



October 13, 2008

Ms. Susan W. Lewis
Department of Health and Human Services
DHHS Procurement and Contracting
801 Ruggles Drive, Hoey Building
Raleigh, NC 27603-2001

RE: Bid Number 30-DHHS-1228-08-R, Cost RFP and Cost Proposal; "Addendum 11"

Dear Ms. Lewis:

The following points are in response to Addendum 11, dated October 8, 2008:

- Pricing Table A.
- Pricing Table I.
- Pricing Table V.

As a result of our updates to Pricing Tables A, I, and V, we also updated our Pricing Table Z.

We are submitting the entire cost proposal with all Pricing Tables (A to Z) in Excel Format. We are also submitting the combined Basis of Estimate that describes the allocation of costs for the enterprise licenses.

Sincerely,

A handwritten signature in black ink, appearing to read "Barbara H. Anderson".

Barbara H. Anderson
Vice President, EDS Government Health & Human Services

Attachment One: Replacement MMIS Pricing Tables

List of Pricing Tables

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Replacement MMIS Pricing Table A
Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name EDS, an HP Company

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	1.3.1.11.11.10	MILESTONE: DHHS Approval of Master Test & Quality Management Plan	M	0.07%	\$ 61,503.95	2
2	1.3.1.11.11.8	MILESTONE: DHHS Approval of Change / Configuration Management Plan	M	0.07%	\$ 61,503.95	3
3	1.3.1.11.11.16	MILESTONE: DHHS Approval of Data Accession List	M	0.07%	\$ 61,503.95	3
4	1.3.1.11.11.2	MILESTONE: DHHS Approval of Risk, Issue & Problem Management Plan (RIMP)	M	0.10%	\$ 87,862.79	3
5	1.3.1.10.3	CHECKPOINT: Initial MMIS Hardware Install/Connectivity Complete	M	4.00%	\$ 3,514,511.50	3
6	1.3.1.11.8	MILESTONE: DHHS Approval of Software Development & Systems Engineering Methodology	M	0.10%	\$ 87,862.79	3
7	1.3.1.11.2	CHECKPOINT: DHHS Approval of Project Deliverables Content and Format	M	0.65%	\$ 571,108.12	3
8	1.3.1.11.11.4	MILESTONE: DHHS Approval of Risk Identification, Analysis & Response Plan	M	0.10%	\$ 87,862.79	3
9	1.3.1.11.11.6	MILESTONE: DHHS Approval of Joint DDI Communication Management Plan	M	0.10%	\$ 87,862.79	3
10	1.3.1.10.7	MILESTONE: Initial iC Environment Complete	M	0.81%	\$ 711,688.58	3
11	1.3.1.10.10	CHECKPOINT: RV / Training iC Environment Complete	M	0.81%	\$ 711,688.58	3
12	1.3.1.11.12	MILESTONE: DHHS Approval of Initial Integrated Master Schedule (IMS)	M	0.57%	\$ 500,817.89	4
13	1.3.1.11.11.18	MILESTONE: DHHS Approval of Integrated Master Plan	M	0.18%	\$ 158,153.02	4
14	1.6.16.3	MILESTONE: DHHS Approval of Data Conversion & Migration Plan	M	0.16%	\$ 140,580.46	5
15	1.3.1.3.5	CHECKPOINT: EDS begins occupation of Raleigh Permanent Facilities	M	0.07%	\$ 61,503.95	6
16	1.4.1.5	MILESTONE: DHHS Approval of Deployment / Rollout Plan	M	0.07%	\$ 61,503.95	7
17	1.6.8.13.5	MILESTONE: DHHS Approval of EVS Requirements Analysis	M	0.22%	\$ 193,298.13	7
18	1.6.8.20.5	MILESTONE: DHHS Approval of Provider Enroll Requirements Analysis	M	0.19%	\$ 166,939.30	7
19	1.4.1.2	MILESTONE: DHHS Approval of Business Continuity & Disaster Recovery Plan	M	0.09%	\$ 79,076.51	7
20	1.4.1.7	MILESTONE: DHHS Approval of Operations Management Plan	M	0.07%	\$ 61,503.95	7
21	1.6.8.3.5	MILESTONE: DHHS Approval of Provider Requirements Analysis	M	0.20%	\$ 175,725.58	7
22	1.6.16.5	MILESTONE: DHHS Approval of Detail Conversion Plan	M	0.14%	\$ 123,007.90	7
23	1.6.5.2.5	MILESTONE: DHHS Approval of Bene Admin Requirements Analysis	M	0.70%	\$ 615,039.51	8
24	1.6.8.2.5	MILESTONE: DHHS Approval of Recipient Requirements Analysis	M	0.35%	\$ 307,519.76	8
25	1.6.8.4.5	MILESTONE: DHHS Approval of Claims / POS Requirements Analysis	M	0.98%	\$ 861,055.32	8
26	1.6.8.14.5	MILESTONE: DHHS Approval of Reference Requirements Analysis	M	0.72%	\$ 632,612.07	8
27	1.6.8.12.5	MILESTONE: DHHS Approval of Data Entry Requirements Analysis	M	0.24%	\$ 210,870.69	8
28	1.3.1.10.12	CHECKPOINT: Conversion Environment Complete	M	1.28%	\$ 1,124,643.68	9
29	1.6.8.17.5	MILESTONE: DHHS Approval of System Wide Architecture Components Requirements Analysis	M	0.70%	\$ 615,039.51	9
30	1.6.16.7.2	MILESTONE: DHHS Approval of Baseline Conversion Technical Design	M	1.45%	\$ 1,274,010.42	9
31	1.3.1.11.11.12	MILESTONE: DHHS Approval of Security Plan	M	0.04%	\$ 35,145.12	9
32	1.3.1.10.5	CHECKPOINT: Development/Test Environment Complete	M	4.11%	\$ 3,611,160.57	9
33	1.6.8.25.6.5	MILESTONE: DHHS Approval of Premium Billing Requirements Analysis	M	0.14%	\$ 123,007.90	9
34	1.6.8.6.5	MILESTONE: DHHS Approval of Prior Approval Requirements Analysis	M	0.32%	\$ 281,160.92	10
35	1.6.8.9.5	MILESTONE: DHHS Approval of Managed Care Requirements Analysis	M	0.25%	\$ 219,656.97	10
36	1.6.8.5.5	MILESTONE: DHHS Approval of TPL Requirements Analysis	M	0.24%	\$ 210,870.69	10
37	1.6.8.7.5	MILESTONE: DHHS Approval of Automated Voice Response Requirements Analysis	M	0.14%	\$ 123,007.90	10
38	1.6.8.8.5	MILESTONE: DHHS Approval of Drug Rebate Requirements Analysis	M	0.19%	\$ 166,939.30	10
39	1.6.8.19.5	MILESTONE: DHHS Approval of DUR Requirements Analysis	M	0.17%	\$ 149,366.74	10
40	1.6.8.11.5	MILESTONE: DHHS Approval of Reporting and Analytics (R&A) Requirements Analysis	M	0.31%	\$ 272,374.64	10
41	1.6.8.15.5	MILESTONE: DHHS Approval of Financial / MAS Requirements Analysis	M	0.92%	\$ 808,337.65	10
42	1.7.3.7.2	MILESTONE: Staged Delivery Testing 1 Complete	M	1.85%	\$ 1,625,461.57	11
43	1.6.8.18.5	MILESTONE: DHHS Approval of EIS Requirements Analysis	M	0.55%	\$ 483,245.33	11
44	1.6.5.3.11	MILESTONE: DHHS Approval of Bene Admin Detailed System Design	M	0.43%	\$ 377,809.99	11
45	1.6.8.16.5	MILESTONE: DHHS Approval of EPSDT Requirements Analysis	M	0.33%	\$ 289,947.20	11
46	1.6.8.1.5	MILESTONE: General System Requirements - DHHS Approval of Analysis Document Analysis -Sections 5.2.1.1 through 5.2.1.10	M	0.40%	\$ 351,451.15	11
47	1.6.12.3.8	MILESTONE: DHHS Approval of Provider Detailed System Design	M	0.21%	\$ 184,511.85	11
48	1.6.12.20.8	MILESTONE: DHHS Approval of Provider Enroll Detailed System Design	M	0.21%	\$ 184,511.85	11
49	1.6.8.10.5	MILESTONE: DHHS Approval of MARS Requirements Analysis	M	0.34%	\$ 298,733.48	11
50	1.6.12.13.10	MILESTONE: DHHS Approval of Eligibility Verification System Detailed System Design	M	0.22%	\$ 193,298.13	11
51	1.6.12.2.7.5	MILESTONE: DHHS Approval of Recipient Detailed System Design	M	0.40%	\$ 351,451.15	11
52	1.6.16.6.2	MILESTONE: Revised Milestone Title: Data Conversions Requirements Analysis Mapping and Documentation	M	7.02%	\$ 6,167,967.69	11

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
53	1.6.12.9.10	MILESTONE: DHHS Approval of Managed Care Detailed System Design	M	0.37%	\$ 325,092.31	12
54	1.6.12.4.9.5	MILESTONE: DHHS Approval of Claims / POS Detailed System Design	M	0.57%	\$ 500,817.89	12
55	1.7.3.7.4	MILESTONE: Staged Delivery Testing 2 Complete	M	2.63%	\$ 2,310,791.31	13
56	1.6.12.14.11	MILESTONE: DHHS Approval of Reference Detailed System Design	M	1.84%	\$ 1,616,675.29	13
57	1.6.16.8.2.2	MILESTONE: DHHS Approval of All DMH Conversion Technical Design	M	0.63%	\$ 553,535.56	13
58	1.6.16.8.1.2	MILESTONE: DHHS Approval of All DMA Conversion Technical Design	M	1.08%	\$ 948,918.11	14
59	1.6.16.8.4.2	MILESTONE: DHHS Approval of All ORHCC Conversion Technical Design	M	1.05%	\$ 922,559.27	14
60	1.6.12.6.10	MILESTONE: DHHS Approval of Prior Approval Detailed System Design	M	0.53%	\$ 465,672.77	14
61	1.7.3.7.6	MILESTONE: Staged Delivery Testing 3 Complete	M	3.40%	\$ 2,987,334.78	14
62	1.6.16.8.3.2	MILESTONE: DHHS Approval of All DPH Conversion Technical Design	M	0.96%	\$ 843,482.76	14
63	1.6.12.5.12	MILESTONE: DHHS Approval of Third Party Liability Detailed System Design	M	0.55%	\$ 483,245.33	15
64	1.6.12.8.10	MILESTONE: DHHS Approval of Drug Rebate Detailed System Design	M	0.37%	\$ 325,092.31	15
65	1.6.12.7.9.5	MILESTONE: DHHS Approval of Automated Voice Response System Detailed System Design	M	0.23%	\$ 202,084.41	15
66	1.6.12.17.12	MILESTONE: DHHS Approval of System Wide Architecture Components Technical Design	M	1.81%	\$ 1,590,316.45	15
67	1.6.12.11.10	MILESTONE: DHHS Approval of Reporting and Analytics (BIAR) Detailed System Design	M	0.52%	\$ 456,886.50	15
68	1.6.16.7.7	MILESTONE: DHHS Approval of Baseline Data Conversion Result	M	0.29%	\$ 254,802.08	15
69	1.6.12.10.10	MILESTONE: DHHS Approval of Management and Administrative Report System Detailed System Design	M	0.56%	\$ 492,031.61	15
70	1.6.12.21.2.5	MILESTONE: DHHS Approval of Premium Billing Detailed System Design	M	0.27%	\$ 237,229.53	16
71	1.6.12.12.10	MILESTONE: DHHS Approval of Data Entry Detailed System Design	M	0.28%	\$ 246,015.81	16
72	1.6.12.15.12	MILESTONE: DHHS Approval of Financial / MAS Detailed System Design	M	1.82%	\$ 1,599,102.73	16
73	1.6.12.18.12	MILESTONE: DHHS Approval of EIS Detailed System Design	M	0.86%	\$ 755,619.97	16
74	1.6.12.16.11	MILESTONE: DHHS Approval of Home Health -- Early Periodic Screening, Diagnosis Treatment (EPSDT) Detailed System Design	M	0.54%	\$ 474,459.05	16
75	1.6.12.19.12	MILESTONE: DHHS Approval of DUR Detailed System Design	M	0.27%	\$ 237,229.53	16
76	1.6.12.1.13	MILESTONE: DHHS Approval of General Technical Requirement Technical Design	M	0.34%	\$ 298,733.48	16
77	1.7.3.7.8	MILESTONE: Staged Delivery Testing 4 Complete	M	3.40%	\$ 2,987,334.78	17
78	1.4.2.1.10	CHECKPOINT: Production Environment Setup Complete	M	4.46%	\$ 3,918,680.32	17
79	1.7.3.7.10	MILESTONE: Staged Delivery Testing 5 Complete	M	4.18%	\$ 3,672,664.52	18
80	1.7.2.1.5.5	MILESTONE: DHHS Approval of UAT Plan	M	0.10%	\$ 87,862.79	19
81	1.8.1.2	MILESTONE: DHHS Approval of Training Plan	M	0.37%	\$ 325,092.31	19
82	1.9.1.3.3	MILESTONE: DHHS Approval of Special Contingency Plan	M	0.92%	\$ 808,337.65	19
83	1.9.1.2.8	MILESTONE: DHHS Approval of Provider Handbook	M	1.06%	\$ 931,345.55	19
84	1.7.3.7.12	MILESTONE: Staged Delivery Testing 6 Complete	M	4.95%	\$ 4,349,207.98	20
85	1.9.1.2.2	MILESTONE: DHHS Approval of System Documentator	M	0.07%	\$ 61,503.95	22
86	1.9.1.2.6	MILESTONE: DHHS Approval of All User Manuals	M	0.15%	\$ 131,794.18	23
87	1.6.6	MILESTONE: Business Administration (Policy Data) Complete	M	2.41%	\$ 2,117,493.18	24
88	1.9.1.2.4	MILESTONE: DHHS Approval of Operation Manuals	M	0.16%	\$ 140,580.46	24
89	1.7.3.5	MILESTONE: System Testing Complete & Reviewed by DHH	M	7.49%	\$ 6,580,922.79	25
90	1.7.5	MILESTONE: Integrated Structured Testing (IST) Testing Complete & Reviewed by DHHS	M	1.16%	\$ 1,019,208.34	28
91	1.7.13	MILESTONE: DHHS Approval User Acceptance Test	M	1.15%	\$ 1,010,422.06	28
92	1.7.9	MILESTONE: Regression Testing Complete & Reviewed by DHH	M	0.50%	\$ 439,313.94	28
93	1.7.11	MILESTONE: Volume/Stress Testing Complete & Reviewed by DHH	M	0.56%	\$ 492,031.61	29
94	1.7.7	MILESTONE: Parallel Testing Complete & Reviewed by DHH	M	1.29%	\$ 1,133,429.96	29
95	1.10.2.5	MILESTONE: EDS Letter to DHHS for Readiness to Assume Fiscal Agent Functions	M	0.50%	\$ 439,313.94	31
96	1.7.15.7	MILESTONE: DHHS Approval of User Operational Readiness Test Result	M	2.30%	\$ 2,020,844.11	31
97	1.11.3	MILESTONE: Federal Certification of the NC MMIS	M	7.00%	\$ 6,150,395.13	35
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 87,862,787.57	<- Total Dollars

Replacement MMIS Pricing Table B
Replacement Phase - RFP Requirements Allocation Table
Non-Title XIX-XXI

Requirement Number	Requirement Number	Requirement Number	Requirement Number
40.11.1.11	40.11.2.3	40.2.1.122	40.4.1.14
40.11.1.12	40.11.2.4	40.2.1.17	40.4.1.36
40.11.1.14	40.11.3.3	40.2.1.23	40.4.1.6
40.11.1.15	40.14.1.14	40.2.1.24	40.5.2.8
40.11.1.22	40.14.1.18	40.2.1.25	40.6.1.67
40.11.1.33	40.14.1.92	40.2.1.39	40.7.1.12
40.11.1.34	40.14.2.4	40.2.1.81	40.7.1.29
40.11.1.37	40.14.2.50	40.2.1.88	40.7.1.30
40.11.1.38	40.14.3.31	40.2.1.89	40.7.1.68
40.11.1.39	40.2.1.100	40.2.1.90	40.7.3.6
40.11.1.40	40.2.1.101	40.2.1.91	40.8.1.247
40.11.1.41	40.2.1.102	40.2.1.92	40.8.1.249
40.11.1.42	40.2.1.103	40.2.1.93	40.8.1.250
40.11.1.43	40.2.1.104	40.2.1.94	40.8.1.39
40.11.1.44	40.2.1.105	40.2.1.95	40.8.1.40
40.11.1.45	40.2.1.106	40.2.1.96	40.8.1.51
40.11.1.46	40.2.1.107	40.2.1.97	40.8.3.16
40.11.1.47	40.2.1.108	40.2.1.98	
40.11.1.48	40.2.1.109	40.2.1.99	
40.11.1.50	40.2.1.110	40.2.2.3	
40.11.1.66	40.2.1.111	40.2.2.6	
40.11.2.2	40.2.1.112	40.2.2.8	

Replacement MMIS Pricing Table C
Replacement Phase - RFP Requirements Allocation Table
North Carolina Health Choice

Requirement Number	Requirement Number
40.12.1.71	40.4.1.39
40.12.1.72	40.6.1.94
40.12.2.21	40.7.1.68
40.14.1.104	40.7.1.69
40.2.1.124	40.7.2.48
40.2.1.125	40.7.2.49
40.2.2.10	40.7.2.50
40.2.2.11	40.8.1.232
40.2.2.12	40.8.1.384
40.4.1.38	40.8.1.385

Replacement MMIS Pricing Table D
Replacement Phase - RFP Requirements Allocation Table
Ticket to Work

Requirement Number		Requirement Number
40.14.1.100		40.14.2.33
40.14.1.101		40.14.2.72
40.14.1.102		40.14.2.73
40.14.1.103		40.14.2.74
40.14.1.105		40.14.2.75
40.14.1.53		40.14.2.76
40.14.1.55		40.14.2.77
40.14.1.56		40.14.2.78
40.14.1.57		40.14.2.79
40.14.1.96		40.14.2.80
40.14.1.97		40.14.3.54
40.14.1.98		40.2.2.9
40.14.1.99		

Replacement MMIS Pricing Table E
Replacement Phase - DDI Marginal Price of Non-Title XIX/XXI Requirements
Offeror Name __EDS, an HP Company_____

Line Item	Business Area Requirements	Marginal Price of Non-Title XIX/XXI Requirements
1	General Requirements	\$ 2,728,537.59
2	Recipient Requirements	\$ 124,833.53
3	Eligibility Verification System Requirements	N/A
4	Automated Voice Response System Requirements	\$ -
5	Provider Requirements	\$ -
6	Reference Requirements	\$ 940,905.88
7	Prior Approval Requirements	\$ -
8	Claims Processing Requirements	\$ 338,367.46
9	Managed Care Requirements	N/A
10	Health Check Requirements	N/A
11	Third-Party Liability Requirements	\$ 243,009.27
12	Drug Rebate Requirements	N/A
13	Management Administrative and Reporting System Requirements	N/A
14	Financial Management and Accounting Requirements	\$ 51,454.68
	<i>Total Marginal Price for Non-Title XIX/XXI Requirements for Replacement Phase</i>	\$ 4,427,108.41

Replacement MMIS Pricing Table F
Replacement Phase - DDI Marginal Price of Legislatively-Mandated Requirements
Offeror Name _____ EDS, an HP Company _____

Line Item	Benefit Plan / Program	Marginal Price
1	Ticket to Work	\$ 1,593,117.01
2	CAP-MR/DD and/or CAP/C	\$ 78,254.99
3	Medicaid Waivers	\$ -
4	Medicare 646 Waiver as it applies to Medicaid eligibles	\$ -
5	NC Health Choice	\$ 2,063,884.23
6	Kids Care	\$ 70,552.47
	Total	\$ 3,805,808.70

Replacement MMIS Pricing Table G
Replacement Phase - All-Inclusive Hourly Rates and Pool Size for Personnel
Performing Modifications for the Replacement Phase Additional Functionality Pool
Offeror Name_ EDS, an HP Company_____

Proposed Size of Additional Functionality Pool	
Dollars	\$1,299,775.17
Estimated Hours	14,116.0

Line Item	Position		Rate					
			Percent Typical Use	Hourly Rate DDI Year 1	Hourly Rate DDI Year 2	Hourly Rate DDI Year 3	Hourly Rate DDI Year 4	Hourly Rate DDI Year 5
1	Senior business analysts	8%	\$96.66	\$99.56	\$102.55	\$105.63	\$108.80	\$0.00
2	Business analysts	10%	\$65.57	\$67.54	\$69.57	\$71.66	\$73.81	\$0.00
3	Information analyst	20%	\$78.77	\$81.13	\$83.56	\$86.07	\$88.65	\$0.00
4	Information specialist	30%	\$96.66	\$99.56	\$102.55	\$105.63	\$108.80	\$0.00
5	Senior information specialist	6%	\$111.41	\$114.75	\$118.19	\$121.74	\$125.39	\$0.00
6	Testers	11%	\$80.56	\$82.98	\$85.47	\$88.03	\$90.67	\$0.00
7	Senior testers	4%	\$97.92	\$100.86	\$103.89	\$107.01	\$110.22	\$0.00
8	Project Managers	7%	\$106.09	\$109.27	\$112.55	\$115.93	\$119.41	\$0.00
9	DBA	2%	\$106.09	\$109.27	\$112.55	\$115.93	\$119.41	\$0.00
10	Technical infrastructure/ architects	1%	\$111.41	\$114.75	\$118.19	\$121.74	\$125.39	\$0.00
11	Senior Consultant	1%	\$116.10	\$119.58	\$123.17	\$126.87	\$130.68	\$0.00
Total Percent		100%						

Note: Add or delete rows, as necessary

**Replacement MMIS Pricing Table H
Operations Phase - Anticipated Volume**

Time Frame	Non-Pharmacy FCBU	Non-Pharmacy ECBU	Total Non-Pharmacy CBUs	Pharmacy FCBU
SFY 10 - 11 July 1, 2010 - June 30, 2011	137,648,263	835,556	138,483,819	17,120,423
SFY 11 - 12 July 1, 2011 - June 30, 2012	139,814,078	864,800	140,678,878	18,276,996
SFY 12 - 13 July 1, 2012 - June 30, 2013	142,022,839	895,068	142,917,907	19,515,010
SFY 13 - 14 July 1, 2013 - June 30, 2014	144,276,992	926,395	145,203,387	20,840,395
SFY 14 - 15 July 1, 2014 - June 30, 2015	146,579,366	958,819	147,538,185	22,259,542
SFY 15 - 16 July 1, 2015 - June 30, 2016	148,933,256	992,378	149,925,634	23,779,349
SFY 16 - 17 July 1, 2016 - June 30, 2017	151,342,512	1,027,111	152,369,623	25,407,265
SFY 17 - 18 July 1, 2017 - June 30, 2018	153,811,646	1,063,060	154,874,706	27,151,343

Replacement MMIS Pricing Table I
Operations Phase - Fixed Price Per Day Due to Fixed Costs by State Fiscal Year
Offeror Name EDS, an HP Company

Time Frame	Days in Year	Fixed Price Per Day Due to Fixed Costs (\$)	Fixed Price Per Year Due to Fixed Costs (\$)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	\$ -	\$ -
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	\$ 73,237.53	\$ 26,804,935.98
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	\$ 58,134.02	\$ 21,218,917.30
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	\$ 56,154.70	\$ 20,496,465.50
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	\$ 56,222.07	\$ 20,521,055.55
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	\$ 56,652.36	\$ 20,734,763.76
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	\$ 58,394.23	\$ 21,313,893.95
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	\$ 58,424.10	\$ 21,324,796.50

Replacement MMIS Pricing Table J
Operations Phase - Variable Pricing for Non-Pharmacy FCBU and ECBU by State Fiscal Year
Offeror Name EDS, an HP Company

Coeff. A	Coeff. B	Time Frame	Days in Year	Anticipated Average Annual Volume	Anticipated Average Daily Volume	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid CBU Average Daily Volume (% Anticipated Volume)
0	0.0000000	SFY 10 - 11 July 1, 2010 - June 30, 2011	365	138,483,819	379,408	\$ -	0
-4.47063E-08	0.0909725	SFY 11 - 12 July 1, 2011 - June 30, 2012	366	140,678,878	384,369	\$ 28,362.09	168
-4.06925E-08	0.0843526	SFY 12 - 13 July 1, 2012 - June 30, 2013	365	142,917,907	391,556	\$ 26,789.95	168
-3.85826E-08	0.0812583	SFY 13 - 14 July 1, 2013 - June 30, 2014	365	145,203,387	397,817	\$ 26,219.94	168
-3.82899E-08	0.0819387	SFY 14 - 15 July 1, 2014 - June 30, 2015	365	147,538,185	404,214	\$ 26,864.63	168
-3.75250E-08	0.0813782	SFY 15 - 16 July 1, 2015 - June 30, 2016	366	149,925,634	409,633	\$ 27,038.53	168
-3.59555E-08	0.0794629	SFY 16 - 17 July 1, 2016 - June 30, 2017	365	152,369,623	417,451	\$ 26,906.07	168
-3.55418E-08	0.0798396	SFY 17 - 18 July 1, 2017 - June 30, 2018	365	154,874,706	424,314	\$ 27,478.04	168

Replacement MMIS Pricing Table K
Operations Phase - Variable Pricing for Pharmacy FCBU by State Fiscal Year
Offeror Name ___EDS, an HP Company_____

Coeff. A	Coeff. B	Time Frame	Days in Year	Anticipated Average Annual Volume	Anticipated Average Daily Volume	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid CBU Average Daily Volume (% Anticipated Volume)
0.00000E+00	0.000000	SFY 10 - 11 July 1, 2010 - June 30, 2011	365	17,120,423	46,905	\$ -	0
-2.19599E-12	0.0264300	SFY 11 - 12 July 1, 2011 - June 30, 2012	366	18,276,996	49,937	\$ 1,319.83	168
-8.77564E-12	0.0264539	SFY 12 - 13 July 1, 2012 - June 30, 2013	365	19,515,010	53,466	\$ 1,414.35	168
-6.56400E-12	0.0242852	SFY 13 - 14 July 1, 2013 - June 30, 2014	365	20,840,395	57,097	\$ 1,386.59	168
-5.71913E-12	0.0232408	SFY 14 - 15 July 1, 2014 - June 30, 2015	365	22,259,542	60,985	\$ 1,417.32	168
-7.74805E-12	0.0223403	SFY 15 - 16 July 1, 2015 - June 30, 2016	366	23,779,349	64,971	\$ 1,451.44	168
-4.05335E-12	0.0214685	SFY 16 - 17 July 1, 2016 - June 30, 2017	365	25,407,265	69,609	\$ 1,494.38	168
-3.74305E-12	0.0203263	SFY 17 - 18 July 1, 2017 - June 30, 2018	365	27,151,343	74,387	\$ 1,512.00	168

Replacement MMIS Pricing Table L
Operations Phase - CBU Price Summary by Contract Year
Offeror Name__EDS, an HP Company_____

	Fixed Price Due to Fixed Costs	Price Due to Variable Costs Non-Pharmacy ECBUs and FCBUs	Price Due to Variable Costs Pharmacy FCBUs	Total Fixed Price per Operations Year
Operations Phase Year 1	\$ 26,343,710.57	\$ 10,331,789.82	\$ 485,989.12	\$ 37,161,489.51
Operations Phase Year 2	\$ 21,182,813.88	\$ 9,760,660.23	\$ 515,378.30	\$ 31,458,852.41
Operations Phase Year 3	\$ 20,497,057.60	\$ 9,590,263.30	\$ 507,057.98	\$ 30,594,378.88
Operations Phase Year 4	\$ 20,532,690.00	\$ 9,810,981.81	\$ 518,379.42	\$ 30,862,051.23
Operations Phase Year 5	\$ 20,786,761.58	\$ 9,891,994.18	\$ 532,557.06	\$ 31,211,312.82
Total	\$ 109,343,033.63	\$ 49,385,689.34	\$ 2,559,361.88	\$ 161,288,084.85

Replacement MMIS Pricing Table M1
Operations Phase - Recipient Management Fixed Price Per Day Due to Fixed Costs by
State Fiscal Year

Offeror Name__EDS, an HP Company_____

Time Frame	Days in Year	Fixed Price Per Day Due to Fixed Costs (\$)	Fixed Price Per Year Due to Fixed Costs (\$)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	\$ -	\$ -
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	\$ 495.71	\$ 181,429.86
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	\$ 506.36	\$ 184,821.40
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	\$ 517.05	\$ 188,723.25
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	\$ 528.00	\$ 192,720.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	\$ 537.76	\$ 196,820.16
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	\$ 550.73	\$ 201,016.45
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	\$ 562.53	\$ 205,323.45

Replacement MMIS Pricing Table M2
Operations Phase - Variable Pricing for Recipient Management Prices by State Fiscal Year
Offeror Name__EDS, an HP Company_____

Time Frame	Days in Year	Non-Premium Paying Recipients					Premium Paying Recipients				
		Coeff. A	Coeff. B	Anticipated Number of Non-Premium Paying Recipients Managed	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid Recipient Average Daily Volume (% Anticipated Volume)	Coeff. C	Coeff. D	Anticipated Number of Premium Paying Recipients Managed	Average Daily Price at Anticipated Volume (\$)	Upper Limit of Valid Recipient Average Daily Volume (% Anticipated Volume)
SFY 10 - 11 July 1, 2010 - June 30, 2011	365	0	0	125,687	\$ -	0.0	0	0	16,500	\$ -	0.0
SFY 11 - 12 July 1, 2011 - June 30, 2012	366	-5.11828E-14	0.0100836	127,573	\$ 1,286.39	158.0	-1.08968E-11	0.0692219	16,500	\$ 1,142.16	158.0
SFY 12 - 13 July 1, 2012 - June 30, 2013	365	-5.11828E-14	0.0100836	129,486	\$ 1,305.69	158.0	-1.08968E-11	0.0691622	16,500	\$ 1,141.17	158.0
SFY 13 - 14 July 1, 2013 - June 30, 2014	365	-1.59998E-12	0.0100836	131,429	\$ 1,325.25	158.0	-1.08968E-11	0.0720433	16,500	\$ 1,188.71	158.0
SFY 14 - 15 July 1, 2014 - June 30, 2015	365	-1.10675E-12	0.0100836	133,400	\$ 1,345.13	158.0	-1.08968E-11	0.0747932	16,500	\$ 1,234.08	158.0
SFY 15 - 16 July 1, 2015 - June 30, 2016	366	-5.11828E-14	0.0101894	135,401	\$ 1,379.65	158.0	-1.08968E-11	0.0774123	16,500	\$ 1,277.30	158.0
SFY 16 - 17 July 1, 2016 - June 30, 2017	365	-5.11828E-14	0.0103529	137,432	\$ 1,422.82	158.0	-8.93786E-12	0.0801054	16,500	\$ 1,321.74	158.0
SFY 17 - 18 July 1, 2017 - June 30, 2018	365	-5.11828E-14	0.0104907	139,494	\$ 1,463.38	158.0	-1.08968E-11	0.0824814	16,500	\$ 1,360.94	158.0

Replacement MMIS Pricing Table N
Operations Phase - Recipient Management Prices by Contract Year
Offeror Name EDS, an HP Company

	Fixed Price Due to Fixed Costs	Price Due to Variable Costs Non-Premium Paying Recipients	Price Due to Variable Costs Premium Paying Recipients	Total Price per Operations Year
Operations Phase Year 1	\$ 181,760.01	\$ 471,417.60	\$ 417,999.43	\$ 1,071,177.04
Operations Phase Year 2	\$ 185,152.79	\$ 477,182.34	\$ 418,001.95	\$ 1,080,337.08
Operations Phase Year 3	\$ 189,062.70	\$ 484,331.39	\$ 435,286.27	\$ 1,108,680.36
Operations Phase Year 4	\$ 193,022.56	\$ 492,043.83	\$ 451,780.63	\$ 1,136,847.02
Operations Phase Year 5	\$ 197,222.23	\$ 506,291.78	\$ 468,869.33	\$ 1,172,383.34
Total	\$ 946,220.29	\$ 2,431,266.94	\$ 2,191,937.61	\$ 5,569,424.84

Replacement MMIS Pricing Table O
Operations Phase - All-Inclusive Hourly Rates for Personnel Performing Operations Phase Modifications
Offeror Name EDS, an HP Company

Line Item	Position	Percent Typical Use	Rate							
			Hourly Rate SFY10-11	Hourly Rate SFY11-12	Hourly Rate SFY12-13	Hourly Rate SFY13-14	Hourly Rate SFY14-15	Hourly Rate SFY15-16	Hourly Rate SFY16-17	Hourly Rate SFY17-18
1	Senior business analysts	6%	\$ -	\$ 88.00	\$ 89.76	\$ 91.56	\$ 93.39	\$ 95.25	\$ 97.16	\$ 99.10
2	Business analysts	8%	\$ -	\$ 60.77	\$ 61.99	\$ 63.23	\$ 64.49	\$ 65.78	\$ 67.09	\$ 68.44
3	Information analysts	22%	\$ -	\$ 91.17	\$ 92.54	\$ 93.93	\$ 95.33	\$ 96.76	\$ 98.22	\$ 99.69
4	Information specialists	30%	\$ -	\$ 102.46	\$ 104.72	\$ 104.79	\$ 107.94	\$ 111.18	\$ 114.51	\$ 117.95
5	Senior information specialists	6%	\$ -	\$ 123.74	\$ 124.86	\$ 125.48	\$ 126.10	\$ 127.13	\$ 129.50	\$ 132.45
6	Testers	11%	\$ -	\$ 87.78	\$ 90.40	\$ 91.29	\$ 92.01	\$ 94.88	\$ 97.73	\$ 100.66
7	Senior testers	4%	\$ -	\$ 104.81	\$ 107.93	\$ 109.01	\$ 109.87	\$ 113.29	\$ 116.69	\$ 120.19
8	Project Manager	4%	\$ -	\$ 124.00	\$ 127.70	\$ 128.96	\$ 129.98	\$ 132.58	\$ 135.23	\$ 143.80
9	DBA	2%	\$ -	\$ 91.17	\$ 93.89	\$ 94.82	\$ 95.57	\$ 98.54	\$ 101.50	\$ 104.54
10	Senior Tech Analyst	4%	\$ -	\$ 106.08	\$ 107.24	\$ 107.31	\$ 107.35	\$ 108.42	\$ 110.59	\$ 111.41
11	Sr. Systems Architect	1%	\$ -	\$ 126.53	\$ 127.92	\$ 128.00	\$ 128.05	\$ 129.33	\$ 131.92	\$ 132.90
12	Technical Supervisor	2%	\$ -	\$ 99.00	\$ 100.08	\$ 100.14	\$ 100.19	\$ 101.18	\$ 103.21	\$ 103.98
Total Percent		100%								

Note: Add or delete rows, as necessary

Replacement MMIS Pricing Table P
Operations Phase - Size of Operations Phase Modification Pool
Offeror Name__EDS, an HP Company_____

Operations Contract Year	Operations Modification Pool Total Dollars (\$)	Estimated Operations Modification Pool Size (Hours)
1	\$ 8,000,000	82,917
2	\$ 8,000,000	81,279
3	\$ 8,000,000	80,633
4	\$ 8,000,000	79,295
5	\$ 8,000,000	77,563
Total	\$ 40,000,000	

Replacement MMIS Pricing Table Q
Operations Phase - Unit Prices for Additional Training
Offeror Name EDS, an HP Company

Time Frame	Price Per Class Additional Classes Above the 12 Required in 40.1.2.81	Price Per Class Additional Classes Above the 70 Required in 40.1.2.86
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ -	\$ -
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 167.07	\$ 728.53
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 169.08	\$ 731.44
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 173.95	\$ 738.48
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 178.96	\$ 745.72
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 184.13	\$ 753.20
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 189.45	\$ 760.88
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 194.93	\$ 768.80

Replacement MMIS Pricing Table R
Turnover Phase - Milestone/Deliverable Payment Table
Offeror Name EDS, an HP Company

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date [Month Relative to Turnover Start]
1	0	MILESTONE: NC MMIS Turnover - DHHS Approval of the Inventory of Turnover Items	M	2%	\$ 12,885.60	1
2	0	MILESTONE: NC MMIS Turnover - DHHS Approval of Project Turnover IMP	M	10%	\$ 64,428.00	2
3	0	MILESTONE: NC MMIS Turnover - DHHS Approval of Turnover Project IMS	M	10%	\$ 64,428.00	6
4	0	MILESTONE: NC MMIS Turnover - Completion of an Overview of the Replacement MMIS technical and operational environment	M	15%	\$ 96,642.00	6
5	0	MILESTONE: NC MMIS Turnover - DHHS Approval of System Documentation for Turnover	M	10%	\$ 64,428.00	8
6	0	MILESTONE: NC MMIS Turnover - DHHS Approval of Operational Documentation and Procedures for Turnover	M	10%	\$ 64,428.00	10
7	0	MILESTONE: NC MMIS Turnover - DHHS Acceptance of interChange code in escrow	M	10%	\$ 64,428.00	11
8	0	MILESTONE: NC MMIS Turnover - DHHS Acceptance of all State Owned Hardware and Software	M	10%	\$ 64,428.00	12
9	0	MILESTONE: NC MMIS Turnover - DHHS Acceptance of all Documents and Records	M	10%	\$ 64,428.00	12
10	0	MILESTONE: NC MMIS Turnover - Complete	M	10%	\$ 64,428.00	12
11	0	Deliverable: NC MMIS Turnover - DHHS Acceptance of Turnover Results Report	M	1%	\$ 6,442.80	13
12	0	MILESTONE: NC MMIS Turnover - DHHS Approval of the Financial Reconciliation	M	1%	\$ 6,442.80	14
13	0	MILESTONE: NC MMIS Turnover - Completion of Post-Turnover Support	M	1%	\$ 6,442.80	15
Total Dollars and Percent				100%	\$ 644,280.00	

Replacement MMIS Pricing Table S
Estimated Provider Enrollment, Credentialing, and Verification Itemized Prices by State Fiscal Year
Offeror Name ___ EDS, an HP Company _____

Functions	SFY 08 - 09	SFY 09 - 10									
CV Initial Credentialing Initial Verification	38000										
Itemized Pricing (per provider serviced)	SFY 08 - 09	SFY 09 - 10									
CV Initial Credentialing Initial Verification	\$	29.78									
Anticipated Volume											
Functions	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18	
EC Enroll Credential	5600	5880	6174	6483	6807	7147	7505	7880	8274	8687	
EV Enroll Verify	1350	1418	1488	1563	1641	1723	1809	1900	1995	2094	
E Enroll	50	53	55	58	61	64	67	70	74	78	
V Verify		35175	36934	38780	40719	42755	44893	47138	49495	51969	
C Credential (or Recredential)		17150	18008	18908	19853	20846	21888	22983	24132	25338	
Note that ongoing Credentialing and Verification identified in the shaded cells will only begin after completion of the initial Credentialing and Verification required in the first 12 months of the contract											
Summation of Anticipated Services											
Itemized Activities*	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18	
E - Enroll	7000	7350	7718	8103	8509	8934	9381	9850	10342	10859	
C - Credential	5600	23030	24182	25391	26660	27993	29393	30862	32406	34026	
V - Verify	1350	36593	38422	40343	42360	44478	46702	49037	51489	54064	
Price Per Provider											
Itemized Pricing (per provider serviced)	SFY 08 - 09	SFY 09 - 10	SFY 10 - 11	SFY 11 - 12	SFY 12 - 13	SFY 13 - 14	SFY 14 - 15	SFY 15 - 16	SFY 16 - 17	SFY 17 - 18	
E - Enroll	\$ 99.76	\$ 99.76	\$ 99.76	\$ 70.19	\$ 72.29	\$ 74.46	\$ 76.70	\$ 79.00	\$ 81.37	\$ 83.81	
C - Credential	\$ 5.67	\$ 5.67	\$ 5.67	\$ 5.67	\$ 5.84	\$ 6.01	\$ 6.19	\$ 6.38	\$ 6.57	\$ 6.77	
V - Verify	\$ 9.13	\$ 9.13	\$ 9.13	\$ 7.89	\$ 8.12	\$ 8.37	\$ 8.62	\$ 8.88	\$ 9.14	\$ 9.42	

Replacement MMIS Pricing Table T (with first two years quantities)
Estimated Provider Enrollment, Credentialing, and Verification
Prices by Contract Year
Offeror Name__EDS, an HP Company_____

	Initial Credentialing and Verification Est. Quantity	Initial Credentialing and Verification Price	Ongoing Enrollment Est. Quantity	Ongoing Enrollment Price	Ongoing Credentialing Est. Quantity	Ongoing Credentialing Price	Ongoing Verification Est. Quantity	Ongoing Verification Price	Total Annual Price
Replacement Phase Year 1	38000	\$ 1,131,640.00	7196	\$ 717,872.96	5756	\$ 32,636.52	1388	\$ 12,672.44	\$ 1,894,821.92
Replacement Phase Year 2			7556	\$ 753,786.56	23674	\$ 134,231.58	37615	\$ 343,424.95	\$ 1,231,443.09
Replacement Phase Year 3			4093	\$ 388,776.38	12823	\$ 72,706.41	20374	\$ 181,935.58	\$ 643,418.37
Replacement Phase Year 4			0	\$ -	0	\$ -	0	\$ -	\$ -
Total Replacement Phase									\$ 3,769,683.38

	Initial Credentialing and Verification Est. Quantity	Initial Credentialing and Verification Price	Ongoing Enrollment Est. Quantity	Ongoing Enrollment Price	Ongoing Credentialing Est. Quantity	Ongoing Credentialing Price	Ongoing Verification Est. Quantity	Ongoing Verification Price	Total Annual Price
Operations Phase Year 1			8137	\$ 572,583.35	25498	\$ 144,940.80	40514	\$ 320,444.71	\$ 1,037,968.86
Operations Phase Year 2			8545	\$ 619,292.91	26773	\$ 156,740.88	42540	\$ 346,328.05	\$ 1,122,361.84
Operations Phase Year 3			8972	\$ 669,762.01	28112	\$ 169,382.89	44667	\$ 374,811.20	\$ 1,213,956.10
Operations Phase Year 4			9421	\$ 724,431.02	29518	\$ 183,192.75	46900	\$ 405,313.65	\$ 1,312,937.42
Operations Phase Year 5			9892	\$ 783,453.70	30993	\$ 198,234.11	49245	\$ 438,380.07	\$ 1,420,067.88
Total Operations Phase									\$ 6,107,292.10

Total	\$ 9,876,975.48
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Replacement MMIS Pricing Table U
Retrospective Drug Utilization Review - Prices for RetroDUR by State Fiscal Year and Contract Year
Offeror Name _____ EDS, an HP Company _____

Time Frame	Price Per Month for RetroDUR Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ 37,160.00
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 22,296.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 22,296.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 23,297.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 23,996.00
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 24,716.00
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 25,457.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 26,221.00
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 27,007.00
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 27,818.00

Contract Year	Price Per Contract Year for RetroDUR Services
Replacement Phase Year 1	\$ 267,552.00
Replacement Phase Year 2	\$ 267,552.00
Replacement Phase Year 3	\$ 133,776.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ 280,263.00
Operations Phase Year 2	\$ 288,672.00
Operations Phase Year 3	\$ 297,333.00
Operations Phase Year 4	\$ 306,248.00
Operations Phase Year 5	\$ 315,438.00
Total	\$ 2,156,834.00

Footnote:
The contract year total did not include Operations Phase Year 5.
EDS updated the formula to include Operations Phase Year 5.

Replacement MMIS Pricing Table V
Data Center Operations
 Offeror Name EDS, an HP Company

DRAFT

Line Item	Account	SFY 08-09	SFY 09-10	SFY 10-11	SFY 11-12	SFY 12-13	SFY 13-14	SFY 14-15	SFY 15-16	SFY 16-17	SFY 17-18	Total
General & Administrative	1 Employee Labor	\$ 186,443.24	\$ 569,499.36	\$ 539,397.25	\$ 796,761.03	\$ 842,088.50	\$ 866,583.94	\$ 891,814.23	\$ 917,801.43	\$ 944,568.25	\$ 1,056,595.57	\$ 7,611,552.80
	2 Contract Labor	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	3 Electrical and Other Energy/Utility	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	4 Facility Maintenance / Janitorial / Etc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	5 Disaster Recovery Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	6 Other Purchased Services	\$ -	\$ -	\$ 6,721.41	\$ 16,608.30	\$ 12,086.54	\$ 12,449.14	\$ 12,822.61	\$ 13,207.29	\$ 13,603.51	\$ 14,011.61	\$ 101,510.41
	7 Office / Other Supplies	\$ 14,443.84	\$ 57,775.36	\$ 57,775.36	\$ 374,658.75	\$ 341,267.05	\$ 351,505.06	\$ 362,050.21	\$ 372,911.72	\$ 384,099.07	\$ 395,622.04	\$ 2,712,108.46
Property, Plant, and Equipment	8 Hardware (Non-Storage and Non-Telecom)	\$ 1,607,092.48	\$ 2,754,279.56	\$ 3,910,203.47	\$ 3,942,750.59	\$ 2,849,568.67	\$ 2,381,397.44	\$ 2,486,593.14	\$ 1,566,488.81	\$ 1,008,820.87	\$ 417,582.68	\$ 22,924,777.71
	8a Development System	\$ 1,502,095.07	\$ 2,357,392.67	\$ 2,958,991.79	\$ 3,030,335.84	\$ 2,232,374.91	\$ 2,070,531.27	\$ 2,134,577.99	\$ 1,216,965.60	\$ 904,364.50	\$ 349,058.51	\$ 18,756,688.15
	8b Testing System	\$ 39,907.15	\$ 147,224.23	\$ 166,215.84	\$ 128,767.51	\$ 26,544.68	\$ 109,762.32	\$ 114,303.21	\$ 107,619.57	\$ 6,083.65	\$ 15,245.23	\$ 861,673.39
	8c Production System	\$ 65,090.26	\$ 249,662.66	\$ 364,066.96	\$ 314,945.77	\$ 119,168.66	\$ 134,968.28	\$ 168,780.89	\$ 167,974.64	\$ 40,185.89	\$ 14,391.64	\$ 1,639,235.65
	8d Disaster Recovery	\$ -	\$ -	\$ 420,928.88	\$ 468,701.47	\$ 471,480.42	\$ 66,135.57	\$ 68,931.05	\$ 73,929.00	\$ 58,186.83	\$ 38,887.30	\$ 1,667,180.52
	8e Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	9 Software (Non-Storage and Non-Telecom)	\$ 493,544.21	\$ 1,342,965.77	\$ 2,899,073.48	\$ 3,020,263.92	\$ 2,279,316.96	\$ 1,475,802.48	\$ 1,758,507.11	\$ 1,686,663.19	\$ 1,417,996.39	\$ 783,411.50	\$ 17,157,540.01
	9a Development System	\$ 225,618.97	\$ 171,091.56	\$ 172,953.09	\$ 169,087.98	\$ 110,651.60	\$ 89,226.47	\$ 92,595.75	\$ 83,611.43	\$ 100,233.76	\$ 79,020.59	\$ 1,294,091.20
	9b Testing System	\$ 157,870.06	\$ 594,898.93	\$ 1,637,647.38	\$ 1,843,714.33	\$ 1,455,759.77	\$ 876,995.24	\$ 1,135,035.50	\$ 1,095,590.69	\$ 753,882.93	\$ 220,203.92	\$ 9,771,598.75
	9c Production System	\$ 60,874.74	\$ 457,781.21	\$ 897,181.87	\$ 885,312.29	\$ 644,831.73	\$ 439,519.37	\$ 458,579.02	\$ 440,966.71	\$ 500,710.05	\$ 460,102.74	\$ 5,245,859.73
	9d Disaster Recovery	\$ 49,180.44	\$ 119,194.07	\$ 191,291.14	\$ 122,149.32	\$ 68,073.86	\$ 70,061.40	\$ 72,296.84	\$ 66,494.36	\$ 63,169.65	\$ 24,084.25	\$ 845,995.33
	9e Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	10 Storage Technology	\$ 183,093.56	\$ 1,070,368.59	\$ 1,338,009.72	\$ 1,314,254.99	\$ 896,802.02	\$ 741,904.58	\$ 587,466.99	\$ 609,874.28	\$ 632,926.47	\$ 608,492.78	\$ 7,983,193.98
	10a Development System	\$ 25,581.78	\$ 137,886.55	\$ 142,434.64	\$ 124,762.39	\$ 61,104.01	\$ 61,142.71	\$ 61,372.07	\$ 63,713.04	\$ 66,121.47	\$ 63,653.89	\$ 807,772.55
	10b Testing System	\$ 51,163.57	\$ 275,773.10	\$ 284,869.27	\$ 249,524.78	\$ 122,208.03	\$ 122,285.42	\$ 122,744.13	\$ 127,426.07	\$ 132,242.94	\$ 127,307.79	\$ 1,615,545.10
	10c Production System	\$ 93,799.87	\$ 505,584.03	\$ 522,260.33	\$ 457,462.09	\$ 224,048.05	\$ 224,189.94	\$ 225,030.91	\$ 233,614.47	\$ 242,445.38	\$ 233,397.61	\$ 2,961,832.68
	10d Disaster Recovery	\$ 12,548.34	\$ 151,124.91	\$ 388,445.48	\$ 482,505.73	\$ 489,441.93	\$ 334,286.51	\$ 178,319.88	\$ 185,120.70	\$ 192,116.68	\$ 184,133.49	\$ 2,598,043.65
	10e Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	11 Telecommunications Technology	\$ 14,641.02	\$ 86,410.86	\$ 148,135.72	\$ 150,949.52	\$ 153,417.05	\$ 173,689.28	\$ 97,204.03	\$ 88,819.06	\$ 58,668.36	\$ 115,110.13	\$ 1,087,045.03
	11a Hardware	\$ 14,641.02	\$ 84,767.40	\$ 146,220.56	\$ 149,013.60	\$ 151,467.39	\$ 170,281.65	\$ 93,876.16	\$ 85,557.74	\$ 55,472.27	\$ 111,977.96	\$ 1,063,275.75
	11b Software	\$ -	\$ 1,643.46	\$ 1,915.16	\$ 1,935.92	\$ 1,949.66	\$ 3,407.63	\$ 3,327.87	\$ 3,261.32	\$ 3,196.09	\$ 3,132.17	\$ 23,769.28
	11c Disaster Recovery	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	11d Telecommunications Services	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11e Other	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
12 Real Estate (land, buildings, improvements, etc.)	\$ 12,673.61	\$ 30,571.67	\$ 31,981.90	\$ 33,735.67	\$ 34,747.74	\$ 35,790.17	\$ 36,863.88	\$ 37,969.79	\$ 39,108.89	\$ 40,282.15	\$ 333,725.47	
13 Other Disaster Recovery Property, Plant and Equipment	\$ -	\$ -	\$ 11,425.08	\$ 23,192.91	\$ 23,888.69	\$ 24,605.35	\$ 25,343.51	\$ 26,103.82	\$ 26,886.93	\$ 27,693.54	\$ 189,139.83	
14 Other Property, Plant, and Equipment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Total	Total for Data Center Operations	\$ 2,511,931.96	\$ 5,911,871.17	\$ 8,942,723.39	\$ 9,673,175.68	\$ 7,433,183.22	\$ 6,063,727.44	\$ 6,258,665.71	\$ 5,319,839.39	\$ 4,526,678.74	\$ 3,458,802.00	\$ 60,100,598.70

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Name of Option: MEDai Care Management	
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ 84,069.00
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 905,364.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ 4,505,455.00
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 5,494,888.00

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary MEDai
Offeror Name_EDS, an HP Company_____

Time Frame	Annual Price for MEDai Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ 18,682.00
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 316,877.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 603,576.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 925,700.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 875,316.00
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 884,076.00
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 892,908.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 901,848.00
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 910,860.00
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 919,968.00

Contract Year	Price Per Contract Year for MEDai Services
Replacement Phase Year 1	\$ 84,069.00
Replacement Phase Year 2	\$ 603,576.00
Replacement Phase Year 3	\$ 301,788.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ 948,345.00
Operations Phase Year 2	\$ 876,046.00
Operations Phase Year 3	\$ 884,812.00
Operations Phase Year 4	\$ 893,653.00
Operations Phase Year 5	\$ 902,599.00
Total	\$ 5,494,888.00

Replacement MMIS Pricing Table W
MEDaiReplacement Phase - DDI Milestone/Deliverable Payments
Offeror Name__ EDS, an HP Company_____

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	N/A	MILESTONE: EDS Letter to DHHS for Readiness to Go Live with MEDai Functions	M	100.00%	\$ 84,069.00	12
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 84,069.00	<- Total Dollars

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Name of Option: Performance Dashboard	
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ 139,060.00
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 153,792.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ -
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 292,852.00

**Replacement MMIS Pricing Table W Performance Dashboard
Offeror-Proposed Options - Option Summary**

Offeror Name_EDS, an HP Company_____

Time Frame	Annual Price for Performance Dashboard Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ 41,718.00
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 140,062.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 102,528.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 8,544.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ -
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ -
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ -
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ -
SFY 16 - 17 1, 2016 - June 30, 2017	\$ -
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ -

Contract Year	Price Per Contract Year for Performance Dashboard Services
Replacement Phase Year 1	\$ 139,060.00
Replacement Phase Year 2	\$ 102,528.00
Replacement Phase Year 3	\$ 51,264.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ -
Operations Phase Year 2	\$ -
Operations Phase Year 3	\$ -
Operations Phase Year 4	\$ -
Operations Phase Year 5	\$ -
Total	\$ 292,852.00

Replacement MMIS Pricing Table W
Performance Dashboard Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name___ EDS, an HP Company_____

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	1.6.8.11.5	MILESTONE: DHHS Approval of Reporting and Analytics (R&A) Requirements Analysis	M	58.50%	\$ 81,350.10	10
2	N/A	MILESTONE: EDS Letter to DHHS for Readiness to Go Live with Dashboard Functions	M	41.50%	\$ 57,709.90	12
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 139,060.00	<- Total Dollars

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Name of Option: EDMS	
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ -
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 2,358,414.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ -
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 2,358,414.00

Replacement MMIS Pricing Table W EDMS
Offeror-Proposed Options - Option Summary
Offeror Name_EDS, an HP Company_____

Time Frame	Annual Price for EDMS Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ -
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 655,115.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 1,572,276.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 131,023.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ -
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ -
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ -
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ -
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ -
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ -

Contract Year	Price Per Contract Year for EDMS Services
Replacement Phase Year 1	\$ -
Replacement Phase Year 2	\$ 1,572,276.00
Replacement Phase Year 3	\$ 786,138.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ -
Operations Phase Year 2	\$ -
Operations Phase Year 3	\$ -
Operations Phase Year 4	\$ -
Operations Phase Year 5	\$ -
Total	\$ 2,358,414.00

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary
Offeror Name_ EDS, an HP Company_____

Name of Option:	DUR+
DDI Price - Do not include any costs for required capabilities. These should be included in the "Replacement Phase - DDI" tables - Include a milestone payment chart for options requiring development	\$ 100,518.00
Early Operations Price - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Early Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include Contract Year and State Fiscal Year pricing charts if the unit price will vary by year	\$ 118,794.00
Operations Phase Price - Do not include any costs for required capabilities. These should be included as part of the "Fiscal Agent Operations" tables - Identify method of pricing (e.g., per unit service, single fixed price, etc.), the amount of services being proposed, and total price for Operations. EDS proposes a firm fixed monthly fee for these services. - For per unit priced options include contract and State Fiscal Year pricing charts if the unit price will vary by year	\$ 9,205,818.00
Turnover Price (if any) - Do not include any costs for required capabilities. These should be included in the "Turnover Phase" tables	\$ -
Total Price of Option	\$ 9,425,130.00

Replacement MMIS Pricing Table W
Offeror-Proposed Options - Option Summary DUR+
Offeror Name EDS, an HP Company

Time Frame	Annual Price for DUR+ Services
SFY 08 - 09 July 1, 2008 - June 30, 2009	\$ -
SFY 09 - 10 July 1, 2009 - June 30, 2010	\$ 100,518.00
SFY 10 - 11 July 1, 2010 - June 30, 2011	\$ 109,656.00
SFY 11 - 12 July 1, 2011 - June 30, 2012	\$ 1,617,283.00
SFY 12 - 13 July 1, 2012 - June 30, 2013	\$ 1,682,592.00
SFY 13 - 14 July 1, 2013 - June 30, 2014	\$ 1,794,624.00
SFY 14 - 15 July 1, 2014 - June 30, 2015	\$ 1,927,548.00
SFY 15 - 16 July 1, 2015 - June 30, 2016	\$ 2,019,564.00
SFY 16 - 17 July 1, 2016 - June 30, 2017	\$ 2,080,140.00
SFY 17 - 18 July 1, 2017 - June 30, 2018	\$ 2,142,552.00

Contract Year	Price Per Contract Year for DUR+ Services
Replacement Phase Year 1	\$ 54,828.00
Replacement Phase Year 2	\$ 109,656.00
Replacement Phase Year 3	\$ 54,828.00
Replacement Phase Year 4	\$ -
Operations Phase Year 1	\$ 1,748,361.00
Operations Phase Year 2	\$ 1,691,928.00
Operations Phase Year 3	\$ 1,805,701.00
Operations Phase Year 4	\$ 1,935,216.00
Operations Phase Year 5	\$ 2,024,612.00
Total	\$ 9,425,130.00

Replacement MMIS Pricing Table W
DUR+ Replacement Phase - DDI Milestone/Deliverable Payments
Offeror Name EDS, an HP Company

Line Item	IMS Traceability	Proposed Milestone/Deliverable	Milestone (M) or Deliverable (D)	Proposed % To Be Paid upon Achievement or Acceptance	\$ Amount	Anticipated Invoice Date (Month Relative to Contract Award)
1	1.6.8.19.5	MILESTONE: DHHS Approval of DUR Requirements Analysis	M	17.00%	\$ 17,088.06	10
2	1.6.12.19.12	MILESTONE: DHHS Approval of DUR Detailed System Design	M	36.00%	\$ 36,186.48	16
3	1.7.13	MILESTONE: DHHS Approval User Acceptance Test	M	43.50%	\$ 43,725.33	28
4	1.10.2.5	MILESTONE: EDS Letter to DHHS for Readiness to Assume Fiscal Agent Functions	M	3.50%	\$ 3,518.13	31
Totals Dollars and Percent			Total Percent ->	100.00%	\$ 100,518.00	<- Total Dollars

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Oracle Database Enterprise Edition	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Partitioning	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Diagnostics Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Tuning Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name EDS, an HP Company

Product Name	Product Version	License Type	License Quantity
Change Management Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Configuration Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
Provisioning Pack	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_ EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
System Monitoring Plug-in for Hosts	10G	Processor Perpetual	60.00

Replacement MMIS Pricing Table X
State-Funded Enterprise Licensing Requirements
Offeror Name_EDS, an HP Company_____

Product Name	Product Version	License Type	License Quantity
System Monitoring Plug-in for Non-Oracle Databases (SQL Server)	10G	Processor Perpetual	40.00

Replacement MMIS Pricing Table Y
Offeror Exceptions Table
Offeror Name_EDS, an HP Company_____

RFP Section Number & Page	Exception Description	Explanation of Why Exception is of Value to the State	Is the Exception Negotiable? Y/N	Priced Value of Exception
40.2.1.125 Provides capability to produce NCHC original and replacement recipient benefit booklets	Our recommendation is that the Recipient Booklets be primarily available through the Recipient Web Portal, and not printed by the Fiscal Agent.	Altering assumption to indicate that 80% of the 11,000 monthly recipient booklets are available via the web (only 20% are printed), we could show the State significant savings in production and mailing costs. Reduced paper - go green. Incentivize recipients to use the web - a faster, more efficient means of communicating.	Y	\$ 2,151,116.53

Replacement MMIS Pricing Table Y
Offeror Exceptions Table
Offeror Name_EDS, an HP Company_____

RFP Section Number & Page	Exception Description	Explanation of Why Exception is of Value to the State	Is the Exception Negotiable? Y/N	Priced Value of Exception
40.14.1.94 Requirement: Provides capability for integration of all Medicaid Accounting System (MAS) legacy system functionality, processes, data, reports and interfaces - Refer to Approved MAS Requirements & Business Rules—Updated 12-06-06 and attachments in the Procurement Library.	The recommendation is to postpone the implementation of the Medicaid Account System Requirements into the Replacement MMIS until after implementation is completed.	Rather than increase the complexity and risk and cost of this initial implementation by bringing the MAS functionality into scope, we are recommending that this integration effort wait until after the Replacement MMIS implementation. The State would then be able to use the Operations Modification Pool to fund the MAS integration project.	Y	\$ 2,720,547.23

Replacement MMIS Pricing Table Z
Summary of Proposed Prices
Offeror Name EDS, an HP Company

Price Tables Included in the Total Price			
Line Item	Table Name	Basic Price	Option Year Price
1	Replacement MMIS Pricing Table A - Replacement Phase - DDI Milestone/Deliverable Payments	\$ 87,862,787.57	N/A
2	Replacement MMIS Pricing Table L - Operations Phase - CBU Price Summary by Contract Year	\$ 130,076,772.03	\$ 31,211,312.82
3	Replacement MMIS Pricing Table N - Operations Phase - Recipient Management Prices by Contract Year	\$ 4,397,041.50	\$ 1,172,383.34
4	Replacement MMIS Pricing Table P - Operations Phase - Size of Operations Phase Modification Pool	\$ 32,000,000.00	\$ 8,000,000.00
5	Replacement MMIS Pricing Table R - Turnover Phase - Milestone/Deliverable Payment Table	\$ 644,280.00	N/A
6	Replacement MMIS Pricing Table T - Estimated Provider Enrollment, Credentialing, and Verification Prices by Contract Year	\$ 8,456,907.60	\$ 1,420,067.88
7	Replacement MMIS Pricing Table U - Retrospective Drug Utilization Review - Prices for RetroDUR by State Fiscal Year and Contract Year	\$ 1,841,396.00	\$ 315,438.00
Total			
Total Excluding State Cost of Enterprise License Agreements		\$ 265,279,184.70	\$ 42,119,202.04
			\$ 307,398,386.74

Price Tables Not Included in Total Price			
Line Item	Table Name	Basic Price	Option Year Price
1	Replacement MMIS Pricing Table E - Replacement Phase - DDI Marginal Price of Non-Title XIX/XXI Requirements	\$ 4,427,108.41	N/A
2	Replacement MMIS Pricing Table F - Replacement Phase - DDI Marginal Price of Legislatively-Mandated Requirements	\$ 3,805,808.70	N/A
3	Replacement MMIS Pricing Table V - Data Center Operations	\$ 60,100,598.70	N/A
Total			
4	Replacement MMIS Pricing Table W - Offeror-Proposed Options - Option Summary (Sum of all options)	\$ 14,644,073.00	\$ 2,927,211.00
			\$ 17,571,284.00
5	Replacement MMIS Pricing Table Y - Offeror Exceptions Table (Sum of all exceptions)	\$ 4,243,174.90	\$ 388,756.00
			\$ 4,631,930.90

RFP 30-DHHS-1228-08-R Addendum 11 Elimination of State Enterprise License Agreement Requirement

Addendum 11, issued on October 8, 2008, removed the requirement to use the State's Enterprise License Agreement, which resulted in the addition of costs for Oracle licenses to EDS' Cost Proposal.

Technical Description

In the original Table X, EDS made some distinctions between the State Enterprise License Agreements and the State Customer Enterprise Subscription Agreements. The RFP Language below specifically referenced Enterprise License Agreements.

"The State has Enterprise License Agreements for certain products. If the State awards the Contract for a solution that requires the use of any software products that the State is able to acquire through an Enterprise License Agreement listed at <http://www.its.state.nc.us/servicecatalog/enterpriselicenses.asp>, the State intends to directly procure such software and directly bear its licensing, maintenance, and support costs. Offerors shall not include the licensing, maintenance, or support costs of such software products in its Cost Proposal."

Based on this specific language, the original table X included only Oracle Licenses. Furthermore, using the Office of Information Technology Services Executive Branch License Agreement Quotation (which can be found at www.its.state.nc.us/servicecatalog/documents/Oracle.pdf) we identified the line items that meet the needs of our system.

Without knowing all the terms and conditions of the State Enterprise License Agreements, we took a conservative approach to calculating licenses and assumed one license per CPU core.

As a result of Addendum 11, we are now using EDS' licensing agreements and are able to calculate specific licenses requirements based on these terms. This allows us to identify more specific software requirements and license counts.

Objective

To describe how we removed the use of the State's Enterprise Licensing Agreement.

Scope

The scope of the response is the software the State identified as subject to Enterprise license agreement terms. Inclusion of these licenses affected the following schedules:

- Pricing Table A, portions of the Oracle licenses purchased during the Replacement Phase
- Pricing Table I, maintenance on portions of the Oracle licenses purchased during the Replacement Phase
- Pricing Table V, updated informational information regarding expenditures by environment
- Pricing Table Z, updated as a consolidated result of A, I, and V

Please note—although Addendum 11 did not include Pricing Table L in the list of tables that require modification, we have noted that Pricing Table I *automatically* updates L. So, as a result of making the required updates to I, Pricing Table L is also affected. The complete Excel spreadsheet that we are submitting as the Cost Proposal Supplement includes this automatically modified Pricing Table L in addition to the updated A, I, V, and Z.

Assumptions Having Significant Impact on the Estimate

EDS is purchasing the software.

Method(s) of Estimation

For purposes of our estimate, we assumed that licenses would be required for all environments including development, model office, UAT, parallel, training and production. Those environment contain a total of 88 processing cores. The EDS licensing agreement with Oracle requires a total of 53 licenses to cover the 88 cores. These purchases include the following products:

- Oracle Database Enterprise Edition Processor
- Partitioning Processor
- Database Diagnostics Pack Processor
- Database Tuning Pack Processor
- Change Management Pack Processor
- Configuration Management Pack Processor
- Provisioning Pack Processor
- System Monitoring Plug-in for hosts Processor

Pertinent Actual Data and the Source(s) of Data Used

We used the number of CPUs for database processing in all environments (44). The CPUs are dual core which resulted in a calculation of 88 total processing cores.

Adjustments Made to Account for Risk

None.

Results of the Estimate

Non-production licenses will be acquired early in the contract; production licenses will be acquired in early 2010. These purchases will be made through EDS' licensing arrangements with Oracle in compliance with State-required IP and transfer provisions in the contract regarding the production MMIS. EDS' licensing agreements cover the utilization of the 53 necessary licenses. Ten of these will be purchased in early 2009 (for the Development and Model Office environments) and 43 of these will be purchased in early 2010 (for the Production and UAT environments).

In apportioning these to the various pricing schedules, EDS performed the following work:

- **Schedule A** has been updated to include the portion of the purchases and maintenance recognized during the Replacement Phase. With this inclusion, EDS treated these as fixed and spread them across the existing milestones based on the already established percentages.
- **Schedule I** has been updated to include the portion of the purchases and maintenance recognized or initiated during the Operations Phase. Pricing for each year has been adjusted to account for the inclusion of the maintenance going forward.
- **Schedule V** has been updated to indicate which increases across Schedules A and I apply to the various environments based on the breakdowns above.
- **Schedule Z** has been updated with the summary of the changes.

Software Sizing in Terms of New, Modified, Reused, and Deleted Software

This topic is not applicable, or included above, within this BOE.

Other Pertinent Measurements of the Scope of Work

This topic is not applicable, or included above, within this BOE.

Productivity Estimates and How They Drive Labor Estimates

This topic is not applicable, or included above, within this BOE.

Derivation of Labor Quantities and Costs

This topic is not applicable, or included above, within this BOE.

Derivation of Material/Non-Labor Costs

This topic is not applicable, or included above, within this BOE.