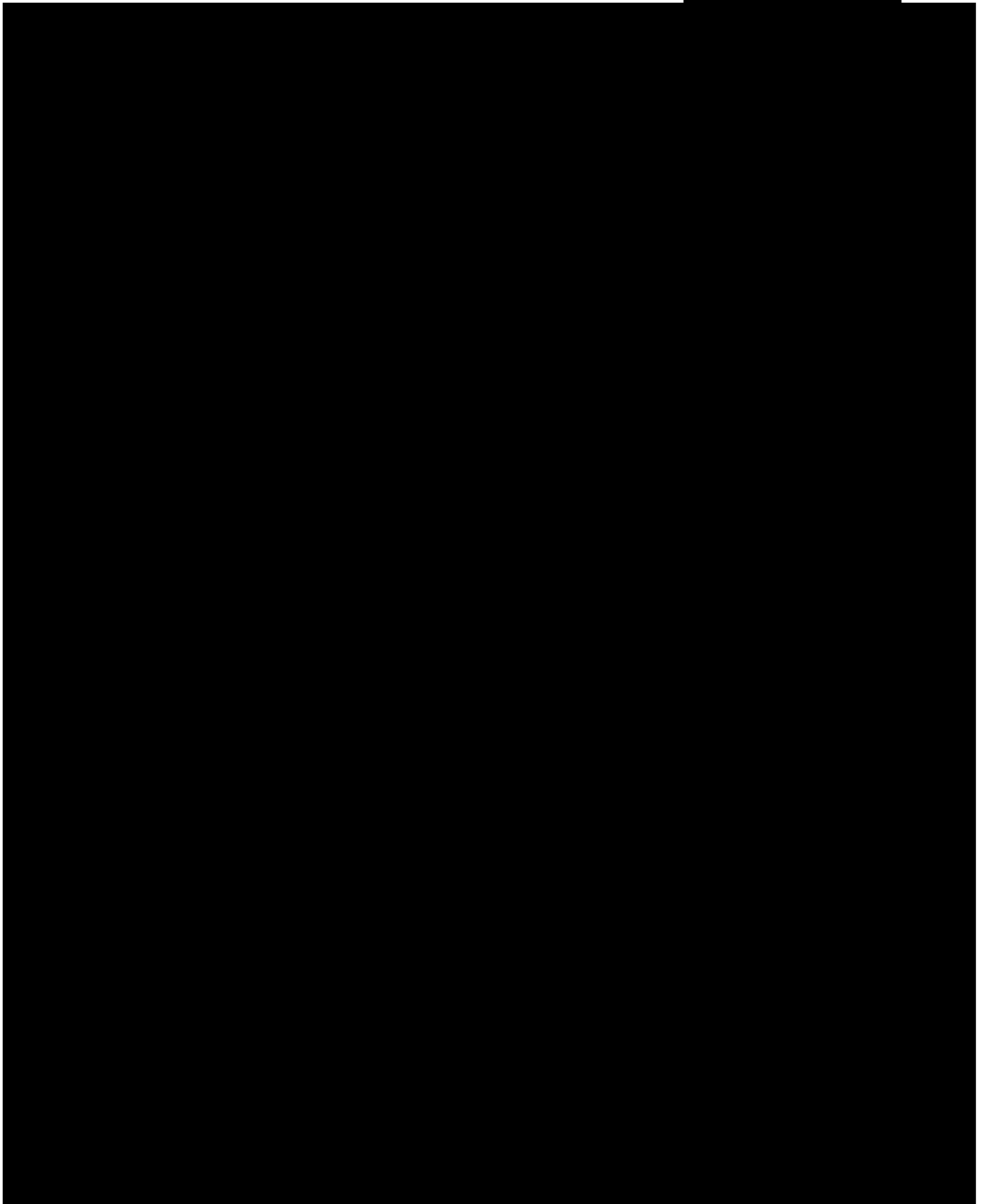


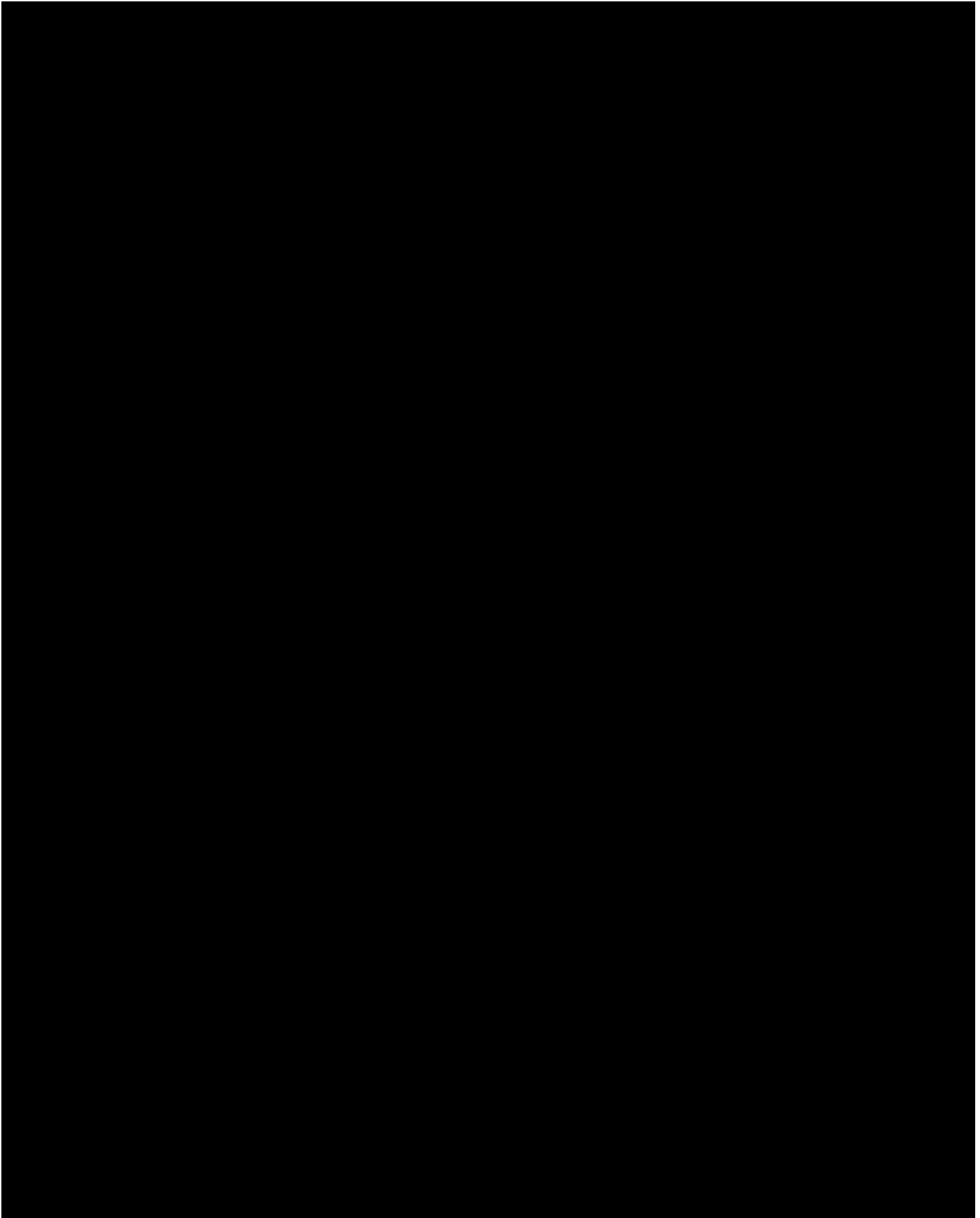




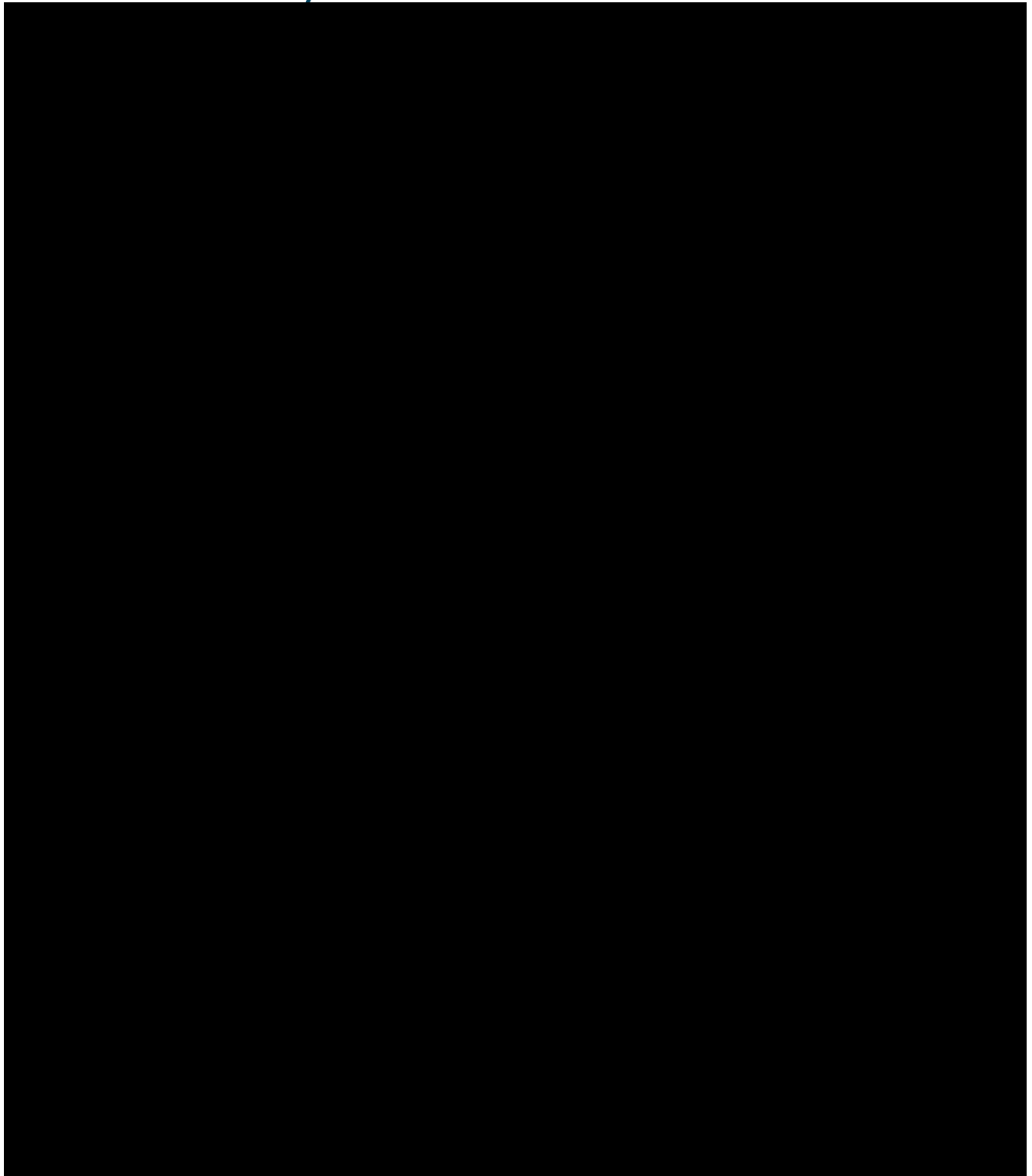


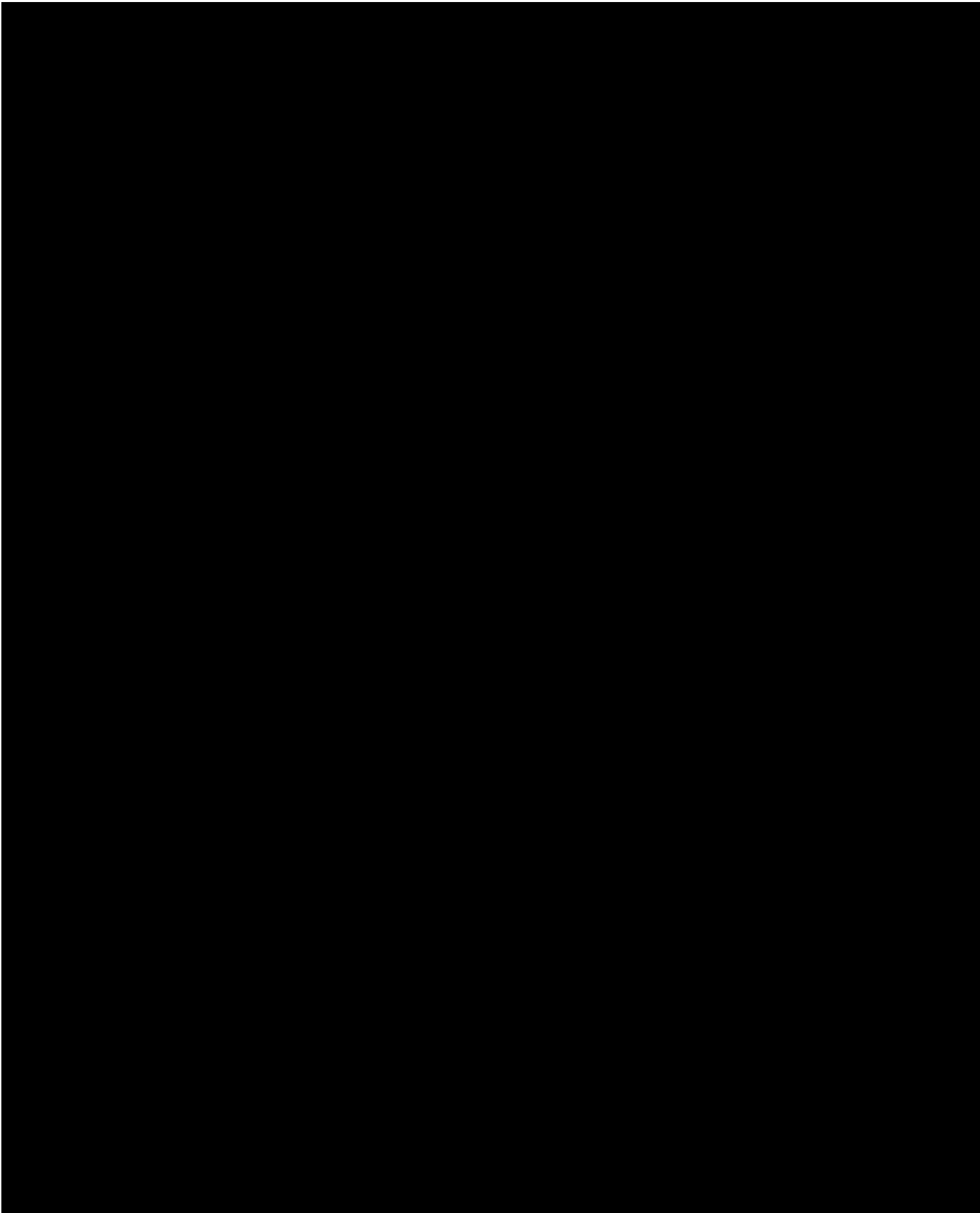


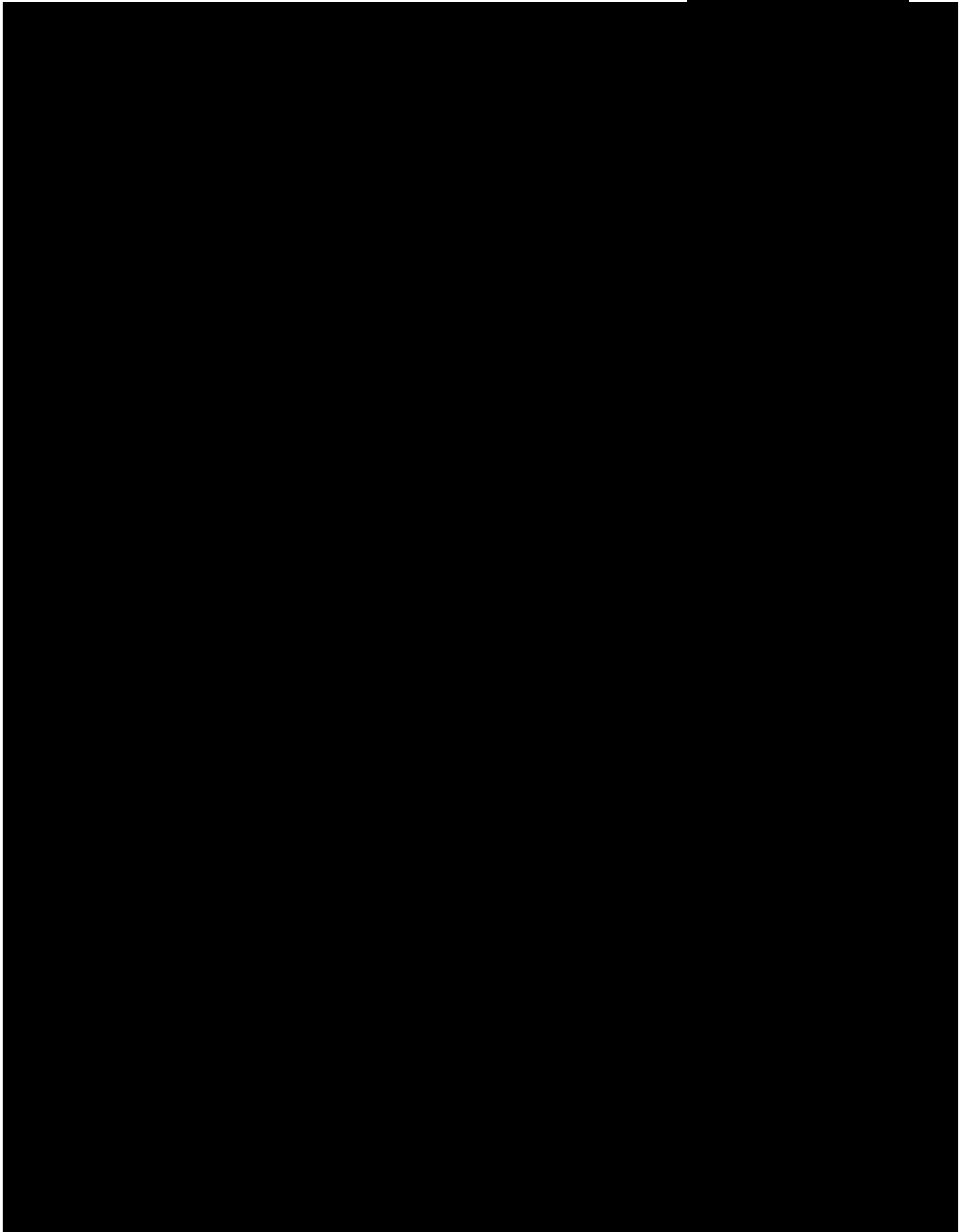


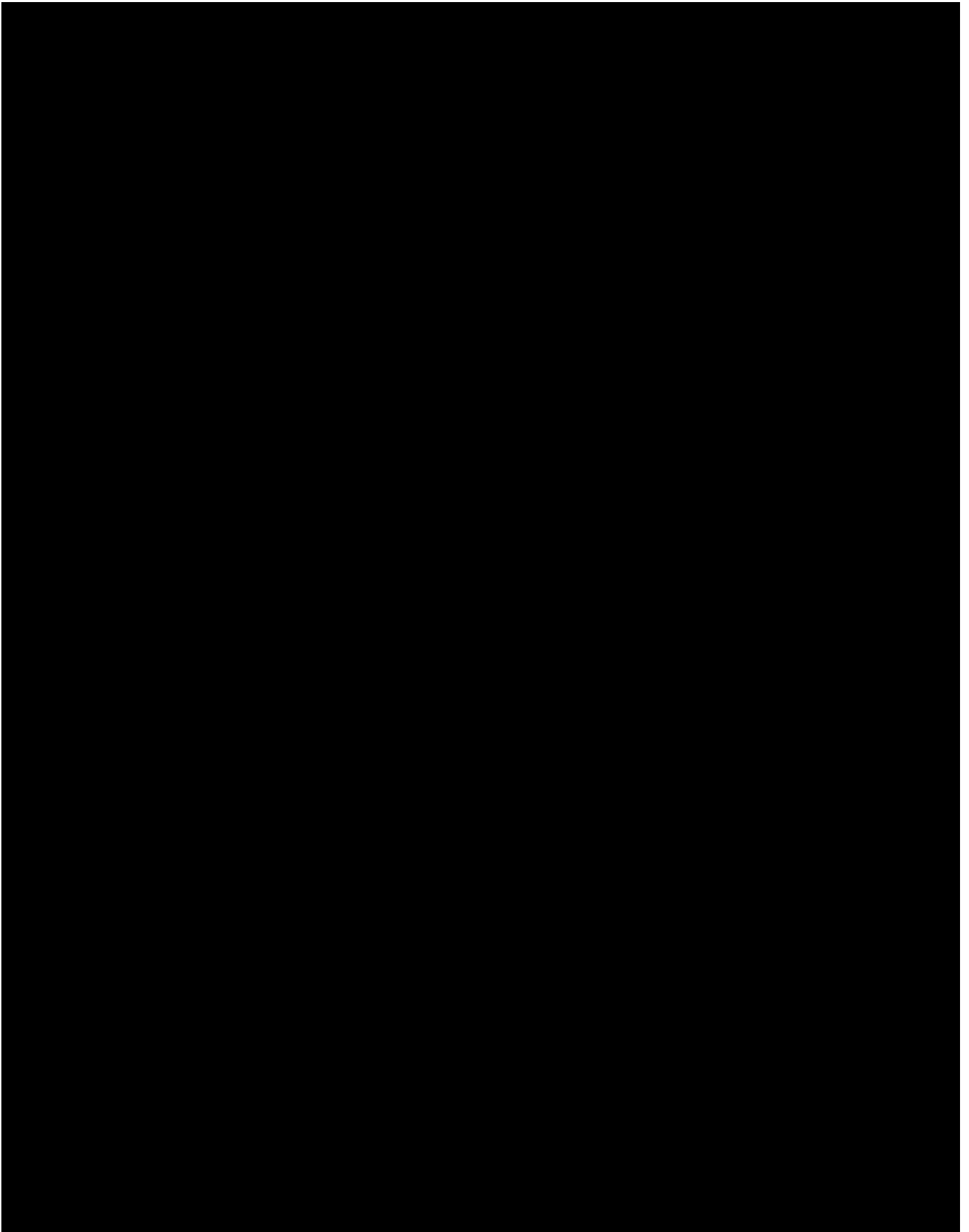


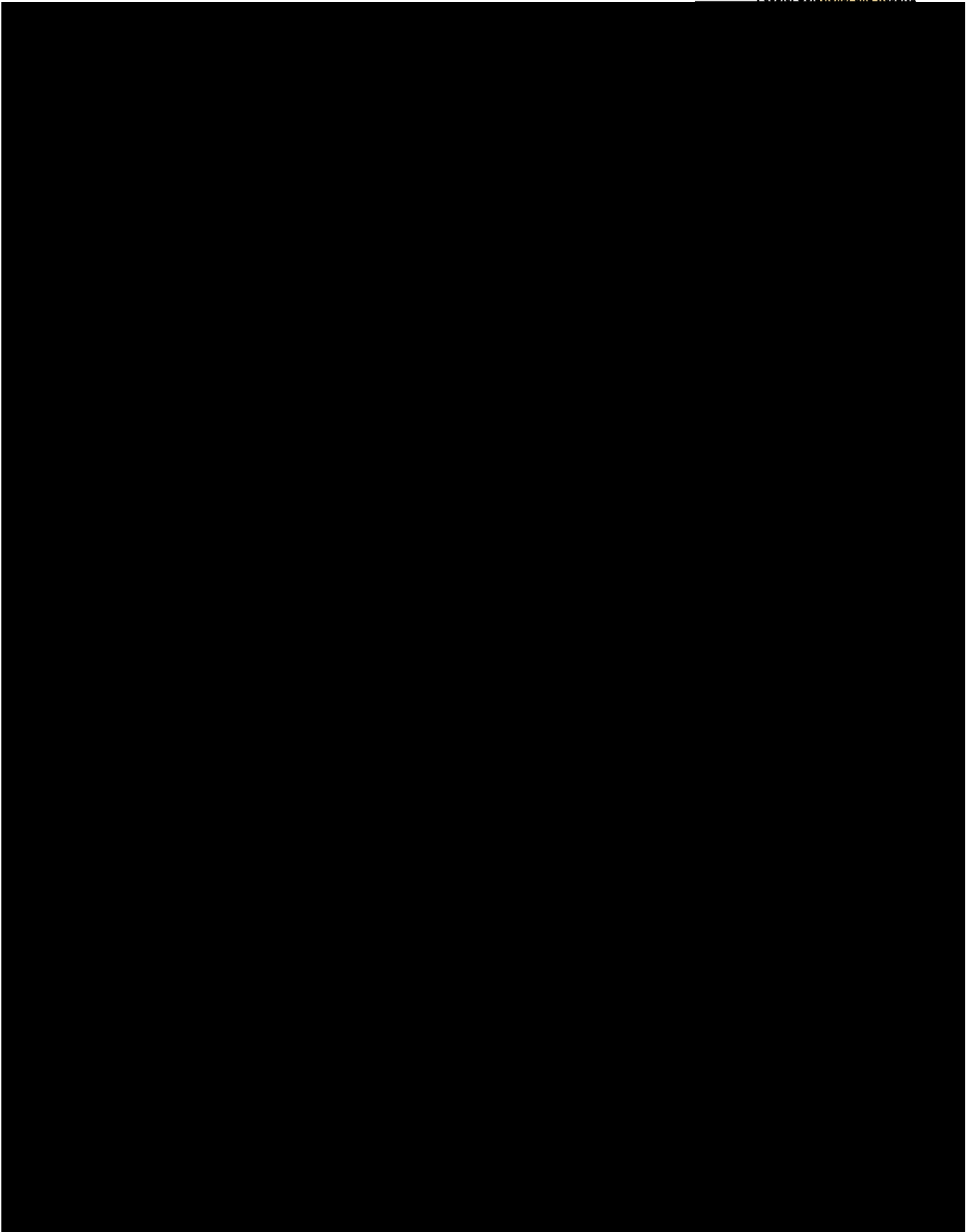
Replacement MMIS Pricing Table W, Offeror-Proposed Options – Option Summary

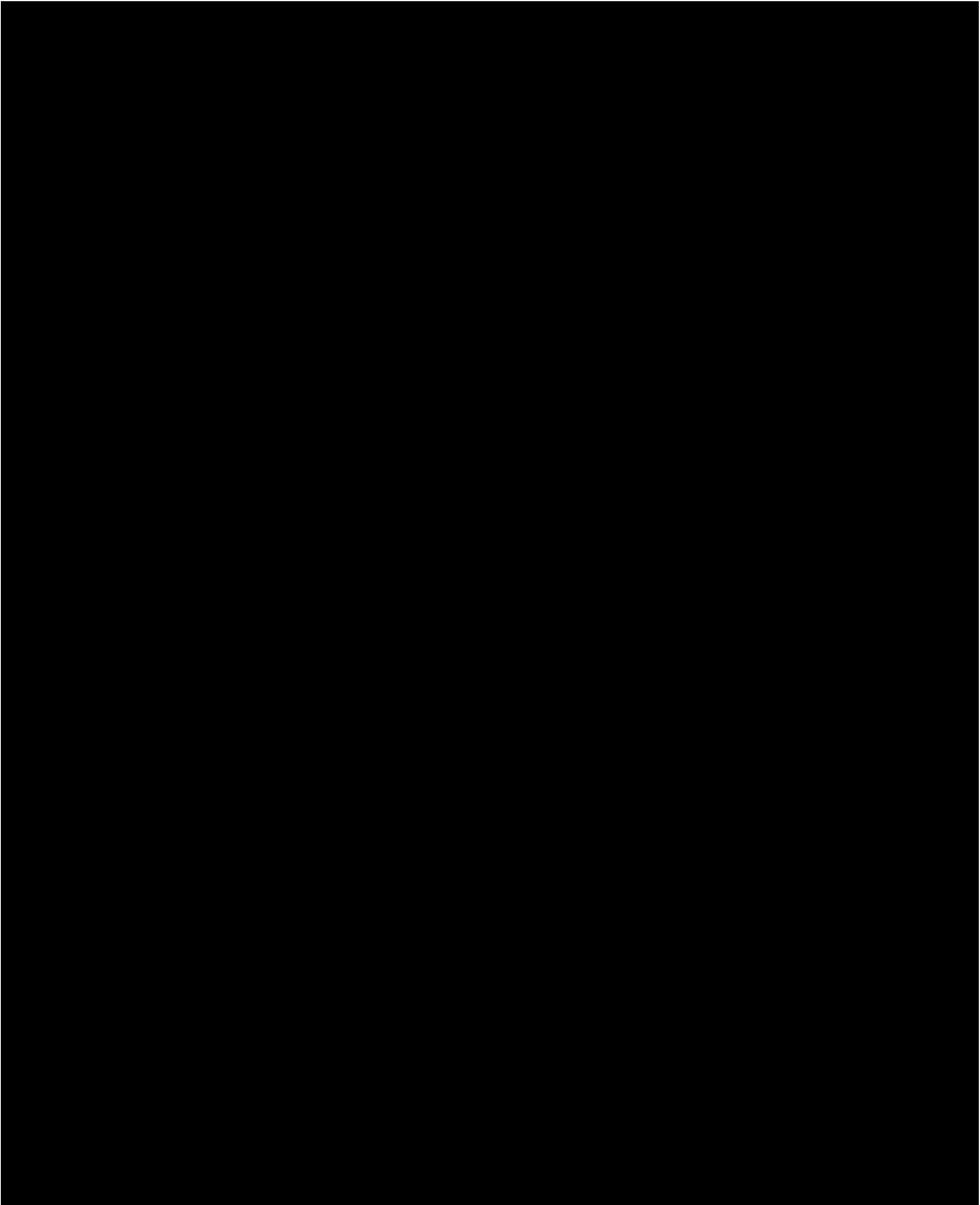


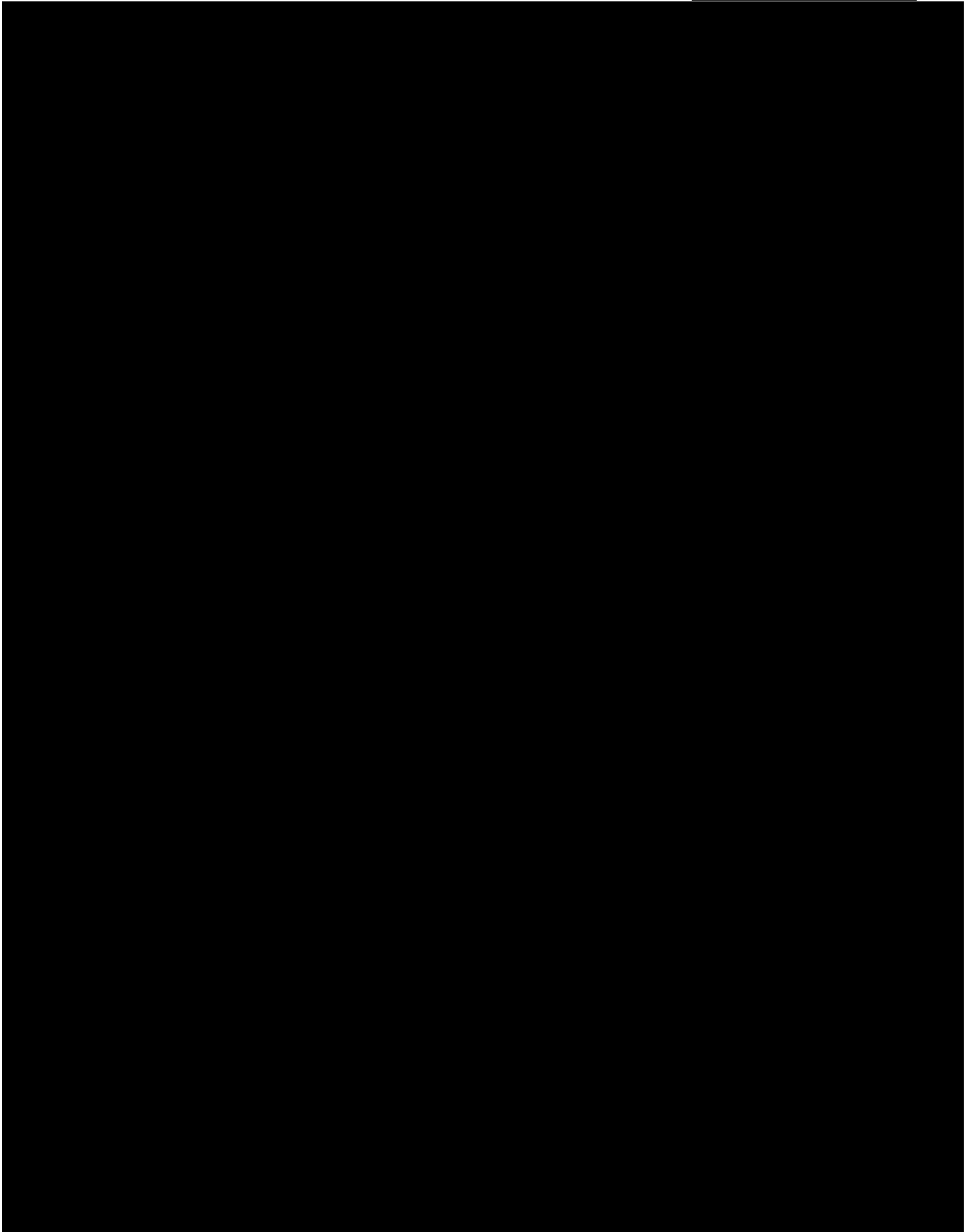


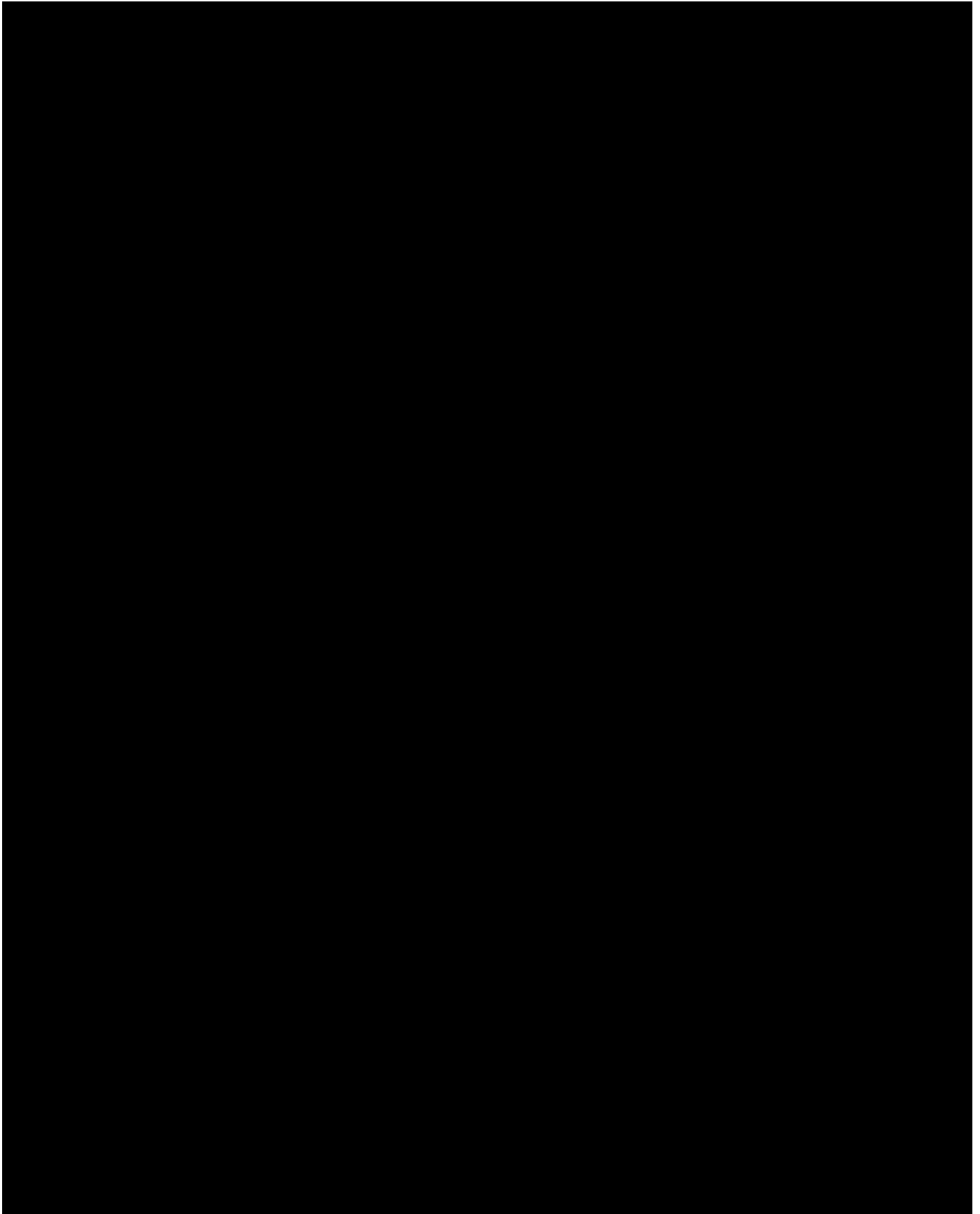


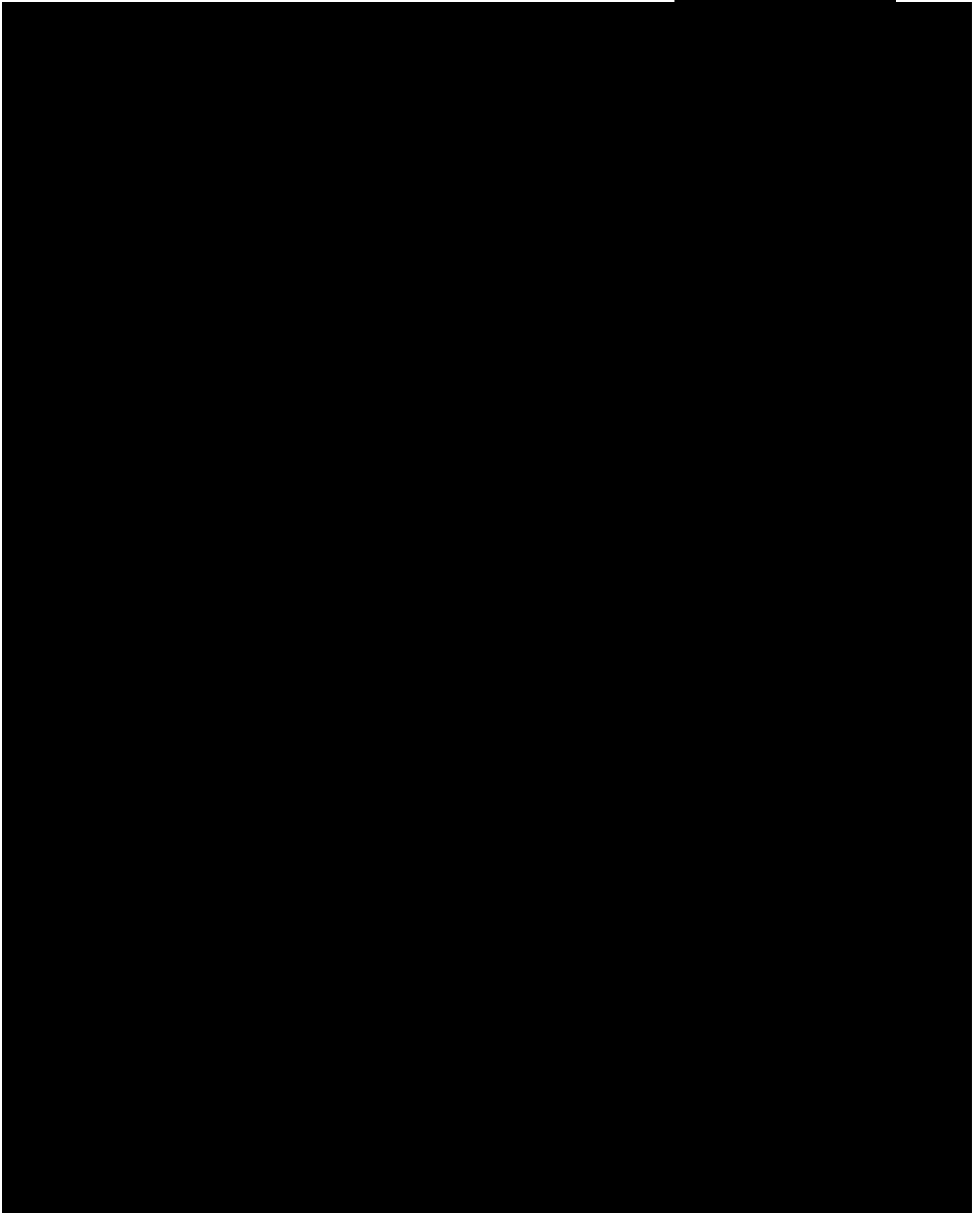


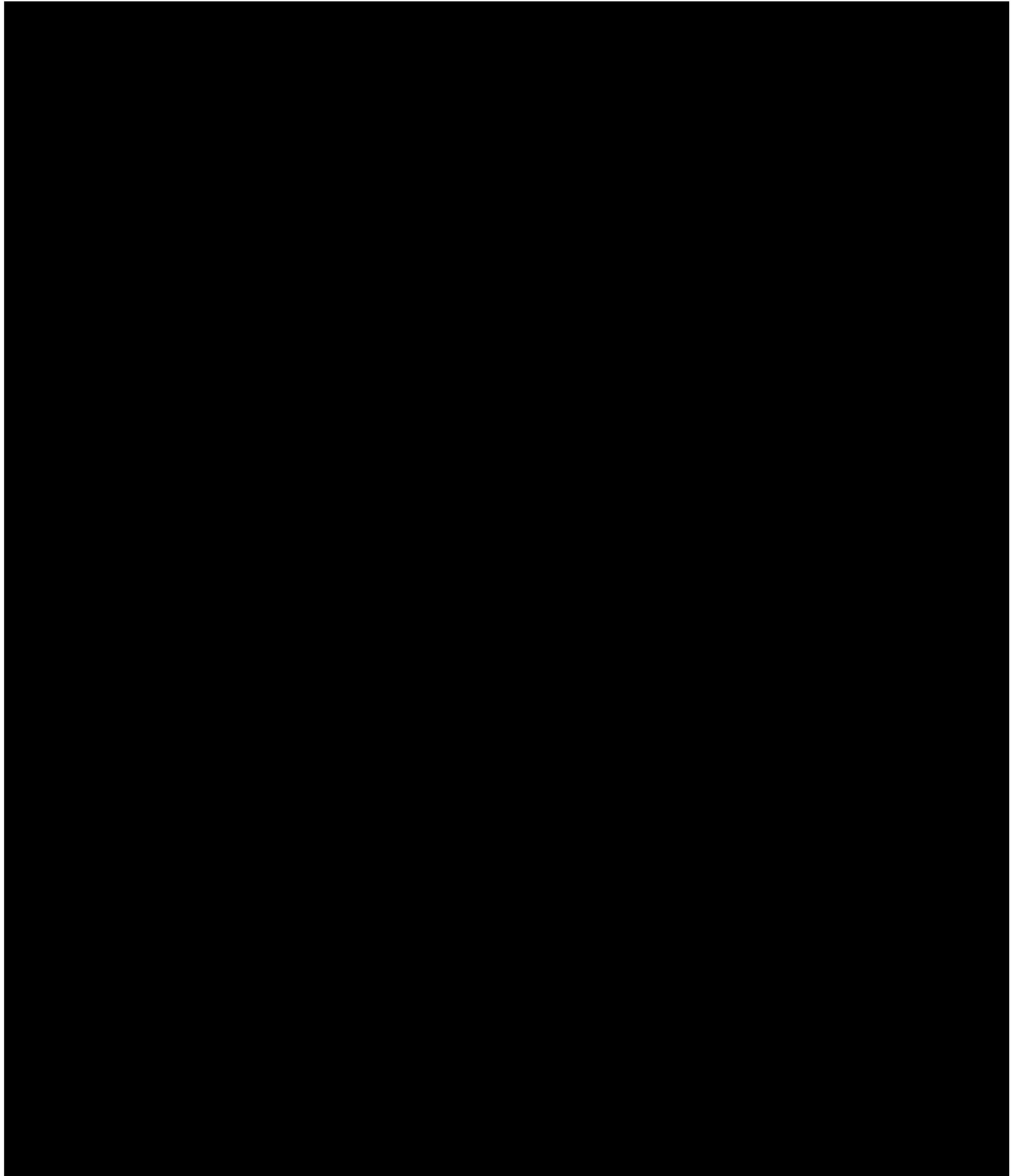


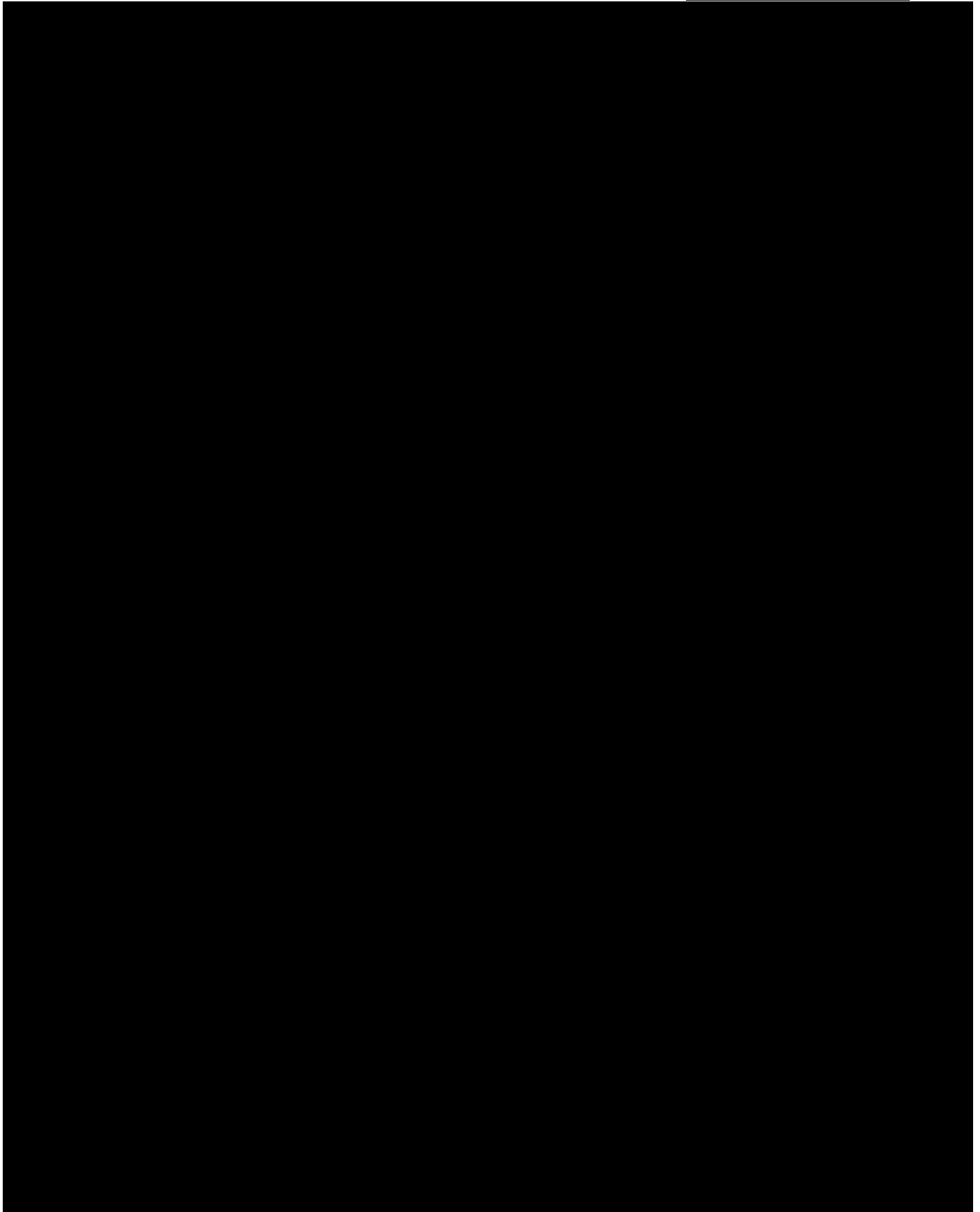


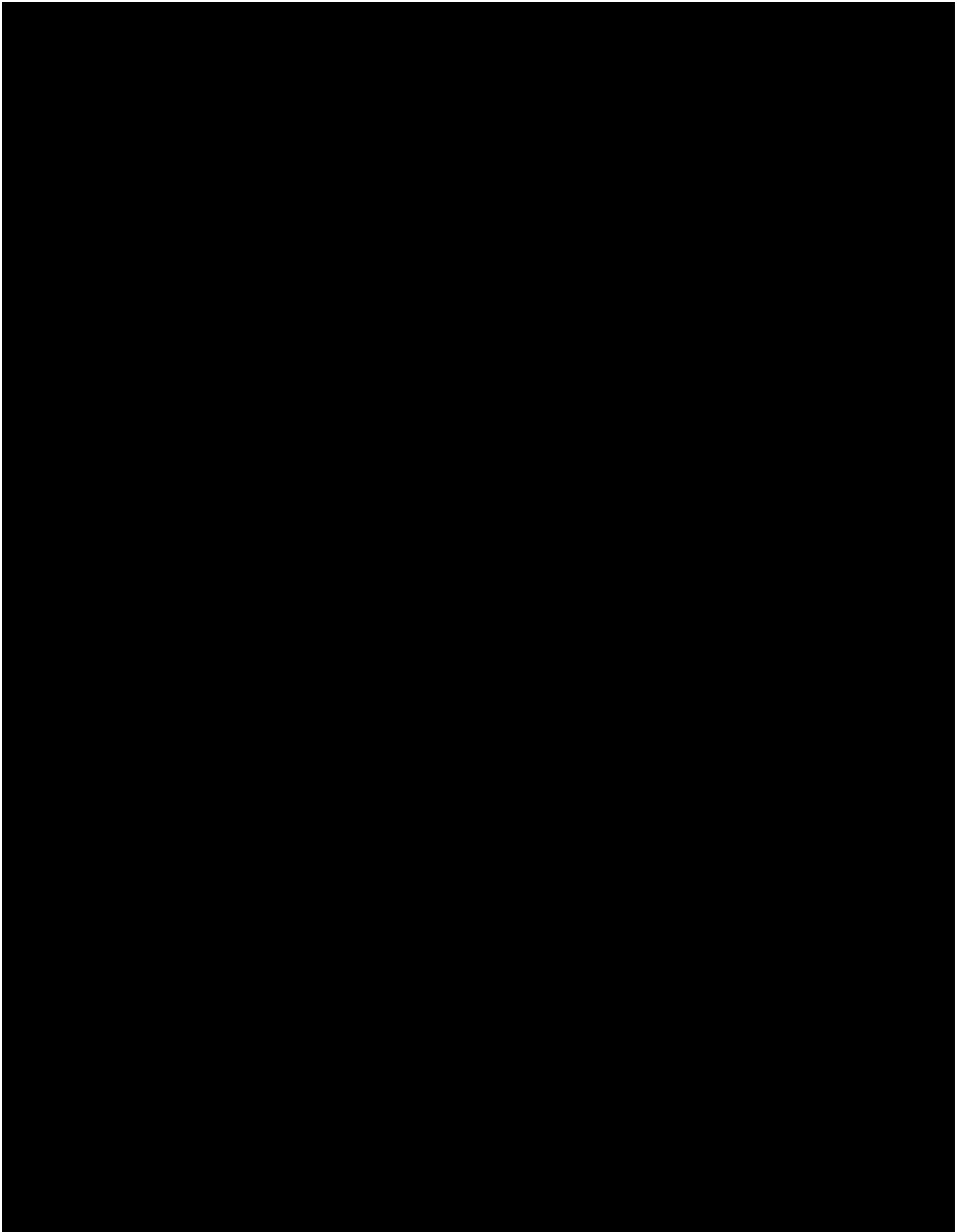


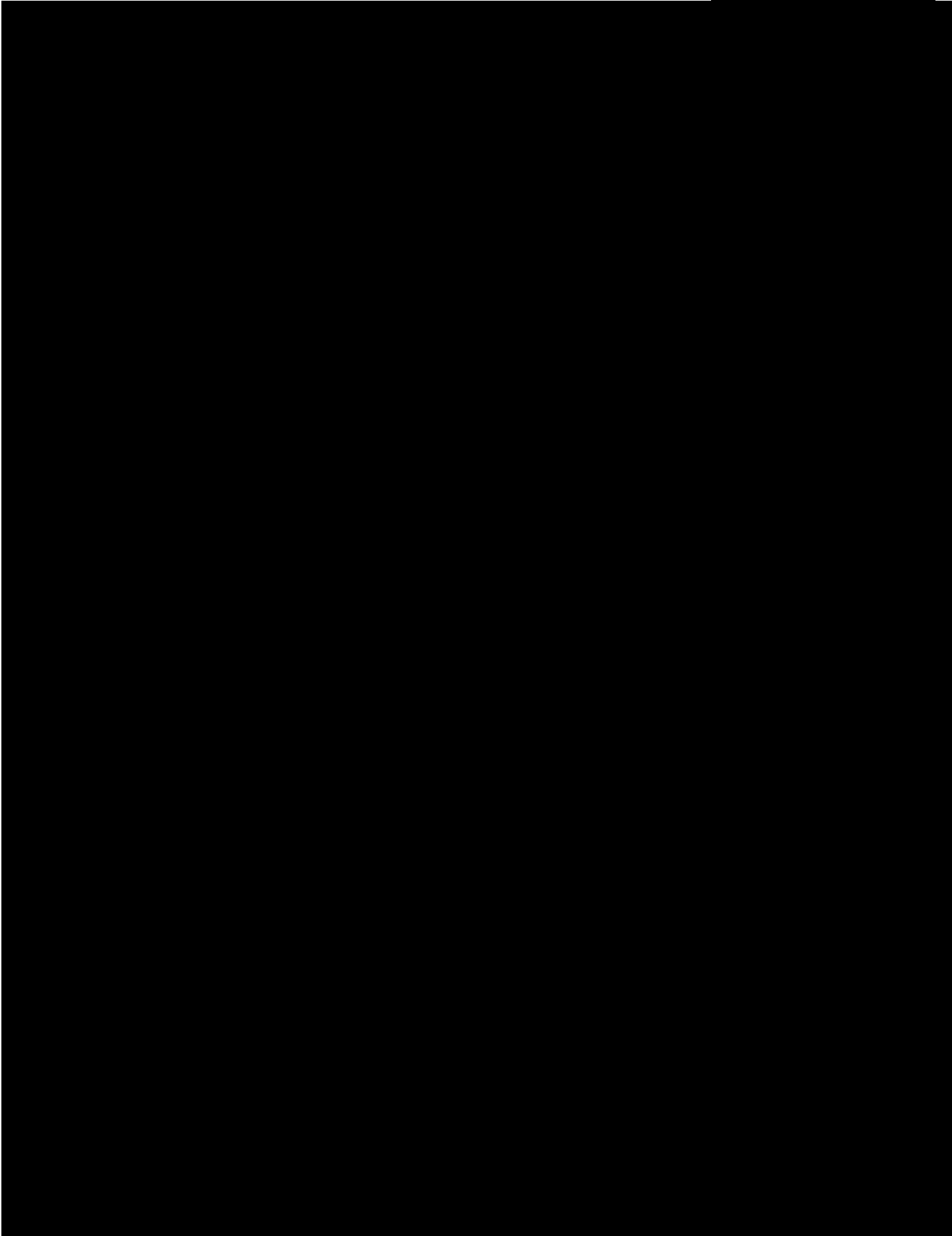


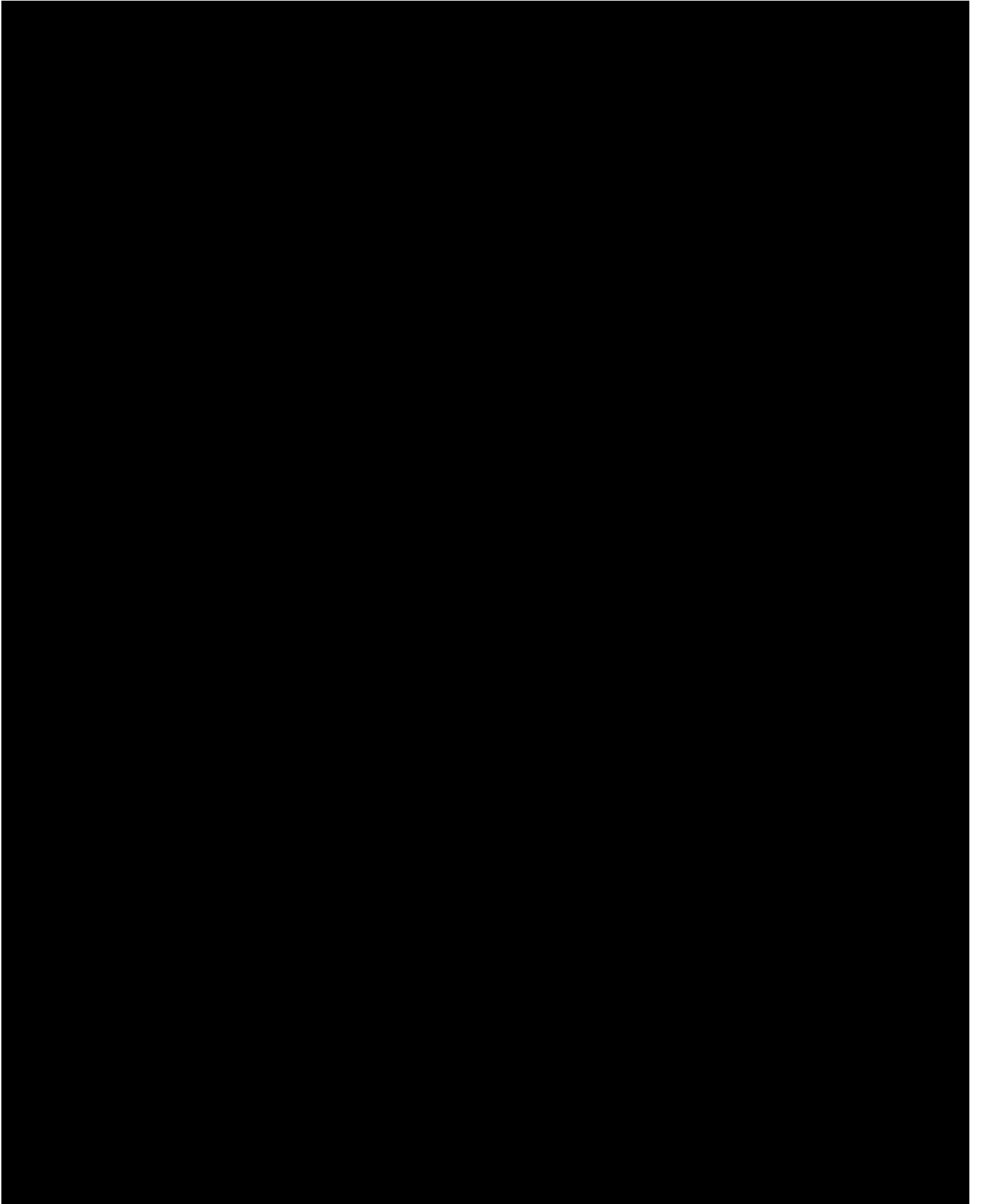


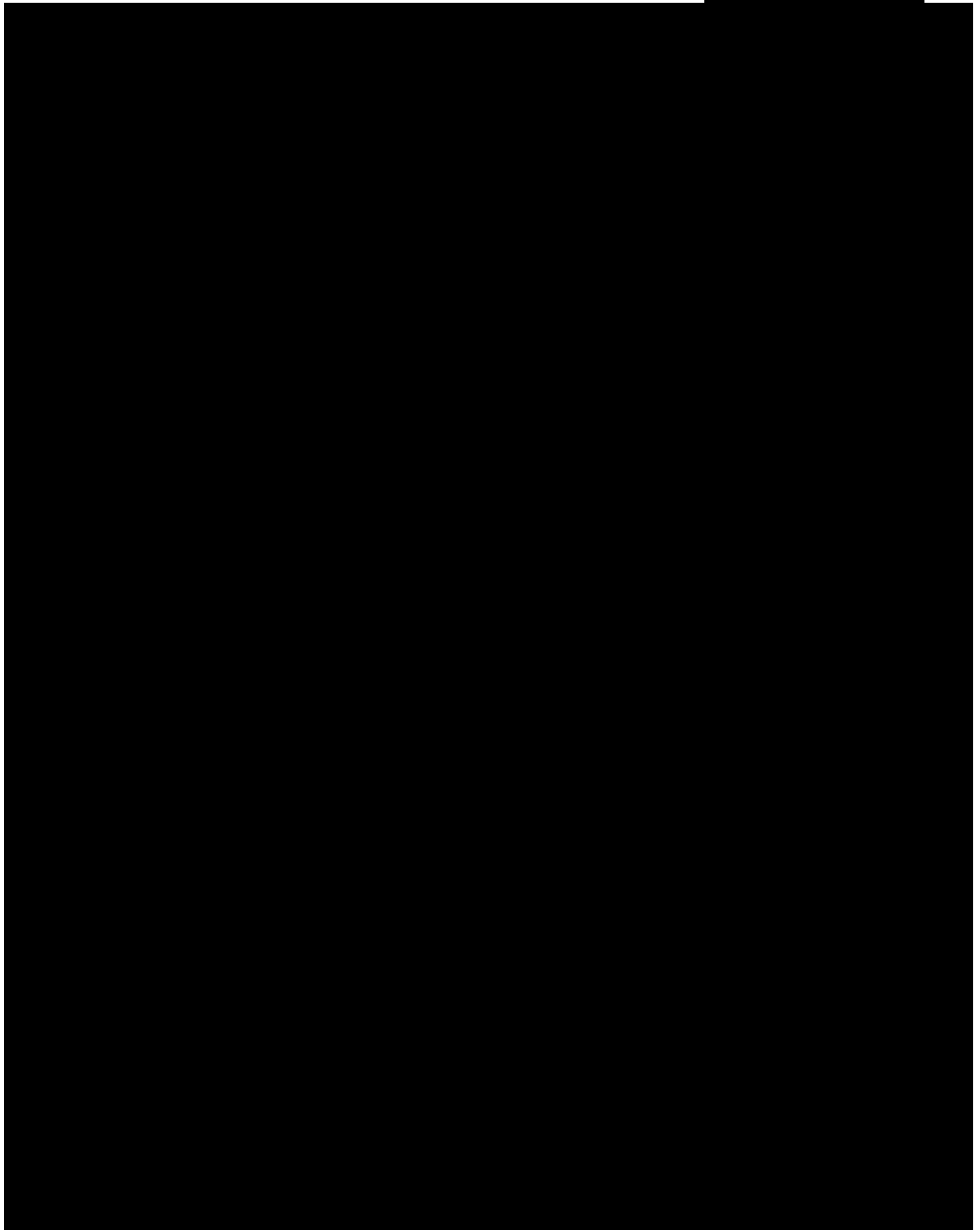


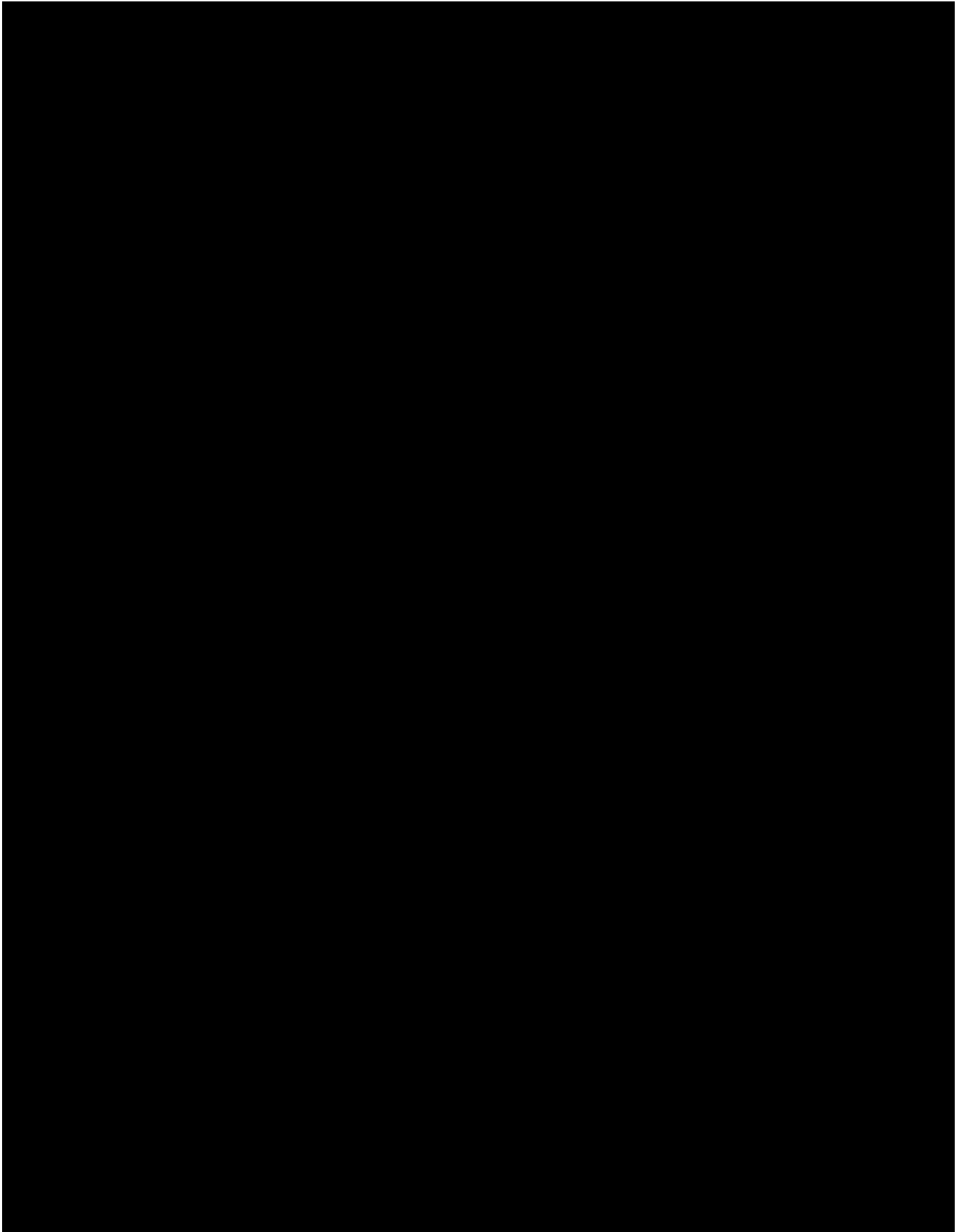


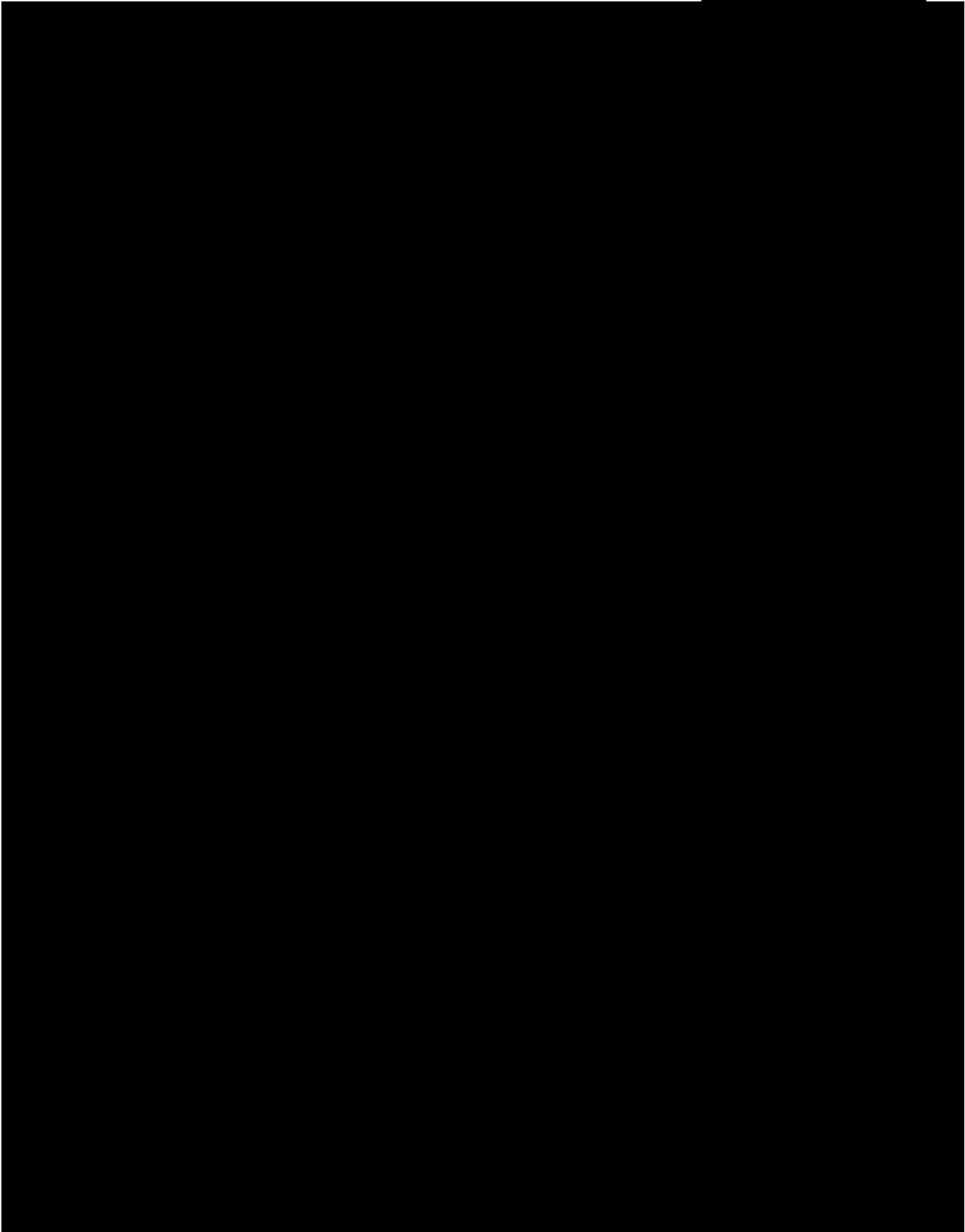


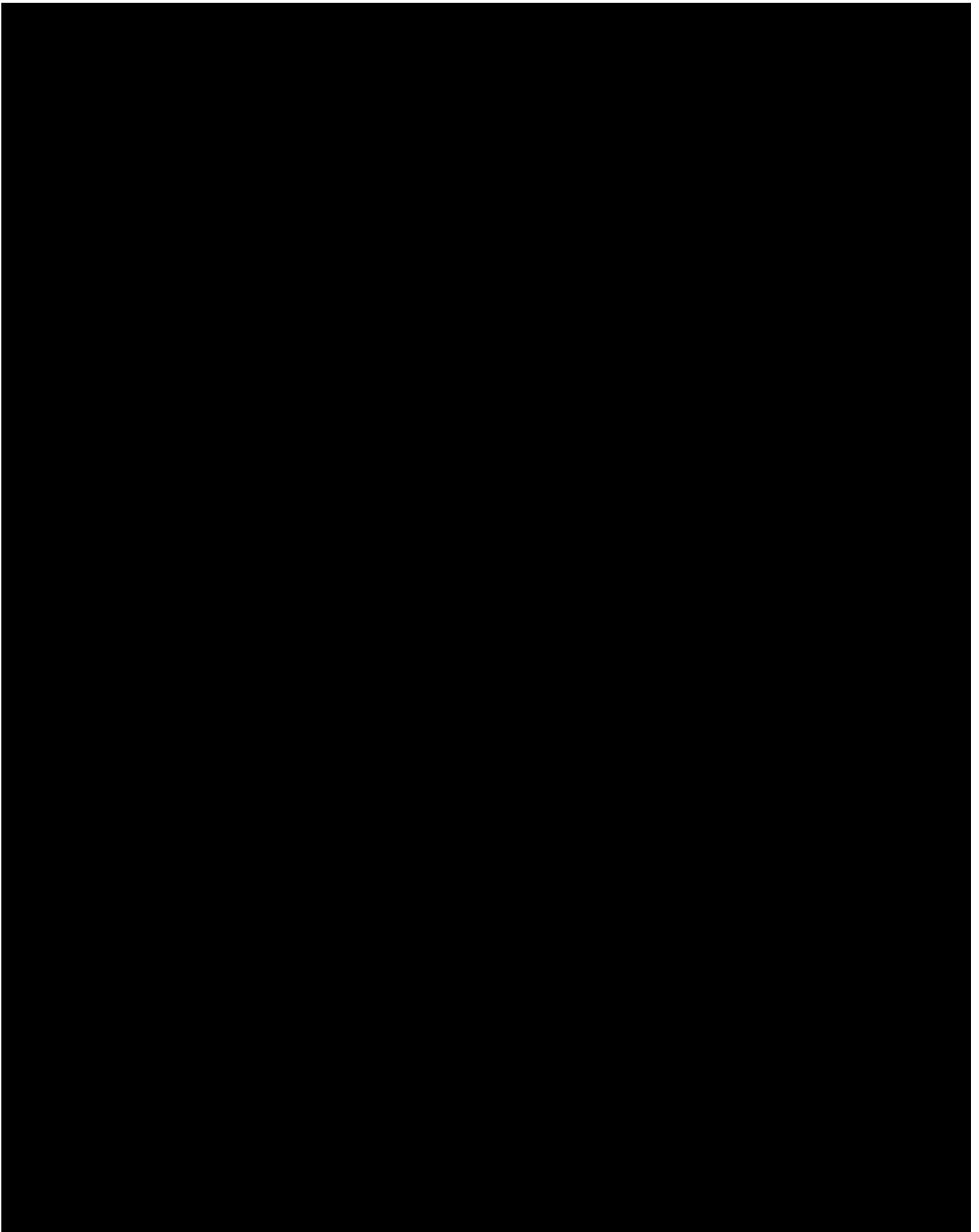


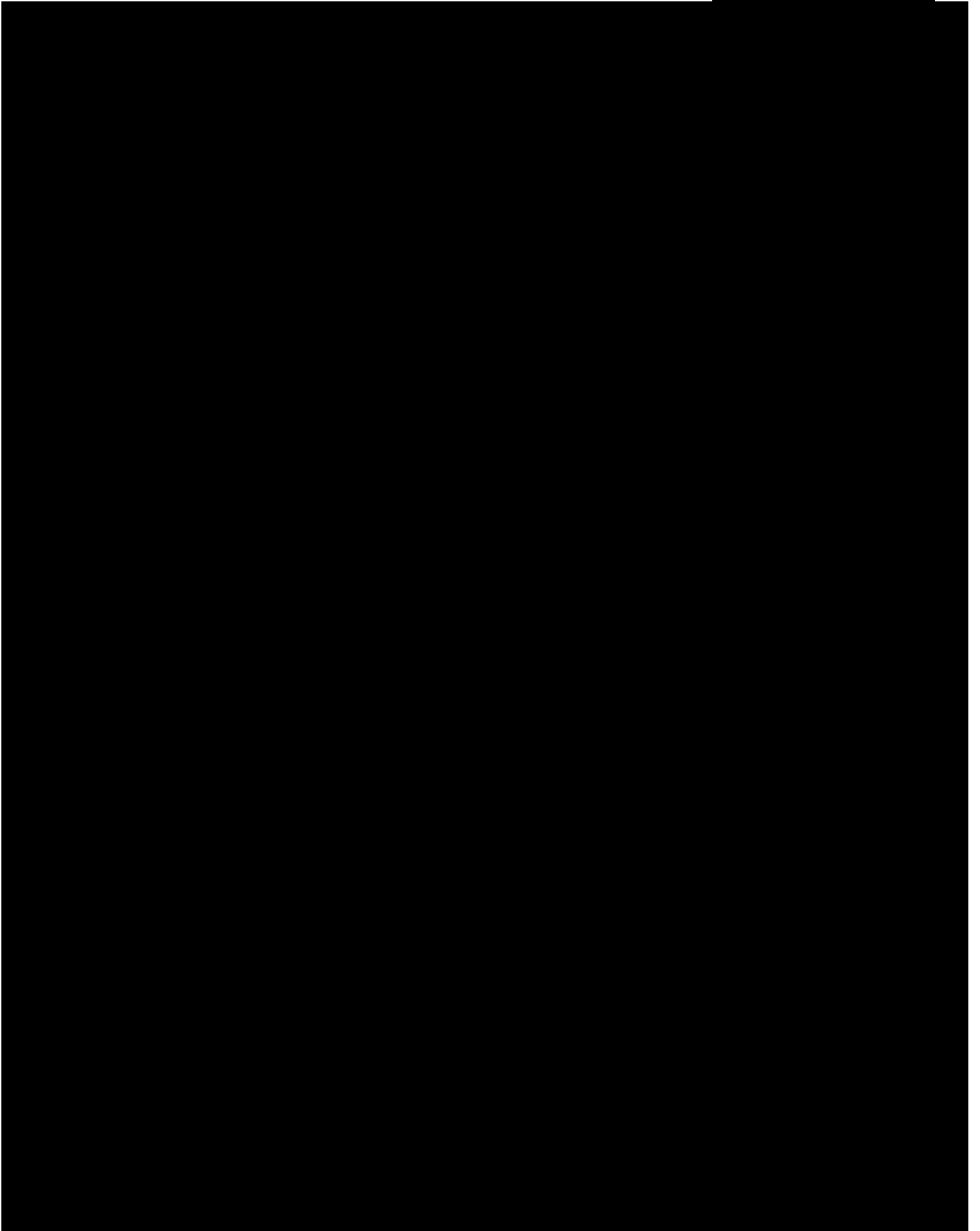


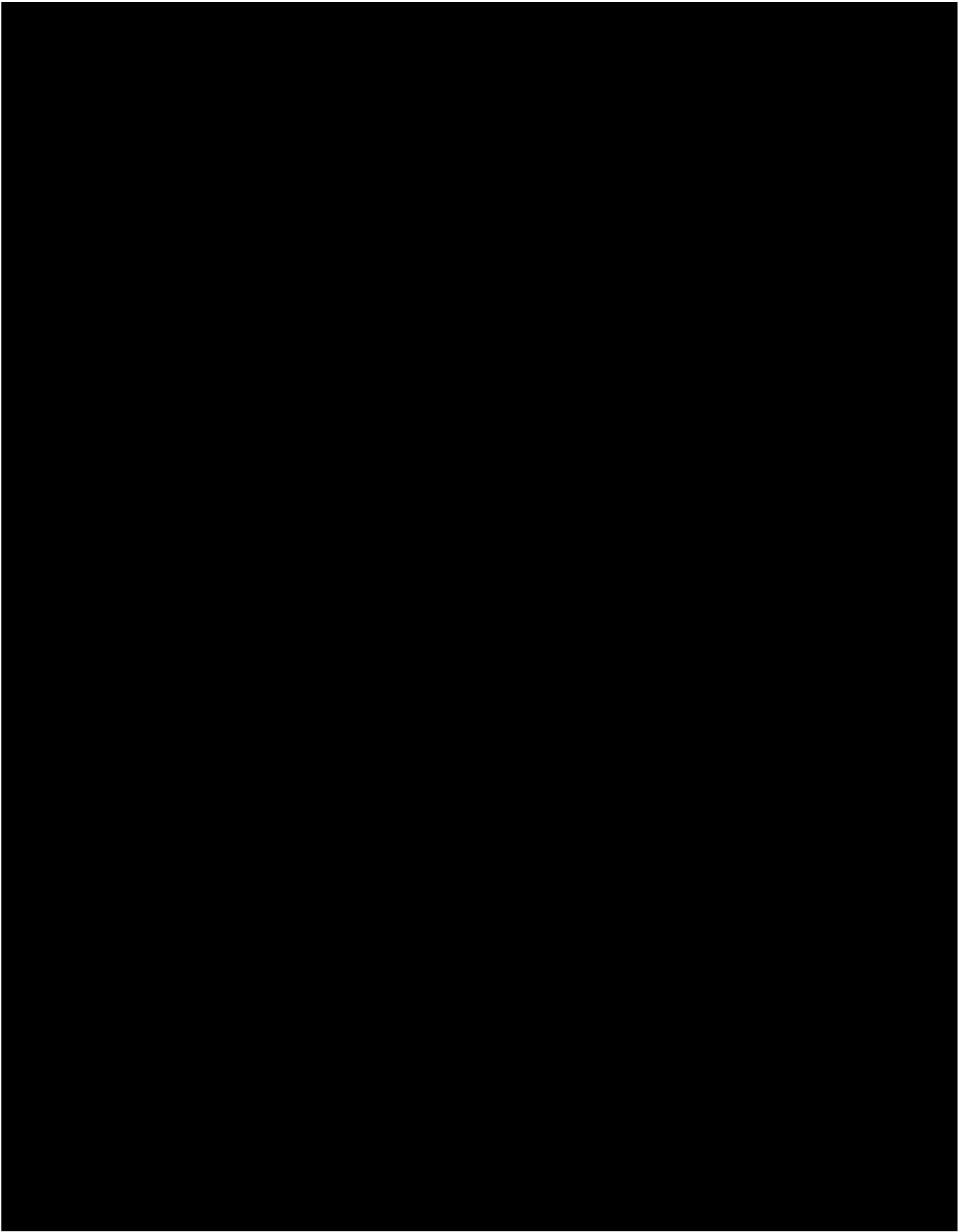


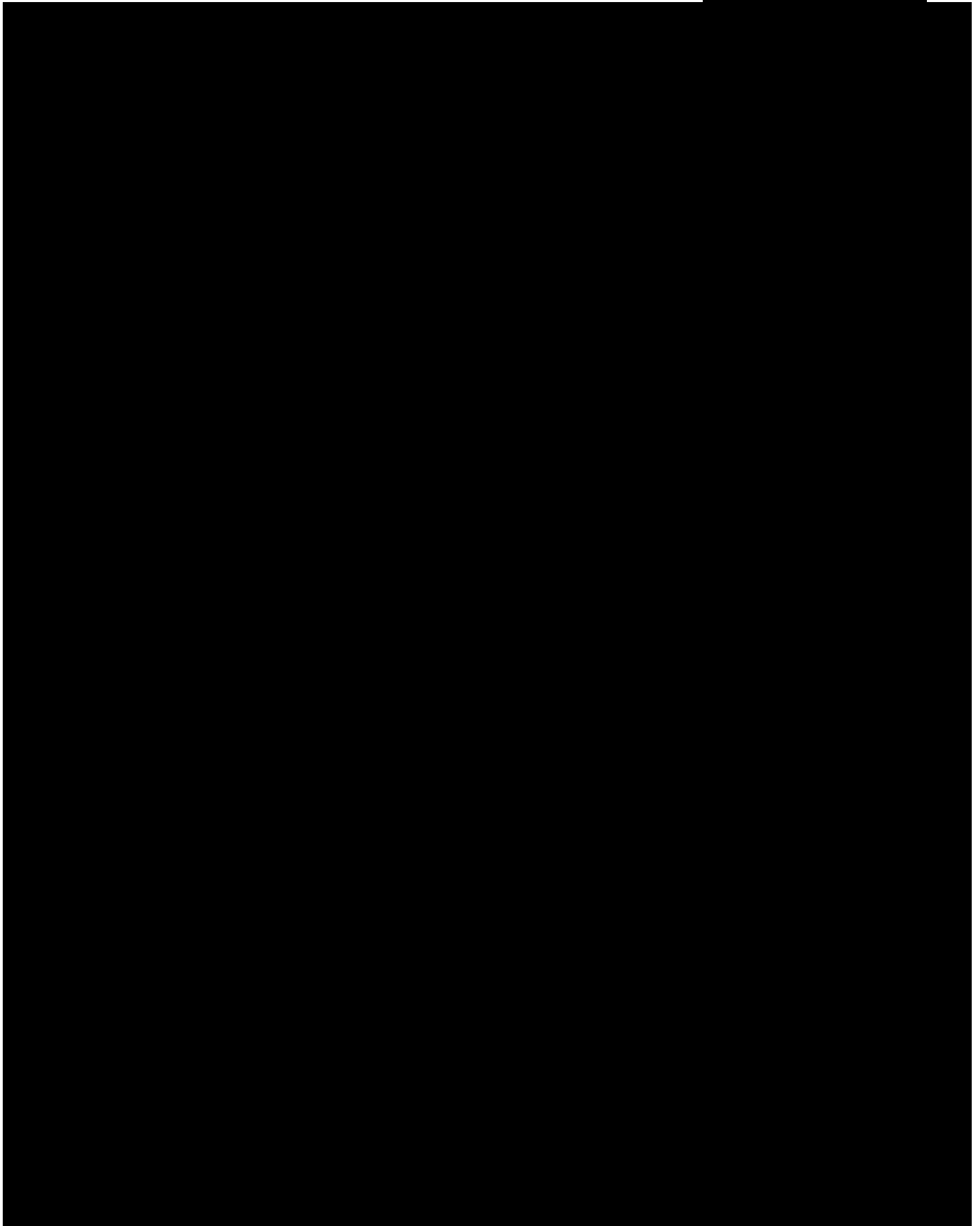


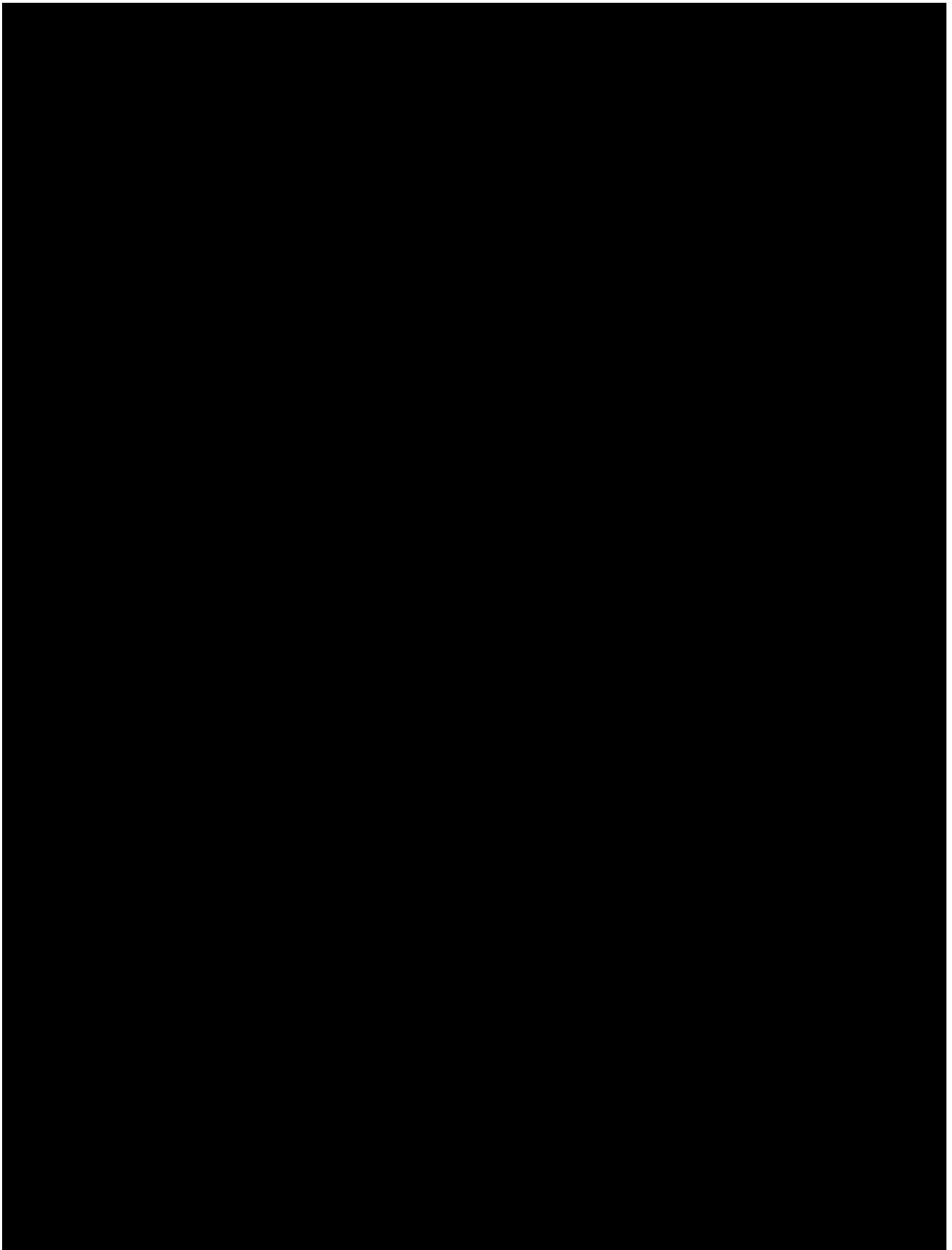


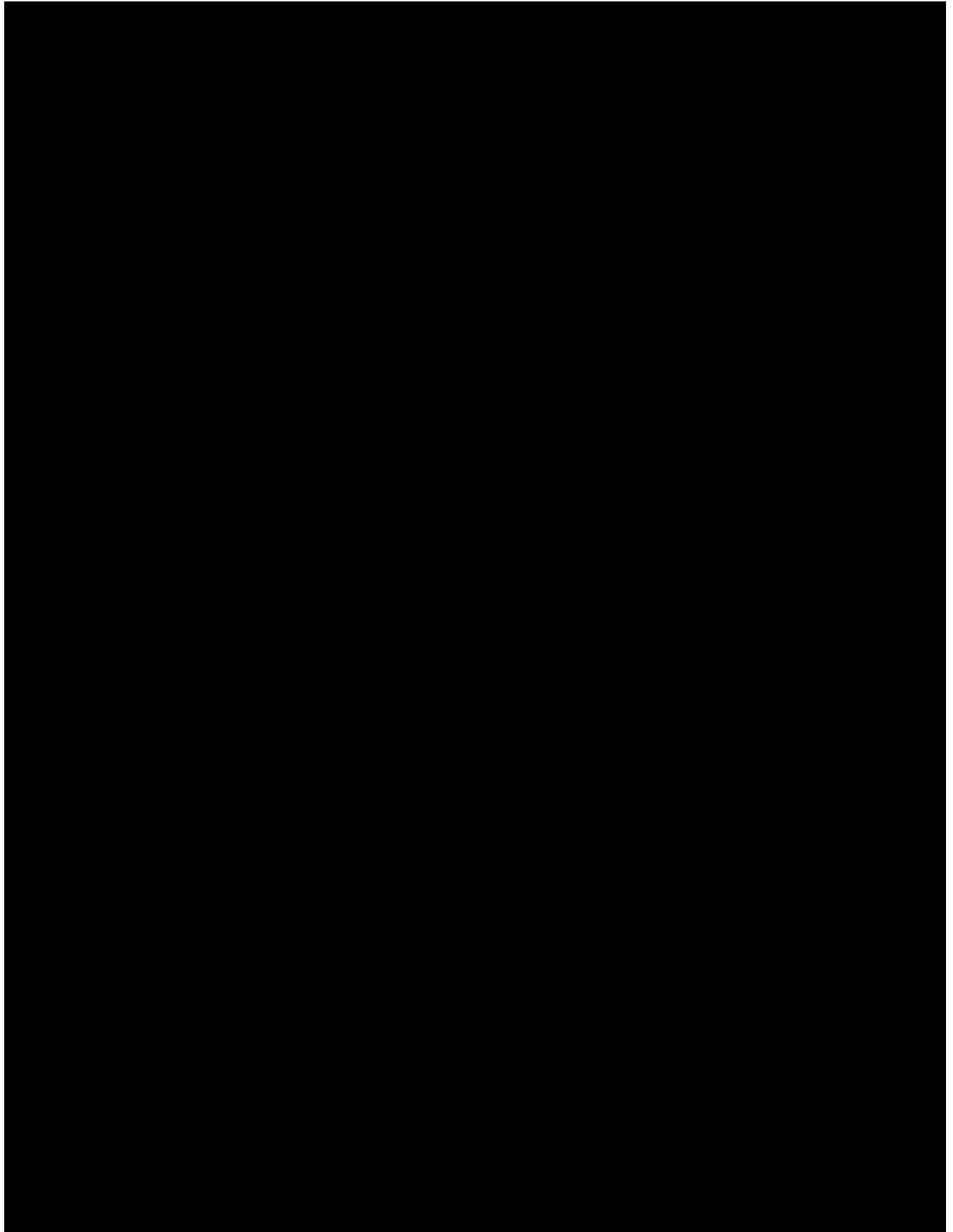


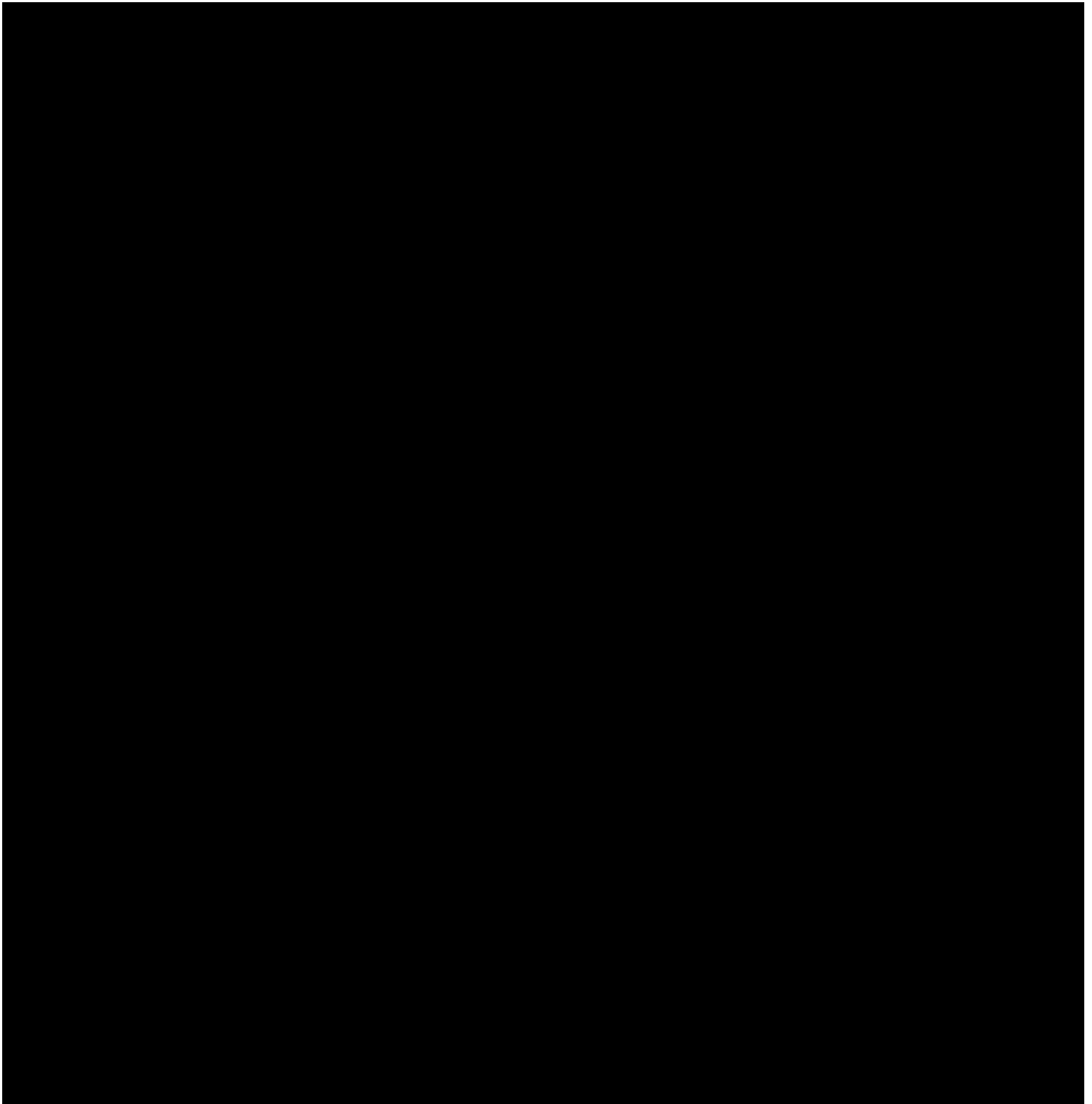




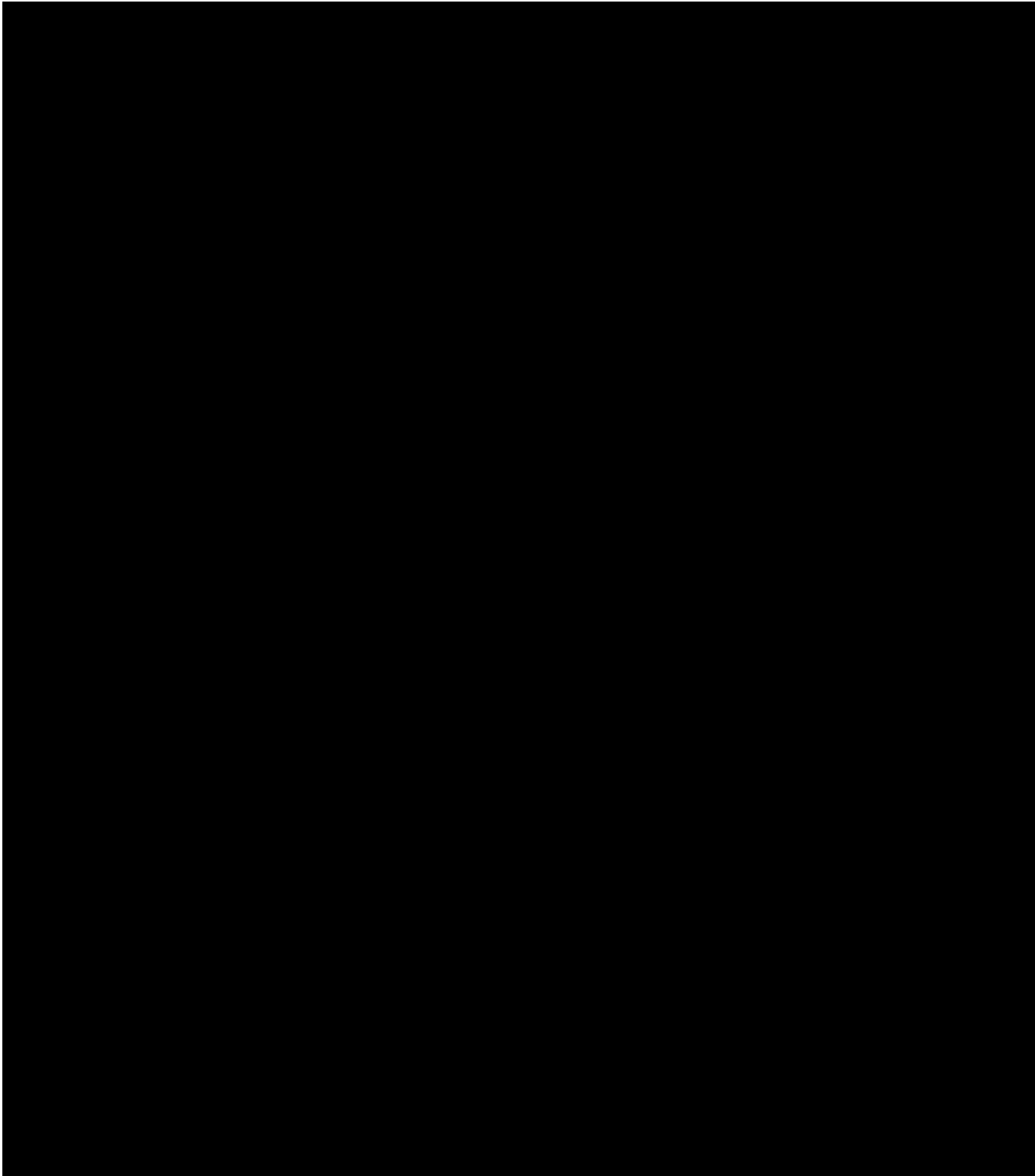


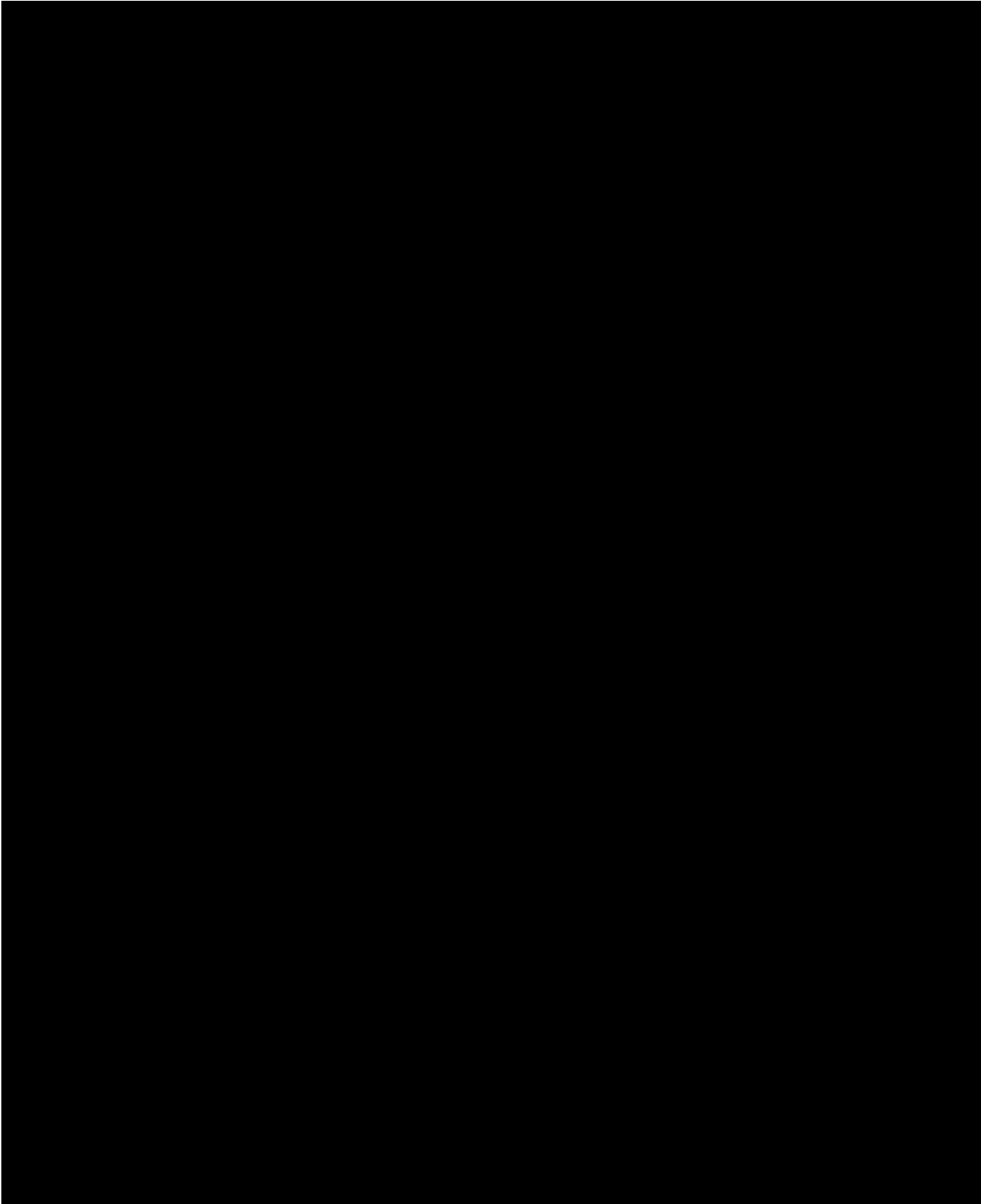


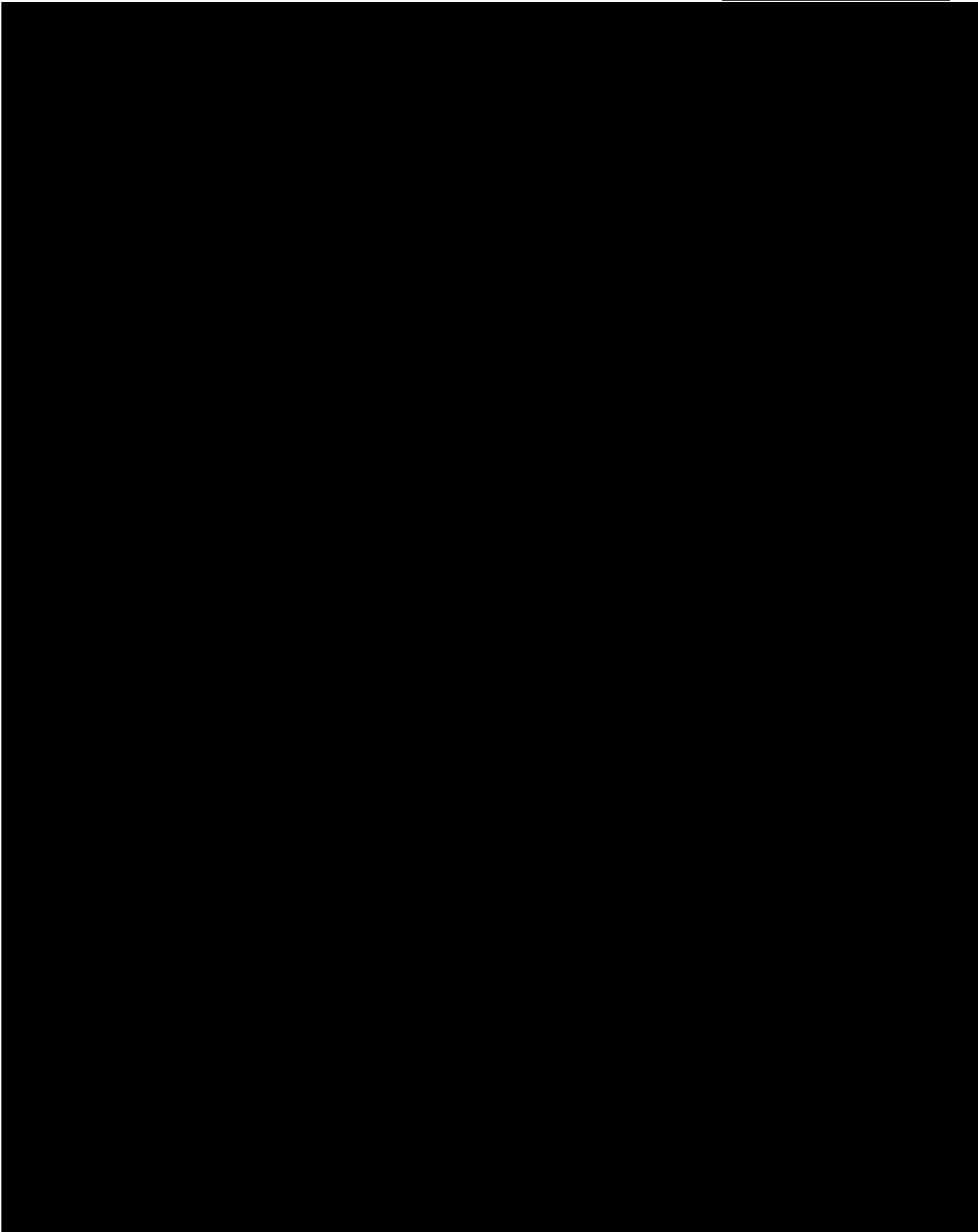


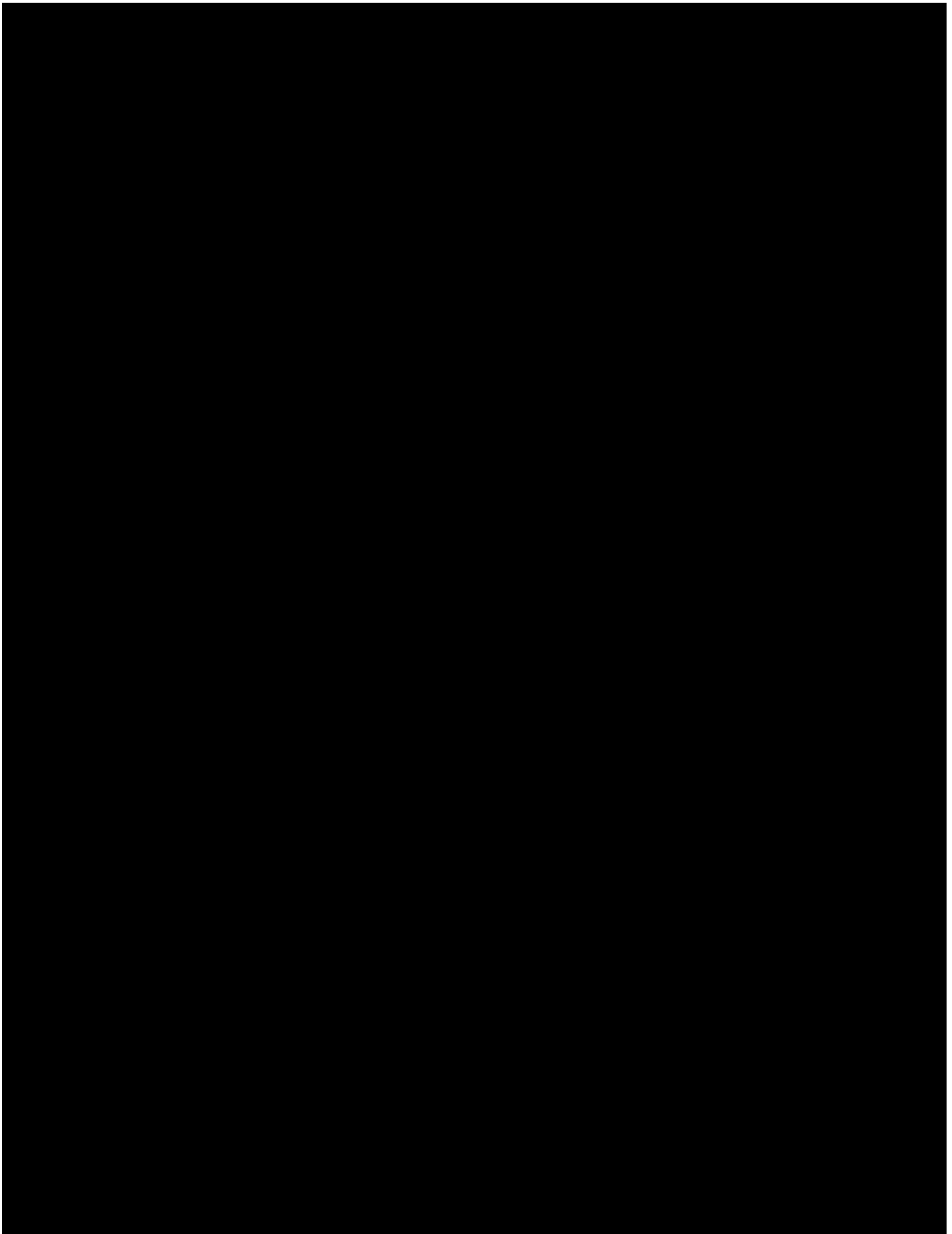


Replacement MMIS Pricing Table X, State-Funded Enterprise Licensing Requirements









Replacement MMIS Pricing Table Y, Offeror Exceptions Table

